

**P. Fisher Limited**  
**Financial Statements**  
**For the year ended**  
**28 February 2003**

**Company Registration Number 1481841**



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COMPANIES HOUSE

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# **P. Fisher Limited**

## **Financial Statements**

**Year ended 28 February 2003**

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**P. Fisher Limited**  
**Company Information**

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**The Board of Directors**

Mr Paul Fisher  
Dr Herma Fisher  
Ms Marianne Fisher

**Company Secretary**

Dr. Herma Fisher

**Registered Office**

Suite 5  
88 - 90 Hatton Garden  
London  
EC1N 8PN

**Auditors**

Landau Morley  
Chartered Accountants  
& Registered Auditors  
Lanmor House  
370/386 High Road  
Wembley  
Middlesex HA9 6AX

**Bankers**

Barclays Bank Plc  
Hatton Garden Business Centre  
99 Hatton Garden  
London  
EC1N 8DN

# **P. Fisher Limited**

## **The Directors' Report**

**Year ended 28 February 2003**

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The directors have pleasure in presenting their report and the financial statements of the company for the year ended 28 February 2003.

### **Principal Activities and Business Review**

The principal activity of the company continued to be that of Dealers in Antique Jewellery and Precious Stones.

### **Future Developments**

In the years immediately ahead the directors believe that there is scope for the further development of the existing activities of the company. There are no current plans for diversification of activities or major organisational change.

### **Results and Dividends**

The trading results for the year, and the company's financial position at the end of the year are shown in the attached financial statements.

The directors have not recommended a dividend.

### **The Directors and their Interests in Shares of the Company**

The directors who served the company during the year together with their beneficial interests in the shares of the company were as follows:

	<b>Voting Ordinary Shares of £1 each</b>	
	<b>At 28 February 2003</b>	<b>At 1 March 2002</b>
Mr Paul Fisher	5	5
Dr Herma Fisher	5	5
Ms Marianne Fisher	<u>36</u>	<u>36</u>

### **Directors' Responsibilities**

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company at the end of the year and of the profit or loss for the year then ended. In preparing those financial statements, the directors are required to:

select suitable accounting policies, as described on pages 8 to 9, and then apply them consistently;

make judgements and estimates that are reasonable and prudent; and

prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. The directors are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# **P. Fisher Limited**

## **The Directors' Report** *(continued)*

**Year ended 28 February 2003**

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### **Donations**

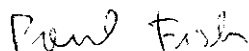
During the year the company made the following contributions:

	<b>2003</b>	<b>2002</b>
	£	£
Charitable	<u>300</u>	<u>22</u>

### **Auditors**

A resolution to re-appoint Landau Morley as auditors for the ensuing year will be proposed at the annual general meeting in accordance with section 385 of the Companies Act 1985.

Signed on behalf of the directors



Mr Paul Fisher  
Director

Approved by the directors on 22 March 2004

# **P. Fisher Limited**

## **Independent Auditors' Report to the Shareholders**

**Year ended 28 February 2003**

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We have audited the financial statements on pages 5 to 14 which have been prepared under the historical cost convention and the accounting policies set out on pages 8 to 9.

This report is made solely to the company's shareholders, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's shareholders those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's shareholders as a body, for our audit work, for this report, or for the opinions we have formed.

### **Respective Responsibilities of Directors and Auditors**

As described in the Statement of Directors' Responsibilities the company's directors are responsible for the preparation of the financial statements in accordance with applicable law and United Kingdom Accounting Standards.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' Report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it.

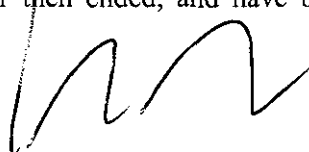
### **Basis of Audit Opinion**

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

### **Opinion**

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 28 February 2003 and of its loss for the year then ended, and have been properly prepared in accordance with the Companies Act 1985.



**LANDAU MORLEY**  
Chartered Accountants  
& Registered Auditors

Lanmor House  
370/386 High Road  
Wembley  
Middlesex HA9 6AX

22 March 2004

**P. Fisher Limited****Profit and Loss Account****Year ended 28 February 2003**

	Note	2003 £	2002 £
<b>Turnover</b>	<b>2</b>	6,227,620	3,922,894
Cost of sales		5,929,739	3,614,187
<b>Gross Profit</b>		297,881	308,707
Distribution costs		74,704	87,159
Administrative expenses		221,936	156,575
Other operating income		—	(15)
<b>Operating Profit</b>	<b>3</b>	1,241	64,988
Interest receivable		8	—
Amounts written off investments		(2,617)	(382)
Interest payable	<b>5</b>	(31,788)	(27,587)
<b>(Loss)/Profit on Ordinary Activities Before Taxation</b>		(33,156)	37,019
Tax on (loss)/profit on ordinary activities	<b>6</b>	(5,896)	9,244
<b>(Loss)/Retained Profit for the Financial Year</b>		(27,260)	27,775
Balance brought forward		702,242	674,467
Balance carried forward		674,982	702,242

All of the activities of the company are classed as continuing.

The company has no recognised gains or losses other than the results for the year as set out above.

The notes on pages 8 to 14 form part of these financial statements.

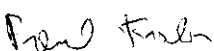
# P. Fisher Limited

## Balance Sheet

28 February 2003

	Note	2003 £	2002 £
<b>Fixed Assets</b>			
Tangible assets	7	9,958	4,211
Investments	8	1,854	4,471
		<u>11,812</u>	<u>8,682</u>
<b>Current Assets</b>			
Stocks	9	3,359,964	3,147,170
Debtors	10	1,728,653	1,259,750
Cash at bank and in hand		399	20,968
		<u>5,089,016</u>	<u>4,427,888</u>
<b>Creditors: Amounts Falling due Within One Year</b>	11	<u>1,985,289</u>	<u>1,444,025</u>
<b>Net Current Assets</b>		<u>3,103,727</u>	<u>2,983,863</u>
<b>Total Assets Less Current Liabilities</b>		<u>3,115,539</u>	<u>2,992,545</u>
<b>Creditors: Amounts Falling due after More than One Year</b>	12	<u>2,440,457</u>	<u>2,290,203</u>
		<u>675,082</u>	<u>702,342</u>
<b>Capital and Reserves</b>			
Called-up equity share capital	16	100	100
Profit and loss account		674,982	702,242
<b>Shareholders' Funds</b>	17	<u>675,082</u>	<u>702,342</u>

These financial statements were approved by the directors on the 22 March 2004 and are signed on their behalf by:

  
Mr Paul Fisher  
Director

The notes on pages 8 to 14 form part of these financial statements.



**P. Fisher Limited****Cash Flow Statement****Year ended 28 February 2003**

	Note	2003 £	£	2002 £	£
<b>Net Cash Outflow From Operating Activities</b>	<b>18</b>		(243,870)		(390,380)
<b>Returns on Investments and Servicing of Finance</b>	<b>19</b>		(31,780)		(27,587)
<b>Taxation</b>			(2,725)		(35,981)
<b>Capital Expenditure and Financial Investment</b>	<b>20</b>		(8,171)		(3,635)
<b>Cash Outflow Before Financing</b>			(286,546)		(457,583)
<b>Financing</b>	<b>21</b>		150,254		316,277
<b>Decrease in Cash</b>			<u>(136,292)</u>		<u>(141,306)</u>
<b>Reconciliation of Net Cash Flow to Movement in Net Debt</b>					
		2003 £	£	2002 £	£
Decrease in cash in the period		(136,292)		(141,306)	
Net cash (inflow) from other long-term creditors		(125,690)		(426,912)	
Net cash (inflow) from/outflow from directors' long-term loans		<u>(24,564)</u>		<u>110,635</u>	
			(286,546)		(457,583)
Change in net debt	<b>22</b>		(286,546)		(457,583)
Net debt at 1 March 2002	<b>22</b>		<u>(2,614,560)</u>		<u>(2,156,977)</u>
Net debt at 28 February 2003	<b>22</b>		<u>(2,901,106)</u>		<u>(2,614,560)</u>

The notes on pages 8 to 14 form part of these financial statements.

# **P. Fisher Limited**

## **Notes to the Financial Statements**

**Year ended 28 February 2003**

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### **1. Accounting Policies**

#### **Basis of Accounting**

The financial statements have been prepared under the historical cost convention.

The company contributes to a stakeholder pension scheme for one of its employees. Amounts are charged to the profit and loss account when paid.

#### **Turnover**

Turnover is the total amount receivable by the company for goods supplied, excluding VAT.

#### **Depreciation**

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows:

Leasehold land and buildings	- Straight line over the period of the lease
Fixtures and fittings	- 15% reducing balance
Computer equipment	- 33% reducing balance

#### **Stocks**

Stocks are stated at the lower of cost and net realisable value. Net realisable value is based on estimated selling price less the estimated cost of disposal.

#### **Operating Lease Agreements**

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against profits on a straight line basis over the period of the lease.

#### **Pension Costs**

The company operates a defined contribution pension scheme for employees. The assets of the scheme are held separately from those of the company. The annual contributions payable are charged to the profit and loss account.

#### **Deferred Taxation**

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or a right to pay less or to receive more, tax, with the exception of:

Deferred tax assets are recognised only to the extent that the directors consider that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date.

#### **Foreign Currencies**

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of the transaction. Exchange differences are taken into account in arriving at the operating profit.

# P. Fisher Limited

## Notes to the Financial Statements

Year ended 28 February 2003

### 1. Accounting Policies *(continued)*

#### Investments

Investments are included at the lower of cost and market value. Profits or losses arising from disposals of fixed asset investments are treated as part of the result from ordinary activities.

### 2. Turnover

The turnover and loss before tax are attributable to the one principal activity of the company.  
An analysis of turnover is given below:

	2003	2002
	£	£
United Kingdom	4,543,853	3,531,475
America	1,409,297	231,198
Asia & Other	274,470	160,221
	<u>6,227,620</u>	<u>3,922,894</u>

### 3. Operating Profit

Operating profit is stated after charging/(crediting):

	2003	2002
	£	£
Depreciation of owned fixed assets	2,424	1,663
Auditors' remuneration		
- as auditors	7,711	6,508
- for other services	1,850	1,750
Net loss/(profit) on foreign currency translation	20,702	(4,010)
Operating lease costs: Land and buildings	<u>6,000</u>	<u>5,847</u>

### 4. Particulars of Employees

The average number of staff employed by the company during the financial year amounted to:

	2003	2002
	No.	No.
Number of selling and distribution staff	3	3
Number of administrative staff	<u>2</u>	<u>1</u>
	<u>5</u>	<u>4</u>

The aggregate payroll costs of the above were:

	2003	2002
	£	£
Wages and salaries	65,129	30,000
Social security costs	4,933	3,038
Other pension costs	<u>3,250</u>	<u>-</u>
	<u>73,312</u>	<u>33,038</u>

# **P. Fisher Limited**

## **Notes to the Financial Statements**

**Year ended 28 February 2003**

### **5. Interest Payable**

	<b>2003</b>	<b>2002</b>
	<b>£</b>	<b>£</b>
Interest payable on bank borrowing	31,368	26,853
Other interest payable	420	734
	<u>31,788</u>	<u>27,587</u>

### **6. Tax on (Loss)/Profit on Ordinary Activities**

#### **(a) Analysis of charge in the year**

	<b>2003</b>	<b>2002</b>
	<b>£</b>	<b>£</b>
Current tax:		
UK Corporation tax based on the results for the year at 19% (2002 - 20%)	(5,787)	8,621
Prior Year Adjustment - Corporation Tax	(109)	623
Total current tax	<u>(5,896)</u>	<u>9,244</u>

#### **(b) Factors affecting current tax charge**

The tax assessed on the (loss)/profit on ordinary activities for the year is higher than the standard rate of corporation tax in the UK of 19% (2002 - 20%).

	<b>2003</b>	<b>2002</b>
	<b>£</b>	<b>£</b>
(Loss)/profit on ordinary activities before taxation	<u>(33,156)</u>	<u>37,019</u>
Profit/(loss) on ordinary activities by rate of tax	(6,300)	7,404
Expenses not deductible	1,011	1,122
Capital allowances (in excess of)/less than depreciation	(209)	95
Adjustments to tax charge in respect of previous periods	(109)	623
Change in standard UK tax rates in respect of losses carried back	(289)	—
Total current tax (note 6(a))	<u>(5,896)</u>	<u>9,244</u>

# **P. Fisher Limited**

## **Notes to the Financial Statements**

**Year ended 28 February 2003**

### **7. Tangible Fixed Assets**

	<b>Leashold Land &amp; Buildings £</b>	<b>Fixtures &amp; Fittings £</b>	<b>Computer Equipment £</b>	<b>Total £</b>
<b>Cost</b>				
At 1 March 2002	5,455	6,546	3,635	15,636
Additions	1,250	5,562	1,359	8,171
<b>At 28 February 2003</b>	<u>6,705</u>	<u>12,108</u>	<u>4,994</u>	<u>23,807</u>
<b>Depreciation</b>				
At 1 March 2002	5,455	4,770	1,200	11,425
Charge for the year	71	1,101	1,252	2,424
<b>At 28 February 2003</b>	<u>5,526</u>	<u>5,871</u>	<u>2,452</u>	<u>13,849</u>
<b>Net Book Value</b>				
<b>At 28 February 2003</b>	<u>1,179</u>	<u>6,237</u>	<u>2,542</u>	<u>9,958</u>
At 28 February 2002	<u>—</u>	<u>1,776</u>	<u>2,435</u>	<u>4,211</u>

### **8. Investments**

	<b>Listed Investments £</b>
<b>Cost</b>	
At 1 March 2002 and 28 February 2003	<u>27,762</u>
<b>Amounts Written Off</b>	
At 1 March 2002	23,291
Written off in year	2,617
<b>At 28 February 2003</b>	<u>25,908</u>
<b>Net Book Value</b>	
<b>At 28 February 2003</b>	<u>1,854</u>
At 28 February 2002	<u>4,471</u>

#### **Listed investments**

Listed investments having a net book value of £1,854 (2002 - £4,471) are held by the company and had a market value of £1,854 at the end of the year (2002 - £4,471).

### **9. Stocks**

	<b>2003 £</b>	<b>2002 £</b>
Finished goods	<u>3,359,964</u>	<u>3,147,170</u>

The company holds consignment stock on sale and return basis, which is legally owned by the suppliers. The consignment stock as at 28th February 2003 amounted to £511,536, which has not been included in stock or creditors.

# P. Fisher Limited

## Notes to the Financial Statements

Year ended 28 February 2003

### 10. Debtors

	2003	2002
	£	£
Trade debtors	1,662,033	1,203,351
Other debtors	44,567	27,262
Prepayments and accrued income	22,053	29,137
	<u>1,728,653</u>	<u>1,259,750</u>

### 11. Creditors: Amounts Falling due Within One Year

	2003	2002
	£	£
Bank loans and overdrafts	461,048	345,325
Trade creditors	1,404,227	955,817
Corporation tax	—	8,621
Other taxation and social security	3,562	—
Other creditors	89,142	86,142
Accruals and deferred income	27,310	48,120
	<u>1,985,289</u>	<u>1,444,025</u>

The Company's bankers have a fixed and floating charge over the Company's assets.

### 12. Creditors: Amounts Falling due after More than One Year

	2003	2002
	£	£
Other loans	552,602	426,912
Directors' loan accounts	1,887,855	1,863,291
	<u>2,440,457</u>	<u>2,290,203</u>

The Directors' loans and £426,912 (2002: £426,912) of the other loans are repayable only with the approval of the board of directors and are repayable in equal annual payments over five years from the date the lender demands repayment, unless otherwise decided by the board.

### 13. Commitments under Operating Leases

At 28 February 2003 the company had annual commitments under non-cancellable operating leases as set out below.

	Land & Buildings	
	2003	2002
	£	£
Operating leases which expire:		
After more than 5 years	<u>6,000</u>	<u>6,000</u>

### 14. Contingencies

The company's Bankers have given H.M. Customs & Excise a guarantee in respect of deferring payment of VAT and Duty by the company. The contingent liability at 28th February 2003 in respect of this guarantee was £150,000 (2002: £100,000).

# P. Fisher Limited

## Notes to the Financial Statements

Year ended 28 February 2003

### 15. Related Party Transactions

The company is under the joint control of the Fisher family, Mr. P. Fisher, Dr. H. Fisher, Ms. M. Fisher, Mr. J. Fisher and Mr. W. Fisher.

The following transactions occurred during the year, at open market value, between the company and Paul Fisher Inc., a company in which the directors have an interest:

Commissions payable: £1,136

Sales: £623,770

Purchases £419,081

At the year end, an amount of £520,732 was due from Paul Fisher Inc.

Also, at the year end an amount of £125,690 was owed to Vendredi Limited, a company controlled by Mr P. Fisher.

Included within creditors falling due after more than one year are balances owed to Paul Fisher (£993,177) and Herma Fisher (£894,678) who are both directors of the company.

### 16. Share Capital

#### Authorised share capital:

	2003	2002
	£	£
70,000 Voting Ordinary shares of £1 each	70,000	70,000
630,000 Non Voting Ordinary shares of £1 each	630,000	630,000
	<u>700,000</u>	<u>700,000</u>

#### Allotted, called up and fully paid:

	2003		2002	
	No.	£	No.	£
Voting Ordinary shares of £1 each	<u>100</u>	<u>100</u>	<u>100</u>	<u>100</u>

### 17. Reconciliation of Movements in Shareholders' Funds

	2003	2002
	£	£
(Loss)/Profit for the financial year	(27,260)	27,775
Opening shareholders' equity funds	<u>702,342</u>	<u>674,567</u>
Closing shareholders' equity funds	<u>675,082</u>	<u>702,342</u>

### 18. Reconciliation of Operating Profit to Net Cash Outflow From Operating Activities

	2003	2002
	£	£
Operating profit	1,241	64,988
Depreciation	2,424	1,663
Increase in stocks	(212,794)	(512,991)
Increase in debtors	(468,903)	(205,325)
Increase in creditors	434,162	261,285
Net cash outflow from operating activities	<u>(243,870)</u>	<u>(390,380)</u>

# **P. Fisher Limited**

## **Notes to the Financial Statements**

**Year ended 28 February 2003**

### **19. Returns on Investments and Servicing of Finance**

	<b>2003</b>	<b>2002</b>
	<b>£</b>	<b>£</b>
Interest received	8	—
Interest paid	<u>(31,788)</u>	<u>(27,587)</u>
Net cash outflow from returns on investments and servicing of finance	<u>(31,780)</u>	<u>(27,587)</u>

### **20. Capital Expenditure**

	<b>2003</b>	<b>2002</b>
	<b>£</b>	<b>£</b>
Payments to acquire tangible fixed assets	<u>(8,171)</u>	<u>(3,635)</u>
Net cash outflow from capital expenditure	<u>(8,171)</u>	<u>(3,635)</u>

### **21. Financing**

	<b>2003</b>	<b>2002</b>
	<b>£</b>	<b>£</b>
Net inflow from other long-term creditors	125,690	426,912
Repayment of directors' long-term loans	<u>24,564</u>	<u>(110,635)</u>
Net cash inflow from financing	<u>150,254</u>	<u>316,277</u>

### **22. Analysis of Changes in Net Debt**

	<b>At</b>		<b>At</b>
	<b>1 Mar 2002</b>	<b>Cash flows</b>	<b>28 Feb 2003</b>
	<b>£</b>	<b>£</b>	<b>£</b>
Net cash:			
Cash in hand and at bank	20,968	(20,569)	399
Overdrafts	<u>(345,325)</u>	<u>(115,723)</u>	<u>(461,048)</u>
	<u>(324,357)</u>	<u>(136,292)</u>	<u>(460,649)</u>
Debt:			
Debt due after 1 year	<u>(2,290,203)</u>	<u>(150,254)</u>	<u>(2,440,457)</u>
Net debt	<u>(2,614,560)</u>	<u>(286,546)</u>	<u>(2,901,106)</u>