

1420025

BBC ENTERPRISES LIMITED
REPORT AND CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31ST MARCH 1987

16 OCT 1987

#### REPORT AND CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH 1987

CONTENTS	Page
Report of the Directors	1
Auditors' Report	3
Statement of Accounting Policies	4
Consolidated Profit and Loss Account	6
Consolidated Balance Sheet	7
Balance Sheet - Company	8
Statement of Source and Application of Funds	9
Notes to the Financial Statements	10



#### REPORT OF THE DIRECTORS

The directors present their report and consolidated financial statements of the group for the year ended 31st March 1987.

#### RESULTS FOR THE YEAR

The consolidated profit after taxation for the year was £2,766,816 which will be added to reserves. The directors do not recommend the payment of a dividend.

#### PRINCIPAL ACTIVITIES

Following the acquisition of BBC Publications, formerly a division of the British Broadcasting Corporation, on 3rd May 1986 (see below), the company is organised into three operating divisions whose activities are set out below.

#### Programme Sales

The Division is a joint producer of television programmes and sells the rights to show such programmes worldwide. It also distributes worldwide other BBC programmes.

#### Journals

The Division publishes periodicals including Radio Times, The Listener and BBC Wildlife.

#### Consumer Products

The Division manufactures and distributes worldwide audio discs and tapes and home video tapes and merchandises characters and other products such as the BBC Microcomputer. Other principal activities are book publishing and the supply of materials to support schools and educational broadcasting, as well as worldwide distribution of television programmes to the education and business markets.

#### ACQUISITIONS AND MERGERS

On the 21st April 1986 the company acquired the remaining 98% of the stock of Lionheart Television International Inc., a corporation registered in Delaware, U.S.A., whose principal activity is the distribution of television programmes in North America. Lionheart is licensed to distribute BBC material in that territory and will continue to do so.

On 3rd May 1986, BBC Enterprises acquired BBC Publications, formerly a division of the British Broadcasting Corporation. The principal activities acquired were the publishing of journals, books and schools materials.

During the year the responsibility for the administration of the Co-production Department was transferred to the company.

### REPORT OF THE DIRECTORS (continued)

#### EMPLOYEES AND HEALTH AND SAFETY

It is the company policy to provide equal opportunities to all its staff, and to give full consideration to applications for employment from registered disabled persons.

Employees who become unable to carry out the job for which they are employed are given individual consideration. Depending on the nature, severity and duration of the disability, individuals may be considered for alternative work, including retraining if necessary.

It is company policy to make information available to employees to enable them to take a wider interest in the company and its performance. This objective is achieved through regular consultative meetings, handbooks, newspapers and noticeboards.

#### DIRECTORS

The Directors who served during the year are:

W.F. Cotton M. Checkland D.E. Hatch	(Chairman from 20th March, 1987 previously Vice Chairman) (Chairman until 20th March, 1987) (appointed as Director and Vice Chairman, 20th March, 1987)
C.J. Arnold-Baker	(appointed as Director and Chief Executive, 17th October, 1986)
J.F. Keeble	
B.A. Jennings	
K.N. Wright Dr. J.A.G. Thomas K.S. Owen G.B. Parkin R. Gibbs S. Innes D. Pryke	(appointed 18th April, 1986) (appointed 18th July, 1986) (appointed 1st January, 1987) (resigned 31st January, 1987) (resigned 31st December, 1986) (appointed 18th April, 1986, resigned 16th January, 1987)
	(appointed 18th July, 1986, resigned 17th October, 1986)

#### DIRECTORS INTERESTS

No Director had any interest in the share capital of the company at 1st April 1986 or 31st March, 1987.

### CONTRIBUTIONS FOR CHARITABLE PURPOSES

Charitable contributions amounted to £103,313 (1986 mil).

#### AUDITORS

In accordance with Section 384 of the Companies Act 1985, a resolution proposing the re-appointment of Deloitte Haskins and Sells as auditors to the company will be put to the annual general meeting.

BY ORDER OF THE BOARD

Secretary

14th July 1987

# AUDITORS' REPORT TO THE MEMBERS OF BBC ENTERPRISES LIMITED

We have audited the financial starements on pages 4 to 18 in accordance with approved Auditing Standards.

In our opinion the financial statements give a true and fair view of the state of affairs of the company and the group at 31st March 1987 and of the profit and source and application of funds of the group for the year then ended and comply with the Companies Act 1985.

Chartered Accountants

#### STATEMENT OF ACCOUNTING POLICIES

#### BASIS OF ACCOUNTING

The company and its subsidiary prepare their financial statements on the historical cost basis of accounting.

#### BASIS OF CONSOLIDATION

The consolidated financial statements show the results for the year ended 31st March 1987 and the state of affairs at that date of the company and its subsidiary.

As permitted by Section (228) 7 of the Companies Act 1985 no profit and loss account has been presented for the holding company.

#### FOREIGN CURRENCY AMOUNTS

Assets and liabilities denominated in foreign currencies at the balance sheet date are translated into sterling at the exchange rates ruling at that date. Any gains or losses arising on translation of the opening net assets and other exchange differences are taken to the profit and loss account.

The profit and loss account in the overseas subsidiary is translated into sterling at month-end rates. Exchange differences arising on consolidation are taken directly to reserves.

#### TURNOVER

Turnover represents licence fees from the distribution of joint productions, agency fees from the distribution of programmes on behalf of the BBC, and from other producers' titles and from the sale of journals, books, records, tapes and video cassettes, character and other merchandising including BBC Microcomputer, exhibitions and shops.

#### PURCHASED GOODWILL

Goodwill arising on acquisition of the subsidiary company has been charged against reserves in the year of acquisition.

#### TANGIBLE FIXED ASSETS

Fixed assets are stated at cost, other than assets costing less than £100 which are written off in the year of acquisition. Depreciation of plant and machinery, furniture and fittings, tools and equipment is calculated to write off the cost of the assets by equal annual instalments over their estimated economic lives, at appropriate rates, between three and five years. Depreciation on buildings has been calculated on the straight line basis over an estimated life of forty years.

## INVESTMENT IN PROGRAMMES FOR FUTURE SALE

Investment in programmes for future sale are stated at cost, after writing off the costs of programmes that are considered irrecoverable, less accumulated amortisation. The amortisation is charged against income over the average marketable life, which is estimated to be five years. The cost of 'Investment in Programmes for Future Sale' and accumulated amortisation have been reduced by the value of programmes over five years old.

#### STATEMENT OF ACCOUNTING POLICIES (continued)

#### STOCKS

Stocks comprising raw film, blank tape, video tape, records, books and paper stock and work in progress are stated at the lower of cost and net realisable value.

#### DEFERRED TAXATION

Deferred taxation has been provided at 31st March 1987 at expected applicable rates to take account of timing differences between the treatment of certain items for accounts purposes and their treatment for taxation purposes, except to the extent that it is, in the opinion of the directors, reasonable to assume that the timing differences will not reverse in the future so as to give rise to a tax liability.

#### LEASE OBLIGATIONS

Rentals under operating leases are charged on a straight line basis over the lease term.

## CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31ST MARCH 1987

FOR THE TEAR ENDED SIST MARCH 1987	Notes	1987 £'000	Company 1986 £ 1000
TURNOVER	1	117,399	37,269
Cost of sales		74,400	19,619
GROSS PROFIT		42,999	17,650
Distribution expenses Administration and other expenses Bank interest receivable Interest payable	2	(27,978) (11,948) 1,321 (211)	(9,305) (6,420) 287 (14)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	4	4,183	2,198
Taxation on profit on ordinary activities	5	(1,416)	(534)
PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION	14	2,767	1,664

#### CONSOLIDATED BALANCE SHEET AS AT 31ST MARCH 1987

CONSOLIDATED BALANCE SHEET AS AT 318	Notes	1987 £ 000	Company 1986 £'000
FIXED ASSETS			
Tangible assets Investment in programmes for	6a)	8,013	7,880
future sale Investment in Lionheart Television	7	17,622	14,472
International Inc.	13	_	52
		25,635	22,404
CURRENT ASSETS		<u></u>	
Stocks	8 9	6,582 24,359	2,518 13,447
Debtors Cash at bank and in hand	9	9,543	7,967
		40,484	23,932
CREDITORS: amounts falling due within one year	10	26,220	30,944
NET CURRENT ASSETS/(LIABILITIES)		14,264	(7,012)
TOTAL ASSETS LESS CURRENT LIABILITIE	s	39,899	15,392
CREDITORS: amount falling due after Amount owed to the BBC	one year	25,000	
PROVISIONS FOR LIABILITIES AND CHARG	BES 11	3,657	5,128
		28,657	5,128
NET ASSETS		11,242	10,264
CAPITAL AND RESERVES			
Called up share capital Profit and loss account	12 14	250 10,992	250 10,014
		11,242	10,264
		The second second second second second	-

The financial statements on pages 4 to 18 were approved by the board of directors of 14th July 1987 and were signed on its behalf by:

) Directors

B. g. Jennes

#### BALANCE SHEET AS AT 31ST MARCH 1987

DALANCE SHEET AS AT SIST MAKON 1907			
· <del>N</del>	otes	1987 £'000	1986 £'000
FIXED ASSETS			
Tangible assets	6Ъ)	7,799	7,880
Investment in programmes for future sale Investment in Lionheart Television	7 13	17,470	14,472 52
International Inc.			
		25,269	22,404
CURRENT ASSETS			
Stocks	8	6,509	2,518
Debtors	9	21,679 9,485	13,447 7,967
Cash at bank and in hand		9,405	
		37,673	23,932
CREDITORS: amounts falling due	10	22,791	30,944
within one year	10		
NET CURRENT ASSETS/(LIABILITIES)		14,882	(7,012)
TOTAL ASSETS LESS CURRENT LIABILITIES		40,151	15,392
CREDITORS: amount falling due after or Amount owed to the BBC	ne year	25,000	<del></del>
PROVISIONS FOR LIABILITIES AND CHARGES Deferred taxation	5 11	3,657	5,128
		28,657	5,128
		11,494	10,264
NET ASSETS			
CAPITAL AND RESERVES			
	12	250	250
Called up share capital Profit and loss account	14	11,244	10,014
		11,494	10,264
		the heard	of director

The financial statements on pages 4 to 18 were approved by the board of directors on July 1987 and were signed on its behalf by:

Directors

b. 4/em

# CONSOLIDATED STATEMENT OF SOURCE AND APPLICATION OF FUNDS FOR THE YEAR ENDED 31ST MARCH 1987

OR THE YEAR ENDED 31ST MARCH 1987		Company 1986
	<u> 1987</u>	
OURCE OF FUNDS	£'000	£1000
Consolidated profit on ordinary activities pefore taxation	4,183	2,198
Adjustments for items not involving the movement of funds:		
Depreciation of tangible fixed assets	1,633	1,317
Amortisation of programmes for	6,570	5,124
future sale	7	9
loss on sale of fixed assets	(9)	-
Exchange difference on consolidation	235	404
Unrealised loss on exchange	52	
Write off of subsidiary		
	12,671	9,052 14
Funds generated from operations	77	7-4
Proceeds on sale of fixed assets Long term loan from BBC	25,000	<del></del>
Long Cerm roun	37,748	9,066
TOTAL SOURCE OF FUNDS	37,740	
·	•	
APPLICATION OF FUNDS	1,850	1,187 769
Purchase of fixed assets	1,822	109
Taxation paid		6,540
Investment in programmes for	9,720	0,540
future sale  Purchase of goodwill on acquisition	1,780	
of subsidiary	15,172	8,496
TOTAL APPLICATION OF FUNDS		670
	22,576	570 
THE NET SOURCE OF FUNDS IS REPRESENTED		
THE NET SOURCE OF FUNDS IS REIGHBURG CAPITAL BY THE FOLLOWING INCREASE IN WORKING CAPITAL	4,064	1,048
	11,167	3,144
Increase in stocks	(9,079)	(2,186
Increase in debtors	17,460	(10,563
Increase in creditors Decrease/(Increase) in amount owed to BBC	17,400	<u> </u>
Decrease/(increase/	23,612	(8,55
THINDS	1,478	1,25
MOVEMENT IN NET LIQUID FUNDS	(814)	32
Increase in cash in themb overdraft	(1,778)	1,00
Increase in cash in hand (Increase)/Decrease in bank overdraft (Increase)/Decrease in short-term loans	78	6,55
	70	0,55
Increase in bank deposits	(1,036)	9,12
INCREASE IN WORKING CAPITAL - 9 -	22,576	5

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH 1987

#### 1. TURNOVER AND PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION

	1987 £'000	1986 £'000
Turnover analysed by type of business		
Television sales Journals & book publishing Other activities	35,613 71,513 10,273	27,423 - 9,846
	117,399	37,20
Turnover analysed by geographical location		
UK Rest of World	83,585 33,814	9,115 28,154
	117,399	37,269

Television sales includes licensing for standard television, cable simultaneous relay and Education & Training use. Co-production contributions to the British Broadcasting Corporation of £9,205,196 (1986 £7,255,224) are administered by BBC Enterprises Ltd but not included in the above turnover figures.

The analysis of profit before taxation by class of business has not been disclosed as in the opinion of the directors, this information would be prejudicial to the company's operations.

2.	INTEREST PAYABLE	1987 £ 000	1 <u>986</u> £ 000
	Amounts payable to the BBC Interest on bank loans and overdrafts		3
	repayable within 5 years	211	11
		211	14
3.	DIRECTORS AND EMPLOYEES	1987 £ 1000	1986 £ <sup>†</sup> 000
	a) Employees		
	Staff costs - wages and salaries social security costs other pension costs	9,097 671 1,278	3,667 254 594
		11,046	4,515

The average number of persons employed by the group during the year was 849 (1986 - 332)

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH 1987 (continued)

## 3. DIRECTORS AND EMPLOYEES (continued)

DIRECTORS AND EMPLOYEES (continued)	1987	1986
b) Directors' emoluments	£1000	£1000
The remuneration paid to the directors of the parent company was:  Fees Executive emoluments	Nil 255	N11 129 
	255	127
Fees and emoluments (excluding pension contributions) disclosed above include amounts paid to:	Nil	Nil
The chairmen		
The highest paid director	43	37
The number of other directors who received fees and other emoluments (excluding pension contributions) in the following ranges was:	<u> 1987</u>	<u> 1986</u>
£ 0 - £5,000 £ 5,001 - £10,000 £10,001 - £15,000 £20,001 - £25,000 £25,001 - £30,000 £30,001 - £35,000 £35,001 - £40,000	3 1 1 1 2 1	2 - - 1 1

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH 1987 (continued)

FOR	THE YEAR ENDED 31ST MARCH 1707 (CO.		
4.	PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	1987 £*000	<u>1986</u> £'000
	After charging: Depreciation of tangible fixed assets	1,633	1,317
	Amortisation of investment in page for future sales Remuneration of auditors Loss on foreign currency translation Operating lease rentals	6,570 66 329 152	5,124 31 984
	Exceptional items: Write down of stocks and work in progress on interactive video disk research and development, books, home	2,200	
	video and records Reduction in royalties and interest receivable from Acorn Computers Limited		315
5	. TAXATION ON PROFIT ON ORDINARY ACTIVITIES	1987 £ 000	1 <u>986</u> £†630
	Current: U.K. Corporation tax at 35% (1986 - 40%) Deferred taxation Double taxation relief	2,986 (1,532) (323) 1,131 323	1,682 (724) (178) 780 178
	Overseas taxation	1,454	958
	Prior year adjustment:  Deferred taxation  Corporation tax	61 (99) 1,416	(196) (228) ———————————————————————————————————

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH 1987 (continued)

6.	FIXED ASSETS  a) The Group	Buildings	Plant and Machinery	Fixtures, fittings, tools and equipment	Total
		£'000	£'000	£ 1000	£'000
	Cost At 1st April 1986 On acquisition of subsidinadditions Disposals At 31st March 1987	5,341 1 31 - 5,373	5,022 - 1,333 (290) - 6,065	604 76 409 (8) 1,081	10,967 77 1,773 (298) 12,519
	Accumulated depreciation At 1st April 1986 Charge for the year Eliminated on disposal At 31st March 1987	342 135 ———————————————————————————————————	2,311 1,365 (212) 3,464	434 133 (2) 565	3,087 1,633 (214 4,506
	Net book value At 31st March 1987	4,896	2,601	516	8,013 7,88
	At 1st April 1986	4,999	2,711	170	/,8{ 

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH 1987 (continued)

#### 6. FIXED ASSETS

FIXED ASSETS			Fixtures, fittings,	
b) The Company	Buildings	Plant and Machinery	tools and equipment	Total
	£'000	£1000	£1000	£1000
Cost			404	10,967
At 1st April 1986	5,341	5,022	604	1,598
Additions	21	1,333	244	(290)
Disposals		(290)		$(290)$ $1\overline{2},\overline{275}$
At 31st March 1987	5,362	6,065	848	12,2/3
Accumulated depreciation	n			0.007
	342	2,311	434	3,087
At 1st April 1986	134	1,365	102	1,601
Charge for the year	_	(212)	_	(212)
Eliminated on disposal		3,464	536	4,476
At 31st March 1987	476		-	<del></del>
Net book value			210	7,799
At 31st March 1987	4,886	2,601	312	NE WARRING THE
At 1st April 1986	4,999	2,711	1.70	7,880

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH 1987 (continued)

FOR THE YEAR ENDED 31ST MARCH 1987 (con	tinued)			
7. INVESTMENT IN PROGRAMMES FOR FUTURE	SALE	Group 1987 £'000	Company 1987 £ 1000	7_
Cost:				
At 1st April 1986 On acquisition of subsidiary Additions Written off during the year		25,544 292 9,428 (1,534) 33,730	25,54 9,25 (1,44 33,35	1 5)
Less: cost of programmes fully amortised as at 31st March 1	.987	(4,000)	(4,00	
At 31st March 1987		29,730	29,35	<del></del>
Amortisation:			11,0	70
At 1st April 1986 Amortisation for the year Amortisation on programmes written off during		11,072 5,573 ng (537)	5,3	
the year		16,103	15.8	80
Less: accumulated amortisation or fully amortised as at 31st Marc	programme: h 1987	(4,000)	(4,0	
At 31st March 1987		12,108	11,8	380
Net book value				
At 31st March 1987		17,622	17,	470
At 1st April 1986		14,472	14,	472
8. STOCKS	Gro 1987 £'000	oup 1986 £'000	Comp 1987 £ 1000	1986 £ 1000
Raw materials and consumables Work in progress	2,328 1,433	121 1,540	2,328 1,433	12. 1,540
Finished goods and south	2,821	857	2,748	857
resale	6,582	2,518	6,509	2,518

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH 1987 (continued)

9. DEBTORS	Group			Company	
	1987	1986	1987	1 <u>986</u>	
	£'000	£ <sup>1</sup> 000	£ 000	£'000	
Trade debtors	23,322	12,985	19,392	12,985	
Amount owed by subsidiary	-	-	1,728	-	
Other debtors	317	14	76	14	
Prepayments and accrued income	720	448	483	448	
	24,359	13,447	21,679	13,447	

Trade debtors include debtors due after more than one year of £921,758 (1986: £1,289,920).

10. CREDITORS	TTORS Group		Company	
	1987 £ 1000	1986 £'000	<u>1987</u> £'000	1986 £'000
Amounts falling due within one year	r:			
Bank loans and overdrafts Trade creditors Amounts owed to the BBC Corporation tax Accruals and deferred income	2,932 14,218 3,186 2,805 3,079	340 6,416 20,646 1,740 1,802	1,154 12,567 3,186 2,805 3,079	340 6,416 20,646 1,740 1,802
	26,220	30,944	22,791	30,944
11. DEFERRED TAXATION			Group/ Company 1987 £1000	Group/ Company 1986 £'000
The full potential liability is:	fived ass	ets	1,760	2,006
The full potential Hability 13.  Capital allowances on tangible fixed assets  Capital allowances on investment in  programmes for future sale  Other timing differences			1,880	3,111
			3,657	5,128
Amount provided (the movement to being a transfer to profit and	in the yea	ar ount)	3,657	5,128

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH 1987 (continued)

12.	CALLED UP SHARE CAPITAL	1987 £'000	1986 £ <sup>1</sup> 000
	Authorised		
	1,000,000 shares of £1 each	1,000	1,000
	Allotted, called up and fully paid		
	250,000 shares of £1 each	250	250
13.	INVESTMENT IN LIONHEART TELEVISION INTERNATIONAL INC.		
		£ 1000	
	At 1st April 1985 Additions during year Amounts written off in year	52 1,594 (1,646)	
	Net book value at 31st March 1987	***	
	and the at	ack of Lion	heart Tel

BBC Enterprises acquired the remaining 98% of the stock of Lionheart Television International Inc., a corporation registered in Delaware U.S.A. on 21st April, 1986.

14. PROFIT AND LOSS ACCOUNT	Group 1987 £ 1000	Company 1987 £ 1000
At 1st April 1986 Retained profit for the year Purchased goodwill written off Exchange difference	10,014 2,767 (1,780) (9)	10,014
At 31st March 1987 15. CAPITAL COMMITMENTS	10,992 1987 £'000	11,244 1986 £'000
Contracted for but not provided for Authorised but not contracted for	43 596	317 416

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH 1987 (continued)

#### 16. LEASE COMMITMENTS

Future minimum rental payments required (net of sub-lease rental income of £15,000) under non cancellable operating leases, payable in the next year, are as follows:

	1987 £*000	1 <u>986</u> £ 000
Expiring between two and five years inclusive	136	<b>3</b>

## 17. BRITISH BROADCASTING CORPORATION

The company is a wholly owned subsidiary of the British Broadcasting Corporation which is incorporated in the United Kingdom by Royal Charter.