Company Registration No 01497756 (England and Wales)

## **EMERALD GLOBAL LIMITED DIRECTORS' REPORT AND FINANCIAL STATEMENTS** FOR THE YEAR ENDED 31 DECEMBER 2012

13/05/2013 COMPANIES HOUSE

#### **COMPANY INFORMATION**

**Directors** G Ngwong

L F Lee

Secretary F S Ngwong

Company number 01497756

Registered office 1st Floor

207 Regent Street

London W1B 4ND

Auditors Elman Wall Limited

5 - 7 John Prince's Street

London W1G 0JN

Business address 1st Floor

207 Regent Street

London W1B 4ND

Bankers The Royal Bank of Scotland PLC

Western Branch 60 Conduit Street

London W1S 2GA

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#### **DIRECTORS' REPORT**

#### FOR THE YEAR ENDED 31 DECEMBER 2012

The directors present their report and financial statements for the year ended 31 December 2012

#### Principal activities and review of the business

The principal activity of the company continued to be that of travel agents

The results for the year and the financial position at the year end were considered satisfactory bearing in mind the uncertain economic conditions by the directors who expect to see growth in the future

The directors consider the principal risks facing the company to be fuel costs, foreign currency fluctuations, force majeure and in particular any effect on consumer spending caused by the present economic uncertainty

The balance sheet value of the company remains steady at £1 4 million at the year end

Turnover increased to approximately £38 million. However, the gross profit margin decreased from 5 30% to 4 44%. Steps were taken to reduce overheads in general, and overheads decreased from £1 58M to £1 49m, which resulted in an small increase in profit before tax to £41 5k.

#### Results and dividends

The results for the year are set out on page 5

#### **Future developments**

The directors believe that the company is in a suitable position to take advantage of any opportunities which may arise in the future

#### **Directors**

The following directors have held office since 1 January 2012

G Ngwong

L F Lee

#### **Auditors**

The auditors, Elman Wall Limited, are deemed to be reappointed under section 487(2) of the Companies Act 2006

### **DIRECTORS' REPORT (CONTINUED)**

#### FOR THE YEAR ENDED 31 DECEMBER 2012

#### Statement of directors' responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Statement of disclosure to auditors

So far as the directors are aware, there is no relevant audit information of which the company's auditors are unaware. Additionally, the directors have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the company's auditors are aware of that information

On behalf of the board

Director |

#### INDEPENDENT AUDITORS' REPORT

#### TO THE MEMBERS OF EMERALD GLOBAL LIMITED

We have audited the financial statements of Emerald Global Limited for the year ended 31 December 2012 set out on pages 5 to 18 The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement set out on pages 1 - 2, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Directors' Report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

#### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 December 2012 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

## INDEPENDENT AUDITORS' REPORT (CONTINUED) TO THE MEMBERS OF EMERALD GLOBAL LIMITED

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit, or

lan Palmer (Senior Statutory Auditor) for and on behalf of Elman Wall Limited

Ehman Wall limited

**Chartered Accountants Statutory Auditor** 

23/04/2013

5 - 7 John Prince's Street London W1G 0JN

## PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2012

Notes	2012 £	2011 £
2	38,094,718	33,002,312
	(36,404,281)	(31,254,255)
	1,690,437	1,748,057
	(170,302)	(154,667)
	(1,494,117)	(1,577,346)
3	26,018	16,044
4	15,567	14,762
5	-	(1,116)
,	<del></del>	
	41,585	29,690
6	(13,434)	(7,276)
14	28,151	22,414
	2 3 4 5	Xotes  2  38,094,718  (36,404,281)  1,690,437  (170,302) (1,494,117)  3  26,018  4  15,567  -  41,585  6  (13,434)

The profit and loss account has been prepared on the basis that all operations are continuing operations

There are no recognised gains and losses other than those passing through the profit and loss account

## BALANCE SHEET AS AT 31 DECEMBER 2012

		20	112	2	011
	Notes	£	£	*, £	£
Fixed assets					
Tangible assets	7		106,522		126,164
Investments	8		16,002		16,002
			122,524		142,166
Current assets					
Debtors	9	629,934		1,687,031	
Cash at bank and in hand		2,346,587		2,483,027	
		2,976,521		4,170,058	
Creditors amounts falling due within one year	10	(1,687,480)		(2,926,983)	
one year	10	(1,007,400)		(2,320,300)	
Net current assets			1,289,041		1,243,075
Total assets less current liabilities			1,411,565		1,385,241
Creditors amounts falling due after					
more than one year	11		(4,200)		(7,953)
Provisions for liabilities	12		(16,333)		(14,407)
			1,391,032		1,362,881
Capital and reserves					
Called up share capital	13		100,000		100,000
Profit and loss account	14		1,291,032		1,262,881
Shareholders' funds	15		1,391,032		1,362,881

Approved by the Board and authorised for issue on 23/04/2013

6 Ngwong Director

Company Registration No 01497756

## CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2012

		204.2		2011
	£	2012 £	£	£
Net cash (outflow)/inflow from operating activities		(134,225)		581,505
Returns on investments and servicing of finance				
Interest received Interest paid	15,567 -		14,762 (1,116)	
Net cash inflow for returns on investments and servicing of finance		15,567		13,646
Taxation		(6,496)		(12,695)
Capital expenditure Payments to acquire tangible assets	(4,530)		(19,538)	
Net cash outflow for capital expenditure		(4,530)		(19,538)
Net cash (outflow)/inflow before management of liquid resources and financing		(129,684)		562,918
Financing Capital element of hire purchase contracts	(6,756)		(9,870)	
Net cash outflow from financing	_	(6,756)		(9,870)
(Decrease)/increase in cash in the year		(136,440)		553,048

# NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2012

1	Reconciliation of operating profit to i operating activities	net cash (outflow)/inflo	w from	2012	2011
				£	£
	Operating profit			26,018	16,044
	Depreciation of tangible assets			24,172	25,926
	Decrease/(increase) in debtors			1,057,097	(961,541)
	(Decrease)/Increase in creditors within	one year		(1,241,512)	1,501,076
	Net cash (outflow)/inflow from opera	ting activities		(134,225)	581,505
2	Analysis of net funds	1 January 2012	Cash flow	Other non- cash changes	31 December 2012
		£	£	£	£
	Net cash				
	Cash at bank and in hand	2,483,027	(136,440)		2,346,587
	Bank deposits	-	-	-	-
	Debt				
	Finance leases	(4,887)	4,887	-	-
	Debts falling due within one year	(1,869)	1,869	-	-
	Debts falling due after one year	(4,200)		_	(4,200)
	Net funds	2,472,071	(129,684)	-	2,342,387
3	Reconciliation of net cash flow to mo	ovement in net funds		2012	
				£	£
	(Decrease)/increase in cash in the year			(136,440)	553,048
	Cash outflow from decrease in debt and			6,756	9,870
	Movement in net funds in the year			(129,684)	562,918
	Opening net funds			2,472,071	1,909,153
	Closing net funds			2,342,387	2,472,071

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

#### 1 Accounting policies

#### 1.1 Accounting convention

The financial statements are prepared under the historical cost convention

#### 12 Turnover

Turnover represents amounts receivable from the sales of tours and other services supplied to customers

#### 1 3 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows

Computer equipment

25% reducing balance basis

Fixtures, fittings & equipment

10% straight line basis

#### 14 Leasing

Rentals payable under operating leases are charged against income on a straight line basis over the lease term

#### 15 Investments

Fixed asset investments are stated at cost less provision for diminution in value

#### 16 Pensions

The company operates a defined contribution scheme for the benefit of its employees. Contributions payable are charged to the profit and loss account in the year they are payable.

#### 17 Deferred taxation

Deferred tax is provided in full in respect of taxation deferred by timing differences between the treatment of certain items for taxation and accounting purposes

#### 18 Foreign currency translation

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to profit and loss account.

#### 2 Turnover

The total turnover of the company for the year has been derived from its principal activity wholly undertaken in the United Kingdom

3	Operating profit Operating profit is stated after charging	2012 £	2011 £
	Depreciation of tangible assets	24,172	25,926
	Operating lease rentals	187,874	210,517
	Auditors' remuneration (including expenses and benefits in kind)	10,000	10,000
	and after crediting		
	Profit on foreign exchange transactions	-	(229)
4	Investment income	2012 £	2011 £
	Bank interest	15,567	14,762
		15,567	14,762
			<del></del>
5	Interest payable	2012	2011
		£	£
	On other loans wholly repayable within five years	-	1,116

6	Taxation	2012 £	2011 £
	Domestic current year tax		
	U K corporation tax	11,508	6,429
	Adjustment for prior years	<del>-</del>	67
	Total current tax	11,508	6,496
	Deferred tax		
	Deferred tax charge/credit current year	1,926	780
		13,434	7,276
	Factors affecting the tax charge for the year Profit on ordinary activities before taxation	41,585	29,690
	Profit on ordinary activities before taxation	=	
	Profit on ordinary activities before taxation multiplied by standard rate of		
	UK corporation tax of 20 00% (2011 - 20 25%)	8,317	6,012
	Effects of		
	Non deductible expenses	1,266	1,865
	Depreciation add back	4,834	5,250
	Capital allowances	(2,909)	(6,698)
	Adjustments to previous periods	-	67
		3,191	484
	Current tax charge for the year	11,508	6,496

7	Tangible fixed assets	Computer	Fixtures,	Total
		equipment	fittings &	
		£	equipment £	£
	Cost	_	_	_
	At 1 January 2012 Additions	320,043 4,530	143,794	463,837 4,530
	At 31 December 2012	324,573	143,794	468,367
	Depreciation			
	At 1 January 2012 Charge for the year	285,402 9,793	52,271 14,379	337,673 24,172
	At 31 December 2012	295,195	66,650	361,845
	Net book value			
	At 31 December 2012	29,378	77,144	106,522
	At 31 December 2011	34,641	91,523	126,164
	Included above are assets held under finance leases or hire purch	nase contract	s as follows	
				Fixtures, fittings & equipment
	Net book values			£
	At 31 December 2012			-
	At 31 December 2011			3,078
	Depreciation charge for the year			
	At 31 December 2012			
	At 31 December 2011			616

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2012

#### 8 Fixed asset investments

	Shares in subsidiary undertakings £
Cost	
At 1 January 2012 & at 31 December 2012	16,002
Net book value	
At 31 December 2012	16,002
At 31 December 2011	16,002
	<del></del>

#### Holdings of more than 20%

The company holds more than 20% of the share capital of the following companies

Company	Country of registration or	Shares held	
	incorporation	Class	%
Subsidiary undertakings			
Peoples Travel Limited	England & Wales	Ordinary	100 00
Namaste Travel and Tours Limited	England & Wales	Ordinary	100 00
Emerald Travel Limited	England & Wales	Ordinary	100 00
Emerald Global Group Limited	England & Wales	Ordinary	100 00

The aggregate amount of capital and reserves and the results of these undertakings for the last relevant financial year were as follows

		Capital and	
		reserves	for the year
		2012	2012
	Principal activity	£	£
Peoples Travel Limited	Dormant	8,000	-
Namaste Travel and Tours Limited	Dormant	8,000	-
Emerald Travel Limited	Dormant	1	-
Emerald Global Group Limited	Dormant	1	-

9	Debtors	2012	2011
		£	£
	Trade debtors	527,188	1,533,475
	Other debtors	55,777	98,001
	Prepayments and accrued income	46,969	55,555
		629,934	1,687,031
	included in other debtors is a sum of £40,000 (2011 £90,000) secured to the guarantees to the company's major suppliers	he company's ba	ink to provide
10		he company's ba 2012	ank to provide

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2012

1	Creditors amounts falling due after more than one year	2012 £	2011 £
	Other loans	4,200	4,200
	Net obligations under finance leases	<u> </u>	3,753
		4,200	7,953 ======
	Analysis of loans		
	Wholly repayable within five years	4,200	6,069
		4,200	6,069
	Included in current liabilities	· -	(1,869)
		4,200	4,200
	Loan maturity analysis		
	In more than two years but not more than five years	4,200	4,200
	Net obligations under finance leases		
	Repayable within one year	-	1,134
	Repayable between one and five years		3,753
		<del>-</del>	4,887
	Included in liabilities falling due within one year		(1,134)
		-	3,753

Included within Other loans is an amount of £4,200 (2011 £4,200) due to G Ngwong. The loan is non-interest bearing and has no fixed terms of repayment.

12	Provisions for liabilities		Deferred tax liability £
	Balance at 1 January 2012 Profit and loss account		14,407 1,926
	Balance at 31 December 2012		16,333
	The deferred tax liability is made up as follows		
		2012 £	2011 £
	Accelerated capital allowances	16,333	14,407
13	Share capital	2012 £	2011 £
	Allotted, called up and fully paid 100,000 Ordinary of £1 each	100,000	100,000
14	Statement of movements on profit and loss account		Profit and loss account £
	Balance at 1 January 2012 Profit for the year		1,262,881 28,151
	Balance at 31 December 2012		1,291,032

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

#### FOR THE YEAR ENDED 31 DECEMBER 2012

15	Reconciliation of movements in shareholders' funds	2012 £	2011 £
	Profit for the financial year Opening shareholders' funds	28,151 1,362,881	22,414 1.340.467
	Closing shareholders' funds	1,391,032	1.362.881
	Closing shareholders funds	1,591,052	

#### 16 Contingent liabilities

Guarantees and other financial commitments

1) The company has given a bond of £200,000 issued by Royal Sun Alliance to Singapore Airlines Limited until  $10 \, \text{June} \, 2013$ 

#### 17 Financial commitments

At 31 December 2012 the company was committed to making the following payments under non-cancellable operating leases in the year to 31 December 2013

		Land and buildings	
		2012	2011
		£	£
	Operating leases which expire		
	Within one year	-	52,500
	Between two and five years	100,000	81,000
		100,000	133,500
18	Directors' remuneration	2012	2011
		£	£
	Remuneration for qualifying services	86,939	86,940
		<del></del>	

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2012

#### 19 Employees

#### **Number of employees**

The average monthly number of employees (including directors) during the year was

	2012 Number	2011 Number
Staff	=======================================	45
Employment costs	2012 £	2011 £
Wages and salaries Social security costs	885,146 77,747	884,200 79,764
	962,893	963,964

#### 20 Control

The ultimate controlling party is G Ngwong, a director and majority shareholder of the company