# PEARLCASTLE LIMITED ABBREVIATED ACCOUNTS FOR THE YEAR ENDED 31 DECEMBER 2012

WEDNESDAY

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#### **DIRECTORS' REPORT**

#### FOR THE YEAR ENDED 31 DECEMBER 2012

The directors present their report and financial statements for the year ended 31 December 2012

#### Principal activities and review of the business

The principal activity of the company continued to be that of wholesalers and retailers of motor spare parts and accessories

The results for the year and the financial position at the year end were considered satisfactory by the directors who consider that the company is meeting its key performance indicator of ongoing profitability and will continue to do so for the foreseeable future

In common with all businesses, the company is affected by a number of risk factors, not all of which are wholly within the control of the directors. The directors' are responsible for the company's system of internal control and risk management and for reviewing the effectivenes of these systems. Such systems are designed to manage rather than eliminate the risk of failure to reach business objectives.

#### Results and dividends

The results for the year are set out on page 0

An interim ordinary dividend was paid amounting to £116,750. The directors do not recommend payment of a final dividend.

#### Post balance sheet events

On 18 February 2013 the company completed the purchase of a property for £930,000, subsquently on 29 April 2013 the company opened another branch within this property in Park Royal London

#### **Future developments**

There are no significant plans for future developments

#### Directors

The following directors have held office since 1 January 2012

Mr Kantılal K Shah Mr Avnısh K Shah Mr Sanjıv K Shah Mr Manısh K Shah

#### **DIRECTORS' REPORT (CONTINUED)**

#### FOR THE YEAR ENDED 31 DECEMBER 2012

#### Financial instruments

#### Liquidity risk

The company manages its cash and borrowing requirements in order to maximise interest income and minimise interest expense, whilst ensuring the company has sufficient liquid resources to meet the operating needs of the businesses

#### Interest rate risk

The company is exposed to fair value interest rate risk on its fixed rate borrowings and cash flow interest rate risk on floating rate deposits, bank overdrafts and loans. The company bank loans are fixed at 1.25% above the base rate for the period of the loan.

#### Credit risk

Investments of cash surpluses, borrowings and derivative instruments are made through banks and companies which must fulfil credit rating criteria approved by the Board

All customers who wish to trade on credit terms are subject to credit verification procedures. Trade debtors are monitored on an ongoing basis and provision is made for doubtful debts where necessary

#### **Auditors**

The auditors, Glazers, are deemed to be reappointed under section 487(2) of the Companies Act 2006

#### DIRECTORS' REPORT (CONTINUED)

#### FOR THE YEAR ENDED 31 DECEMBER 2012

#### Statement of directors' responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law) Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006 They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities

#### Statement of disclosure to auditors

So far as the directors are aware, there is no relevant audit information of which the company's auditors are unaware. Additionally, the directors have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the company's auditors are aware of that information

On behalf of the board

Mr Avnish K Shah

Director

13-44-2013

# INDEPENDENT AUDITORS' REPORT TO PEARLCASTLE LIMITED UNDER SECTION 449 OF THE COMPANIES ACT 2006

We have examined the abbreviated accounts set out on pages 5 to 20, together with the financial statements of Pearlcastle Limited for the year ended 31 December 2012 prepared under section 396 of the Companies Act 2006

This report is made solely to the company, in accordance with Chapter 10 of Part 15 of the Companies Act 2006. Our work has been undertaken so that we might state to the company those matters we are required to state to it in a special auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company, for our work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated accounts in accordance with section 445 of the Companies Act 2006. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts to the Registrar of Companies and whether the abbreviated accounts have been properly prepared in accordance with the regulations made under that section and to report our opinion to you

We conducted our work in accordance with Bulletin 2008/4 issued by the Auditing Practices Board. In accordance with that Bulletin we have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared.

#### Opinion

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with section 445(3) of the Companies Act 2006, and the abbreviated accounts have been properly prepared in accordance with the regulations made under that section

~

Philippe Herszaft ACA (Senior Statutory Auditor) for and on behalf of Glazers

IL-on-vail

Chartered Accountants Statutory Auditor

843 Finchley Road London NW11 8NA

# ABBREVIATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2012

		2012	2011
	Notes	£	£
Turnover		4,868,701	5,178,234
Other operating income less cost of sal	es	(2,766,276)	(2,832,632)
Administrative expenses		(1,966,660)	(2,099,113)
Operating profit	2	135,765	246,489
Investment income	3	(297,510)	<u>-</u>
Other interest receivable and similar		45.454	40.740
income		45,451	48,746
Interest payable and similar charges	4	(94,108)	(138,432)
(Loss)/profit on ordinary activities			
before taxation		(210,402)	156,803
Tax on (loss)/profit on ordinary activities	s <b>5</b>	(18,382)	(50,157)
(Loss)/profit for the year	17	(228,784)	106,646
		<del></del>	<del></del>

The profit and loss account has been prepared on the basis that all operations are continuing operations

There are no recognised gains and losses other than those passing through the profit and loss account

#### Note of historical cost profits and losses

	2012 £	2011 £
Reported (loss)/profit on ordinary activities before taxation Realisation of property revaluation gains of previous years Difference between an historical cost depreciation charge and the actual depreciation charge of the year calculated on the revalued amount	(210,402)	156,803 1,535,618
		<del></del>
Historical cost (loss)/profit on ordinary activities before taxation	(210,402)	1,692,421
		<del></del>
Historical cost (loss)/profit for the year retained after		
taxation, extraordinary items and dividends	(345,534)	1,466,037

# ABBREVIATED BALANCE SHEET AS AT 31 DECEMBER 2012

		20	2012		2011	
	Notes	£	£	£	£	
Fixed assets						
Intangible assets	7		1,751		3,501	
Tangible assets	8 and 9		2,825,808		2,800,851	
Investments	10				301,510	
			2,827,559		3,105,862	
Current assets						
Stocks	11	291,368		380,032		
Debtors	12	2,183,656		2,265,937		
Cash at bank and in hand		54,662		348,612		
		2,529,686		2,994,581		
Creditors amounts falling due within						
one year	13	(1,482,603)		(1,744,104)		
Net current assets			1,047,083		1,250,477	
Total assets less current liabilities			3,874,642		4,356,339	
Creditors amounts falling due after more than one year	14		(1,130,635)		(1,263,751)	
Provisions for liabilities	15		(39,579)		(42,625)	
			2,704,428		3,049,963	
Capital and reserves						
Called up share capital	16		140		140	
Share premium account	17		121,658		121,658	
Revaluation reserve	17		808,668		808,669	
Profit and loss account	17		1,773,962		2,119,496	

These abbreviated accounts have been prepared in accordance with the special provisions in section 445(3) of the Companies Act 2006 relating to medium-sized companies

# ABBREVIATED BALANCE SHEET (CONTINUED)

AS AT 31 DECEMBER 2012

Approved by the Board and authorised for issue on

13-04-2017

Mr Manish K Shah

Director

Mr Avnish K Shah

Director

Company Registration No 01292813

# CASH FLOW STATEMENT

### FOR THE YEAR ENDED 31 DECEMBER 2012

	Notes	£	2012 £	£	2011 £
	Notes	Ĺ.	-	4.	~
Net cash inflow from operating activities	23		145,540		262,476
Returns on investments and					
servicing of finance					
Interest received		45,451		48,746	
nterest paid		(94,076)		(138,432)	
Net cash outflow for returns on					
investments and servicing of finance			(48,625)		(89,686)
Taxation			(43,133)		(95,239)
Capital expenditure and financial investment					
Payments to acquire tangible assets		(10,997)		(63,469)	
Receipts from sales of tangible assets		6,800		1,855,522	
Receipts from sales of investments		4,000		-	
Net cash (outflow)/inflow for capital					
expenditure			(197)		1,792,053
Equity dividends paid			(116,750)		(176,227)
Net cash (outflow)/inflow before management of liquid resources and					
financing			(63,165)		1,693,377
Financing					
Other new short term loans		-		100,000	
Repayment of long term bank loan		(157,594)		(227,093)	
Repayment of other short term loans		(13,851)		(1,117,051)	
Capital element of hire purchase contracts		(44,261)		(17,427)	
Net cash outflow from financing			(215,706)		(1,261,571)
(Decrease)/increase in cash in the	24, 25		(278 874)		424 DOC
year			(278,871)		431,806

#### NOTES TO THE ABBREVIATED ACCOUNTS

#### FOR THE YEAR ENDED 31 DECEMBER 2012

#### 1 Accounting policies

#### 1 1 Accounting convention

The financial statements are prepared under the historical cost convention modified to include the revaluation of freehold land and buildings

#### 1 2 Compliance with accounting standards

The financial statements are prepared in accordance with applicable United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), which have been applied consistently (except as otherwise stated)

#### 13 Turnover

Turnover represents amounts receivable for goods and services net of VAT and trade discounts

#### 14 Goodwill

Positive purchased goodwill arising on acquisitions is capitalised, classified as an asset on the Balance Sheet and amortised over its estimated useful life up to a maximum of 20 years. This length of time is presumed to be the maximum useful life of purchased goodwill because it is difficult to make projections beyond this period.

Goodwill is amortised on a straight line method over 20 years

#### 1 5 Tangible fixed assets and depreciation

Tangible fixed assets other than freehold land are stated at cost or valuation less depreciation. Depreciation is provided at rates calculated to write off the cost or valuation less estimated residual value of each asset over its expected useful life, as follows.

Land and buildings Freehold Land and buildings Leasehold Fixtures, fittings & equipment Motor vehicles

Nil

Straight line over the life of the lease 15% per annum reducing balance method 25% per annum reducing balance method

Investment properties are included in the balance sheet at their open market value. Depreciation is provided only on those investment properties which are leasehold and where the unexpired lease term is less than 20 years.

Although this accounting policy is in accordance with the applicable accounting standard, SSAP 19, Accounting for investment properties, it is a departure from the general requirement of the Companies Act 2006 for all tangible assets to be depreciated. In the opinion of the directors compliance with the standard is necessary for the financial statements to give a true and fair view. Depreciation or amortisation is only one of many factors reflected in the annual valuation and the amount of this which might otherwise have been charged cannot be separately identified or quantified.

Freehold property is not depreciated on the basis that the estimated residual value of the property at the end of its estimated useful life is such that any depreciation would be immaterial

# NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED)

#### FOR THE YEAR ENDED 31 DECEMBER 2012

#### 1 Accounting policies

(continued)

#### 1.6 Leasing and hire purchase commitments

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible assets and depreciated over the shorter of the lease term and their useful lives. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the profit and loss account so as to produce a constant periodic rate of charge on the net obligation outstanding in each period.

Rentals payable under operating leases are charged against income on a straight line basis over the lease term

#### 17 Investments

Fixed asset investments are stated at cost less provision for diminution in value

#### 18 Stock

Stock is valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items

#### 1.9 Deferred taxation

Deferred taxation is provided in full in respect of taxation deferred by timing differences between the treatment of certain items for taxation and accounting purposes. The deferred tax balance has not been discounted

Deferred tax assets are recognised only to the extent that the director considers that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differencies can be deducted

#### 1 10 Financial instruments

Financial instruments are classified and accounted for, according to the substance of the contractual arrangement, as either financial assets, financial liabilities or equity instruments. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities.

2	Operating profit	2012	2011
	, ,	£	£
	Operating profit is stated after charging		
	Amortisation of intangible assets	1,750	1,750
	Depreciation of tangible assets	78,887	67,732
	Loss on disposal of tangible assets	692	30,185
	Operating lease rentals	290,878	291,348
	Auditors' remuneration (including expenses and benefits in kind)	11,495	11,170

3	Investment income	2012	2011
		£	£
	Income from fixed asset investments	(297,510)	-
	Other interest	45,451	48,746
		(252,059)	48,746
4	Interest payable	2012	2011
		£	£
	On bank loans and overdrafts	90,707	136,065
	On other loans wholly repayable within five years	32	-
	Hire purchase interest	3,369	2,367
		94,108	138,432

5	Taxation	2012 £	2011 £
	Domestic current year tax	-	_
	U K corporation tax	21,428	43,133
	Adjustment for prior years		553
	Total current tax	21,428	43,686
	Deferred tax		
	Deferred tax charge/credit current year	(3,046)	6,471
		18,382	50,157
	Factors affecting the tax charge for the year		
	(Loss)/profit on ordinary activities before taxation	(210,402)	156,803
	(Loss)/profit on ordinary activities before taxation multiplied by standard		
	rate of UK corporation tax of 24 00% (2011 - 26 00%)	(50,496)	40,769
	Effects of		
	Non deductible expenses	72,438	8,930
	Depreciation add back	19,353	18,065
	Capital allowances	(15,957)	(20,463)
	Other tax adjustments	(3,910)	(3,615)
		71,924	2,917
	Current tax charge for the year	21,428	43,686
		<u> </u>	
6	Dividends	2012 £	2011 £
	Ordinary interim paid	116,750	176,227

7	Intangible fixed assets					Goodwill £
	Cost At 1 January 2012 & at 31 December	2012				37,000
	Amortisation					
	At 1 January 2012					33,499
	Charge for the year					1,750
	At 31 December 2012					35,249
	Net book value					
	At 31 December 2012					1,751
	At 31 December 2011					3,501
8	Tangible fixed assets	Land and buildings	Land and buildings	Fixtures, fittings &	Motor vehicles	Total
		Freehold	Leasehold	equipment		
		£	£	£	£	£
	Cost or valuation	2 042 050	00 100	672.540	145,639	2,920,228
	At 1 January 2012 Additions	2,013,858	88,182 -	672,549 10,997	100,342	111,339
	Disposals	-	-	-	(26,530)	(26,530)
	At 31 December 2012	2,013,858	88,182	683,546	219,451	3,005,037
	Depreciation	<del></del>				
	At 1 January 2012	-	74,120	489,855	95,405	659,380
	On disposals	-		· <del>-</del>	(19,038)	(19,038)
	Charge for the year		14,062	29,054	35,771	78,887
	At 31 December 2012	-	88,182	518,909	112,138	719,229
	Net book value					
	At 31 December 2012	2,013,858	-	164,637	107,313	2,285,808
	At 31 December 2011	2,013,858	14,063	182,696	50,234	2,260,851

### NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2012

9	Tangible fixed assets	
		Investment properties
		£
	Cost or valuation	
	At 1 January 2012 & at 31 December 2012	540,000
		<del></del>
	Net book value	
	At 31 December 2012	540,000
	At 31 December 2011	540,000

The freehold investment properties were valued at their open market value on 31 December 2012 by A Shah, a director and shareholder of the company, based on his local market knowledge. No depreciation is provided in respect of these properties

On an historical cost basis these would have been included at an original cost of £215,000 (2011 -£556,003)

#### 1(

10	Fixed asset investments		
		u	Shares in subsidiary ndertakings £
	Cost or valuation		_
	At 1 January 2012		301,510
	Disposals		(301,510)
	At 31 December 2012		-
	Net book value		<del></del>
	At 31 December 2012		-
	At 31 December 2011		301,510
11	Stocks	2012 £	2011 £
	Finished goods and goods for resale	291,368	380,032

# NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2012

12	Debtors	2012	2011
		£	£
	Trade debtors	407,531	472,018
	Amounts owed by subsidiary undertakings	144,848	88,500
	Other debtors	1,509,952	1,563,879
	Prepayments and accrued income	121,325	141,540
		2,183,656	2,265,937
13	Creditors amounts falling due within one year	2012 £	2011 £
		L	۔
	Bank loans and overdrafts	441,517	470,447
	Net obligations under hire purchase contracts	50,316	18,715
	Trade creditors	696,004	829,740
	Corporation tax	21,428	43,133
	Other taxes and social security costs	127,255	117,891
	Directors' current accounts	144	110,394
	Other creditors	8,600	12,495
	Accruals and deferred income	137,339	141,289
		1,482,603	1,744,104

The banks loan and overdraft are secured by a debenture and first legal charge over the company's assets Interest on these bank loans is charged at 1.25% per annum above the Bank's Base Rate. The loans are repayable by monthly installments, with the last installment due in March 2028. The hire purchase and finance lease agreements are secured on the assets concerned. The total amount secured is £441,517 (2011 - £470,447).

Creditors amounts falling due after more than one yea	r 2012 £	2011 £
Bank loans	1,103,834	1,261,428
Net obligations under hire purchase contracts	26,801	2,323
	1,130,635	1,263,751
Analysis of loans		
Not wholly repayable within five years by instalments	461,445	558,390
Wholly repayable within five years	889,893	964,393
	1,351,338	1,522,783
Included in current liabilities	(247,504)	(261,355
	1,103,834	1,261,428
Instalments not due within five years	461,445	558,390
Lean maturity analysis		
Loan maturity analysis In more than one year but not more than two years	160,597	221,246
In more than two years but not more than five years	481,792	481,792
In more than five years	461,445	558,390
The bank loans are secured by a debenture and first legal purchase and finance lease agreements are secured on loans is charged at 1 25% per annum above the Bank's Bunstallments, with the last installment due in March 2028 1 £1,261,428)	the assets concerned Interest of tase Rate. The loans are repayable	n these bani le by monthly
Net obligations under hire purchase contracts		
Repayable within one year	50,316	18,715
Repayable between one and five years	26,802	2,323
	77,118	21,038
Included in liabilities falling due within one year	(50,316)	(18,715)
	26,802	2,323

15	Provisions for liabilities			Deferred tax liability £
	Balance at 1 January 2012 Profit and loss account			42,625 (3,046)
	Balance at 31 December 2012			39,579
	The deferred tax liability is made up as follows			
			2012	2011
			£	£
	Accelerated capital allowances		39,579	42,625
16	Share capital		2012	2011
	Allotted, called up and fully paid		£	£
	140 'A' to 'M' Ordinary shares of £1 each		140	140 ————
	The 'A' to 'N' ordinary shares carry the same rights an	d rank Parı-Passu with	each other	
17	Statement of movements on reserves			
		Share premium	Revaluation reserve	Profit and loss
		account		account
		£	£	£
		121,658	808,668	2,119,496
	Balance at 1 January 2012	121,000	000,000	2,113,430
	Loss for the year	-	-	(228,784)
			-	

# NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2012

18	Reconciliation of movements in shareholders' funds	2012	2011
		£	£
	(Loss)/Profit for the financial year	(228,784)	106,646
	Dividends	(116,750)	(176,227)
	Net depletion in shareholders' funds	(345,534)	(69,581)
	Opening shareholders' funds	3,049,963	3,119,544
	Closing shareholders' funds	2,704,428	3,049,963

#### 19 Financial commitments

At 31 December 2012 the company was committed to making the following payments under non-cancellable operating leases in the year to 31 December 2013

		Land and buildings		Other	
		2012	2011	2012	2011
		£	£	£	£
	Operating leases which expire				
	Between two and five years	192,000	192,000	3,752	3,752
20	Directors' remuneration			2012	2011
				£	£
	Remuneration for qualifying services			109,994	100,510

# NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2012

#### 21 Employees

#### **Number of employees**

The average monthly number of employees (including directors) during the year was

,	2012 Number	2011 Number
Directors	4	4
Employees	43	47
	47	51
Employment costs	2012	2011
	£	£
Wages and salaries	902,983	985,442
Social security costs	77,865	86,447
	980,848	1,071,889
	<del></del>	=======================================

#### 22 Post balance sheet events

On 18 February 2013 the company completed the purchase of a property for £930,000, subsquently on 29 April 2013 the company opened another branch within this property in Park Royal London

23	Reconciliation of operating profit to net cash inflow from operating activities	2012	2011	
		£	£	
	Operating profit	135,765	246,489	
	Depreciation of tangible assets	78,887	67,732	
	Amortisation of intangible assets	1,750	1,750	
	Loss on disposal of tangible assets	692	30,185	
	Decrease/(increase) in stocks	88,664	(1,300)	
	Decrease in debtors	82,281	62,725	
	Decrease in creditors within one year	(242,499)	(145,105)	
	Net cash inflow from operating activities	145,540	262,476	

# NOTES TO THE ABBREVIATED ACCOUNTS (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2012

24	Analysis of net debt	1 January 2012	Cash flow	Other non- cash changes	31 December 2012
		£	£	£	£
	Net cash				
	Cash at bank and in hand	348,612	(293,950)	-	54,662
	Bank overdrafts	(209,092)	15,079		(194,013)
		139,520	(278,871)	-	(139,351)
	Debt				<del></del>
	Finance leases	(21,038)	(56,079)	-	(77,117)
	Debts falling due within one year	(261,355)	13,851	-	(247,504)
	Debts falling due after one year	(1,261,428)	157,594	-	(1,103,834)
		(1,543,821)	115,366	-	(1,428,455)
	Net debt	(1,404,301)	(163,505)	-	(1,567,806)
25	Reconciliation of net cash flow to mo	ovement in net debt		2012	2011
				£	£
	(Decrease)/increase in cash in the year			(278,871)	431,806
	Cash outflow from decrease in debt and lease financing			115,366	1,223,106
	Movement in net debt in the year			(163,505)	1,654,912
	Opening net debt			(1,404,301)	(3,059,213)
	Closing net debt			(1,567,806)	(1,404,301)

#### 26 Related party relationships and transactions

As at 31 December 2012, £1,463,048 (2011 - £1,538,126) was owed by Castlepeari Limited, the parent company During the year, interest totalling £45,250 (2011 - £45,250) was receivable, interest is charged at 2% above the base rate. A management charge of £150,000 (2011 £150,000) has been made by Castlepearl Limited during the year. During the year, the 100% investment in Headbuild Limited was transferred to Castlepearl Limited at the nominal par value of £4,000.

As at 31 December 2012, £144,848 (2011 - £88,500) was owed by Headbuild Limited, a fellow subsidiary During the year the company paid rent totalling £174,000 (2011 - £174,00) to Headbuild Limited

At the year end the company owed the following balances to the directors, K K Shah £144 (2011 - £144), A K Shah £0 (2011 - £36,750), M K Shah £0 (2011 - £36,750) There are no terms of repayment or interest in respect of these amounts