S. HALL MOTORS (WARRINGTON) LIMITED REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 1996

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LATHAM CROSSLEY & DAVIS CHARTERED ACCOUNTANTS CHORLEY



REPORT OF THE DIRECTORS

The directors present their report and the audited financial statements for the year ended 31 December 1996.

Directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the group for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group and company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the group and company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the group and company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Review of the business and future developments

The principal activities of the group and company are the sale and repair of motor vehicles and the sale of petrol, oil and motor accessories, together with leasing and contract hire facilities.

The directors plan to continue with the management policies which have led to the satisfactory result achieved in the year.

Results and dividends

The profit for the year after taxation was £96,911. The directors do not recommend the payment of a dividend.

REPORT OF THE DIRECTORS

Directors and their interests

The directors of the company during the year and their beneficial interests in the ordinary shares of the company were: Number held of

	Numbe	Number neid at		
	31 December 1996	1 January 1996		
Mr S Hall	9,740	9,740		
Mrs J Hall	9,740	9,740		
Mr G Hall (appointed 22 March 1996)	-	-		

The directors had no interests in the shares of any other group companies.

Auditors

Latham Crossley & Davis, offer themselves, and are recommended, for re-appointment under the provisions of section 385 of the Companies Act 1985.

By order of the Board,

Secretary
Date: 30/4/97

REPORT OF THE AUDITORS

TO THE SHAREHOLDERS OF S. HALL MOTORS (WARRINGTON) LIMITED

We have audited the financial statements on pages 4 to 23 which have been prepared under the historical cost convention as modified by the revaluation of certain tangible fixed assets and the accounting policies set out on pages 4 and 5.

Respective responsibilities of directors and auditors

As described on page 1 the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the circumstances of the group and the company, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of affairs of the company and the group as at 31 December 1996 and of the group's profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Latham Crossley & Davis,

Registered Auditors, Chartered Accountants,

Chorley.

Data

STATEMENT OF ACCOUNTING POLICIES

Accounting convention

3. 1

The financial statements have been prepared under the historical cost convention as modified by the revaluation of certain tangible fixed assets and in accordance with applicable Accounting Standards.

Basis of consolidation

The consolidated profit and loss account and balance sheet include the financial statements of the company and all of its subsidiary undertakings made up to the balance sheet date.

The company is exempt from the requirement to present its own profit and loss account under the provisions of Section 230 of the Companies Act 1985.

Turnover

Turnover represents the invoiced amount of goods sold and services provided less returns and allowances, exclusive of value added tax.

Rentals from operating leases are taken to profit and loss account on a straight line basis.

Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost or valuation less accumulated depreciation.

Depreciation is provided so as to write off the cost or valuation of the assets over their expected useful economic lives. The principal annual rates and methods used are as follows:

Freehold buildings Leasehold land and buildings Fixtures, fittings and computer equipment Motor vehicles

1.67% straight line straight line over the period of the lease 10% - 33% reducing balance/straight line 25% - 33% straight line

Fixed asset investments

Fixed asset investments are shown in the company balance sheet at historic cost less any necessary provision for permanent diminution in value.

STATEMENT OF ACCOUNTING POLICIES

Leasing and hire purchase

Certain tangible fixed assets are held under financing arrangements. These assets are included in the balance sheet and are depreciated accordingly. The capital element of the corresponding financing commitments is included in the balance sheet. The finance element of instalments is charged to the profit and loss account in proportion to the reducing capital element outstanding.

All other leases held are operating leases and the rentals are charged to the profit and loss account as incurred.

Stocks

Stocks are valued at the lower of cost and net realisable value.

Deferred taxation

Deferred taxation is provided under the liability method at the appropriate rate of tax in respect of timing differences between profits as computed for tax purposes and profits as stated in the financial statements to the extent that, in the opinion of the directors, those differences will give rise to tax liabilities in the foreseeable future.

Pension costs

Pension costs are recognised on a systematic basis over the period that the company benefits from the services of the employees who are members of the pension scheme.

Grants

Grants are recognised in the profit and loss account so as to match them with the related expenditure towards which they contribute. Grants received in respect of future accounting periods are included in the balance sheet as deferred income.

Related party transactions

The company has taken advantage of the exemption under FRS8 'Related Party Transactions' not to disclose details of transactions with related parties within the group.

CONSOLIDATED PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED 31 DECEMBER 1996

	Note		1996		1995
		£	£	£	£
Turnover Continuing operations Discontinued operation			16,296,121 501		14,524,092 7,429
Cost of sales	1		16,296,622 ~ (_14,980,001) ~		14,531,521 (<u>13,371,717</u>)
Gross profit			1,316,621 🛩		1,159,804
Net operating expenses	1		(1,049,576)		(<u>878,716</u>)
Operating profit	1				
Continuing operations Discontinued operations		266,646 399	_	279,529 1,559	•
			267,045		281,088
Interest payable	2		(<u>128,999</u>) ∨		(<u>141,661</u>)
Profit on ordinary activities before taxation			138,046		139,427
Taxation	3		(41,135)		(16,124)
Profit for the financial year	ar 10		96,911		123,303

All gains and losses for the year are dealt with in the profit and loss account.

NOTE OF CONSOLIDATED HISTORICAL COST PROFITS AND LOSSES

FOR THE YEAR ENDED 31 DECEMBER 1996

	1996 £	1995 £
Profit on ordinary activities before taxation	138,046	139,427
Difference between historical cost depreciation charge and the actual depreciation for the period calculated on the revalued amount	<u>3,725</u>	3,404
Historical cost profit on ordinary activities before taxation	141,771	142,831
HISTORICAL COST PROFIT FOR THE FINANCIAL YEAR	100,636	126,707

CONSOLIDATED BALANCE SHEET

AS AT 31 DECEMBER 1996

	Note	199			95
Fixed assets		£	£	£	£
Tangible assets	4		1,268,213~		1,289,647
Current assets					
Stocks	6	1,905,192 🗸		2,532,662	
Debtors	7	681,600 🗸		<i>538,054</i>	
Cash at bank and in hand		1,131 ~		<u>615</u>	
		2,587,923 💆		3,071,331	
Creditors: Amounts falling due within one year	8	(_3,055,620)~		(<u>3,574,434</u>)	
Net current liabilities		. (<u>467,697</u>)		(<u>503,103</u>)
Total assets less current liabilities			800,516		786,544
Creditors: Amounts falling de	ue				
after more than one year	8	(182,888)v	-	(265,827)
			617,628		520,717
Capital and reserves		:			
Called up share capital	9		19,480 🗸		19,480
Revaluation reserve	10		455,302 🗸		455,302
Profit and loss account	10	-	142,846		<u>45,935</u>
Equity shareholders' funds	11		617,628		520,717
Approved by the board on	3. G	pil 1997	Shi	Hall)) Directors)

BALANCE SHEET

AS AT 31 DECEMBER 1996

	Note		1996		1995
		£	£	£	£
Fixed assets					
Tangible assets	4		783,99		<i>788,883</i>
Investments	5		10,00	<u>00</u>	<u> 10,000</u>
			793,99	99	798,883
Current assets		*			
Stocks	6	890,343		1,267,565	•
Debtors	7	719,793		507,730	•
Cash at bank and in hand		250		250	
		1,610,386		1,775,54.	5
Creditors: Amounts falling					
due within one year	8 ((1,934,023)		(<u>2,089,408</u>	")
Net current liabilities			(323,63	<u>37</u>)	(313,863)
Total assets less current			470.0		405.000
liabilities			470,30	52	485,020
Creditors: Amounts falling due					
after more than one year	8		(93,30	<u>04</u>)	(<u>134,151</u>)
			377,0	58	350,869
Capital and reserves				_	
Called up share capital	9		19,4	80	19,480
Revaluation reserve	10		405,64		405,645
Profit and loss account	10		(48,00		(<u>74,256</u>)
Equity shareholders' funds			377,0	58	350,869
				=,	
Approved by the Board on	300	bil 1997	1 2	noes	`
Approved by the Board on s	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	370 0 777	- <i>></i>	111 11	Directors
				Mall	·)
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CONSOLIDATED CASH FLOW STATEMENT

FOR THE YEAR ENDED 31 DECEMBER 1996

	Note		996		995
Net cash inflow from operating activities	A	£	£ 282,049 ✓	£	£ 196,347
Returns on investments and servicing of finance					
Interest paid Interest element of repayments under financing arrangements		(118,489) ~ (10,510) ~	(131,403) 10,258)	
Net cash outflow from returns on investments and servicing of finance		(128,999)		(141,661)
Taxation Corporation tax paid		(17,369) ~		-
Investing activities					
Purchase of tangible fixed assets Sale of tangible fixed assets		(3,286) <u>15,416</u> —	(80,711) 679	
Net cash inflow/(outflow) from investing activities		_	12,130		(<u>80,032</u>)
Net cash inflow/(outflow) before financing			147,811~		(25,346)
Financing					
New loan Repayment of amounts borrowed Capital element of repayments und financing arrangements	er	79,256 × - (<u>33,382</u>) ×	((_	56,711) 38,217)	
Net cash inflow/(outflow) from financing	В	-	45,874 ~		(<u>94,928</u>)
Increase/(decrease) in cash and cash equivalents	С	_	193,685 🗸		(120,274)

NOTES TO THE CONSOLIDATED CASH FLOW STATEMENT

FOR THE YEAR ENDED 31 DECEMBER 1996

A.	Reconciliation of operating profit to net cash inflow from operating activities		1996 £	1995 £
	Operating profit Depreciation charges Loss on sale of tangible fixed assets Decrease/(increase) in stocks Decrease/(increase) in debtors		267,045 ~ 71,455 ~ 627,470 ~ (143,546) ~	65,086 1,402 (463,292) (7,364)
	(Decrease)/increase in creditors		282,049	<u>319,427</u> 196,347
В.	Analysis of changes in financing during the year	Other loans	Bank loans	Financing arrangements
	At 1 January 1995 Cash outflow from financing Inception of financing arrangements	180,000	356,771 (56,711)	33,481 (38,217) 66,549
	At 1 January 1996 Cash outflow from financing Inception of financing arrangements	180,000	300,060 - - - 79,256	61,813 (33,382) 62,151
	At 31 December 1996	180,000	379,316	90,582
C.	Cash and cash equivalents	Cash at bank and in hand £	Bank overdraft £	Total £
	At 1 January 1995 Change in year	12,883 (<u>12,268</u>)	(511,733) (108,006)	(498,850) (120,274)
	At 31 December 1995 Change in year	615 516	(619,739) 	(619,124)
	At 31 December 1996	1,131	(426,570)	(425,439)

S. HALL MOTORS (WARRINGTON) LIMITED NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 1996

1. OPERATING PROFIT

This is stated after charging/(crediting):

a. Turnover

All sales are made in the United Kingdom and relate to car trade activities.

b. Cost of sales and net operating expenses

		Year ended 31 Decembe 1996			Year ended 31 December 1995	
	Continuing operations £	Discontinued operation £	i Total £	Continuing operations £	Discontinued operation £	Total £
Cost of sales	14,980,001	-	14,980,001	13,371,717	-	13,371,717
Net operating expenses Distribution costs Administrative expenses Establishment overheads Other operating income	112,047 696,481 256,987 (16,041)	102	112,047 696,583 256,987 (96,385 539,035 258,810 (21,384)	5,870	96,385 544,905 258,810 (21,384)
	1,049,474	102	1,049,576	872,846	5,870	878,716
c. Directors' emolum	ents				1996 £	1995 £
Management remuneration contributions)		ension			215,292	86,171
Emoluments (excluding potential contributions) of the chain and highest paid director	ension man				137,702	37,533
The director's emolument pension contributions) fell following range:					Number	Number
£10,001 - £15,000 £30,001 - £35,000 £35,001 - £40,000 £135,001 - £140,00))				1 1 - 1	1 - I

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 1996

1. **OPERATING PROFIT** (continued)

d. Staff costs

The average monthly number of employees during the year was:	1996 Number	1995 Number
Management Administration Sales and services	12 18 54	12 21 56
	84	89
Staff costs during the year (including directors) amounted to:	£	£
Wages and salaries Social security costs Other pension costs	1,266,779 105,649 <u>57,100</u>	1,008,684 90,747 <u>32,567</u>
	1,429,528	1,131,998

The company has made payments totalling £57,100 (1995: £32,567) to a defined contribution pension scheme, the assets of which are hold in an independently administered fund. The pension cost charge represents the total contributions payable to the fund.

	1996	1995
e. Other Items	£	£
Depreciation and amortisation		
- of owned tangible fixed assets	40,546	<i>38,669</i>
- of tangible fixed assets held under	۱۲)	
financing arrangements	30,909)	<i>26,417</i>
Operating lease rentals		
- plant and machinery	18,105	18,105
- land and buildings	5,400	<i>5,400</i>
Auditors' remuneration		
- audit services		
- company	7,500	7,500
- group	12,300	12,000
- non-audit services	22,105	9,536
Profit on sale of tangible fixed assets	- (1,402)
Grant released to profit and loss account	(16,041) (21,384)

S. HALL MOTORS (WARRINGTON) LIMITED NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 1996

2. INTEREST PAYABLE	1996 £	1995 £
On bank loans, overdrafts and other loan Hire purchase interest and finance lease charges	118,489 10,510	131,403 10,258
	128,999	141,661
3. TAXATION		
On the profit on ordinary activities for the year: - corporation tax at 24.25% (1995 : 25%) Adjustment in respect of previous years	39,890	16,124
- corporation tax	1,245	
	41,135	16,124
		

The tax charge for the year has been increased by approximately £12,700 (1995: £8,500) in respect of permanent timing differences and reduced by approximately £9,550 (1995: £27,000) in respect of loss relief and increased by £2,575 (1995: £Nil) in respect of deferred tax not provided.

S. HALL MOTORS (WARRINGTON) LIMITED

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 1996

4. TANGIBLE FIXED ASSETS	Land and buildings £	Fixtures, fittings & computer equipment	Motor vehicles	Total £
a. Group				
Cost or valuation				
At 1 January 1996	1,208,384	323,315	75,492	1,607,191
Additions	-	20,420	45,017	65,437
Disposals	=		33,980)	(<u>33,980</u>)
At 31 December 1996	1,208,384	343,735	86,529	1,638,648
At valuation in 1990	400,000			400,000
At valuation in 1991	700,000	-	<u>-</u> -	700,000
At cost	108,384	343,735	86,529	538,648
	1,208,384	343,735	86,529	1,638,648
Depreciation				
At 1 January 1996	86,545	203,997	27,002	317,544
Charge for the year	20,165	25,969	25,321	71,455
Disposals			<u>18,564</u>)	(<u>18,564</u>)
At 31 December 1996	106,710	229,966	33,759	370,435
Net book value				
At 31 December 1996	1,101,674	113,769 *	52,770 ✓	1,268,213 ~
At 31 December 1995	1,121,839	119,318	48,490	1,289,647

The net book value of tangible fixed assets includes an amount of £79,724 (1995: £64,373) in respect of assets held under financing arrangements.

S. HALL MOTORS (WARRINGTON) LIMITED

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 1996

4. TANGIBLE FIXED ASSETS	(continued)	Fixtures		
	Land and buildings £	and fittings	Motor vehicles £	Total £
b. Company				
Cost				
At 1 January 1996	761,741	226,662	44,023	1,032,426
Additions	-	8,553	45,017	53,570
Disposals	<u> </u>		(33,980) (33,980)
At 31 December 1996	761,741	235,215	55,060	1,052,016
At valuation in 1991	700,000	_		700,000
At cost	61,741	235,215	55,060	352,016
	761,741	235,215	55,060	1,052,016
Depreciation				
At 1 January 1996	64,988	154,425	24,130	243,543
Charge for the year	12,721	15,486	14,831	43,038
Disposals		_	(18,564) (18,564)
At 31 December 1996	77,709	169,911	20,397	268,017
Net book value	,			, <u> </u>
At 31 December 1996	684,032	65,304	34,663	783,999
At 31 December 1995	696,753	72,237	19,893	788,883

The net book value of tangible fixed assets includes an amount of £45,837 (1995: £25,652) in respect of assets held under financing arrangements.

S. HALL MOTORS (WARRINGTON) LIMITED NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 1996

4. TANGIBLE FIXED ASSETS		Froup		npany
c. Land and buildings	1996 £	1995 £	1996 £	1995 £
The net book value of land and buildings comprised:				
Freehold land and buildings Long leasehold properties	528,198 <u>573,476</u>	538,012 583,827	528,198 155,834	538,012 158,741
	1,101,674	1,121,839	684,032	696,753
On an historical cost basis land and buildings would be stated at:				
Cost Accumulated depreciation	753,082 (<u>66,077</u>)	753,082 (<u>49,637</u>)	356,096 (<u>40,140</u>)	356,096 (<u>30,316</u>)
Net book value	687,005	703,445	315,956	325,780
5. FIXED ASSET INVESTMEN	NTS		<u> </u>	£
Shares in subsidiary undertaking	at cost			
At 1 January 1996 and at 31 Dece	ember 1996			10,000
Details of subsidiary undertakings	at 31 December	1996 were:		Dunantin
	County of registration		ncipal ivity	Proportion and class of shares held
S. Hall Motors (Birkenhead) Ltd Goughs Lane (Motors) Ltd Highland Motors Ltd S. Hall Motors (Fleet) Ltd Windmill Lane (Motors) Ltd S. Hall Motors (Runcorn) Ltd	England and Wal England and Wal England and Wal England and Wal England and Wal England and Wal	les Doi les Doi les Doi les Doi	r Trade rmant rmant rmant rmant rmant	Ordinary 100% Ordinary 100% Ordinary 100% Ordinary 100% Ordinary 100% Ordinary 100%

Voting rights are held in the same proportion as the ordinary share capital.

S. HALL MOTORS (WARRINGTON) LIMITED NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 1996

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6. STOCKS	G	Group		Company	
	1996 £	1995 £	1996 £	1995 £	
Finished goods and goods for resale	1,905,192	2,532,662	890,343	1,267,565	
7. DEBTORS					
Trade debtors Amounts owed by	511,225	363,367	286,037	237,062	
group undertakings	-	-	333,949	157,830	
Director's loan account	-	14,624	· -	14,624	
Other debtors	156,407 ҂	107,586	94,448	98,123	
Prepayments	13,968	<u>52,477</u>	5,359	<u>91</u>	
	681,600	538,054	719,793	507,730	
8. CREDITORS					
a. Amounts falling due within one y	/ear			•	
Bank loans and overdrafts	648,984 🛩	689,610	607,941	245,851	
Other loan	180,000~	180,000	120,000	120,000	
Trade creditors Amounts owed to	1,862,880 <	2,297,294	833,951	1,124,835	
group undertakings	_	_	130,860	349,802	
Director's loan account	97 ~	_	97	-	
Corporation tax	41,483 🗸	<i>17,717</i>	23,623	16,124	
Other taxation and					
social security Obligations under financing	67,879 <	86,915	42,933	51,206	
arrangements	64,596	<i>26,175</i>	41,163	<i>16,375</i>	
Other creditors	73,010 ~	182,242	64,223	135,464	
Accruals	116,691 ×	<u>94,481</u>	69,232	<u>29,751</u>	
	3,055,620	3,574,434	1,934,023	2,089,408	

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 1996

8. CREDITORS (continued)	Group		Company	
b. Amounts falling due after more than one year	1996 £	1995 £	1996 £	1995 £
Bank loans and overdrafts Obligations under financing arrangements	156,902 🗸	230,189	76,667	116,667
	25,986	<i>35,638</i>	16,637	<u> 17,484</u>
	182,888	265,827	93,304	134,151
				

Bank loans and overdrafts are secured by a fixed and floating charge on the assets of S. Hall Motors (Warrington) Limited and a cross guarantee from other members of the group. The other loans are secured on vehicle stock. The consignment stock creditors, shown in trade creditors, of £689,956 (1995:£1,532,172) are secured by a fixed charge over the company's assets.

c. Analysis of borrowings by year of repayment

	C	Group	Company	
Bank loans and overdrafts fall due	1996	1995	1996	1995
for repayment	£	£	£	£
Within one year	648,984	689,610	607,941	245,851
Between one and two years	75,014	72,275	40,000	40,000
Between two and five years	81,888	<u>157,914</u>	<u>36,667</u>	<u>76,667</u>
	805,886	919, <i>7</i> 99	684,608	362,518
Other loans fall due for repayment:				
Within one year	180,000	180,000	120,000	120,000
Consignment creditors fall due for re	payment:			
Within on year	732,448	1,032,051	361,365	243,136
=				

S. HALL MOTORS (WARRINGTON) LIMITED NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 1996

8. CREDITORS (continued)

	Gro	up	Com	pany
	1996	1995	1996	1995
Obligations under financing arrangements were repayable as follows:	£	£	£	£
Within one year	64,596	26,175	41,163	<i>16,375</i>
Between one and two years	25,986	29,620	16,637	17,484
Between two and five years		<u>6,018</u>		<u>-</u>
	90,582	61,813	57,800	33,859
9. SHARE CAPITAL			1996 £	1995 £
Authorised			£	£
100,000 ordinary shares of £1 each			100,000	100,000
Allotted, called up and fully paid				
19,480 ordinary shares of £1 each			19,480	19,480

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 1996

10. RESERVES

a. Group	Revaluation reserve	Profit and loss account £
At 1 January 1996 Retained profit for the year	455,302	45,935 96,911
At 31 December 1996	455,302	142,846
The retained profit for the year is dealt with in the financial statements of:	1996 £	1995 £
The company Subsidiary undertakings	26,189 70,722 96,911	32,394 90,909 123,303
b. Company	Revaluation reserve	Profit and loss account
At 1 January 1996 Profit for the year	405,645 (74,256) 26,189
At 31 December 1996	405,645 (48,067)

JAN GAGERA

S. HALL MOTORS (WARRINGTON) LIMITED NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 1996

11. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS	1996 £	1995 £
Profit on ordinary activities after taxation	96,911	123,303
Shareholders' funds at 1 January 1996	520,717	<u>397,414</u>
Shareholders' funds at 31 December 1996	617,628	520,717
12. FINANCIAL COMMITMENTS		

a. Commitments under operating leases

At 31 December 1996 the group and company had annual commitments under non-cancellable operating leases as follows:

	Group		Company	
	1996	1995	1996	1995
	£	£	£	£
Leases of land and buildings which expire:				
- after five years	5,400	5,400	-	-
Leases of plant and machinery which expire:				
Within one year	18,105	17,394	-	-
				

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 1996

13. DIRECTORS INTERESTS

Included in debtors of the company is the following amount due from a director:

		Maximum
		amount
At 31	At 1	outstanding
December	January	during
1996	1996	the year
£	£	£
-	14,624	99,903

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No interest is charged on the loan, which is unsecured and was repaid in the year.

14. CONTINGENT LIABILITY

The company has guaranteed the bank borrowings of the other group companies which at 31 December 1996 amounted to £112,649.

15. CONTROL

The company was controlled by it's directors throughout this and the previous year.

As disclosed in the Directors' report, the directors are personally interested in 100 percent of the issued share capital of the company.