## Registration number 01465007



WWL ALS (Wallenius Wilhelmsen Logistics Abnormal Load Services) UK International Limited

(formerly Abnormal Load Services (International) Limited)

Financial statements and reports

for the year ended 31 December 2012



# Company information

Directors D A Richmond

RFH Van de Vin

Company number 01465007

Registered office 1501 Hedon Road

Hull

HU9 5NX

Auditors Dutton Moore

Aldgate House 1-4 Market Place

Hull

HU1 1RS

## Contents

|                                   | Page   |
|-----------------------------------|--------|
| Directors' report                 | 1 - 3  |
| Auditors' report                  | 4 - 5  |
| Profit and loss account           | 6      |
| Balance sheet                     | 7      |
| Notes to the financial statements | 8 - 15 |

# Directors' report for the year ended 31 December 2012

The directors present their report and the financial statements for the year ended 31 December 2012

#### Change of name

The company changed its name on 4 March 2013 from Abnormal Load Services (International) Limited to WWL ALS (Wallenius Wilhelmsen Logistics Abnormal Load Services) UK International Limited

#### **Principal activity**

The principal activities of the company remain those of shipping, forwarding agents and general freight agents

#### **Business review**

In spite of difficult trading conditions in a competitive market that continues to see margins under pressure, the company has made a pre tax profit. The board believes that the company's strategy together with its experienced management will be a solid foundation for continued successful business performance.

|                         |           |           | Increase/ |
|-------------------------|-----------|-----------|-----------|
|                         | 2012      | 2011      | decrease  |
|                         | £         | £         | £         |
| Gross profit            | 2,084,374 | 1,878,198 | 206,176   |
| Administrative expenses | 1,824,152 | 1,780,077 | 44,075    |
| Operating profit        | 260,222   | 98,121    | 162,101   |
| Profit before tax       | 266,760   | 114,681   | 152,079   |

Abnormal Load Services (International) Limited had a very successful 2012 with PBT of £266,760 Growth continued to be seen in both the Project division and Abnormal and General forwarding, the Construction division saw a downturn in turnover but an increase in margins resulting in an increase overall in operating profit of £162,101 despite a reduction in the overall turnover of £572,908

On 1 October 2012 the Group's ultimate Holding Company sold 60% shares to Wallenius Wilhelmsen Logistics (WWL) a worldwide shipping and logistics provider. It is hoped that synergies between the two entities will see the ALS group grow considerably in the forthcoming years.

## Principal risks and uncertainties

The management of the business and the execution of the company's strategy are subject to some risks. The key risk is the performance of the UK and European economy

#### Results and dividends

The profit for the year, after taxation, amounted to £199,169 No dividends have been paid during the year (2011 - £Nil)

# Directors' report for the year ended 31 December 2012

#### **Financial Instruments**

The company's principal financial instruments comprise bank balances, invoice discounting, trade creditors, trade debtors and loans to and from other group companies. The main purpose of these instruments is to raise funds for the company's operations and to finance the company's working capital.

Due to the nature of the financial instruments used by the company there is no exposure to price risk. The company's approach to managing other risks applicable to the financial instruments concerned is shown below.

In respect of bank balances the liquidity risk is managed by maintaining a balance between the continuity of funding and flexibility through the use of invoice discounting facilities to ensure sufficient working capital for the business

The balances due to and from other group companies are monitored to maintain sufficient balances required in all group companies

Trade debtors are managed in respect of credit and cash flow risk by policies concerning the credit offered to customrs and the regular monitoring of amounts outstanding for both time and credit limits

Trade creditors liquidity risk is managed by ensuring sufficient funds are available to meet amounts due

The liquidity risk of the company's asset finance agreements is managed by ensuring there are sufficient funds to meet the payments

#### **Directors**

The directors who served during the year are as stated below

DA Richmond RFH Van de Vin

#### Statement of directors' responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that year. In preparing these financial statements, the directors are required to

- select suitable accounting policies and apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

# Directors' report for the year ended 31 December 2012

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the directors are aware

- there is no relevant audit information (information needed by the company's auditors in connection with preparing their report) of which the company's auditors are unaware, and
- the directors have taken all the steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information

This report was approved by the Board on 13 June 2013 and signed on its behalf by

R.F.H. Van de Vin

Director

# Independent auditor's report to the members of WWL ALS (Wallenius Wilhelmsen Logistics Abnormal Load Services) UK International Limited

We have audited the financial statements of WWL ALS (Wallenius Wilhelmsen Logistics Abnormal Load Services) UK International Limited for the year ended 31 December 2012 which comprise the Profit and Loss Account, the Balance Sheet and the related notes The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditor

As explained more fully in the Directors' Responsibilities Statement set out on page 2-3, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Directors' Report and financial statements to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications of our report.

## Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 December 2012 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

# Independent auditor's report to the members of WWL ALS (Wallenius Wilhelmsen Logistics Abnormal Load Services) UK International Limited

### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Douglas Baker FCCA (senior statutory auditor)
For and on behalf of Dutton Moore
Chartered Accountants and
Statutory Auditor
2 July 2013

Aldgate House 1-4 Market Place Hull HU1 1RS

# Profit and loss account for the year ended 31 December 2012

**Continuing operations** 2012 2011 £ Notes £ **Turnover** 2 14,858,930 15,431,838 Cost of sales (12,774,556)(13,553,640)2,084,374 1,878,198 Gross profit (1,780,077)Administrative expenses (1,824,152)260,222 98,121 Operating profit 3 Other interest receivable and sımılar ıncome 10,573 20,637 Interest payable and similar charges 5 (4,035)(4,077)Profit on ordinary activities before taxation 266,760 114,681 Tax on profit on ordinary activities 8 (67,591)(33,290)Profit for the year 199,169 81,391 14 49,725 Retained profit brought forward 131,116 330,285 131,116 Retained profit carried forward

There are no recognised gains or losses other than the profit or loss for the above two financial years

# Balance sheet as at 31 December 2012

|   |          | 201         | 12      | 201         | 1       |
|---|----------|-------------|---------|-------------|---------|
|   | Notes    | £           | £       | £           | £       |
| Fixed assets  |          |             |         |             |         |
| Tangible assets   | 9        |             | 35,425  |             | 45,351  |
| Current assets  |          |             |         |             |         |
| Debtors   | 10       | 3,269,520   |         | 3,368,970   |         |
| Cash at bank and in hand                                |          | 25,277      |         | 9,347       |         |
|   |          | 3,294,797   |         | 3,378,317   |         |
| Creditors: amounts falling due within one year          | 11       | (2,969,937) |         | (3,262,552) |         |
| due within one year                                     |          | (2,505,557) |         | (3,202,332) |         |
| Net current assets                                      |          |             | 324,860 |             | 115,765 |
| Total assets less current                               |          |             |         |             |         |
| habilities  |          |             | 360,285 |             | 161,116 |
| Creditors: amounts falling due after more than one year |          |             | -       |             | -       |
| Net assets  |          |             | 360,285 |             | 161,116 |
| Canital and reserves                                    |          |             |         |             |         |
| Capital and reserves                                    | 13       |             | 30,000  |             | 30,000  |
| Called up share capital Profit and loss account         | 13<br>14 |             | 330,285 |             | 131,116 |
| i fort and foss account                                 | 14       |             |         |             | 131,110 |
| Shareholders' funds                                     | 15       |             | 360,285 |             | 161,116 |
|   |          |             |         |             |         |

The financial statements were approved by the Board on 13 June 2013 and signed on its behalf by

R.F.H. Van de Vin Director

Registration number 01465007

# Notes to the financial statements for the year ended 31 December 2012

### 1. Accounting policies

#### 1.1. Accounting convention

The financial statements are prepared under the historical cost convention and comply with financial reporting standards of the Accounting Standards Board

The directors have taken advantage of the exemption afforded subsidiary companies by FRS1 from the requirement to produce a cashflow statement where consolidated financial statements are publicly available incorporating the subsidiary

#### 1.2. Turnover

Turnover represents the amount receivable by the company, exclusive of value added tax, for goods and services to outside customers

#### 1.3. Tangible fixed assets and depreciation

Fixed assets are stated at cost Depreciation is provided at rates calculated to write off the cost less residual value of each asset over its expected useful life, as follows

Leasehold properties

Straight line over the life of the lease

Fixtures, fittings

and equipment

15% per annum on written down value or between 4 and 5 years

Motor vehicles

- 25% per annum on written down value

#### 1.4. Leasing

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible assets and depreciated over the shorter of the lease term and their useful lives. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the profit and loss account so as to produce constant periodic rates of charge on the net obligations outstanding in each period.

Rentals payable under operating leases are charged against income on a straight line basis over the lease term

#### 1.5. Pensions

The company operates defined contribution pension schemes Contributions are charged to the profit and loss account as they become payable in accordance with the rules of the schemes. The company provides no other post retirement benefits for its employees.

#### 1.6. Deferred taxation

Deferred tax is provided in full on all material timing differences that have originated but not reversed at the balance sheet date. A deferred tax asset is regarded as recoverable and therefore recognised only when, on the basis of all available evidence, it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted. Deferred tax assets and liabilities are not discounted.

# Notes to the financial statements for the year ended 31 December 2012

## 1.7. Foreign currencies

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange prevailing at the accounting date. Transactions in foreign currencies are recorded at the date of the transactions. All differences are taken to the Profit and Loss Account.

### 2. Turnover

The total turnover of the company for the year has been derived from its principal activity

Turnover is analysed by geographical market below

|                                     | 2012       | 2011       |
|-------------------------------------|------------|------------|
| Geographical market                 |            |            |
| UK                                  | 10,761,659 | 12,885,340 |
| Rest of European Economic Community | 3,855,926  | 2,305,721  |

|                                     | , ,           | ,000,000   |
|-------------------------------------|---------------|------------|
| Rest of European Economic Community | 3,855,926     | 2,305,721  |
| Rest of the World                   | 241,345       | 240,777    |
|                                     | 14,858,930    | 15,431,838 |
|                                     | · <del></del> |            |
|                                     |               |            |

| 3. | Operating profit   | 2012   | 2011   |
|----|--|--------|--------|
|    |  | £      | £      |
|    | Depreciation and other amounts written off tangible assets | 8,175  | 21,692 |
|    | Loss on disposal of tangible fixed assets                  | 1,751  | -      |
|    | Net foreign exchange loss                                  | 7,127  | 2,888  |
|    | Operating lease rentals                                    |        |        |
|    | - Land and buildings                                       | 79,673 | 76,000 |
|    | - Motor vehicles   | 31,205 | 18,106 |
|    | Auditors' remuneration                                     | 10,000 | 10,000 |
|    | Auditors' remuneration from non-audit work                 | 1,000  | 1,000  |
|    |  |        |        |

| 4. | Interest receivable and similar income | 2012<br>£ | 2011<br>£ |
|----|--|-----------|-----------|
|    | Bank interest                          | 10,573    | 20,637    |
|    |  |           |           |

| 5. | Interest payable and similar charges | 2012  | 2011  |
|----|--------------------------------------|-------|-------|
|    |                                      | £     | £     |
|    | Invoice discounting interest         | 4,035 | 4,077 |

# Notes to the financial statements for the year ended 31 December 2012

## 6. Employees

| Number of employees The average monthly numbers of employees (including the directors) during the year were | 2012    | 2011    |
|---|---------|---------|
| Management  | 4       | 4       |
| Operations  | 15      | 15      |
| Office and administration   | 10      | 9       |
|   |         | 28      |
| Employment costs  | 2012    | 2011    |
|   | £       | £       |
| Wages and salaries  | 820,016 | 767,639 |
| Social security costs   | 85,242  | 68,153  |
| Other pension costs   | 25,462  | 15,544  |
|   | 930,720 | 851,336 |
|   |         |         |

### 7. Pension costs

The company operates defined contribution pension schemes in respect of the directors and certain senior employees. The schemes and their assets are held by independent managers. The pension charge represents contributions due from the company and amounted to £25,462 (2011 - £15,544). There were no contributions prepaid or outstanding at the balance sheet date.

# Notes to the financial statements for the year ended 31 December 2012

# 8. Tax on profit on ordinary activities

| Analysis of charge in period               | 2012   | 2011   |
|--|--------|--------|
|  | £      | £      |
| Current tax                                |        |        |
| UK corporation tax                         | 66,023 | 33,290 |
| Adjustments in respect of previous periods | (400)  | -      |
| Group relief                               | 1,968  | -      |
|  | 67,591 | 33,290 |
|  |        |        |

## Factors affecting tax charge for period

The tax assessed for the period is higher than the applicable rate of corporation tax in the UK (24 50 per cent). The differences are explained below

|  | 2012<br>£ | 2011<br>£ |
|--|-----------|-----------|
| Profit on ordinary activities before taxation                              | 266,760   | 114,681   |
| Profit on ordinary activities multiplied by applicable rate of corporation |           |           |
| tax in the UK of 24 50% (2011 26 49%)                                      | 65,356    | 30,379    |
| Effects of:  |           |           |
| Expenses not deductible for tax purposes                                   | 3,114     | 1,060     |
| Capital allowances for period in excess of depreciation                    | (479)     | 1,851     |
| Group relief   | (1,968)   | -         |
| Current tax charge for period  | 66,023    | 33,290    |

# Notes to the financial statements for the year ended 31 December 2012

| 9. | Tangible fixed assets | Short<br>leasehold<br>property<br>£ | Fixtures, fittings and equipment | Motor<br>vehicles | Total<br>£ |
|----|-----------------------|-------------------------------------|----------------------------------|-------------------|------------|
|    | Cost                  |                                     |                                  |                   |            |
|    | At 1 January 2012     | 25,474                              | 265,800                          | 5,728             | 297,002    |
|    | Disposals             |                                     | (16,028)                         | -                 | (16,028)   |
|    | At 31 December 2012   | 25,474                              | 249,772                          | 5,728             | 280,974    |
|    | Depreciation          | <del></del>                         | <del></del>                      |                   |            |
|    | At 1 January 2012     | 12,675                              | 234,383                          | 4,593             | 251,651    |
|    | On disposals          |                                     | (14,277)                         | -                 | (14,277)   |
|    | Charge for the year   | 1,920                               | 5,964                            | 291               | 8,175      |
|    | At 31 December 2012   | 14,595                              | 226,070                          | 4,884             | 245,549    |
|    | Net book values       |                                     | ·                                |                   |            |
|    | At 31 December 2012   | 10,879                              | 23,702                           | 844               | 35,425     |
|    | At 31 December 2011   | 12,799                              | 31,417                           | 1,135             | 45,351     |
|    |                       |                                     | ===                              |                   | =====      |

| 10. | Debtors                            | 2012<br>£ | 2011<br>£ |
|-----|------------------------------------|-----------|-----------|
|     | Trade debtors                      | 1,728,091 | 2,011,043 |
|     | Amounts owed by group undertakings | 1,475,765 | 1,321,302 |
|     | Other debtors                      | 25,287    | -         |
|     | Prepayments and accrued income     | 40,377    | 36,625    |
|     |                                    | 3,269,520 | 3,368,970 |
|     |                                    |           |           |

All trade debtors are subject to a charge from the bank

# Notes to the financial statements for the year ended 31 December 2012

| 11. | Creditors: amounts falling due         |       | 2012      | 2011      |
|-----|--|-------|-----------|-----------|
|     | within one year                        | Notes | £         | £         |
|     | Bank overdraft                         | 12    | 34,043    | 361,920   |
|     | Payments on account                    |       | 105,332   | 1,960     |
|     | Trade creditors                        |       | 2,549,300 | 2,491,196 |
|     | Amounts owed to group undertaking      |       | 36,385    | 74,675    |
|     | Amounts owed to participating interest |       | 6,034     | 44,839    |
|     | Corporation tax                        |       | 66,023    | 33,290    |
|     | Other taxes and social security costs  |       | 103,420   | 178,669   |
|     | Other creditors                        |       | 69,400    | 76,003    |
|     |  |       | 2,969,937 | 3,262,552 |
|     |  |       |           |           |

Included in creditors amounts falling due within one year are secured creditors of £139,375 (2011 - £363,880)

The payments on account are from the bank and are secured on the company's trade debts

### 12. Security

The bank facility is secured by a group multilateral guarantee from its immediate holding company and group companies controlled by the immediate holding company

In the opinion of the directors the likelihood of a contingent liability arising from the guarantees being called upon is remote

| 13. | Share capital                      | 2012<br>£ | 2011<br>£ |
|-----|------------------------------------|-----------|-----------|
|     | Allotted, called up and fully paid | *         | <b>~</b>  |
|     | 30,000 Ordinary shares of £1 each  | 30,000    | 30,000    |
|     | Equity shares                      |           |           |
|     | 30,000 Ordinary shares of £1 each  | 30,000    | 30,000    |

# Notes to the financial statements for the year ended 31 December 2012

| 14. | Equity reserves                                    |           | Profit<br>and loss<br>account<br>£ |
|-----|--|-----------|------------------------------------|
|     | At 1 January 2012                                  |           | 131,116                            |
|     | Profit for the year                                |           | 199,169                            |
|     | At 31 December 2012                                |           | 330,285                            |
| 15. | Reconciliation of movements in shareholders' funds | 2012<br>£ | 2011<br>£                          |
|     | Profit for the year                                | 199,169   | 81,391                             |
|     | Opening shareholders' funds                        | 161,116   | 79,725                             |
|     | Closing shareholders' funds                        | 360,285   | 161,116                            |
|     |  |           |                                    |

### 16. Financial commitments

At 31 December 2012 the company had annual commitments under non-cancellable operating leases as follows

|                            | Land and buildings |          | Other  |        |
|----------------------------|--------------------|----------|--------|--------|
|                            | 2012               | 012 2011 | 2012   | 2011   |
|                            | £                  | £        | £      | £      |
| Expiry date:               |                    |          |        |        |
| Within one year            | -                  | -        | 5,626  | -      |
| Between one and five years | -                  | -        | 22,573 | 17,898 |
| In over five years         | 85,987             | 85,987   |        |        |
|                            | 85,987             | 85,987   | 28,199 | 17,898 |
|                            |                    |          |        |        |

## 17. Contingent liabilities

For members of the immediate group there was a cash-pooling agreement made with ABN-AMRO Bank (now Deutsche Bank) The debit and credit balances of individual companies will be netted before the bank charges and interest and fees In the capacity of the cash pool was given a guarantee up to €570,570 31 (Euros) for the landlord of the facility at Vilvoorde

# Notes to the financial statements for the year ended 31 December 2012

## 18. Related party transactions

As the company is part of a group in which consolidated accounts are publicly available, advantage has been taken under FRS8, not to disclose transactions and balances involving group companies

# 19. Ultimate parent undertaking

The company is a wholly owned subsidiary of WWL ALS (Wallenius Wilhelmsen Logistics Abnormal Load Services) UK FMG Limited, a company registered in England, which is wholly owned by WWL ALS (Wallenius Wilhelmsen Logistics Abnormal Load Services) Holding B V , a company registered in Holland

The ultimate parent company is Wallenius Wilhelmsen Logistics AS, a company registered in Norway

### 20. Controlling interest

There is no one controlling party