Companies House

Registered No 1342230

Cooper Fulleon Limited

Report and Financial Statements

31 December 2009

WEDNESDAY



29/09/2010
COMPANIES HOUSE

252

Directors

R Campbell

G L Gawronski

S D Whittaker

K M A Beyen

B T Walder

Secretaries

Abogado Nominees Limited T V Helz

Auditors

Ernst & Young LLP 1 Bridewell Street Bristol Avon BS1 2AA

Registered Office

Jephson Court Tancred Close Queensway Royal Leamington Spa Warwickshire CV31 3RZ

Directors' report

The directors present their report and financial statements for the year ended 31 December 2009

Results and dividends

The profit for the year after taxation amounted to £2,948,000 (2008 profit – £2,314,000) The directors do not recommend the payment of a dividend (2008 £nil)

Principal activities and review of the business

The principal activity of the company during the year was the production of electronic sounders for use in fire alarm and security systems and associated equipment

Fulleon continues to trade successfully despite increased competition. Ongoing emphasis on cost control resulted in the company maintaining operating margins and return on sales

Key Performance Indicators	Definition	Ratio	
		2009	2008
D. c. c.l.	Daffalacian as //T	10.50/	20.20/
Return on sales	Profit before tax/Turnover	18 5%	20 3%
Gross Profit %	Gross Profit/Turnover	42 3%	45 0%
Operating Profit %	Operating Profit/Turnover	17 6%	17 9%
Operating working capital turns	Turnover/(Trade debtors+ stocks-trade creditors)	5 2	67
Inventory turns	Annual cost of sales(COS)/stocks	7 2	8 6
Operating Profit per employee (£'000)	Operating Profit/ number of employees	25 3	23 4
Trade debtor days	Trade debtors/Average sales per day	55 1	58 1
Trade creditor days	Trade creditors/Average COS per day	24 8	49 0

Directors' report

Principal risks and uncertainties

The principal risks and uncertainties facing the company are broadly grouped as - competitive, legislative and financial

Competitive risks

There is increasing competition from companies in the market on price, service and technology

Legislative risks

In the UK and Europe, electronic sounders must be manufactured to EU standards which are subject to continuous revision. Any new directives may have an impact on the returns the company currently delivers. In addition to the compliance costs, failure to comply with the standards could materially affect the company's ability to operate in a particular market.

The developing markets of Asia and South America are setting their own standards which are different to those required in Europe and the US resulting in increased costs of entry into these markets

Financial

As the company operates worldwide and sells in different currencies, exchange rate movement is a constant risk to profitability as it is not possible to continually revise prices

Research and development activities

The company has maintained its commitment in the area of research and development. Continuity of investment in this area is essential for the company to retain a competitive position in the market

Going Concern

The company's business activities, together with the factors likely to affect its future development, performance and position are set out in the Directors' report

The directors have a reasonable expectation that the company has adequate resources to continue in operation for the foreseeable future. Thus they continue to adopt the going concern basis of accounting in preparing the annual financial statements.

Employees

The company gives disabled people full and fair consideration for all job vacancies for which they offer themselves as suitable candidates, having regard to their particular aptitudes and abilities. Whenever possible, provision is made for training and career development of disabled persons and every effort would be made to retrain any employee who became disabled. The company recognises the importance of good employee relations and the management is encouraged to adopt such employee consultation as appropriate.

Directors

The directors who served the company during the year were as follows

R Campbell

G L Gawronski

S D Whittaker

K M A Beyen

B T Walder

P W Maxwell (resigned 31 January 2009)

Directors' report

Directors' qualifying third party indemnity provisions

Cooper Industries Limited, the ultimate parent has indemnified one or more directors of the company against liability in respect of proceedings brought by third parties subject to the conditions set out in section 234 of the Companies Act 2006 Such qualifying third party indemnity provision remains in force as at the date of approving the directors' report

Disclosure of information to the auditors

So far as each person who was a director at the date of approving this report is aware, there is no relevant audit information, being information needed by the auditor in connection with preparing its report, of which the auditor is unaware. Having made enquiries of fellow directors and the company's auditor, the directors have taken all the steps that they are obliged to take as directors in order to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information

Re-appointment of auditors

In accordance with s 485 of the Companies Act 2006, a resolution is to be proposed at the Annual General Meeting for reappointment of Ernst & Young LLP as auditors of the company

By order of the Board 28/9/10

R Campbell

Director

Statement of directors' responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law) Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping proper accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Independent auditors' report

to the members of Cooper Fulleon Limited

We have audited the financial statements of Cooper Fulleon Limited for the year ended 31 December 2009 which comprise the Profit and Loss Account, the Balance Sheet, the Statement of Total Recognised Gains and Losses, and the related notes 1 to 20 The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement set out on page 5, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements.

Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 December 2009 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

Independent auditors' report

to the members of Cooper Fulleon Limited

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

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Ken Griffin (Senior statutory auditor) for and on behalf of Ernst & Young LLP, Statutory Auditor Bristol

29 September 2010

Profit and loss account

for the year ended 31 December 2009

		2009	2008
	Notes	£000	£000
Turnover	2	15,668	15,971
Cost of sales		(9,045)	(8,781)
Gross Profit	•	6,623	7,190
Net operating expenses	4	(3,863)	(4,331)
Operating Profit	3	2,760	2,859
Interest receivable and similar income	6	143	384
Profit on ordinary activities before taxation	•	2,903	3,243
Tax on profit on ordinary activities	7	45	(929)
Profit for the financial year	14	2,948	2,314
	:	=	

The profit and loss account is prepared in respect of continuing activities

Statement of total recognised gains and losses

for the year ended 31 December 2009

There are no recognised gains or losses other than disclosed in the profit and loss account above

Balance Sheet

at 31 December 2009

		2009	2008
	Notes	£000	£000
Fixed assets	8	1.620	1 677
Tangible assets	0	1,628	1,677
Current assets			
Stocks	9	1,255	1,019
Debtors	10	26,216	3,236
Cash at bank and in hand		362	9,665
		27,833	13,920
Creditors amounts falling due within one year	11	(14,623)	(3,707)
Net current assets		13,210	10,213
Total assets less current liabilities		14,838	11,890
Capital and reserves		=======================================	
Called up share capital	13	40	40
Profit and loss account	14	14,798	11,850
Shareholders' funds	14	14,838	11,890

Approved for issue by the Board of Directors and signed on its behalf by

R Campbell Director

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at 31 December 2009

1. Accounting policies

Basis of preparation

The financial statements are prepared under the historical cost convention and in accordance with applicable accounting standards

Statement of cash flows

Under Financial Reporting Standard 1 (revised 1996) the company is exempt from the requirement to prepare a cash flow statement, on the grounds that the ultimate parent undertaking includes the company in its own published consolidated accounts

Revenue

Revenue is recognised to the extent that the company obtains the right to consideration in exchange for its performance. Revenue is measured at the fair value of the consideration received, excluding discounts, rebates, VAT and other sales taxes or duty. Revenue from the sale of goods is recognised when the significant risks and rewards of ownership of the goods have passed to the buyer, usually on dispatch of the goods.

Research and development

Expenditure on research and development is written off in the year in which it is incurred

Tangible fixed assets

Depreciation is provided on all tangible fixed assets, other than freehold land, at rates calculated to write off the cost, less estimated residual value based on prices prevailing at the date of acquisition, of each asset evenly over its expected useful life, as follows

Freehold buildings – 50 years Motor vehicles – 4 years Plant and machinery – 4 to 7 years

The carrying values of tangible fixed assets are reviewed for impairment when events or changes in circumstances indicate the carrying value may not be recoverable

Stocks

Stocks are stated at the lower of cost and net realisable value. Finished goods and work in progress includes all direct costs and attributable overheads incurred in bringing the stocks to their present location and condition. Net realisable value is based on estimated selling prices less any further costs expected to be incurred to completion and disposal.

Tax

The charge for taxation is based on the result for the year and takes into consideration timing differences arising as a result of different treatments of certain items for taxation and accounting purposes

at 31 December 2009

1. Accounting policies (continued)

Deferred taxation

Deferred taxation is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or right to pay less or to receive more, tax, with the following exception

Deferred tax assets are recognised only to the extent that the directors consider that it is more likely
than not that there will be suitable taxable profits from which the future reversal of the underlying
timing differences can be deducted

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date

Foreign currencies

Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction

Monetary assets and liabilities denominated in foreign currencies are retranslated at the rate of exchange ruling at the balance sheet date

All differences are taken to the profit and loss account

Leasing and hire purchase commitments

Rentals payable under operating leases are charged in the profit and loss account on a straight line basis over the lease term

Pension Costs

Cooper Safety Limited, the immediate parent undertaking of the company operates a defined contribution pension scheme in respect of certain employees. The scheme's funds are administered by trustees and are independent of the company's finances. Pension costs are charged to the profit and loss account in the year in which contributions fall due.

at 31 December 2009

2. Turnover

Turnover, which is stated net of value added tax, represents amounts invoiced to third parties and is attributable to one continuing activity, as stated in the directors' report

An analysis of turnover by geographical market is given below

	7th dilarysis of turnover by geograpment market is given below		
		2009	2008
		£000	£000
	UK	6,313	7,016
	Europe	8,382	7,870
	Other	973	1,085
		15,668	15,971
3.	Operating profit	=	
	This is stated after charging		
		2009	2008
		£000	£000
	Depreciation of owned fixed assets	100	123
	Hire of plant and equipment	72	69
	Research and development expenditure written off	680	555
	Auditors' remuneration – audit of the accounts		19
		-	
4	Net operating expenses		
		2009	2008
		£000	£000
	Distribution costs	193	467
	Administrative expenses	3,670	3,864
		3,863	4,331

at 31 December 2009

5. Staff costs

The monthly average number of employees (including directors) during the year was as follows

	2009	2008
	No	No
Production	64	76
Sales	16	17
Administration	29	29
	109	122
		
The aggregate payroll costs of these persons were as follows		
	2009	2008
	£000	£000
Wages and salaries	2,305	2,426
Social security costs	234	241
Other pension costs	71	55
	2,610	2,722
	==	

Directors serving in the current year received emoluments in relation to services provided to this company amounting to £121,988 (2008 – £112,181) of which £7,067 (2008 – £7,163) relates to contributions paid to money purchase pension schemes in respect of the directors. Directors for whom the company makes contributions to money purchase pension schemes totalled 1 (2008 1)

6 Interest receivable and similar income

	2009 £000	2008 £000
Bank interest receivable	143	384

at 31 December 2009

(a)	l ax on	profit	on ordi	nary :	activities	

The tax	(credit)/charge	is made up as	follows
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	2009	2008
	£000	£000
Current tax		
UK corporation tax		024
UK corporation tax on profits for the year	•	934
		934
Deferred tax		
Origination/reversal of timing differences	(45)	(5)
Adjustments in respect of prior years	-	_
	(45)	(5)
Tax (credit)/charge on profit on ordinary activities	(45)	929

(b) Factors affecting tax (credit)/charge for the year

The tax assessed on the profit on ordinary activities for the year differs from the standard rate of corporation tax in the UK. The differences are reconciled below -

	2009	2008
	£000	£000
Profit on ordinary activities before tax	2,903	3,243
Profit on ordinary activities multiplied by the	 :	
standard rate of corporation tax in the UK of 28% (2008 – 28 5%)	813	924
Effects of		
Expenses not deductible for tax purposes	3	2
Depreciation in excess of capital allowances	(3)	4
Depreciation of ineligible assets	4	3
Other timing differences	46	1
Utilisation of group losses	(863)	-
Total current tax	-	934

at 31 December 2009

7 Tax (continued)

(c) Change to future tax rates

In his budget of 22 June 2010, the Chancellor of the Exchequer announced Budget tax changes, which, if enacted in the proposed manner, will have a significant effect on the Company's future tax position. As at the balance sheet date, the tax changes announced in the Budget were not 'substantively enacted' and as such, in accordance with accounting standards, the changes have not been reflected in the Company's financial statements as at 31 December 2009

The budget proposed a decrease in the rate of UK corporation tax from 28% to 24% by 1% each year, from April 2011, which will be enacted annually. The effect of the reduction in the tax rate to 24% on the Company's deferred tax asset would be to reduce the deferred tax asset by £14,000. The budget also proposed a decrease in the capital allowance rates available on plant and machinery and integral fixtures from 20% to 18% and 10% to 8% respectively from 1 April 2012. The above changes to the capital allowance and tax rates will impact the amount of the future cash tax payment to be made by the Company.

8. Tangible fixed assets

Freehold land and buildings £000	Plant and equipment £000	Total £000
1,693 - - -	2,105 62 (17) (71)	3,798 62 (17) (71)
1,693	2,079	3,772
291 28	1,830 72 (17) (60)	2,121 100 (17) (60)
319	1,825	2,144
1,374	254	1,628
1,402	275	1,677
	and buildings £000 1,693 1,693 319 - 1,374	and buildings equipment £000 £000 1,693 2,105 - 62 - (17) - (71) 1,693 2,079 291 1,830 28 72 - (17) - (60) 319 1,825

The total cost of non-depreciable land is £329,000 (2008 - £329,000)

at 31 December 2009

9.	Sto	cks
•	~	

	2009 £000	2008 £000
Raw materials and consumables	539	584 39
Work in progress Finished goods and goods for resale	44 672	396
	1,255	1,019
		

The difference between the purchase price or production cost of stocks and their replacement cost is considered by the directors as being not material

10. Debtors

	2009	2008
	£000	£000
Trade debtors	2,364	2,541
Amounts owed by group undertakings	23,407	327
Other debtors	298	270
Prepayments and accrued income	51	47
Deferred tax asset (note 12)	96	51
	26,216	3,236

11 Creditors: amounts falling due within one year

Creditors: amounts failing due within one year			
		2009	2008
	•	£000	£000
Trade creditors		614	1,179
Amounts owed to group undertakings		12,739	1,415
Corporation tax		935	929
Accruals and deferred income		335	184
	•	14,623	3,707
	_		

at 31 December 2009

4	_	-	-		4.
1	7	Det	terre	d ta	xation

	2009 £000	2008 £000
At January Credited to the profit and loss account (note 7)	(51) (45)	(46) (5)
At December	(96)	(51)

Deferred taxation assets provided in the accounts and the amounts not provided are as follows

2009	2008
£000	£000
(41)	(44)
(55)	(7)
(96)	(51)
	£000 (41) (55)

13 Issued share capital

	2009	2008
Allotted, called up and fully paid	£000	£000
40,000 ordinary shares of £1 each	40	40

14. Reconciliation of shareholders' funds and movement on reserves

			Total
		Profit	share-
	Share	and loss	holders'
	capıtal	account	funds
	£000	£000	£000
At 31 December 2007	40	9,536	9,576
Profit for the year	-	2,314	2,314
At 31 December 2008	40	11,850	11,890
Profit for the year	-	2,948	2,948
At 31 December 2009	40	14,798	14,838
		=====	

15. Pension commitments

The pension charge for the year ended 31 December 2009 was £70,697 (2008–£55,000) At 31 December 2009, there were no outstanding contributions (2008 – £nil) The company employees participate in the Cooper Safety Limited defined contribution scheme

Provided

at 31 December 2009

16. Operating lease commitments

At the end of the year the company had annual commitments under non-cancellable operating leases in respect of plant and machinery as follows

	2009	2008
	£000	£000
Leases expiring		
Within one year	12	1
In two to five years	40	62
	52	63

17. Contingent liabilities

Guarantees have been given by the company in the ordinary course of business in respect of overdraft facilities granted to certain group companies. At the balance sheet date, £45,064,000 (2008 – £61,983,000) was outstanding under such guarantees

18. Capital commitments

Amounts contracted for but not provided for in the financial statements amounted to £4,330 (2008 – £11,598)

19. Related party transactions

The company has taken advantage of the exemption under FRS 8 not to disclose transactions with fellow group companies

20. Ultimate parent undertaking and controlling party

The company is a subsidiary of Cooper Safety Limited which is the immediate parent company incorporated in England and Wales. The ultimate parent company is Cooper Industries Plc, which is registered in Ireland, and listed on the New York Stock Exchange. It is the only group which prepares consolidated financial statements which include the results of Cooper Fulleon Limited.

Copies of the consolidated accounts of Cooper Industries Plc, are available to the public and may be obtained from Jephson Court, Tancred Close, Royal Learnington Spa, Warwickshire, CV31 3RZ