Company registered no: 1277785

Airsprung Group PLC
Annual report and financial statements
for the year ended 31 March 2019



Notes to the company financial statements

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#### **Board of directors and advisers**

#### Officers and professional advisors

#### **Directors**

A Lisanti

T Dallaway

A Perloff

S Peters

#### Secretary

**T** Dallaway

#### Company number

1277785

#### Registered office

Canal Road

Trowbridge

Wiltshire

**BA14 8RQ** 

#### **Bankers**

Svenska Handelsbanken

7 Henry Street

Bath

BA1 1RG

#### Independent auditors

PricewaterhouseCoopers LLP

Chartered Accountants and Statutory Auditors

2 Glass Wharf

Bristol

BS2 0FR

## Strategic report for the year ended 31 March 2019

The directors submit their strategic report for the year ended 31 March 2019.

#### Business review and future developments

The directors consider the key performance indicators for the Airsprung Group PLC ('the Group') to be gross margin, operating profit as a percentage of revenue and cash generation.

			2019	2018
				•
Gross margin		•	17.8%	21.6%
Net margin before exceptional operating items			(5.8%)	(0.1%)
Net cash used in operating activities	•	(9	(000,808	(£187,000)

Airsprung Group PLC is a diverse manufacturer and supplier of beds, headboards, upholstery, converted foam and graphic design products and services. The Group manufactures beds, upholstery and headboards that are in turn marketed via multi-channel retail including the traditional high street stores, on-line catalogues, e—tailers and also into the hospitality sector. The Group's foam conversion business produces shaped foam products used within the Group for bed and upholstery fillings and also produces high specification foam products for non-Group customers operating in non-furniture related industries. Our graphic design business, Arena Design, produces marketing materials, Point of Sale, catalogues and web sites for both Airsprung Group PLC businesses and external clients.

The business faced significant challenges in the 2018/19 financial year with a continuation of reduced demand from key customers that related to a change in their marketing and promotional strategies. Negative exchange rate variances in relation to the Group's high volumes of imported raw materials from the EU and skilled labour shortages also impacted the business. Conversely, during the year we were successful in securing significant new business from both new and existing customers that we fully expect to see recovering the business performance during 2019/20 and beyond.

Post year end a related party provided a £1million loan for the general cash flow requirements and ongoing investment in the business. The loan is committed for a two year term.

#### **Principal Risks and uncertainties**

The principal risks and uncertainties are discussed in the Directors' report.

This report was approved by the board on 26 September 2019 and signed on its behalf by

A Lisanti

## Directors' report for the year ended 31 March 2019

The directors submit their report together with the audited consolidated financial statements for the year ended 31 March 2019.

#### Profits and dividends

The consolidated income statement on page 10 shows a loss before tax of £2,594,000 (2018: loss £563,000). The loss before tax is after charging £431,000 (2018: £500,000) notional interest charge on pension scheme liabilities. The directors do not recommend a final payment of a dividend (2018: £nil ordinary shares). A loss of £2,953,000 (2018: profit of £1,803,000) has been transferred to reserves (see page 11).

#### **Principal Activities**

The principal activity of the Group and subsidiary undertakings is the manufacture, import and supply of beds, mattresses and upholstery. The directors do not foresee any major change in the level or nature of the Group's business.

#### **Directors and their interests**

The directors of the company at 31 March 2019 all of whom served throughout the year and to the date of signing the financial statements except as noted below, were:

A Lisanti

T Dallaway

A Perloff

S Peters

Portnard Limited, a company that A Perloff has an interest in, owned the entire share capital in the company. Apart from the interests disclosed above, no other directors had interests at any time in the year in the share capital or loan stock of the company or in other Group companies.

There were no commitments or contracts during or at the end of the year in which a director of the company is, or was, materially interested and which are, or were, significant in relation to the Group's business.

#### Corporate governance

#### Statement of directors' responsibilities in respect of the financial statements

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulation.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have prepared the group financial statements in accordance with International Financial Reporting Standards (IFRSs) as adopted by the European Union and parent company financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards, comprising FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland", and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the group and parent company and of the profit or loss of the group and parent company for that period. In preparing the financial statements, the directors are required to:

-select suitable accounting policies and then apply them consistently;

-state whether applicable IFRSs as adopted by the European Union have been followed for the group financial statements and United Kingdom Accounting Standards, comprising FRS 102, have been followed for the company financial statements, subject to any material departures disclosed and explained in the financial statements;

- -make judgements and accounting estimates that are reasonable and prudent; and
- -prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group and parent company will continue in business.

The directors are also responsible for safeguarding the assets of the group and parent company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the group and parent company's transactions and disclose with reasonable accuracy at any time the financial position of the group and parent company and enable them to ensure that the financial statements comply with the Companies Act 2006.

#### **Directors' confirmations**

In the case of each director in office at the date the Directors' Report is approved:

- -so far as the director is aware, there is no relevant audit information of which the group and parent company's auditors are unaware; and
- -they have taken all the steps that they ought to have taken as a director in order to make themselves aware of any relevant audit information and to establish that the group and parent company's auditors are aware of that information.

#### Statement of disclosure of information to auditors

The Directors who held office at the date of approval of this Directors' Report confirm that, so far as they are each aware, there is no relevant audit information of which the Group's auditors are unaware, and each Director has taken all the steps that he/ she ought to have taken as a Director to make himself/herself aware of any relevant audit information and to establish that the Group's auditors are aware of that information.

#### Internal controls — risk management

The board of directors has overall responsibility for the Group's system of internal control and for reviewing its effectiveness, while management are required to implement board policies on risk and control. The system of internal control is designed to manage rather than eliminate the risk of failure of business objectives. In pursuing these objectives, internal controls can provide only reasonable and not absolute assurance against material misstatement or loss.

The Group has an established control framework which aims to:

- safeguard Group assets;
- ensure proper accounting records are maintained;
- provide reliable financial information for internal and external use.

During the year the board undertook a formal re-assessment of risk management and control arrangements in order to form a view on the overall effectiveness of the system of internal control. The key elements of this system are:

- a comprehensive budgeting system, with annual budgets approved by the Group board; detailed monthly reporting, including forecasting to the Group board and comparison of results against budget, with performance monitoring and explanations provided for significant variances;
- a defined procedure for seeking and obtaining approval for major transactions;

#### Going concern

The Group's business activities, together with the factors likely to affect its future development and performance are set out in the review of the business contained in the Strategic report on page 2. The Group's financial statements show details of its financial position including, in note 20, details of its financial instruments, maturity of financial liabilities and its exposure to currency risk.

The Group's working capital requirements are met by cash generated from operating activities supported by an overdraft facility of £1.25 million. The facility, which is secured on a proportion of the Group's property, is formally reviewed annually and no matters have been raised by the Group's bankers to suggest that renewal may not be forthcoming on acceptable terms.

A revolving loan of £400,000 with Svenska Handelsbanken was in place as at 31 March 2017. This loan was subject to a number of covenants that were regularly monitored. This revolving loan was fully paid off during 2017/18. As at 31 March 2019 £nil (2018: nil) of the revolving loan was utilised.

Post year end HMP Limited, a related party lent the Group £500,000. A further £500,000 has been committed by HMP Limited to the Group but not drawn down.

Airsprung Furniture Limited, a subsidiary of the Group, uses a Supplier Invoice Discounting Facility. The facility is available based on 85% of the qualifying debtors to fund the working capital needs of the business.

The directors believe that the Group is well placed to manage its business risks successfully despite the current uncertain economic outlook and, after making enquiries, have a reasonable expectation that the company and the Group have adequate resources to continue in operational existence for the foreseeable future. Accordingly, the directors continue to adopt the going concern basis in preparing the annual report and financial statements.

#### Non-current assets

The Group's freehold land and buildings were professionally valued as at 1 April 1997 and this valuation has been incorporated into the consolidated balance sheet. Additions since 1 April 1997 are included at cost. The directors consider the market value of freehold property at 31 March 2019 to be in excess of that shown in the balance sheet.

#### **Employee involvement**

The directors recognise the need to keep employees informed about the Group's performance and progress, provide information on matters of concern to them and consult as appropriate. Bonus schemes and other incentives have been developed to enable employees to benefit more directly from their performance. Consultative meetings are held between senior management and employees through employee forums, with elected representatives from the workforce.

#### Directors' and Officers' liability insurance

The Group purchased and maintained throughout the financial year Directors' and Officers' liability insurance in respect of itself and its directors.

#### **Creditor payment policy**

The Group's current policy concerning the payment of its creditors is to: agree the terms of payment with its suppliers; ensure that those suppliers are made aware of the terms of payment by inclusion of the relevant terms in contracts; pay in accordance with its established contractual and other legal obligations once satisfactory performance of services or receipt of goods is achieved. The Group's average creditor days figure for the year is 55 days (2018: 49 days).

#### **Disabled employees**

The Group's employment policy takes account of the special care necessary to identify aptitudes, abilities and training needs of disabled employees and applicants so they may be effectively utilised to mutual benefit within the Group.

#### Health, safety and the environment

The directors take seriously their responsibilities for health, safety and the environmental aspects of the business and have developed policies and procedures in order to ensure, as far as is reasonably practicable, compliance with best practice.

#### **Pensions**

The assets of the pension schemes established for the benefit of the Group's employees are held, separately from those of the Group, by Trustees.

#### Principal risks and uncertainties

The Group's financial risk management objectives are detailed in note 20 of the financial statements.

This includes details of the Group's exposure to interest rate, currency risks and credit risks.

#### **Economic conditions**

The Group sells its products primarily to the retail sector and as such its performance is inevitably linked to the strength of its retail customers who in turn have a high dependence on consumer spending levels. Consumer spending is predominantly driven by the general health of the underlying economic conditions prevailing at any time and either its real impact on consumers or their personal confidence in relation to their ability to purchase what are generally discretionary goods. The Group's strategy of having a portfolio of businesses that operate across the bed and, to a lesser extent, the upholstery market segments assist in de-risking the Group to any one specific socio demographic consumer group. It is unusual that in difficult economic conditions that all sectors of the furniture market suffers in equal proportions, hence the ability to supply different sectors that purchase at very different price levels provides an element of cushioning.

#### Operating efficiencies

Operational efficiencies, particularly in the Group's volume businesses, are critical to maintaining margins and hence overall Group profitability. This area of the business is highly dependent on employing experienced and appropriately educated and trained management who bring to the Group significant operational skills. Targeted investment in plant, equipment and logistics are imperative in maintaining high levels of customer service, demanded by all retailers but must provide the Group with acceptable returns on those investments. The opportunity to maximise the tangible and human assets across the Group continues to suggest further profitable benefits in this area.

#### Key relationships

#### Major customers

The Group recognises that in some of its businesses there is a high level of reliance on relatively few customers that are providing the majority of demand. This situation to a great extent reflects the growth of the national multiple retailers at the expense of the traditional Independent retailer that has been witnessed in many market sectors. The benefits to the Group of being key suppliers to these large retailers are many but include distribution efficiencies, purchasing benefits, manufacturing efficiencies and to date surety of payment. The major retailers enjoy the benefits of working with a smaller number of larger suppliers giving rise to administration benefits and purchasing leverage.

#### Reliance on key suppliers

The Group is not over exposed to any one key supplier even though for purchasing leverage purposes there are preferred suppliers who provide the majority of certain materials. In all cases, there are second tier suppliers who at relatively short notice are able to supply materials in the event of a preferred supplier failing to do so.

The Group's businesses take advantage of competitively priced materials from both UK and overseas but retain the ability to manufacture many of the key materials in-house thus balancing risk to financial benefit.

The Directors' report has been approved by the Board of Directors and signed on behalf of the board by:

T Dallaway

Finance Director and Company Secretary

26 September 2019

## Independent auditors' report to the members of Airsprung Group plc

#### Report on the audit of the group financial statements

#### **Opinion**

In our opinion, Airsprung Group plc's group financial statements (the "financial statements"):

- give a true and fair view of the state of the group's affairs as at 31 March 2019 and of its loss and cash flows for the year then ended;
- have been properly prepared in accordance with International Financial Reporting Standards (IFRSs) as adopted by the European Union; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

We have audited the financial statements, included within the Annual report and financial statements (the "Annual Report"), which comprise: Consolidated income statement for the year ended 31 March 2019, Consolidated statement of comprehensive income for the year ended 31 March 2019, Consolidated balance sheet as at 31 March 2019, Consolidated cash flow statement for the year ended 31 March 2019, Consolidated statement of changes in equity for the year ended 31 March 2019; and the notes to the financial statements, which include a description of the significant accounting policies.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities under ISAs (UK) are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Independence

We remained independent of the group in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, which includes the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

#### Conclusions relating to going concern

ISAs (UK) require us to report to you when:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the group's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

We have nothing to report in respect of the above matters.

However, because not all future events or conditions can be predicted, this statement is not a guarantee as to the group's ability to continue as a going concern. For example, the terms on which the United Kingdom may withdraw from the European Union are not clear, and it is difficult to evaluate all of the potential implications on the group's trade, customers, suppliers and the wider economy.

#### Reporting on other information

The other information comprises all of the information in the Annual Report other than the financial statements and our auditors' report thereon. The directors are responsible for the other information. Our opinion on the financial statements does not cover the other information and, accordingly, we do not express an audit opinion or, except to the extent otherwise explicitly stated in this report, any form of assurance thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If we identify an apparent material inconsistency or material misstatement, we are required to perform procedures to conclude whether there is a material misstatement of the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report based on these responsibilities.

With respect to the Strategic Report and Directors' Report, we also considered whether the disclosures required by the UK Companies Act 2006 have been included.

Based on the responsibilities described above and our work undertaken in the course of the audit, ISAs (UK) require us also to report certain opinions and matters as described below.

#### Strategic Report and Directors' Report

In our opinion, based on the work undertaken in the course of the audit, the information given in the Strategic Report and Directors' Report for the year ended 31 March 2019 is consistent with the financial statements and has been prepared in accordance with applicable legal requirements.

In light of the knowledge and understanding of the group and its environment obtained in the course of the audit, we did not identify any material misstatements in the Strategic Report and Directors' Report.

#### Responsibilities for the financial statements and the audit

Responsibilities of the directors for the financial statements

As explained more fully in the Directors' Responsibilities Statement set out on page 3, the directors are responsible for the preparation of the financial statements in accordance with the applicable framework and for being satisfied that they give a true and fair view. The directors are also responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the group's ability to continue as a going concern, disclosing as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the group or to cease operations, or have no realistic alternative but to do so.

Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the FRC's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditors' report.

Use of this report

This report, including the opinions, has been prepared for and only for the parent company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

### Other required reporting

#### Companies Act 2006 exception reporting

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- we have not received all the information and explanations we require for our audit; or
- certain disclosures of directors' remuneration specified by law are not made.

We have no exceptions to report arising from this responsibility.

#### Other matter

We have reported separately on the parent company financial statements of Airsprung Group plc for the year ended 31 March 2019.

Duncan Stratford (Senior Statutory Auditor) for and on behalf of PricewaterhouseCoopers LLP Chartered Accountants and Statutory Auditors

Chartered Accountants and Statutory A Bristol

uncan Amtora

September 2019

# Consolidated income statement for the year ended 31 March 2019

		•	•	Note		2019	2018
						2000	0003
• :					• •		
			,,			• • •	As
Revenue				3		36,629	restated 39,082
Cost of sales		• •	. '			(30,107)	(30,643)
Gross profit		٠.				6,522	8,439
Operating costs				. 4	•	(8,650)	(8,489)
				•			
• 1							•
• 1		nd exception	nal items			(1,664)	398
Before depreciation, a	amortisation ar	nd exception	nal items	5		(1,664) (464)	
Before depreciation, a	amortisation ar		nal items	٠.			
Before depreciation, a Depreciation and amo Operating loss before	amortisation ar ortisation exceptional ite		nal items	٠.		(464)	398 (448) (50)
Before depreciation, a Depreciation and amo Operating loss before	amortisation ar ortisation exceptional ite		nal items	٠.		(464) (2,128)	(448) (50)
Before depreciation, and amount of the depreciation and amount of the depreciation and amount of the depreciation of the depre	amortisation ar ortisation exceptional ite		nal items	٠.		(464) (2,128)	(448) (50)
Before depreciation, and amount of the preciation and amount of the preciation and amount of the preciation of the preci	amortisation ar ortisation exceptional ite		nal items	٠.		(464) (2,128) (2,128)	(448) (50) (50)
Operating loss is anal Before depreciation, a Depreciation and amo Operating loss before Operating loss before Finance costs  Loss before tax Income tax	amortisation ar ortisation exceptional ite		nal items	٠.		(464) (2,128) (2,128) (466)	(448) (50) (50) (513)

The Directors have reclassified customer marketing rebates with a value of £1,006,000 from cost of sales to revenue in the comparative period. This was considered a better representation of the nature of the items. This brings the classification in line with the current year disclosure and has not impacted profits or net assets.

# Consolidated statement of comprehensive income for the year ended 31 March 2019

All the below figures relate to continuing operations.

		• • • • •	2019	2018
	Note	·	£000	2000
Loss for the financial year	٠.		(2,161)	(426)
Actuarial (loss)/gain on defined benefit pension scheme	15		(92)	2,229
Movement on deferred tax asset relating to pension scheme	15		(700)	
Total comprehensive (expense)/income for the year attributable to equity shareholders	· · · · · · · · · · · · · · · · · · ·		(2,953)	1,803

## Consolidated balance sheet as at 31 March 2019

as at or maron 2015	•		Note	2019 £000	. 2018 £000
Intangible assets	•		9	100	100
Property, plant and equipment		•	10	6,765	6,853
Deferred tax asset			16 .	292	700
Total non-current assets				7,157	7,653
Inventories			11.	3,101	2,856
Trade and other receivables			12	8,199	8,460
Cash and cash equivalents			19	87	476
Total current assets				11,387	11,792
Total assets			:	18,544	19,445
Called up share capital			17	2,389	2,389
Share premium account			18	2,348	2,348
Other reserves			18	3,000	3,000
Accumulated losses			18	(14,992)	(12,039)
Total deficit				(7,255)	(4,302)
Borrowings	· .		14	162	37
Deferred tax liability			16	-	141
Pension scheme deficit	*		15	17,020	16,898
Total non-current liabilities				17,182	17,076
Trade and other payables Borrowings	· ·		13 14	8,568 49	6,609 62
Total current liabilities	•	•	17	8,617	6,671
Total liabilities				25,799	23,747
Total equity and liabilities				18,544	19,445

The financial statements on pages 10 to 41 were approved by the board of directors on 26 September 2019 and signed on its behalf by

**Directors** 

A Lisanti

26 September 2019

Ter

T.Dallaway

Company Registration Number: 1277785. The notes on pages 15 to 41 form part of these financial statements. The independent auditors' report on the financial statements is on pages 8 and 9.

# Consolidated cash flow statement for the year ended 31 March 2019

	2019	2018
Note	0003	£000
Loss before tax	(2,594)	(563)
Adjustments for:		
Depreciation	463	448
Amortisation and impairment	-	
Interest expense	466	513
Past service cost	203	-
Contributions to defined benefit pension scheme	(604)	(763)
Profit on sale of property, plant and equipment	(22)	(12)
Operating cash flows before movements in working capital	(2,088)	(377)
Increase in inventories	(245)	(315)
Decrease in receivables	261	2,849
Increase/(decrease) in payables	1,304	(2,413)
Cash (used in) operations	(768)	(256)
Taxation received	·	82
Interest paid	(35)	(13)
Net cash used in operating activities	(803)	(187)
Investing activities		
Proceeds on disposal of property, plant and equipment	22	12
Purchase of property, plant and equipment	(375)	(269)
Net cash used in from investing activities	(353)	(257)
Financing activities		
Repayment of loan	-	(400)
Payment of finance lease liabilities	112	(70)
Net cash generated from/(used in) financing activities	112	(470)
Net decrease in cash and cash equivalents	(1,044)	(914)
Cash and cash equivalents at beginning of year	476	1,390
Cash and cash equivalents at end of year	(568)	476

# Consolidated statement of changes in equity for the year ended 31 March 2019

	Called up share capital £000	Share premium account £000	Share option reserve £000	Other reserves	Accumulated losses £000	Total equity £000
Balance as at 1 April 2017	2,389	2,348	•	3,000	(13,842)	(6,105)
Dividends	-	-		-	-	· - ·
Loss for the financial year	<u>-</u>	· . -	•	-	(426)	(426)
Actuarial gain on defined benefit pension scheme	- -			· · · · · ·	2,229	2,229
Movement on deferred tax asset relating to pension scheme		· .	· · · · · · · · · · · · · · · · · · ·		`. 	
Total comprehensive income for the year		. <u>-</u>		· . · .	1,803	1,803
Balance as at 31 March 2018	2,389	2,348	· •	3,000	(12,039)	(4,302)
	-					
Balance as at 1 April 2018	2,389	2,348		3,000	(12,039)	(4,302)
Dividends	<u>-</u>	, -	•	· · · · -		
Loss for the financial year	+ . 		·		(2,161)	(2,161)
Actuarial gain on defined benefit pension scheme	<u> </u>	·		-	(92)	(92)
Movement on deferred tax asset relating to pension scheme		· _	· · · · · · · · · · · · · · · · · · ·	·	(700)	(700)
Total comprehensive income for the year	· -	· <u>-</u>		<u>.</u>	(2,953)	(2,953)
Balance as at 31 March 2019	2,389	2,348		3,000	(14,992)	(7,255)

## Notes to the financial statements for the year ended 31 March 2019

#### **General information**

The company is a public limited company incorporated and domiciled in England. The address of its registered office is Canal Road, Trowbridge, Wiltshire BA14 8RQ.

#### 1. Basis of preparation

These consolidated financial statements have been prepared on a going concern basis in accordance with International Financial Reporting Standards as adopted by the European Union (IFRSs as adopted by the EU), IFRS IC interpretations and the Companies Act 2006 applicable to companies reporting under IFRS. The accounting policies have been applied consistently throughout the year.

The consolidated financial statements have been prepared under the historical cost convention, as modified by the fair value of share based payments and financial assets and financial liabilities at fair value through the income statement.

The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the group's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements are disclosed in Note 2.18.

Although these estimates are based on management's best knowledge of the amount, event or actions, the actual results ultimately may differ from those estimates. A summary of the more important Group accounting policies is set out below.

#### 2. Accounting policies

#### 2.1. Basis of consolidation

The consolidated financial statements incorporate the financial statements of Airsprung Group PLC and its subsidiaries.

Subsidiaries are all entities (including special purpose entities) over which the group has the power to govern the financial and operating policies generally accompanying a shareholding of more than one half of the voting rights. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the group controls another entity. Subsidiaries are fully consolidated from the date on which control is transferred to the group. They are de-consolidated from the date that control ceases.

Intercompany transactions, balances and unrealised gains on transactions between group companies are eliminated. Unrealised losses are also eliminated. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the group.

The group uses the acquisition method of accounting to account for business combinations. The consideration transferred for the acquisition of a subsidiary is the fair values of the assets transferred, the liabilities incurred and the equity interests issued by the group. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Acquisition related costs are expensed as incurred. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. On an acquisition-by-acquisition basis, the group recognises any non-controlling interest in the acquiree either at fair value or at the non-controlling interest's proportionate share of the acquiree's net assets.

## Notes to the financial statements for the year ended 31 March 2019 (continued)

#### 2.1 Basis of consolidation (continued)

Investments in subsidiaries are accounted for at cost less impairment. Cost is adjusted to reflect changes in consideration arising from contingent consideration amendments. Cost also includes direct attributable costs of investment.

The excess of the consideration transferred, the amount of any non-controlling interest in the acquiree and the acquisition-date fair value of any previous equity interest in the acquiree over the fair value of the group's share of the identifiable net assets acquired is recorded as goodwill. If this is less than the fair value of the net assets of the subsidiary acquired in the case of a bargain purchase, the difference is recognised directly in the statement of comprehensive income.

#### 2.2. Revenue recognition

Revenue is measured as the fair value of the consideration received or receivable and represents amounts receivable for goods and services provided in the normal course of business, net of discounts, allowances and value added tax. Revenue is recognised in line with IFRS 15.

Sales of goods and services are recognised on delivery when the risks and rewards of ownership pass to the customer.

#### 2.3. Foreign currencies

In preparing the financial statements of the individual companies, transactions in currencies other than the entity's presentation currency are recorded at the rates of exchange prevailing on the dates of the transactions. At each balance sheet date, monetary assets and liabilities that are denominated in foreign currencies are retranslated at the rates prevailing on the balance sheet date.

Continued exchange differences arising on the settlement of monetary items, and on the retranslation of monetary items, are included in profit or loss for the year.

#### 2.4. Pension costs

#### 2.4.1. Defined Benefit Scheme

The defined benefit scheme previously operated by the Group closed to future accrual on 31 May 2006. For this scheme the amounts charged to operating profit are gains and losses on settlements and curtailments. They are included as part of staff costs. Past service costs are recognised immediately in the income statement if the benefits have vested. If the benefits have not vested immediately, the costs are recognised over the period until vesting occurs. The interest cost, calculated based on the net pension asset or liability multiplied by the discount rate, is shown as a net amount of other finance costs or credits.

Actuarial gains and losses are recognised immediately in the consolidated statement of comprehensive income.

Defined benefit schemes are funded, with the assets of the scheme held separately from those of the Group, in separate trustee administered funds. Pension scheme assets are measured at fair value and liabilities are measured on an actuarial basis using the projected unit method and discounted at a rate equivalent to the current rate of return on a high quality corporate bond of equivalent currency and term to the scheme liabilities. The resulting defined benefit asset or liability is presented separately on the face of the balance sheet.

#### 2.4.2. Defined Contribution Scheme

The Group operates defined contribution schemes for the benefit of its employees. Contributions payable are charged to the profit and loss account in the year they are payable.

## Notes to the financial statements for the year ended 31 March 2019 (continued)

#### 2.5. Taxation

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the balance sheet date. Management evaluates positions taken in the tax returns with respect to situations in which the applicable tax regulation is subject to interpretation and has established provisions, where appropriate, on the basis of amounts expected to be paid to the tax authorities.

Deferred corporation tax is provided, using the liability method, on all temporary differences at the balance sheet date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax assets are recognised for all deductible temporary differences, carry forward of unused tax assets and tax losses, to the extent that they are regarded as recoverable. They are regarded as recoverable where, on the basis of available evidence, there will be suitable taxable profits against which the future reversal of the underlying temporary differences can be deducted. The carrying value of the amount of deferred tax assets is reviewed as at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all, or part, of the tax asset to be utilised.

Deferred corporation tax assets and liabilities are measured at the tax rates that are expected to apply to the year when the asset is realised or the liability is settled, based on the tax rates (and tax laws) that have been substantively enacted at the balance sheet date.

#### 2.6. Property, plant and equipment

Property, plant and equipment are held at cost or deemed cost, net of depreciation less any provision for impairment. Costs include the original purchase price of the assets and the costs attributable to bringing the asset to its working condition for its intended use, including any qualifying finance costs. Depreciation is provided by the straight line method at rates calculated to write off the cost of the assets, other than freehold land, less their estimated residual value over their expected useful lives:

Freehold land: Nil

Freehold buildings: 2½% per annum

Plant and equipment: 10% to 331/3% per annum

#### 2.7. Impairment of non-current assets

At each balance sheet date, the Group reviews the carrying amounts of its non-current assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss.

The recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risk specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised as an expense immediately.

## Notes to the financial statements for the year ended 31 March 2019 (continued)

#### 2.7 Impairment of non-current assets (continued)

Other than impairment of goodwill, where an impairment loss subsequently reverses, the carrying amount of the asset (cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (cash-generating unit) in prior years. A reversal of an impairment loss is recognised as income immediately.

#### 2.8. Inventories

Inventories are stated at the lower of cost and net realisable value. Cost on a first-in, first-out basis comprises direct materials and, where applicable, direct labour costs and those overheads that have been incurred in bringing the inventories to their present location and condition. Net realisable value represents the estimated selling price less all estimated costs of completion and costs to be incurred in marketing, selling and distribution. Provision has been made, where required, for slow moving, obsolete and defective stock.

#### 2.9. Trade receivables

Trade receivables arise when the Group provides money, goods or services directly to a debtor with no intention of trading the receivables. Trade receivables are initially recorded at invoiced value and subsequently remeasured at invoiced value; less provision for impairment. Any change in their value through impairment or reversal of impairment is recognised in the income statement. Impairment of receivables is calculated in line with IFRS 9.

Provision against trade receivables is made when there is objective evidence that the Group will not be able to collect all amounts due to it in accordance with the original terms of those receivables. The amount of the write-down is determined as the difference between the asset's carrying amount and the present value of estimated future cash flows.

#### 2.10. Leased assets

In accordance with IAS 17, the economic ownership of a leased asset is transferred to the lessee if the lessee bears substantially all the risks and rewards related to the ownership of the leased asset. The related asset is recognised at the time of inception of the lease at the fair value of the leased asset or, if lower, the present value of the minimum lease payments plus incidental payments, if any, to be borne by the lessee. A corresponding amount is recognised as a finance leasing liability.

The interest element of leasing payments represents a constant proportion of the capital balance outstanding and is charged to the income statement over the period of the lease.

All other leases are regarded as operating leases and the payments made under them are charged to the income statement on a straight line basis over the lease term. Lease incentives are spread over the term of the lease.

#### 2.11. Trade payables

Trade payables are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Accounts payable are classified as current liabilities if payment is due within one year or less (or in the normal operating cycle of the business if longer). If not, they are presented as non-current liabilities.

Trade payables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method.

#### 2.12. Borrowings

Borrowings are recognised initially at fair value, net of transaction costs incurred. Borrowings are subsequently carried at amortised cost; any difference between the proceeds (net of transaction

## Notes to the financial statements for the year ended 31 March 2019 (continued)

#### 2.12 Borrowings (continued)

costs) and the redemption value is recognised in the income statement over the period of the borrowings using the effective interest method.

Fees paid on the establishment of loan facilities are recognised as transaction costs of the loan to the extent that it is probable that some or all of the facility will be drawn down. In this case, the fee is deferred until the draw-down occurs. To the extent there is no evidence that it is probable that some or all of the facility will be drawn down, the fee is capitalised as a pre-payment for liquidity services and amortised over the period of the facility to which it relates.

#### 2.13. Segmental reporting

An operating segment is defined as a component of the entity:

- that engages in business activities from which it may earn revenues and incur expenses;
- whose operating results are regularly reviewed by the entity's Chief Operating Decision Maker (CODM) to make decisions about the resources to be allocated to the segment and assesses its performance;
- for which discrete financial information is available.

The board of directors has been identified as the CODM. The Group's management information system produces reports for the board, grouping financial performance under the following business areas:

- beds
- other activities

#### 2.14. New standards and interpretations

- (a) The following standards have become effective during the year:
  - IFRS 15 'Revenue from contracts with customers',
  - IFRS 9 'Financial instruments'

The impact of IFRS 9 has been assessed and in the view of management has no material impact on the Group. After assessing the impact of IFRS 15 management have reclassified customer marketing rebates with a value of £1,006,000 from operating expenses to revenue in the comparative period. This was considered a better representation of the nature of the items. This brings the classification in line with the current year disclosure and has not impacted profits or net assets.

- (b) New standards and interpretations to existing standards that are not yet effective and have not been early adopted by the Group:
  - IFRS 16 'Leases", effective for accounting periods beginning or after 1 January 2019

The impact of IFRS 16 on the Group is being assessed but is not expected to be significant.

#### 2.15. Equity instruments

Share capital is determined using the nominal value of shares that have been issued. Dividends are included in current liabilities when the dividends are approved in the general meeting prior to the balance sheet date.

#### 2.16. Intangible assets

Intangible assets include brand names and customer lists that qualify for recognition as an intangible asset in a business combination. They are accounted for using the cost model whereby capitalised costs are amortised on a straight line basis over their estimated useful lives as these assets are considered finite. Intangible assets are amortised over a period of up to ten years. Amortisation has been included within the administrative costs in the income statement.

## Notes to the financial statements for the year ended 31 March 2019 (continued)

#### 2.17. Goodwill

Goodwill represents the excess of the cost of an acquisition over the fair value of the group's share of the net identifiable assets of the acquired subsidiary at the date of acquisition. Goodwill on acquisitions of subsidiaries is included in 'intangible assets'. Goodwill is tested annually for impairment and carried at cost less accumulated impairment losses. Impairment losses on goodwill are not reversed. Gains and losses on the disposal of an entity include the carrying amount of goodwill relating to the entity sold.

Goodwill is allocated to cash-generating units for the purpose of impairment testing. The allocation is made to those cash-generating units or groups of cash-generating units that are expected to benefit from the business combination in which the goodwill arose, identified according to operating segment.

#### 2.18. Judgements and estimates

The key areas that require management to make difficult, subjective or complex judgements and estimates about matters that are inherently uncertain are: the assumptions used to calculate the defined benefit pension scheme deficit (see note 15); the recognition of a deferred tax asset (see note 18) and; the recognition of goodwill and intangibles (see note 9). Management bases its estimates on historical experience and other assumptions that it believes reasonable. Actual results could differ from estimates used in employing the critical accounting policies and these could have a material impact on the results.

#### 2.19. Capital maintenance

The Group's objectives when managing capital are: to safeguard the entity's ability to continue as a going concern, so that it can provide returns for shareholders and benefits for other stakeholders; to provide an adequate return to shareholders by pricing products and services commensurate with the level of risk.

The Group sets the amount of capital in proportion to risk. The Group manages the capital structure and makes adjustments to it in the light of changes in economic conditions and the risk characteristics of the underlying assets.

#### 3. Revenue

Our management information system produces reports for the Board grouping financial performance under the following business areas:

- beds
- other activities

The business areas have been split into two reportable operating segments, namely beds and other activities. Included within the beds operating segment are products sold under the trade names Airsprung Beds, Gainsborough, Hush and Hush-a-Bye Beds. Other activities include products sold under the Cavendish Upholstery, Collins & Hayes, Airofreem, Swanglen Furnishings and Arena Design trade names.

## Notes to the financial statements for the year ended 31 March 2019 (continued)

#### 3.1. Revenue

The following revenue information is based on the products sold to customers:

					2019 £000	2018 £000
Beds					31,061	33,749
Other activities	es		•		5,568	5,333
Revenue per	consolida	ated income stat	ement		36,629	39,082

#### (Loss)/profit before tax per consolidated income statement

The following profit information is based on products sold to customers and their associated costs:

		2019 £000	2018 £000
Beds		(1,920)	(157)
Other activities	·. :	118	406
		(1,802)	249
•			

Reconciliation of adjusted profit before tax from the segmented reporting provided above to loss before tax in the consolidated statement of comprehensive income:

		2019 £000	2018 £000
Adjusted (loss)/profit before tax per reportable segments		(1,802)	249
Central charges	<del>-</del>	(792)	(812)
Loss before tax per consolidated income statement		(2,594)	(563)

#### 3.2. Segment assets and liabilities

The entity reports total assets to its Chief Operating Decision Maker. The entities' total assets and liabilities are not split between those allocated to beds and those allocated to other activities. As such, information regarding these total assets has already been disclosed in the financial statements.

# Notes to the financial statements for the year ended 31 March 2019 (continued)

3.3.	Major	customers
------	-------	-----------

During the year there were 2 customers (2018: 2) who comprised 10% or more of revenue:

• •			•	•		2019 £000	2018 £000
٠.	Major customer 1				*	16,019	16,501
· .	Major customer 2					6,116	9,020
			· · · .	· <del></del>		22,135	25,521
3.4.	Geographical information	• •				<b>Y</b>	·
	The following table provides an analysis of the 0	Group's	revenue by g	jeograp	hịcal m	narket.	
		· · .				2019 £000	2018 £000
•	United Kingdom				•	36,539	38,955
	Rest of the world			· ·		90	127
						36,629	39,082
	All assets are located within the United Kingdon	1.	•	٠.	•		
4.	Operating costs  Net operating costs are analysed as follows:						
						2019 £000	2018 £000
	Distribution costs					5,295	5,499
	Administration costs			*.		3,407	3,032
	Other income				•	(52)	(42)

# Notes to the financial statements for the year ended 31 March 2019 (continued)

Operating loss		
	2019	2018
	0003	£000
Operating loss is stated after charging/(crediting):		•
Auditors' remuneration for:		•
Fees payable to the company's auditors for the audit of the parent company and consolidated financial statements	19	13
Fees payable to the company's auditors for other services: the audit of the company's subsidiaries	30	52
Fees payable to the company's auditors in respect of the Airsprung Retirement and Death Benefits Plan	<u>-</u>	٤
Fees payable to the company's auditors for non audit services	18	25
Depreciation of owned assets	442	430
Depreciation of leased assets	22	18
	·	
Rental income	(30)	(30
Exceptional profit on disposal of fixed asset	(22)	
Directors' emoluments excluding pension contributions	353	419
Operating lease rentals:		
Vehicles and other operating leases	148	12:
Employee information		
	2019	2018
	Number	Number
<b>√</b>		
<ul> <li>a) The monthly average number of employees, including executive directors, was:</li> </ul>		•
Production	351	364
Distribution	27	. 2
Administration	83	. 80
	461	478

## Notes to the financial statements for the year ended 31 March 2019 (continued)

### 6. Employee information (continued)

Company pension cont	ribution to defined contribution pension scheme	198	189
	=	11,897	12,228
Other pension costs	<u>-</u>	810	853
Social security costs		858	882
Wages and salaries		10,229	10,493
b) Employment costs, i	ncidaling executive directors.	2000	2000
h) Employment costs i	ncluding executive directors:	2019	2018

The highest paid director received remuneration (including salary and benefits in kind) of £199,000 (2018: £233,000) and a company pension contribution to a defined contribution pension scheme of £13,000 (2018: £16,000).

#### 7. Finance income and finance costs

	2019	2018
	2000	2000
Finance costs		
Finance costs	(7)	(5)
Interest charge on pension scheme liability	(431)	(500)
Other interest charges	(28)	(8)
Finance costs	(466)	(513)

# Notes to the financial statements for the year ended 31 March 2019 (continued)

#### 8. Income tax

a) Analysis of charge in the year:	•	•		:
	· .	•	2019 £000	2018 £000
The charge is made up as follows:				
Current tax		•		• • •
UK corporation tax at 19% (2018: 19%)				
Total current tax charge			•	·. -
Deferred tax				
Current year			(485)	(159)
Prior year			1	14
Effect of change in tax rate		•	51	8
Total deferred tax (credit)	·		(433)	(137)
Tax (credit) on profit on ordinary activities		•	(433)	(137)
		. *.		·
b) Factors affecting tax charge for the year		•		
The rate of current tax charge on profit on ordinary acti corporation tax in the UK due to the following factors:	vities varied from	the stand	ard rate of	
UK standard corporation tax rate			2019 £000	2018 £000
		•		•
Loss before tax due to continuing and discontinuing o	perations		(2,594)	(563)
Tax at the standard UK rate			(493)	(107)
Expenses not deductible for tax purposes			13	10
Effect of reduction in tax rates		· · · · · · · · · · · · · · · · · · ·	51	8
Underpayment for group relief			_	· . •
Utilisation of previously unrecognised deferred tax		· .'	(5)	.(62)
Prior year adjustment			1	14
Total taxation (continuing operations)			(433)	(137)
	•			

No taxation was attributable to discontinued operations during the period.

## Notes to the financial statements for the year ended 31 March 2019 (continued)

#### 8. Income tax (continued)

c) Factors that may affect future tax changes:

The UK main corporation tax rate was reduced from 20% to 19% with effect from 1 April 2019 and 17% from 1 April 2020. The relevant deferred tax balances have been re-measured accordingly.

#### 9. Intangible assets

intaligible assets	Goodwill £000	Intangible assets £000	Total £000
Cost at 1 April 2017	100	170	270
Provision	· -	-	
Cost at 1 April 2018	100	170	270
Additions	- <i>i</i>	• -	-
Provision	· · · -	· · · · · · · · · · · · · · · · · · ·	
Cost at 31 March 2019	100	170	270
	•	, .	
Accumulated amortisation at 1 April 2017	· · · · · · · · · · · · · · · · · · ·	. 170	170
Charge for the year	•	-	· -
Provision	-	· . · · -	· •
Accumulated amortisation at 1 April 2018	•	170	: 170
Charge for the year	•	· -	-
Provision		<u>-</u>	-
Accumulated amortisation at 31 March 2019	•	170	170
		· ·	
Net book value		·	,
at 31 March 2019	100		- 100
at 31 March 2018	100		- 100
at 31 March 2017	100		- 100

## Notes to the financial statements for the year ended 31 March 2019 (continued)

#### 10. Property, plant and equipment

	Freehold land and buildings	Leasehold Buildings	Plant and equipment	Total
	£000	2000	£000	£000
Cost at 1 April 2017	8,833	-	13,100	21,933
Additions	·	· -	269	269
Disposals	-	· ·	(98)	(98)
Cost at 1 April 2018	8,833	-	13,271	22,104
Additions	-		375	375
Disposals	-	; · · · ·	(1,888)	(1,888)
Cost at 31 March 2019	8,833	. · · · · -	11,758	20,591
			:	
Accumulated depreciation at 1 April				
2017	3,030	· · · · · · · · · · · · · · · · · · ·	11,871	14,901
Charge for the year	178	•	270	448
Disposals	<u>-</u>		(98)	(98)
Accumulated depreciation at 1 April 2018	. 3,208		12,043	15,251
Charge for the year	3,200 179	· - · · ·	284	463
Disposals	179,	·	.'	
	<u>-</u>	· -	(1,888)	(1,888)
Accumulated depreciation at 31	•		•	
March 2019	3,387	•	10,439	13,826
Net book value				
at 31 March 2019	5,446	•	1,319	6,765
at 31 March 2018	5,625	•	1,228	6,853
at 31 March 2017	5,803	. · · · -	1,229	7,032
• •				

At 31 March 2019 the net book value of plant and equipment includes £251,000 (2018: £112,000) in respect of assets held under finance leases and similar hire purchase contracts.

Cost or valuation of freehold land and buildings includes £4,945,000 in respect of properties which were professionally valued on an open market existing use basis as at 1 April 1997. The valuation was undertaken by Alder King in accordance with the Appraisal and Valuation Manual of The Royal Institution of Chartered Surveyors. The valuation was deemed to be cost on conversion of the financial statements to IFRS.

## Notes to the financial statements for the year ended 31 March 2019 (continued)

#### 11. Inventories

•			•	3,101	2,856
•	* 1	•			
Finished goods	· .			527	525
Work-in-progress			•	316	301
Raw materials	•			2,258	2,030
Davis and Asia Sala S	•			2000	0003
· ·				2019	2018

The cost of inventory which has been taken to the income statement is £23.7 million (2018: £24.1 million).

#### 12. Trade and other receivables

	•			2019	2018
				£000	£000
Trade receivables			· · · · · · · · · · · · · · · · · · ·	7,676	7,626
Less provisions for impairment	,	•		(301)	(303)
Trade receivables – net	· · · ·	• •	•	 7,375	7,323
Prepayments and accrued income		, ,	٧.	738	1,051
Corporation tax				86	86
	•		<u>.</u>	 8,199	8,460

#### 12.1. Ageing of receivables

The Group regularly reviews the ageing profile of trade receivables and actively seeks to collect any amounts that have fallen outside the defined credit terms. The Group provides, in full, for any debts it believes have become non-recoverable.

The ageing of trade receivables at 31 March 2019 is detailed below:

*			2019	2018
	•		£000	2000
Current			7,295	6,891
Up to 90 days overdue			80	432
Past 91 days overdue		·	_	
			7,375	7,323

All provided debt is past 91 days overdue.

# Notes to the financial statements for the year ended 31 March 2019 (continued)

### 13. Trade and other payables

	2019 £000	2018 £000
Overdraft	655	-
Trade payables	4,562	4,160
Corporation tax	82	82
Other taxation and social security	800	739
Accruals and deferred income	2,469	1,628
	8,568	6,609
Borrowings		
	2019 £000	2018 £000
Current		
Bank loan	-	
Obligations under finance leases	. 49	62
	49	62
Non-current		
Bank loan		•
Obligations under finance leases	162	37
	162	37
	Trade payables Corporation tax Other taxation and social security Accruals and deferred income  Borrowings  Current Bank loan Obligations under finance leases  Non-current Bank loan	Coverdraft         655           Trade payables         4,562           Corporation tax         82           Other taxation and social security         800           Accruals and deferred income         2,469           Borrowings         2019           Current         Bank loan         -           Obligations under finance leases         49           Non-current         Bank loan         -           Obligations under finance leases         162

## Notes to the financial statements for the year ended 31 March 2019 (continued)

#### a) Bank loan

The group had a floating rate bank loan facility of £nil (2018:£nil) of which £nil (2018:£nil) is drawn down and was committed until December 2017 and interest was charged on the loan at GBP LIBOR plus 2.5%. The Bank loan was secured by the assets of the group. The facility was subject to various financial covenants measured six monthly. The revolving loan was fully paid off in 2017/18.

#### b) Supplier invoice discounting facility

Airsprung Furniture Limited uses uncommitted Supplier Invoice discounting facility. The facility is available based on 85% of qualifying debtors, up to £3million, to fund the working capital needs of the business. Interest is charged based on the GBP 3 month LIBOR plus 1%. At 31 March 2019 £709,000 (2018:£nil) had been drawn down on the facility.

#### c) Finance lease liabilities

Lease liabilities are effectively secured as the rights to the leased asset revert to the lessor in the event of default.

#### 15. Pensions

The Group operates a funded group pension scheme, established under trust, providing defined benefits based on final salary. The scheme was closed to all future accrual on 31 May 2006. The assets of the scheme are held separately from those of the Group. BlackRock Investment Management (UK) Limited, Standard Life Global Absolute Return Strategies, Fidelity Institutional Real Estate Fund, Legal and General Investment Management and Aviva Investors Jersey Unit Trust act as investment managers to the Trustees of the scheme. The latest actuarial valuation of the scheme was carried out as at 31 March 2017. The independent scheme Actuary valued the scheme using the projected unit method.

A market-consistent approach for valuing assets and liabilities was adopted. The principal assumptions used in the valuation were:

Pre-retirement discount rate: 4.30%

Post-retirement discount rate: 2.90%

Pension increases: 2.10% - 5.00%

The value of the liabilities of £36.2 million exceeds the market value of the assets of £21.3 million, which on an ongoing basis means that the funding level is 59%.

The employer contributions for the year to 31 March 2019 was £604,000 (2018: £763,000). The next actuarial valuation is due as at 1 April 2020.

To produce these statements, the full valuation of the Airsprung Retirement and Death Benefits Plan as at 1 April 2017 was updated to 31 March 2019 by the Actuary.

The major assumptions used by the Actuary were:

	31 March 2019 31 March 20		arch 2018	
	٠		%	%
Rate of increase in pensions in payment		٠.	3.15	3.00
Discount rate			2.50	2.60
Inflation RPI			3.25	3.05
Inflation CPI	•		2.05	1.85

# Notes to the financial statements for the year ended 31 March 2019 (continued)

Life expectancy assumptions in line with SAPs S2 with a scaling factor of 105%. CMI 2018 future improvements subject to a long term rate of 1.25% pa have been used.

The assets of the scheme were:

	31 March 2019 £m	31 March 2018 £m
Target return fund assets	20.9	20.5
Cash and insured pensions	0.6	0.6
	21.5	21.1

# Notes to the financial statements for the year ended 31 March 2019 (continued)

### 15 Pensions (continued)

The following amounts were measured in accordance with the requirements of IAS 19:

	•		
		2019	2018
		0003	0003
Total market value of assets	• • •	21,461	21,052
Present value of scheme liabilities		(38,481)	(37,950)
Recognised deferred tax asset		<u> </u>	<u>-</u>
Deficit in scheme		(17,020)	(16,898)
	•	•	
Total funds as a result of recognition in the finan	cial statements were:		•
		2019	2018
		£000	£000
Net assets	•		
Total funds excluding pension deficit		9,765	12,596
Pension deficit		(17,020)	(16,898)
Total funds including pension deficit		(7,255)	(4,302)
Reserves			
Retained earnings excluding pension deficit		2,028	4,859
Pension deficit		(17,020)	(16,898)
Accumulated losses including pension deficit	. :	(14,992)	(12,039)
	. •		

### Notes to the financial statements for the year ended 31 March 2019 (continued)

Pensions (continued)
Charge to the financial statements:

	. •		2019	2018
	•		0003	2000
Operating charge:	•		•	
Current service cost		•	<del>-</del>	-
Past service cost			(203)	: . · •
Administration cost			<b>-</b>	
Gains and losses on any settlements or curtailments		·	· <u>-</u>	
			(203)	•
Pension finance costs:				
Interest income on pension scheme assets			539	539
Interest charge on pension scheme liabilities			(970)	(1,039)
Total charge:			(431)	(500)

at 31 March

# Notes to the financial statements for the year ended 31 March 2019 (continued)

Pensions (continued)		
	2019	2018
	2000	2000
<u>Obligations</u>		
at 1 April	37,950	40,654
Interest cost on pension scheme liabilities	970	1,039
Past service costs	203	
Benefits paid	(1,268)	(1,383)
Actuarial loss/(gain) on obligation	626	(2,360)
at 31 March	38,481	37,950
Plan assets	• .	•
at 1 April	21,052	21,264
Interest income on pension scheme assets	539	539
Employer Contributions	604	763
Benefits paid	(1,268)	(1,383)
Actuarial gain/(loss) on plan assets	534	(131)
at 31 March	21,461	21,052
Movements in deficit		
at 1 April	(16,898)	(19,390)
Employer Contributions	604	763
Past service cost	(203)	-
Other financial costs	(431)	(500)
Actuarial (loss)/gain	(92)	2,229

(16,898)

(17,020)

## Notes to the financial statements for the year ended 31 March 2019 (continued)

#### 16. Deferred tax (asset)/liability

	•		•		2019	2018
					0003	£000
Property, plant and equipment to	emporary differences				351	427
Losses		.•		٠.	(462)	(109)
Other temporary differences					(181)	(177)
•					(292)	141
Acquired intangible					· <u>-</u>	· · •
Total deferred tax liability		•		· · ·	(292)	141
Net deferred tax					(292)	141
at 1 April					141	278
Transfer from income statement			٠		(433)	(137)
at 31 March					(292)	141

Of the temporary difference of £2,914,000 (2018: £2,924,000) in respect of the IAS 19 pension deficit £ nil (2018: £700,000) has been recognised and the balance of £2,914,000 (2018: £2,224,000) was unrecognised. Losses of £nil (2018: £nil) were also unrecognised.

Deferred tax amounts are all payable beyond 12 months of the financial year end.

#### 17. Called up share capital

			Issued and fully	paid
			Number	2000
Ordinary sh	nares of 10p each at 31 Ma	arch 2018 and 31 March 2019	23,888,698	2,389

Authorised share capital is £4 million.

## Notes to the financial statements for the year ended 31 March 2019 (continued)

#### 18. Share premium account and other reserves

		Share premium account £000	Other reserves £000	Accumulated losses £000
	at 1 April 2018 Total comprehensive income	2,348	3,000	(12,039) (2,953)
	at 31 March 2019	2,348	3,000	(14,992)
19.	Cash and cash equivalents	٠		
			2019 £000	2018 £000
	Cash at bank and in hand		87	476

Bank balances and cash comprise cash held by the Group and the carrying value of these assets approximates to their fair value.

#### 20. Financial instruments

The Group's financial instruments comprise borrowings, cash and various items that arise directly from its operations. The Group's operations are funded by cash generated from operating activities. The risks arising from the Group's financial instruments are interest rate risk, foreign currency risk and credit risk.

The interest rate on all borrowings is variable. As the Group predominantly trades in sterling, exposure to foreign currency risk is minimal. Foreign currency transactions are settled at the daily spot rate where no forward contracts are in place. In order to manage credit risk the directors set limits for customers based on a combination of payment history and third party credit references. Credit limits are reviewed by the credit controller on a regular basis in conjunction with debt ageing and collection history.

#### a) Cash at bank and in hand

87	•	476
2000		
0003		£000
2019		2018

Cash at bank and in hand is held in sterling and earns interest at 0.25% (2018: 0.25%) below the bank base rate.

## Notes to the financial statements for the year ended 31 March 2019 (continued)

#### 20 Financial instruments (continued)

#### b) Maturity of financial liabilities

The maturity profile of the carrying amount of the Group's financial liabilities, other than short-term payables such as trade payables and accruals at 31 March was as follows:

	Debt	Finance leases	2019 Total	Debt	Finance leases	2018 Total
	£000	£000	2000	, £000	9000	0003
Within one year, or on demand	· _	49	49	-	62	62
Between 1 and 2 years	 -	162	162	· •	37	. 37
Between 2 and 5 years	· - ·	-	-	, • :	-	•
	 -	211	211	<u>-</u>	99	99

The Group has an overdraft facility available at 31 March 2019 of £1.25 million (2018: £1.45 million), secured on certain elements of the Group's property. The security is of a floating nature and is formally reviewed in December.

The banking facilities of the company and its subsidiaries are cross guaranteed.

#### c) Fair values

The following summarises the significant methods and assumptions used in estimating the fair values of financial instruments.

#### Secured loans

As the loans are floating rate borrowings, amortised cost is deemed to reflect fair value.

#### Trade and other receivables/payables

As the majority of receivables/payables have a remaining life of less than one year, the notional amount is deemed to reflect the fair value.

#### d) Foreign Currency risk

The Group is exposed to transaction and translation foreign risk, in relation to the euro and US dollar.

Approximately 9% (2018: 9%) of the purchases made by the Group during the year to 31 March 2019 were from overseas suppliers. Foreign exchange differences on the conversion of these balances are taken to the income statement of the Group companies and the Group.

At 31 March 2019 the Group companies had monetary assets in Euros and US dollars of £58,000 (2018: £263,000). Exchange differences on retranslation of these assets are taken to the income statement of the Group companies and the Group.

A 5% change in the euro and US dollar exchange rates would impact the income statement by approximately £137,000 (2018: £137,000).

## Notes to the financial statements for the year ended 31 March 2019 (continued)

#### 20 Financial instruments (continued)

#### e) Credit risk

The Group monitors credit risk closely and considers its current policies of credit checks meet its objectives of managing exposure to credit risk.

The aging of receivables is shown in note 12.1.

#### f) Interest rate risk

The Group does not undertake any hedging activity in this area. The Group's interest rate risk primarily arises from its supplier discounting facilities and long-term borrowings.

The borrowings issued at variable rates expose the group to cash flow interest rate risk which is partially offset by cash held at variable rates. During 2018 and 2019, the Group's borrowings at variable rate were denominated in Sterling. The group monitors its exposure to interest rate risk to ensure that it is reasonable.

At the year end the Group is exposed to interest rate fluctuations although the Group held net funds of £87,000 (2018: £476,000). A 1% movement in interest rates would impact the interest receipt by £1,000 (2018: £5,000).

#### g) Liquidity risk

Cash flow forecasting is performed in the operating entities of the Group and is aggregated by Group finance. Group finance monitors rolling forecasts of the group's liquidity requirements to ensure it has sufficient cash to meet operational needs while maintaining sufficient headroom on its available Supplier invoice discounting facilities (note 14) at all times so that the group does not breach borrowing limits or covenants (where applicable) on any of its borrowing facilities. Such forecasting takes into consideration the Group's debt financing plans and covenant compliance.

# Notes to the financial statements for the year ended 31 March 2019 (continued)

#### 21. Financial assets and liabilities

Classification of the Group's financial instruments is as below:

			Non financial	
		Loans and receivables	assets	Total
		£000	£000	£000
Financial assets at 31 March 2019				
Cash and cash equivalents	,	87	· .	87
Trade and other receivables		7,375	738	8,113
Total		7,462	738	8,200
Total				
		Financial	Liabilities not	
	•	liabilities at	within scope	<u> </u>
	. aı	mortised costs	of IFRS 9	Total
		0003	0003	2000
Financial liabilities at 31 March 2019		•	•	
Trade and other payables		4,562	2,469	7,031
Long term borrowings – current		-	· -	• • • • • • • • • • • • • • • • • • •
Finance lease liability - current			49	49
				•
Finance lease liability - non current		-	162 ·	162
Taxes payable	·	-	800	: 800
Total	•	4,562	3,480	8,042
	. =			
		Loans and	Non financial	<del>-</del>
	:	receivables	assets	Total
Figure 1		£000	. £000	€000
Financial assets at 31 March 2018	•	470		470
Cash and cash equivalents	·	476		476
Trade and other receivables		7,323	1,051	8,374
Total	:	7,799	1,051	8,850
		Financial liabilities at	Liabilities not	
	а	mortised costs	within scope of IFRS 9	Total
		2000	2000	2000
Financial liabilities at 31 March 2018		•		
Trade and other payables		5,960	2,064	8,024
Long term borrowings – current		400		400
Finance lease liability – current	•		70	70
Long term borrowings - non current			• _	•
Finance lease liability - non current		· -	99	99
Taxes payable		_	916	916
Total	<del></del>	6,360	3,149	9,509
• • • • • • • • • • • • • • • • • • • •		0,000	0,170	, 0,000

## Notes to the financial statements for the year ended 31 March 2019 (continued)

#### 22. Related party disclosures

During the year the Group has paid rental of £nil (2018: £nil) to Panther Securities Plc, a related party. A fee for management has been paid to the ultimate parent company of £nil (2018: £170,000).

During the year a loan of £nil (2018: £nil) was made to Portnard Limited. Portnard Limited repaid £440,000 (2018: £nil) of the loan during the year. As at 31 March 2019 £60,000 (2018: £500,000) was outstanding.

During the year Portnard Limited loaned to the Group £500,000 (2018; £nil). As at 31 March 2019 £500,000 (2018: £nil) was outstanding.

Post year end HMP Limited, a related party lent the Group £500,000. A further £500,000 has been committed by HMP Limited to the Group but not drawn down. The term of the facility is two years with an interest rate of 6%. The loan is secured against part of the Group's property portfolio.

The Group made sales to Beale Limited, a related party, of £203,000 (2018: £425,000) and sales to Anglia Home Furnishings Limited of £767,000 (2018: £nil).

Any other transactions between the company and its subsidiaries, which are related parties, have been eliminated on consolidation and are not disclosed in this note.

Detail of remuneration paid to the directors is shown in note 6.

#### 23. Operating lease commitments

The Group leases various premises under non-cancellable operating lease agreements. The lease terms are up to 10 years, and the majority of lease agreements are renewable at the end of the lease period at market rate.

The Group leases various plant and machinery under cancellable operating lease agreements. The lease expenditure charged to the income statement during the year is disclosed in note 5.

	2019	2018
	£000	£000
The future aggregate minimum lease payments under non- cancellable operating leases as follows:		
No later than 1 year	83	63
Later than 1 year and no later than 5 years	113	163
Later than 5 years	<u> </u>	<u> </u>
	196	226

## Notes to the financial statements for the year ended 31 March 2019 (continued)

#### 24. Ultimate parent undertaking and controlling party and subsidiary undertakings

The immediate parent undertaking and ultimate parent undertaking is Portnard limited a company incorporated in Jersey.

Airsprung Group PLC is the parent undertaking of the largest group of undertakings to consolidate these financial statements.

The following are subsidiary companies of Airsprung Group PLC as at 31 March 2019. Unless otherwise stated, all the below companies are owned 100% by Airsprung Group PLC (either directly or indirectly). All companies below are incorporated in the United Kingdom and have the same registered address as the Group. Unless otherwise stated, all share types below are vote-carrying.

Company Name	Principal Activity	Share Type(s) Held
Airofreem Limited	Dormant	Ordinary
Airsprung Beds Limited	Dormant	Ordinary
Airsprung Furniture limited	Bed and furniture	Ordinary
	manufacturing	
Airsprung Limited	Dormant	Ordinary
Airsprung Property Limited	Dormant	Ordinary
Airsprung Scotland Limited	Dormant	Ordinary
Arena Design Associates Limited	Dormant	Ordinary
Bymacks Limited	Dormant	Ordinary
Casterbridge Furniture Limited	Dormant	Ordinary
Cavendish Upholstery Limited	Dormant	Ordinary
Dreamnight Limited	Dormant	Ordinary
Fitex Products Limited	Dormant	Ordinary
Flametex Fillings Limited	Dormant	Ordinary
Gainsborough Limited	Dormant	Ordinary
Gimson & Slater Limited	Dormant	Ordinary
Hush Sleep Collection Limited	Dormant	Ordinary
Intasco Limited	Dormant	Ordinary
Mensaco Limited	Dormant	Ordinary
Nocturne Limited	Dormant	Ordinary
Sleepmaker Beds Limited	Dormant	Ordinary
Springmaster Limited	Dormant	Ordinary
Sprung Foam Limited	Dormant	Ordinary
Swanglen Furnishings Limited	Dormant	Ordinary
United Bedding Corporation Limited	Dormant	Ordinary
Warwick Upholstery Company Limited	Dormant	Ordinary

#### 25. New standards and interpretations

The following standards have become effective during the year:

- IFRS 15 'Revenue from contracts with customers',
- IFRS 9 'Financial instruments'

The impact of IFRS 9 has been assessed and in the view of management has no material impact on the Group. After assessing the impact of IFRS 15 the Directors have reclassified customer marketing rebates with a value of  $\mathfrak{L}1,006,000$  from operating expenses to revenue in the comparative period. This was considered a better representation of the nature of the items. This brings the classification in line with the current year disclosure and has not impacted profits or net assets.

## Company financial statements

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# Independent auditors' report to the members of Airsprung Group plc

#### Report on the audit of the parent company financial statements

#### **Opinion**

In our opinion, Airsprung Group plc's parent company financial statements (the "financial statements"):

- give a true and fair view of the state of the parent company's affairs as at 31 March 2019;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards, comprising FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland", and applicable law); and
- have been prepared in accordance with the requirements of the Companies Act 2006.

We have audited the financial statements, included within the Annual report and financial statements (the "Annual Report"), which comprise: Company balance sheet as at 31 March 2019; and the notes to the financial statements, which include a description of the significant accounting policies.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities under ISAs (UK) are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Independence :

We remained independent of the group in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, which includes the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

#### Conclusions relating to going concern

ISAs (UK) require us to report to you when:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the parent company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

We have nothing to report in respect of the above matters.

However, because not all future events or conditions can be predicted, this statement is not a guarantee as to the parent company's ability to continue as a going concern. For example, the terms on which the United Kingdom may withdraw from the European Union are not clear, and it is difficult to evaluate all of the potential implications on the parent company's trade, customers, suppliers and the wider economy.

#### Reporting on other information

The other information comprises all of the information in the Annual Report other than the financial statements and our auditors' report thereon. The directors are responsible for the other information. Our opinion on the financial statements does not cover the other information and, accordingly, we do not express an audit opinion or, except to the extent otherwise explicitly stated in this report, any form of assurance thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If we identify an apparent material inconsistency or material misstatement, we are required to perform procedures to conclude whether there is a material misstatement of the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report based on these responsibilities.

With respect to the Strategic Report and Directors' Report, we also considered whether the disclosures required by the UK Companies Act 2006 have been included.

Based on the responsibilities described above and our work undertaken in the course of the audit, ISAs (UK) require us also to report certain opinions and matters as described below.

Strategic Report and Directors' Report

In our opinion, based on the work undertaken in the course of the audit, the information given in the Strategic Report and Directors' Report for the year ended 31 March 2019 is consistent with the financial statements and has been prepared in accordance with applicable legal requirements.

In light of the knowledge and understanding of the parent company and its environment obtained in the course of the audit, we did not identify any material misstatements in the Strategic Report and Directors' Report.

#### Responsibilities for the financial statements and the audit

Responsibilities of the directors for the financial statements

As explained more fully in the Directors' Responsibilities Statement set out on page 3, the directors are responsible for the preparation of the financial statements in accordance with the applicable framework and for being satisfied that they give a true and fair view. The directors are also responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the parent company's ability to continue as a going concern, disclosing as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the parent company or to cease operations, or have no realistic alternative but to do so.

Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the FRC's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditors' report.

Use of this report

This report, including the opinions, has been prepared for and only for the parent company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

### Other required reporting

#### Companies Act 2006 exception reporting

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- we have not received all the information and explanations we require for our audit; or
- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not
  been received from branches not visited by us; or
- certain disclosures of directors' remuneration specified by law are not made; or
- the financial statements are not in agreement with the accounting records and returns.

We have no exceptions to report arising from this responsibility.

#### Other matter

We have reported separately on the group financial statements of Airsprung Group plc for the year ended 31 March 2019.

Duncan Stratford (Senior Statutor) Auditor)
for and on behalf of PricewaterhouseCoopers LLP

uncan Strutton

Chartered Accountants and Statutory Auditors

**Bristol** 

September 2019

# Company balance sheet as at 31 March 2019

	Note	2019 £000	2018 £000
		,	
Fixed assets			
Tangible assets	3	5	9
	_	4.005	4 005
Investments	4.,	1,005	1,005
		1,010	1,014
Current assets		• •	· .
Debtors	5	5,562	6,684
Cash at bank and in hand		2,079	714
		7,641	7,398
Creditors: amounts falling due within one year	6 <sup>.</sup>	(1,089)	(513)
Net current assets		6,552	6,885
Total assets less current liabilities		7,562	7,899
Channel Inc.		=	
Financed by	•		
Pension and similar obligations	<b>7</b> .	17,020	16,898
		17,020	16,898
Capital and reserves			
Called up share capital	9	2,389	2,389
Share premium account	10	2,348	2,348
Capital redemption reserve	10	3,000	3,000
Profit and loss account	10	(17,195)	(16,736)
Total shareholders' deficit	•	(9,458)	(8,999)
		7,562	7,899

The profit attributable to members of the parent company is £367,000 (2018: (£494,000).

The financial statements on pages 45 to 51 were approved by the board on 26 September 2019 and signed on its behalf by:

Δlicanti

Company registered number: 1277785

T Dallaway

## Notes to the company financial statements for the year ended 31 March 2019

#### 1. Accounting policies

#### 1.1. Accounting convention

These financial statements were prepared in accordance with Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' and the Companies Act 2006.

These financial statements are prepared on the going concern basis, under the historical cost convention, as modified by the revaluation of certain financial assets and liabilities measured at fair value through profit or loss.

The preparation of financial statements in conformity with FRS 102 requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the company's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed below. As a consolidated statement of comprehensive income is published, a profit and loss account for the parent company is omitted as permitted by section 408 of the Companies Act 2006.

#### **Exemptions for qualifying entities under FRS 102**

FRS 102 allows a qualifying entity certain disclosure exemptions. These exemptions are:

- (i) the requirement to prepare a statement of cash flows;
- (ii) certain financial instrument disclosures providing equivalent disclosures are included in the consolidated financial statements of the group in which the entity is consolidated;
- (iii) the requirement to disclose related party transactions, with the members of the same group, that are wholly owned;

#### 1.2. Turnover

Turnover is measured as the fair value of the consideration received or receivable and represents amounts receivable for goods and services provided in the normal course of business, net of discounts, allowances and value added tax.

Sales of goods and services are recognised on delivery when the risks and rewards of ownership pass to the customer.

#### 1.3. Tangible fixed assets and depreciation

Tangible fixed assets are carried at historical cost less accumulated depreciation. The company has elected to take the FRS 102 transition exemption allowing property previously valued under UK GAAP to remain at that previous valuation at the transition date. Historical cost includes the original purchase price of the asset and the costs attributable to bringing the asset to its working condition for its intended use. Depreciation is calculated to write off the cost or amount of the valuation of fixed assets less the estimated residual value by equal instalments over the estimated useful lives of the assets at the following principal annual rates:

Plant and equipment: 10% to 20%

Computer equipment: 331/3%

#### 1.4. Leases

Where the Group enters into a lease which entails taking substantially all the risks and rewards of ownership of an asset the lease is treated as a finance lease. The asset is recorded in the balance sheet as a tangible fixed asset and is depreciated over the shorter of its estimated useful life and the lease term.

## Notes to the company financial statements for the year ended 31 March 2019 (continued)

#### 1.4. Leases (continued)

Future instalments under such leases, net of finance charges, are included within creditors. Instalments paid are apportioned between finance charges, charged to the profit and loss account as interest, and capital deducted from obligations. All other leases are treated as operating leases and are charged to the profit and loss account on a straight line basis.

The commencement of the lease term is the date from which the lessee is entitled to exercise its right to use the leased asset.

#### 1.5. Deferred tax

Deferred tax is recognised in respect of timing differences that have originated but not reversed at the balance sheet date, where transactions or events that result in an obligation to pay more tax in the future or a right to pay less tax in the future have occurred at the balance sheet date.

A net deferred tax asset is recognised only when, on the basis of all available evidence, it can be regarded as more likely than not that there will be suitable taxable profits against which to recover carried forward tax losses and/or from which the future reversal of underlying timing differences can be deducted.

Deferred tax is measured at the average tax rates that are expected to apply in the periods in which the timing differences are expected to reverse based on tax rates and laws that have been enacted or substantively enacted by the balance sheet date. Deferred tax is measured on a non-discounted basis in accordance with FRS 102.

#### 1.6. Pensions

The Group provides a range of benefits to employees, including annual bonus arrangements, paid holiday arrangements and defined benefit and defined contribution pension plans.

#### (i) Short term benefits

Short term benefits, including holiday pay and other similar non-monetary benefits, are recognised as an expense in the period in which the service is received.

#### (ii) Defined contribution pension plans

The Group operates a number of country-specific defined contribution plans for its employees. A defined contribution plan is a pension plan under which the Group pays fixed contributions into a separate entity. Once the contributions have been paid the Group has no further payment obligations. The contributions are recognised as an expense when they are due. Amounts not paid are shown in accruals in the balance sheet. The assets of the plan are held separately from the Group in independently administered funds.

#### (iii) Defined benefit pension plan

The Group operates a defined benefit plan for certain employees. A defined benefit plan defines the pension benefit that the employee will receive on retirement, usually dependent upon several factors including age, length of service and remuneration. A defined benefit plan is a pension plan that is not a defined contribution plan.

The liability recognised in the balance sheet in respect of the defined benefit plan is the present value of the defined benefit obligation at the reporting date less the fair value of the plan assets at the reporting date.

The defined benefit obligation is calculated using the projected unit credit method. Annually the Group engages independent actuaries to calculate the obligation. The present value is determined by discounting the estimated future payments using market yields on high quality corporate bonds that are denominated in sterling and that have terms approximating the estimated period of the future payments ('discount rate').

## Notes to the company financial statements for the year ended 31 March 2019 (continued)

#### 1. Accounting policies (continued)

The fair value of plan assets is measured in accordance with the FRS 102 fair value hierarchy and in accordance with the Group's policy for similarly held assets. This includes the use of appropriate valuation techniques.

Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are charged or credited to other comprehensive income. These amounts together with the return on plan assets, less amounts included in net interest, are disclosed as 'Remeasurement of net defined benefit liability'.

The cost of the defined benefit plan, recognised in profit or loss as employee costs, except where included in the cost of an asset, comprises:

- (a) the increase in pension benefit liability arising from employee service during the period; and
- (b) the cost of plan introductions, benefit changes, curtailments and settlements.

The net interest cost is calculated by applying the discount rate to the net balance of the defined benefit obligation and the fair value of plan assets. This cost is recognised in profit or loss as 'Finance expense'.

#### 1.7. Investment in subsidiaries

Investments in subsidiaries are accounted for at cost less impairment. Cost is adjusted to reflect changes in consideration arising from contingent consideration amendments. Cost also includes direct attributable costs of investment. Impairment reviews are performed by the Directors when there has been an indication of potential impairment.

#### 2. Profit attributable to members of the parent company

The profit attributable to members of the parent company is £367,000 (2018: £494,000).

See Group note 5, page 23 for details of the remuneration paid to the auditors. Directors remuneration is disclosed in Group note 6, page 24.

#### 3. Tangible assets

		Plant and equipment £000
Cost or valuation		
at 1 April 2018		277
Additions		•
at 31 March 2019		277
Accumulated Depreciation		
at 1 April 2018		268
Charge for year		4
at 31 March 2019		272
Net book value	•	•
at 31 March 2019		5
at 31 March 2018		· 9

# Notes to the company financial statements for the year ended 31 March 2019 (continued)

#### 4. Investments

			201 £00	
Shares in Group companies	at 1 April		97	8 978
Loans to Group companies			2	7 27
			1,00	5 1,005

The principal trading subsidiary is Airsprung Furniture Limited. The company holds 100% of the issued ordinary share capital of Airsprung Furniture Limited. Airsprung Furniture Limited is incorporated in Great Britain and is engaged in the manufacture and sale of furniture.

The directors believe that the carrying value of the investments is supported by their underlying net assets.

#### 5. Debtors

· :		. · · · · · · · · · · · · · · · · · · ·		2019 £000	2018 £000
	Trade debtors	•		59	63
	Prepayments and accrued income	· ·		278	620
	Intercompany balances	•		5,225	6,001
				5,562	6,684
6.	Creditors: amounts falling due within one year				
				2019	2018
				£000	2000
	Related party loan	•	•	500	· <b>-</b>
	Other taxation and social security			84	79
	Corporation tax		;·¹•	52	
•	Accruals and deferred income			453	434
				1,089	513

## Notes to the company financial statements for the year ended 31 March 2019 (continued)

#### 7. Pension

See Group note 15 on pages 30 to 34. There are no differences between treatment of the defined benefit scheme under IFRS in the consolidated financial statements compared with FRS 102 in these parent company statements.

#### 8. Provisions for liabilities: deferred tax

Of the temporary difference of £2,930,000 (2018: £3,393,000) in respect of the FRS 102 pension deficit £nil (2018: £700,000) has been recognised and the balance of £2,930,000 (2018: £2,693,000) was unrecognised.

#### 9. Called up share capital

			Issued and fully paid			
			•		Number	£000
Ordinary sha	res of 10p each at	31 March 2018 a	nd 31 March	2019	23,888,698	2,389

#### 10. Share premium account and reserves

at 1 April 2017       2,348       3,000       (19,459)         Profit for the financial year       494         Actuarial gain		Share premium account £000	Share option reserve £000	Capital redemption reserve £000	Profit and loss account
Actuarial gain         -         2,229           at 31 March 2018         2,348         -         3,000         (16,736)           Share premium account         Share option reserve         Capital redemption loss account reserve         £000         £000         £000           at 1 April 2018         2,348         -         3,000         (16,736)           Profit for the financial year         -         -         367           Actuarial loss         -         -         (92)           Movement on deferred tax asset relating to pension scheme         -         (700)	at 1 April 2017	2,348	·	3,000	(19,459)
at 31 March 2018         2,348         -         3,000         (16,736)           Share premium account         Share option reserve         Capital redemption loss account reserve         Profit and loss account reserve           £000         £000         £000         £000           at 1 April 2018         2,348         -         3,000         (16,736)           Profit for the financial year         -         -         -         367           Actuarial loss         -         -         -         (92)           Movement on deferred tax asset relating to pension scheme         -         -         (700)	Profit for the financial year	-	-	<del>-</del>	494
Share premium reserve premium account reserve £000 £000 £000 £000 £000  At 1 April 2018 2,348 - 3,000 (16,736)  Profit for the financial year - 367  Actuarial loss (92)  Movement on deferred tax asset relating to pension scheme	Actuarial gain	. <del>-</del>	<del>-</del>	-	2,229
Profit for the financial year  Actuarial loss  Movement on deferred tax asset relating to pension scheme  Premium account reserve redemption loss account reserve  £000 £000 £000 £000  £000 £000  £000 (16,736)  (92)	at 31 March 2018	2,348		3,000	(16,736)
at 1 April 2018  2,348 - 3,000 (16,736)  Profit for the financial year 367  Actuarial loss (92)  Movement on deferred tax asset relating to pension scheme - (700)		premium	•	redemption	
Profit for the financial year 367  Actuarial loss (92)  Movement on deferred tax asset relating to pension scheme - (700)		2000	2000	2000	0003
Actuarial loss (92) Movement on deferred tax asset relating to pension scheme - (700)	at 1 April 2018	2,348	-	3,000	(16,736)
Movement on deferred tax asset relating to pension scheme (700)	Profit for the financial year	-	· · · · · · · · · · · · · · · · · · ·		367
relating to pension scheme (700)	Actuarial loss	•	-	•	(92)
		<u> </u>	<u>-</u>	• • • • •	(700)
	at 31 March 2019	2,348		3,000	(17,159)

## Notes to the company financial statements for the year ended 31 March 2019 (continued)

#### 11. Related party disclosures

During the year the Group has paid rental of £nil (2018: £nil) to Panther Securities Plc, a related party. A fee for management has been paid to the ultimate parent company of Portnard limited of £nil (2018: £170,000).

During the year a loan of £nil (2018: £nil) was made by Portnard Limited. Portnard limited repaid £440,000 (2018: £120,000) of the loan during the year. As at 31 March 2019 £60,000 (2018: £500,000) was outstanding.

During the year Portnard Limited loaned to the Group £500,000 (2018; £nil). As at 31 March 2019 £500,000 (2018: £nil) was outstanding.

Post year end HMP Limited, a related party lent the Group £500,000. A further £500,000 has been committed by HMP Limited to the Group but not drawn down. The term of the facility is two years with an interest rate of 6%. The loan is secured against part of the Group's property portfolio.

In accordance with the exemptions available under FRS 102 Section 33 'Related party disclosures', there is no disclosure in these financial statements of transactions between entities that are part of the Group.

Full disclosure of all directly or indirectly owned subsidiaries matches that disclosed in Note 24 of the Consolidated Financial Statements.

#### 12. Incorporation information

The Group is a company incorporated in England. The company is a private company limited by shares.