

Registered No 1485997

Maxell Europe Limited

Report and Financial Statements

31 March 2010

WEDNESDAY



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COMPANIES HOUSE

Maxell Europe Limited

Registered No 1485997

Directors

A Matsumoto
S Boyd
T Kameda
A Camm
K H Ewald
Y Kono
M Takahashi

Secretary

A Camm

Auditors

Ernst & Young LLP
No 1 Colmore Square
Birmingham
B4 6HQ

Bankers

The Bank of Tokyo – Mitsubishi Limited
Finsbury Circus House
12-15 Finsbury Circus
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Solicitors

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London
EC2A 2HS

Registered Office

Whitebrook Park
Lower Cookham Road
Maidenhead
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SL6 8YA

Directors' report

The directors present their annual report on the affairs of the company, together with the financial statements and independent auditors' report, for the year ended 31 March 2010

Business review and principal activities

The principal activity of the company is the importation, marketing and distribution of video tapes, computer tapes, CDR, DVD and batteries. The directors expect the level of current activity to continue into the foreseeable future. The company is looking to accelerate the introduction of new products to increase turnover in the future.

The gross profit of the company has reduced in the current year due to increased competition and adverse exchange rate movements.

As shown in the company's profit and loss account on page 8, the company sales have remained constant with the prior year (2009 8% decline). The sales of new products has offset the falling demand and prices for some of the more traditional media products. One of the main risks for the company is keeping pace with the changes in technology and the company is in the process of introducing new products and applications to look to increase turnover in the future.

The company's key performance indicators used to measure the effectiveness of its operations are as follows:

| | 2010 | 2009 |
|-------------------------|---------|-------|
| Gross margin % | 11.7% | 13.7% |
| Operating (loss)/profit | (2.62%) | 1.57% |

The gross margin percentage has decreased to 11.7% from 13.7% partly due to a reduction in margins caused by currency fluctuations. The company is managing currency risk by utilising forward contracts.

The balance sheet on page 10 shows the company's financial position at the year end.

During the year the company entered into a sale and leaseback transaction for the Telford site. The sale resulted in a profit of £2,370,000 being recorded in the year. The minimum consideration is £3 million of which £1.5 million was received in December 2009. The initial leaseback period is 3 years to December 2012.

The Company looks after the European market through a combination of direct sales or sales via its branch in Hungary and its subsidiaries in Germany, France and Italy. The Hungarian branch deals with sales in Central and Eastern Europe. The operations in France and Italy which deal with sales in those countries have been transferred to branches of Maxell Europe Limited from subsidiaries from 1 April 2010 to have a more efficient and effective structure. Due to the restructuring and losses in the European operation a provision has been made of £2.433 million to write down the intercompany investments and debtors balances to the recoverable amount.

The company's cash levels have decreased by £758,000 from £1,302,000 at the end of 2009 to £544,000 at the end of the current financial year. Cash levels have decreased primarily due to the repayment of bank loans of £9,671,000. The additional cash was generated from reducing inventory and improved cash collection from customers, as well as £1.5 million initial payment received from the sale of the Telford factory.

The main focus for the company in the next year will be to further improve the cash conversion rate and reduce inventories.

Results and dividends

The company's turnover for the year was £121,787,000 (2009 £121,936,000) and its loss before taxation was £2,190,000 (2009 profit of £1,122,000).

Directors' report

No dividend has been proposed (2009 £nil)

Directors and their interests

The directors who served during the year and subsequently were as follows

| | |
|-------------|-----------------------------|
| A Matsumoto | |
| S Boyd | |
| A Camm | |
| T Suzuki | (resigned 1 November 2009) |
| M Takahashi | (appointed 4 June 2010) |
| K H Ewald | |
| M Okafuji | (resigned 16 June 2009) |
| T Kameda | |
| H Yamagata | (resigned 31 March 2010) |
| Y Kono | (appointed 1 November 2009) |

Disabled employees

Applications for employment by disabled persons are always fully considered, bearing in mind the aptitudes of the applicant concerned. In the event of members of staff becoming disabled, every effort is made to ensure that their employment with the company continues and that appropriate training is arranged. It is the policy of the company that the training, career development and promotion of disabled persons should, as far as possible, be identical with that of other employees.

Employee consultation

The company places considerable value on the improvement of its employees and has continued to keep them informed on matters affecting them as employees and on the various factors affecting the performance of the company. Regular meetings are held between local management and employees to allow a free flow of information and ideas.

Supplier payment policy

The company's policy is to settle terms of payment with suppliers when agreeing the terms of each transaction, ensure that suppliers are made aware of the terms of payment and abide by the terms of payment. Trade creditors of the company at 31 March 2010 were equivalent to 44 days (2009 40 days) days' purchases, based on the average daily amount invoiced by suppliers during the year.

Financial risk management policy

The directors have reviewed the financial risk management objectives and policies of the company, where there is a significant exposure to financial risks, the group policy laid down by the immediate parent company, Hitachi Maxell Limited, is followed. The company has identified that fluctuation between the dollar and the Euro is a material exposure. The company uses forward foreign exchange rates by fixing the rate of any material payments in foreign currency. The forward foreign exchange contracts are entered into on a monthly basis based upon forecast monthly requirements. It does not enter into any speculative financial instruments.

Company policies are aimed at minimising losses through credit risk, and require that deferred terms are only granted to customers who demonstrate an appropriate payment history and satisfy credit worthiness procedures. The company also makes extensive use of credit insurance to minimise the risk of loss due to bad debts.

Appropriate trade terms are negotiated with suppliers and customers and management reviews these terms and the relationships with suppliers and customers and manages any exposure on normal trade terms. The company prepares regular forecasts of cash flow and liquidity and the requirement for additional funding are managed as part of the overall Hitachi Maxell Limited financing arrangements.

Directors' report

Post balance sheet events

With effect from 1 April the assets and liabilities of Maxell France SA and Maxell Italia SpA were transferred at book value to branches of Maxell Europe Limited established in France and Italy respectively. The book values of the investments and intercompany balances relating to Maxell Italy were written down by £839k to reflect the net assets of this operation.

In addition the value of the investment in Maxell Deutschland GmbH was written down by £948k to reflect an impairment in the carrying value of this investment.

Going concern

The financial statements have been prepared on a going concern basis. The directors have reviewed cash flow forecasts for a period of at least twelve months from the date of approval of the financial statements. On this basis, the directors consider that the company has adequate funds to meet its liabilities for a period of at least twelve months from the date of approval of the financial statements.

Auditors

Each of the persons who is a director at the date of approval of this report confirms that

- so far as the director is aware, there is no relevant audit information of which the company's auditors are unaware, and
- the director has taken all the steps that he/she ought to have taken as a director in order to make himself/herself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

In accordance with s489 of the Companies Act 2006, a resolution is to be proposed at the Annual General Meeting for reappointment of Ernst & Young LLP as auditor of the company.

By order of the Board



A Camm
Director

20 December 2010

Statement of directors' responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgments and accounting estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Independent auditors' report

to the members of Maxell Europe Limited

We have audited the financial statements of Maxell Europe Limited for the year ended 31 March 2010 which comprise the Profit and Loss Account, the Balance Sheet, the Statement of Total Recognised Gains and Losses and the related notes 1 to 23. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements.

Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 March 2010 and of its loss for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

Independent auditors' report

to the members of Maxell Europe Limited

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit



Andrew Merrick (Senior statutory auditor)

for and on behalf of Ernst & Young LLP, Statutory Auditor

Birmingham

Date 21 December 2019

Profit and loss account

for the year ended 31 March 2010

| | Notes | 2010 £000 | 2009 £000 |
|--|-------|--------------|--------------|
| Turnover | 2 | 121,787 | 121,936 |
| Cost of sales | | (107,453) | (105,117) |
| Gross profit | | 14,334 | 16,819 |
| Other operating expenses –before exceptional costs | 3 | (15,953) | (14,902) |
| - exceptional costs | 5 | (1,396) | - |
| Operating profit | | (3,015) | 1,917 |
| Gain on sale and leaseback transaction | 5 | 2,370 | - |
| Amounts written off investments | 11 | (1,037) | (393) |
| (Loss)/profit on ordinary activities before finance charges | | (1,682) | 1,524 |
| Finance charges | 6 | (508) | (402) |
| (Loss)/profit on ordinary activities before taxation | 6 | (2,190) | 1,122 |
| Tax on (loss)/profit on ordinary activities | 8 | (94) | (101) |
| (Loss)/profit for the financial year | 17 | (2,284) | 1,021 |

All activities arose from continuing operations

Statement of total recognised gains and losses

for the year ended 31 March 2010


| | 2010 £000 | 2009 £000 |
|---|----------------|--------------|
| <i>Profit/(loss) for the financial year</i> | (2,284) | 1,021 |
| Net actuarial (loss) / gain relating to the pensions scheme | (1,939) | (1,979) |
| UK deferred tax attributable to the net actuarial (loss) /gain relating to the pension scheme | 543 | 554 |
| Currency translation adjustment in respect of overseas branch | 12 | (5) |
| <i>Total recognised gains and losses relating to the year</i> | <u>(3,668)</u> | <u>(409)</u> |

Balance sheet

at 31 March 2010

| | Notes | 2010 £000 | 2009 £000 |
|--|-------|---------------|---------------|
| Fixed assets | | | |
| Goodwill | 9 | - | - |
| Tangible assets | 10 | 993 | 1,055 |
| Investments | 11 | 3,457 | 4,494 |
| | | <u>4,450</u> | <u>5,549</u> |
| Current assets | | | |
| Stocks | 12 | 19,822 | 22,404 |
| Debtors | | | |
| - due within one year | 13 | 40,233 | 44,366 |
| - due after more than one year | 13 | 55 | 2,144 |
| Cash at bank and in hand | | 544 | 1,302 |
| | | <u>60,654</u> | <u>70,216</u> |
| Creditors: amounts falling due within one year | 14 | (34,095) | (33,632) |
| Net current assets | | <u>26,559</u> | <u>36,584</u> |
| Total assets less current liabilities | | <u>31,009</u> | <u>42,133</u> |
| Creditors: amounts falling due after more than one year | 15 | - | (8,626) |
| Net assets excluding pension liability | | <u>31,009</u> | <u>33,507</u> |
| Pension liability | 20 | (4,080) | (2,910) |
| Net assets including pension liability | | <u>26,929</u> | <u>30,597</u> |
| Capital and reserves | | | |
| Called up share capital | 16 | 35,000 | 35,000 |
| Profit and loss account | 17 | (8,071) | (4,403) |
| Equity shareholders' funds | 18 | <u>26,929</u> | <u>30,597</u> |

The financial statements were approved by the board of directors and signed on its behalf by


 A Camm
 Director
 20 December 2010

Notes to the financial statements

at 31 March 2010

1. Accounting policies

The principal accounting policies are summarised below. They have all been applied consistently throughout the year and the preceding year.

Basis of accounting

The financial statements have been prepared on a going concern basis under the historical cost convention and in accordance with applicable United Kingdom accounting standards.

The company is exempt from the requirement of Financial Reporting Standard Number 1 'Cash flow statements', to include a cash flow statement in its financial statements because consolidated financial statements, in which the results of Maxell Europe Limited are included, are prepared by the parent company and are publicly available.

The company is exempt from the requirement to prepare group financial statements as it is included in the consolidated financial statements of its parent company, Hitachi Maxell Limited. The financial statements present information about the company as an individual undertaking and not about its group.

Intangible assets – goodwill

Goodwill arising on the acquisition of businesses, representing the excess of the fair value of the consideration given over the fair value of the identifiable assets and liabilities acquired, is capitalised and written off on a straight line basis over its useful economic life, which is between 2 and 10 years.

Tangible fixed assets

Tangible fixed assets are stated at cost, net of depreciation and any provision for impairment.

Depreciation is provided on all tangible fixed assets, other than freehold land, at rates calculated to write off the cost, less estimated residual value, of each asset over its expected useful life, as follows:

| | | |
|-----------------------|---|------------------------------|
| Freehold buildings | - | 25 years straight line |
| Plant and machinery | - | 25% - 36.9% reducing balance |
| Computer equipment | - | 3 years straight line |
| Fixtures and fittings | - | 25% reducing balance |

Residual value is calculated on prices prevailing at the date of acquisition.

Investments

Fixed asset investments are stated at cost less provision for impairment.

Impairment of intangible assets, tangible fixed assets and investments

Intangible assets, tangible fixed assets and investments are reviewed for impairment if, in the opinion of the directors, indicators of potential impairment exist. Impairment reviews compare the carrying value of assets with the higher of the value in use of the assets or the recoverable value through sale.

Stocks

Stocks are stated at the lower of cost and net realisable value.

Cost incurred in bringing each produce to its present location and condition is based on:

| | | |
|-------------------------------------|---|---|
| Raw materials | - | purchase cost on a first-in, first-out basis, including transportation expenses and import duty if appropriate |
| Work in progress and finished goods | - | cost of direct materials and labour, plus an appropriate proportion of manufacturing overheads based on normal levels of activity |

Notes to the financial statements

at 31 March 2010

1. Accounting policies (continued)

Stocks (continued)

Net realisable value is based on estimated selling prices, less further costs expected to be incurred to completion and disposal. Provision is made for obsolete, slow-moving or defective items where appropriate.

Taxation

Current tax, including UK corporation tax and foreign tax, is provided at amounts expected to be paid (or recovered) using the tax rates and laws that have been enacted or substantially enacted by the balance sheet date.

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events that result in an obligation to pay more tax in the future or a right to pay less tax in the future have occurred at the balance sheet date. Timing differences are differences between the company's taxable profits and its results as stated in the financial statements that arise from the inclusion of gains and losses in tax assessments in periods different from those in which they are recognised in the financial statements.

A net deferred tax asset is regarded as recoverable and therefore recognised only when, on the basis of all available evidence, it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

Deferred tax is measured at the average tax rates that are expected to apply in the periods in which the timing differences are expected to reverse, based on tax rates and laws that have been enacted or substantively enacted by the balance sheet date. Deferred tax is measured on a non-discounted basis.

Turnover

Turnover represents amounts receivable for goods and services provided in the normal course of business, net of trade discounts, VAT and other sales related taxes. Revenue is recognised when persuasive evidence of an arrangement with a customer exists, delivery has occurred, the price is fixed or determinable and the collection of the amount due is reasonably assured.

Pension costs

The company provides pension arrangements to the majority of full-time employees through a defined benefit pension scheme.

Actuarial valuations are carried out every three years by independent qualified actuaries.

Following the adoption of Financial Reporting Standard No. 17 'Retirement benefits' (FRS17), the regular service cost of providing benefits to employees during the year, together with the cost of any benefits relating to past service is charged to operating profit in the year.

The interest cost on retirement benefit scheme liabilities less the expected return on the assets of the scheme during the year, based on the market value of the scheme at the start of the year, is charged as other finance charges to profit before taxation in the year.

The difference between the market value of assets and the actuarial value of pension liabilities is shown as a liability in the balance sheet, net of deferred tax.

Differences between actual and expected returns on assets and experience gains/(losses) arising on scheme liabilities during the year, together with differences arising from changes in assumptions, are recognised in the statement of total recognised gains and losses in the year.

Notes to the financial statements

at 31 March 2010

1. Accounting policies (continued)

Foreign currency

Transactions in foreign currencies are recorded at the rate of exchange at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are reported at the rates of exchange prevailing at that date or, if appropriate, at the forward contract rate. Any gain or loss arising from a change in exchange rates subsequent to the date of the transaction is included as an exchange gain or loss in the profit and loss account.

The financial statements of the overseas branch are translated at the rate of exchange ruling at the balance sheet date. The exchange difference arising on the retranslation of opening net assets is taken directly to reserves. All other translation differences are taken to the profit and loss account with the exception of differences on foreign currency borrowings, to the extent that they are used to finance or provide a hedge against group equity investments in foreign enterprises, which are taken directly to reserves.

Leases

Rentals payable under operating leases are charged in the profit and loss account on a straight line basis over the lease term. Lease incentives are recognised over the shorter of the lease term and the date of the next rent review.

Government grants

Government grants relating to tangible fixed assets are treated as deferred income and released to the profit and loss account over the expected useful lives of the assets concerned.

2. Turnover

The geographical split of turnover by destination is as follows

| | 2010 £000 | 2009 £000 |
|----------------|----------------|----------------|
| United Kingdom | 22,942 | 22,142 |
| Rest of Europe | 98,845 | 99,794 |
| | <u>121,787</u> | <u>121,936</u> |

3. Other operating expenses

| | 2010 £000 | 2009 £000 |
|-----------------------------|---------------|---------------|
| Distribution costs | 7,706 | 8,686 |
| Administrative expenses | 5,162 | 5,693 |
| | <u>12,868</u> | <u>14,379</u> |
| Other net operating charges | 3,085 | 523 |
| | <u>15,953</u> | <u>14,902</u> |

Notes to the financial statements

at 31 March 2010

4. Operating profit

Operating (loss)/profit is stated after charging/(crediting)

| | 2010 £000 | 2009 £000 |
|--|--------------|--------------|
| Depreciation and amounts written off tangible fixed assets | 135 | 266 |
| Foreign exchanges losses/ (gains) | 984 | (1,901) |
| Amortisation of government grant | - | (35) |
| Operating lease rentals - plant and machinery | 145 | 170 |
| - other | 122 | 184 |
| Auditors' remuneration - audit services | 60 | 61 |
| -other assurance work | 31 | 32 |

5. Exceptional costs

Exceptional items recognised in arriving at operating profit

| | 2010 £000 | 2009 £000 |
|--|--------------|--------------|
| Write off of balance owed by subsidiary undertakings | 1,396 | - |

Exceptional items recognised below operating profit

| | 2010 £000 | 2009 £000 |
|---|--------------|--------------|
| Gain made on sale and leaseback transaction | (2,370) | - |

There is no tax charge arising on the gain made on the sale and leaseback transaction

During the year the company entered into a sale and leaseback transaction for the Telford site. The minimum consideration for the sale is £3,000,000 of which £1,500,000 was received in December 2009, with the remaining £1,500,000 receivable in December 2012. The sale resulted in a profit on disposal (after reflecting legal costs, the fair value of rents during the initial rent period and the impacting of discounting on the outstanding consideration) of £2,370,000 being recorded in the year.

The company has entered into an initial 3 year leaseback agreement for the part of the building utilised for the moulding operation. The lease can be renewed for additional periods of 3 years.

Notes to the financial statements

at 31 March 2010

6. Finance charges (net)

| | 2010 | 2009 |
|---|--------------|--------------|
| | £000 | £000 |
| Interest receivable and similar income | | |
| Bank interest | 15 | 91 |
| Interest receivable from group companies | 123 | 99 |
| Other finance income (note 19c) | 798 | 1,005 |
| | <u>936</u> | <u>1,195</u> |
| Interest payable and similar charges | | |
| Bank loans and overdrafts | 58 | 105 |
| Interest payable to group companies | 503 | 481 |
| Other finance costs (note 19c) | 883 | 1,011 |
| | <u>1,444</u> | <u>1,597</u> |
| Finance charges (net) | | |
| Interest payable and similar charges | 1,444 | 1,597 |
| Less interest receivable and similar income | (936) | (1,195) |
| | <u>508</u> | <u>402</u> |

7. Staff costs

The average monthly number of employees (including executive directors) was

| | 2010 | 2009 |
|-----------------------|------------|------------|
| | No | No |
| Production | 67 | 67 |
| Selling and marketing | 37 | 35 |
| Administration | 25 | 25 |
| | <u>129</u> | <u>127</u> |

Their aggregate remuneration comprised

| | 2010 | 2009 |
|-----------------------|--------------|--------------|
| | £000 | £000 |
| Wages and salaries | 4,232 | 4,337 |
| Social security costs | 337 | 367 |
| Other pension costs | 278 | 230 |
| | <u>4,847</u> | <u>4,934</u> |

Notes to the financial statements

at 31 March 2010

7. Staff costs (continued)

The total amount for directors' remuneration were as follows

| | 2010 £000 | 2009 £000 |
|------------|--------------|--------------|
| Emoluments | 874 | 893 |

The above amounts for remuneration include the following in respect of the highest paid director

| | 2010 £000 | 2009 £000 |
|------------|--------------|--------------|
| Emoluments | 253 | 224 |

The highest paid director did not receive any pension contributions in either year

The number of directors who were members of pension schemes was as follows

| | 2010 £000 | 2009 £000 |
|-------------------------|--------------|--------------|
| Defined benefit schemes | 2 | 2 |

8. Tax

(a) Tax on profit on ordinary activities

The tax charge is made up as follows

| | 2010 £000 | 2009 £000 |
|--|--------------|--------------|
| Current tax | | |
| UK corporation tax | - | - |
| Foreign tax | 7 | - |
| Total current tax | 7 | - |
| Deferred tax | | |
| Origination and reversal of timing differences | - | - |
| Movement on FRS17 provisions | 87 | 101 |
| Total deferred tax | 87 | 101 |
| Total tax on profit on ordinary activities | 94 | 101 |

Notes to the financial statements

at 31 March 2010

8. Tax (continued)

(b) Factors affecting the current tax charge

The differences between the total current tax shown above and the amount calculated by applying the standard rate of UK corporation tax to the profit before tax is as follows

| | 2010 £000 | 2009 £000 |
|--|--------------|--------------|
| (Loss)/profit on ordinary activities before tax | (2,190) | 1,122 |
| Tax on (loss) on ordinary activities at standard UK corporation tax rate of 28% (2009 28%) | (613) | 314 |
| Effects of | | |
| Expenses not deductible for tax purposes | 741 | 136 |
| Capital allowances in excess of depreciation | (97) | (74) |
| Other timing differences | 87 | 101 |
| Utilisation of brought forward losses | (118) | (477) |
| Current tax charge for the year | - | - |

(c) Deferred taxation

The movement on deferred tax asset is as follows

| | Deferred taxation £000 |
|---|---------------------------|
| At 1 April 2009 (note 19c) | 1,131 |
| Amount recognised within Statement of Total Recognised Gains and Losses | 543 |
| Charged to profit and loss account (note 8a) | (87) |
| At 31 March 2010 (note 19c) | 1,587 |

The deferred tax included in the balance sheet is as follows

| | 2010 £000 | 2009 £000 |
|--|--------------|--------------|
| Pensions related deferred tax asset (note 19c) | 1,587 | 1,131 |

Notes to the financial statements

at 31 March 2010

8. Tax (continued)

In addition to the above, there is an unprovided deferred tax asset of £2.0m (2009 £1.4m). This additional amount, over and above the asset in respect of the defined benefit liability, has not been recognised due to uncertainty over the timing and extent of future profits. The unprovided amount relates to the following:

| | 2010 | 2009 |
|---------------------------------------|-------|-------|
| | £000 | £000 |
| Current tax | | |
| Decelerated capital allowances | 260 | 369 |
| Trading losses | 1,810 | 1,037 |
| Total unrecognised deferred tax asset | 2,070 | 1,406 |

(d) Factors affecting the future tax charge

The effect of the changes that have been substantially enacted in the Finance (No 2) Act 2010 would reduce the company's deferred tax asset at 24 April 2010. This decrease in the recognised deferred tax asset is due to the reduction in corporation tax rate from 28 per cent to 27 per cent with effect from 1 April 2011.

9. Goodwill

| | £000 |
|-----------------------------------|-------|
| <i>Cost</i> | |
| At 1 April 2009 and 31 March 2010 | 704 |
| <i>Amortisation</i> | |
| At 1 April 2009 and 31 March 2010 | (704) |
| <i>Net book value</i> | |
| At 1 April 2009 and 31 March 2010 | - |

Notes to the financial statements

at 31 March 2010

10. Tangible fixed assets

| | <i>Freehold land and buildings £000</i> | <i>Plant and machinery £000</i> | <i>Fixtures and fittings £000</i> | <i>Total £000</i> |
|-----------------------|---|---|---|-----------------------|
| <i>Cost</i> | | | | |
| At 1 April 2009 | 10,168 | 13,257 | 1,153 | 24,578 |
| Additions | - | 281 | 57 | 338 |
| Disposals (17,379) | (10,168) | (6,783) | (428) | |
| At 31 March 2010 | - | 6,755 | 782 | 7,537 |
| <i>Depreciation</i> | | | | |
| At 1 April 2009 | 9,919 | 12,494 | 1,110 | 23,523 |
| Charge for the year | - | 110 | 25 | 135 |
| Disposals | (9,919) | (6,783) | (412) | (17,114) |
| At 31 March 2010 | - | 5,821 | 723 | 6,544 |
| <i>Net book value</i> | | | | |
| At 31 March 2010 | - | 934 | 59 | 993 |
| At 31 Mar 2009 | 249 | 763 | 43 | 1,055 |

Freehold land amounting to £0 (2009 £249,000) and assets under construction within plant and machinery of £247,000 (2009 £244,000) have not been depreciated

Notes to the financial statements

at 31 March 2010

11. Fixed asset investments

| | <i>Subsidiary undertakings</i> | <i>Other investments</i> | <i>Total</i> |
|-----------------------|------------------------------------|------------------------------|--------------|
| | <i>£000</i> | <i>£000</i> | <i>£000</i> |
| <i>Cost</i> | | | |
| At 1 April 2009 | 5,479 | 92 | 5,571 |
| Additions | - | - | - |
| At 31 March 2010 | 5,479 | 92 | 5,571 |
| <i>Provision</i> | | | |
| At 1 April 2009 | 1,077 | - | 1,077 |
| Charge for the year | 1,037 | - | 1,037 |
| At 31 March 2010 | 2,114 | - | 2,114 |
| <i>Net book value</i> | | | |
| At 31 March 2010 | 3,365 | 92 | 3,457 |
| At 31 March 2009 | 4,402 | 92 | 4,494 |

The company has investments in the following undertakings

| <i>Subsidiary undertakings</i> | <i>Country of registration</i> | <i>Holding</i> | <i>%</i> |
|--------------------------------|--------------------------------|----------------|----------|
| Maxell France S A | France | Ordinary | 100 |
| Maxell Scandinavia AB | Sweden | Ordinary | 100 |
| Maxell Deutschland GmbH | Germany | Ordinary | 100 |
| Maxell Italia S p A | Italy | Ordinary | 100 |
| Maxell Benelux B V | Netherlands | Ordinary | 100 |
| Maxell Hungary | Hungary | Ordinary | 99 |
| <i>Other investments</i> | | | |
| Maxell Spain S A | Spain | Ordinary | 15 |

The principal activity of all the above companies is the distribution of multimedia products

With effect from 1st April 2010 the operations of Maxell France SA and Maxell Italia SA have been transferred to branches of Maxell Europe Ltd

Notes to the financial statements

at 31 March 2010

12. Stocks

| | 2010 | 2009 |
|-------------------------------------|---------------|---------------|
| | £000 | £000 |
| Raw materials and consumables | 364 | 374 |
| Work in progress | 39 | 42 |
| Finished goods and goods for resale | 19,419 | 21,988 |
| | <u>19,822</u> | <u>22,404</u> |

In the opinion of the directors, there is no material difference between the book value of stocks and their replacement cost

13. Debtors

| | 2010 | 2009 |
|--|---------------|---------------|
| | £000 | £000 |
| Amounts falling due within one year | | |
| Trade debtors | 23,382 | 21,438 |
| Amounts owed by group undertakings | 14,792 | 22,043 |
| Other tax and social security | 201 | 460 |
| Corporation tax recoverable | - | 39 |
| Prepayments and other accrued income | 1,858 | 386 |
| | <u>40,233</u> | <u>44,366</u> |
| Amounts falling due after more than one year | | |
| Amounts owed by group undertakings | - | 2,089 |
| Rent deposit | 55 | 55 |
| | <u>55</u> | <u>2,144</u> |
| | <u>40,288</u> | <u>46,510</u> |

14. Creditors: amounts falling due within one year

| | 2010 | 2009 |
|------------------------------------|---------------|---------------|
| | £000 | £000 |
| Loans | - | 9,671 |
| Trade creditors | 6,899 | 4,581 |
| Amounts owed to group undertakings | 22,919 | 16,200 |
| Other creditors | 50 | 203 |
| Other tax and social security | 113 | 78 |
| Accruals and deferred income | 4,114 | 2,899 |
| | <u>34,095</u> | <u>33,632</u> |

The company's borrowing facilities include a facility of £11 million which is reviewed annually with the interest fixed monthly, and a facility of £2.5 million which is reviewed annually with the interest rate fixed at this point

Notes to the financial statements

at 31 March 2010

15. Creditors: amounts falling due after more than one year

| | 2010 | 2009 |
|----------------------------------|------|-------|
| | £000 | £000 |
| Amounts loaned by parent company | - | 8,626 |
| | - | 8,626 |

In the prior year the company took out a new loan for £5.2 million and €3.7 million from its parent company repayable in June 2010. Interest is charged at a fixed rate as follows:

Borrowings bear interest as follows:

£5.2 million at 6.253%

€3.7 million at 5.388%

| | 2010 | 2009 |
|----------------------------------|-------|-------|
| | £000 | £000 |
| Amounts loaned by parent company | | |
| Between one and two years | - | 8,626 |
| Between two and five years | - | - |
| On demand or within one year | 8,501 | - |
| | 8,501 | 8,626 |

The movement on the government grants was as follows:

| | 2010 | 2009 |
|------------------|------|------|
| | £000 | £000 |
| At 1 April 2009 | - | 35 |
| Amortisation | - | (35) |
| At 31 March 2010 | - | - |

Notes to the financial statements

at 31 March 2010

16. Called up share capital

| | 2010 £000 | 2009 £000 |
|---|-------------------|-------------------|
| <i>Authorised</i> | | |
| 36,000,000 ordinary shares of £1 each | 36,000 | 36,000 |
| | <u> </u> | <u> </u> |
| | 2010 £000 | 2009 £000 |
| <i>Allotted, called up and fully paid</i> | | |
| 35,000,000 ordinary shares of £1 each | 35,000 | 35,000 |
| | <u> </u> | <u> </u> |

17. Reserves

| | <i>Profit and loss account £000</i> |
|--|---|
| At 1 April 2009 | (4,403) |
| Retained loss for the year | (2,284) |
| Actuarial loss net of deferred taxation | (1,396) |
| Currency translation adjustment on overseas branch | 12 |
| At 31 March 2010 | <u>(8,071)</u> |

18. Reconciliation of movement in shareholders' funds

| | 2010 £000 | 2009 £000 |
|--|----------------|---------------|
| (Loss)/profit for the financial year | (2,284) | 1,021 |
| Other recognised gains and losses relating to the year (net) | (1,384) | (1,430) |
| Net addition/(reduction) to shareholders' funds | <u>(3,668)</u> | <u>(409)</u> |
| Opening shareholders' funds | 30,597 | 31,006 |
| Closing shareholders' funds | <u>26,929</u> | <u>30,597</u> |

Notes to the financial statements

at 31 March 2010

19. Guarantees and other financial commitments

a) Capital commitments

At the end of the year capital commitments were

| | 2010 £000 | 2009 £000 |
|-------------------------------------|--------------|--------------|
| Contracted for but not provided for | 564 | 244 |

b) Lease commitments

Annual commitments under non-cancellable operating leases are as follows

| | 2010 | | 2009 | |
|----------------------------|-------------------------------|--------------------------------|-------------------------------|--------------------------------|
| | Land and buildings £000 | Plant and machinery £000 | Land and buildings £000 | Plant and machinery £000 |
| Expiry date | | | | |
| Within one year | - | 3 | 107 | 10 |
| Between two and five years | 120 | 131 | - | 117 |
| | 120 | 134 | 107 | 127 |

20. Pensions

The only significant pension scheme operated by the company is the Maxell Europe Limited Pension Scheme (the 'scheme') in the UK

The scheme is a defined benefit pension scheme which all employees are invited to join. The scheme is contributory (employer 11%, employees 7% of basic salary during the year) and is administered by trustees.

During the year ended 31 March 2010, the company was contributing on average approximately 11% of pensionable pay into the UK pension scheme. From 1 April 2010, the company is on average contributing approximately 11% of pensionable pay plus additional contributions of £30,000 per month.

Notes to the financial statements

at 31 March 2010

20. Pensions (continued)

The fair value of the assets in the scheme and the present value of the liabilities in the scheme were

| | 2010 £000 | 2009 £000 |
|-------------------------------------|--------------|--------------|
| Bonds | 1,285 | 864 |
| Equities | 13,248 | 8,737 |
| Cash and net current assets | 169 | 61 |
| Total fair value of scheme assets | 14,702 | 9,662 |
| Present value of scheme liabilities | (20,369) | (13,703) |
| Shortfall in scheme | (5,667) | (4,041) |
| Related deferred tax asset | 1,587 | 1,131 |
| Net pension liability | (4,080) | (2,910) |

The amount recognised in the Profit and Loss account and in the Statement of Total Recognised Gains and Losses for the year are analysed as follows

Recognised in the Profit and Loss Account:

| | 2010 £000 | 2009 £000 |
|------------------------|--------------|--------------|
| Current service costs | 193 | 225 |
| Total operating charge | 193 | 225 |

Analysis of amounts charged to other finance (expense)/income (note 5)

| | 2010 £000 | 2009 £000 |
|--|--------------|--------------|
| Expected return on pension scheme assets | 798 | 1,005 |
| Interest on pension scheme liabilities | (883) | (1,011) |
| Net (expense)/return | (85) | (6) |

Notes to the financial statements

at 31 March 2010

20. Pensions (continued)

Taken to the Statement of Total Recognised Gains and Losses:

| | 2010 £000 | 2009 £000 |
|--|--------------|--------------|
| Actual return less expected return on pension scheme assets | 3,757 | (4,350) |
| Changes in assumptions underlying the present value of the scheme liabilities | (5,696) | 2,371 |
| Actuarial (loss)/gain recognised in the Statement of Total Recognised Gains and Losses | (1,939) | (1,979) |

The cumulative amount of actuarial gains and losses recognised in the Statement of Total Recognised Gains and losses since 1 January 2004 is a net loss of £2,217,000 (2009 net loss of £278,000)

The major assumptions at 31 March 2010 used by the actuary were -

| | 2010 % | 2009 % |
|---|---------------|---------------|
| Rate of increase in salaries | 3.50 | 3.00 |
| Rate of increase in pensions in payment | 2.40 | 2.20 |
| Discount rate | 5.50 | 6.50 |
| Inflation rate | 3.50 | 3.00 |
| Mortality | 115% of PXA00 | 115% of PXA00 |

The mortality assumption for 2010 is 115% of PXA00 birth year tables with long cohort projections and 1.5% minimum improvement underpin

Using the mortality tables adopted, the assumed future life expectancy on retirement at age 65 is as follows -

Retiring today

| | 2010 | 2009 |
|---------|-------|------|
| Males | 88.2 | 88.0 |
| Females | 90.67 | 90.6 |

Retiring in 20 years

| | 2010 | 2009 |
|---------|------|------|
| Males | 91.1 | 91.0 |
| Females | 93.6 | 93.5 |

Notes to the financial statements

at 31 March 2010

20. Pensions (continued)

The scheme assets are stated at the market values at the balance sheet dates and overall expected rates of return are established by applying published brokers forecasts for each category of scheme asset. The rates quoted below are the expected net rates of return after allowance for expenses

| | <i>Expected rate of return</i> | |
|--|--------------------------------|-------------|
| | <i>2010</i> | <i>2009</i> |
| | <i>%</i> | <i>%</i> |
| Bonds | 4.25 | 4.00 |
| Equities | 8.00 | 8.50 |
| Cash and net current assets | 0.50 | 2.00 |
| Changes in the fair value of plan assets are analysed as follows | | |
| | <i>2010</i> | <i>2009</i> |
| | <i>£000</i> | <i>£000</i> |
| At 1 April | 9,662 | 12,828 |
| Expected return on assets | 798 | 1,005 |
| Members' Contribution | 144 | 144 |
| Benefits paid | (250) | (556) |
| Actuarial gains/(losses) on assets | 3,757 | (4,350) |
| Contributions by the Company | 591 | 591 |
| At 31 March | 14,702 | 9,662 |

Changes in the present value of the defined benefit obligations are analysed as follows

| | <i>2010</i> | <i>2009</i> |
|---|-------------|-------------|
| | <i>£000</i> | <i>£000</i> |
| At 1 April | 13,703 | 15,250 |
| Current service cost | 193 | 225 |
| Members' Contributions | 144 | 144 |
| Interest cost | 883 | 1,011 |
| Benefits paid | (250) | (556) |
| Actuarial (gains)/losses on liabilities | 5,696 | (2,371) |
| At 31 March | 20,369 | 13,703 |

Notes to the financial statements

at 31 March 2010

20. Pensions (continued)

| <i>History of experience gains and losses</i> | <i>2010</i> | <i>2009</i> | <i>2008</i> | <i>2007</i> | <i>2006</i> |
|---|-------------|----------------|----------------|----------------|----------------|
| | <i>£000</i> | <i>£000</i> | <i>£000</i> | <i>£000</i> | <i>£000</i> |
| Present value of DB obligation | (20,369) | (13,703) | (15,250) | (16,890) | (15,447) |
| Scheme assets | 14,702 | 9,662 | 12,828 | 12,878 | 11,155 |
| Deficit | (5,667) | <u>(4,041)</u> | <u>(2,422)</u> | <u>(4,012)</u> | <u>(4,292)</u> |
| Experience gains and losses on scheme liabilities | (5,696) | 1,908 | 330 | (736) | 364 |
| Experience gains and losses on Scheme assets | 3,757 | (4,350) | (1,751) | (15) | 1,801 |

21. Ultimate parent company

The largest group, and controlling party, in which the results of Maxell Europe Limited are consolidated is that headed by Hitachi Limited, its ultimate parent company, incorporated in Japan, whose principal place of business is 6 Kanda, Surugadai, 4 Chome, Chiyoda-Ku, Tokyo 101-8010, Japan. The smallest group in which the results are consolidated is that headed by Hitachi Maxell Limited, its immediate parent company, incorporated in Japan, whose principal place of business is 1-1-88, Ushitora, Ibaraki-shi, Osaka 567-8567, Japan. The consolidated financial statements are available from the above addresses.

22. Contingent asset

The gain made on the sale and leaseback transaction is disclosed in note 5. In addition to this, for a 10 year period from the date of transfer of the property there is a potential for overage payments to be received of up to £1.5 million based upon planning permission being granted and capable of being executed for a qualifying development at the property.

23. Related party transactions

As a subsidiary undertaking of Hitachi Maxell Limited, the company has taken advantage of the exemption in Financial Reporting Standard Number 8 'Related party disclosures' from disclosing transactions with other members of the group headed by Hitachi Maxell Limited.

Maxell Spain S.A. is a related party as Maxell Europe Limited owns 15% of its issued share capital. Sales of £1,861,000 (2009: £2,055,000) were made to Maxell Spain S.A. during the year to 31 March 2010. £699,000 (2009: £913,000) remains unpaid at the balance sheet date and is included in trade debtors (note 13).