COMPANY NUMBER 1478729

AUDIOSTORE LIMITED

REPORT OF THE DIRECTORS

AND

STATEMENT OF ACCOUNTS

FOR THE YEAR ENDED 31 MARCH 2000

ED4 *ESPH2X9F* 0046
COMPANIES HOUSE 13/01/01

COULTHARDS MACKENZIE Chartered Accountants Five Kings House 1 Queen Street Place London EC4R 1QS

DIRECTORS

R M HEWETT

MRS J A HEWETT

SECRETARY

R M HEWETT

REGISTERED OFFICE

Unit 3 Green Lane Hounslow Middlesex TW4 6BY

AUDITORS

COULTHARDS MACKENZIE Chartered Accountants Five Kings House 1 Queen Street Place London EC4R 1QS

THAKKAR CLEMENTSON ASSOCIATES LIMITED

PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31ST JANUARY 2000

		2000	1999
	Notes	£	£
TURNOVER		141,756	83,257
Administrative expenses		127,299	81,320
OPERATING PROFIT	3	14,457	1,937
Interest receivable and similar income		195	175
		14,652	2,112
Interest payable and similar charges	4	890	760
PROFIT ON ORDINARY ACT BEFORE TAXATION	TIVITIES	13,762	1,352
Tax on profit on ordinary activities	5	2,895	(222)
PROFIT FOR THE FINANCIA AFTER TAXATION	AL YEAR	10,867	1,574
Dividends	6	14,728	5,400
		(3,861)	(3,826)
Retained profit brought forwa	ard	4,733	8,559
RETAINED PROFIT CARRIE	D FORWARD	£872 =====	£4,733

CONTINUING OPERATIONS

None of the company's activities were acquired or discontinued during the current and previous years.

TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the profits for the current and previous years.

INDEX TO THE ACCOUNTS

	<u>PAGE NO</u> :
Report of the Directors	1 & 2
Auditors' Report	3
Profit and Loss Account	4
Balance Sheet	5
Notes to the Accounts	6 - 11

REPORT OF THE DIRECTORS

The directors present their annual report together with the accounts of the company for the year ended 31 March 2000.

PRINCIPAL ACTIVITY:

The principal activity of the company was to act as haulage contractors.

There was no change in this activity during the year.

DIRECTORS:

The directors in office during the year and their beneficial interest in the company's issued ordinary share capital were as follows:

	<u>At end of year</u>	At beginning of year
	Number	Number
R M Hewett	-	80
Mrs J A Hewett	-	20

During the year, the company became a wholly owned subsidiary of Speed 1971 Limited and the directors' beneficial interest in the issued ordinary share capital of the parent company were as follows:-

	<u>At end of year</u>	At beginning of year
	Number	Number
R M Hewett	75	1
Mrs J A Hewett	25	ī

DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare accounts for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those accounts, the directors are required to:

- 1) Select suitable accounting policies and then apply them consistently;
- 2) Make judgements and estimates that are reasonable and prudent;
- 3) Follow applicable accounting standards, subject to any material departures disclosed and explained in the accounts;
- 4) Prepare the accounts on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the accounts comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

REPORT OF THE DIRECTORS

(CONTINUED)

AUDITORS

The Auditors, Coulthards Mackenzie, are deemed to be re-appointed in accordance with Section 386 of the Companies Act 1985.

The above report has been prepared in accordance with the special provisions of the Companies $Act\ 1985\ relating\ to\ small\ companies.$

Signed on behalf of the board of directors

R M HEWETT Company Secretary

Approved by the board: 12 December 2000

AUDITORS' REPORT TO THE SHAREHOLDERS OF AUDIOSTORE LIMITED

We have audited the accounts on pages (4) to (11) which have been prepared in accordance with the accounting policies set out on pages (6) and (7).

RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

As described on page (1), the company's directors are responsible for the preparation of accounts. It is our responsibility to form an independent opinion, based on our audit, on those accounts and to report our opinion to you.

BASIS OF OPINION

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the accounts. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the accounts, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the accounts are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the accounts.

OPINION

In our opinion the accounts give a true and fair view of the state of the company's affairs as at 31 March 2000 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Five Kings House 1 Queen Street Place London EC4R 1QS COULTHARDS MACKENZIE Chartered Accountants and Registered Auditors

Coulthards Moud

12 December 2000

<u>AUDIOSTORE LIMITED</u>

PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED 31 MARCH 2000

	<u>NOTES</u>		2000 £		1999 £
TURNOVER	2	2	,217,106	2	,050,349
Cost of Sales		(1	,806,376)	(1	,74 8,830)
GROSS PROFIT			410,730		301,519
Administrative Expenses	1	(257,470)	(199,506)
OPERATING PROFIT	3		153,260		102,013
Loss on Disposal of Fixed Assets		(78,504)	(17,803)
Rents Receivable			33,600		69,600
Interest Payable		(38,694)	(45,966)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION			69,662		107,844
Tax on Profit on Ordinary Activities		(10,613)	(9,850)
PROFIT FOR THE FINANCIAL YEAR AFTER TAXATION			59,049		97,994
RETAINED PROFIT AT 1 APRIL 1999			326,516		228,522
RETAINED PROFIT AT 31 MARCH 2000		£	385,565	£	326,516

CONTINUING OPERATIONS

All of the company's activities in the above two financial years derived from continuing operations.

TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the profit for the above two financial years.

BALANCE SHEET AS AT 31 MARCH 2000

	NOTES	£	2000 £	£	<u>1999</u> £
FIXED ASSETS	110120	~	~	~	L
Tangible Assets Investments	4 5		835,956 232,759		998,589 232,759
CURRENT ASSETS			1,068,715		1,231,348
Stocks Debtors Cash at Bank and in Han	6 7 d	50,687 274,021 71,887		6,289 243,220 219	
CREDITORS		396,595		249,728	
Amounts Falling Due Within One Year	8	(411,625)		(440,843)	
NET CURRENT LIABILITIES			(15,030)		(119,115)
TOTAL ASSETS LESS CURRE	NT LIABILITIE	<u> </u>	1,053,685		1,040,233
CREDITORS					
Amounts Falling Due Aft More Than One Year	er 9		(327,447)		(369,044)
PROVISION FOR LIABILITI AND CHARGES	<u>ES</u> 10		(8,000)		(12,000)
NET ASSETS			£ 718,238		£ 659,189
CAPITAL AND RESERVES					
Called Up Share Capital Revaluation Reserve Profit and Loss Account	12		100 332,573 385,565		100 332,573 326,516
SHAREHOLDERS' FUNDS	13		£ 718,238		£ 659,189
Approved by the director	rs on 12 Dece	<u>ember 2000</u>			

The accounts have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies.

R M HEWETT: DIRECTOR
Signed on behalf of the directors

(5)

NOTES TO THE ACCOUNTS AS AT 31 MARCH 2000

1. ACCOUNTING POLICIES:

(a) Basis of Accounting

The accounts have been prepared under the historical cost convention, as modified by the revaluation of certain fixed assets.

(b) Cash Flow

The accounts do not include a cash flow statement because the company, as a small reporting entity, is exempt from the requirement to prepare such a statement under Financial Reporting Standard 1 "Cash flow statements".

(c) <u>Turnover</u>

Turnover represents net invoiced sales of goods and services excluding value added tax.

(d) <u>Tangible Fixed Assets</u>

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life:

Freehold buildings - 5% on cost Trucks and trailers - 10% on cost Plant and machinery - 10% on cost

Motor vehicles - 25% on written down value Office equipment - 25% on written down value

Leased assets - 10% on cost

No depreciation is provided on freehold land.

(e) Stocks

Stocks and work-in-progress are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

(f) Deferred Taxation

Provision is made at current rates for taxation deferred in respect of all material timing differences except to the extent that, in the opinion of the directors, there is reasonable probability that the liability will not arise in the foreseeable future.

NOTES TO THE ACCOUNTS AS AT 31 MARCH 2000

(CONTINUED)

1. ACCOUNTING POLICIES (CONTINUED):

(g) <u>Leased Assets</u>

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against profit as incurred.

Assets held under finance leases and hire purchase contracts are capitalised and depreciated over their useful lives. The corresponding lease or hire purchase obligation is treated in the balance sheet as a liability. The interest element of rental obligations is charged to profit and loss account over the period of the lease at a constant proportion of the outstanding balance of capital repayments.

(h) Group Accounts

The accounts of the parent company and its only subsidiary undertaking have not been consolidated, as the directors have taken advantage of the exemption for small groups of companies set out in Section 248 of the Companies Act 1985.

2. TURNOVER

Turnover attributable to geographical markets outside the United Kingdom amounted to 35.7% (1999 - 41.5%).

OPERATING PROFIT

The operating profit is stated after charging:

	<u>2000</u> £	1999 £
Directors' emoluments Depreciation of tangible fixed assets Operating lease charges Auditors' remuneration	107,480 60,730 305,092 4,000	57,780 70,123 243,677 4,000
		

NOTES TO THE ACCOUNTS AS AT 31 MARCH 2000

(CONTINUED)

4.	TANGIBLE	FIXED	ASSETS

Cost	Freehold Land and <u>Buildings</u> £	Plant and <u>Equipment</u> £	Leased <u>Assets</u> £	Total £
At 1 April 1999	840,000	419,365	172,122	1,431,487
Additions Disposals		(12,213)	(172,122)	(184,335)
At 31 March 2000	840,000	407,152	·	1,247,152
<u>Depreciation</u>				
At 1 April 1999 Charge for the year On disposals	56,250 18,750	323,574 24,768 (12,146)	17,212	60,730
on disposars				
At 31 March 2000	75,000	336,196	• ——===================================	411,196
Net Book Values				
At 31 March 2000	765,000 	70,956	·	835,956
At 31 March 1999	783,750	95,791	119,048	998,589

The net book value of plant and equipment etc includes £12,936 (1999 - £17,249) in respect of assets held under hire purchase. The amount of depreciation in respect of such assets amounted to £4,312 for the year (1999 - £5,750).

Land and buildings were revalued during the year ended 31 March 1998 by Dunphys Chartered Surveyors, on the basis of open market value.

The cost or valuation of freehold buildings on which depreciation is charged amounted to £375,000 (1999 - £375,000).

The historical cost of freehold land and buildings included above at a valuation of £840,000 was £562,248 (1999 - £562,248) and the aggregate depreciation thereon would have been £129,821 (1999 - £111,071).

NOTES TO THE ACCOUNTS AS AT 31 MARCH 2000

(CONTINUED)

5.	<u>INVESTMENTS</u> <u>Cost</u>			Shares in Subsidiary <u>Undertaking</u> £
	At 1 April 1999 and 31 March 2000			232,759 ————
	The investment in subsidiary undertaking, wales, consists of the following:	which is incorp	oorated in	England and
		<u>Par Value</u>	<u>Number</u>	<u>Percentage</u>
	Prairie Coaches Limited	£1	2,000	100%
	CT00VC		0000	1000
6.	<u>STOCKS</u>		2000 £	<u>1999</u> £
	Consumables Work-in-progress		6,999 43,688	2,939 3,350
			50,687	6,289
7.	<u>DEBTORS</u>		<u>2000</u> €	<u>1999</u> £
	Trade debtors Other debtors Amounts due from other group undertakings		174,492 36,450 63,079	174,461 47,666 21,093
			274,021	243,220

NOTES TO THE ACCOUNTS AS AT 31 MARCH 2000

(CONTINUED)

8.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR	2000 £	<u>1999</u> £
	Bank loans and overdrafts (secured) Trade creditors Value added tax Payroll taxes Corporation tax Accruals Hire purchase Finance leases Other creditors Directors current account Amounts due to group undertakings	30,000 127,238 32,420 9,859 12,125 89,542 6,412 3,418 71,650 28,961	60,838 107,704 17,953 3,723 25,541 49,062 6,412 35,165 2,321 61,087 71,037
		411,625	440,843
9.	CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR	<u>2000</u> £	<u>1999</u> £
	Bank loan (secured) - repayable between two to five years - repayable after five years Hire purchase Directors loan account	151,000 140,354 5,344 30,749	109,000 217,539 11,756 30,749
		327,447	369,044
	The bank loan, the aggregate total of which amounts to £ £348,539) is repayable at 3% over bank base rate.	321,354 (19	99 -
10.	PROVISIONS FOR LIABILITIES AND CHARGES	<u>2000</u>	<u>1999</u>
	<u>Deferred Taxation</u>	L	L
	Balance at 1 April 1999 Transfer from profit and loss account	12.000 (4,000)	
	Balance at 31 March 2000	8,000	12,000

No provision has been made for taxation which would be payable if the freehold property was sold for its re-valued amount, as the directors are of the opinion that this liability is unlikely to arise in the foreseeable future. The potential liability not provided in the accounts is approximately £63,000 (1999) - £63,000).

NOTES TO THE ACCOUNTS AS AT 31 MARCH 2000

(CONTINUED)

11.	CALLED UP SHARE CAPITAL	<u>2000</u>	<u>1999</u>
	EQUITY SHARES	L	î.
	Authorised		
	1000 ordinary shares of £1 each	1,000	1,000
	Allotted, called up and fully paid		
	100 ordinary shares of £1 each	100	100
			
12.	REVALUATION RESERVE		£
	At 1 April 1999 and 31 March 2000		332,573
13.	SHAREHOLDERS' FUNDS		
	Reconciliation of movements on shareholders' funds	<u>2000</u> €	1999 £
	Profit for the financial year after taxation	59,049	97,994
	Opening shareholders' funds at 1 April 1999	659,189	561,195
	Closing shareholders' funds at 31 March 2000	718,238	659,189
		=======	======================================

14. CONTINGENT LIABILITIES

The company has guaranteed the bank borrowings of group companies. The total liability under this guarantee at 31 March 2000 was £329,028 (1999 - £567,951). The guarantee is secured by way of a debenture.

The company has also guaranteed certain hire purchase liabilities of group companies. The liability under this guarantee at 31 March 2000 was £471,543 (1999 - £393,440).

In addition the company has a £10,000 guarantee given in favour of DKV Europe Services, and £21,000 in favour of Plose sistem Services SpA.

15. PARENT COMPANY

The company is a wholly owned subsidiary undertaking of Speed 1971 Limited.