ABBREVIATED ACCOUNTS

FOR THE YEAR ENDED 31ST MARCH 1995

COMPANY REGISTRATION NUMBER: 1479217



31ST MARCH 1995

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DIRECTORS' REPORT

The Directors present their Report and Financial Statements for the year ended 31st March 1995.

PRINCIPAL ACTIVITIES AND BUSINESS REVIEW

The principal activities of the Company are those of importers and distributors of ceramic tiles.

The Directors consider that both the profit and the year end financial position are satisfactory and that the Company will continue to develop its established activities.

RESULTS AND DIVIDENDS

The profit after taxation amounted to £164,261 out of which a dividend of £105,000 has been paid. The retained profit of £59,261 has been transferred to reserves.

The Directors recommend that no final dividend should be paid.

TANGIBLE FIXED ASSETS

The movements in tangible fixed assets are shown in note 6 to the Financial Statements.

TAXATION STATUS

The Company is a Close Company within the provisions of the Income and Corporation Taxes Act 1988.

DIRECTORS

The members of the Board during the year were:-

H.L. Namli

Mrs N. Baban (appointed on 4th January 1995)

M.J. Davies (resigned on 18th January 1995)

S. Kalafat (resigned on 16th May 1994).

Cont'd.....

DIRECTORS' REPORT - CONT'D

DIRECTORS' INTERESTS IN SHARES

The Directors who held office at 31st March 1995 had the following interests in the Shares of the Company:

| | 31st March 1995 | On appointment or 31st March 1994 |
|--------------|-----------------|-----------------------------------|
| H.L. Namli | 100 | 94 |
| Mrs N. Baban | - | _ |

CHARITABLE DONATIONS

The Company made charitable donations amounting to £140(1994 - £260) during the year.

DIRECTORS RESPONSIBILITIES

Company law requires the Directors to prepare Financial Statements for each financial year which give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing these Financial Statements, the Directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- follow applicable accounting standards, subject to any material departures disclosed and explained in the Financial Statements;
- prepare the Financial Statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Company and to enable them to ensure that the Financial Statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

By Order of the Board

H.L. Namli Director

5th February 1996

REPORT OF THE AUDITORS

SOCHALL SMITH

Sochall Smith Chartered Accountants

5/7 New York Road Leeds LS2 7PJ

AUDITORS' REPORT TO CERAMICA IMPEX LIMITED PURSUANT TO PARAGRAPH 24 OF SCHEDULE 8 TO THE COMPANIES ACT 1985

We have examined the abbreviated accounts on pages 5 to 13, together with the financial statements of Ceramica Impex Limited prepared under section 226 of the Companies Act 1985 for the year ended 31st March 1995.

Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated accounts in accordance with Schedule 8 to the Companies Act 1985. It is our responsibility to form an independent opinion as to the company's entitlement to the exemptions claimed in the directors' statement on page 6 and whether the abbreviated accounts have been properly prepared in accordance with that Schedule.

Basis of opinion

We have carried out the procedures we considered necessary to confirm, by reference to the audited financial statements, that the company is entitled to the exemptions and that the abbreviated accounts have been properly prepared from those financial statements. The scope of our work for the purpose of this report does not include examining or dealing with events after the date of our report on the full financial statements.

Opinion

In our opinion, the Company is entitled under Sections 246 and 247 of the Companies Act 1985 to the exemptions conferred by Section B of Part III of Schedule 8 to the Act, in respect of the year ended 31st March 1995 and the abbreviated accounts on pages 5 to 13 have been properly prepared in accordance with that Schedule.

Other Information

On 5th February 1996 we reported, as Auditors of Ceramica Impex Limited, to the members on the full financial statements prepared under Section 226 of the Companies Act 1985 for the year ended 31st March 1995, and our Audit Report was as follows:-

REPORT OF THE AUDITORS

SOCHALL SMITH

Sochall Smith Chartered Accountants

5/7 New York Road Leeds LS2 7PJ

REPORT OF THE AUDITORS TO THE SHAREHOLDERS OF CERAMICA IMPEX LIMITED

We have audited the financial statements on pages 5 to 13 which have been prepared under the historical cost convention and the accounting policies set out on page 8.

Respective responsibilities of directors and auditors

As described on page 3, the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the Company's affairs as at 31st March 1995 and of its profit and cash flows for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Registered Auditors 5th February 1996 Sochall Smith, 5 - 7 New York Road, Leeds, LS2 7PJ

PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31ST MARCH 1995

| | <u>Notes</u> | <u> 1995</u> | <u>1994</u> |
|--|--------------|--------------|-------------|
| | | £ | £ |
| | | | |
| GROSS PROFIT | | 1,611,868 | 1,534,259 |
| Administrative expenses | | (1,448,594) | (1,343,992) |
| OPERATING PROFIT | 1 | 163,274 | 190,267 |
| Interest payable | 3 | • | (211) |
| Interest receivable | | 60,647 | 48,794 |
| PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATIO | N | 223,921 | 238,850 |
| Tax on profit on ordinary activities | 4 | (59,660) | (67,540) |
| PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION | | 164,261 | 171,310 |
| Dividends | 5 | (105,000) | (75,000) |
| RETAINED PROFIT FOR THE YEAR | 11 | 59,261 | 96,310 |
| | | | |

CONTINUING OPERATIONS

None of the Company's activities were acquired or discontinued during the above two financial years.

TOTAL RECOGNISED GAINS AND LOSSES

The Company has no recognised gains or losses other than the profit for the above two financial years.

NOTE OF HISTORICAL COST PROFITS AND LOSSES

The results as disclosed in the profit and loss account are stated on an unmodified historical cost basis.

BALANCE SHEET AS AT 31ST MARCH 1995

| | Notes | <u>1</u> | <u>995</u> | <u>19</u> | 94 |
|--|-------|-------------|------------|-------------|---------|
| | | £ | £ | £ | £ |
| FIXED ASSETS | | | | | |
| Tangible assets | 6 | | 48,861 | | 58,778 |
| CURRENT ASSETS | | | | | |
| Stocks | 7 | 254,980 | | 258,443 | |
| Debtors | 8 | 1,391,742 | | 1,417,250 | |
| Cash at bank and in hand | | 1,855,666 | | 1,414,016 | |
| | | 3,502,388 | | 3,089,709 | |
| CREDITORS: amounts falling due within one year | 9 | (2,899,585) | | (2,556,084) | |
| NET CURRENT ASSETS | | | 602,803 | | 533,625 |
| NET ASSETS | | | 651,664 | | 592,403 |
| CAPITAL AND RESERVES | | | | | |
| Called up share capital | 10 | | 100 | | 100 |
| Profit and loss account | 11 | | 651,564 | | 592,303 |
| SHAREHOLDERS' FUNDS | 12 | | 651,664 | | 592,403 |

Advantage has been taken of the exemptions conferred by Part III, Schedule 8 of the Companies Act 1985, as amended, on the grounds that in the directors' opinion the company is a medium-sized company as defined because it meets the qualifying conditions.

Approved by the Board on 5th February 1996, and signed on their behalf by:-

H.L. Namli

Director

CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST MARCH 1995

| | Notes 1 | <u>995</u> | <u>199</u> | <u>94</u> |
|--|----------|------------|------------|-----------|
| | £ | £ | £ | £ |
| NET CASH INFLOW FROM OPERATING ACTIVITIES | 14 | 559,133 | | 755,461 |
| RETURNS ON INVESTMENTS AND SERVICING OF FIN | ANCE | | | |
| Interest received | 60,647 | | 48,794 | |
| Interest paid | - | | (211) | |
| Dividends paid | (105,000 |) | (75,000) | |
| NET CASH OUTFLOW FROM RETURNS ON INVESTMENTS AND SERVICING OF FINANCE TAXATION | | (44,353) | | (26,417) |
| Corporation tax paid | | (68,686) | | (110,000) |
| INVESTING ACTIVITIES | | | | |
| Payments to acquire tangible fixed assets | (4,444 |) | (38,345) | |
| Receipts from sales of tangible fixed assets | | | 16,500 | |
| NET CASH OUTFLOW FROM INVESTING ACTIVITIES | | (4,444) | | (21,845) |
| INCREASE IN CASH AND CASH EQUIVALENTS | 15 | 441,650 | | 597,199 |

ACCOUNTING POLICIES

A. ACCOUNTING CONVENTION

The Financial Statements have been prepared under the historical cost convention.

B. TANGIBLE FIXED ASSETS

Tangible fixed assets are stated at cost.

Depreciation is provided on a reducing balance basis to write off the assets over their estimated useful lives. The rates of depreciation are:-

Motor Vehicles 25%

Fixtures, Fittings and Equipment 15%

C. STOCKS

Stocks are valued at the lower of cost and net realisable value. Cost of stocks comprises the purchase price of stocks and all other directly attributable costs. Net realisable value is based on estimated selling price less further costs to completion and selling costs.

D. DEFERRED TAXATION

Provision is made under the liability method in respect of those timing differences which are expected to give rise to taxation liabilities in the foreseeable future.

E. OPERATING LEASES

The rentals under operating leases are charged to profit, as incurred, over the term of the lease.

F. PENSIONS

The Company operates two defined contribution pension schemes. Contributions are charged to the profit and loss account as they are paid.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH 1995

| 1. | OPE | RATING PROFIT | | |
|----|-------|--|--------------|--------------|
| | | | <u>1995</u> | <u>1994</u> |
| | Oper | ating Profit is stated after charging:- | £ | £ |
| | Direc | ctors' emoluments | 1,282,270 | 1,087,120 |
| | Audi | tors' remuneration | 3,600 | 3,500 |
| | Depr | eciation | 14,361 | 18,488 |
| | Opera | ating leases rentals - land and buildings | 6,562 | 7,340 |
| | and a | fter crediting:- | | |
| | Profi | t on disposal of tangible fixed assets | - | 1,369 |
| 2. | DIRE | ECTORS AND EMPLOYEES | | |
| | • | | <u> 1995</u> | <u> 1994</u> |
| | a. | Emoluments of Directors:- | £ | £ |
| | | Chairman | 1,218,350 | 1,038,200 |
| | | Other Directors:- | Number | Number |
| | | £0 - £5,000 | 3 | 2 |
| | b. | Staff costs, including Directors' remuneration, comprise:- | <u> 1995</u> | <u>1994</u> |
| | | | £ | £ |
| | | Wages and salaries | 144,705 | 1,078,055 |
| | | Social security costs | 11,572 | 108,299 |
| | | Pension costs | 38,920 | 28,920 |
| | | | 195,197 | 1,215,274 |

Directors' emoluments for the year include emoluments which do not fall to be classified as remuneration for the purposes of the above note.

c. The average weekly number of persons employed by the Company, including Directors, during the year was as follows:

| | <u>1995</u> | <u>1994</u> |
|----------------|-------------|-------------|
| | Number | Number |
| Operational | 3 | 3 |
| Administrative | 3 | 3 |
| | 6 | |
| | | |

Cont'd.....

| 3. | INTEREST PAYABLE | | | |
|----|--|-----------------|--------------------|--------------|
| - | | | <u>1995</u> | <u>1994</u> |
| | | | £ | £ |
| | Loans repayable within five years | | - | 211 |
| | | | | |
| 4. | TAX ON PROFIT ON ORDINARY ACTIVITIES | | <u> 1995</u> | <u> 1994</u> |
| | | | £ | £ |
| | U.K. Corporation Tax at 25.0% (1994 25.2%) | | 59,660 | 64,527 |
| | Underprovision in prior year | | | 3,013 |
| | Onder provision in prior year | | • | 3,013 |
| | | | 59,660 | 67,540 |
| | | | | |
| 5. | DIVIDENDS | | 400.5 | 1001 |
| | | | <u>1995</u> | <u>1994</u> |
| | | | £ | £ |
| | Dividends paid | | 105,000 | 75,000 |
| _ | MANGYDY E BIYED A COPMO | | | |
| 6. | TANGIBLE FIXED ASSETS | Motor | Fixtures, Fittings | m . t |
| | | <u>Vehicles</u> | and Equipment | Total |
| | | £ | £ | £ |
| | Cost | | | |
| | At 1st April 1994 | 79,886 | 13,616 | 93,502 |
| | Additions | - | 4,444 | 4,444 |
| | Disposals | | • | |
| | At 31st March 1995 | 79,886 | 18,060 | 97,946 |
| | Depreciation | | | |
| | At 1st April 1994 | 28,156 | 6,568 | 34,724 |
| | Charge for the year | 12,932 | 1,429 | 14,361 |
| | Disposals | - | - | - |
| | At 31st March 1995 | 41,088 | 7,997 | 49,085 |
| | Net Book Values | | | |
| | At 31st March 1995 | 38,798 | 10,063 | 48,861 |
| | At 31st March 1994 | 51,730 | 7,048 | 58,778 |
| | | <u> </u> | | Cont'd |

| 7. | STOCKS | | |
|----|--|--------------|-------------|
| | | <u>1995</u> | <u>1994</u> |
| | | £ | £ |
| | Goods for resale | 254,980 | 258,443 |
| 8. | DEBTORS | | |
| | | <u> 1995</u> | <u>1994</u> |
| | Amounts falling due within one year:- | £ | £ |
| | Trade debtors | 1,385,309 | 1,407,748 |
| | Other debtors | 3,741 | 2,943 |
| | Prepayments and accrued income | 2,692 | 6,559 |
| | | 1,391,742 | 1,417,250 |
| 9. | CREDITORS: amounts falling due within one year | | |
| | | <u>1995</u> | <u>1994</u> |
| | | £ | £ |
| | Trade creditors | 1,192,794 | 1,468,271 |
| | Director's current accounts | 35,052 | 388,145 |
| | Corporation tax | 59,660 | 68,686 |
| | Other taxes and social security | 460,722 | 594,270 |
| | Accruals and deferred income | 1,151,357 | 16,712 |
| | | 2,899,585 | 2,556,084 |
| | | | |

| 10. | CAL | LED UP SHARE CAPITAL | | |
|-----|------|--|-------------------|----------------|
| | | · | <u> 1995</u> | <u> 1994</u> |
| | | | £ | £ |
| | Auth | orised:- | | |
| | 100 | Ordinary Shares of £1 each | 100 | 100 |
| | Allo | tted, Called Up and Fully Paid:- | | |
| | 100 | Ordinary Shares of £1 each | 100 | 100 |
| 11. | RES | ERVES | | |
| | Prof | it and Loss Account | £ | |
| | At 1 | st April 1994 | 592,303 | |
| | Reta | ined profit for the year | 59,261 | |
| | At 3 | 1st March 1995 | 651,564 | |
| 12. | SHA | REHOLDERS' FUNDS | | |
| | | | <u>1995</u> | <u>1994</u> |
| | | | £ | £ |
| | Prof | it for the financial year | 164,261 | 171,310 |
| | Divi | dends | (105,000) | (75,000) |
| | | | 59,261 | 96,310 |
| | Shar | eholders' funds at beginning of year | 592,403 | 496,093 |
| | Shar | eholders' funds at end of year | 651,664 | 592,403 |
| 13. | FIN. | ANCIAL COMMITMENTS | | |
| | a. | Capital Commitments:- | | |
| | | The Company had no commitments for capital expenditure | at 31st March 199 | 95(1994 £Nil). |
| | b. | Annual Commitments under non-cancellable operating lead buildings: | ses on land and | |
| | | | <u> 1995</u> | <u>1994</u> |
| | | | £ | £ |
| | | Expiring within one year | 4,100 | 3,646 |

| | RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES | 1005 | 1004 |
|-----|---|-------------|------------------|
| | The state of Emiliano Month India | <u>1995</u> | <u>1994</u> |
| | | £ | £ |
| | Operation profit | 163,274 | 190,267 |
| | Depreciation charges | 14,361 | 18,488 |
| | Profit on disposal of tangible fixed assets | - | (1,369) |
| | Decrease in stocks | 3,463 | 96,538 |
| | Decrease/(Increase) in debtors | 25,508 | (481,752) |
| | Increase in creditors | 352,527 | 933,289 |
| | Net Cash Inflow from Operating Activities | 559,133 | 755,461 |
| 15. | MOVEMENTS IN CASH AND CASH EQUIVALENTS | | |
| | RECONCILED TO THE BALANCE SHEET | | |
| | RECONCILED TO THE BALANCE SHEET | <u>1995</u> | <u>1994</u> |
| | RECONCILED TO THE BALANCE SHEET | <u>1995</u> | <u>1994</u> £ |
| | RECONCILED TO THE BALANCE SHEET Cash at bank and in hand at beginning of year | | |
| | RECONCILED TO THE BALANCE SHEET | £ | £ |