**RUSTS LIMITED ACCOUNTS** 31 JANUARY 2004

Company Registration Number 1397782

A31
COMPANIES HOUSE

# OFFICERS AND PROFESSIONAL ADVISERS

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### OFFICERS AND PROFESSIONAL ADVISERS

Board of directors J A Emeny

L Beaumont J R Cox C M Emeny H J Williams G N Randall

Company secretary C M Emeny

Registered office 17 Covingham Square

Swindon Wiltshire SN3 5AQ

Auditors Solomon Hare LLP

Chartered Accountants Registered Auditors 37 Market Place Chippenham Wiltshire SN15 3HT

Bankers National Westminster Bank plc

73 a Commercial Road

Swindon SN1 5NX

Alliance & Leicester Commercial Bank Plc

Bridle Road Bootle Merseyside GIR 0AA

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### **CHAIRMAN'S STATEMENT**

### PERIOD FROM 2 FEBRUARY 2003 TO 31 JANUARY 2004

The good summer weather of last year helped sales along, which resulted in an increase over the previous year of 7.5%.

Gross profit recovered over half a percent and this is reflected in a trading profit of £107,683.

The total profit of £428,561 on ordinary activities includes a figure of £320,878 in respect of the sale of the Harlington shop. The successful development of our two recently acquired stores has given us the opportunity to dispose of this store which was under performing.

Efficiency has further been improved with the installation of our second generation EPOS operating system.

Although we are still waiting for the summer to happen, I am confident that our steady progress will be maintained.

John Emeny Chairman

4 June 2004

#### **DIRECTORS' REPORT**

#### PERIOD FROM 2 FEBRUARY 2003 TO 31 JANUARY 2004

The directors have pleasure in presenting their report and the accounts of the company for the period from 2 February 2003 to 31 January 2004.

#### PRINCIPAL ACTIVITY AND BUSINESS REVIEW

The principal activity of the company during the year was that of proprietors and operators of a convenience store chain.

#### RESULTS AND DIVIDENDS

The trading results for the period, and the company's financial position at the end of the period are shown in the attached accounts.

The directors have recommended the following dividends:

|  | Period from        | Period from        |
|--|--------------------|--------------------|
|  | 2 February 2003 to | 27 January 2002 to |
|  | 31 January 2004    | 1 February 2003    |
|  | £                  | £                  |
| Proposed dividends on ordinary shares at 20p per share |                    |                    |
| (2003 – 10p per share)                                 | 84,000             | 42,000             |
|  |                    |                    |

#### THE DIRECTORS AND THEIR INTERESTS IN SHARES OF THE COMPANY

The directors who served the company during the period together with their beneficial interests in the shares of the company were as follows:

|              |                | At              | At              |
|--------------|----------------|-----------------|-----------------|
|              | Class of share | 31 January 2004 | 2 February 2003 |
| J A Emeny    | Ordinary £1    | 110,000         | 110,000         |
| L Beaumont   | Ordinary £1    | 50,000          | 50,000          |
| J R Cox      | Ordinary £1    | 20,000          | _               |
| C M Emeny    | Ordinary £1    | 110,000         | 110,000         |
| H J Williams | Ordinary £1    | 50,000          | 50,000          |
|              |                |                 |                 |

In addition, Mr & Mrs Emeny have a joint interest in 60,000 ordinary £1 shares.

D C Quilty BA (Hons) resigned as a director on 29 March 2003.

#### **DIRECTORS' RESPONSIBILITIES**

Company law requires the directors to prepare accounts for each financial year which give a true and fair view of the state of affairs of the company at the end of the period and of the profit or loss for the period then ended.

In preparing those accounts, the directors are required to select suitable accounting policies, as described on pages 13 to 14, and then apply them on a consistent basis, making judgements and estimates that are prudent and reasonable. The directors must also prepare the accounts on the going concern basis unless it is inappropriate to presume that the company will continue in business.

### DIRECTORS' REPORT (continued)

### PERIOD FROM 2 FEBRUARY 2003 TO 31 JANUARY 2004

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the accounts comply with the Companies Act 1985. The directors are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### **DONATIONS**

During the period the company made the following contributions:

| Period from        | Period from        |
|--------------------|--------------------|
| 2 February 2003 to | 27 January 2002 to |
| 31 January 2004    | 1 February 2003    |
| £                  | £                  |
| 260                | 1,075              |
|                    |                    |

Charitable

#### **AUDITORS**

Solomon Hare LLP were appointed as auditors on 13 January 2004 and a resolution to re-appoint them as auditors for the ensuing year will be proposed at the annual general meeting in accordance with section 385 of the Companies Act 1985.

Signed by order of the directors

6. Energy

Company Secretary

Approved by the directors on 4 June 2004

#### INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS

#### PERIOD FROM 2 FEBRUARY 2003 TO 31 JANUARY 2004

We have audited the accounts on pages 8 to 23 which have been prepared under the historical cost convention and the accounting policies set out on pages 13 to 14.

This report is made solely to the company's shareholders, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's shareholders those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's shareholders as a body, for our audit work, for this report, or for the opinions we have formed.

#### RESPECTIVE RESPONSIBILITIES OF THE DIRECTORS AND THE AUDITORS

The directors' responsibilities for preparing the Annual Report and the accounts in accordance with applicable law and United Kingdom Accounting Standards are set out in the Statement of Directors' Responsibilities on pages 4 to 5.

Our responsibility is to audit the accounts in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the accounts give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' Report is not consistent with the accounts, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read other information contained in the Annual Report, and consider whether it is consistent with the audited accounts. This other information comprises only the Directors' Report and the Chairman's statement. We consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the accounts. Our responsibilities do not extend to any other information.

#### BASIS OF AUDIT OPINION

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the accounts. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the accounts, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the accounts are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the accounts.

# INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS (continued)

### PERIOD FROM 2 FEBRUARY 2003 TO 31 JANUARY 2004

### **OPINION**

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In our opinion the accounts give a true and fair view of the state of the company's affairs as at 31 January 2004 and of its profit for the period then ended, and have been properly prepared in accordance with the Companies Act 1985.

SOLOMON HARE LLP Chartered Accountants Registered Auditors

Chippenham

4 June 2004

### PROFIT AND LOSS ACCOUNT

### PERIOD FROM 2 FEBRUARY 2003 TO 31 JANUARY 2004

|  | Note | Period from<br>2 Feb 03 to<br>31 Jan 04<br>£ | Period from 27 Jan 02 to 1 Feb 03 |
|--|------|--|-----------------------------------|
| TURNOVER   | 2    | 13,024,998                                   | 12,108,869                        |
| Cost of sales  |      | (10,028,366)                                 | (9,296,830)                       |
| GROSS PROFIT   |      | 2,996,632                                    | 2,812,039                         |
| Administrative expenses Other operating income           |      | (2,935,171)<br>369,803                       | (2,766,427)<br>43,463             |
| OPERATING PROFIT   | 3    | 431,264                                      | 89,075                            |
| Interest receivable Interest payable and similar charges | 6    | 7,815<br>(10,518)                            | 3,783<br>(8,286)                  |
| PROFIT ON ORDINARY ACTIVITIES BEFOR TAXATION             | E    | 428,561                                      | 84,572                            |
| Tax on profit on ordinary activities                     | 7    | (72,730)                                     | (22,342)                          |
| PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION             |      | 355,831                                      | 62,230                            |
| Dividends  | 8    | (84,000)                                     | (42,000)                          |
| RETAINED PROFIT FOR THE FINANCIAL PERIOD                 |      | 271,831                                      | 20,230                            |
| Balance brought forward                                  |      | 200,361                                      | 180,131                           |
| Balance carried forward                                  |      | 472,192                                      | 200,361                           |

All of the activities of the company are classed as continuing.

The company has no recognised gains or losses other than the results for the period as set out above.

### **BALANCE SHEET**

### **31 JANUARY 2004**

|                                |       | 31 Jan    | 04                   | 1 Feb 03  | 3         |
|--------------------------------|-------|-----------|----------------------|-----------|-----------|
|                                | Note  | £         | £                    | £         | £         |
| FIXED ASSETS                   |       |           |                      | į         |           |
| Intangible assets              | 9     |           | 241,114              |           | 264,456   |
| Tangible assets                | 10    |           | 634,188              |           | 710,589   |
| Investments                    | 11    |           | 50                   |           | _         |
|                                |       |           | 875,352              |           | 975,045   |
| CURRENT ASSETS                 |       |           |                      |           |           |
| Stocks                         | 12    | 477,263   |                      | 485,129   |           |
| Debtors                        | 13    | 149,228   |                      | 145,246   |           |
| Cash at bank and in hand       |       | 470,047   |                      | 107,246   |           |
|                                |       | 1,096,538 |                      | 737,621   |           |
| CREDITORS: Amounts falling due |       |           |                      |           |           |
| within one year                | 14    | (883,554) |                      | (877,438) |           |
| NET CURRENT                    |       |           |                      |           |           |
| ASSETS/(LIABILITIES)           |       |           | 212,984              |           | (139,817) |
| TOTAL ASSETS LESS CURRENT      | LIABI | LITIES    | 1,088,336            |           | 835,228   |
| CREDITORS: Amounts falling due |       |           |                      |           |           |
| after more than one year       | 15    |           | (133,811)            |           | (163,517) |
|                                |       |           | 954,525              |           | 671,711   |
|                                |       |           | 75 <del>-</del> ,525 |           | 0/1,/11   |
| PROVISIONS FOR LIABILITIES A   |       | HARGES    |                      |           |           |
| Deferred taxation              | 16    |           | (12,333)             |           | (21,350)  |
|                                |       |           | 942,192              |           | 650,361   |
| CAPITAL AND RESERVES           |       |           |                      |           |           |
| Called-up equity share capital | 19    | ·         | 420,000              |           | 400,000   |
| Other reserves                 | 20    |           | 50,000               |           | 50,000    |
| Profit and loss account        |       |           | 472,192              |           | 200,361   |
| SHAREHOLDERS' FUNDS            | 21    |           | 942,192              |           | 650,361   |

These accounts were approved by the directors on the 4 June 2004 and are signed on their behalf by:

J A Emeny Director

### CASH FLOW STATEMENT

# PERIOD FROM 2 FEBRUARY 2003 TO 31 JANUARY 2004

|   | Period fr<br>2 Feb 03<br>31 Jan<br>£ | 3 to     | Period f<br>27 Jan 0<br>1 Feb    | 2 to      |
|---|--------------------------------------|----------|----------------------------------|-----------|
| NET CASH INFLOW FROM OPERATING ACTIVITIES   |                                      | 284,206  |                                  | 330,046   |
| RETURNS ON INVESTMENTS AND SERVICING OF FINANCE Interest received Interest paid   | 7,815<br>(10,518)                    |          | 3,783<br>(8,286)                 |           |
| NET CASH OUTFLOW FROM<br>RETURNS ON INVESTMENTS AND<br>SERVICING OF FINANCE   |                                      | (2,703)  |                                  | (4,503)   |
| TAXATION  |                                      | (17,809) |                                  | (25,155)  |
| CAPITAL EXPENDITURE AND FINANCE<br>Payments to acquire intangible fixed assets<br>Payments to acquire tangible fixed assets<br>Receipts from sale of fixed assets<br>Acquisition of Investments brought forward | (223,322)<br>396,002<br>(50)         | MENT     | (150,000)<br>(353,064)<br>19,200 |           |
| NET CASH INFLOW/(OUTFLOW)<br>FOR CAPITAL EXPENDITURE AND<br>FINANCIAL INVESTMENT  |                                      | 172,630  |                                  | (483,864) |
| EQUITY DIVIDENDS PAID   |                                      | (42,000) |                                  | (40,000)  |
| CASH INFLOW/(OUTFLOW) BEFORE FINANCING  |                                      | 394,324  |                                  | (223,476) |
| FINANCING Issue of equity share capital Repayment of bank loans   | 20,000<br>(51,523)                   |          | -<br>162,397                     | ,         |
| NET CASH (OUTFLOW)/INFLOW<br>FROM FINANCING   |                                      | (31,523) |                                  | 162,397   |
| INCREASE/(DECREASE) IN CASH   |                                      | 362,801  |                                  | (61,079)  |

### CASH FLOW STATEMENT (continued)

### PERIOD FROM 2 FEBRUARY 2003 TO 31 JANUARY 2004

# RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

|   | Period from        | Period from  |
|---|--------------------|--------------|
|   | 2 Feb 03 to        | 27 Jan 02 to |
|   | 31 Jan 04          | 1 Feb 03     |
|   | £                  | £            |
| Operating profit                              | 431,264            | 89,075       |
| Amortisation                                  | 23,250             | 23,300       |
| Depreciation                                  | 206,358            | 201,090      |
| Profit on disposal of fixed assets            | (302,545)          | (13,310)     |
| Decrease/(increase) in stocks                 | 7,866              | (79,086)     |
| Increase in debtors                           | (3,982)            | (16,342)     |
| (Decrease)/increase in creditors              | (78,005)           | 125,319      |
| Net cash inflow from operating activities     | <del>284,206</del> | 330,046      |
| There cash millow if our operating activities | 204,200            | 330,040      |

### RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET FUNDS

|  | 31 Jan       | 04        | 1 Feb (       | )3        |
|--|--------------|-----------|---------------|-----------|
| Increase/(decrease) in cash in the period      | £<br>362,801 | £         | £<br>(61,080) | £         |
| Net cash outflow from/(inflow) from bank loans | 51,523       |           | (162,396)     |           |
|  |              | 414,324   |               | (223,476) |
| Change in net funds                            |              | 414,324   |               | (223,476) |
| Net debt at 2 February 2003                    |              | (109,271) |               | 114,205   |
| Net funds at 31 January 2004                   |              | 305,053   |               | (109,271) |

# CASH FLOW STATEMENT (continued)

# PERIOD FROM 2 FEBRUARY 2003 TO 31 JANUARY 2004

### ANALYSIS OF CHANGES IN NET FUNDS

|                          | At<br>2 Feb 2003 | Cash flows | At<br>31 Jan 2004 |
|--------------------------|------------------|------------|-------------------|
|                          | £                | £          | £                 |
| Net cash:                |                  |            | -                 |
| Cash in hand and at bank | 107,246          | 362,801    | 470,047           |
| Debt:                    | <del>-</del>     |            |                   |
| Debt due within 1 year   | (53,000)         | 21,817     | (31,183)          |
| Debt due after 1 year    | (163,517)        | 29,706     | (133,811)         |
|                          | (216,517)        | 51,523     | (164,994)         |
| Net funds                | (109,271)        | 414,324    | 305,053           |

### NOTES TO THE ACCOUNTS

#### PERIOD FROM 2 FEBRUARY 2003 TO 31 JANUARY 2004

#### 1. ACCOUNTING POLICIES

### Basis of accounting

The accounts have been prepared under the historical cost convention, and in accordance with applicable accounting standards.

#### Turnover

The turnover shown in the profit and loss account represents retail sales and commissions received during the year, exclusive of Value Added Tax.

### Goodwill

Positive purchased goodwill arising on acquisitions is capitalised, classified as an asset on the Balance Sheet and amortised over its estimated useful life up to a maximum of 20 years. This length of time is presumed to be the maximum useful life of purchased goodwill because it is difficult to make projections beyond this period. Goodwill is reviewed for impairment at the end of the first full financial year following each acquisition and subsequently as and when necessary if circumstances emerge that indicate that the carrying value may not be recoverable.

#### Amortisation

Amortisation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows:

Goodwill

5% straight line

### Depreciation

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows:

Freehold Property

2% straight line

Short Leasehold Property -

over term of lease

Fixtures & Fittings

10-15% straight line

Motor Vehicles

25% straight line

Computer Equipment

33 1/3 % straight line

#### Stocks

Stocks represent goods held for re-sale and are valued at the lower of cost and net realisable value on a first in, first out basis.

#### Operating lease agreements

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against profits on a straight line basis over the period of the lease.

### NOTES TO THE ACCOUNTS

### PERIOD FROM 2 FEBRUARY 2003 TO 31 JANUARY 2004

#### 1. ACCOUNTING POLICIES (continued)

#### Pension costs

The company operates a defined contribution pension scheme for employees. The assets of the scheme are held separately from those of the company. The annual contributions payable are charged to the profit and loss account.

#### Deferred taxation

Deferred taxation is provided in full in respect of taxation deferred by timing differences between the treatment of certain items for taxation and accounting purposes. The deferred taxation balance has not been discounted. Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date.

#### 2. **TURNOVER**

The turnover and profit before tax are attributable to the one principal activity of the company. An analysis of turnover is given below:

| •                  | Period from | Period from  |
|--------------------|-------------|--------------|
|                    | 2 Feb 03 to | 27 Jan 02 to |
|                    | 31 Jan 04   | 1 Feb 03     |
|                    | £           | £            |
| Retail sales       | 12,910,648  | 12,001,975   |
| Lottery commission | 114,350     | 106,894      |
|                    | 13,024,998  | 12,108,869   |
|                    |             |              |

#### **OPERATING PROFIT** 3.

Operating profit is stated after charging/(crediting):

| operating profit to stated ditter charging (ered. | •••••       |              |
|---|-------------|--------------|
|   | Period from | Period from  |
|   | 2 Feb 03 to | 27 Jan 02 to |
|   | 31 Jan 04   | 1 Feb 03     |
|   | £           | £            |
| Amortisation                                      | 23,250      | 23,300       |
| Depreciation of owned fixed assets                | 206,358     | 201,090      |
| Profit on disposal of fixed assets                | (302,545)   | (13,310)     |
| Auditors' remuneration - as auditors              | 9,493       | 13,125       |
| Operating lease costs:                            |             |              |
| Land and buildings                                | 293,266     | 258,383      |
| Other   | 13,051      | 4,835        |
|   |             |              |

### NOTES TO THE ACCOUNTS

# PERIOD FROM 2 FEBRUARY 2003 TO 31 JANUARY 2004

### 4. PARTICULARS OF EMPLOYEES

The average number of staff employed by the company during the financial period amounted to:

|  | Period from | Period from  |
|--|-------------|--------------|
|  | 2 Feb 03 to | 27 Jan 02 to |
|  | 31 Jan 04   | 1 Feb 03     |
|  | No          | No           |
| Number of administrative staff                 | 10          | 8            |
| Number of management staff                     | 5           | 7            |
| Number of retail staff                         | 189         | 185          |
|  |             | 0.00         |
|  | 204         | 200          |
| The aggregate payroll costs of the above were: |             |              |
|  | Period from | Period from  |
|  | 2 Feb 03 to | 27 Jan 02 to |
|  | 31 Jan 04   | 1 Feb 03     |
|  | £           | £            |
| Wages and salaries                             | 1,676,080   | 1,546,787    |
| Social security costs                          | 45,211      | 42,698       |
| Other pension costs                            | 16,862      | 11,312       |
|  | 1,738,153   | 1,600,797    |

### 5. DIRECTORS' EMOLUMENTS

The directors' aggregate emoluments in respect of qualifying services were:

|   | Period from 2 Feb 03 to | Period from 27 Jan 02 to |
|---|-------------------------|--------------------------|
|   | 31 Jan 04               | 1 Feb 03                 |
|   | £                       | £                        |
| Emoluments receivable                               | 364,318                 | 341,071                  |
| Value of company pension contributions to money     | ·                       | ·                        |
| purchase schemes                                    | 3,367                   | 4,631                    |
|   | 367,685                 | 345,702                  |
|   | <b>,,</b>               |                          |
| Emoluments of highest paid director:                |                         |                          |
| •   | Period from             | Period from              |
|   | 2 Feb 03 to             | 27 Jan 02 to             |
| ·   | 31 Jan 04               | 1 Feb 03                 |
|   | £                       | £                        |
| Total emoluments (excluding pension contributions): | 177,836                 | 171,785                  |
| •   |                         |                          |

### NOTES TO THE ACCOUNTS

### PERIOD FROM 2 FEBRUARY 2003 TO 31 JANUARY 2004

### 5. DIRECTORS' EMOLUMENTS (continued)

The number of directors who are accruing benefits under company pension schemes was as follows:

|                        | Period from | Period from  |
|------------------------|-------------|--------------|
|                        | 2 Feb 03 to | 27 Jan 02 to |
|                        | 31 Jan 04   | 1 Feb 03     |
|                        | No          | No           |
| Money purchase schemes | 2           | _            |
| · •                    | <del></del> | <del></del>  |

The number of directors who exercised share options during the period were as follows:

|                                       | Period from | Period from  |
|---------------------------------------|-------------|--------------|
|                                       | 2 Feb 03 to | 27 Jan 02 to |
|                                       | 31 Jan 04   | 1 Feb 03     |
|                                       | No          | No           |
| Directors who exercised share options | 1           | _            |
|                                       |             |              |

### 6. INTEREST PAYABLE AND SIMILAR CHARGES

|                                    | Period from | Period from  |
|------------------------------------|-------------|--------------|
|                                    | 2 Feb 03 to | 27 Jan 02 to |
|                                    | 31 Jan 04   | 1 Feb 03     |
|                                    | £           | £            |
| Interest payable on bank borrowing |             | 3            |
| Other similar charges payable      | 10,518      | 8,283        |
|                                    | 10,518      | 8,286        |
|                                    |             |              |

### 7. TAX ON PROFIT ON ORDINARY ACTIVITIES

# (a) Analysis of charge in the period

|   | 2 Feb 03 to    | 27 Jan 02 to |
|---|----------------|--------------|
|   | 31 Jan 04<br>£ | 1 Feb 03 £   |
| Current tax:  |                |              |
| In respect of the period: UK Corporation tax based on the results for the | ne             |              |
| period at 30% (2003 - 19%)  | 81,747         | 17,809       |
| Over/under provision in prior year  |                | 683          |
| Total current tax   | 81,747         | 18,492       |
| Deferred tax:   |                |              |
| (Decrease)/Increase in deferred tax provision (1                          | note 16)       |              |
| Capital allowances  | (9,017)        | 3,850        |
| Tax on profit on ordinary activities                                      | 72,730         | 22,342       |

Period from

Period from

### NOTES TO THE ACCOUNTS

### PERIOD FROM 2 FEBRUARY 2003 TO 31 JANUARY 2004

### 7. TAX ON PROFIT ON ORDINARY ACTIVITIES (continued)

### (b) Factors affecting current tax charge

The tax assessed on the profit on ordinary activities for the period is lower than the standard rate of corporation tax in the UK of 30% (2003 - 19%).

| •  | Period from  | Period from  |
|--|--|--------------|
|  | 2 Feb 03 to  | 27 Jan 02 to |
|  | 31 Jan 04  | 1 Feb 03     |
|  | £  | £            |
| Profit on ordinary activities before taxation      | 428,561  | 84,572       |
|  | Programme and the plants of the party of the |              |
| Profit/(loss)on ordinary activities by rate of tax | 128,568  | 16,069       |
| Income not taxable - fixed assets                  | (90,119)   | · —          |
| Expenses not deductible for tax purposes           | 1,906  | 1,281        |
| Capital gains                                      | 59,772   | · —          |
| Marginal relief                                    | (30,922)   | _            |
| Depreciation in excess of capital allowances       | 12,542   | 459          |
| Total current tax (note 7(a))                      | 81,747   | 17,809       |
| •            |  |              |

### 8. DIVIDENDS

The following dividends have been proposed in respect of the period:

|   | Period from 2 Feb 03 to | Period from              |
|---|-------------------------|--------------------------|
|   | 31 Jan 04               | 27 Jan 02 to<br>1 Feb 03 |
|   | £                       | £                        |
| Proposed dividend on ordinary equity shares | 84,000                  | 42,000                   |

# NOTES TO THE ACCOUNTS

### PERIOD FROM 2 FEBRUARY 2003 TO 31 JANUARY 2004

### 9. INTANGIBLE FIXED ASSETS

|                       | Goodwill : £ |
|-----------------------|--------------|
| COST                  |              |
| At 2 February 2003    | 466,000      |
| Disposals             | (1,000)      |
| At 31 January 2004    | 465,000      |
|                       |              |
| AMORTISATION          |              |
| At 2 February 2003    | 201,544      |
| Charge for the period | 23,250       |
| On disposals          | (908)        |
| At 31 January 2004    | 223,886      |
|                       |              |
| NET BOOK VALUE        |              |
| At 31 January 2004    | 241,114      |
| A+ 1 February 2002    | 264.456      |
| At 1 February 2003    | 264,456      |

### 10. TANGIBLE FIXED ASSETS

|                       | Freehold &<br>Short<br>Leasehold<br>Property<br>£ | Fixtures &<br>Fittings<br>£ | Motor<br>Vehicles<br>£ | Equipment<br>£ | Total<br>£ |
|-----------------------|---|-----------------------------|------------------------|----------------|------------|
| COST                  |   |                             | ,                      |                |            |
| At 2 February 2003    | 155,039   | 1,089,142                   | 156,699                | 31,119         | 1,431,999  |
| Additions             | ****  | 165,132                     | 57,377                 | 813            | 223,322    |
| Disposals             | (75,517)  | (58,126)                    | (27,500)               | (1,057)        | (162,200)  |
| At 31 January 2004    | 79,522  | 1,196,148                   | 186,576                | 30,875         | 1,493,121  |
| DEPRECIATION          |   |                             |                        |                |            |
| At 2 February 2003    | 59,768  | 539,955                     | 93,774                 | 27,913         | 721,410    |
| Charge for the period | 2,544   | 158,363                     | 42,087                 | 3,364          | 206,358    |
| On disposals          | (19,298)  | (39,314)                    | (9,166)                | (1,057)        | (68,835)   |
| At 31 January 2004    | 43,014  | 659,004                     | 126,695                | 30,220         | 858,933    |
| NET BOOK VALUE        |   |                             |                        |                |            |
| At 31 January 2004    | 36,508  | 537,144                     | 59,881                 | 655            | 634,188    |
| At 1 February 2003    | 95,271  | 549,187                     | 62,925                 | 3,206          | 710,589    |

# NOTES TO THE ACCOUNTS

# PERIOD FROM 2 FEBRUARY 2003 TO 31 JANUARY 2004

| 10. | TANGIBLE FIXED ASSETS (continued)            |                  |                              |
|-----|--|------------------|------------------------------|
|     | Land and buildings comprise:                 | 2004             | 2003                         |
|     | Net Book Value                               | £                | £                            |
|     | Freehold                                     | _                | 57,351                       |
|     | Short leasehold                              | 36,508           | 37,920                       |
|     |  | 36,508           | 95,271                       |
| 11. | INVESTMENTS                                  |                  |                              |
|     |  |                  | Unlisted<br>Investments<br>£ |
|     | COST<br>Additions                            |                  | 50                           |
|     | At 31 January 2004                           |                  | 50                           |
|     | NET BOOK VALUE<br>At 31 January 2004         |                  | 50                           |
| 12. | STOCKS                                       |                  |                              |
|     |  | 31 Jan 04<br>£   | 1 Feb 03                     |
|     | Goods for re-sale                            | 477,263          | 485,129                      |
| 13. | DEBTORS                                      |                  |                              |
|     |  | 31 Jan 04<br>£   | 1 Feb 03                     |
|     | Trade debtors                                | 85,259           | 82,079                       |
|     | Other debtors Prepayments and accrued income | 13,277<br>50,692 | 5,240<br>57,927              |
|     | 1 repuyments and accrace mounte              | 149,228          | 145,246                      |
|     |  |                  |                              |

#### NOTES TO THE ACCOUNTS

#### PERIOD FROM 2 FEBRUARY 2003 TO 31 JANUARY 2004

### 14. CREDITORS: Amounts falling due within one year

|                              | 31 Jan 04 | 1 Feb 03 |
|------------------------------|-----------|----------|
|                              | £         | £        |
| Bank loans and overdrafts    | 31,183    | 53,000   |
| Trade creditors              | 547,047   | 662,124  |
| Corporation tax              | 81,747    | 17,809   |
| PAYE and social security     | 49,607    | 36,918   |
| VAT                          | 5,352     | _        |
| Dividends payable            | 84,000    | 42,000   |
| Other creditors              | 37,695    | 62,761   |
| Accruals and deferred income | 46,923    | 2,826    |
|                              | 883,554   | 877,438  |
|                              |           |          |

The following liabilities disclosed under creditors falling due within one year are secured by the company:

| •                         | 31 Jan 04   | 1 Feb 03 |
|---------------------------|-------------|----------|
|                           | £           | £        |
| Bank loans and overdrafts | 31,183      | 53,000   |
|                           | <del></del> | ***      |

### 15. CREDITORS: Amounts falling due after more than one year

| £       | £            |
|---------|--------------|
| 133,811 | 163,517      |
|         | £<br>133,811 |

The bank loans and overdraft are secured by first legal mortgages over leasehold properties at Aldershot, Tilehurst, Great Bookham, Wandsworth, Wokingham, Prestwood, Croxley Green and Chelmsford, and an unscheduled mortgage debenture incorporating a fixed and floating charge over all current and future assets of the company.

Interest on the loans are charged at 2% and 1.5% above the banks base rate. A loan with £4,183 outstanding is repayable by 26 March 2004 and the other loan with £160,811 outstanding is repayable by 31 May 2010.

The following liabilities disclosed under creditors falling due after more than one year are secured by the company:

|                           | 31 Jan 04   | 1 Feb 03 |
|---------------------------|-------------|----------|
|                           | £           | £        |
| Bank loans and overdrafts | 133,811     | 163,517  |
| •                         | <del></del> | V        |

### NOTES TO THE ACCOUNTS

# PERIOD FROM 2 FEBRUARY 2003 TO 31 JANUARY 2004

### 16. DEFERRED TAXATION

|  | Period from                     | Period from  |
|--|---------------------------------|--------------|
|  | 2 Feb 03 to                     | 27 Jan 02 to |
|  | 31 Jan 04                       | 1 Feb 03     |
|  | £                               | £            |
| The movement in the deferred taxation p  | rovision during the period was: |              |
| Provision brought forward                | 21,350                          | 17,500       |
| Profit and loss account movement arising | ng during the                   |              |
| period                                   | (9,017)                         | 3,850        |
| Provision carried forward                | 12,333                          | 21,350       |
|  |                                 |              |

The provision for deferred taxation consists of the tax effect of timing differences in respect of:

|   | 31 Jan 04<br>£ | 1 Feb 03<br>£ |
|---|----------------|---------------|
| Excess of taxation allowances over depreciation on fixed assets | 12,333         | 21,350        |
|   | 12,333         | 21,350        |

No provision is made for deferred taxation in respect of rollover relief claimed as it is not expected to mature within the foreseeable future. The maximum amount not provided is £43,550 (2003 - £43,550).

#### 17. COMMITMENTS UNDER OPERATING LEASES

At 31 January 2004 the company had annual commitments under non-cancellable operating leases as set out below.

| Other |
|-------|
| Onici |
| Items |
| £     |
|       |
| _     |
|       |
| _     |
|       |
| ===   |
| Ιt    |

#### NOTES TO THE ACCOUNTS

### PERIOD FROM 2 FEBRUARY 2003 TO 31 JANUARY 2004

### 18. RELATED PARTY TRANSACTIONS

The company was under the control of Mr & Mrs Emeny throughout the current and previous year. Mr & Mrs Emeny are the managing directors and majority shareholders.

The director Mrs L Beaumont is in a partnership which supplies services to the company on an arms length basis. During the year the company was charged £35,820 (2003 - £34,128) for these services. No amounts were owed by the company at the year end.

Mr G N Randall, a director, supplies legal services to the company on an arms length basis. During the year the company was charged £10,350 (2003 - £10,200) for these services. No amounts were owed by the company at the year end.

#### 19. SHARE CAPITAL

### Authorised share capital:

| •                                  | 31 Jan 04    | 1 Feb 03     |
|------------------------------------|--------------|--------------|
| 500,000 Ordinary shares of £1 each | £<br>500,000 | £<br>500,000 |

### Allotted, called up and fully paid:

| 31 Jan 04 |         | 1 Feb 03                |         |
|-----------|---------|-------------------------|---------|
| No        | £       | No                      | £       |
| 420,000   | 420,000 | 400,000                 | 400,000 |
|           | No      | No £<br>420,000 420,000 | No £ No |

The following options were exercised during the year:

3 March 2003 20,000 ordinary shares at £1 each

Other options of 10,000 shares at £3 each previously granted under an Executive Share Option Scheme lapsed during the year.

#### 20. OTHER RESERVES

|                            | Period from | Period from  |
|----------------------------|-------------|--------------|
|                            | 2 Feb 03 to | 27 Jan 02 to |
|                            | 31 Jan 04   | 1 Feb 03     |
|                            | £           | £            |
| Capital redemption reserve | 50,000      | 50,000       |

### NOTES TO THE ACCOUNTS

# PERIOD FROM 2 FEBRUARY 2003 TO 31 JANUARY 2004

### 21. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

| Profit for the financial period<br>Dividends             | 31 Jan 04<br>£<br>355,831<br>(84,000) | 1 Feb 03<br>£<br>62,230<br>(42,000) |
|--|---------------------------------------|-------------------------------------|
|  | 271,831                               | 20,230                              |
| New equity share capital subscribed                      | 20,000                                |                                     |
| Net addition to funds Opening shareholders' equity funds | 291,831<br>650,361                    | 20,230<br>630,131                   |
| Closing shareholders' equity funds                       | 942,192                               | 650,361                             |