Company Registration No. 01497756 (England and Wales)

# EMERALD GLOBAL LIMITED DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010



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#### **COMPANY INFORMATION**

Directors G Ngwong

L F Lee

Secretary F S Ngwong

Company number 01497756

Registered office First Floor

15/16 New Burlington Street

London W1S 3BJ

Auditors Elman Wall Limited

5 - 7 John Prince's Street

London W1G 0JN

Business address First Floor

15/16 New Burlington Street

London W1S 3BJ

Bankers The Royal Bank of Scotland PLC

Western Branch 60 Conduit Street

London W1S 2GA

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#### **DIRECTORS' REPORT**

#### FOR THE YEAR ENDED 31 DECEMBER 2010

The directors present their report and financial statements for the year ended 31 December 2010

#### Principal activities and review of the business

The principal activity of the company continued to be that of travel agents

The results for the year and the financial position at the year end were considered satisfactory bearing in mind the uncertain economic conditions by the directors who expect to see growth in the future

The directors consider the principal risks facing the company to be fuel costs, foreign currency fluctuations, force majeure and in particular any effect on consumer spending caused by the present economic uncertainty

The balance sheet value of the company remains steady at £1 3 million at the year end

Turnover increased to approximately £23 million. However, the gross profit margin decreased 9 76% to 7 54% Steps were taken to reduce overheads resulting in a decrease from £1.8M to £1.5M, so profit before tax increased slightly to £38k.

#### Results and dividends

The results for the year are set out on page 5

#### **Future developments**

The directors believe that the company is in a suitable position to take advantage of any opportunities which may arise in the future

#### **Directors**

The following directors have held office since 1 January 2010

#### **G** Ngwong

L F Lee

#### **Auditors**

The auditors, Elman Wall Limited, are deemed to be reappointed under section 487(2) of the Companies Act 2006

#### **DIRECTORS' REPORT (CONTINUED)**

#### FOR THE YEAR ENDED 31 DECEMBER 2010

#### Statement of directors' responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Statement of disclosure to auditors

So far as the directors are aware, there is no relevant audit information of which the company's auditors are unaware. Additionally, the directors have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the company's auditors are aware of that information

On behalf of the board

S Ngwong Director

#### INDEPENDENT AUDITORS' REPORT

#### TO THE MEMBERS OF EMERALD GLOBAL LIMITED

We have audited the financial statements of Emerald Global Limited for the year ended 31 December 2010 set out on pages 5 to 19. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement set out on pages 1 - 2, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements.

#### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 December 2010 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

# INDEPENDENT AUDITORS' REPORT (CONTINUED) TO THE MEMBERS OF EMERALD GLOBAL LIMITED

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit, or

lan Palmer (Senior Statutory Auditor) for and on behalf of Elman Wall Limited

Ehmen Well Limited

**Chartered Accountants Statutory Auditor** 

28/06/2011

5 - 7 John Prince's Street London W1G 0JN

# PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2010

	Notes	2010 £	2009 £
Turnover	2	22,879,471	21,202,476
Turnover	•	22,070,117	, ,
Cost of sales		(21,154,691)	(19,134,144) ————
Gross profit		1,724,780	2,068,332
Distribution costs		(161,010)	(263,147)
Administrative expenses		(1,529,591)	(1,790,799)
Operating profit	3	34,179	14,386
Other interest receivable and similar			
ıncome	4	5,367	1,967
Interest payable and similar charges	5	(930)	(746)
Profit on ordinary activities before			
taxation		38,616	15,607
Tax on profit on ordinary activities	6	(15,224)	(3,690)
Profit for the year	15	23,392	11,917

The profit and loss account has been prepared on the basis that all operations are continuing operations

There are no recognised gains and losses other than those passing through the profit and loss account

# BALANCE SHEET AS AT 31 DECEMBER 2010

		20	110	20	09
	Notes	£	£	£	£
Fixed assets					
Tangible assets	7		132,552		158,581
Investments	8		16,002 ————		16,002 ———
			148,554		174,583
Current assets					
Debtors	9	725,490		1,610,459	
Cash at bank and in hand		1,929,979		766,768	
		2,655,469		2,377,227	
Creditors: amounts falling due within one year	10	(1,439,041)		(1,205,213)	
Net current assets			1,216,428		1,172,014
Total assets less current liabilities			1,364,982		1,346,597
Creditors amounts falling due after more than one year	11		(10,888)		(18,051)
Provisions for liabilities	12		(13,627)		(11,471)
			1,340,467		1,317,075
Capital and reserves					
Called up share capital	14		100,000		80,000
Profit and loss account	15		1,240,467		1,237,075
Shareholders' funds	16		1,340,467		1,317,075

Approved by the Board and authorised for issue on 28/06/2011

G Ngwong Director

Company Registration No 01497756

# CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2010

	£	2010 £	£	2009 £
Net cash inflow/(outflow) from operating activities		1,195,646		(407,275)
Returns on investments and servicing of finance				
Interest received	5,367		1,967	
Interest paid	(930)		(746)	
Net cash inflow for returns on investments and servicing of finance		4,437		1,221
Taxation		(26,855)		-
Capital expenditure				
Payments to acquire tangible assets	(1,792)		(32,369)	
Net cash outflow for capital expenditure		(1,792)		(32,369)
Net cash inflow/(outflow) before management of liquid resources and financing		1,171,436		(438,423)
Financing			22 267	
Other new long term loans Repayment of other long term loans	(8,225)		32,367 (26,203)	
Net cash (outflow)/inflow from financing		(8,225)		6,164
Increase/(decrease) in cash in the year		1,163,211		(432,259)

# NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2010

1	Reconciliation of operating profit to net operating activities	2010	2009		
	operating activities			£	£
	Operating profit			34,179	14,386
	Depreciation of tangible assets			27,821	32,355
	Decrease/(increase) in debtors			884,969	(371,092)
	Increase/(decrease) in creditors within one	e year		248,677	(82,924)
	Net cash inflow/(outflow) from operating	g activities		1,195,646 ————	(407,275)
2	Analysis of net funds	1 January 2010	Cash flow	Other non- cash changes	31 December 2010
		£	£	£	£
	Net cash				
	Cash at bank and in hand	766,768	1,163,211		1,929,979
	Bank deposits	-	-	-	-
	Debt				
	Finance leases	(4,887)		-	(4,887)
	Debts falling due within one year	(9,866)	1,062	-	(8,804)
	Debts falling due after one year	(14,298)	7,163		(7,135)
		(29,051)	8,225	-	(20,826)
	Net funds	737,717	1,171,436	<u>-</u>	1,909,153
3	Reconciliation of net cash flow to move	ement in net funds		2010	2009
				£	£
	Increase/(decrease) in cash in the year			1,163,211	(432,259)
	Cash outflow/(inflow) from decrease/(incre	ease) in debt and leas	se financing	8,225	(6,164)
	Movement in net funds in the year			1,171,436	(438,423)
	Opening net funds			737,717	1,176,140
	Closing net funds			1,909,153	737,717
	-				

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

#### 1 Accounting policies

#### 11 Accounting convention

The financial statements are prepared under the historical cost convention

#### 12 Turnover

Turnover represents amounts receivable from the sales of tours and other services supplied to customers

#### 1.3 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows

Computer equipment

25% reducing balance basis

Fixtures, fittings & equipment

10% straight line basis

#### 14 Leasing

Rentals payable under operating leases are charged against income on a straight line basis over the lease term

#### 15 Investments

Fixed asset investments are stated at cost less provision for diminution in value

#### 16 Pensions

The pension costs charged in the financial statements represent the contributions payable by the company during the year in accordance with FRS 17

#### 17 Deferred taxation

Deferred tax is provided in full in respect of taxation deferred by timing differences between the treatment of certain items for taxation and accounting purposes

#### 18 Foreign currency translation

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to profit and loss account.

#### 2 Turnover

The total turnover of the company for the year has been derived from its principal activity wholly undertaken in the United Kingdom

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2010

3	Operating profit	2010 £	2009 £
	Operating profit is stated after charging		
	Depreciation of tangible assets	27,821	32,355
	Operating lease rentals	219,768	220,197
	Auditors' remuneration (including expenses and benefits in kind)	10,000	9,500
	and after crediting		
	Profit on foreign exchange transactions	(17)	(7,443)
4	Investment income	2010 £	2009 £
	Bank interest	5,367	1,967
		5,367	1,967
			<del></del>
5	Interest payable	2010	2009
		£	£
	On other loans wholly repayable within five years	930	746

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2010

6	Taxation	2010 £	2009 £
	Domestic current year tax		
	U K corporation tax	12,695	3,317
	Total current tax	12,695	3,317
	Deferred tax		
	Deferred tax charge/credit current year	2,529	373
		15,224	3,690
	Factors affecting the tax charge for the year		
	Profit on ordinary activities before taxation	38,616 ———	15,607
	Profit on ordinary activities before taxation multiplied by standard rate of UK corporation tax of 21 00% (2009 - 21 00%)	8,109	3,277
	Effects of		
	Non deductible expenses	2,671	4,483
	Depreciation add back	5,843	6,794
	Capital allowances	(3,928)	(11,237)
		4,586	40
	Current tax charge for the year	12,695	3,317

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2010

Tangible fixed assets	Computer equipment	Fixtures, fittings &	Total
		equipment	
•	£	£	£
Cost	040.054	404.050	440.507
At 1 January 2010 Additions	318,251 1,792	124,256 -	442,507 1,792
At 31 December 2010	320,043	124,256	444,299
Depreciation			
At 1 January 2010	258,459	25,467	283,926
Charge for the year	15,396	12,425	27,821
At 31 December 2010	273,855	37,892	311,747
Net book value			
At 31 December 2010	46,188 ————	86,364	132,552
At 31 December 2009	59,792	98,789	158,581
Included above are assets held under finance leases	or hire purchase contract	s as follows	
			Fixtures, fittings & equipment
Net book values			
At 31 December 2010			3,694
At 31 December 2009			4,310
Depreciation charge for the year			
At 31 December 2010			616 ————
At 31 December 2009			616

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2010

#### 8 Fixed asset investments

	Shares in subsidiary undertakings £
Cost At 1 January 2010 & at 31 December 2010	16,002
Net book value At 31 December 2010	16,002
At 31 December 2009	16,002

#### Holdings of more than 20%

The company holds more than 20% of the share capital of the following companies

Company	Country of registration or	Shares held	
•	incorporation	Class	%
Subsidiary undertakings			
Emerald Global Group Limited	United Kingdom	Ordinary	100 00
Peoples Travel Limited	United Kingdom	Ordinary	100 00
Namaste Travel and Tours Limited	United Kingdom	Ordinary	100 00
Emerald Travel Limited	United Kingdom	Ordinary	100 00

The aggregate amount of capital and reserves and the results of these undertakings for the last relevant financial year were as follows

		Capital and	Profit/(loss)
		reserves	for the year
		2010	2010
	Principal activity	£	£
Emerald Global Group Limited	Dormant	1	-
Peoples Travel Limited	Dormant	8,000	-
Namaste Travel and Tours Limited	Dormant	8,000	-
Emerald Travel Limited	Dormant	1	-

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2010

9	Debtors	2010	2009
		£	£
	Trade debtors	599,770	1,347,338
	Other debtors	103,751	202,247
	Prepayments and accrued income	21,969	60,874
		725,490	1,610,459

Included in other debtors is a sum of £90,000 (2009- £195,000) secured to the company's bank to provide guarantees to the company's major suppliers

10	Creditors amounts falling due within one year	2010 £	2009 £
	Bank loans and overdrafts	8,804	9,866
	Net obligations under finance leases	1,134	1,134
	Trade creditors	1,384,990	1,126,736
	Corporation tax	12,695	26,482
	Other taxes and social security costs	20,675	26,996
	Other creditors	743	5,499
	Accruals and deferred income	10,000	8,500
		1,439,041	1,205,213

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2010

1	Creditors amounts falling due after more than one year	2010 £	2009 £
	Other loans	7,135	14,298
	Net obligations under finance leases	3,753	3,753
		10,888	18,051
	Analysis of loans		
	Wholly repayable within five years	15,939	24,164
		15,939	24,164
	Included in current liabilities	(8,804)	(9,866)
		7,135	14,298
	Loan maturity analysis		
	In more than one year but not more than two years	2,935	10,098
	In more than five years	4,200	4,200
	Net obligations under finance leases		
	Repayable within one year	1,134	1,134
	Repayable between one and five years	3,753	3,753
		4,887	4,887
	Included in liabilities falling due within one year	(1,134)	(1,134)
		3,753	3,753

Included within Other loans is an amount of £4,200 due to G Ngwong. The loan is non-interest bearing and has no fixed terms of repayment

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2010

12	Provisions for liabilities		
			Deferred tax liability £
	Balance at 1 January 2010 Profit and loss account		11,098 2,529
	Balance at 31 December 2010		13,627
	The deferred tax liability is made up as follows		
		2010 £	2009 £
	Accelerated capital allowances	13,627	11,471
13	Pension and other post-retirement benefit commitments  Defined contribution  The company operates a defined contribution pension scheme. The assets separately from those of the company in an independently administered fund represents contributions payable by the company to the fund. There were no cofund at the year end.	The pension	on cost charge
		2010	2009

		2010 £	2009 £
	Contributions payable by the company for the year	6,590	22,828
14	Share capital	2010 £	2009 £
	Allotted, called up and fully paid 100,000 Ordinary of £1 each	100,000	80,000

On 8 January 2010, the company issued 20,000 ordinary shares of £1 each by way of bonus issue

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2010

15	Statement of movements on profit and loss account		Profit and loss account £
	Balance at 1 January 2010 Profit for the year Bonus issue of shares		1,237,075 23,392 (20,000)
	Balance at 31 December 2010		1,240,467
16	Reconciliation of movements in shareholders' funds	2010 £	2009 £
	Profit for the financial year Opening shareholders' funds	23,392 1,317,075	11,917 1,305,158
	Closing shareholders' funds	1,340,467	1,317,075

#### 17 Contingent liabilities

Guarantees and other financial commitments

- 1) The company has given a bond issued by Royal Sun Alliance of £25,000 to ABTA Limited from 1 September 2009 to 28 February 2011
- 2) The company has given a bond of £200,000 issued by Royal Sun Alliance to Singapore Airlines Limited until 10 June 2010
- 3) The company has given a bond of £80,000 issued by Royal Sun Alliance to Emirates Airlines Limited until 25 March 2011

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2010

#### 18 Financial commitments

At 31 December 2010 the company was committed to making the following payments under non-cancellable operating leases in the year to 31 December 2011

		Land and buildings	
		2010	2009
		£	£
	Operating leases which expire		
	Within one year	52,500	52,500
	In over five years	81,000	81,000
		133,500	133,500
19	Directors' remuneration	2010	2009
		£	£
	Remuneration for qualifying services	86,940	86,994
	Company pension contributions to defined contribution schemes	6,590	22,828
		93,530	109,822
		=	

The number of directors for whom retirement benefits are accruing under defined contribution schemes amounted to 1 (2009 - 1)

#### 20 Employees

#### **Number of employees**

The average monthly number of employees (including directors) during the year was

year was	2010 Number	2009 Number
Staff	40	52
Employment costs	2010 £	2009 £
Wages and salaries Social security costs Other pension costs	847,660 78,620 6,590 932,870	1,098,146 101,965 22,828 

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2010

#### 21 Control

The ultimate controlling party is G Ngwong, a director and majority shareholder of the company