

✓ REGISTERED NUMBER - 1464224  
(England and Wales)

**C & W BERRY LIMITED**  
**REPORTS**  
**AND**  
**FINANCIAL STATEMENTS**  
**PERIOD FROM 29TH OCTOBER 2000 TO**  
**31ST OCTOBER 2001**



**C. & W. BERRY LIMITED**  
**OFFICERS AND ADVISORS**

**DIRECTORS**

Walter Berry  
Colin Berry  
David John Berry  
Peter Jones  
Graham Charnley Parker  
Susan Taylor - Berry  
Gary William Higham

**SECRETARY**

Gary William Higham

**AUDITORS**

Whitehead & Aldrich,  
Chartered Accountants,  
5, Ribblesdale Place,  
Preston.  
PR1 8BZ.

**BANKERS**

The Royal Bank of Scotland plc.,  
165 Towngate,  
Leyland.  
PR25 2TE.

**REGISTERED OFFICE**

Wellfield Sawmills,  
King Street,  
Leyland.  
PR25 2LE.

**REGISTERED NUMBER**

1464224 (England and Wales)

**C & W BERRY LIMITED****REPORT OF THE DIRECTORS**

The directors present their annual report and the audited financial statements of the company for the period ended 31st October 2001 .

**PRINCIPAL ACTIVITY**

The principal activity of the company during the period was that of timber, builder's and plumbers' merchants.

**RESULTS FOR THE PERIOD**

The profit and loss account on page 4 shows the results for the period. The directors do not recommend the payment of a dividend. The profit for the financial period amounts to £437,732

**BUSINESS REVIEW**

The directors expect that the results for the year ending 31st October 2002 will be similar to those achieved in the period under review.

**FIXED ASSETS**

The changes which have taken place during the period are shown on page 9 of the financial statements.

**DIRECTORS**

The directors during the period and their interests (including wife's holding) in the share capital of the company were as follows:

	<b>ORDINARY SHARES OF £1 EACH</b>	
	<b>At the end of the period</b>	<b>At the beginning of the period</b>
W. Berry	1,560	1,560
C. Berry	1,560	1,560
D.J. Berry	840	840
P. Jones	-	-
G.C. Parker	-	-
S. Taylor - Berry	280	280
G.W. Higham	100	100

**DIRECTORS' RESPONSIBILITIES**

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that year. In preparing those financial statements, the directors are required to:-


- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- follow applicable accounting standards, subject to any material departures disclosed and explained in the financial statements ;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

**AUDITORS**

A resolution to re - appoint the auditors, Whitehead & Aldrich, will be proposed at the annual general meeting.

Signed on behalf of the board of directors

  
W. BERRY  
Director

Approved by the board: 16th April 2002

**REPORT OF THE AUDITORS****TO THE SHAREHOLDERS OF C & W BERRY LIMITED**

We have audited the financial statements on pages 4 to 14 which have been prepared in accordance with the accounting policies set out on page 7.

**RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS**

As described on page 2 the company's directors are responsible for the preparation of the financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

**BASIS OF OPINION**

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An Audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

**OPINION**

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31st October 2001 and of its profit for the period then ended and have been properly prepared in accordance with the Companies Act 1985.

*Whitehead. Aldrich*

**WHITEHEAD & ALDRICH**

Chartered Accountants  
and Registered Auditors,  
Preston.

16th April 2002

## C &amp; W BERRY LIMITED

## PROFIT AND LOSS ACCOUNT FOR THE PERIOD

FROM 29TH OCTOBER 2000 TO 31ST OCTOBER 2001

		29th October 2000 to 31st October 2001 2 0 0 1		1st November 1999 to 28th October 2000 2 0 0 0	
	NOTES	£	£	£	£
<b>TURNOVER</b>	2		21,526,610		19,208,333
Other operating income			13,956		13,329
			<hr/>		<hr/>
			21,540,566		19,221,662
Goods for re-sale			16,071,827		14,414,516
			<hr/>		<hr/>
			5,468,739		4,807,146
Staff costs	3	3,498,799		3,305,956	
Depreciation		134,937		137,798	
Other operating charges		1,156,047	4,789,783	868,161	4,311,915
			<hr/>		<hr/>
<b>OPERATING PROFIT</b>	4		678,956		495,231
Income from other fixed asset investments			750		1,000
			<hr/>		<hr/>
			679,706		496,231
Interest receivable			38		690
			<hr/>		<hr/>
			679,744		496,921
Interest payable	5		78,106		38,468
			<hr/>		<hr/>
<b>PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION</b>			601,638		458,453
Taxation	6		163,906		109,266
			<hr/>		<hr/>
<b>PROFIT FOR THE FINANCIAL PERIOD AFTER TAXATION</b>			437,732		349,187
Retained profit brought forward			4,171,313		3,822,126
			<hr/>		<hr/>
<b>RETAINED PROFIT CARRIED FORWARD</b>			4,609,045		4,171,313
			<hr/>		<hr/>

## CONTINUING OPERATIONS

All of the company's activities in the above two financial periods derived from continuing operations

## TOTAL RECOGNISED GAINS AND LOSSES

The company had no recognised gains or losses other than the profit for the above two financial periods

**C & W BERRY LIMITED**  
**BALANCE SHEET**  
**AS AT 31ST OCTOBER 2001**

		31st October 2001		28th October 2000	
	NOTES	£	£	£	£
FIXED ASSETS					
Tangible assets	8	2,300,240		2,366,113	
Investments	9	6,814	2,307,054	6,814	2,372,927
CURRENT ASSETS					
Stocks		2,591,555		2,275,719	
Debtors	10	3,953,066		3,156,063	
Cash at bank and in hand		4,061		89,956	
		6,548,682		5,521,738	
CREDITORS: amounts falling due within one year	11	3,720,851		3,547,949	
NET CURRENT ASSETS			2,827,831		1,973,789
TOTAL ASSETS LESS CURRENT LIABILITIES			5,134,885		4,346,716
CREDITORS: amounts falling due after more than one year	12	503,040		149,203	
PROVISION FOR LIABILITIES AND CHARGES					
Deferred taxation	14	17,800	520,840	21,200	170,403
NET ASSETS			4,614,045		4,176,313
CAPITAL AND RESERVES					
Called up share capital	15		4,900		4,900
Capital redemption reserve			100		100
Profit and loss account			4,609,045		4,171,313
SHAREHOLDERS' FUNDS			4,614,045		4,176,313

Signed on behalf of the board of directors



D.J. BERRY  
 Director

Approved by the board: 16th April 2002

## C &amp; W BERRY LIMITED

**CASH FLOW STATEMENT FOR THE PERIOD**  
**FROM 29TH OCTOBER 2000 TO 31ST OCTOBER 2001**

	NOTES	29th October 2000 to 31st October 2001 £	1st November 1999 to 28th October 2000 £
<b>CASH FLOW STATEMENT</b>			
Net cash (outflow) / inflow from operating activities	20	(1,258,564)	1,371,579
Returns on investments and servicing of finance	21a	(73,735)	(51,430)
Taxation		(106,006)	(144,566)
Capital expenditure and financial investment	21b	(69,065)	(125,677)
		<u>(1,507,370)</u>	<u>1,049,906</u>
Financing	21c	399,501	(449,659)
(Decrease) / increase in cash		<u>(1,107,869)</u>	<u>600,247</u>

**RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET DEBT (See Note 21)**

	29th October 2000 to 31st October 2001 £	1st November 1999 to 28th October 2000 £
(Decrease) / increase in cash	(1,107,869)	600,247
(Increase) / decrease in bank and other loans	(399,501)	449,659
	<u>(1,507,370)</u>	<u>1,049,906</u>
Change in net funds	(72,039)	(1,121,945)
Net debt brought forward	<u>(1,579,409)</u>	<u>(72,039)</u>
Net debt carried forward		

## C &amp; W BERRY LIMITED

## NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD

FROM 29TH OCTOBER 2000 TO 31ST OCTOBER 2001

## 1. ACCOUNTING POLICIES

**Basis of accounting**

The financial statements have been prepared under the historical cost convention and in accordance with applicable Accounting Standards.

**Turnover**

Turnover represents the invoiced amount of goods sold and services provided, excluding value added tax.

**Tangible fixed assets**

Depreciation is provided at the following annual rates in order to write off assets over their estimated useful lives:

Freehold buildings	- 2% on cost
Motor vehicles	- 25% on written down value
Plant and equipment - computer equipment	- 20% on cost
- other	- 20% on written down value

No depreciation is provided on freehold land.

**Stocks**

Stocks are valued at the lower of cost and net realisable value. Cost comprises expenditure directly incurred in bringing stocks to their present location and condition, including attributable overheads.

**Deferred Taxation**

Provision is made in full for taxation deferred in respect of timing differences that have originated but not reversed by the balance sheet date.

**Lease transactions**

Rentals under operating leases are charged to profit and loss account as they fall due.

**Pensions**

The company provides funded pension plans for the employees and five directors of the company. The assets of these plans are held separately from those of the company in independently administered funds. Contributions to the plans are charged to the profit and loss account as they become payable.

## 2. TURNOVER

There was no turnover attributable to geographical markets outside the United Kingdom during the two financial periods.

## 3. STAFF COSTS

	29th October 2000 to 31st October 2001 £	1st November 1999 to 28th October 2000 £
Wages and salaries	3,172,903	2,970,471
Social security costs	275,716	263,198
Other pension costs	50,180	72,287
	<hr/>	<hr/>
	3,498,799	3,305,956
	<hr/>	<hr/>



## C &amp; W BERRY LIMITED

## NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD

FROM 29TH OCTOBER 2000 TO 31ST OCTOBER 2001

## 3. STAFF COSTS (continued)

	29th October 2000 to 31st October 2001	1st November 1999 to 28th October 2000
	Number	Number
Average number of persons employed	197	191

The above number of employees has not been analysed into categories because, in the directors' opinion, this would not be practicable because of the nature and variety of work performed by individual employees.

## 4. OPERATING PROFIT

This is stated after charging:

	29th October 2000 to 31st October 2001 £	1st November 1999 to 28th October 2000 £
Compensation to director for loss of office	-	30,000
Other directors' emoluments	208,599	169,276
Directors' money purchase pension scheme contributions	8,296	44,320
Auditors' remuneration	9,500	8,000
Operating lease rentals	120,995	12,000

## 5. HIGHEST PAID DIRECTORS

The directors' emoluments and pension scheme contributions disclosed in note 4 include the following in respect of the highest paid director :-

	29th October 2000 to 31st October 2001 £	1st November 1999 to 28th October 2000 £
Emoluments	39,391	37,448
Money purchase pension scheme contributions	4,800	4,700
	44,191	42,148

## 6. INTEREST PAYABLE

	29th October 2000 to 31st October 2001 £	1st November 1999 to 28th October 2000 £
On bank loans and overdrafts	73,630	12,010
On other loans	4,476	26,458
	78,106	38,468

## C &amp; W BERRY LIMITED

## NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD

FROM 29TH OCTOBER 2000 TO 31ST OCTOBER 2001

## 7. TAXATION

	29th October 2000 to 31st October 2001 £	1st November 1999 to 28th October 2000 £
Corporation tax at 26.5% (2000 - 24.0%)	167,300	106,000
Deferred taxation	(3,400)	3,700
	<u>163,900</u>	<u>109,700</u>
Prior year adjustment	6	(434)
	<u>163,906</u>	<u>109,266</u>

## 8. TANGIBLE FIXED ASSETS

	Freehold land and buildings £	Motor Vehicles £	Plant and Equipment £	Total £
<b>Cost:</b>				
At 29th October 2000	2,407,646	510,223	990,972	3,908,841
Additions	-	28,249	41,102	69,351
Disposals	-	(54,382)	(2,184)	(56,566)
<b>At 31st October 2001</b>	<u>2,407,646</u>	<u>484,090</u>	<u>1,029,890</u>	<u>3,921,626</u>
<b>Depreciation:</b>				
At 29th October 2000	488,365	347,002	707,361	1,542,728
Charged in year	21,453	46,313	67,172	134,938
Disposals	-	(54,096)	(2,184)	(56,280)
<b>At 31st October 2001</b>	<u>509,818</u>	<u>339,219</u>	<u>772,349</u>	<u>1,621,386</u>
<b>Net book value:</b>				
<b>At 31st October 2001</b>	<u>1,897,828</u>	<u>144,871</u>	<u>257,541</u>	<u>2,300,240</u>
At 29th October 2000	<u>1,919,281</u>	<u>163,221</u>	<u>283,611</u>	<u>2,366,113</u>

Included in freehold land and buildings is land amounting to £1,312,415 (2000 - £1,312,415) which has not been depreciated.

## 9. INVESTMENTS

£

## Unlisted securities:

At cost at 29th October 2000 and 31st October 2001

6,814

## C &amp; W BERRY LIMITED

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD  
FROM 29TH OCTOBER 2000 TO 31ST OCTOBER 2001

## 10. DEBTORS

	31st October 2001 £	28th October 2000 £
Trade debtors	3,774,006	2,939,925
Prepayments	62,832	59,714
Other debtors	116,228	156,424
	<u>3,953,066</u>	<u>3,156,063</u>

## 11. CREDITORS: amounts falling due within one year

	31st October 2001 £	28th October 2000 £
Bank loans and overdrafts (secured per note 13)	1,064,919	-
Trade creditors	1,756,106	2,400,194
Corporation tax	167,300	106,000
Other taxes and social security	374,824	323,810
Directors' current and loan accounts	71,667	515,546
Accruals	270,524	189,607
Other creditors	15,511	12,792
	<u>3,720,851</u>	<u>3,547,949</u>

## 12. CREDITORS: amounts falling due after more than one year

	31st October 2001 £	28th October 2000 £
<b>Bank loan repayable:</b>		
Between one and five years	194,905	-
After five years	174,445	-
<b>Other creditors repayable:</b>		
Between one and five years	72,934	62,939
After five years	60,756	86,264
	<u>503,040</u>	<u>149,203</u>

The other creditors are repayable in annual instalments. Interest is payable at 1.5% below bank base lending rate. Repayments are being made at a level whereby the whole of the loans will have been repaid by 2010. The bank loan is repayable by monthly repayments with interest charged at 1% above base rate.

## 13. BANK BORROWINGS

The bank loans and overdrafts are secured by charges on certain of the company's assets.

## C &amp; W BERRY LIMITED

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD  
FROM 29TH OCTOBER 2000 TO 31ST OCTOBER 2001

## 14. DEFERRED TAXATION

Deferred taxation provided in the financial statements is as follows:

	31st October 2001 £	28th October 2000 £
Accelerated capital allowances	24,900	24,600
Short term timing differences	(7,100)	(3,400)
	<u>17,800</u>	<u>21,200</u>

## 15. SHARE CAPITAL

	31st October 2001 £	28th October 2000 £
Authorised: 200,000 ordinary shares of £1 each	200,000	200,000
Allotted issued and fully paid: 4,900 ordinary shares of £1 each	<u>4,900</u>	<u>4,900</u>

## 16. RECONCILIATION OF MOVEMENT ON SHAREHOLDERS' FUNDS

	31st October 2001 £	28th October 2000 £
Profit for the financial period after taxation	437,732	349,187
Opening shareholders' funds	<u>4,176,313</u>	<u>3,827,126</u>
Closing shareholders' funds	<u>4,614,045</u>	<u>4,176,313</u>

## 17. COMMITMENTS UNDER OPERATING LEASES

At 31st October 2001, the company had annual commitments under non - cancellable operating leases as set out below:-

	31st October 2001 £	28th October 2000 £
Operating leases which expire:		
In second to fifth year		
Land and buildings	<u>7,500</u>	<u>7,500</u>
In over five years		
Land and buildings	<u>112,000</u>	<u>12,000</u>

## 18. CAPITAL COMMITMENTS

	31st October 2001	28th October 2000
Contracted for	<u>15,000</u>	<u>-</u>

## C &amp; W BERRY LIMITED

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD  
FROM 29TH OCTOBER 2000 TO 31ST OCTOBER 2001

## 19. RELATED PARTY TRANSACTIONS

## a) Directors

Loans of £445,140 which existed at 28th October 2000 between the company and two of the directors, Mr D.J. Berry and Mrs S. Taylor - Berry were repaid to the directors shortly after the beginning of the period. Other creditors include loans which subsisted throughout the period between the company and close family members of the directors.

The aggregate amounts included in the accounts in connection with these loans were as follows:-

## i) Balance sheet - Creditors

	£
Falling due within one year	
Other creditors	15,511
Falling due after more than one year	
Other creditors	133,690
	<u>149,201</u>
Accruals	<u>4,476</u>

## ii) Profit and loss account:

Interest charged in the period	<u>4,476</u>
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## b) C &amp; W Berry Property Holdings Limited

This company is a related party by virtue of the fact that the two companies have the following common shareholders and directors :

Mr D.J. Berry  
Mrs S.L. Taylor - Berry  
Mr G.W. Higham

The amounts included in the financial statements in respect of the above company are as follows :-

## i) Balance sheet - Debtors

	£
Prepayments	<u>14,794</u>
Other debtors	<u>110,929</u>

## ii) Profit and loss account:

	£
Other operating charges - operating lease rentals in the period	<u>100,273</u>

## C &amp; W BERRY LIMITED

## NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD

FROM 29TH OCTOBER 2000 TO 31ST OCTOBER 2001

## 20. RECONCILIATION OF OPERATING PROFIT TO NET CASH (OUTFLOW) / INFLOW FROM OPERATING ACTIVITIES

	29th October 2000 to 31st October 2001 £	1st November 1999 to 28th October 2000 £
Operating profit	678,956	495,231
Depreciation	134,937	137,798
Decrease / (increase) in stocks	(315,836)	(231,194)
Increase in debtors	(797,003)	(267,510)
(Decrease) / increase in creditors	(959,618)	1,237,254
	<u>(1,258,564)</u>	<u>1,371,579</u>

## 21. ANALYSIS OF CASH FLOW GIVEN IN CASH FLOW STATEMENT

## a) Returns on investments and servicing of finance

	29th October 2000 to 31st October 2001 £	1st November 1999 to 28th October 2000 £
Dividends received	750	1,000
Interest received	38	690
Interest paid	(74,523)	(53,120)
	<u>(73,735)</u>	<u>(51,430)</u>

## b) Capital expenditure and financial investment

	29th October 2000 to 31st October 2001 £	1st November 1999 to 28th October 2000 £
Purchase of fixed assets	(69,351)	(143,877)
Sale of fixed assets	286	18,200
	<u>(69,065)</u>	<u>(125,677)</u>

## c) Financing

	29th October 2000 to 31st October 2001 £	1st November 1999 to 28th October 2000 £
Bank loan received	450,000	-
Decrease in bank and other loans	(50,499)	(449,659)
	<u>399,501</u>	<u>(449,659)</u>

## C &amp; W BERRY LIMITED

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD  
FROM 29TH OCTOBER 2000 TO 31ST OCTOBER 2001

## 22. ANALYSIS OF NET DEBT

	At 29th October 2000 £	Cash flows £	At 31st October 2001 £
Cash in hand	4,295	(234)	4,061
Cash at bank	85,661	(85,661)	-
Bank loans and overdrafts	-	(1,434,269)	(1,434,269)
Other loans:			
Due within one year	(12,792)	(2,719)	(15,511)
Due after more than one year	(149,203)	15,513	(133,690)
	<u>(72,039)</u>	<u>(1,507,370)</u>	<u>(1,579,409)</u>