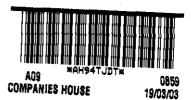
OAKLEY (UK) LIMITED DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2002



COMPANY INFORMATION

Directors

C. Ward

D. Gordon

L. Newcomb

(Appointed 1 January 2002)

G. Lee P. Ansell

J. Tennyson

(Appointed 1 January 2002)

J. Pollard

Secretary

P. Ansell

Company number

1310079

Registered office

lcknield Way

Letchworth Herts SG6 1GD

Business address

Icknield Way

Letchworth Herts SG6 1GD

Auditors

Audit Assure

Chartered Accountants and Registered Auditors

Torrington House, 47 Holywell Hill

St. Albans Herts AL1 1HD

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DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2002

The directors present their report and financial statements for the year ended 31 December 2002.

Principal activities and review of the business

The principal activity of the company continued to be that of wholesalers of optical, sports and leisure goods.

The results for the year and the financial position at the year end were considered satisfactory by the directors who expect continued growth in the foreseeable future.

Results and dividends

The results for the year are set out on page 4.

No interim ordinary dividend was paid during the year. The directors do not recommend payment of a final dividend.

Future developments

The company intends to continue its present management policies for the foreseeable future.

Directors

The following directors have held office since 1 January 2002:

- C. Ward
- D. Gordon
- L. Newcomb

G. Lee

(Appointed 1 January 2002)

P. Ansell

J. Tennyson

(Appointed 1 January 2002)

J. Pollard

Directors' interests

None of the directors have a beneficial interest in the shares of the company.

The directors' beneficial interests in the shares of the holding company are as stated below:

| | Common stock of \$0.01 each | | |
|-------------|-----------------------------|----------------|--|
| | 31 December 2002 | 1 January 2002 | |
| C. Ward | - | 1,000 | |
| L. Newcomb | 22,845 | 32,845 | |
| D. Gordon | - | - | |
| G. Lee | - | - | |
| P. Ansell | • | - | |
| J. Tennyson | - | - | |
| J. Pollard | - | - | |

The directors have been granted options in the holding company, during the year, as stated below:

| | 31 December 2002 | 31 December 2001 |
|------------|------------------|------------------|
| C. Ward | <u></u> | 1,000 |
| L. Newcomb | 25,000 | 50,000 |
| D. Gordon | 16,000 | 24,980 |
| G. Lee | - | - |
| | | |

DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2002

| P. Ansell | - | 1,000 |
|-------------|---|-------|
| J. Tennyson | - | - |
| J. Pollard | - | 1,000 |

The directors have exercised options, during the year, as stated below:

| | 31 December 2002 | 31 December 2001 |
|-------------|------------------|------------------|
| C. Ward | 2,500 | - |
| L. Newcomb | 10,000 | 139,764 |
| D. Gordon | - | 14,909 |
| G. Lee | - | - |
| P. Ansell | - | - |
| J. Tennyson | - | - |
| J. Pollard | • | 2,500 |

Charitable contributions

During the year the company made charitable donations of £1,398 (2001: £2,007).

Auditors

On 1 May 2002 the company's auditors Morton Thornton, merged with Morgan Brown & Spofforth and then changed their name to Audit Assure. In accordance with section 385 of the Companies Act 1985, a resolution proposing that Audit Assure be reappointed as auditors of the company will be put to the Annual General Meeting.

Directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

On behalf of the board

28/1/03

INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF OAKLEY (UK) LIMITED

We have audited the financial statements of Oakley (UK) Limited on pages 4 to 16 for the year ended 31 December 2002. These financial statements have been prepared under the historical cost convention and the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of the directors and auditors

As described in the statement of directors' responsibilities on page 2 the company's directors are responsible for the preparation of the financial statements in accordance with applicable law and United Kingdom Accounting Standards.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the directors' report and consider the implications for our report if we become aware of any apparent misstatements within it.

Basis of audit opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 December 2002 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Both January 2003

AUDIT ASSURE
CHARTERED ACCOUNTANTS
& REGISTERED AUDITORS
TORRINGTON HOUSE
47 HOLYWELL HILL
ST. ALBANS

HERTS AL1 1HD

PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2002

| | Notes | 2002 £ | 2001 £ |
|---|-------|--------------|---------------------|
| Turnover | 2 | 21,004,472 | 20,234,559 |
| Cost of sales | | (13,796,564) | (12,925,678) |
| Gross profit | | 7,207,908 | 7,308,881 |
| Administrative expenses | | (6,070,130) | (4,332,839) |
| Operating profit | 3 | 1,137,778 | 2,976,042 |
| Other interest receivable and similar income Interest payable and similar charges | 4 | 5,251 - | 38,050 (252,893) |
| Profit on ordinary activities before taxation | | 1,143,029 | 2,761,199 |
| Tax on profit on ordinary activities | 5 | (370,506) | (839,353) |
| Profit on ordinary activities after taxation | | 772,523 | 1,921,846 |
| Dividends | 6 | - | (1,409,741) |
| Retained profit for the year | 14 | 772,523 | 512,105 |

The profit and loss account has been prepared on the basis that all operations are continuing operations.

There are no recognised gains and losses other than those passing through the profit and loss account.

BALANCE SHEET AS AT 31 DECEMBER 2002

| | 2002 | | 2002 | | 001 |
|--|-------|-------------|-----------|-------------|-----------|
| | Notes | £ | £ | £ | £ |
| Fixed assets | | | | | |
| Tangible assets | 7 | | 1,395,174 | | 1,299,655 |
| Current assets | | | | | |
| Stocks | 8 | 3,375,590 | | 2,362,761 | |
| Debtors | 9 | 2,189,766 | | 2,244,679 | |
| Cash at bank and in hand | | 537,641 | | 253,010 | |
| | | 6,102,997 | | 4,860,450 | |
| Creditors: amounts falling due within | | | | | |
| one year | 10 | (2,939,097) | | (2,377,049) | |
| Net current assets | | | 3,163,900 | | 2,483,401 |
| Total assets less current liabilities | | | 4,559,074 | | 3,783,056 |
| Provisions for liabilities and charges | 11 | | (4,185) | | (690) |
| | | | 4,554,889 | | 3,782,366 |
| Capital and reserves | | | | | |
| Called up share capital | 13 | | 1,000 | | 1,000 |
| Profit and loss account | 14 | | 4,553,889 | | 3,781,366 |
| Shareholders' funds - equity interests | 15 | | 4,554,889 | | 3,782,366 |

The financial statements were approved by the Board on $\frac{28/1/03}{}$

Director

CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2002

| | 2002 £ £ | | 20 £ | 001 £ |
|--|---------------------|-----------|---------------------|-------------|
| | £ | τ. | T. | Z |
| Net cash inflow from operating activities | | 1,757,346 | | 3,195,178 |
| Returns on investments and servicing of finance | | | | |
| Interest received | 5,251 | | 38,050 | |
| Interest paid | - | | (252,893) | |
| Net cash inflow/(outflow) for returns on investments and servicing of finance | | 5,251 | | (214,843) |
| Taxation | | (938,524) | | (779,614) |
| Capital expenditure Payments to acquire tangible assets Receipts from sales of tangible assets | (581,942) 42,500 | | (815,784) 22,624 | |
| Net cash outflow for capital expenditure | - | (539,442) | | (793,160) |
| Equity dividends paid | | | | (1,409,741) |
| Net cash inflow/(outflow) before management of liquid resources and financing | | 284,631 | | (2,180) |
| Increase/(decrease) in cash in the year | | 284,631 | | (2,180) |

NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2002

| 1 | Reconciliation of operating profit to net c | ash inflow from o | perating | 2002 | 2001 |
|---|--|-------------------|-------------|----------------------------|---------------------|
| | W-11/18/35 | | | £ | £ |
| | Operating profit | | | 1,137,778 | 2,976,042 |
| | Depreciation of tangible assets | | | 455,126 | 345,617 |
| | (Profit)/loss on disposal of tangible assets | | | (11,203) | 25,815 |
| | Increase in stocks | | | (1,012,829) | (821,125) |
| | Decrease in debtors | | | 54,913 | 372,528 |
| | Increase in creditors within one year | | | 1,133,561 | 296,301 |
| | Net cash inflow from operating activities | | | 1,757,346 | 3,195,178 |
| 2 | Analysis of net funds | 1 January 2002 | Cash flow | Other non- cash changes | 31 December 2002 |
| | | £ | £ | £ | £ |
| | Net cash: | | | | |
| | Cash at bank and in hand | 253,010 | 284,631 | | 537,641 |
| | | | | | |
| | Net funds | 253,010 | 284,631 | - | 537,641 ======= |
| 3 | Reconciliation of net cash flow to movem | ent in net funds | | 2002 £ | 2001 £ |
| | Increase/(decrease) in cash in the year | | | 284,631 | (2,180) |
| | Movement in net funds in the year | | | 284,631 | (2,180) |
| | Opening net funds | | | 253,010 | 255,190 |
| | Closing net funds | | | 537,641 | 253,010 |

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2002

1 Accounting policies

1.1 Accounting convention

The financial statements are prepared under the historical cost convention.

1.2 Compliance with accounting standards

The financial statements are prepared in accordance with applicable accounting standards.

1.3 Turnover

Turnover represents amounts receivable for goods and services net of VAT and trade discounts.

1.4 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

Leasehold improvement Over

Over the term of the lease (if the assets are integral to the

premises) otherwise over 5 years

Display stands

Over 4 years

Fixtures and fittings

Over 7 years

(Included in fixtures and fittings is computer equipment

which is being depreciated over 5 years)

Motor vehicles

Over 5 years

1.5 Leasing

Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

1.6 Stock

Stock is valued at the lower of cost and net realisable value.

1.7 Pensions

The pension costs charged in the financial statements represent the contributions payable by the company during the year in accordance with SSAP 24.

1.8 Deferred taxation

The accounting policy in respect of deferred tax has been changed to reflect the requirements of FRS19 - Deferred tax. Deferred tax is provided in full in respect of taxation deferred by timing differences between the treatment of certain items for taxation and accounting purposes. The deferred tax balance has not been discounted.

The above amounts to a change in accounting policy. The previous policy was to provide deferred tax only to the extent that it was probable that liabilities would crystallise in the foreseeable future.

The adoption of the standard has not required a prior period adjustment.

1.9 Foreign currency translation

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. However, in accordance with SSAP 20, where there are related forward contracts in respect of trading balances, the rate specified in those contracts have been used. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to profit and loss account.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2002

1 Accounting policies (continued)

1.10 Liquid resources

Liquid resources represent cash held at the bank and in hand.

2 Turnover

All the turnover is derived from the principal activities of the company.

| | Geographical market | | |
|---|--|-------------|------------|
| | | Turno | |
| | | 2002 | 2001 |
| | | £ | £ |
| | United Kingdom | 18,217,022 | 19,851,789 |
| | Rest of EU | 2,787,450 | 382,770 |
| | | 21,004,472 | 20,234,559 |
| 3 | Operating profit | 2002 | 2001 |
| • | operating prone | £ | £ |
| | Operating profit is stated after charging: | ~ | ~ |
| | Depreciation of tangible assets | 455,126 | 345,617 |
| | Loss on disposal of tangible assets | | 25,815 |
| | Loss on foreign exchange transactions | 328,557 | - |
| | Operating lease rentals | 268,669 | 249,762 |
| | Auditors' remuneration | 9,000 | 14,700 |
| | and after crediting: | | |
| | Profit on disposal of tangible assets | (11,203) | - |
| | Profit on foreign exchange transactions | | (1,182) |
| | | | |
| 4 | Interest payable | 2002 | 2001 |
| | | £ | £ |
| | On bank loans and overdrafts | - | 1,297 |
| | On overdue tax | - | 3,821 |
| | On promissory notes | | 247,775 |
| | | - | 252,893 |
| | | ====== | |

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2002

| 5 | Taxation | 2002 | 2001 £ |
|---|---|-----------|---------------------|
| | Domestic current year tax | £ | T. |
| | U.K. corporation tax | 366,585 | 836,906 |
| | Adjustment for prior years | 426 | 1,757 |
| | Current tax charge | 367,011 | 838,663 |
| | Deferred tax | | |
| | Deferred tax charge/credit current year | 3,495 | 690 |
| | | 370,506 | 839,353 |
| | Factors affecting the tax charge for the year | | |
| | Profit on ordinary activities before taxation | 1,143,029 | 2,761,199 ====== |
| | Profit on ordinary activities before taxation multiplied by standard rate of UK corporation tax of 30.00% (2001 : 30.00%) | 342,909 | 828,360 |
| | Effects of: | | |
| | Non deductible expenses | 14,308 | 9,431 |
| | Depreciation | 136,538 | 111,430 |
| | Capital allowances | (127,170) | (112,315) |
| | Adjustments to previous periods | 426 | 1,757 |
| | | 24,102 | 10,303 |
| | Current tax charge | 367,011 | 838,663 |
| 6 | Dividends | 2002 | 2001 |
| | | £ | £ |
| | Ordinary interim paid | <u>-</u> | 1,409,741 |

Ordinary interim dividends of £nil (2001- £1409.741) per share were paid during the year.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2002

| 7 | Tangible fixed assets | | | | | |
|---|-------------------------------------|--------------------------|---------------------|-----------------------|-----------|----------------------|
| | | Leasehold improvement | Display I stands | Fixtures and fittings | | Total |
| | | £ | £ | £ | £ | £ |
| | Cost | | | | | |
| | At 1 January 2002 | 715,262 | 618,824 | 585,595 | 363,382 | 2,283,063 |
| | Additions | 25,650 | 214,344 | 77,817 | 264,131 | 581,942 |
| | Disposals | | (29,075) | - | (118,915) | (147,990) |
| | At 31 December 2002 | 740,912 | 804,093 | 663,412 | 508,598 | 2,717,015 |
| | Depreciation | | | | | |
| | At 1 January 2002 | 325,575 | 349,321 | 180,452 | 128,060 | 983,408 |
| | On disposals | - | (29,075) | - | (87,618) | (116,693) |
| | Charge for the year | 91,144 | 141,752 | 127,089 | 95,141 | 455,126 |
| | At 31 December 2002 | 416,719 | 461,998 | 307,541 | 135,583 | 1,321,841 |
| | Net book value | | | | | |
| | At 31 December 2002 | 324,193 | 342,095 | 355,871 | 373,015 | 1,395,174 |
| | At 31 December 2001 | 389,687 | 269,503 | 405,143 | 235,322 | 1,299,655 |
| 8 | Stocks | | | | 2002 | 2001 £ |
| | | | | | £ | Z. |
| | Finished goods and goods for resale | | | | 3,375,590 | 2,362,761 ======= |
| | | | | | | |
| 9 | Debtors | | | | 2002 | 2001 |
| | | | | | £ | £ |
| | Trade debtors | | , | | 1,994,144 | 2,117,858 |
| | Amounts owed by parent and fellow s | subsidiary undert | akings | | 56,848 | 59,970 |
| | Other debtors | | | | 591 | 1,399 |
| | Prepayments and accrued income | | | | 138,183 | 65,452 |
| | | | | | 2,189,766 | 2,244,679 |
| | | | | | | |

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2002

| 10 | Creditors: amounts falling due within one year | 2002 | 2001 |
|----|--|-------------|-------------|
| | | £ | £ |
| | Trade creditors | 529,150 | 378,707 |
| | Amounts owed to parent and fellow subsidiary undertakings | 2,131,194 | 1,171,485 |
| | Corporation tax | 47,336 | 618,849 |
| | Other taxes and social security costs | 142,475 | 101,103 |
| | Other creditors | - | 5,834 |
| | Accruals and deferred income | 88,942 | 101,071 |
| | | 2,939,097 | 2,377,049 |
| 11 | Provisions for liabilities and charges | | |
| •• | Totalono for habitatos and originas | | Deferred |
| | | | taxation |
| | | | £ |
| | Balance at 1 January 2002 | | 690 |
| | Profit and loss account | | 3,495 |
| | | | |
| | Balance at 31 December 2002 | | 4,185 |
| | | | |
| | Deferred taxation provided in the financial statements is as follows: | | |
| | | 2002 | 2004 |
| | | 2002 £ | 2001 £ |
| | | ~ | 4 |
| | Accelerated capital allowances | 4,185 | 690 |
| | | | |
| 12 | Pension costs | | |
| | | | |
| | Defined contribution | | |
| | | 2002 | 2001 |
| | | £ | £ |
| | Contributions payable by the sample of the s | 40 400 | 44.400 |
| | Contributions payable by the company for the year | 18,133 | 14,199 |
| | | | |

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2002

| 13 | Share capital | 2002 £ | 2001 £ |
|----|--|----------------------|------------------------------------|
| | Authorised 10,000 Ordinary shares of £ 1 each | 10,000 | 10,000 |
| | Allotted, called up and fully paid 1,000 Ordinary shares of £ 1 each | 1,000 | 1,000 |
| 14 | Statement of movements on profit and loss account | | Profit and loss account £ |
| | Balance at 1 January 2002 Retained profit for the year Balance at 31 December 2002 | | 3,781,366 772,523 4,553,889 |
| 15 | Reconciliation of movements in shareholders' funds | 2002 £ | 2001 £ |
| | Profit for the financial year Dividends | 772,523 | 1,921,846 (1,409,741) |
| | Net addition to shareholders' funds Opening shareholders' funds | 772,523 3,782,366 | 512,105 3,270,261 |
| | Closing shareholders' funds | 4,554,889 | 3,782,366 |

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2002

16 Contingent liabilities

At the year end Oakley Inc, the parent company of Oakley (UK) Limited, had outstanding forward exchange contracts in its own name. The gains or losses upon the exercising of these contracts will be bourne by Oakley (UK) Limited.

Oakley Inc have an option not to take the contract unless the exchange rate exceeds the trigger rate.

Forward Extra Contracts

| | US\$ | Exchange rate on forward contract | Sterling equivalent | Trigger rate |
|-----------|-----------|-----------------------------------|---------------------|-----------------|
| February | 700,000 | 1.4500 | 482,759 | 1.5550 |
| March | 1,500,000 | 1.4500 | 1,034,482 | 1.5570 |
| April | 1,500,000 | 1.4500 | 1,034,482 | 1.5600 |
| May | 1,500,000 | 1.4500 | 1,034,482 | 1.6000 |
| June | 1,500,000 | 1.4500 | 1,034,482 | 1.6000 |
| June | 1,000,000 | 1.5000 | 666,667 | 1.6000 |
| July | 1,500,000 | 1.4500 | 1,034,482 | 1.6000 |
| July | 500,000 | 1.5000 | 333,333 | 1.6000 |
| August | 2,000,000 | 1.5010 | 1,332,445 | 1.6100 |
| August | 500,000 | 1.5000 | 333,333 | 1.6000 |
| September | 2,000,000 | 1.5010 | 1,332,445 | 1.6100 |
| September | 1,000,000 | 1.5000 | 666,667 | 1.6000 |
| October | 1,000,000 | 1.5010 | 666,667 | 1.6100 |
| November | 1,000,000 | 1.5000 | 666,667 | 1.6000 |
| December | 1,000,000 | 1.5000 | 666,667 | 1.6000 |

17 Financial commitments

At 31 December 2002 the company had annual commitments under non-cancellable operating leases as follows:

| | Land as | Land and buildings | |
|----------------------------|---------|--------------------|--|
| | 2002 | 2001 | |
| | £ | £ | |
| Expiry date: | | | |
| Between two and five years | - | 15,000 | |
| In over five years | 275,000 | 275,000 | |
| | 275,000 | 290,000 | |
| | · | | |

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2002

| 18 | Directors' emoluments | 2002 £ | 2001 £ |
|----|---|--|------------------------------|
| | Emoluments for qualifying services Company pension contributions to money purchase schemes | 578,812 18,133 ——————————————————————————————————— | 488,131 11,439 499,570 |
| | The number of directors for whom retirement benefits are accruing under money purchase pension schemes amounted to 5 (2001 - 3). The number of directors who exercised share options during the year was 2 (2001 - 3). | | |
| | Emoluments disclosed above include the following amounts paid to the highest paid director: | | |

Emoluments for qualifying services 227,992 263,282

Company pension contributions to money purchase schemes 4,400 4,971

The share options are for shares in the parent company, Oakley Inc, for which details are disclosed in the directors' report.

19 Transactions with directors

The director, C. Ward, is a beneficiary of the Serval Marketing Limited Retirement Benefits Scheme which holds 652 shares in the ultimate parent company, Oakley Inc.

During the year the directors purchased goods from the company on normal commercial terms and had outstanding balances with the company as follows:

| | Purchases | Purchases | Balance at | Balance at |
|-------------|-------------|-------------|------------|------------|
| | during 2002 | during 2001 | 31.12.2002 | 31.12.2001 |
| | | | | |
| P. Ansell | 965 | 666 | 179 | - |
| C. Ward | 3112 | 5049 | 82 | - |
| J. Tennyson | 757 | 505 | - | - |
| J. Pollard | 877 | 1857 | 28 | - |
| G. Lee | 2065 | 1426 | - | - |

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2002

20 Employees

Number of employees

The average monthly number of employees (including directors) during the year was:

| | 2002 Number | 2001 Number |
|-----------------------|----------------|----------------|
| Directors | 7 | 5 |
| Administration | 83 | 63 |
| | 90 | 68 |
| | | |
| Employment costs | | |
| | £ | £ |
| Wages and salaries | 2,524,988 | 1,938,317 |
| Social security costs | 243,567 | 171,916 |
| Other pension costs | 18,133 | 14,199 |
| | 2,786,688 | 2,124,432 |
| | | |

21 Control

The directors consider the ultimate parent company to be Oakley Inc, a company incorporated in the United States of America.

22 Related party transactions

Oakley Europe, Oakley (GMBH), Oakley Ireland and Oakley (UK) Limited are all subsidiaries of Oakley Inc.

At 31 December 2002 Oakley (UK) Limited was owed £nil (2001- £4,997) by Oakley Europe, £56,373 (2001- £54,973) by Oakley (GMBH) and £475 (2001- £nil) by Oakley Ireland. Oakley (UK) Limited owed Oakley Europe £7,164 (2001- £2,493) and owed Oakley Ireland £41,495 (2001- £nil).

During the year Oakley Europe received goods and services of £31,293 (2001- £56,972) from Oakley (UK) Limited and supplied goods of £52,010 (2001- £71,240) to Oakley (UK) Limited; Oakley (GMBH) received goods and services of £35,894 (2001- £113,230) from Oakley (UK) Limited; Oakley Ireland received goods and services of £474 (2001- £nil) and supplied goods of £39,845 (2001- £nil).

At 31 December 2002 Oakley (UK) Limited owed Oakley Inc £2,082,535 (2001- £1,168,992). Oakley Inc supplied goods to the company amounting to £13,226,821 (2001- £12,133,376) during the year.

OAKLEY (UK) LIMITED MANAGEMENT INFORMATION FOR THE YEAR ENDED 31 DECEMBER 2002

DETAILED TRADING AND PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2002

| | | 2002 | | 2001 |
|--|-------------|--------------|-------------|--------------|
| | £ | £ | £ | £ |
| Turnover | | | | |
| Sales | | 21,004,472 | | 20,234,559 |
| Cost of sales | | | | |
| Opening stock of finished goods | 2,362,761 | | 1,541,636 | |
| Purchases | 14,174,433 | | 12,922,901 | |
| Commissions payable | 405,122 | | 745,400 | |
| Carriage | 229,838 | | 78,502 | |
| | 17,172,154 | | 15,288,439 | |
| Closing stock of finished goods | (3,375,590) | | (2,362,761) | |
| | | (13,796,564) | | (12,925,678) |
| Gross profit | 34.32% | 7,207,908 | 36.12% | 7,308,881 |
| Administrative expenses | | (6,070,130) | | (4,332,839) |
| Operating profit | | 1,137,778 | | 2,976,042 |
| Other interest receivable and similar income | | | | |
| Bank interest received | | 5,251 | | 38,050 |
| nterest payable | | | | |
| Bank interest paid | - | | 1,297 | |
| Promissory note interest paid | _ | | 247,775 | |
| Other interest | | | 3,821 | |
| | | - | | (252,893) |
| Profit before taxation | 5.44% | 1,143,029 | 13.65% | 2,761,199 |
| | | | | ==== |

SCHEDULE OF ADMINISTRATIVE EXPENSES FOR THE YEAR ENDED 31 DECEMBER 2002

| | 2002 | 2001 |
|--|-----------|----------------|
| | £ | £ |
| Administrative expenses | | |
| Wages and salaries | 2,009,642 | 1,485,510 |
| Directors' remuneration | 515,346 | 452,807 |
| Employer's N.I. contributions | 243,567 | 171,916 |
| Directors' pension costs | 18,133 | 11,439 |
| Staff pension costs | • | 2,760 |
| Staff recruitment expenses | 21,649 | 31,910 |
| Rent re operating leases | 268,669 | 249,762 |
| Rates | 86,284 | 75,302 |
| Insurance | 10,461 | 8,131 |
| Light and heat | 15,944 | 12,029 |
| Computer costs | 144,806 | - |
| Repairs and maintenance | 69,166 | 50,470 |
| Printing, postage and stationery | 112,762 | 102,925 |
| Advertising | 671,483 | 541,764 |
| Telephone | 65,396 | 60,463 |
| Packing | 56,719 | 51,887 |
| Exhibition costs | 75,616 | 91,432 |
| Motor and travelling expenses | 178,737 | 116,941 |
| Entertaining | 21,509 | 17,123 |
| Promotions and publicity | 423,306 | 309,249 |
| Legal and professional fees | 47,693 | 32,750 |
| Accountancy | 5,840 | 1,225 |
| Audit fees | 9,000 | 14,700 |
| Bank charges | 37,923 | 25,196 |
| Bad and doubtful debts | 156,650 | 12,491 |
| Profit/loss on foreign currency | 328,557 | (1,182 |
| Sundry expenses | 30,500 | 28,102 |
| Charitable donations | 1,398 | 2,007 |
| Royalty paid | (549) | 2,298 |
| Depreciation on display stands | 141,752 | 115,596 |
| Amortisation on short leasehold | 91,144 | 79,987 |
| Depreciation on fixtures and fittings | 127,089 | 84,372 |
| Depreciation on motor vehicles | 95,141 | 65,662 |
| Profit/losses on disposal of tangibles | (11,203) | 25,815 ———— |
| | 6,070,130 | 4,332,839 |