C & W BERRY LIMITED FINANCIAL STATEMENTS YEAR ENDED 31ST OCTOBER 2009

aws48M32

A47

29/07/2010 COMPANIES HOUSE 115

C & W BERRY LIMITED OFFICERS AND ADVISORS

Directors

Walter Berry Colin Berry David John Berry Susan Berry

Gary William Higham

Peter Jones

Graham Charnley Parker

Ian Richard Hunt

Company secretary

Gary William Higham

Registered office

Wellfield Sawmills King Street Leyland PR25 2LE

Auditors

Whitehead & Aldrich Chartered Accountants & Statutory Auditor 5 Ribblesdale Place Preston

Lancashire PR1 8BZ

Bankers

The Royal Bank of Scotland plc

165 Towngate Leyland PR25 2TE

DIRECTORS' REPORT

YEAR ENDED 31ST OCTOBER 2009

The directors have pleasure in presenting their report and the financial statements of the company for the year ended 31st October 2009

PRINCIPAL ACTIVITY AND BUSINESS REVIEW

The principal activity of the company during the year was that of timber, builders', plumbers' and electrical merchants

The directors are pleased with the trading results for the year under review, especially considering the stagnation within the house building sector and the general level of uncertainty within the economy as a whole

House building activity had fallen to its lowest level in many years by the mid year point resulting in decreases in monthly credit sales turnover of up to 33%. The effects of this were, however, partly counter-balanced by more robust cash sales figures during the year which can in some part be attributed to the diversity of customer base and the wide range of products stocked.

The company continues to maintain its re-investment policy with regard to surpluses generated on a yearly basis. This enables the company to be fully self-financing with zero gearing whilst still being in a position to acquire additional business assets as required or as the opportunity arises. That said, certain major capital expenditure and expansion projects for which cash reserves have been accumulated have been temporarily postponed and will be revisited when stronger economic conditions prevail

The company has no interest rate risk due to its zero financial gearing and very little currency risk as most contracts with foreign suppliers are negotiated in sterling

During the period under review the company has adopted a firmer approach to credit control which has led to a significant reduction in the value of "old" debt. The proportion of trade debtors in the oldest ageing category, as a percentage of total trade debtors, has gradually been reduced over the last 4 financial years from 9% to 6.3%. Due to the size and diversification of the customer base the company considers that the risk to business continuity from any one debtor is not significant.

The company adopts a policy of initial training of new staff and continual re-training of existing staff with regard to the safe use of equipment and handling of goods. The company promotes general safe practices within the workplace and continues to provide ongoing training for all staff, both new and existing. With regard to the business premises the company is committed to creating a safe and healthy working environment for all employees and this goal is being achieved through the health and safety committee which meets on a regular basis to discuss relevant health and safety issues following regular departmental health and safety inspections.

Looking ahead, whilst the current financial period is showing a modest increase in turnover, the directors maintain a cautious view with regard to expected trading results in the short to medium term. Since the initial onset of the recession, irrespective of what happens at a macro economic level, the directors have expected it to be a "double dip recession" for the sector in which it operates and have therefore already taken the necessary measures to enable the company to cope with a further downturn.

RESULTS AND DIVIDENDS

The profit for the year, after taxation, amounted to £1,424,469. The directors have not recommended a dividend

THE DIRECTORS AND THEIR INTERESTS IN THE SHARES OF THE COMPANY

The directors who served the company during the year together with their beneficial interests, including family holdings, in the shares of the company were as follows

DIRECTORS' REPORT (continued)

YEAR ENDED 31ST OCTOBER 2009

THE DIRECTORS AND THEIR INTERESTS IN THE SHARES OF THE COMPANY (continued)

	At 31 October	At 1 November
	2009	2008
Walter Berry	1,560	1,560
Colin Berry	1,560	1,560
David John Berry	840	840
Susan Berry	280	280
Gary William Higham	100	100
Peter Jones	•	-
Graham Charnley Parker	-	-
Ian Richard Hunt	-	=

DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the directors are aware

- · there is no relevant audit information of which the company's auditor are unaware, and
- the directors have taken all steps that they ought to have taken to make themselves aware of any
 relevant audit information and to establish that the auditor are aware of that information

AUDITORS

Whitehead & Aldrich are deemed to be re-appointed under section 487(2) of the Companies Act 2006

Signed on behalf of the directors

Director

Approved by the directors on 28th July 2010

INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF C & W BERRY LIMITED

YEAR ENDED 31ST OCTOBER 2009

We have audited the financial statements of C & W Berry Limited for the year ended 31st October 2009. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's shareholders, as a body, in accordance with Chapter 3 of Section 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's shareholders those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's shareholders as a body, for our audit work, for this report, or for the opinions we have formed

RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

As explained more fully in the Directors' Responsibilities Statement set out on pages 2 to 3, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

SCOPE OF THE AUDIT OF THE FINANCIAL STATEMENTS

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by directors, and the overall presentation of the financial statements.

OPINION ON FINANCIAL STATEMENTS

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31st October 2009 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

OPINION ON OTHER MATTERS PRESCRIBED BY THE COMPANIES ACT 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF C & W BERRY LIMITED (continued)

YEAR ENDED 31ST OCTOBER 2009

MATTERS ON WHICH WE ARE REQUIRED TO REPORT BY EXCEPTION

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

RICHARD MULLINEAUX FCA Senior Statutory Auditor

1 I. J. hullman X

For and on behalf of WHITEHEAD & ALDRICH Chartered Accountants and Statutory Auditor Preston

28th July 2010

C & W BERRY LIMITED
PROFIT AND LOSS ACCOUNT
YEAR ENDED 31ST OCTOBER 2009

		2009	2008
	Note	£	£
TURNOVER	2	25,252,174	28,050,944
Other operating income		13,875	13,450
OPERATING COSTS		25,266,049	28,064,394
Goods for re-sale		(17,089,008)	(19,142,795)
Staff costs	3	(4,597,614)	(5,002,249)
Depreciation written off fixed assets	4	(168,997)	(186,081)
Other operating charges		(1,564,290)	(1,731,075)
OPERATING PROFIT	4	1,846,140	2,002,194
Interest receivable		145,771	311,464
Interest payable and similar charges	6	(4,562)	(2,201)
PROFIT ON ORDINARY			
ACTIVITIES BEFORE TAXATION		1,987,349	2,311,457
Tax on profit on ordinary activities	7	(562,880)	(665,098)
PROFIT FOR THE FINANCIAL			
YEAR AFTER TAXATION		1,424,469	1,646,359
Balance brought forward		13,408,756	11,762,397
BALANCE CARRIED FORWARD		14,833,225	13,408,756

CONTINUING OPERATIONS

All of the activities of the company are classed as continuing

TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the results for the year as set out above

BALANCE SHEET

31ST OCTOBER 2009

		2	009	2	008
	Note	£	£	£	£
FIXED ASSETS					
Tangible assets	8		3,556,809		3,675,894
CURRENT ASSETS					
Stocks Debtors Cash at bank and in hand	9 10	1,655,715 3,521,325 8,721,428		1,840,787 3,683,821 6,852,159	
CREDITORS. amounts falling due within one year	11	13,898,468 2,590,652		12,376,767 2,615,205	
NET CURRENT ASSETS			11,307,816		9,761,562
TOTAL ASSETS LESS CURRENT LIABILITIES			14,864,625		13,437,456
PROVISIONS FOR LIABILITIES					
Deferred taxation	12		26,400		23,700
NET ASSETS			14,838,225		13,413,756
CAPITAL AND RESERVES					
Called-up equity share capital Other reserves Profit and loss account	15 16		4,900 100 14,833,225		4,900 100 13,408,756
SHAREHOLDERS' FUNDS	17		14,838,225		13,413,756

These financial statements were approved by the directors and authorised for issue on 28th July 2010, and are signed on their behalf by

made to

D J BERRY Director

Company Registration Number 1464224

C & W BERRY LIMITED CASH FLOW STATEMENT YEAR ENDED 31ST OCTOBER 2009

	Note	2009 £	2008 £
Net cash inflow from operating activities	18	2,295,642	2,777,178
Returns on investments and servicing of finance	18	140,683	308,112
Taxation	18	(499,580)	(757,098)
Capital expenditure and financial investment	18	(49,912)	(143,309)
Cash inflow before financing		1,886,833	2,184,883
Financing	18	(17,564)	(21,690)
Increase in cash	18	1,869,269	2,163,193

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31ST OCTOBER 2009

1 ACCOUNTING POLICIES

Basis of accounting

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards

Turnover

Turnover represents amounts receivable for goods and services provided during the year, exclusive of value added tax

Fixed assets

All fixed assets are initially recorded at cost

Depreciation

Depreciation is calculated so as to write off the cost of an asset over the useful economic life of that asset as follows

Freehold buildings Long leasehold property

Motor vehicles

Plant and equipment

Computer equipment

Other

2% on cost

- 2% on cost

- 25% on written down value

20% on cost

20% on written down value

No depreciation is provided on freehold land

Stocks

Stocks are valued at the lower of cost and net realisable value. Cost comprises expenditure directly incurred in bringing stocks to their present location and condition, including attributable overheads.

Operating lease agreements

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against profits on a straight line basis over the period of the lease

Pension costs

The company provided funded pension plans for the employees and five directors of the company. The assets of these plans are held separately from those of the company in independently administered funds. Contributions to the plans are chargeable to the profit and loss account as they become payable.

Deferred taxation

Provision is made, under the liability method, to take account of timing differences between the treatment of certain items for accounts purposes and their treatment for tax purposes. Tax deferred or accelerated is accounted for in respect of all material timing differences to the extent that it is considered that a net liability may arise.

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31ST OCTOBER 2009

2 TURNOVER

There was no turnover attributable to geographical markets outside the United Kingdom during the two financial years

3 PARTICULARS OF EMPLOYEES

The average number of staff employed by the company during the financial year amounted to

	2 0 0 9 No	2 0 0 8 No
Average number of persons employed	196	218
The aggregate payroll costs of the above were		
	2009 £	2008 £
Wages and salaries Social security costs Other pension costs	4,116,228 376,645 104,741	4,463,287 425,048 113,914
	4,597,614	5,002,249

The above number of employees has not been analysed into categories because, in the directors' opinion, this would not be practicable because of the nature and variety of work performed by individual employees

4 OPERATING PROFIT

Operating profit is stated after charging

	2009 £	2008 £
Depreciation of owned fixed assets Auditor's remuneration	168,997	186,081
- as auditor - for other services	11,550 1,995	11,550 2,745
Operating lease costs Buildings	237,975	237,975

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31ST OCTOBER 2009

5 DIRECTORS' REMUNERATION

The directors' aggreg	ate remuneration in respect	of qualifying services were
-----------------------	-----------------------------	-----------------------------

	-				
			2009 £		2008 £
	Remuneration receivable Value of company pension contributions to		300,289		268,002
	money purchase schemes		15,700		22,600
			315,989		290,602
	Remuneration of highest paid director.				
			2009 £		2008 £
	Total remuneration (excluding pension contributions to	utions)	41,372		45,006
	money purchase schemes		5,900		4,900
			47,272		49,906
6	INTEREST PAYABLE AND SIMILAR CHAR	GES			
			2009 £		2008 £
	Other similar charges payable		4,562		2,201
7.	TAXATION ON ORDINARY ACTIVITIES				
	(a) Analysis of charge in the year				
		£	2009 £	2 O £	08 £
	Current tax				
	In respect of the year				
	Corporation tax Prior year adjustment		560,180 -		674,600 (2)
	Total current tax		560,180		674,598
	Deferred tax				
	Origination and reversal of timing differences (note 12)				
	Capital allowances Short term timing differences	600 2,100		(9,300) (200)	
	Total deferred tax (note 12)		2,700		(9,500)
	Tax on profit on ordinary activities		562,880		665,098

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31ST OCTOBER 2009

7 TAXATION ON ORDINARY ACTIVITIES (continued)

(b) Factors affecting current tax charge

The tax assessed on the profit on ordinary activities for the year is higher than the standard rate of corporation tax in the UK of 28% (2008 - 28%)

2009 £	2008 £
1,987,349	2,311,457
556,458	647,208
(1,901)	517
5,591	7,421
•	19,434
(20)	(2)
`52 [′]	20
560,180	674,598
	£ 1,987,349 556,458 (1,901) 5,591 - (20) 52

8. TANGIBLE FIXED ASSETS

	Freehold land and buildings £	leasehold property £	Plant and equipment £	Motor vehicles £	Total £
COST					
At 1 November 2008 Additions Disposals	2,856,530 805 —	971,191 _ 	1,676,317 30,400 (25,000)	753,040 23,885 (27,707)	6,257,078 55,090 (52,707)
At 31 October 2009	2,857,335	971,191	1,681,717	749,218	6,259,461
DEPRECIATION					
At 1 November 2008 Charge for the year On disposals	581,740 14,546	108,244 19,424 -	1,375,543 68,602 (21,735)	515,657 66,425 (25,794)	2,581,184 168,997 (47,529)
At 31 October 2009	596,286	127,668	1,422,410	556,288	2,702,652
NET BOOK VALUE					
At 31 October 2009	2,261,049	843,523	259,307	192,930	3,556,809
At 31 October 2008	2,274,790	862,947	300,774	237,383	3,675,894

Included in freehold land and buildings is land amounting to £1,793,414 (2008 - £1,793,414) which has not been depreciated

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31ST OCTOBER 2009

9.	STOCKS	2009	2008
		£	£
	Goods for re-sale	1,655,715	1,840,787
40	DERTORS		
10.	DEBTORS	2009	2008
		£	£
	Trade debtors	3,358,858	3,526,439
	Other debtors	9,597	2,321
	Prepayments	152,870	155,061
		3,521,325	3,683,821
11	CREDITORS amounts falling due within one	year	
		2009	2008
		£	£
	Trade creditors	1,466,137	1,487,415
	Corporation tax	335,200	274,600
	Other taxes and social security	362,610	471,949
	Directors' current and loan accounts	19,959	18,498
	Other creditors	253	17,817
	Accruals	406,493	_344,926
		2,590,652	2,615,205
12.	DEFERRED TAXATION		
	The movement in the deferred taxation provision	during the year was	
		2009	2008
		£	£
	Provision brought forward	23,700	33,200
	Profit and loss account movement arising during the year	2,700	(9,500)
		-	-
	Provision carried forward	26,400	23,700
	The provision for deferred taxation consists of the	tax effect of timing difference	ces in respect of
		2009	2008
		£	£
	Excess of taxation allowances over depreciation		
	on fixed assets	30,700	30,100
	Short term timing differences	(4,300)	(6,400)
		26,400	23,700
		<u> </u>	

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31ST OCTOBER 2009

13. COMMITMENTS UNDER OPERATING LEASES

At 31st October 2009 the company had annual commitments under non-cancellable operating leases as set out below

loaded as set out selew	Equipment	
	2009 £	2008 £
Operating leases which expire		
Within 1 year	187,000	-
Within 2 to 5 years	•	187,000
After more than 5 years	50,975	50,975
	237,975	237,975

14. RELATED PARTY TRANSACTIONS

a) Directors

At the start of the year other creditors included loans between the company and close family members of the directors

These loans were fully paid off during the year with outstanding interest being accrued for last year

b) C & W Berry Property Holdings Limited

This company is a related party by virtue of the fact that the two companies have the following common shareholders and directors

Mr D J Berry Ms S L Berry

Mr G W Higham

The amounts included in the financial statements in respect of the above company are as follows

Balance sheet	£
Debtors Prepayments	29,017
Creditors falling due within one year Other creditors	163
Profit and loss account	£
Other operating charges Operating lease rentals	187,000

15 SHARE CAPITAL

Authorised share capital		
	2009 £	2008 £
200,000 ordinary shares of £1 each	200,000	200,000

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31ST OCTOBER 2009

and servicing of finance

15	SHARE CAPITAL (continued)					
	Allotted, called up and fully paid.					
	•		2009		2008	
		No	£	No	£	
	4,900 ordinary shares of £1 each	4,900	4,900	4,900	4,900	
16	OTHER RESERVES					
			2009 £		2008 £	
					L.	
	Capital redemption reserve		<u>100</u>		100	
17.	RECONCILIATION OF MOVEMENTS IN SH	AREHOLD	ERS' FUNDS			
			2009		2008	
			£		£	
	Profit for the financial year after taxation		1,424,469		1,646,359	
	Opening shareholders' funds		13,413,756	1	1,767,397	
	Closing shareholders' funds		14,838,225	1	3,413,756	
18	NOTES TO THE CASH FLOW STATEMENT					
	RECONCILIATION OF OPERATING PROFIT	T TO NET	CASH INFLOW	FROM		
			2009		2008	
			£		2008 £	
	Operating profit		1,846,140		2,002,194	
	Depreciation Depreciation		168,997		186,081	
	Decrease in stocks		185,072		241,376	
	Decrease in debtors		162,496		1,070,222	
	Decrease in creditors		(67,063)		(722,695)	
	Net cash inflow from operating activities		2,295,642		2,777,178	
	RETURNS ON INVESTMENTS AND SERVICE	ING OF F	INANCE			
					0000	
			2009 £		2008 £	
	Interest received		145,771		311,464	
	Interest paid		(5,088)		(3,352)	
	Net cash inflow from returns on investments		440 692		200 440	

140,683

308,112

NOTES TO THE FINANCIAL STATEMENTS YEAR ENDED 31ST OCTOBER 2009

18 NOTES TO THE CASH FLOW STATEMENT (continued)

_	A	v		_	ın	
·	ш	X.	44		11 1	N

	2009 £	2008 £
Taxation	(499,580)	(757,098)
CAPITAL EXPENDITURE		
	2009 £	2008 £
Payments to acquire tangible fixed assets Receipts from sale of fixed assets	(55,090) 5,178	(144,159) 850
Net cash outflow from capital expenditure	(49,912)	(143,309)
FINANCING		
	2009 £	2008 £
Other creditors Net outflow from other long-term creditors	(17,564) –	(3,806) (17,884)
Net cash outflow from financing	(17,564)	(21,690)

RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET FUNDS

	2009		2008	
	£	£	£	£
Increase in cash in the period Other creditors Net cash outflow from other long-term	1,869,269 17,564		2,163,193 3,806	
creditors	-		17,884	
		1,886,833		2,184,883
Change in net funds		1,886,833		2,184,883
Net funds at 1 November 2008		6,834,342		4,649,459
Net funds at 31 October 2009		8,721,175		6,834,342
ANALYSIS OF CHANGES IN NET FUND	os			
		At 1 November 2008 £	Cash flows £	At 31 October 2009 £
Cash in hand and at bank Debt due within 1 year		6,852,159 (17,817)	1,869,269 17,564	8,721,428 (253)
Net funds		6,834,342	1,886,833	8,721,175