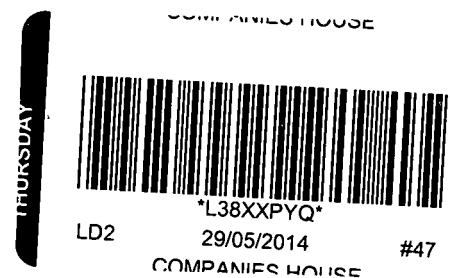


JOHN HANLON & CO LIMITED

DIRECTOR'S REPORT AND FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 AUGUST 2013



JOHN HANLON & CO LIMITED

COMPANY INFORMATION

DIRECTOR J F Hanlon

COMPANY SECRETARY P J Hanlon

REGISTERED NUMBER 1311902

REGISTERED OFFICE Highlands Farm
Campton
Shefford
Beds
SG17 5NZ

INDEPENDENT AUDITORS Barber & Co LLP
Chartered Accountants & Statutory Auditor
131-135 Temple Chambers
3-7 Temple Avenue
London
EC4Y 0HP

BANKERS Barclays Bank plc
12-12a Howard Centre
Welwyn Garden City
Herts
AL8 6HA

JOHN HANLON & CO LIMITED

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The following pages do not form part of the statutory financial statements:

Detailed profit and loss account and summaries	18 - 20
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JOHN HANLON & CO LIMITED

DIRECTOR'S REPORT FOR THE YEAR ENDED 31 AUGUST 2013

The director presents his report and the financial statements for the year ended 31 August 2013.

DIRECTOR'S RESPONSIBILITIES STATEMENT

The director is responsible for preparing the Director's report and the financial statements in accordance with applicable law and regulations.

Company law requires the director to prepare financial statements for each financial year. Under that law the director has elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the director must not approve the financial statements unless he is satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the director is required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The director is responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable him to ensure that the financial statements comply with the Companies Act 2006. He is also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

PRINCIPAL ACTIVITIES

The company's principal activity continues to be the hire, sale and service of heavy equipment.

BUSINESS REVIEW

The company has increased and updated its hire fleet through a planned programme of asset purchase and disposal, ensuring that the company is able to meet its customers' requirements present and future. Fleet hire is the major source of income providing customers with quality service backed rentals largely to the recycling and waste management industries and local authorities. The year under review has again been a successful one.

The company is confident as to the continuing profitability of its business. A substantial part of the company's business is under long term contract and demand for ex hire machines continues to be strong.

JOHN HANLON & CO LIMITED

**DIRECTOR'S REPORT
FOR THE YEAR ENDED 31 AUGUST 2013**

RESULTS

The profit for the year, after taxation, amounted to £501,394 (2012 - £425,839).

DIRECTOR

The director who served during the year was:

J F Hanlon

DISCLOSURE OF INFORMATION TO AUDITORS


The director at the time when this Director's report is approved has confirmed that:

- so far as he is aware, there is no relevant audit information of which the company's auditors are unaware, and
- he has taken all the steps that ought to have been taken as a director in order to be aware of any relevant audit information and to establish that the company's auditors are aware of that information.

AUDITORS

Under section 487(2) of the Companies Act 2006, Barber & Co LLP will be deemed to have been reappointed as auditors 28 days after these financial statements were sent to members or 28 days after the latest date prescribed for filing the accounts with the Registrar, whichever is earlier.

This report was approved by the board on 28 May 2014 and signed on its behalf.

A handwritten signature in black ink, appearing to read 'J F Hanlon', is written over a large, faint, light-grey watermark of the same signature.

J F Hanlon
Director

JOHN HANLON & CO LIMITED

INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF JOHN HANLON & CO LIMITED

We have audited the financial statements of John Hanlon & Co Limited for the year ended 31 August 2013, set out on pages 5 to 17. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an Auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

RESPECTIVE RESPONSIBILITIES OF DIRECTOR AND AUDITORS

As explained more fully in the Director's responsibilities statement, the director is responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

SCOPE OF THE AUDIT OF THE FINANCIAL STATEMENTS

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the director; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Director's report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

OPINION ON FINANCIAL STATEMENTS

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 August 2013 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

OPINION ON OTHER MATTER PRESCRIBED BY THE COMPANIES ACT 2006

In our opinion the information given in the Director's report for the financial year for which the financial statements are prepared is consistent with the financial statements.

JOHN HANLON & CO LIMITED

INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF JOHN HANLON & CO LIMITED

MATTERS ON WHICH WE ARE REQUIRED TO REPORT BY EXCEPTION

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of director's remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

A handwritten signature in black ink, appearing to be 'PJ' with a large loop and a trailing flourish.

Philip Jones (Senior statutory auditor)

for and on behalf of
Barber & Co LLP

Chartered Accountants and Statutory Auditor

131-135 Temple Chambers
3-7 Temple Avenue
London
EC4Y 0HP

28 May 2014

JOHN HANLON & CO LIMITED

**PROFIT AND LOSS ACCOUNT
FOR THE YEAR ENDED 31 AUGUST 2013**

	Note	2013 £	2012 £
TURNOVER	1,2	7,530,600	7,240,338
Cost of sales		<u>(5,241,657)</u>	<u>(5,272,271)</u>
GROSS PROFIT		2,288,943	1,968,067
Distribution costs		(231,195)	(202,863)
Administrative expenses		<u>(650,655)</u>	<u>(542,317)</u>
OPERATING PROFIT	3	1,407,093	1,222,887
Interest payable and similar charges	5	<u>(773,835)</u>	<u>(721,136)</u>
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		633,258	501,751
Tax on profit on ordinary activities	6	<u>(131,864)</u>	<u>(75,912)</u>
PROFIT FOR THE FINANCIAL YEAR		<u><u>501,394</u></u>	<u><u>425,839</u></u>

All amounts relate to continuing operations.

There were no recognised gains and losses for 2013 or 2012 other than those included in the Profit and loss account.

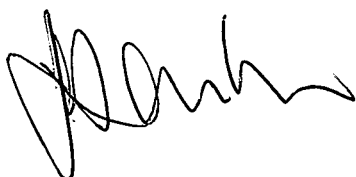
The notes on pages 8 to 17 form part of these financial statements.

JOHN HANLON & CO LIMITED
REGISTERED NUMBER: 1311902

BALANCE SHEET
AS AT 31 AUGUST 2013

	Note	£	2013 £	£	2012 £
FIXED ASSETS					
Tangible assets	7		20,769,541		17,520,545
CURRENT ASSETS					
Stocks	8	254,024		383,480	
Debtors	9	1,603,985		1,303,619	
Cash at bank		255,758		141,104	
			<u>2,113,767</u>	<u>1,828,203</u>	
CREDITORS: amounts falling due within one year	10	<u>(6,476,407)</u>		<u>(5,627,980)</u>	
NET CURRENT LIABILITIES			<u>(4,362,640)</u>		<u>(3,799,777)</u>
TOTAL ASSETS LESS CURRENT LIABILITIES			16,406,901		13,720,768
CREDITORS: amounts falling due after more than one year	11		(11,623,235)		(9,570,360)
PROVISIONS FOR LIABILITIES					
Deferred tax	12		<u>(817,356)</u>		<u>(685,492)</u>
NET ASSETS			<u>3,966,310</u>		<u>3,464,916</u>
CAPITAL AND RESERVES					
Called up share capital	13		100		100
Revaluation reserve	14		706,307		714,662
Profit and loss account	14		<u>3,259,903</u>		<u>2,750,154</u>
SHAREHOLDERS' FUNDS	15		<u>3,966,310</u>		<u>3,464,916</u>

The financial statements were approved and authorised for issue by the board and were signed on its behalf by the sole director on 28 May 2014.



J F Hanlon
Director

The notes on pages 8 to 17 form part of these financial statements.

JOHN HANLON & CO LIMITED

**CASH FLOW STATEMENT
FOR THE YEAR ENDED 31 AUGUST 2013**

	Note	2013 £	2012 £
Net cash flow from operating activities	16	4,118,686	4,233,317
Returns on investments and servicing of finance	17	(773,835)	(721,136)
Capital expenditure and financial investment	17	(6,163,717)	(5,748,253)
CASH OUTFLOW BEFORE FINANCING		<u>(2,818,866)</u>	<u>(2,236,072)</u>
Financing	17	2,933,520	2,237,554
INCREASE IN CASH IN THE YEAR		<u>114,654</u>	<u>1,482</u>

**RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET FUNDS/DEBT
FOR THE YEAR ENDED 31 AUGUST 2013**

		2013 £	2012 £
Increase in cash in the year		114,654	1,482
Cash inflow from increase in debt and lease financing		<u>(2,933,520)</u>	<u>(2,237,554)</u>
MOVEMENT IN NET DEBT IN THE YEAR		<u>(2,818,866)</u>	<u>(2,236,072)</u>
Net debt at 1 September 2012		<u>(14,229,459)</u>	<u>(11,993,387)</u>
NET DEBT AT 31 AUGUST 2013	18	<u>(17,048,325)</u>	<u>(14,229,459)</u>

The notes on pages 8 to 17 form part of these financial statements.

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 AUGUST 2013**

1. ACCOUNTING POLICIES

1.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention as modified by the revaluation of freehold property and include the results of the company's operations which are described in the directors's report and all of which are continuing. Current liabilities include liabilities under finance lease and hire purchase contracts of £5,627,351. The result is to disclose net current liabilities of £4,362,640 in the accounts. The reality is that hire purchase liabilities will be matched by income during the course of the forthcoming year on a monthly basis. Excluding hire purchase and finance liabilities, the accounts show net current assets of £1,264,711 which better reflects the company's working capital position. The director considers that the going concern basis is appropriate to the preparation of these financial statements and the company's cash requirements are met by the cash flow projections for the forthcoming 12 months as approved by the Board.

1.2 Turnover

Turnover comprises revenue recognised by the company in respect of goods and services supplied during the year, exclusive of Value Added Taxes.

Income from operating leases where substantially all of the benefits and risks of ownership remain with the lessor are credited to profit and loss account as such income arises.

1.3 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost or valuation less depreciation. Depreciation is not charged on freehold land. Depreciation on other tangible fixed assets is provided at rates calculated to write off the cost or valuation of those assets, less their estimated residual value, over their expected useful lives on the following bases:

Freehold property	-	2% straight line
Plant & machinery	-	20% straight line
Motor vehicles	-	25% straight line
Fixtures & fittings	-	20% straight line
Hire fleet	-	15% straight line

1.4 Revaluation of tangible fixed assets

Individual freehold and leasehold properties are carried at current year value at the balance sheet date. A full valuation is obtained from a qualified valuer for each property approximately every five years, with an interim valuation three years after the previous full valuation, and in any year where it is likely that there has been a material change in value. The director intends to obtain an independent professional valuation in the year to 31 August 2014 now that the redevelopment works on the premises have been completed.

Revaluation gains and losses are recognised in the statement of total recognised gains and losses unless losses exceed the previously recognised gains or reflect a clear consumption of economic benefits, in which case the losses are recognised in the Profit and loss account.

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 AUGUST 2013**

1. ACCOUNTING POLICIES (continued)

1.5 Leasing and hire purchase

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible fixed assets. Assets acquired by finance lease are depreciated over the shorter of the lease term and their useful lives. Assets acquired by hire purchase are depreciated over their useful lives. Finance leases are those where substantially all of the benefits and risks of ownership are assumed by the company. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the Profit and loss account so as to produce a constant periodic rate of charge on the net obligation outstanding in each period.

1.6 Stocks

Stocks are valued at the lower of cost and net realisable value after making due allowance for obsolete and slow-moving stocks. Cost includes all direct costs and an appropriate proportion of fixed and variable overheads.

1.7 Deferred taxation

Full provision is made for deferred tax assets and liabilities arising from all timing differences between the recognition of gains and losses in the financial statements and recognition in the tax computation.

Deferred tax is not provided on timing differences arising from the revaluation of fixed assets in the financial statements.

A net deferred tax asset is recognised only if it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

Deferred tax assets and liabilities are calculated at the tax rates expected to be effective at the time the timing differences are expected to reverse.

Deferred tax assets and liabilities are not discounted.

1.8 Foreign currencies

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at rates of exchange ruling at the balance sheet date.

Transactions in foreign currencies are translated into sterling at the rate ruling on the date of the transaction.

Exchange gains and losses are recognised in the Profit and loss account.

2. TURNOVER

The whole of the turnover and profit is attributable to the sale, hire and servicing of heavy equipment. 5.2% (2012- 3.3%) of the turnover related to exports overseas.

JOHN HANLON & CO LIMITED

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2013

3. OPERATING PROFIT

The operating profit is stated after charging/(crediting):

	2013 £	2012 £
Depreciation of tangible fixed assets:		
- owned by the company	306,762	216,982
- held under finance leases	3,097,268	2,951,704
Difference on foreign exchange	(6,677)	4,046
Operating lease rentals receivable	(7,110,114)	(6,798,440)
Profit on sale of tangible fixed assets	(489,308)	(68,533)

During the year, no director received any emoluments (2012 - £NIL).

4. AUDITORS' REMUNERATION

	2013 £	2012 £
Fees payable to the company's auditor and its associates for the audit of the company's annual accounts	14,000	12,000
Fees payable to the company's auditor and its associates in respect of:		
Taxation compliance services	3,000	2,500
All other non-audit services not included above	13,000	13,000

5. INTEREST PAYABLE

	2013 £	2012 £
On bank loans and overdrafts	13,633	14,842
On finance leases and hire purchase contracts	760,202	706,294
	773,835	721,136

JOHN HANLON & CO LIMITED

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 AUGUST 2013**

6. TAXATION

	2013 £	2012 £
Analysis of tax charge in the year		
Current tax (see note below)		
UK corporation tax charge on profit for the year	-	-
Deferred tax (see note 12)		
Origination and reversal of timing differences	131,864	75,912
Tax on profit on ordinary activities	<u>131,864</u>	<u>75,912</u>

Factors affecting tax charge for the year

The deferred tax charge for the year takes account of a reduction in the near term rates for corporation tax and is calculated to provide for the deferred tax liability at a rate of 20%.

Factors that may affect future tax charges

The company has tax losses carried forward of approximately £990,000 which are available for offset against any future trading profits.

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 AUGUST 2013**

7. TANGIBLE FIXED ASSETS

	Freehold property £	Plant & machinery £	Motor vehicles £	Fixtures & fittings £	Hire fleet £	Total £
Cost or valuation						
At 1 September 2012	1,786,811	411,769	391,582	41,477	23,749,033	26,380,672
Additions	203,454	123,462	102,191	48,862	8,273,479	8,751,448
Disposals	-	(80,129)	(110,178)	-	(5,230,882)	(5,421,189)
At 31 August 2013	1,990,265	455,102	383,595	90,339	26,791,630	29,710,931
Depreciation						
At 1 September 2012	77,820	268,341	209,051	39,296	8,265,619	8,860,127
Charge for the year	26,245	58,863	70,424	6,708	3,241,790	3,404,030
On disposals	-	(79,000)	(69,857)	-	(3,173,910)	(3,322,767)
At 31 August 2013	104,065	248,204	209,618	46,004	8,333,499	8,941,390
Net book value						
At 31 August 2013	1,886,200	206,898	173,977	44,335	18,458,131	20,769,541
At 31 August 2012	1,708,991	143,428	182,531	2,181	15,483,414	17,520,545

The net book value of assets held under finance leases or hire purchase contracts, included above, are as follows:

	2013 £	2012 £
Plant and machinery	199,307	151,292
Motor vehicles	166,441	175,331
Hire fleet	18,072,959	15,171,095
	<u>18,438,707</u>	<u>15,497,718</u>

Included in land and buildings is freehold land at valuation of £752,500 (2012 - £752,500) which is not depreciated.

The land and buildings were revalued on 31st August 2008 by the director based on a professional valuation prepared for the company's bankers in May 2008. The director is satisfied that on the basis of this valuation, the net book value of the freehold property shown above is in line with its market value on an existing use basis. The director intends to obtain an independent professional valuation in the year to 31 August 2014 now that the redevelopment works on the premises have been completed.

If the land and buildings had not been included at valuation they would have been included under the historical cost convention as follows:

	2013 £	2012 £
Cost	1,286,918	1,083,464
Accumulated depreciation	(139,834)	(121,994)
Net book value	<u>1,147,084</u>	<u>961,470</u>

JOHN HANLON & CO LIMITED

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 AUGUST 2013**

8. STOCKS

	2013 £	2012 £
Consumables and spares	78,149	81,649
Goods for resale	175,875	301,831
	<u>254,024</u>	<u>383,480</u>

9. DEBTORS

	2013 £	2012 £
Trade debtors	1,245,121	1,002,518
Other debtors	358,864	301,101
	<u>1,603,985</u>	<u>1,303,619</u>

**10. CREDITORS:
Amounts falling due within one year**

	2013 £	2012 £
Bank loans and overdrafts	42,032	41,060
Other loans	11,465	11,465
Net obligations under finance leases and hire purchase contracts	5,627,351	4,747,678
Trade creditors	380,736	325,569
Other creditors	286,321	387,735
Accruals and deferred income	128,502	114,473
	<u>6,476,407</u>	<u>5,627,980</u>

The bank loans and overdraft facility are secured by a debenture over the assets of the company and a legal mortgage on the freehold property. The bank loans are repayable by monthly instalments over the period to 2025 and bear interest currently at 2.35% variable. Finance leases and hire purchase contracts are secured by retention of title to the related assets and all fall due in less than 5 years.

JOHN HANLON & CO LIMITED

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 AUGUST 2013**

11. CREDITORS:

Amounts falling due after more than one year

	2013 £	2012 £
Bank loans	507,454	549,335
Net obligations under finance leases and hire purchase contracts	11,115,781	9,021,025
	<u>11,623,235</u>	<u>9,570,360</u>

Obligations under finance leases and hire purchase contracts, included above, are payable as follows:

	2013 £	2012 £
Between one and five years	<u>11,115,781</u>	<u>9,021,025</u>

12. DEFERRED TAXATION

	2013 £	2012 £
At beginning of year	685,492	609,580
Charge for year (P&L)	131,864	75,912
At end of year	<u>817,356</u>	<u>685,492</u>

The provision for deferred taxation is made up as follows:

	2013 £	2012 £
Accelerated capital allowances	1,015,543	838,059
Losses carried forward	(198,187)	(152,567)
	<u>817,356</u>	<u>685,492</u>

Provision is not made for the corporation tax which would be payable if the company's property was sold at balance sheet value. At 31 August 2013 the amount payable would have been £5,174 (2012 - £22,481).

JOHN HANLON & CO LIMITED

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 AUGUST 2013**

13. SHARE CAPITAL

	2013 £	2012 £
Authorised		
10,000 Ordinary shares of £1 each	10,000	10,000
Allotted, called up and fully paid		
100 Ordinary shares of £1 each	100	100

14. RESERVES

	Revaluation reserve £	Profit and loss account £
At 1 September 2012	714,662	2,750,154
Profit for the financial year		501,394
Transfer between Revaluation reserve and Profit and Loss account	(8,355)	8,355
At 31 August 2013	706,307	3,259,903

15. RECONCILIATION OF MOVEMENT IN SHAREHOLDERS' FUNDS

	2013 £	2012 £
Opening shareholders' funds	3,464,916	3,039,077
Profit for the financial year	501,394	425,839
Closing shareholders' funds	3,966,310	3,464,916

16. NET CASH FLOW FROM OPERATING ACTIVITIES

	2013 £	2012 £
Operating profit	1,407,093	1,222,887
Depreciation of tangible fixed assets	3,404,030	3,168,686
Profit on disposal of tangible fixed assets	(489,308)	(68,533)
Decrease/(increase) in stocks	129,457	(273,893)
(Increase)/decrease in debtors	(300,367)	168,985
(Decrease)/increase in creditors	(32,219)	15,185
Net cash inflow from operating activities	4,118,686	4,233,317

JOHN HANLON & CO LIMITED

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 AUGUST 2013**

17. ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN CASH FLOW STATEMENT

	2013 £	2012 £
Returns on investments and servicing of finance		
Interest paid on bank items and overdrafts	(13,633)	(14,842)
Hire purchase interest	(760,202)	(706,294)
Net cash outflow from returns on investments and servicing of finance	<u>(773,835)</u>	<u>(721,136)</u>
	2013 £	2012 £
Capital expenditure and financial investment		
Purchase of tangible fixed assets	(355,268)	(312,790)
Financed by lease	(8,396,180)	(6,680,838)
Sale of tangible fixed assets	2,587,731	1,245,376
Net cash outflow from capital expenditure	<u>(6,163,717)</u>	<u>(5,748,253)</u>
	2013 £	2012 £
Financing		
Repayment of bank loans	(40,909)	(39,682)
Repayment of other loans	-	(44,785)
Repayment of finance leases	(5,421,751)	(4,358,817)
New leases	8,396,180	6,680,838
Net cash inflow from financing	<u>2,933,520</u>	<u>2,237,554</u>

18. ANALYSIS OF CHANGES IN NET DEBT

	1 September 2012 £	Cash flow £	Other non-cash changes £	31 August 2013 £
Cash at bank and in hand	141,104	114,654	-	255,758
Debt:				
Debts due within one year	(4,800,203)	(2,933,520)	2,052,875	(5,680,848)
Debts falling due after more than one year	(9,570,360)	-	(2,052,875)	(11,623,235)
Net debt	<u>(14,229,459)</u>	<u>(2,818,866)</u>	<u>-</u>	<u>(17,048,325)</u>

JOHN HANLON & CO LIMITED

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 AUGUST 2013

19. RELATED PARTY TRANSACTIONS

The director is a partner in J.J. & B. Engineering, a partnership which provided services to the company in the year for a value of £1,503,900 (2012 - £1,475,000). At 31st August 2013 £145,470 was due to the partnership by the company (2012 - £175,861).

The director who served during the year is also a director of Pendring Limited and its subsidiary Cravefield Limited and is a shareholder of Pendring Limited. At 31st August 2013 £24,664 was due to Pendring Limited and its subsidiary.(2012 - £95,087)

20. CONTROLLING PARTY

Mr. J Hanlon is the controlling party