

# Maxell Europe Limited

and subsidiary undertaking

Accounts 31 March 1997 together with directors' and auditors' reports

Registered number: 1485997



## Directors' report

For the year ended 31 March 1997

The directors present their annual report on the affairs of the group, together with the accounts and auditors' report, for the year ended 31 March 1997.

## Principal activity and business review

The principal activity of the group continues to be the production, importation, marketing and distribution of audio and video tapes, computer floppy disks and tapes, CD ROM, optical disks and micro batteries.

Group turnover increased by £9,251,861 (7.8%) during the year and group profits after tax decreased by £90,155 due to the start up costs of the CD-ROM operation.

The directors expect growth both in turnover and profitability in the future.

### Results and dividends

£

Group retained profit, beginning of year	4,603,464
Group profit after tax for the year	278,492
Proposed dividend	(210,000)
Group retained profit, end of year	4,671,956

A dividend of £210,000 (1996 - £210,000) is proposed.

### Directors and their interests

The directors who served during the year are as shown below:

A Matsumoto

J Mitsui (appointed 20 June 1997)

Dr F. Inose

N. Akai

H Itazu (appointed 20 June 1997)

K. Yamazaki (resigned 20 June 1997)

M. Sasaki (resigned 20 June 1997)

I. Arai (resigned 20 June 1997)

The directors who held office at 31 March 1997 had no interests in the shares of the company as required to be disclosed under Schedule 7 of the Companies Act 1985.

## Directors' report (continued)

### Directors' responsibilities

Company law requires the directors to prepare accounts for each financial year which give a true and fair view of the state of affairs of the group and company and of the profit or loss of the group for that period. In preparing those accounts, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the accounts; and
- prepare the accounts on the going concern basis unless it is inappropriate to presume that the group will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the group and company and to enable them to ensure that the accounts comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the group and company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Disabled employees

Applications for employment by disabled persons are always fully considered, bearing in mind the aptitudes of the applicants concerned. In the event of members of staff becoming disabled every effort is made to ensure that their employment with the group continues and that appropriate training is arranged. It is the policy of the group that the training, career development and promotion of disabled persons should, as far as possible, be identical with that of other employees.

#### **Employee consultation**

The group places considerable value on the involvement of its employees and has continued its previous practice of keeping them informed on matters affecting them as employees and on the various factors affecting the performance of the group.

# Directors' report (continued)

## **Auditors**

The directors will place a resolution before the annual general meeting to reappoint Arthur Andersen as auditors for the ensuing year.

Apley Telford Shropshire TF6 6DA By order of the Board,

A. Matsumoto

Director

20 June 1997

# ARTHUR ANDERSEN

## Auditors' report

Birmingham

## To the members of Maxell Europe Limited:

We have audited the accounts on pages 5 to 23 which have been prepared under the historical cost convention and the accounting policies set out on pages 8 to 10.

#### Respective responsibilities of directors and auditors

As described on page 2 the group's directors are responsible for the preparation of accounts. It is our responsibility to form an independent opinion, based on our audit, on those accounts and to report our opinion to you.

### Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the accounts. It also includes an assessment of the significant estimates and judgments made by the directors in the preparation of the accounts and of whether the accounting policies are appropriate to the circumstances of the company and of the group, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the accounts are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the accounts.

#### Opinion

In our opinion the accounts give a true and fair view of the state of affairs of the group and of the company at 31 March 1997 and of the profit and cash flows of the group for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Arthur Anderson

Arthur Andersen

**Chartered Accountants and Registered Auditors** 

1 Victoria Square Birmingham B1 1BD

20 June 1997

# Consolidated profit and loss account

For the year ended 31 March 1997

	Notes	1997 £	1996 £
Turnover	2	127,050,882	117,799,021
Cost of sales		(109,196,604)	(100,699,070)
Gross profit		17,854,278	17,099,951
Other operating expenses (net)	3	(16,701,056)	(15,815,300)
Operating profit		1,153,222	1,284,651
Investment income	4	56,960	184,284
Interest payable and similar charges	5	(746,343)	(812,612)
Profit on ordinary activities before taxation	6	463,839	656,323
Tax on profit on ordinary activities	8	(185,347)	(287,676)
Profit on ordinary activities after taxation		278,492	368,647
Dividends proposed		(210,000)	(210,000)
Retained profit for the financial year		68,492	158,647
Retained profit, beginning of year		4,603,464	4,444,817
Retained profit, end of year		4,671,956	4,603,464

The accompanying notes are an integral part of this consolidated profit and loss account.

# Consolidated statement of total recognised gains and losses

For the year ended 31 March 1997

	1997 £	1996 £
Retained profit for the financial year	68,492	158,647
Exchange (loss) gain on foreign equity investment	(471,163)	22,332
Total recognised gains and losses	(402,671)	180,979

# Consolidated balance sheet

31 March 1997

	Notes	1997 £	1996 £
Fixed assets			
Tangible assets	9	15,758,744	19,232,596
Investments	10	282,649	333,358
		16,041,393	19,565,954
Current assets			
Stocks	11	16,061,870	18,150,014
Debtors	12	21,642,842	20,280,897
Cash at bank and in hand		2,142,049	1,410,253
		39,846,761	39,841,164
Creditors: Amounts falling due within one year	13	(29,445,603)	(32,015,335)
Net current assets		10,401,158	7,825,829
Total assets less current liabilities		26,442,551	27,391,783
Creditors: Amounts falling due after more than one year	14	(1,110,650)	(1,657,211)
Net assets		25,331,901	25,734,572
Capital and reserves			
Called-up share capital	16	21,000,000	21,000,000
Currency translation reserve	17	(340,055)	131,108
Profit and loss account		4,671,956	4,603,464
Total shareholders' funds - all equity	18	25,331,901	25,734,572

Signed on behalf of the Board

A. Matsumoto

Director

20 June 1997

The accompanying notes are an integral part of this consolidated balance sheet.

## Balance sheet

## 31 March 1997

	Notes	1997 £	1996 £
Fixed assets			
Tangible assets	9	15,746,338	19,202,032
Investments	10	1,458,014	1,508,723
		17,204,352	20,710,755
Current assets			
Stocks	11	13,154,958	15,102,941
Debtors	12	19,752,209	18,018,807
Cash at bank and in hand		2,099,297	1,308,474
		35,006,464	34,430,222
Creditors: Amounts falling due within one year	13	(25,782,014)	(28,008,833)
Net current assets		9,224,450	6,421,389
Total assets less current liabilities		26,428,802	27,132,144
Creditors: Amounts falling due after more than one year	14	(1,102,447)	(1,631,066)
Net assets		25,326,355	25,501,078
Capital and reserves			
Called-up share capital	16	21,000,000	21,000,000
Revaluation reserve	17	269,796	320,505
Currency translate reserve	17	(233,965)	-
Profit and loss account	19	4,290,524	4,180,573
Total shareholders' funds - all equity	18	25,326,355	25,501,078

Signed on behalf of the Board

A. Matsumoto

Director

20 June 1997

The accompanying notes are an integral part of this balance sheet.

## Notes to accounts

31 March 1997

### 1 Accounting policies

A summary of the principal accounting policies, all of which have been applied consistently throughout the year and the preceding year, is set out below.

### a) Basis of accounting

The accounts are prepared under the historical cost convention and in accordance with applicable accounting standards.

The company is exempt from the requirement of FRS1 to include a cash flow statement in its accounts because consolidated accounts in which Maxell Europe Limited is included are publicly available.

## b) Basis of consolidation

The consolidated accounts include the results of the company, its subsidiary undertaking and the results of the associated undertaking as described in note 1h after eliminating intra-group transactions and balances.

In the company's accounts the investment in its subsidiary undertaking is stated at cost.

### c) Tangible fixed assets

Tangible fixed assets are shown at original historical cost, net of depreciation and provision for permanent diminution in value. Any related government grants being reported as deferred income are amortised over the expected useful life of the asset concerned. The balance of unused grants is disclosed as deferred income.

Depreciation is provided at rates calculated to write-off the cost, less estimated residual value, of each fixed asset over its expected useful life as follows:

Freehold buildings

25 years straight-line

Plant and machinery

25% - 36.9% reducing balance

Fixtures and fittings

25% reducing balance

Residual value is calculated on prices prevailing at the date of acquisition. Profits or losses on the disposal of fixed assets are included within operating profit.

#### d) Stocks

Stocks are stated at the lower of cost and net realisable value.

Cost incurred in bringing each product to its present location and condition is based on:

### 1 Accounting policies (continued)

d) Stocks (continued)

Raw materials

 purchase cost on a first-in, first-out basis, including transportation expenses and import duty if appropriate

Work-in-progress and finished goods

 cost of direct materials and labour, plus a reasonable proportion of manufacturing overheads based on normal levels of activity.

Net realisable value is based on estimated normal selling price, less further costs expected to be incurred to completion and disposal. Provision is made for obsolete, slow-moving or defective items where appropriate.

#### e) Taxation

Corporation tax payable is provided on taxable profits at the current rate.

Advance corporation tax payable on dividends paid or provided for in the year is written off, except when recoverability against corporation tax payable is considered to be reasonably assured. Credit is taken for advance corporation tax written off in previous years when it is recovered against corporation tax liabilities.

Deferred taxation is provided using the liability method on all timing differences only to the extent that they are expected to reverse in the future without being replaced, except that the deferred tax effects of timing differences arising from pensions and other post-retirement benefits are always recognised in full.

## f) Foreign currency

Transactions in foreign currencies are recorded at the rate of exchange at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are reported at the rates of exchange prevailing at that date or, if appropriate, at the forward exchange contract rate. Any gain or loss arising from a change in exchange rates subsequent to the date of the transaction is included as an exchange gain or loss in the profit and loss account.

For the purposes of consolidation and application of the equity method of accounting, the net investment method is used, under which translation gains or losses are shown as a movement on reserves. The profit and loss account of the overseas subsidiary is translated at the closing exchange rate.

#### g) Turnover

Group turnover comprises the value of sales (excluding VAT, trade discounts and intra-group transactions) of goods in the normal course of business.

### 1 Accounting policies (continued)

### h) Associated undertaking

Maxell Sweden AB ("MSAB"), in which the company owns 50% of the voting share capital and over which it exerts significant influence, is treated as an associate. The group's share of MSAB's post-investment retained profits (or losses) is added to (or deducted from) the carrying value of the investment in the consolidated balance sheet, the corresponding amount being taken to the consolidated profit and loss account.

In the company's accounts, the investment in its associate is stated at cost plus or minus the group's share of post-acquisition retained profits or losses, with a corresponding movement in the revaluation reserve.

#### i) Leases

Rentals under operating leases are charged on a straight-line basis over the lease term, even if the payments are not made on such a basis.

#### i) Pension costs

It is the general policy of the company to provide for pension liabilities on a going concern basis, on the advice of external actuaries, by payments to an insurance company.

The amount charged to the profit and loss account (the regular pension cost) is calculated so that it represents a substantially level percentage of current and future pensionable payroll. Variations from regular cost are charged or credited to the profit and loss account on a prudent basis over a period not exceeding employees' average remaining service lives. Any difference between amounts charged to the profit and loss account and amounts paid to the pension fund is shown as a separately identified liability or asset in the balance sheet.

## 2 Segment information

All of the group's trading relates to its principal activity. Contributions to group turnover, profit before taxation and net assets are analysed as follows:

By geographical area	1997 £	1996 £
i) Turnover	L	£
By origin		
United Kingdom	124,629,137	111,642,110
Rest of Europe	17,427,145	17,108,206
Inter segmental sales	(15,005,400)	(10,951,295)
	127,050,882	117,799,021
By destination		
United Kingdom	32,162,219	29,679,636
Rest of Europe	94,888,663	88,119,385
	127,050,882	117,799,021
ii) Profit before taxation		
United Kingdom	489,950	567,856
Rest of Europe	14,661	30,817
Share of profit in associate	(31,083)	66,729
Dividend received from associate	(9,689)	(9,079)
	463,839	656,323
iii) Net assets		
United Kingdom	23,868,340	23,992,355
Rest of Europe	1,180,912	1,408,859
Share of associated undertaking	282,649	333,358
	25,331,901	25,734,572
3 Other operating expenses (net)		
	1997	1996
	£	£
Selling and marketing costs	9,813,098	9,527,461
Administrative expenses	7,217,132	6,386,156
	17,030,230	15,913,617
Other operating income	(329,174)	(98,317)
	16,701,056	15,815,300
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4 Investment income		
Investment income comprises:		
	1997	1996
	£	£
Share of (losses) profits of associated undertaking	(31,083)	66,729
Bank interest income	88,043	117,555
	56,960	184,284
5 Interest payable and similar charges		
	1997	1996
	£	£
Bank borrowings	707,239	610,769
Loans from group undertakings	39,104	201,843
	746,343	812,612
6 Profit on ordinary activities before taxation		
Profit on ordinary activities before taxation is stated after charging (crediting):		
	1997 £	1996 £
Staff costs (note 7)	9,337,130	8,387,665
Depreciation	5,466,384	3,882,448
Foreign exchange losses (gains), net	1,283,776	(260,838)
Amortisation of government grant	(135,516)	(36,000)
Hire of plant and machinery - under operating leases	393,758	422,520
- other	13,195	35 <i>,</i> 735
Other operating lease rentals	183,000	157,600
Auditors' remuneration - audit-fees	61,700	60,800

119,600

113,405

- non-audit fees

## 7 Staff costs

Particulars of employees (including directors) are as shown below:

Employee costs during the year amounted to:		
	1997	1996
	£	£
Wages and salaries	8,185,446	7,339,828
Social security costs	916,414	843,446
Other pension costs	235,270	204,391
	9,337,130	8,387,665
The average monthly number of persons employed by the group during the year wa	as as follows:	
	1997	1996
	Number	Number
Production	472	419
Selling and marketing	50	47
Administration	51	49
	573	515
Directors' remuneration:		
Directors' remuneration paid in respect of directors of the company was as follows:		
	1997	1996
	£	£
Total emoluments	345,606	546,076
The emoluments, excluding pensions and pension contributions, of the directors inc	luded:	
	1997	1996
	£	£
Highest paid director	193,429	254,726

## 7 Staff costs (continued)

Directors received emoluments, excluding pensions and pension contributions, in the following ranges:

	1997	1996
	Number	Number
Up to - £5,000	4	6
£75,001 - £80,000	-	1
£150,001 - £155,000	1	-
£190,001 - £195,000	1	-
£210,001 - £215,000	-	1
£250,001 - £255,000	-	1
	***	
8 Tax on profit on ordinary activities		
The tax charge is based on the profit for the year and comprises:		
	1997	1996
	£	£
Current taxation at 33%	337,398	(264,000)
Overseas taxation	5,410	6,505
Deferred taxation arising from		
- capital allowances	(255,377)	429,000
- other timing differences	87,979	106,000
Taxation attributable to income of associated undertaking	9,937	10,171
	185,347	287,676

## 9 Tangible fixed assets

The movement on tangible fixed assets was as follows:

	Freehold land	Plant and machinery		Fixtures and	
	and buildings	Leased	Owned	fittings	Total
Group	£	£	£	£	£
Cost					
Beginning of year	11,238,475	743,577	43,284,683	672,937	55,939,672
Additions	-	-	2,302,737	157,708	2,460,445
Currency translation adjustment	(69,674)	-	(338,719)	(4,479)	(412,872)
Disposals	-		(4,616,738)	(26,086)	(4,642,824)
End of year	11,168,801	743,577	40,631,963	800,080	53,344,421
Depreciation					
Beginning of year	3,482,281	743,577	32,002,384	478,834	36,707,076
Charge for the year	560,830	_	4,771,528	134,026	5,466,384
Currency translation adjustment	(7,156)	-	(30,666)	(324)	(38,146)
Disposals	<del>-</del>	-	(4,549,637)	-	(4,549,637)
End of year	4,035,955	743,577	32,193,609	612,536	37,585,677
Net book value					
Beginning of year	7,756,194	**	11,282,299	194,103	19,232,596
End of year	7,132,846		8,438,354	187,544	15,758,744

Freehold land amounting to £248,760 (1996 - £248,760) and assets under construction of £378,299 (1996 - £248,199) have not been depreciated.

## 9 Tangible fixed assets (continued)

	Freehold land	Plant and machinery		Plant and machinery Fixtures and		Fixtures and	
	and buildings	Leased	Owned	fittings	Total		
Company	£	£	£	£	£		
Cost							
Beginning of year	11,238,475	743,577	43,284,683	434,899	55,701,634		
Additions	-	-	2,302,737	157,708	2,460,445		
Currency translation adjustment	(69,674)	-	(338,719)	(4,479)	(412,872)		
Disposals	-	-	(4,616,738)	(21,375)	(4,638,113)		
End of year	11,168,801	743,577	40,631,963	566,753	53,111,094		
Depreciation							
Beginning of year	3,482,281	743,577	32,002,384	271,360	36,499,602		
Charge for the year	560,830	_	4,771,528	120,579	5,452,937		
Currency translation adjustment	(7,156)	-	(30,666)	(324)	(38,146)		
Disposals	-	-	(4,549,637)	-	(4,549,637)		
End of year	4,035,955	743,577	32,193,609	391,615	37,364,756		
Net book value					·		
Beginning of year	7,756,194	-	11,282,299	163,539	19,202,032		
End of year	7,132,846	-	8,438,354	175,138	15,746,338		
	<del></del>		<del></del>				

Freehold land amounting to £248,760 (1996 - £248,760) and assets under construction of £378,299 (1996 - £248,199) have not been depreciated.

In the opinion of the directors, the market value of the freehold land and buildings are not substantially different from their net book value.

### 10 Fixed asset investments

The following are included in the net book value of fixed asset investments:

	Group		Compa	ny
	1997 1996 £ £	1996	1997	1996
		£	£	£
Associated undertaking	282,649	333,358	282,649	333,358
Subsidiary undertaking	-	-	1,175,365	1,175,365
	282,649	333,358	1,458,014	1,508,723

### 10 Fixed asset investments (continued)

## a) Investment in associated undertaking

The company has a 50% investment in an associated undertaking, Maxell Sweden AB, incorporated in Sweden and trading as a distributor, which is shown at cost plus the company's share of post-acquisition retained profits as follows:

	1997 £	1996 £
Cost	12,853	12,853
Share of post-acquisition retained profits		
- beginning of year	320,505	273,026
- current year	(41,020)	56,558
Dividends received	(9,689)	(9,079)
End of year	282,649	333,358

## b) Investment in subsidiary undertaking

The company owns 100% of the share capital of Maxell France S.A., a company incorporated in France, which is a distributor of audio and video tapes and computer floppy disks. The investment in the company's accounts is shown at cost.

	1997	1996
	£	£
Cost		
Beginning and end of year	1,175,365	1,175,365

#### 11 Stocks

The following are included in the net book value of stocks:

	Group		Company	
	1997	1996	1997	1996
	£	£	£	£
Raw materials and consumables	2,968,308	3,964,555	2,968,308	3,964,555
Work-in-progress	383,110	278,928	383,110	278,928
Finished goods and goods for resale	12,710,452	13,906,531	9,803,540	10,859,458
	16,061,870	18,150,014	13,154,958	15,102,941

In the opinion of the directors, there is no significant difference between the replacement cost and the book value of stocks at the balance sheet date.

**12 Debtors**The following are included in the net book value of debtors:

	Group		Comp	any
	1997	1996	1997	1996
	£	£	£	£
Amounts falling due within one year:				
Trade debtors	14,859,568	13,512,826	9,676,580	8,315,539
Amounts owed by associated undertakings	1,978,203	-	1,978,203	2,320,372
Amounts owed by group undertakings	3,488,448	4,977,834	6,813,445	5,798,717
VAT	217,089	258,351	255,934	188,220
Prepayments and other accrued income	569,636	825,386	498,149	689,459
	21,112,944	19,574,397	19,222,311	17,312,307
Amounts falling due after more than one year:				
Rent deposit	55,000	55,000	55,000	55,000
Corporation tax recoverable	-	264,000	-	264,000
ACT recoverable	-	80,000	-	80,000
ACT on proposed dividends	52,500	52,500	52,500	52,500
Deferred taxation (note 15)	422,398	255,000	422,398	255,000
	21,642,842	20,280,897	19,752,209	18,018,807
			<del></del>	

## 13 Creditors: Amounts falling due within one year

The following amounts are included in creditors falling due within one year:

	Group		Company	
	1997	1996	1997	1996
	£	£	£	£
Unsecured bank loans and overdraft	6,085,614	10,721,494	5,220,000	8,900,000
Trade creditors	3,710,121	4,798,430	2,054,119	3,547,150
Amounts owed to group undertakings	14,622,516	10,058,657	14,622,516	10,058,657
Unsecured loans from group undertakings	-	1,500,000	-	1,500,000
ACT on proposed dividends	52,500	52,500	52,500	52,500
Social security and PAYE	-	282,241	-	158,292
Pension scheme	105,000	105,000	105,000	105,000
Proposed dividends	210,000	210,000	210,000	210,000
Corporation tax	162,725	-	162,725	
Accruals and deferred income	4,497,127	4,287,013	3,355,154	3,477,234
	29,445,603	32,015,335	25,782,014	28,008,833
			<del></del>	

The bank loan facilities are reviewed monthly and bear interest at commercial rates.

## 14 Creditors: Amounts falling due after more than one year

The following amounts are included in creditors falling due after more than one year:

	Group		Company	
	1997	1996	1997	1996
	£	£	£	£
Unsecured bank loans	600,000	1,200,000	600,000	1,200,000
Accruals and deferred income				,
- government grants	502,447	431,066	502,447	431,066
- other	8,203	26,145	•	-
	1,110,650	1,657,211	1,102,447	1,631,066

The bank loans are repayable in instalments between September 1996 and March 1999.

The movement on the unamortised government grants was as follows:

	Group and Company	
	1997	
	£	£
Beginning of year	467,066	503,066
New grants in year	269,692	-
Amortisation	(135,516)	(36,000)
End of year	601,242	467,066
Less: Amounts in creditors falling due within one year	(98,795)	(36,000)
	502,447	431,066

### 15 Deferred tax

The deferred tax asset at 31 March 1997 is included within debtors and is considered by the directors to be recoverable in less than one year.

	Group and Company	
	1997 £	1996
		£
Excess of book depreciation of fixed assets over tax allowances (net of government		
grant)	(343,377)	(88,000)
Other timing differences relating to current assets and liabilities	(79,021)	(167,000)
	(422,398)	(255,000)

## 15 Deferred tax (continued)

The movement on deferred taxation comprises:

	Group and Company	
	1997	1996
	£	£
Beginning of year	(255,000)	(790,000)
(Credited) charged to profit and loss, in respect of:		
- capital allowances	(255,377)	429,000
- other timing differences	87,979	106,000
End of year	(422,398)	(255,000)
16 Called-up share capital	1997	1996
	1997 £	1996 £
Authorised		
22,000,000 ordinary shares of £1 each	22,000,000	22,000,000
Allotted, called-up and fully-paid		
21,000,000 ordinary shares of £1 each	21,000,000	21,000,000

## 17 Other reserves

The movements on the revaluation and currency translation reserves were as follows:

	Company		Group
		Currency	Currency
	Revaluation	translation	translation
	reserve	reserve	reserve
	£	£	£
Balance, beginning of year	320,505	-	131,108
Share of current year retained profits of associated undertaking	(41,020)	-	-
Dividends received from associated undertaking	(9,689)	-	-
Currency translation adjustment	-	(233,965)	(471,163)
Balance, end of year	269,796	(233,965)	(340,055)

### 18 Reconciliation of movement in shareholders' funds

The movement in shareholders' funds was as follows:

	Group		Compa	ıny
	1997	1996	1997	1996
	£	£	£	£
Profit for the financial year	278,492	368,647	319,951	296,856
Dividends	(210,000)	(210,000)	(210,000)	(210,000)
	68,492	158,647	109,951	86,856
Movement in revaluation reserve	-	-	(50,709)	47,479
Increase in share capital	-	5,000,000	-	5,000,000
Movement in currency translation reserve	(471,163)	22,332	(233,965)	-
Opening shareholders' funds	25,734,572	20,553,593	25,501,078	20,366,743
Closing shareholders' funds	25,331,901	25,734,572	25,326,355	25,501,078

## 19 Profit and loss account

The movement on the company's profit and loss account during the year was as follows:

4,180,573
319,951
(210,000)
4,290,524

£

No profit and loss account is presented for Maxell Europe Limited, as provided by section 230 of the Companies Act 1985.

#### 20 Guarantees and other financial commitments

## a) Capital commitments

At the end of the year capital commitments were:

Group and Company	
1997	1996
£	£
134,297	469,444
	1997 £

## 20 Guarantees and other financial commitments (continued)

## b) Lease commitments

The group leases certain property and plant and machinery on short-term and long-term operating leases. The annual rental on these leases in the year was £514,248 (1996 - £580,120).

The minimum annual rentals under the foregoing leases are as follows:

	Gro	Group and Company		
		Plant and	·	
	Property	machinery	Total	
	£	£	£	
1997				
Operating leases which expire:				
- within 1 year	-	40,707	40,707	
- within 2-5 years	-	291,864	291,864	
- after 5 years	182,600	-	182,600	
	182,600	332,571	515,171	
1996				
Operating leases which expire:				
- within 1 year	-	51,780	51 <i>,</i> 780	
- within 2-5 years	-	265,572	265,572	
- after 5 years	188,600	-	188,600	
	188,600	317,352	505,952	
	<del></del>			

The operating lease on the Rickmansworth property expires in 2010, and rent reviews are every 5 years, the next being in December 1999.

### 20 Guarantees and other financial commitments (continued)

### c) Pension arrangements

The company operates a defined benefit pension scheme which all employees are invited to join. The scheme is contributory (employer 7.1%, employees 4.5% of basic salary) and is administered by trustees. The pension cost for the year was £235,270, representing the regular cost (1996: £204,391).

The contribution rates are reviewed every three years by independent actuaries. The most recent actuarial valuation was at 1 April 1994. That valuation showed the market value of the scheme's assets to be £1,416,000, which represented 151% of the actuarial value of benefits that had accrued to members, after allowing for expected future increases in earnings. The assumptions which have the most significant effect on the results of the valuation are those relating to the rate of return on investments and the rates of increase in salaries and pensions. It was assumed that the investment returns and the increase in pension liabilities will be 2.5% higher than the increase in salaries.

On the recommendation of the actuary, the contribution rates have been maintained at the same levels, since expected changes in the legal requirements relating to the funding of pension schemes on a solvency basis would lead to a significantly lower surplus.

### 21 Ultimate parent company

The largest group in which the results of Maxell Europe Limited are consolidated is that headed by Hitachi Limited, its ultimate parent company, incorporated in Japan, whose principal place of business is 6 Kanda, Surugadai, 4 Chome, Chiyoda-Ku, Tokyo 101, Japan. The smallest group in which the results are consolidated is that headed by Hitachi Maxell Limited, its immediate parent company, incorporated in Japan, whose principal place of business is 1-1-88, Ushitora, Ibaraki-shi, Osaka 567, Japan. The consolidated accounts are available from the above addresses.

#### 22 Related party transactions

The group purchases raw materials and finished goods from its parent company. During the year the total value of these purchases amounted to £58,262,849 (1996 - £47,182,000). In addition the group paid its parent company £1,101,350 (1996 - £1,100,000) in respect of management services and £947,106 (1996 - £943,308) in respect of product royalties. During the year the group made sales of £47,210,000 (1996 - £44,940,000) to fellow subsidiary undertakings.