REPORT AND ACCOUNTS

FOR THE YEAR ENDED 31ST MAY 1995



COMPANIES HOUSE 23/12/95

REPORT AND ACCOUNTS FOR THE YEAR ENDED 31ST MAY 1995

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| | The following pages do not form part of the Statutory Accounts: |
| 15 – 16 | Detailed Trading and Profit and Loss Account |
| | |

DIRECTORS F.J. Baxter Esq Mrs P.S.G. Baxter

AUDITORS Hillier Hopkins

CHARTERED ACCOUNTANTS, and Registered Auditors

79 Marlowes, Hemel Hempstead,

Herts. HP1 1LW.

COMPANY

NUMBER 01366728

REPORT OF THE DIRECTORS

The Directors present herewith the Company's Accounts for the year ended 31st May 1995, and report as follows:-

1. BUSINESS REVIEW

The Company has traded continuously during the year, the principal activity being as Removers, Hauliers and Warehousemen.

The Profit for the year before taxation was £7,351, which after the tax charge of £20,900 is transferred to general reserve.

The Directors do not recommend payment of a dividend for the current year.

The Directors expect turnover and profotability to increase in the coming year.

2. STATEMENT OF DIRECTORS RESPONSIBILITIES RELATING TO THE PREPARATION OF THE FINANCIAL STATEMENTS

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- a) select suitable accounting policies and then apply them consistently;
- b) make judgements and estimates that are reasonable and prudent;
- c) prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

3. DIRECTORS AND THEIR INTERESTS

The Directors of the Company during the year and their interests in the share capital of the Company at the beginning and end of the year were as follows:

| | Number of shares | | |
|------------------------------|------------------|---------------|--|
| | 31st May 1995 | 31st May 1994 | |
| F.J. Baxter Esq | 90 | 90 | |
| Mrs P.S.G. Baxter | 10 | 10 | |
| Mrs R Piper | Nil | Nil | |
| (resigned 24th October 1994) | | | |

Continued

REPORT OF THE DIRECTORS Continued

4. FIXED ASSETS

The Fixed Assets of the Company, together with any changes during the year are shown in detail in the Notes to the Accounts.

5. AUDITORS

Messrs Hillier Hopkins, Chartered Accountants, have indicated their willingness to continue in office.

Approved by the Board on:

Date. 20 12 95....

Signed on behalf of the Beard of Directors

Mrs P.S.G. Baxter - Secretary

Registered Office Smeaton Close, Rabans Lane, Aylesbury, Bucks. HP19 3DU.

AUDITORS' REPORT TO THE SHAREHOLDERS OF BAXTERS INTERNATIONAL REMOVALS LIMITED

We have audited the financial statements on pages 4 to 14 which have been prepared under the historical cost convention and the accounting policies set out on page 6.

Respective responsibilities of directors and auditors

As described on page 1 the company's directors are responsible for the preparation of the financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

Basis of Opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the Company's affairs as at 31st May 1995 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Date. 22nd December 1995

HILLIER HOPKINS
CHARTERED ACCOUNTANTS,
and Registered Auditor
79 Marlowes,
Hemel Hempstead,
Herts.
HP1 11W.

PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31ST MAY 1995

| | <u>Notes</u> | £ | 1995 £ | £ | 1994 £ |
|--|--------------|-------------------|-----------|-----------------|-----------|
| TURNOVER | 2 | 2 | 2,183,767 | 2 | ,361,835 |
| Cost of Sales | | 1 | ,603,795 | 1 | ,752,692 |
| GROSS PROFIT | | | 579,972 | | 609,143 |
| ADMINISTRATION COSTS | | | 517,214 | | 540,503 |
| OPERATING PROFIT | 3 | | 62,758 | | 68,640 |
| Interest Receivable Interest Payable | 5 6 | 2,554 (57,961) | (55,407) | 247 (54,573) | (54,326) |
| PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION | | | 7,351 | | 14,314 |
| Tax on Ordinary Activities | 7 | | 20,900 | | (15,442) |
| (LOSS)/PROFIT ON ORDINARY ACTI AFTER TAXATION | VITIES | | (13,549) | | 29,756 |
| RETAINED PROFIT FOR THE YEAR | | | (13,549) | | 29,756 |
| Retained Profit: At 1st June 1994 Movement on Revaluation Reserv | ле 8 | 115,594 65,842 | | 85,838 | |
| | | | 181,436 | | 85,838 |
| RETAINED PROFIT : At 31st May 1995 | | | 167,887 | | 115,594 |

The notes on pages 6 to 14 form part of the Accounts.

All of the above amounts relate to Continuing Operations.

The Company has no recognised gains or losses other than the profit for the year as stated above.

BALANCE SHEET 31ST MAY 1995

| | Notes | £ | 1995 £ | £ | 1994 £ |
|---|----------|----------------------------|--------------|----------------------------|--------------------|
| FIXED ASSETS | | | | | |
| Tangible Assets Investments | 9 10 | | 369,476 - | | 1,010,364 5,895 |
| | | | 369,476 | | 1,016,259 |
| CURRENT ASSETS | | | | | |
| Stocks Debtors Cash at Bank and In Hand | 11 12 | 6,510 375,752 16,509 | | 6,374 391,216 33,181 | |
| | | 398,771 | | 430,771 | |
| Creditors - Amounts falling due within one year | 14 | (429,562) | | (920,854 |) |
| NET CURRENT (LIABILITIES) | | | (30,791) | | (490,083) |
| ASSETS LESS CURRENT LIABILITIES | | | 338,685 | | 526,176 |
| Creditors - Amounts falling due after more than one year | ır 15 | (140,898) | 1 | (335,740 |) |
| Provisions for Liabilities and Charges | 16 | (29,800) | l | (8,900 |) |
| | | | (170,698) | | (344,640) |
| NET ASSETS | | | 167,987 | | 181,536 |
| CAPITAL AND RESERVES | | | | | |
| Called up Share Capital | 17 | | 100 | | 100 |
| Revaluation Reserve Profit and Loss Account | 19 | | 167,887 | | 65,842 115,594 |
| SHAREHOLDERS' FUNDS - Equity Interests | 18 | | 167,987 | | 181,536 |
| Signed on behalf of the Board of Directors | | | Approved b | y the Boa | rd on: |
| F.J. Baxter Esq - Director | • | | Qo 13 | [9.5 | DATE |

The notes on pages 6 to 14 form part of the Accounts.

NOTES TO THE ACCOUNTS

1. ACCOUNTING POLICIES

The following notes outline the main Accounting Policies of the Company, which have been used consistently in preparing these Accounts.

1.1 Accounting Conventions

The Financial Statements are prepared under the Historical Cost Convention.

1.2 Turnover

This represents the invoiced amounts of goods sold and services provided, net of Value Added Tax.

1.3 Depreciation of Tangible Assets

Depreciation is calculated to write off the cost less the estimated residual value of the Tangible Fixed Assets over their expected useful lives at the following rates:-

Fixtures and Fittings Plant and Machinery Motor Vehicles 25% on reducing balance 25% on reducing balance 17.5% on reducing balance

1.4 Stocks

These are valued on a first in first out basis at the lower of cost and net realisable value. In respect of work in progress and finished goods, cost includes overheads, transportation, and duty costs where appropriate.

1.5 Deferred Taxation

Deferred Taxation is provided using the liability method in respect of the taxation effect of all timing differences other than those which are expected with reasonable certainty to continue in the foreseeable future.

NOTES TO THE ACCOUNTS - CONTINUED

1.6 Hire Purchase Contracts and Finance Leases

Assets acquired under hire purchase contracts and finance leases are capitalised as fixed assets and depreciated in accordance with the above Accounting Policy. Full provision is made for the capital cost outstanding of each asset so acquired, the interest element being written off as incurred.

1.7 Pension Contributions

The Company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the Company in an independently administered fund. The pension cost in the Profit and Loss Account represents contributions payable by the Company to the fund.

2. TURNOVER

The Turnover and pre-tax Profit are attributable to the company's main activity.

During the year the Company exported 63% of its turnover.

| | | 1995 £ | 1994 £ |
|----|---|-----------------|------------------|
| 3. | PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION | | |
| | This is stated after charging (crediting): | | |
| | Directors' Remuneration | 148,400 | 121,865 |
| | Auditors' Remuneration Depreciation | 6,850 98,960 | 5,700 114,834 |
| | Adjustment on Disposal of Fixed Assets | 3,748 | (1,475) |
| | - | · | |

NOTES TO THE ACCOUNTS - CONTINUED

| | | 1995 £ | 1994 £ |
|-----|--|--------------------------------------|--------------------------------------|
| 4. | EMPLOYEE INFORMATION | | |
| 4.1 | Staff costs (Including Directors Remuneration) | | |
| | Wages and Salaries Social Security Costs Other Pension Costs Other Costs | 713,805 72,025 71,190 2,598 | 759,798 78,138 18,231 3,486 |
| | | 859,618 ——— | 859,653 |
| 4.2 | The average weekly number of employees (including Directors) during the year was made up as follows: | No. | No. |
| | Office and Management Administration Drivers & Porters | 4 7 50 | 3 3 60 |
| | | <u>61</u> | 66 |
| 4.3 | Directors' emoluments: | | |
| | Fees and salaries Pension contributions Compensation for Loss of Office Benefits in kind | 78,000 70,400 3,000 | 104,465 17,400 |
| | belieffes hi kiiki | 34,044 | 40,290 |
| | | 185,444 | 162,155 |
| | | <u>1995</u> | 1994 |
| 5. | INTEREST RECEIVABLE | £ | £ |
| | Commission Receivable Other Income Other Interest | 1,865 689 - | 242 5 |
| | | 2,554 | 247 |

NOTES TO THE ACCOUNTS - CONTINUED

| | ************************************** | | |
|-----|--|--------------------------------|--------------------------------|
| | | 1995 £ | 1994 £ |
| 6. | INTEREST PAYABLE | | ~ |
| | On Bank Overdrafts Repayable within 5 years On Loans Repayable within 5 years On Other Loans | 17,901 19,167 20,893 | 11,867 18,073 24,633 |
| | | | |
| 7. | TAXATION | <u>1995</u> £ | 1994 £ |
| • | TARTION . | | |
| 7.1 | The Tax charge on the Profit on Ordinary Activities for the year was as follows: | | |
| | Deferred Taxation (see note 16) | 20,900 | (20,400) |
| | Taxation (over)/underprovided in previous years: | 20,900 | (20,400) |
| | Corporation Tax | _ | 3,918 |
| | Deferred Taxation | | 1,040 |
| | | 20,900 | (15,442) |
| 7.2 | There are losses available to be carried forward against future profits of £4,818 (1994: £38,639) | | |
| 7.2 | The company is a close company within the terms of Section 414 of the Taxes Act 1988. | | |
| | · | | |

8. MOVEMENT ON REVALUATION RESERVE

| | 1995 £ | 1994 £ |
|--------------------------------------|-----------|-----------|
| Opening Balance | 65,842 | 65,842 |
| Written back on Disposal of Property | (65,842) | - |
| Closing Balance | | 65,842 |

NOTES TO THE ACCOUNTS - CONTINUED

9. TANGIBLE FIXED ASSETS

| | Land and Buildings £ | Fixtures and Fittings £ | Plant and <u>Equipment</u> £ | Motor Vehicles £ | <u>Total</u> |
|---|------------------------------|----------------------------------|---------------------------------------|-------------------------------|------------------------------------|
| Cost: At 1st June 1994 Additions Disposals | 492,957 - (492,956) | 105,670 1,484 | 202,296 - - | 15,000 | 1,450,981 16,484 (591,475) |
| At 31st May 1995 | 1 | 107,154 | 202,296 | 566,539 | 875,990 |
| Depreciation: At 1st June 1994 Charge for Year Disposals | - - - | 61,303 | 157,009 11,334 | 222,305 75,665 (33,063) | 98,960 |
| At 31st May 1995 | | 73,264 | 168,343 | 264,907 | 506,514 |
| Net Book Value at 31st May 1995 | 1 | 33,890 | 33,953 | 301,632 | 369,476 |
| Net Book Value at 31st May 1994 | 492,957 | 44,367 | 45,287 | 427,753 | 1,010,364 |
| Included in the amo above are the folio to leased assets are to Hire Purchase co | wing amounts d assets whi | relating | | | Hire Purchase Contracts £ |
| Cost: At 1st June 1994 At 31st May 1995 | | | | | 636,208 586,714 |
| Accumulated Depreci | ation: | | | | |
| At 1st June 1994 At 31st May 1995 | | | | | 215,836 269,015 |
| Net Book Value: At 31st May 1995 | | | | | 317,699 |
| At 31st May 1994 | | | | | 420,372 |

As at 31st May 1995, the Company's interest in Long Leasehold land and buildings represents a Head Lease held over the property.

NOTES TO THE ACCOUNTS - CONTINUED

| | NOTES TO THE ACCOUNTS - CONTINUED | | |
|-----|--|-----------------------------|-----------------------------|
| 10. | TRADE INVESTMENTS | Unlisted £ | Total £ |
| | 50 shares held as a member of The International Movers Mutual Insurance Company Limited - at cost. | 1,346 | 1,346 |
| | Disposal in year | (1,346) | _ |
| | Shares held in Brittannia Movers International - at cost 2,603 Ordinary Shares of £1 each | 4,549 | 4,549 |
| | Disposal in year | (4,549) | 5,895 |
| 11. | STOCKS The amounts attributable to the different categories are as follows: | 1995 £ | 1994 £ |
| | Vehicle Spares | 6,510 | 6,374 |
| 12. | DEBTORS | <u>1995</u> £ | <u>1994</u> £ |
| | Trade Debtors Other Debtors Prepayments | 270,278 16,707 88,767 | 306,927 11,182 73,107 |
| | | 375,752 | 391,216 |

1994

1995

5,339

5,339

28,904

5,339

34,243

BAXTERS INTERNATIONAL REMOVALS LIMITED

NOTES TO THE ACCOUNTS - CONTINUED

| | | ± 1232 | <u>1994</u> |
|------|--|--|--|
| 13. | CREDITORS - AMOUNTS FALLING DUE WITHIN ONE YEAR | t. | , £ |
| | Trade Creditors Corporation Tax Other Taxes and Social Security Costs Directors' Current Accounts Other Creditors Pension Fund Loan Bank Loan Bank Loan Bank Loans and Overdraft (see note 15.1) Obligations Under Lease and Hire Purchase Contracts (see note 14) | 1,150 39,929 - 32,000 32,472 | 2,667 73,683 (924) 68,394 140,000 30,000 297,678 |
| | in into ratable conductor (see note 14) | 124,449 429,562 | 920,854 |
| | Obligations under lease and hire purchase contracts are secured on the assets to which they relate. | s | |
| | The Bank Loan and overdraft are secured on the Compa Premises in Aylesbury. The Loan is repayable over interest rate of 11.9% per annum. | any's Leas 10 years a | ehold t an |
| 14. | OBLIGATIONS UNDER LEASE AND HIRE PURCHASE CONTRACTS | 1995 £ | 1994 £ |
| | Gross Obligations: Total Future Obligations Less: Future Finance Charges | 200,562 12,355 188,207 | 436,928 76,106 360,822 |
| | Due within one year Due within two to five years | 124,449 63,578 | 137,064 223,758 |
| | | 188,027 | 360,822 |
| 14.1 | OPERATING LEASES | | |
| | The Company is committed to the following rental pa for the forthcoming year | yments | |
| | Agreements expiring: | | |

The company is committed to rental payments on the Leasehold property of £99000 in the coming year.

Within one year

Within two to five years

NOTES TO THE ACCOUNTS - CONTINUED

| | | 1995 £ | 1994 ¢ |
|------|--|------------------|-----------|
| 15. | CREDITORS - AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR | * | 2 |
| | Bank Loans (see note 15.1) Obligations Under Lease and | 77,320 | 111,982 |
| | Hire Purchase Contracts | 63,578 | 223,758 |
| | | 140,898 | 335,740 |
| 15.1 | The total amount of Bank Loans and Overdafts was as follows:- Falling Due within One Year: | | |
| | Bank Overdraft Bank Loan - Current Portion | 32,472 32,000 | |
| | | 64,472 | 467,678 |
| | Falling Due after more than One Year: | | |
| | Bank Loan - Repayable within Two to Five Years | 77,320 | 111,982 |
| | Total Bank Borrowings | 141,792 | 549,660 |
| | | | |

The bank loan which totals £109,320 is repayable in annual instalments of £25,000. The loan is secured by a floating charge over the assets and undertakings of the company.

Obligations under lease and Hire Purchase contracts are secured on the assets to which they relate.

NOTES TO THE ACCOUNTS - CONTINUED

| 16.1 | Analysis of provision made and amount unprovided: | | | | | |
|------|---|------------------|--------------|----------------|---------------------------------------|--|
| | | 1 | 1995 | 1994 | | |
| | Pi | Provision Amount | | | Provision Amount | |
| | | | unprovided | | nprovided | |
| | | £ | £ | £ | £ | |
| | Accelerated Capital Allowances | 30,800 | Nil | 18,500 | Nil | |
| | Unrelieved Trading Losses Revaluation Reserve | (1,000) Nil |) NIL NIL | (9,600) Nil | Nil 23,100 | |
| | Revaluación Reserve | MIT | | MTT | | |
| | | 29,800 | NIL | 8,900 | 23,100 | |
| | | | | | | |
| | | | | | | |
| | | | - | | | |
| 17. | SHARE CAPITAL | | | Allotted | . Issued | |
| | | | Authorised | and Ful | | |
| | | | | 1995 | 1994 | |
| | | | £ | £ | £ | |
| | 100 Ordinary Shares of £1 each | | 100,000 | 100 | 100 | |
| | | | | | | |
| | | | • | | | |
| 10 | DECOMPLET TRUTON OF MOVERHEADING TH | | | | | |
| 18. | RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS FUNDS | | | | | |
| | | | 1995 | | 1994 | |
| | | | £ | | £ | |
| | (Loss)/Profit for the Financial Year | | (13,549) | | 29,756 | |
| | , | | | | · · · · · · · · · · · · · · · · · · · | |
| | | | | | | |
| | Net Reduction to Shareholders' Funds | | (13,549) | | 29,756 | |
| | Opening Shareholders' Funds | | 181,536 | | 151,780 | |
| | • | | | | | |
| | Closing Shareholders Funds | | 167,987 | | 181,536 | |
| | | | | | | |

19. POST BALANCE SHEET EVENTS

16.

DEFERRED TAXATION

The Company became a wholly owned subsidiary of FBI Holdings Limited from 1st June 1995.