OAKLEY (UK) LIMITED DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 1999

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COMPANY INFORMATION

Directors C. Ward

M. ParnellL. NewcombD. Gordon

Secretary P. Ansell

Company number 1310079

Registered office Iceni Court

Letchworth Herts SG6 1TN

Auditors Morton Thornton

Torrington House 47 Holywell Hill St. Albans Herts AL1 1HD

Business address Iceni Court

Letchworth Herts SG6 1TN

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DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 1999

The directors present their report and financial statements for the year ended 31 December 1999.

Principal activities and review of the business

The principal activity of the company continued to be that of wholesalers of optical and sports and leisure goods.

The results for the year and the financial position at the year end were considered satisfactory by the directors who expect continued growth in the foreseeable future.

Results and dividends

The results for the year are set out on page 4.

An interim ordinary dividend was paid amounting to £1,000,000. The directors do not recommend payment of a final dividend.

Future developments

The company intends to continue its present management policies for the foreseeable future.

Directors

The following directors have held office since 1 January 1999:

C. Ward

R. Tilbrook

(Resigned 17 January 2000)

M. Parnell

L. Newcomb

D. Gordon

Directors' interests

The directors' beneficial interests in the shares of the company and the holding company are as stated below:

	31st December 1999		1st January 1999		
	Ordinary sl	nares	Ordinary shares		
	Holding Company	Company	Holding Company	Company	
C. Ward	-	_	-	-	
R. Tilbrook	2,268	-	2,268	-	
M. Parnell	3,840,000	-	3,840,000	-	
L. Newcomb	8,308	-	8,308	-	
D. Gordon	1,522	-	1,522	-	

Year 2000

We have identified the key risks to the business and have developed a plan to minimise their impact. We have considered not only our own systems but also those of our major suppliers and customers. Although no organisation can guarantee that no year 2000 problems will arise, we believe that, having identified and removed the major risks to the business in accordance with the plan we have developed, it will be possible to quickly resolve any such problems as may arise without significant additional costs.

There were no problems encountered at the year end but the directors are continuing to monitor the situation.

DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 1999

Auditors

The company has by elective resolution dispensed with the obligation to appoint auditors annually in accordance with section 386(1) of the Companies Act 1985. Therefore, the auditors, Morton Thornton, will be deemed to be reappointed for each succeeding financial year.

Directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

By order of the board

AUDITORS' REPORT TO THE SHAREHOLDERS OF OAKLEY (UK) LIMITED

We have audited the financial statements on pages 4 to 15 which have been prepared under the historical cost convention and the accounting policies set out on page 8.

Respective responsibilities of directors and auditors

As described on page 2 the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 December 1999 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

28th January 2000

Matan Ihantan.

MORTON THORNTON
CHARTERED ACCOUNTANTS
& REGISTERED AUDITORS
TORRINGTON HOUSE
47 HOLYWELL HILL
ST. ALBANS
HERTS. ALI 1HD

PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 1999

	1999	1998
Notes	£	£
2	10,101,853	7,362,585
	(6,331,713)	(4,582,954)
	3,770,140	2,779,631
	(2,260,055)	(1,685,733)
	159,701	152,270
3	1,669,786	1,246,168
	0E 7E0	35,990
5	(1,029)	(2,890)
	1,704,509	1,279,268
6	(533,855)	(406,891)
	1,170,654	872,377
7	(1,000,000)	(608,505)
15	170,654	263,872
	2 3 4 5	Notes £ 2 10,101,853 (6,331,713) 3,770,140 (2,260,055) 159,701 3 1,669,786 4 35,752 (1,029) (1,029) 6 (533,855) 1,170,654 7 (1,000,000)

The profit and loss account has been prepared on the basis that all operations are continuing operations.

There are no recognised gains and losses other than those passing through the profit and loss account.

BALANCE SHEET AS AT 31 DECEMBER 1999

		19	99	19	98
	Notes	£	£	£	£
Fixed assets					
Tangible assets	8		653,179		597,670
Current assets					
Stocks	9	1,129,043		925,683	
Debtors	10	1,164,083		650,564	
Cash at bank and in hand		106,406		164,548	
		2,399,532		1,740,795	
Creditors: amounts falling due within one year	11	(1,217,567)		(673,975)	
Net current assets			1,181,965		1,066,820
Total assets less current liabilities			1,835,144		1,664,490
Provisions for liabilities and charges	12		(10,806)		(10,806
			1,824,338		1,653,684
Capital and reserves					
Called up share capital	14		1,000		1,000
Profit and loss account	15		1,823,338		1,652,684
Shareholders' funds - equity interests	16		1,824,338		1,653,684

The financial statements were approved by the Board on 28th January 2000

CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 1999

		1999 £		1998 £
Net cash inflow from operating activities		1,693,747		1,541,424
Returns on investments and servicing of finance				
Interest received	35,752		35,990	
Interest paid	(1,029)		(2,890)	
Net cash inflow for returns on investments and servicing of finance		34,723		33,100
Taxation		(520,388)		(496,173)
Capital expenditure				
Payments to acquire tangible assets	(291,024)		(367,530)	
Receipts from sales of tangible assets	24,800		1,550 ———	
Net cash outflow for capital expenditure		(266,224)		(365,980)
Equity dividends paid		(1,000,000)		(608,505)
Net cash (outflow)/inflow before management of liquid resources and financing		(58,142)		103,866
Capital element of finance lease contracts	-		(16,516)	
Decrease in debt	-		(16,516)	
Net cash outflow from financing		-		(16,516)
(Decrease)/increase in cash in the year		(58,142)		87,350

NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 1999

1	Reconciliation of operating profit to net c	1999	1998		
				£	£
	Operating profit Depreciation of tangible assets Loss on disposal of tangible assets			1,669,786 205,256 5,459	1,246,168 170,710 492
	Increase in stocks (Increase)/decrease in debtors Increase in creditors within one year			(203,360) (513,519) 530,125	(207,855) 219,252 112,657
	Net cash inflow from operating activities			1,693,747	1,541,424
2	Analysis of net funds	1 January 1999	Cash flow	Other non- cash changes	31 December 1999
		£	£	£	£
	Net cash: Cash at bank and in hand	164,548	(58,142)		106,406
	Debt:				
	Net funds	164,548	(58,142)	-	106,406
3	Reconciliation of net cash flow to moven	nent in net funds		1999 £	1998 £
	(Decrease)/increase in cash in the year Cash (inflow)/outflow from (increase)/decre	ase in debt		(58,142) -	87,350 16,516
	Movement in net funds in the year Opening net funds			(58,142) 164,548	103,866 60,682
	Closing net funds			106,406	164,548

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 1999

1 Accounting policies

1.1 Accounting convention

The financial statements are prepared under the historical cost convention.

1.2 Compliance with accounting standards

The accounts have been prepared in accordance with applicable accounting standards.

1.3 Turnover

Turnover represents amounts receivable for goods and services net of VAT and trade discounts.

1.4 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

Display stands Over 4 years
Plant and machinery Over 5 years
Fixtures and fittings Over 7 years

(included in fixtures and fittings is computer equipment which is being depreciated over 5 years)

Motor vehicles Over 5 years

1.5 Leasing and hire purchase commitments

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible assets and depreciated over the shorter of the lease term and their useful lives. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the profit and loss account so as to produce a constant periodic rate of charge on the net obligation outstanding in each period.

Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

1.6 Stock

Stock is valued at the lower of cost and net realisable value.

1.7 Pensions

The pension costs charged in the financial statements represent the contributions payable by the company during the year in accordance with SSAP 24.

1.8 Deferred taxation

Deferred taxation is provided at appropriate rates on all timing differences using the liability method only to the extent that, in the opinion of the directors, there is a reasonable probability that a liability or asset will crystallise in the foreseeable future.

1.9 Foreign currency translation

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to profit and loss account.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 1999

2	Turnover		
	All the turnover is derived from the principal activities of the company.		
	Geographical market		
		Turno	
		1999 £	1998 £
		~	Ľ,
	United Kingdom	9,915,417	7,244,202
	Eire	186,436	118,383
		10,101,853	7,362,585
			=====
3	Operating profit	1999	1998
		£	£
	Operating profit is stated after charging:		
	Depreciation of tangible assets	205,256	170,710
	Operating lease rentals	50,535	48,750
	Auditors' remuneration	9,800	11,570 ———
4	Other interest receivable and similar income	1999	1998
		£	£
	Bank interest	35,752 ————	35,990
5	Interest payable	199 9	1998
		£	£
	On bank loans and overdrafts	1,029	49
	Hire purchase interest	-	2,826
	On overdue tax		15
		1,029	2,890
^	Tourstion	4000	4000
6	Taxation	1999 £	1998 £
	U.K. current year taxation	~	L,
	U.K. corporation tax at 30% (1998 - 31%) Prior years	533,855	406,966
	U.K. corporation tax	-	(75)
		533,855	406,891

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 1999

Dividends				1999 £	19	98 £
Ordinary interim paid				1,000,000	608,5	05
Ordinary interim dividend £1,000 per	share (1998: £	608.51 pe	r share)			
Tangible fixed assets	Leasehold	Display	Plant andFi	xtures and	Motor	Tota
	land and	stands	machinery	fittings	vehicles	
	buildings £	£	£	£	£	£
Cost						
At 1 January 1999	173,752	191,504	176,529	354,076	176,203	1,072,06
Additions	3,185	153,140	4,091	53,731	76,875	291,02
Disposals	-	-	-	-	(61,382)	(61,382
At 31 December 1999	176,937	344,644	180,620	407,807	191,696	1,301,70
Depreciation						
At 1 January 1999	21,247	70,810	101,638	216,753	63,946	474,39
On disposals	-	-	-	-	(31,124)	(31,12
Charge for year	22,241	69,949	35,802	37,361	39,902	205,25
At 31 December 1999	43,488	140,759	137,440	254,114	72,724	648,52
Net book value						
At 31 December 1999	133,449	203,885	43,180	153,693	118,972	653,17
At 31 December 1998	152,505	120,694	74,891	137,323	112,257	597,67
	== =					
Stocks				1999	19	98
				£		£
Finished goods and goods for resale				1,129,043	925,6	:02

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 1999

10	Debtors	1999 £	1998 £
	Trade debtors Amounts owed by parent and fellow subsidiary undertakings Other debtors Prepayments and accrued income	1,107,629 5,601 38,964 11,889 	618,356 - 19,048 13,160 - 650,564
11	Creditors: amounts falling due within one year	1999 £	1998 £
	Trade creditors Amounts owed to parent and fellow subsidiary undertakings Corporation tax Other taxes and social security costs Accruals and deferred income	649,614 182,171 268,306 110,881 6,595	374,575 3,873 254,839 38,552 2,136 673,975
12	Provisions for liabilities and charges		Deferred taxation £
	Balance at 1 January 1999 and at 31 December 1999		10,806
	Deferred tax is provided at 30% (1998 - 31%) analysed over the following timi	ng differences:	
	Not provided 1999 1998 £ £	1999 £	Provided 1998 £

13 Pension costs

Accelerated capital allowances

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charge represents contributions payable by the company to the fund and amounted to £14,329 (1998 - £12,466).

5,497

10,806

10,806

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 1999

14	Share capital	1999 £	1998 £
	Authorised	2.	τ
	10,000 Ordinary shares of £ 1 each	10,000	10,000
	Allotted, called up and fully paid		
	1,000 Ordinary shares of £ 1 each	1,000	1,000
15	Statement of movements on profit and loss account		
			Profit and loss account £
	Balance at 1 January 1999		1,652,684
	Retained profit for the year		170,654
	Balance at 31 December 1999		1,823,338
16	Reconciliation of movements in shareholders' funds	1999	1998
		£	£
	Profit for the financial year	1,170,654	872,377
	Dividends	(1,000,000)	(608,505)
	Net addition to shareholders' funds	170,654	263,872
	Opening shareholders' funds	1,653,684	1,389,812
	Closing shareholders' funds	1,824,338	1,653,684

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 1999

17 Contingent liabilities

At the year end the company had outstanding forward exchange contracts. The sterling equivalent of these was £6,403,000 (1998 : £2,434,919). Details as follows :

Maturing		US \$	Exchange rate on forward contract	Sterling equivilant
From	То			
11.01.00	31.03.00	1,000,355	1.6319	613,000
02.04.00	30.06.00	2,165,000	1.6315	1,327,000
03.07.00	02.10.00	4,052,180	1.6300	2,486,000
02.10.00	30.12.00	3,219,347	1.6284	1,977,000
			_	
		10,436,882	_	6,403,000

18 Financial commitments

At 31 December 1999 the company had annual commitments under non-cancellable operating leases as follows:

	Land and buildings		
	1999	1998	
	£	£	
Expiry date:			
Between two and five years	6,450	500	
In over five years	48,250	48,250	
	54,700	48,750	

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 1999

19	Directors' emoluments	1999	1998
		£	£
	Emoluments for qualifying services	388,146	197,635
	Company pension contributions to money purchase schemes	9,987	9,987
		398,133	207,622
	The number of directors for whom retirement benefits are accruing under money purchase pension schemes amounted to 2 (1998 - 2). Emoluments disclosed above include the following amounts paid to the highest paid director:		
	Emoluments for qualifying services	194,467	98,827
	Company pension contributions to money purchase schemes	5,015	5,015
		- 	

20 Transactions with directors

C. Ward and R. Tilbrook have an interest in Axo Sport (UK) Limited which receives management services from the company at open market value. These amounted to £159,701 (1998: £152,270). During the year Axo Sport (UK) Limited had received goods of £15,865 (1998: £4,240) from Oakley (UK) Limited and had sold goods of £1,264 (1998: £4,653) to Oakley (UK) Limited.

At 31st December 1999 Axo Sport (UK) Limited owed Oakley (UK) Limited £37,984 (1998: £19,048).

C. Ward and R. Tilbrook are beneficiaries of the Serval Marketing Limited Retirement Benefits Scheme which holds 652 shares in the ultimate parent company.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 1999

21 Employees

Number of employees

The average monthly number of employees (including directors) during the year was:

year was.	1999 Number	1998 Number
Directors	5	5
Administration	38	30
	43	35
Employment costs		
	£	£
Wages and salaries	1,046,527	718,579
Social security costs	109,389	61,477
Other pension costs	14,329	12,466
	1,170,245	792,522
		

22 Control

The directors consider the ultimate parent company to be Oakley Inc, a company incorporated in the United States of America.

23 Related party transactions

Oakley Europe and Oakley (UK) Limited are both subsidiaries of Oakley Inc. At 31st December 1999 Oakley Europe owed Oakley (UK) Limited £5,601 (1998 : £0). During the year Oakley Europe had received goods of £8,881 (1998 : £8,769) from Oakley (UK) Limited and supplied goods of £0 (1998 : £26,091) to Oakley (UK) Limited.

At 31st December 1999 Oakley (UK) Limited owed Oakley Inc £182,171 (1998: £3,873). Oakley Inc supplied goods amounting to £5,654,304 (1998: £4,271,550) during the year.