Registration No: 1474810

R.O.W. DISTRIBUTION LIMITED

FINANCIAL STATEMENTS

31 DECEMBER 2003



# **FINANCIAL STATEMENTS**

# **31 DECEMBER 2003**

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### **COMPANY INFORMATION**

**DIRECTORS:** 

**C M NEWMAN** 

F T CHIN

F W LEA

**SECRETARY:** 

F T CHIN

**REGISTERED OFFICE:** 

**REGENT HOUSE** 

1 PRATT MEWS

**LONDON NW1 0AD** 

**AUDITORS:** 

**LEWIS ALLEN & COMPANY** 

**CHARTERED CERTIFIED ACCOUNTANTS** 

KEBBELL HOUSE

DELTA GAIN

CARPENDERS PARK WATFORD WD19 5EF

### REPORT OF THE DIRECTORS

The directors present their report and the financial statements of the company for the year ended 31 December 2003.

### **PRINCIPAL ACTIVITIES**

The principal activities of the company continues to be manufacturing, distribution and marketing of audio and visual musical recordings.

### **REVIEW OF THE BUSINESS**

Despite the losses incurred in the financial year, the directors are satisfied with the progress made by the company and look forward to the company returning to profitability in the near future.

#### **DIVIDENDS**

The directors do not recommend the payment of a dividend (2002: £Nil).

### **DIRECTORS AND THEIR INTERESTS**

The directors who served during the year were as follows:

COLIN M NEWMAN FENG-TAK CHIN FRANK W LEA

The directors interests in the shares of the holding company are shown in the directors report of that company.

### **AUDITORS**

Lewis Allen & Company, Chartered Certified Accountants, have expressed their willingness to continue in office and a resolution for their reappointment will be proposed at the forthcoming annual general meeting.

BY ORDER OF THE BOARD

COLIN M NEWMAN

**CHAIRMAN** 

14 October 2004

#### STATEMENT OF DIRECTORS RESPONSIBILITIES

The following statement, which should be read in conjunction with the Independent Auditors Report set out on the next page, describes the responsibility of the directors in relation to the financial statements.

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- (i) select suitable accounting policies and then apply them consistently;
- (ii) make judgements and estimates that are reasonable and prudent;
- (iii) prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### INDEPENDENT AUDITORS REPORT TO THE SHAREHOLDERS OF

### **R.O.W. DISTRIBUTION LIMITED**

We have audited the financial statements of R.O.W. Distribution Limited on pages 5 to 12 for the year ended 31 December 2003. These financial statements have been prepared under the historical cost convention and the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

### Respective responsibilities of the directors and auditors

As described in the statement of directors' responsibilities on page 3 the company's directors are responsible for the preparation of the financial statements in accordance with applicable law and United Kingdom Accounting Standards.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the director's report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the directors' report and consider the implications for our report if we become aware of any apparent misstatements within it.

### Basis of audit opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 December 2003 and of its loss for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Kebbell House Delta Gain Carpenders Park Watford WD19 5EF LEWIS ALLEN & COMPANY
CHARTERED CERTIFIED ACCOUNTANTS
AND REGISTERED AUDITORS

# PROFIT AND LOSS ACCOUNT

		2003	2002
	Note	£	£
TURNOVER - CONTINUING OPERATIONS	2	179,101	-
COST OF SALES		131,310	
GROSS PROFIT		47,791	-
OPERATING EXPENSES	3	371,524	487,753
OPERATING LOSS		323,733	487,753
OTHER INCOME	4 .	182,813	342,969
LOSS ON ORDINARY ACTIVITIES BEFORE TAXATION	5	(140,920)	( 144,784)
TAX ON LOSS ON ORDINARY ACTIVITIES	6	-	<u>-</u>
LOSS ON ORDINARY ACTIVITIES AFTER TAXATION		(140,920)	( 144,784)
RETAINED PROFIT BROUGHT FORWARD		26,607	171,391
RETAINED (LOSS)/PROFIT CARRIED FORW	ARD	(114,313)	26,607

# **BALANCE SHEET**

# AS AT 31 DECEMBER 2003

		200	3	2002	2
	Note	£	£	£	£
FIXED ASSETS					
Tangible assets	7		203,950		147,104
CURRENT ASSETS					
Stocks	8	75,365		-	
Debtors	9	57,571	• •	69,285	
Cash at bank		•		-	
		132,936		69,285	
CREDITORS: AMOUNTS FALLING DUE					
WITHIN ONE YEAR	10	451,099		189,682	
NET CURRENT LIABILITIES			( 318,163)		(120,397)
TOTAL ASSETS LESS CURRENT LIABILITIES	<b>;</b>		( 114,213)		26,707
CAPITAL AND RESERVES					
Called up share capital	11		100		100
Profit and loss account			( 114,313)		26,607
SHAREHOLDERS FUNDS (deficit)			( 114,213)		26,707
			<del></del>		

**C M NEWMAN** 

DIRECTORS

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F T CHIN

Approved by the board

14 October 2004

## **OTHER STATEMENTS**

# FOR THE YEAR ENDED 31 DECEMBER 2003

STATEMENT OF TOTAL RECOGNISED GAINS		0000
AND LOSSES	2003	2002
	£	£
Loss for the financial year	(140,920)	(144,784)
RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS FUNDS	<b>~</b>	
Loss for the financial year	(140,920)	(144,784)
Opening shareholders funds	26,707	171,491
Closing shareholders funds (Deficit)	(114,213)	26,707

# NOTE OF HISTORICAL COST PROFIT AND LOSSES

There is no material difference between the reported loss for 2003 and 2002 and the loss for those years restated on an historical cost basis.

### NOTES TO THE FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 31 DECEMBER 2003

## 1. ACCOUNTING POLICIES

(a) Accounting Convention

The financial statements are prepared in accordance with the historical cost convention and in accordance with applicable accounting standards.

(b) Depreciation

Depreciation of fixed assets is provided to write off each asset over its estimated useful life at the following annual rates:

Motor vehicles

25% pa on reducing balance

Fixtures & equipment

20% pa on reducing balance

Record Library

10% pa straight line

(c) Turnover

Turnover represents the invoiced value of goods sold excluding VAT.

(d) Foreign Currency Translation

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to profit and loss account.

(e) Pensions

Contributions to defined contribution schemes are charged to profit and loss as incurred.

(f) Stocks

Stocks are stated at the lower of cost and net realisable value. Cost includes all direct costs incurred in bringing the stocks to their present location and condition. Net realisable value is based on estimated selling price less any further costs expected to be incurred to completion and disposal.

(g) Taxation

The charge for taxation is based on the profit for the year and takes into account deferred taxation. Provision is made for deferred taxation to the extent that there is a reasonable probability that a liability will arise in the foreseeable future.

# NOTES TO THE FINANCIAL STATEMENTS

2.	TURNOVER - CONTINUING OPERATIONS	2003 £	2002 £
	Geographical analysis: United Kingdom	179,101	
3.	OPERATING EXPENSES		
	Administration expenses	371,524	487,753
4.	OTHER INCOME		
	Interest received	13	35
	Fees receivable	182,800	189,750
	Other income	-	153,184
		182,813	342,969
5.	LOSS ON ORDINARY ACTIVITIES BEFORE TAXATION		
	After charging:		
	Auditors remuneration	1,000	1,400
	Depreciation	28,763	22,326
	Directors emoluments	90,000	106,451 524
	Bank overdraft interest	1,035	
	Corporation tax interest	<u>.</u>	1,345

# NOTES TO THE FINANCIAL STATEMENTS

6.	TAX ON PROFIT ON ORDINARY AC	TIVITIES	2003 £	3	2002 £
	Corporation tax based on results for the	е уеаг	•		-
	Factors affecting the tax charge for the Loss on ordinary activities before tax at		(140,	920)	(144,784)
	Loss on ordinary activities before taxal standard rate of UK corporation tax or				
7.	TANGIBLE FIXED ASSETS	Motor Vehicles £	Fixtures & Equipment £	Record Library £	Total £
	COST	~	~		
	At 1 January 2003 Additions	36,510 -	83,136 -	115,593 81,648	235,239 81,648
	Transfer from group undertakings	7,409	-	-	7,409
	Disposals	(10,670)	( 1,150)	-	( 11,820)
	AT 31 December 2003	33,249	81,986	197,241	312,476
	DEPRECIATION			<del></del>	
	At 1 January 2003	20,039	56,537	11,559	88,135
	Transfer from group undertaking	1,949	-	-	1,949
	Charge for the year	3,837	5,202	19,724	28,763
	Disposals	( 9,760)	( 561)	-	( 10,321)
-	AT 31 December 2003	16,065	61,178	31,283	108,526
	NET BOOK VALUE				
	AT 31 December 2003	17,184	20,808	165,958	203,950
	AT 31 Becomber 2003	,		, , <u> </u>	
	AT 31 December 2002	16,471	26,599	104,034	147,104
8	STOCK		20	003	2002
J				£	£
	Finished goods for resale		75,	365	-

# NOTES TO THE FINANCIAL STATEMENTS

9.	DEBTORS	2003	2002
		£	£
	Trade debtors	30,657	-
	Amounts owed by group undertakings	16,924	49,750
	Prepayments & accrued income	9,777	6,932
	Other debtors	213	12,603
		57,571	69,285
			<del></del>
10.	CREDITORS: AMOUNTS FALLING DUE		
	WITHIN ONE YEAR		
	Bank overdraft	19,984	25,392
	Trade creditors	30,872	2,637
	Amount owed to group undertakings	370,140	134,467
	Other taxation & social security	9,955	5,410
	Other creditors	•	8,230
	Accruals	20,148	13,546
		451,099	189,682
		<del></del>	
11	. CALLED UP SHARE CAPITAL		
	Authorised:		
	100 ordinary shares of £1 each	100	100
	roo oraniary onaroo or 21 oaon		
	Issued and Fully Paid:		
	100 ordinary shares of £1 each	100	100
			<del></del>
12	. EMPLOYEE INFORMATION		
		Number	Number
	The average number of persons including directors		
	employed by the company during the year was:	3	5
		<del></del>	
	Their remuneration was:	£	£
	Wages & salaries	- 138,832	172,822
	Social security costs	17,917	19,971
	Pensions - defined contribution schemes	- 11.511	1,451
	1 ondone - defined continuation soficiles	-	1,101
		156,749	194,244
		, 	
		<del></del>	

### NOTES TO THE FINANCIAL STATEMENTS

### FOR THE YEAR ENDED 31 DECEMBER 2003

13. DIRECTORS EMOLUMENTS	2003	2002
	£	£
Aggregate emoluments:		
Management remuneration	90,000	105,000
Pensions - defined contribution schemes	-	1,451
	90,000	106,451
Highest paid director	90,000	91,451

### 14. HOLDING COMPANY

The holding company is Sharesense Limited and the ultimate holding company is Sharesense Three Limited, both companies are registered in England.

### 15. RELATED PARTY TRANSACTIONS

The company has a trading relationship with Secret Records Limited an associated company.

	2003	2002
	£	£
Purchases, fees and royalties paid	(165,210)	-
Fees received	146,500	122,000
Creditors as at 31 December	( 17,303)	*

The company has taken advantage of FRS8 exemptions from disclosing transactions with other group companies on the grounds that those subsidiaries are wholly owned and controlled within the group and included in the consolidated accounts which are publicly available.