# STAGETRUCK LIMITED REPORT OF THE DIRECTORS AND STATEMENT OF ACCOUNTS FOR THE YEAR ENDED 31 MARCH 2004

COULTHARDS MACKENZIE
Chartered Accountants
Five Kings House
1 Queen Street Place

London EC4R 1QS



#### **DIRECTORS**

R M Hewett Mrs J A Hewett

#### **SECRETARY**

R M Hewett

#### **REGISTERED OFFICE**

Speed House Green Lane Hounslow Middlesex TW4 6BY

#### **AUDITORS**

Coulthards Mackenzie Chartered Accountants Five Kings House 1 Queen Street Place London EC4R 1QS

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#### REPORT OF THE DIRECTORS

The directors present their annual report together with the accounts of the company for the year ended 31 March 2004.

#### **Principal Activity**

The principal activity of the company was to act as specialist haulage contractors.

There was no change in this activity during the year.

#### Directors

The directors had no beneficial interest in the share capital of the company.

The company is a wholly owned subsidiary of Speed 1971 Limited and the directors' beneficial interest in the issued ordinary share capital of the parent company were as follows:

At Beginning and End of Year Number

R M Hewett 750 Mrs J A Hewett 250

#### Directors' Responsibilities

Company law requires the directors to prepare accounts for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those accounts, the directors are required to:

- 1) Select suitable accounting policies and then apply them consistently;
- 2) Make judgements and estimates that are reasonable and prudent;
- 3) Follow applicable accounting standards, subject to any material departures disclosed and explained in the accounts;
- 4) Prepare the accounts on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the accounts comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### REPORT OF THE DIRECTORS

(CONTINUED)

#### **Auditors**

The auditors, Coulthards Mackenzie, are deemed to be re-appointed in accordance with Section 386 of the Companies Act 1985.

The above report has been prepared in accordance with the special provisions of the Companies Act 1985 relating to small companies.

Signed on behalf of the

board of directors

M Hewett

Company Secretary

Approved by the Board: 17 January 2004

# INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF STAGETRUCK LIMITED

We have audited the financial statements of Stagetruck Limited for the year ended 31 March 2004 which are set out on pages 4 to 10. These financial statements have been prepared in accordance with the Financial Reporting Standard for Smaller Entities under the historical cost convention and the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective Responsibilities of Directors and Auditors

The directors' responsibility for preparing the Annual Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards are set out in the Statement of Directors Responsibilities on pages 1 and 2.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' Report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements within it.

#### **Basis of Audit Opinion**

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 March 2004 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Coulthards Mackenzie

Chartered Accountants Registered Auditors

17 January 2004

Five Kings House 1 Queen Street Place London EC4R 1QS

#### PROFIT AND LOSS ACCOUNT

#### FOR THE YEAR ENDED 31 MARCH 2004

	Notes	2004 £	2003 £
Turnover	2	2,734,731	2,173,460
Cost of Sales		(2,219,125)	(1,768,185)
Gross Profit		515,606	405,275
Administrative Expenses		(372,254)	(315,821)
Operating Profit	3	143,352	89,454
Interest Received Interest Payable		15,629 (15,295)	5,426 (18,871)
Profit on Ordinary Activities Before Taxation		143,686	76,009
Tax on Profit on Ordinary Activities		(29,020)	(17,280)
Profit for the Financial Year		114,666	58,729
Transfer from Revaluation Reserve Dividend Paid to Parent Company		- -	332,573 (300,000)
Retained Profit at 1 April 2003 Retained Profit at 31 March 2004		$\frac{310,659}{£ 425,325}$	£ 310,659
TOTALLES TOTAL ME OF MINIOR MOOT		2 125,525	2 210,037

# **Total Recognised Gains and Losses**

The company had no recognised gains or losses other than the profit for the above two financial years.

#### **BALANCE SHEET AS AT 31 MARCH 2004**

Fixed Assets         £ <th></th> <th>Notes</th> <th>20</th> <th>04</th> <th>200</th> <th>03</th>		Notes	20	04	200	03
Tangible Assets       4       20,234       32,090         Investments       5       31,246       -         51,480       32,090         Current Assets         Stocks       6       30,465       36,566         Debtors       7       445,765       516,648         Cash at Bank and in Hand       573,768       224,004         Total Assets Pear       8       (536,101)       (313,197)         Net Current Assets       513,897       464,021         Total Assets Less Current Liabilities       565,377       496,111         Creditors         Amounts Falling Due After More Than One Year       9       (138,452)       (183,852)         Provisions for Liabilities and Charges       10       (1,500)       (1,500)         Net Assets       £425,425       £310,759         Capital and Reserves         Called Up Share Capital       11       100       100         Revaluation Reserve       12       -       -         Profit and Loss Account       425,325       310,659			£	£	£	£
New Street	Fixed Assets					
Current Assets           Stocks         6         30,465         36,566           Debtors         7         445,765         516,648           Cash at Bank and in Hand         573,768         224,004           Amounts Falling Due Within         777,218           One Year         8         (536,101)         (313,197)           Net Current Assets         513,897         464,021           Total Assets Less Current Liabilities         565,377         496,111           Creditors         Amounts Falling Due After         (138,452)         (183,852)           Provisions for Liabilities         9         (138,452)         (183,852)           Provisions for Liabilities         10         (1,500)         (1,500)           Net Assets         £425,425         £310,759           Capital and Reserves         2         £310,759           Capital and Reserves         12         -         -           Called Up Share Capital         11         100         100           Revaluation Reserve         12         -         -           Profit and Loss Account         425,325         310,659	Tangible Assets			20,234		32,090
Current Assets         Stocks       6       30,465       36,566         Debtors       7       445,765       516,648         Cash at Bank and in Hand       573,768       224,004         Total Assets and in Hand       777,218         Creditors         Amounts Falling Due Within       (313,197)         One Year       8       (536,101)       (313,197)         Net Current Assets       513,897       464,021         Total Assets Less Current Liabilities         Amounts Falling Due After         More Than One Year       9       (138,452)       (183,852)         Provisions for Liabilities         and Charges       10       (1,500)       (1,500)         Net Assets       £425,425       £310,759         Capital and Reserves         Called Up Share Capital       11       100       100         Revaluation Reserve       12       -       -         Profit and Loss Account       425,325       310,659	Investments	5		31,246		-
Stocks         6         30,465         36,566           Debtors         7         445,765         516,648           Cash at Bank and in Hand         573,768         224,004           Total Assets Is Illing Due Within           One Year         8         (536,101)         (313,197)           Net Current Assets         513,897         464,021           Total Assets Less Current Liabilities         565,377         496,111           Creditors           Amounts Falling Due After         More Than One Year         9         (138,452)         (183,852)           Provisions for Liabilities         10         (1,500)         (1,500)           Net Assets         £425,425         £310,759           Capital and Reserves           Called Up Share Capital         11         100         100           Revaluation Reserve         12         -         -           Profit and Loss Account         425,325         310,659				51,480		32,090
Debtors         7         445,765         516,648           Cash at Bank and in Hand         573,768         224,004           Total Stalling Due Within One Year         8         (536,101)         (313,197)           Net Current Assets         513,897         464,021           Total Assets Less Current Liabilities         565,377         496,111           Creditors           Amounts Falling Due After More Than One Year         9         (138,452)         (183,852)           Provisions for Liabilities and Charges         10         (1,500)         (1,500)           Net Assets         £425,425         £310,759           Capital and Reserves         2         £425,425         £310,759           Capital and Reserves         11         100         100           Called Up Share Capital         11         100         100           Revaluation Reserve         12         -         -           Profit and Loss Account         425,325         310,659	Current Assets					
Cash at Bank and in Hand       573,768       224,004         1,049,998       777,218         Creditors         Amounts Falling Due Within       (313,197)         One Year       8 (536,101)       (313,197)         Net Current Assets       513,897       464,021         Total Assets Less Current Liabilities         Amounts Falling Due After More Than One Year       9 (138,452)       (183,852)         Provisions for Liabilities and Charges       10 (1,500)       (1,500)         Net Assets       £425,425       £310,759         Capital and Reserves         Called Up Share Capital       11 100       100         Revaluation Reserve       12	Stocks	6	30,465		36,566	
Creditors         Amounts Falling Due Within       8       (536,101)       (313,197)         Net Current Assets       513,897       464,021         Total Assets Less Current Liabilities       565,377       496,111         Creditors         Amounts Falling Due After More Than One Year       9       (138,452)       (183,852)         Provisions for Liabilities and Charges       10       (1,500)       (1,500)         Net Assets       £425,425       £310,759         Capital and Reserves         Called Up Share Capital       11       100       100         Revaluation Reserve       12       -       -         Profit and Loss Account       425,325       310,659	Debtors	7	445,765		516,648	
Creditors         Amounts Falling Due Within One Year       8 (536,101)       (313,197)         Net Current Assets       513,897       464,021         Total Assets Less Current Liabilities       565,377       496,111         Creditors       Amounts Falling Due After More Than One Year       9 (138,452)       (183,852)         Provisions for Liabilities and Charges       10 (1,500)       (1,500)       (1,500)         Net Assets       £425,425       £310,759         Capital and Reserves         Called Up Share Capital       11 100       100         Revaluation Reserve       12       -         Profit and Loss Account       425,325       310,659	Cash at Bank and in Hand		573,768		224,004	
Creditors         Amounts Falling Due Within One Year       8 (536,101)       (313,197)         Net Current Assets       513,897       464,021         Total Assets Less Current Liabilities       565,377       496,111         Creditors       Amounts Falling Due After More Than One Year       9 (138,452)       (183,852)         Provisions for Liabilities and Charges       10 (1,500)       (1,500)       (1,500)         Net Assets       £425,425       £310,759         Capital and Reserves         Called Up Share Capital       11 100       100         Revaluation Reserve       12       -         Profit and Loss Account       425,325       310,659			1,049,998		777,218	
One Year         8         (536,101)         (313,197)           Net Current Assets         513,897         464,021           Total Assets Less Current Liabilities         565,377         496,111           Creditors           Amounts Falling Due After         More Than One Year         9         (138,452)         (183,852)           Provisions for Liabilities and Charges         10         (1,500)         (1,500)           Net Assets         £425,425         £310,759           Capital and Reserves         Called Up Share Capital         11         100         100           Revaluation Reserve         12         -         -           Profit and Loss Account         425,325         310,659	Creditors					
Net Current Assets         513,897         464,021           Total Assets Less Current Liabilities         565,377         496,111           Creditors         Amounts Falling Due After         406,111         406,111           More Than One Year         9         (138,452)         (183,852)           Provisions for Liabilities and Charges         10         (1,500)         (1,500)           Net Assets         £425,425         £310,759           Capital and Reserves         2         2         2           Called Up Share Capital         11         100         100           Revaluation Reserve         12         -         -           Profit and Loss Account         425,325         310,659	Amounts Falling Due Within					
Total Assets Less Current Liabilities         565,377         496,111           Creditors         Amounts Falling Due After More Than One Year         9         (138,452)         (183,852)           Provisions for Liabilities and Charges         10         (1,500)         (1,500)           Net Assets         £425,425         £310,759           Capital and Reserves Called Up Share Capital         11         100         100           Revaluation Reserve         12         -         -           Profit and Loss Account         425,325         310,659	One Year	8	(536,101)		(313,197)	
Creditors         Amounts Falling Due After         More Than One Year       9       (138,452)       (183,852)         Provisions for Liabilities       10       (1,500)       (1,500)         Net Assets       £425,425       £310,759         Capital and Reserves       Called Up Share Capital       11       100       100         Revaluation Reserve       12       -       -         Profit and Loss Account       425,325       310,659	Net Current Assets			513,897		464,021
Amounts Falling Due After More Than One Year       9       (138,452)       (183,852)         Provisions for Liabilities and Charges       10       (1,500)       (1,500)         Net Assets       £425,425       £310,759         Capital and Reserves Called Up Share Capital       11       100       100         Revaluation Reserve       12       -       -         Profit and Loss Account       425,325       310,659	Total Assets Less Current Liabilitie	s		565,377		496,111
More Than One Year         9         (138,452)         (183,852)           Provisions for Liabilities and Charges         10         (1,500)         (1,500)           Net Assets         £425,425         £310,759           Capital and Reserves         Called Up Share Capital         11         100         100           Revaluation Reserve         12         -         -           Profit and Loss Account         425,325         310,659	Creditors					
Provisions for Liabilities and Charges         10         (1,500)         (1,500)           Net Assets         £425,425         £310,759    Capital and Reserves  Called Up Share Capital  Il 100  Revaluation Reserve  Profit and Loss Account  12  -  425,325  310,659	Amounts Falling Due After					
and Charges       10       (1,500)       (1,500)         Net Assets       £425,425       £310,759         Capital and Reserves       Called Up Share Capital       11       100       100         Revaluation Reserve       12       -       -         Profit and Loss Account       425,325       310,659	More Than One Year	9		(138,452)		(183,852)
Capital and Reserves         £425,425         £310,759           Called Up Share Capital Reserve         11         100         100           Revaluation Reserve         12         -         -           Profit and Loss Account         425,325         310,659	Provisions for Liabilities					
Capital and Reserves Called Up Share Capital 11 100 100 Revaluation Reserve 12 Profit and Loss Account 425,325 310,659	and Charges	10		(1,500)		(1,500)
Called Up Share Capital       11       100       100         Revaluation Reserve       12       -       -         Profit and Loss Account       425,325       310,659	Net Assets			£425,425		£310,759
Called Up Share Capital       11       100       100         Revaluation Reserve       12       -       -         Profit and Loss Account       425,325       310,659						
Revaluation Reserve 12	Capital and Reserves					
Profit and Loss Account 425,325 310,659	Called Up Share Capital	11		100		100
<del></del>	Revaluation Reserve	12		-		-
£425,425 £310,759	Profit and Loss Account			425,325		310,659
				£425,425		£310,759

Approved by the Board of Directors on 17 January 2004

The accounts have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies and with the Financial Reporting Standard for Smaller Entities.

R M Hewett: Director

#### NOTES TO THE ACCOUNTS AS AT 31 MARCH 2004

#### 1. Accounting Policies

#### (a) Basis of Accounting

The accounts have been prepared under the historical cost convention and in accordance with the Financial Reporting Standard for Smaller Entities.

#### (b) Turnover

Turnover represents net invoiced sales of goods and services excluding value added tax.

#### (c) Tangible Fixed Assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life:

Trucks and Trailers - 10% on cost Plant and Machinery - 10% on cost

Other Motor Vehicles - 25% on written down value
Office Equipment - 25% on written down value

Leased Assets - 10% on cost

#### (d) Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

#### (e) Deferred Taxation

Provision is made at current rates for taxation deferred in respect of all material timing differences.

#### (f) Leased Assets

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against profit as incurred.

Assets held under finance leases and hire purchase contracts are capitalised and depreciated over their useful lives. The corresponding lease or hire purchase obligation is treated in the balance sheet as a liability. The interest element of rental obligations is charged to profit and loss account over the period of the lease at a constant proportion of the outstanding balance of capital repayments.

#### (g) Pension Costs

Contributions in respect of the company's defined contribution pension scheme are charged to the profit and loss account for the year in which they are payable to the scheme.

#### NOTES TO THE ACCOUNTS AS AT 31 MARCH 2004

# (CONTINUED)

#### 2. Turnover

Turnover attributable to geographical markets outside the United Kingdom amounted to 28.07% (2003: 21.09%).

3.	Operating Profit	2004	2003
		£	£
	The operating profit is stated after charging:		
	Directors' Emoluments	181,900	151,900
	Depreciation of Tangible Fixed Assets	11,856	42,891
	Operating Lease Charges	347,721	273,327
	Auditors' Remuneration	4,000	4,000

Retirement benefits are accruing to two directors under the company's money purchase pension scheme.

4.	Tangible Fixed Assets	Motor Vehicles and Trailers £	Plant and Equipment £	Total £
	Cost			
	At 1 April 2003	253,986	140,594	394,580
	Additions	-	-	-
	Disposals	-	-	-
	At 31 March 2004	253,986	140,594	394,580
	Depreciation			
	At 1 April 2003	245,028	117,462	362,490
	Charge for the Year	3,241	8,615	11,856
	Disposals	-	<u>.</u>	-
	At 31 March 2004	248,269	126,077	374,346
	Net Book Value			
	At 31 March 2004	5,717	14,517	20,234
	At 31 March 2003	8,958	23,132	32,090

### NOTES TO THE ACCOUNTS AS AT 31 MARCH 2004

# (CONTINUED)

5.	Investments		Shares in Associated Undertaking £
	Cost at 1 April 2003		~
	Addition in Year		31,246
	Cost at 31 March 2004		31,246
	On 16 January 2004 the company acquired a 50% interest in A GmbH - a company incorporated in Germany.	Axel Neander Transf	er Service
6.	Stocks	2004 £	2003 £
	Consumables	30,465	36,566
7.	Debtors	2004 £	2003 £
	Trade Debtors	327,322	266,043
	Amounts Due from Other Group Undertakings	83,821	200,739
	EU VAT Recoverable	32,230	29,383
	Prepayments	-	18,768
	Other Debtors	2,392	1,715
		445,765	516,648
8.	Creditors: Amounts Falling Due Within One Year	2004	2003
		£	£
	Bank Loan (Secured)	43,000	39,000
	Trade Creditors	246,174	163,933
	Value Added Tax	39,645	17,781
	Payroll Taxes	10,649	6,558
	Corporation Tax	28,441	22,000
	Accruals	168,173	15,086
	Other Creditors	-	1,171
	Director's Current Account	19	47,668
		536,101	313,197

# NOTES TO THE ACCOUNTS AS AT 31 MARCH 2004 (CONTINUED)

9.	Creditors: Amounts Falling Due After More Than One Year	2004	2003
	D 17 (G )	£	£
	Bank Loan (Secured)	120 450	102 053
	- Repayable Between Two to Five Years	138,452	<u>183,852</u>
	The bank loan, the aggregate total of which amounts to £181,452 (20 3% over bank base rate.	003 : £222,852) is	repayable at
10.	Provisions for Liabilities and Charges	2004	2003
	8	£	£
	Deferred Taxation		
	Balance at 1 April 2003	1,500	3,500
	Transfer to Profit and Loss Account	-	(2,000)
	Balance at 31 March 2004	1,500	1,500
11.	Called Up Share Capital	2004 £	2003 £
	Equity Shares		
	Authorised		
	1000 Ordinary Shares of £1 Each	1,000	1,000
	Allotted, Called Up and Fully Paid		
	100 Ordinary Shares of £1 Each	100	100
12.	Revaluation Reserve	2004	2003
		£	£
	At 1 April 2003	-	332,573
	Transfer to Profit and Loss Account	-	(332,573)
	At 31 March 2004		

# NOTES TO THE ACCOUNTS AS AT 31 MARCH 2004 (CONTINUED)

#### 13. Contingent Liabilities

The company has guaranteed the bank borrowings of group companies. The total liability under this guarantee at 31 March 2004 was £Nil (2003 : £Nil). The guarantee is secured by way of a debenture.

The company has also guaranteed certain hire purchase liabilities of group companies. The liability under this guarantee at 31 March 2004 was £257,275 (2003 : £404,952).

In addition the company has a £10,000 guarantee given in favour of DKV Europe Services, and £21,000 in favour of Plose Sistem Service SpA.

#### 14. Parent Company

The company is a wholly owned subsidiary undertaking of Speed 1971 Limited.

#### 15. Related Party Transactions

#### **Group Undertakings**

The company has taken advantage of the exemption within Financial Reporting Standard Number 8 concerning disclosure of intra-group transactions.

#### **Associated Undertakings**

The company had the following transactions with its associated company, Axel Neander Transfer Service GmbH (ANTS).

Services supplied to ANTS - £2,109 Services provided by ANTS - £9,837 Balance due to ANTS at 31 March 2004 - £6,467.

#### 16. Pension Scheme

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension charge represents contributions paid by the company to the fund and amounted to £2,000 (2003: £102,000).