

**Integrated Packaging Limited**

**Directors' report and financial  
statements**

Registered number 1298663

31 May 2012



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## **Directors' report**

The directors present their annual report and the audited financial statements for the year ended 31 May 2012

### **Business review and principal activities**

The company operates as a wholly-owned subsidiary of Benson Box Holdings Limited operating as part of the Food Packaging division

The company's principal activities are the design, manufacture and sale of printed folding cartons to the food industry in the UK and Europe. There have not been any significant changes in the company's principal activities in the year under review. The directors are not, at the date of this report, aware of any likely major changes in the company's activities in the next year.

The food division of which the company is a part invests in research and development activities appropriate to the nature and size of its operations, with the aim of supporting the future development of the company, as a part of the division, in the medium to long-term future.

As shown in the company's profit and loss account on page 5, turnover has increased by 8% over the prior year.

The balance sheet on page 6 of the financial statements shows that the company's financial position at the year-end has improved on the prior year with a continued improvement in net current assets.

There have been no significant events since the balance sheet date which should be considered for a proper understanding of these financial statements.

Benson Box Holdings Limited manages its operations on a divisional basis. For this reason, the company's directors believe that further key performance indicators for the company are not necessary or appropriate for an understanding of the development, performance or position of the business.

### **Change in ownership**

In December 2011 the majority shareholders of Benson Box Holdings Limited sold their interest in the Group to a new company Shoo 553 Limited. Shoo 553 Limited is now the ultimate parent company and further details around the transaction can be found in the consolidated financial statements.

### **Principal risks and uncertainties**

Competitive pressure in the UK and Europe is a continuing risk for the company, which could result in a loss of turnover. To manage this risk, the company strives to provide added-value products and services to its customers, utilising lean manufacturing processes, prompt response times in the supply of products and services and in the handling of customer queries, and through the maintenance of strong relationships with customers.

The company sells products into international markets, and it is therefore exposed to currency movements on such sales. However, these risks are not deemed to be material as the majority of trade is within the UK.

The company's business may be affected by fluctuations in the price and supply of key raw materials, although purchasing policies and practices seek to mitigate, where practicable, such risks.

The Group risks to which Integrated Packaging Limited is exposed are discussed in the Benson Box Holdings Limited annual report which does not form part of this report.

### **Environment**

Integrated Packaging Limited recognises the importance of its environmental responsibilities, monitors its impact on the environment, and designs and implements policies in order to mitigate any adverse impact that might be caused by its activities. Initiatives aimed at minimising the company's impact on the environment include safe disposal of manufacturing waste, recycling, and reducing energy consumption.

## **Directors' report** *(continued)*

### **Employees**

Details of the number of employees and related costs can be found in note 5 to the financial statements

The company participates in Benson Box Holdings Limited's policies and practices to keep employees informed on matters relevant to them as employees through appropriate means, such as employee meetings and newsletters

### **Dividends**

The directors do not propose the payment of a dividend

### **Directors**

The following directors have held office during the year

NJ Benson

JW Benson (resigned 19 December 2011)

M G Kerridge (appointed 19 December 2011)

D A Devenport (appointed 19 December 2011)

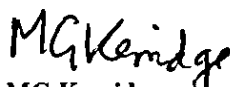
### **Disclosure of information to auditors**

The directors who held office at the date of approval of this directors' report confirm that, so far as they are each aware, there is no relevant audit information of which the company's auditor is unaware and each director has taken all of the steps that he ought to have taken as a director to make himself aware of any relevant audit information and to establish that the company's auditor is aware of that information

### **Auditors**

In accordance with Section 487 of the Companies Act 2006, a resolution for the re-appointment of KPMG LLP as auditors of the Company is to be proposed at the forthcoming Annual General Meeting

By order of the board



**MG Kerridge**  
*Director*

Interlink Park  
Bardon Hill  
Coalville  
Leicestershire  
LE67 1PE

Dated 12 October 2012

## **Statement of directors' responsibilities in respect of the directors' report and the financial statements**

The directors are responsible for preparing the directors' report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law, they have elected to prepare the financial statements in accordance with UK Accounting Standards and applicable law (UK Generally Accepted Accounting Practice).

Under company law, the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgments and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.

The directors are responsible for the maintenance and integrity of the corporate and financial information included on the company's website. Legislation in the UK governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.



## **Independent auditors' report to the members of Integrated Packaging Limited**

We have audited the financial statements of Integrated Packaging Limited for the year ended 31 May 2012 set out on pages 5 to 15. The financial reporting framework that has been applied in their preparation is applicable law and UK Accounting Standards (UK Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

### **Respective responsibilities of directors and auditors**

As explained more fully in the Directors' Responsibilities Statement set out on page 3, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit, and express an opinion on, the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

### **Scope of the audit of the financial statements**

A description of the scope of an audit of financial statements is provided on the APB's web-site at [www.frc.org.uk/apb/scope/private.cfm](http://www.frc.org.uk/apb/scope/private.cfm).

### **Opinion on financial statements**

In our opinion, the financial statements

- give a true and fair view of the state of the company's affairs as at 31 May 2012, and of its profit for the year then ended,
- have been properly prepared in accordance with UK Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006.

### **Opinion on other matter prescribed by the Companies Act 2006**

In our opinion, the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

### **Matters on which we are required to report by exception**

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all of the information and explanations we require for our audit.

**CN Parkin** (Senior Statutory Auditor)

for and on behalf of KPMG LLP, Statutory Auditor  
Chartered Accountants

1 Waterloo Way

Leicester

LE1 6LP

Dated 12 October 2012

**Profit and loss account**  
*for the year ended 31 May 2012*

	<i>Note</i>	<b>2012</b> <b>£000</b>	<b>2011</b> <b>£000</b>
<b>Turnover</b>	<i>1, 2</i>	<b>47,593</b>	44,091
Cost of sales		<b>(32,997)</b>	(30,656)
<b>Gross profit</b>		<b>14,596</b>	13,435
Distribution costs		<b>(1,288)</b>	(1,286)
Administrative expenses		<b>(9,990)</b>	(9,336)
Operating profit before depreciation and amortisation		<b>5,809</b>	4,902
Depreciation and amortisation		<b>(2,148)</b>	(2,089)
Non-recurring items	<i>4</i>	<b>(343)</b>	-
<b>Total operating profit</b>		<b>3,318</b>	2,813
Profit/(loss) on disposal of fixed assets		<b>22</b>	(134)
Interest payable and similar charges - other		<b>(239)</b>	(209)
- exceptional costs		<b>(267)</b>	-
Total interest payable	<i>3</i>	<b>(506)</b>	(209)
<b>Profit on ordinary activities before taxation</b>	<i>4</i>	<b>2,834</b>	2,470
Tax on profit on ordinary activities	<i>6</i>	<b>(643)</b>	(591)
<b>Profit for the financial year</b>	<i>15</i>	<b>2,191</b>	1,879

There were no recognised gains or losses in either the current or preceding year other than those disclosed in the profit and loss account, and therefore no separate statement of total recognised gains and losses has been presented

In both the current and preceding year, the company made no material acquisitions and had no discontinued operations

**Balance sheet**  
as at 31 May 2012

	Note	2012 £000	2011 £000
<b>Fixed assets</b>			
Intangible assets	7	122	200
Tangible assets	8	8,643	9,719
		<u>8,765</u>	<u>9,919</u>
<b>Current assets</b>			
Stocks	9	5,738	7,054
Debtors	10	12,381	11,262
Cash at bank and in hand		4,822	390
		<u>22,941</u>	<u>18,706</u>
<b>Creditors, amounts falling due within one year</b>	11	<u>(19,447)</u>	<u>(16,586)</u>
<b>Net current assets</b>		3,494	2,120
<b>Total assets less current liabilities</b>		<u>12,259</u>	<u>12,039</u>
<b>Creditors: amounts falling due after more than one year</b>	12	-	(1,706)
<b>Provisions for liabilities and charges</b>	13	(899)	(1,164)
<b>Net assets</b>		<u>11,360</u>	<u>9,169</u>
<b>Capital and reserves</b>			
Called up share capital	14	50	50
Profit and loss account	15	11,310	9,119
<b>Shareholders' funds</b>	16	<u>11,360</u>	<u>9,169</u>

These financial statements were approved by the board of directors on  
were signed on its behalf by

12 October 2012

and

*MG Kerridge*  
MG Kerridge  
Director

Companies House Number 1298663



## **Notes**

*(forming part of the financial statements)*

### **1 Accounting policies**

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the company's financial statements

#### ***Basis of preparation***

The financial statements have been prepared in accordance with applicable accounting standards and under the historical cost accounting rules

Under FRS 1, the company is exempt from the requirement to prepare a cash flow statement on the grounds that a parent undertaking includes the company in its own published consolidated financial statements

As the company is a wholly owned subsidiary of Benson Box Holdings Limited, the company has taken advantage of the exemption contained in FRS 8 and has, therefore, not disclosed transactions or balances with entities which form part of the group (or investees of the group qualifying as related parties) The consolidated financial statements of Benson Box Holdings Limited, within which this company is included, can be obtained from Companies House

#### ***Going concern***

The company has generated significant profits in the year and has no external debt The financial statements have therefore been prepared on a going concern basis

#### ***Fixed assets and depreciation***

Depreciation is provided in order to write off the cost, less the estimated residual value, of tangible fixed assets by equal annual instalments over their estimated economic lives as follows

Long leasehold buildings	-	50 years or amortised over the life of the lease if shorter
Freehold property	-	20 years
Plant and machinery	-	10 years
Computer equipment	-	5 years
Commercial motor vehicles	-	5 years
Motor cars	-	4 years
Fixtures and fittings	-	5 years
Tools and die boards	-	3 years

#### ***Goodwill***

Positive goodwill arising on acquisitions, being the excess of cost over fair value of the net tangible assets acquired, is capitalised and amortised over an estimated useful economic life of 5 years

#### ***Government grants***

Capital-based government grants are included within accruals and deferred income in the balance sheet, and credited to the profit and loss account over the estimated useful economic lives of the assets to which they relate

#### ***Foreign currencies***

Transactions in foreign currencies are recorded using the rate of exchange ruling at the date of the transaction Monetary assets and liabilities, denominated in foreign currencies, are translated using the rate of exchange ruling at the balance sheet date, and the gains or losses on translation are included in the profit and loss account

#### ***Leases***

Assets acquired either under finance leases or hire purchase are capitalised, and the outstanding future obligations are shown in creditors Operating lease rentals are charged to the profit and loss account on a straight-line basis over the period of the lease

## Notes (continued)

### 1 Accounting policies (continued)

#### *Post-retirement benefits*

The company operates defined-contribution pension schemes. The assets of the schemes are held separately from those of the company in independently administered funds. The amount charged against profits represents the contributions payable to the schemes in respect of the accounting year.

#### *Stocks*

Stocks are stated at the lower of cost and net realisable value. For work in progress and finished goods, cost is taken as production cost, which includes an appropriate proportion of attributable overheads.

#### *Taxation*

The charge or credit for taxation is based on the result for the year, and takes into account taxation deferred because of timing differences between the treatment of certain items for taxation and accounting purposes. Deferred tax is recognised, without discounting, in respect of all timing differences between the treatment of certain items for taxation and accounting purposes which have arisen, but not reversed, by the balance sheet date, except as otherwise required by FRS 19.

#### *Turnover*

Turnover represents the amounts (excluding value added tax) derived from the provision of goods and services to customers during the year.

#### *Dividends on shares presented within shareholders' funds*

Dividends unpaid at the balance sheet date are only recognised as a liability at that date to the extent that they are appropriately authorised, and are no longer at the discretion of the Company. Unpaid dividends that do not meet these criteria are disclosed in the notes to the financial statements.

### 2 Segment analysis

All turnover originated in the United Kingdom, and relates to sales of printed packaging. Turnover split by destination is as follows:

	2012 £000	2011 £000
United Kingdom	47,441	43,187
Overseas	152	904
	<hr/> 47,593 <hr/>	<hr/> 44,091 <hr/>

### 3 Interest payable and similar charges

	2012 £000	2011 £000
Interest payable on bank borrowings	71	53
Interest payable on parent company borrowings	131	
Finance charges under finance leases and hire purchase contracts	37	156
Exceptional finance costs	267	-
	<hr/> 506 <hr/>	<hr/> 209 <hr/>

Exceptional finance costs of £267,000 were incurred following early settlement of the hire purchase contracts in December 2011.

## Notes (continued)

### 4 Profit on ordinary activities before taxation

Profit on ordinary activities before taxation is stated after charging/(crediting)

	2012 £000	2011 £000
Amortisation of government grants	(27)	(27)
Amortisation of intangible assets	78	78
Depreciation of tangible fixed assets		
– Owned	1,620	1,280
– Held under finance leases and hire purchase contracts	450	731
Operating lease rentals	440	445
(Profit)/loss on disposal of fixed assets	(22)	134
	<hr/>	<hr/>

### Auditors' remuneration

	2012 £000	2011 £000
Audit of these financial statements	20	22
Other services relating to taxation	4	5
	<hr/>	<hr/>

Non recurring costs of £343,000 were incurred in the year, £315,000 relates to utilities costs dating back to 2009 and £28,000 of redundancy costs incurred during the year

### 5 Staff costs

Particulars of employees (including directors) are as shown below

	2012 £000	2011 £000
Employee costs during the year amounted to		
Wages and salaries	8,143	8,301
Social security costs	651	681
Other pension costs	108	106
	<hr/>	<hr/>
	8,902	9,088
	<hr/>	<hr/>

The average monthly number of persons employed by the company during the year was as follows

	2012 Number	2011 Number
Directors	-	-
Manufacturing	282	309
Sales and distribution	68	45
Administration	30	32
	<hr/>	<hr/>
	380	386
	<hr/>	<hr/>

The directors receive no remuneration for their services to this company (2011 £nil), they are remunerated by Shoo 553 Limited, the ultimate parent company

## Notes (continued)

### 6 Tax on profit on ordinary activities

#### *Analysis of tax charge in the year*

	2012		2011
	£000	£000	£000
<i>UK corporation tax</i>			
Current tax on income for the year	930		904
Adjustments in respect of prior periods	(22)		(2)
	<hr/>		<hr/>
Total current tax		908	902
<i>Deferred taxation (see note 13)</i>			
Origination of timing differences	(175)		(229)
Effect of decrease in tax rate	(90)		(90)
Adjustments in respect of previous years	-	(265)	8
	<hr/>		<hr/>
Total tax		<u>643</u>	<u>591</u>

#### *Factors affecting the tax charge for the current year*

The tax assessed for the period is different to that resulting from applying the standard rate of corporation tax in the UK. The differences are explained below.

	2012	2011
	£000	£000
Profit on ordinary activities before tax	2,834	2,470
	<hr/>	<hr/>
Tax at 25.67% (2011: 27.67%)	727	683
Expenses not deductible for tax purposes	18	6
Capital allowances less than depreciation	188	228
Balancing charge on disposal of property	-	(9)
Tax rate lower than standard	(3)	(4)
Adjustments in respect of prior periods	(22)	(2)
	<hr/>	<hr/>
Current tax charge for year	<u>908</u>	<u>902</u>

#### *Factors that may affect future tax charges*

The 2012 Budget on 21 March 2012 announced that the UK corporation tax rate will reduce to 22% by 2014. A reduction in the rate from 26% to 25% (effective from 1 April 2012) was substantively enacted on 5 July 2011, and further reductions to 24% (effective from 1 April 2012) and 23% (effective from 1 April 2013) were substantively enacted on 26 March 2012 and 3 July 2012 respectively.

This will reduce the company's future current tax charge accordingly and further reduce the deferred tax liability at 31 May 2012 (which has been calculated based on the rate of 24% substantively enacted at the balance sheet date).

The further 2% rate reduction will further reduce the company's future current tax charge and reduce the company's deferred tax liability by £75,000.

## Notes (continued)

### 7 Intangible fixed assets

	<b>Goodwill £000</b>
<b>Cost</b>	
At 1 June 2011	388
Additions in year	-
	<hr/>
At 31 May 2012	388
	<hr/>
<b>Accumulated depreciation</b>	
At 1 June 2011	188
Charge for year	78
	<hr/>
At 31 May 2012	266
	<hr/>
<b>Net book value</b>	
At 31 May 2012	<b>122</b>
	<hr/> <hr/>
At 31 May 2011	200
	<hr/> <hr/>

### 8 Tangible fixed assets

	<b>Leasehold property £000</b>	<b>Freehold property £000</b>	<b>Plant and machinery £000</b>	<b>Fixtures and fittings £000</b>	<b>Motor vehicles £000</b>	<b>Total £000</b>
<b>Cost</b>						
At 1 June 2011	-	43	15,992	1,266	321	17,622
Additions	-	-	956	91	21	1,068
Disposals	-	-	(275)	-	(17)	(292)
	<hr/>	<hr/>	<hr/>	<hr/>	<hr/>	<hr/>
At 31 May 2012	-	43	16,673	1,357	325	18,398
	<hr/>	<hr/>	<hr/>	<hr/>	<hr/>	<hr/>
<b>Accumulated depreciation</b>						
At 1 June 2011	-	30	6,849	831	193	7,903
Charge for year	-	2	1,814	178	76	2,070
Eliminated on disposals	-	-	(201)	-	(17)	(218)
	<hr/>	<hr/>	<hr/>	<hr/>	<hr/>	<hr/>
At 31 May 2012	-	32	8,462	1,009	252	9,755
	<hr/>	<hr/>	<hr/>	<hr/>	<hr/>	<hr/>
<b>Net book value</b>						
At 31 May 2012	-	11	8,211	348	73	8,643
	<hr/> <hr/>	<hr/> <hr/>	<hr/> <hr/>	<hr/> <hr/>	<hr/> <hr/>	<hr/> <hr/>
At 31 May 2011	-	13	9,143	435	128	9,719
	<hr/> <hr/>	<hr/> <hr/>	<hr/> <hr/>	<hr/> <hr/>	<hr/> <hr/>	<hr/> <hr/>

Included in the net book value is £nil (2011 £4,819,000) in respect of assets held under finance lease, hire purchase and similar contracts. All finance leases were repaid during the year.

## Notes (continued)

### 9 Stocks

	2012 £000	2011 £000
Raw materials	1,290	2,036
Work in progress	1,743	1,945
Finished goods and goods for resale	2,705	3,073
	<u>5,738</u>	<u>7,054</u>

In the opinion of the directors, there is no material difference between the balance sheet value of stocks and their replacement cost

### 10 Debtors

	2012 £000	2011 £000
<i>Amounts falling due within one year</i>		
Trade debtors	7,442	6,944
Amounts owed by group undertakings	3,663	3,451
Other debtors	-	39
Prepayments and accrued income	824	828
Corporation tax debtor	452	-
	<u>12,381</u>	<u>11,262</u>

### 11 Creditors: amounts falling due within one year

	2012 £000	2011 £000
Bank borrowings	-	3,144
Obligations under finance leases, hire purchase and similar contracts	-	850
Capital creditors	-	447
Trade creditors	7,840	8,482
Amounts owed to group undertakings	8,899	1,936
Corporation tax	-	27
Taxation and social security	1,666	1,111
Other creditors	100	159
Accruals and deferred income	942	430
	<u>19,447</u>	<u>16,586</u>

## Notes (continued)

### 12 Creditors: amounts falling due after more than one year

	2012 £000	2011 £000
Obligations under finance leases and hire purchase contract	-	1,706

#### Analysis of debt

	2012 £000	2011 £000
<i>Debt can be analysed as falling due</i>		
In one year or less or on demand	-	3,994
Between one and two years	-	800
Between two and five years	-	906
Over five years	-	-
	-	5,700

In the prior year the finance leases and hire purchase loans were secured on the assets to which they related  
During the year all bank borrowings and finance leases were repaid on acquisition

### 13 Provisions for liabilities and charges

#### Deferred taxation

	2012 £000	2011 £000
At beginning of year	1,164	1,475
Credit to the profit and loss account	(265)	(311)
At end of year	899	1,164

#### The elements of deferred taxation are

	2012 £000	2011 £000
Capital allowances in advance of depreciation	899	1,164
Short term timing differences	-	-
Total deferred tax	899	1,164

### 14 Called up share capital

	2012 £000	2011 £000
Allotted, called up and fully paid 50,000 ordinary shares of £1 each	50	50

## Notes (continued)

### 15 Reserves

	Profit and loss account £000
At beginning of the year	9,119
Profit for the year	2,191
	<hr/>
At end of the year	<b>11,310</b>
	<hr/>

### 16 Reconciliation of movements in shareholders' funds

	2012 £000	2011 £000
Profit for the year	2,191	1,879
	<hr/>	<hr/>
Net movement in shareholders' funds	2,191	1,879
Opening shareholders' funds	9,169	7,290
	<hr/>	<hr/>
Closing shareholders' funds	<b>11,360</b>	9,169
	<hr/>	<hr/>

### 17 Obligations under non-cancellable operating leases

Annual commitments under non-cancellable operating leases as follows

	2012		2011	
	Land and buildings £000	Other £000	Land and buildings £000	Other £000
Operating leases which expire				
Within one year	-	-	-	-
In the second to fifth years inclusive	400	42	403	42
	<hr/>	<hr/>	<hr/>	<hr/>
	<b>400</b>	<b>42</b>	<b>403</b>	<b>42</b>
	<hr/>	<hr/>	<hr/>	<hr/>

### 18 Capital commitments

Capital commitments, for which no provision has been made in these accounts, were as follows

	2012 £000	2011 £000
Contracted	-	-
	<hr/>	<hr/>



**Notes (continued)**

**19 Contingent liability**

The company and fellow subsidiaries have undertaken to guarantee a loan taken out by the ultimate parent company, Shoo 553 Limited. Details of the debt outstanding at 31 May 2012 are included in the financial statements of Shoo 553 Limited. In the prior year the cross guarantee across the group amounted to £9,043,000.

**20 Ultimate parent company**

The company is a subsidiary undertaking of Benson Box Holdings Limited. Following the acquisition of Benson Box Holdings Limited in the year, the ultimate parent company and controlling party is now Shoo 553 Limited.