FINANCIAL STATEMENTS

YEAR ENDED 30TH JUNE 1990



GOLDWYNS
CHARTERED ACCOUNTANTS
RUTLAND HOUSE
90/92 BAXTER AVENUE
SOUTHEND-ON-SEA
ESSEX SS2 6HZ

FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 JUNE 1990

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#### COMPANY INFORMATION

DIRECTORS:

R.L. ALLEN S.W. ALLEN D.M. SIMMONS D.M. SNOAD R.D. PARKER

SECRETARY:

J.C. FAWCETT

REGISTERED OFFICE:

MAPLIN COMPLEX OAK ROAD SOUTH BENFLEET ESSEX SS7 2BB

JOINT AUDITORS;

GOLDWYNS
CHARTERED ACCOUNTANTS
RUTLAND HOUSE
90/92 BAXTER AVENUE
SOUTHEND-ON-SEA
ESSEX SS2 6HZ

PANNELL KERR FORSTER CHARTERED ACCOUNTANTS NEW GARDEN HOUSE 78 HATTON GARDEN LONDON ECIN 8JA

#### DIRECTORS REPORT

The directors present their report together with the financial statements of the company for the year ended 30 June 1990.

#### PRINCIPAL ACTIVITY

The principal activity of the company in the year under review continued to be that of mail order and retail distribution of electronic components and kits.

#### REVIEW OF BUSINESS

The result for the year, position of the company and recommended transfer to reserves, are as shown in the financial statements.

On 1 October 1989, the company relocated its distribution warehouse to Wombwell in South Yorkshire, since consistent expansion in turnover had exhausted the capacity of the existing warehouse in Essex. As a result, the results for the year reflect exceptional costs amounting to £226,400 including redundancies, staff relocation and recruitment costs, and the expenses of transporting the stock from Hadleigh to Wombwell.

To assist in the finance of the new warehouse, the company's authorised share capital was increased on 21 July 1989 from £50,000 to £73,660, in order that £500,000 venture capital could be injected into the company by the purchase of newly created preference shares. The costs of the issue of this preference share capital, amounting to £44,482, have been written off against the share premium account.

#### **DIVIDENDS**

The paid interim and proposed final dividends are shown in the financial statements.

#### MARKET VALUE OF LAND AND BUILDINGS

The difference between the market value and historical cost of land and buildings is as shown in the notes to the financial statements.

#### FIXED ASSETS

Significant changes in fixed assets during the year are summarised in the notes to the financial statements.

#### **EMPLOYEES**

Throughout the entire company, the directors rely very heavily on each employee using his or her particular skills to their fullest extent. Some of these skills are creative in terms of writing articles or computer programming or obtaining the best deal from suppliers. Other skills like order picking and packing may appear to be more mundane but are in reality central to the success of the company. Accuracy, attention to detail and commitment have always been hallmarks of Maplin's employees and the directors both recognise and appreciate the contribution that all staff make.

For this reason, the company will always select those employees who possess the right attributes for the job in question. There is therefore no discrimination on the grounds of sex, race, colour, creed, marital status or disability and this is a policy which the company is firmly committed to.

It is also the company's policy to promote from within wherever possible, and equal opportunities will pertain in this area of employee relations as in recruitment.

#### DIRECTORS

The directors in office during the year, and the beneficial interests of the directors and their families in the issued share capital of the company, were as follows:

Name	Class of Capital	30.6.1990	1.7.1989
R.L. Allen S.W. Allen	Ordinary £1 Ordinary £1	15,456 3,434	22,390 5,000
D.M. Simmons	Ordinary fl	18,910	22,410
D.M. Snoad R.D. Parker (appo	ointed ,	•••	
21 July 1989)	<del></del>		<del></del>

R.D. Parker is a director of Brown Shipley Development Capital Limited, the Manager of The Brown Shipley Development Capital Fund, which owns the beneficial interest in 32,000 Cumulative Convertible Voting Participating Preference Shares of £1 each.

#### **AUDITORS**

A resolution to appoint Pannell Kerr Forster as sole auditors will be put to the members at the Annual General Meeting.

SIGNED ON BEHALF OF THE BOARD

R.L. ALLEN - CHAIRMAN

7 November 1990

ISSUED SUBJECT TO APPROVAL OF ACCOUNTS BY DIRECTORS

# REPORT OF THE AUDITORS TO THE MEMBERS OF MAPLIN ELECTRONICS PLC

We have audited the financial statements on pages five to twenty. Our audit was conducted in accordance with Auditing Standards.

In our opinion the financial statements give a true and fair view of the state of the Company's affairs at 30 June 1990 and of its loss and source and application of funds for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

RUTLAND HOUSE 90/92 BAXTER AVENUE SOUTHEND-ON-SEA ESSEX SS2 6HZ

NEW GARDEN HOUSE 78 HATTON GARDEN LONDON ECIN 8JA

7 November 1990

GOLDWYNS

CHARTERED ACCOUNTANTS

PANNELL KERR FORSTER
CHARTERED ACCOUNTANTS

# PROFIT AND LOSS ACCOUNT for the Year Ended 30 June 1990

		1	990	1	989
	Notes	£	£	£	3
TURNOVER	2		12,255,066		10,208,706
Cost of Sales			(9,004,294)		(7,429,457)
GROSS PROFIT			3,250,772		2,779,249
Distribution Costs		786,445		627,965	
Administrative Expenses		2,440,928		1,474,353	
			(3,227,373)		(2,102,318)
Other Operating Income	3		23,399 114,201		676,931 14,283
OPERATING PROFIT	5		137,600		691,214
Other Interest Receivabland Similar Income	le		59		
			137,659		691,214
Interest Payable and Similar Charges	7		(681,433)		(223,323)
(Loss)/Profit on Ordina Activities before Taxat	ry ion		(543,774)		467,891
Tax on (Loss)/Profit on Ordinary Activities	8		155,473		(155,473)
(LOSS)/PROFIT FOR THE FINANCIAL YEAR			(388,301)		312,418
Dividends	9		(67,496)		
RETAINED (LOSS)/PROFIT THE FINANCIAL YEAR	FOR	$t_i^i$	(455,797)		312,418

The notes form part of these financial statements.

# PROFIT AND LOSS ACCOUNT for the Year Ended 30 June 1/990

	• 3	19	90 🥖	19	89
	Notes	£	£	£	£
Brought Forward:			(455,797)		312,418
27					
Retained Reserves Brough Forward	t	1,370,645		1,055,301	
Depreciation of Revaluat	ion			3	
Surplus	18	5,007		2,926	
			1,375,652		1,058,227
RETAINED RESERVES CARRIE FORWARD	Đ	4	£919,855		£1,370,645

#### BALANCE SHEET As at 30 June 1990

		199	90	19	39
	Notes	£	3	£	£
FIXED ASSETS Tangible Assets Investments	10 11		4,285,075 600		2,677,261
	_				
CURRENT ASSETS			4,285,675		2,677,261
Stocks	12	3,898,392		2,831,792	
Debtors	13	779,501		834,689	
Cash at Bank and in		7,835		5,269	
		4,685,728		3,671,750	
CREDITORS: Amounts i	Ealling 14	(5,418,661)		(3,834,495)	
NET CURRENT LIABILIT	ries	فعيستهم فالكيمندا الذبائه والبسستا مسمدها	(732,933)		(162,745)
TOTAL ASSETS LESS CO	irrent				
LIABILITIES	V 1012721 2		3,552,742		2,514,516
CREDITORS: Amounts i					
Bank Loan	15	981,250		599,380	
Directors' Loans Obligations under Hi		100,000		73,847	
Purchase Contracts	16	518,651		100,453	
			(1,599,901)		(773,660)
			£1,952,841		£1,740,836
CAPITAL AND RESERVES					
Share Capital	17		70,000		50,000
Sharo Premium	19		435,518		
Revaluation Roserve	18		527,468		320,191
Profit and Loss Acce	punt		919,855		1,370,645
_			£1,952,841		£1,740,836
DODO					

R.L. ALLEN

DIRECTORS

S.W. ALLEN

7 November 1990

The notes form part of these financial statements.

# STATEMENT OF SOURCE AND APPLICATION OF FUNDS for the Year Ended 30 June 1990

	:	1990	19	989
CANDAY OF THE	£	£	£	£
SOURCE OF FUNDS (Loss)/Profit before Taxation Adjustment for items not involving the movement of	(543,774)		467,891	
funds: Depreciation Loss on Disposal of Assets	279,047 20,478		157,349 228	
TOTAL (ABSORBED BY)/GENERATED FROM OPERATIONS		(244,249)		625,468
FUNDS FROM OTHER SOURCES Bank Loans Proceeds from Sale of Assets Hire Purchase Contracts Directors' Loans Net Issue of Preference Shares	381,870 18,932 418,197 26,153 455,518		368,130 9,450 3,268 73,847	
		1,300,670		454,695
APPLICATION OF FUNDS Purchase of Fixed Assets	1,713,985	1,056,421	1,373,874	1,080,163
Payment of Taxation Payment of Dividends Purchase of Investment	155,473 42,595 600		143,568	
		(1,912,653)		(1,517,442)
		£(856,232)		£(437,279)
DECREASE IN WORKING CAPITAL Stocks Debtors Creditors Hire Purchase Contracts Directors' Current Accounts	1,066,600 (222,511) (129,232) (126,255) (651,963)		617,919 303,941 (85,050) (1,951)	
Maramant in Not Limits Pours		(63,361)		834,859
Movement in Net Liquid Funds Cash at Bank and in Hand		(792,871)		(1,272,138)
		£(856,232)		£(437,279)

The notes form part of these financial statements.

#### NOTES TO THE FINANCIAL STATEMENTS for the Year Ended 30 June 1990

#### 1. ACCOUNTING POLICIES

#### Basis of Accounting

The financial statements have been prepared under the historical cost convention as modified by the revaluation of certain assets.

#### Turnover

Turnover represents net invoiced sales of goods, excluding value added cax.

#### Depreciation

No depreciation is provided on freehold land or assets in the course of construction.

For all other assets, depreciation is provided at rates calculated to write off the cost or valuation, less estimated residual value of each asset over its expected useful life, as follows:

Freehold Buildings

- 2% per annum

Improvements to Property - over the remaining period of the lease

Short Leasehold Property - over the remaining period of the lease

Fixtures and Fittings

- 15% on reducing balance

Motor Vehicles

- 25% on reducing balance

Computer Equipment

- 25% on reducing balance.

Stock is valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow-moving items.

#### Deferred Taxation

Provision is made at current rates for taxation deferred in respect of all material timing differences except to the extent that, in the opinion of the directors, there is reasonable probability that the liability will not arise in the foreserable future.

#### Hire Purchase Commitments

Assets obtained under hire purchase contracts are capitalised in the balance sheet and are depreciated over their useful lives.

The costs of operating leases are charged to the profit and loss account as they accrue.

#### Government Grants

Grants of a revenue nature are credited to income in the period to which they relate,

# NOTES TO THE FINANCIAL STATEMENTS for the Year Ended 30 June 1990

#### 2. TURNOVER

The turnover and profit before taxation are attributable to the one principal activity of the company.

An analysis of turnover by geographical market is given below:

	Inland Sales Export Sales	1990 £ 11,875,281 379,785	1989 £ 9,891,932 316,774
		12,255,066	10,208,706
3.	OTHER OPERATING INCOME	1990 £	1989 £
	Government Grants Rents Receivable Other Income	94,725 7,384 12,092	4,907 9,376
		114,201	14,283
4.	STAFF COSTS	1990 £	1989 £
	Wages and Salaries National Insurance Pension Costs	2,488,214 169,560 156,125	1,795,448
		2,813,899	1,995,996
	The average weekly number of employees during the	year was as	follows:
	Office and Management Production and Sales	1990 No. 88 121	1989 No. 86 111

### NOTES TO THE FINANCIAL STATEMENTS for the Year Ended 30 June 1990

#### 5. OPERATING PROFIT

a)	Operating profit is stated after charging:		
•		1990	1989
		£	£
	Exceptional costs arising from relocation of		
	distribution warehouse (see note 6)	193,549	-
	Directors' remuneration (see below)	136,948	128,946
	Depreciation	279,047	157,349
	Loss on disposal of fixed assets	20,478	22,8
	Auditors' remuneration	14,500	13,500
	Hire of plant and machinery	20,559	13,208
	·	<u> </u>	
b)	Directors Emoluments are made up as follows:		
	Fees	5,667	_
	Emoluments including benefits in kind	135,183	130,491
		140,850	130,491

The emoluments of the chairman, excluding pension contributions, were £42,515 (1989 £48,412). Other directors' emoluments, excluding pension contributions, fell within the following ranges:

•	1990	1989
	No.	No.
£5,001 - £10,000	1	
£20,001 - £25,000	1	2
£25,001 - £30,000	1 .	1
£30,001 - £35,000	1	-
		-

#### 6. EXCEPTIONAL ITEM

The exceptional costs arise from the relocation of the distribution warehouse from Essex to South Yorkshire, and are made up as follows:

``\	1990 £	1989 £
Recruitment, Training, Redundancy and	100 021	
Other Costs Transport of Stock to Wombwell	129,234 39,605	_
Motor Expenses	6,375	-
Travel and Accommodation	18,435	-
Included in Operating Profit	193,649	
Bridging Loan Interest	32,751	***
	<del></del>	
•	226,400	-

#### NOTES TO THE FINANCIAL STATEMENTS for "he Year Ended 30 June 1990

7.	INTEREST PAYABLE AND SIMILAR CHARGES	1990 £	1989 £
	On loans repayable within five years:		
	Bank loans and overdrafts (see below)	381,748	149,217
	Hire purchase contracts	89,689	21,753
	Directors loans and current accounts	106,838	-
	Orher loans	1,494	6,356
	Other bank loans repayable wholly or in part		
	after five years	101,664	45,997
		681,433	223,323

Interest payable on bank loans and overdrafts repayable within five years includes an exceptional charge of £32,751, resulting from bridging loans advanced to employees to assist their relocation to South Yorkshire.

#### 8. TAXATION

The tax credit on the loss (1989 - charge on Profit) on ordinary activities for the year was as follows:

white year made and medicans.	1990	1989
	£	T
Based on the adjusted results of the year: UK Corporation Tax at current marginal rates	(155,473)	155,473
•		<del></del>

NOTE: The 1989 corporation tax charge of £155,473 is recoverable under s393(3) relief, and is included in other debtors.

#### 9. DIVIDENDS

Dividends paid and proposed during the year relate to the 32,000 Cumulative Convertible Voting Participating Preference Shares in issue, and were as follows:

Interim Dividend - paid	£ 31,946	T -
Final Dividend - proposed	35,550	
	67,496	<b>b-a</b> .

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No dividends have been paid or are proposed on ordinary share capital.

### NOTES TO THE FINANCIAL STATEMENTS for the Year Ended 30 June 1990

10,	TANGIELE FIXED ASSETS				
		Freehold	Short-	Assets in	Improve-
		Land and	Leasehold	course of	ments to
		Buildings	Property	Construc-	Property
				tion	rroperay
	COST OR VALUATION	£	£	£	3
	As at 1 July 1989	882,997	68,582	829,423	180,760
	Additions	146,339	30,716	603,636	41.569
	Revaluations	212,285	50,710	005,050	41,509
	Transfers	1,433,059	_	(1,433,059)	_
	Disposals		-	(1,435,035)	
	As at 30 June 1990	2,674,680	99,298	-	222,329
	DEPRECIATION	<del></del>	<del></del>		**************************************
	As at 1 July 1989	7,153	7,561		01 424
	Charge for Year	35,335	4,001	-	21,434
	Eliminated on Disposals		4,001		11,042
	r	***************************************			<del></del>
	As at 30 June 1990	42,488	11,562	-	32,476
	NET BOOK VALUES		<del></del>		<del></del>
	As at 1 July 1989	£875,844	£61,021	£829,423	£159,326
	As at 30 June 1990	£2,632,192	£87,736	<u> </u>	£189,853
		Fixtures &	Motor	Computer	Total
	,	Fittings	Vehicles	Equipment	
	COST OR VALUATION	£	1	T.	2
	As at 1 July 1989	606,949	2 165,421	392,318	3,126,450
	Additions	578,029	96,764	216,932	1,713,985
	Revaluations	· <del>-</del>	***		212,285
	Transfers		_	_	
	Disposals	(37,784)	(29,729)	(1,190)	(68,703)
	As at 30 June 1990	1,147,194	232,456	608,060	4,984,017
	DEPRECIATION			<del></del>	
	As at 1 July 1989	201,476	53,696	157,869	449,189
	Charge for Year	115,481	40,610	72,578	279,047
	Eliminated on Disposals	(14,774)	(14,109)	(411)	(29,294)
	As at 30 June 1990	302,183	80,197	230,036	698,942
	NET BOOK VALUES		***************************************	<del></del>	* ************************************
	As at 1 July 1989	£405,473	£111,725	£234,449	£2,677,261
	As at 50 June 1990	£845,011	C152,259	£378,024	£4,285,075
		12			

# NOTES TO THE FINANCIAL STATEMENTS for the Year Ended 30 June 1990

# 10. TANGIBLE FIXED ASSETS (CONTINUED) The freehold land and buildings comprise:

1990 Valuation 1988 Valuation	£ 1,826,546
1987 Valuation Capitalised Interest	725,000 61,000
•	2,674,680

If they had not been revalued, they would be included in the financial statements at the following amounts:

Cost	£2,138,394
Annual Annual State of the Control o	Annual Control of the
Accumulated Depreciation	£30,327

The revaluation was carried out on 30 June 1990 by Lancasters, Chartered Surveyors, using the open market valuation method.

Fixed assets held under Hire Purchase Contracts are as follows:

	Freehold Buildings	Fixtures & Fittings	Motor Vehicles	Computer Equipment	Total
COST	3	2	£	3	£
As at 1 July 1989		42,841	148,257	1/6 100	<b>DAT</b>
Additions	62,500	425,990		146,102	337,200
Disposals	5., 500 	(32,270)	91,764	137,420	717,674
Settlements		(10,571)	(29,729)		(61,999)
		(10,3/1)	(55,494)	***	(66,065)
As at 30 June 1990	62,500	425,990	154,798	283,522	926,810
DEPRECIATION	***************************************	*************	***************************************		<del></del>
As at 1 July 1989		71 100			
	000	14,402	44,036	55,399	113,837
Charge for Year Eliminated on	938	44,026	30,687	44,974	120,625
Disposals	***	(12,142)	(14,109)	_	(26,251)
Eliminated on					(40,402)
Settlements		(2,260)	(23,722)	***	(25,982)
As at 30 June 1990	938	44,026	36,892	100 272	
			50,692	100,373	182,229
NET BOOK VALUES			<u></u>	**************************************	
As at 1 July 1989		28,439	104,221	90,703	223,363
					2201303
As at 30 June 1990	61,562	381,964	117,906	183,149	744,581
					744,501

# NOTES TO THE FINANCIAL STATEMENTS for the Year Ended 30 June 1990

#### 11. FIXED ASSET INVESTMENTS

Unlisted Investments:	1990
	£
Acquired during Year	600
	-
Cost at 30 June 1990	600

The above investment relates to a 50% holding of the allotted share capital in Tuline Design Systems Limited, a company which provides artwork and design services.

It is not considered that the company is in a position to exercise significant influence over the commercial and financial policy decisions of Inline Design Systems Limited, and consequently it has not been treated as a related company.

#### 12. STOCKS

	Finished Goods	1990 £ 3,898,392	1989 £ 2,831,792
		3,070,372	======================================
13.	DEBTORS		
	\$	1990	1989
	, a	v £	1
	Trade Debtors	353,699	530,073
	Other Debtors (see below)	342,641	244,782
	Prepayments	71,311	59,834
	Recoverable Advance Corporation Tax	11,850	
		220 601	501 400
		779,501	834,689

Other Debtors includes a loan to a director, Mr D.M. Snoad of £2,259 (1989 fnil), including £59 of unpaid interest. The maximum amount outstanding at any time during the year was £2,259. There is no provision in the financial statements at 30 June 1990 for non-recovery of all or part of the loan, or of any interest thereon.

### NOTES TO THE FINANCIAL STATEMENTS for the Year Ended 30 June 1990

#### 14. CREDITORS: Amounts falling due within one year

	1990	1989
	£	£
Bank loans and overdrafts (see Note 15)	3,089,847	2,294,410
Payments received on account	19,956	21,420
Trade creditors	685,314	968,050
Customer credits	91,854	88,294
Other creditors including taxation and		
social security	220,457	59,678
Corporation Tax		155,473
Accruals and deferred income	284,777	92,084
Obligations under hire purchase contracts		
(see Note 16)	193,546	67,291
Directors' current accounts	651,964	-
Other creditors	145,396	87,795
Proposed dividends (see Note 9)	35,550	
	5,418,661	3,834,495

### 15. BANK LOAMS AND OVERDRAFTS

The aggregate amount of bank loans and overdrafts was as follows:

		1990 £	1989 £
(a)	Falling due within one year Bank overdraft Bank loan — current portion Staff bridging loan	2,893,781 25,000 171,066	2,269,410 25,000
		3,089,847	2,294,410
(b)	Falling due after more than one year Bank loans repayable		
	- within five years - after five years	587,500 393,750	160,000 439,380
		981,250	599,380
	Aggregate amounts	4,071,097	2,893,790

The bank overdraft is secured by a legal charge over the company's freehold properties, and an equitable charge by virtue of a debenture over the company's leasehold property. In addition, the bank holds a floating charge over the company's net assets.

# NOTES TO THE FINANCIAL STATEMENTS for the Year Ended 30 June 1990

#### 15. BANK LOANS AND OVERDRAFTS (CONTINUED)

There are four loans in existence at the balance sheet date:

#### Loan No. 1

Repayable in monthly instalments of £2,083 and bearing interest at 2% over base rate. The loan is secured by a legal charge over the Freehold Land and Buildings situated at Oak Road South, Benfleet, Essex and at 284 London Road, Westcliff-on-Sea, Essex.

#### Loan No. 2

Repayable in eight half-yearly instalments of £62,500 commencing January 1994 and bearing interest at 7% per annum, after rebates. The loan is secured by a legal charge over the Freehold Land and Buildings situated at Valley Road, Wombwell, South Yorkshire.

#### Loan No. 3

Repayable in full five years after the date on which the loan is drawn and bearing interest at 10.67% per annum, after rebates. The loan is subject to the same security as Loan No. 2.

#### Loan No. 4

Repayable from the sale proceeds of the employees' properties which were vacated as a result of the company's relocation and bearing interest at 2% above base rate. The loan is subject to the same security as Loan No. 1.

#### 16. OBLIGATIONS UNDER HIRE PURCHASE CONTRACTS

Many and here	£
Year ending: 30 June 1991 30 June 1992	195,810 187,066
30 June 1993 30 June 1994	147,547 125,767
30 June 1995	58,989
Less: Finance Charges	715,179
allocated to future periods	(2,982)
	712,197
Hire Purchase Contracts shown as:	<del></del>
Current obligations Non-current obligations	193,546 518,651
	712,197

# NOTES TO THE FINANCIAL STATEMENTS for the Year Ended 30 June 1990

#### 17. CALLED UP SHARE CAPITAL

22 21 2 3 3 3		1990 £	1989 £
Authorised:		~	
Number: Class:	Nominal Value:		
41,660 Ordinary	£1	41,660	50,000
32,000 Cumulative Convertoring Participal Preference		32,000	***
		73,660	50,000
Allotted, Issued and Ful	lv Paid:	<del>(</del>	<del></del>
38,000 Ordinary Shares		38,000	50,000
32,000 Cumulative Conve- Voting Participa	_ <del> </del>		
Preference Share	s of £1 each	32,000	
		70,000	50,000

On 21 July 1989, the authorised share capital of the company was increased from £50,000 to £73,660 by the creation of 3,660 Ordinary shares of £1 each and 20,000 Cumulative Convertible Voting Participating Preference shares of £1 each. The new Ordinary shares rank in all respects pari passu with the existing Ordinary shares.

The Preference shares were issued for consideration of £500,000 in order to provide funds for the relocation of the company's distribution centre.

In addition on 21 July 1989, a further 12,000 Ordinary shares were converted into Preference shares.

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#### 18. REVALUATION RESERVE

At 1 July 1989	£ 320,191	£ 323,117
Arising on revaluation during the year Transfer to Profit and Loss Account	212,284 (5,007)	(2,926)
At 30 June 1990	527,468	320,191

# NOTES TO THE FINANCIAL STATEMENTS for the Year Ended 30 June 1990

#### 19. SHARE PREMIUM RESERVE

	1990 £
Premium on Preference shares issued in the Year Expenses relating to issue of shares	480,000 (44,482)
At 30 June 1990	435,518

#### 20. CONTINGENT LIABILITIES

- a) There is a contingent liability in respect of a £70,000 duty deferment bond to Customs and Excise.
- b) The company has guaranteed the overdraft of Inline Design Systems Limited. The overdraft at 30 June 1990 amounted to £34,938 (1989 £12,872).

#### 21. CAPITAL COMMITMENTS

	1990	1989
	£	£
Contracted but not provided for Authorised by the directors but not contracted for	_	633,500
	•••	153,000
	-	786,500

#### NOTES TO THE FINANCIAL STATEMENTS for the Year Ended 30 June 1990

#### 22. PENSION COMMITMENTS

The company has a fully-insured pension scheme for its present directors and employees. Premiums paid to this scheme amounted to:

	1990	1989
	Ĵ	3
Directors	8,354	6,652
Employees	74,771	76,079
	83,125	82,731

A provision of £73,000 has been made during the year to cover a "funding gap" which has arisen since the last actuarial report was made.

The scheme adopted is a defined benefit scheme, and utilises the "Discontinuant Target Funding" method of valuation.

Discontinuant Target Funding is designed to give stable contribution rates from one valuation to the next, provided the age distribution of the scheme remains reasonably constant, and the experience of the scheme broadly follows the valuation assumptions.

A valuation is carried out every three years by the scheme's administrators Guardian Royal Exchange, in accordance with the guidelines issued by the Institute and Faculty of Accuaries.