

**EDMUND A STEPHENS LIMITED**  
**ANNUAL REPORT AND FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 30 NOVEMBER 2016**  
**Company Registration No: 01376043 (England and Wales)**

THURSDAY



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# EDMUND A STEPHENS LIMITED

## COMPANY INFORMATION

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|                          |                                                                   |
|--------------------------|-------------------------------------------------------------------|
| <b>Directors</b>         | Mr E A Stephens<br>Mrs L Stephens<br>Mr M Stephens                |
| <b>Secretary</b>         | Mrs L Stephens                                                    |
| <b>Company number</b>    | 01376043                                                          |
| <b>Registered office</b> | 37 Bankhall Street<br>Bootle<br>Merseyside<br>L20 8JD             |
| <b>Auditor</b>           | DSG<br>Castle Chambers<br>43 Castle Street<br>Liverpool<br>L2 9TL |
| <b>Business address</b>  | 37 Bankhall Street<br>Bootle<br>Merseyside<br>L20 8JD             |

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# EDMUND A STEPHENS LIMITED

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# EDMUND A STEPHENS LIMITED

## BALANCE SHEET

AS AT 30 NOVEMBER 2016

|                                                                | Notes | 2016<br>£          | £                       | 2015<br>£          | £                       |
|----------------------------------------------------------------|-------|--------------------|-------------------------|--------------------|-------------------------|
| <b>Fixed assets</b>                                            |       |                    |                         |                    |                         |
| Tangible assets                                                | 3     |                    | 354,376                 |                    | 329,118                 |
| <b>Current assets</b>                                          |       |                    |                         |                    |                         |
| Stocks                                                         |       | 1,134,800          |                         | 1,316,701          |                         |
| Debtors                                                        | 4     | 2,273,935          |                         | 2,362,015          |                         |
| Cash at bank and in hand                                       |       | 356,185            |                         | 16,097             |                         |
|                                                                |       | <u>3,764,920</u>   |                         | <u>3,694,813</u>   |                         |
| <b>Creditors: amounts falling due within one year</b>          | 5     | <u>(1,920,790)</u> |                         | <u>(2,054,500)</u> |                         |
| <b>Net current assets</b>                                      |       |                    | <u>1,844,130</u>        |                    | <u>1,640,313</u>        |
| <b>Total assets less current liabilities</b>                   |       |                    | <u>2,198,506</u>        |                    | <u>1,969,431</u>        |
| <b>Creditors: amounts falling due after more than one year</b> | 6     |                    | (232,596)               |                    | (265,809)               |
| <b>Provisions for liabilities</b>                              |       |                    | <u>(40,411)</u>         |                    | <u>(35,924)</u>         |
| <b>Net assets</b>                                              |       |                    | <u><u>1,925,499</u></u> |                    | <u><u>1,667,698</u></u> |
| <b>Capital and reserves</b>                                    |       |                    |                         |                    |                         |
| Called up share capital                                        | 8     |                    | 5,000                   |                    | 5,000                   |
| Profit and loss reserves                                       |       |                    | <u>1,920,499</u>        |                    | <u>1,662,698</u>        |
| <b>Total equity</b>                                            |       |                    | <u><u>1,925,499</u></u> |                    | <u><u>1,667,698</u></u> |

These financial statements have been prepared and delivered in accordance with the provisions applicable to companies subject to the small companies' regime.

The financial statements were approved by the board of directors and authorised for issue on 10 May 2017 and are signed on its behalf by:



Mr M Stephens  
Director

Company Registration No. 01376043

# EDMUND A STEPHENS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 NOVEMBER 2016

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### 1 Accounting policies

#### Company information

Edmund A Stephens Limited is a private company limited by shares incorporated in England and Wales. The registered office is 37 Bankhall Street, Bootle, Merseyside, L20 8JD.

#### 1.1 Accounting convention

These financial statements have been prepared in accordance with FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" ("FRS 102") and the requirements of the Companies Act 2006 as applicable to companies subject to the small companies regime. The disclosure requirements of section 1A of FRS 102 have been applied other than where additional disclosure is required to show a true and fair view.

The financial statements are prepared in sterling, which is the functional currency of the company. Monetary amounts in these financial statements are rounded to the nearest £.

The financial statements have been prepared under the historical cost convention. The principal accounting policies adopted are set out below.

These financial statements for the year ended 30 November 2016 are the first financial statements of Edmund A Stephens Limited prepared in accordance with FRS 102, The Financial Reporting Standard applicable in the UK and Republic of Ireland. The date of transition to FRS 102 was 1 December 2014. The reported financial position and financial performance for the previous period are not affected by the transition to FRS 102.

#### 1.2 Turnover

Turnover is recognised at the fair value of the consideration received or receivable for goods and services provided in the normal course of business, and is shown net of VAT and other sales related taxes. The fair value of consideration takes into account trade discounts, settlement discounts and volume rebates.

Revenue from the sale of goods is recognised when the significant risks and rewards of ownership of the goods have passed to the buyer (usually on dispatch of the goods), the amount of revenue can be measured reliably, it is probable that the economic benefits associated with the transaction will flow to the entity and the costs incurred or to be incurred in respect of the transaction can be measured reliably.

Rental income is recognised when receivable.

#### 1.3 Tangible fixed assets

Tangible fixed assets are initially measured at cost and subsequently measured at cost or valuation, net of depreciation and any impairment losses.

Depreciation is recognised so as to write off the cost or valuation of assets less their residual values over their useful lives on the following bases:

|                             |                      |
|-----------------------------|----------------------|
| Freehold land and buildings | Over 25 years        |
| Plant and machinery         | 15% reducing balance |
| Computer equipment          | 20% straight line    |
| Motor vehicles              | 25% reducing balance |

The gain or loss arising on the disposal of an asset is determined as the difference between the sale proceeds and the carrying value of the asset, and is credited or charged to profit or loss.

# EDMUND A STEPHENS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 NOVEMBER 2016

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### 1 Accounting policies

(Continued)

#### 1.4 Impairment of fixed assets

At each reporting period end date, the company reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the company estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the impairment loss is treated as a revaluation decrease.

Recognised impairment losses are reversed if, and only if, the reasons for the impairment loss have ceased to apply. Where an impairment loss subsequently reverses, the carrying amount of the asset (or cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (or cash-generating unit) in prior years. A reversal of an impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the reversal of the impairment loss is treated as a revaluation increase.

#### 1.5 Stocks

Stocks are stated at the lower of cost and estimated selling price less costs to complete and sell. Cost comprises direct materials and, where applicable, direct labour costs and those overheads that have been incurred in bringing the stocks to their present location and condition.

At each reporting date, an assessment is made for impairment. Any excess of the carrying amount of stocks over its estimated selling price less costs to complete and sell is recognised as an impairment loss in profit or loss. Reversals of impairment losses are also recognised in profit or loss.

#### 1.6 Cash and cash equivalents

Cash and cash equivalents are basic financial assets and include cash in hand, deposits held at call with banks, other short-term liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities.

#### 1.7 Financial instruments

The company has elected to apply the provisions of Section 11 'Basic Financial Instruments' and Section 12 'Other Financial Instruments Issues' of FRS 102 to all of its financial instruments.

Financial instruments are recognised in the company's balance sheet when the company becomes party to the contractual provisions of the instrument.

Financial assets and liabilities are offset, with the net amounts presented in the financial statements, when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

# EDMUND A STEPHENS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 NOVEMBER 2016

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### 1 Accounting policies

(Continued)

#### **Basic financial assets**

Basic financial assets, which include debtors and cash and bank balances, are initially measured at transaction price including transaction costs and are subsequently carried at amortised cost using the effective interest method unless the arrangement constitutes a financing transaction, where the transaction is measured at the present value of the future receipts discounted at a market rate of interest. Financial assets classified as receivable within one year are not amortised.

#### **Other financial assets**

Other financial assets, including investments in equity instruments which are not subsidiaries, associates or joint ventures, are initially measured at fair value, which is normally the transaction price. Such assets are subsequently carried at fair value and the changes in fair value are recognised in profit or loss, except that investments in equity instruments that are not publicly traded and whose fair values cannot be measured reliably are measured at cost less impairment.

#### **Impairment of financial assets**

Financial assets, other than those held at fair value through profit and loss, are assessed for indicators of impairment at each reporting end date.

Financial assets are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows have been affected. If an asset is impaired, the impairment loss is the difference between the carrying amount and the present value of the estimated cash flows discounted at the asset's original effective interest rate. The impairment loss is recognised in profit or loss.

If there is a decrease in the impairment loss arising from an event occurring after the impairment was recognised, the impairment is reversed. The reversal is such that the current carrying amount does not exceed what the carrying amount would have been, had the impairment not previously been recognised. The impairment reversal is recognised in profit or loss.

#### **Derecognition of financial assets**

Financial assets are derecognised only when the contractual rights to the cash flows from the asset expire or are settled, or when the company transfers the financial asset and substantially all the risks and rewards of ownership to another entity, or if some significant risks and rewards of ownership are retained but control of the asset has transferred to another party that is able to sell the asset in its entirety to an unrelated third party.

#### **Classification of financial liabilities**

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities.

# EDMUND A STEPHENS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 NOVEMBER 2016

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### 1 Accounting policies

(Continued)

#### **Basic financial liabilities**

Basic financial liabilities, including creditors, bank loans, loans from fellow group companies and preference shares that are classified as debt, are initially recognised at transaction price unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of the future receipts discounted at a market rate of interest. Financial liabilities classified as payable within one year are not amortised.

Debt instruments are subsequently carried at amortised cost, using the effective interest rate method.

Trade creditors are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Amounts payable are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities. Trade creditors are recognised initially at transaction price and subsequently measured at amortised cost using the effective interest method.

#### **Other financial liabilities**

Derivatives, including interest rate swaps and forward foreign exchange contracts, are not basic financial instruments. Derivatives are initially recognised at fair value on the date a derivative contract is entered into and are subsequently re-measured at their fair value. Changes in the fair value of derivatives are recognised in profit or loss in finance costs or finance income as appropriate, unless hedge accounting is applied and the hedge is a cash flow hedge.

Debt instruments that do not meet the conditions in FRS 102 paragraph 11.9 are subsequently measured at fair value through profit or loss. Debt instruments may be designated as being measured at fair value through profit or loss to eliminate or reduce an accounting mismatch or if the instruments are measured and their performance evaluated on a fair value basis in accordance with a documented risk management or investment strategy.

#### **Derecognition of financial liabilities**

Financial liabilities are derecognised when the company's contractual obligations expire or are discharged or cancelled.

### 1.8 Equity instruments

Equity instruments issued by the company are recorded at the proceeds received, net of direct issue costs. Dividends payable on equity instruments are recognised as liabilities once they are no longer at the discretion of the company.

### 1.9 Taxation

The tax expense represents the sum of the tax currently payable and deferred tax.

#### **Current tax**

The tax currently payable is based on taxable profit for the year. Taxable profit differs from net profit as reported in the profit and loss account because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The company's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the reporting end date.

# EDMUND A STEPHENS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 30 NOVEMBER 2016

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#### 1 Accounting policies

(Continued)

##### **Deferred tax**

Deferred tax liabilities are generally recognised for all timing differences and deferred tax assets are recognised to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits. Such assets and liabilities are not recognised if the timing difference arises from goodwill or from the initial recognition of other assets and liabilities in a transaction that affects neither the tax profit nor the accounting profit.

The carrying amount of deferred tax assets is reviewed at each reporting end date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered. Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset is realised. Deferred tax is charged or credited in the profit and loss account, except when it relates to items charged or credited directly to equity, in which case the deferred tax is also dealt with in equity. Deferred tax assets and liabilities are offset when the company has a legally enforceable right to offset current tax assets and liabilities and the deferred tax assets and liabilities relate to taxes levied by the same tax authority.

##### **1.10 Employee benefits**

The costs of short-term employee benefits are recognised as a liability and an expense, unless those costs are required to be recognised as part of the cost of stock or fixed assets.

The cost of any unused holiday entitlement is recognised in the period in which the employee's services are received.

Termination benefits are recognised immediately as an expense when the company is demonstrably committed to terminate the employment of an employee or to provide termination benefits.

##### **1.11 Retirement benefits**

Payments to defined contribution retirement benefit schemes are charged as an expense as they fall due.

##### **1.12 Leases**

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessees. All other leases are classified as operating leases.

Assets held under finance leases are recognised as assets at the lower of the assets fair value at the date of inception and the present value of the minimum lease payments. The related liability is included in the balance sheet as a finance lease obligation. Lease payments are treated as consisting of capital and interest elements. The interest is charged to the profit and loss account so as to produce a constant periodic rate of interest on the remaining balance of the liability.

Rentals payable under operating leases, including any lease incentives received, are charged to income on a straight line basis over the term of the relevant lease except where another more systematic basis is more representative of the time pattern in which economic benefits from the lease asset are consumed.

#### 2 Employees

The average monthly number of persons (including directors) employed by the company during the year was 49 (2015 - 47).

# EDMUND A STEPHENS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 30 NOVEMBER 2016

#### 2 Employees

(Continued)

Their aggregate remuneration comprised:

|                       | 2016<br>£        | 2015<br>£      |
|-----------------------|------------------|----------------|
| Wages and salaries    | 929,118          | 833,070        |
| Social security costs | 80,646           | 75,331         |
| Pension costs         | 38,938           | 6,690          |
|                       | <u>1,048,702</u> | <u>915,091</u> |

#### 3 Tangible fixed assets

|                                    | Land and<br>buildings<br>£ | Plant and<br>machinery<br>etc<br>£ | Total<br>£       |
|------------------------------------|----------------------------|------------------------------------|------------------|
| <b>Cost</b>                        |                            |                                    |                  |
| At 1 December 2015                 | 377,773                    | 582,438                            | 960,211          |
| Additions                          | -                          | 91,130                             | 91,130           |
| Disposals                          | -                          | (25,250)                           | (25,250)         |
|                                    | <u>377,773</u>             | <u>648,318</u>                     | <u>1,026,091</u> |
| At 30 November 2016                | 377,773                    | 648,318                            | 1,026,091        |
| <b>Depreciation and impairment</b> |                            |                                    |                  |
| At 1 December 2015                 | 228,273                    | 402,820                            | 631,093          |
| Depreciation charged in the year   | 7,811                      | 53,567                             | 61,378           |
| Eliminated in respect of disposals | -                          | (20,756)                           | (20,756)         |
|                                    | <u>236,084</u>             | <u>435,631</u>                     | <u>671,715</u>   |
| At 30 November 2016                | 236,084                    | 435,631                            | 671,715          |
| <b>Carrying amount</b>             |                            |                                    |                  |
| At 30 November 2016                | <u>141,689</u>             | <u>212,687</u>                     | <u>354,376</u>   |
| At 30 November 2015                | <u>149,500</u>             | <u>179,618</u>                     | <u>329,118</u>   |

#### 4 Debtors

|                                             | 2016<br>£        | 2015<br>£        |
|---------------------------------------------|------------------|------------------|
| <b>Amounts falling due within one year:</b> |                  |                  |
| Trade debtors                               | 2,169,727        | 2,245,595        |
| Other debtors                               | 104,208          | 116,420          |
|                                             | <u>2,273,935</u> | <u>2,362,015</u> |

# EDMUND A STEPHENS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 30 NOVEMBER 2016

#### 5 Creditors: amounts falling due within one year

|                                    | 2016<br>£        | 2015<br>£        |
|------------------------------------|------------------|------------------|
| Bank loans and overdrafts          | 29,674           | 230,110          |
| Trade creditors                    | 1,411,984        | 1,370,898        |
| Corporation tax                    | 63,824           | 28,890           |
| Other taxation and social security | 221,047          | 256,965          |
| Other creditors                    | 194,261          | 167,637          |
|                                    | <u>1,920,790</u> | <u>2,054,500</u> |

#### 6 Creditors: amounts falling due after more than one year

|                           | 2016<br>£      | 2015<br>£      |
|---------------------------|----------------|----------------|
| Bank loans and overdrafts | 166,067        | 188,170        |
| Other creditors           | 66,529         | 77,639         |
|                           | <u>232,596</u> | <u>265,809</u> |

The long-term loan and overdraft are secured by a debenture and a legal charge over the property.

#### 7 Provisions for liabilities

|                          | 2016<br>£     | 2015<br>£     |
|--------------------------|---------------|---------------|
| Deferred tax liabilities | 40,411        | 35,924        |
|                          | <u>40,411</u> | <u>35,924</u> |

#### 8 Called up share capital

|                                                                                     | 2016<br>£ | 2015<br>£ |
|-------------------------------------------------------------------------------------|-----------|-----------|
| Ordinary share capital<br>Issued and fully paid<br>5,000 Ordinary shares of £1 each | 5,000     | 5,000     |

#### 9 Audit report information

As the income statement has been omitted from the filing copy of the financial statements the following information in relation to the audit report on the statutory financial statements is provided in accordance with s444(5B) of the Companies Act 2006:

The auditor's report was unqualified.

The senior statutory auditor was Jean Ellis BA FCA CTA.

The auditor was DSG.

# EDMUND A STEPHENS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 NOVEMBER 2016

### 10 Operating lease commitments

#### Lessee

At the reporting end date the company had outstanding commitments for future minimum lease payments under non-cancellable operating leases, which fall due as follows:

|                            | 2016<br>£      | 2015<br>£      |
|----------------------------|----------------|----------------|
| Within one year            | 80,635         | 94,634         |
| Between two and five years | 51,798         | 65,182         |
|                            | <u>132,433</u> | <u>159,816</u> |

### 11 Related party transactions

#### Remuneration of key management personnel

The remuneration of key management personnel, who are also directors, is as follows.

|                        | 2016<br>£      | 2015<br>£      |
|------------------------|----------------|----------------|
| Aggregate compensation | <u>167,644</u> | <u>155,249</u> |

#### Transactions with related parties

During the year the company entered into the following transactions with related parties:

|                                                                                    | Sale of goods<br>2016<br>£ | 2015<br>£      |
|------------------------------------------------------------------------------------|----------------------------|----------------|
| Entities over which the entity has control, joint control or significant influence | <u>377,380</u>             | <u>373,039</u> |

|                                                                                    | Bad debt provision<br>2016<br>£ | 2015<br>£     |
|------------------------------------------------------------------------------------|---------------------------------|---------------|
| Entities over which the entity has control, joint control or significant influence | <u>16,627</u>                   | <u>16,627</u> |

Mr E A Stephens is a director and shareholder of Murray's Builders & Timber Merchants Limited, for which the above transactions are set out.

# EDMUND A STEPHENS LIMITED

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 NOVEMBER 2016

### 11 Related party transactions

(Continued)

The following amounts were outstanding at the reporting end date:

|                                                                                    |                   |
|------------------------------------------------------------------------------------|-------------------|
|                                                                                    | <b>2016</b>       |
|                                                                                    | <b>Balance</b>    |
|                                                                                    | <b>£</b>          |
| <b>Amounts owed by related parties</b>                                             |                   |
| Entities over which the entity has control, joint control or significant influence | 206,274           |
|                                                                                    | <u>          </u> |
|                                                                                    | <b>2015</b>       |
|                                                                                    | <b>Balance</b>    |
|                                                                                    | <b>£</b>          |
| <b>Amounts owed in previous period</b>                                             |                   |
| Entities over which the entity has control, joint control or significant influence | 270,640           |
|                                                                                    | <u>          </u> |

No guarantees have been given or received.

### 12 Directors' transactions

Rent was paid during the year to E A Stephens amounting to £18,720 (2015: £18,720)

The debits/(credits) on the directors' loan account are shown below:

| Description       | %<br>Rate | Opening<br>Balance<br>£ | Amounts<br>Advanced<br>£ | Interest<br>Charged<br>£ | Amounts<br>Repaid<br>£ | Closing<br>Balance<br>£ |
|-------------------|-----------|-------------------------|--------------------------|--------------------------|------------------------|-------------------------|
| Mr E A Stephens - | -         | (6,850)                 | 25,496                   | -                        | (18,720)               | (74)                    |
| Mr M Stephens -   | 3.00      | 71,023                  | 13,500                   | 5,479                    | (35,000)               | 55,002                  |
|                   |           | <u>64,173</u>           | <u>38,996</u>            | <u>5,479</u>             | <u>(53,720)</u>        | <u>54,928</u>           |

### 13 Controlling party

The ultimate controlling party is the director E A Stephens by virtue of his majority shareholding in the company.