

**Company Number: 1259933**

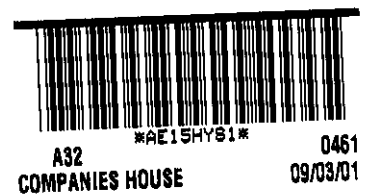
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**S. Hall Motors (Warrington) Limited**

**Financial Statements**

**for the year ended 31 December 1999**

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**LATHAMS  
CHARTERED ACCOUNTANTS  
CHORLEY**

# **S. Hall Motors (Warrington) Limited**

## **Company Information**

**Company No: 1259933**

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Chairman	Mr S Hall
Directors	Mr S Hall Mrs J Hall Mr G Hall
Secretary	Mrs J Hall
Registered Office	23 Folly Lane Warrington Cheshire WA5 5LZ
Auditors	Lathams Sumner House St Thomas's Road Chorley PR7 1HP

# **S. Hall Motors (Warrington) Limited**

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# **S. Hall Motors (Warrington) Limited**

## **Directors' Report**

**for the year ended 31 December 1999**

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The directors submit their report together with the audited financial statements for the year ended 31 December 1999.

### **Directors' Responsibilities**

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

Select suitable accounting policies and then apply them consistently;

Make judgements and estimates that are reasonable and prudent; and

Prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose, with reasonable accuracy at any time, the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### **Results and Dividends**

The loss on the ordinary activities of the group before taxation amounted to £68,420. After adjusting for taxation the loss of £61,832 has been deducted from accumulated reserves.

The directors do not recommend payment of a dividend.

### **Principal Activity and Business Review**

The principal activities of the group continued to be the sale and repair of motor vehicles and the sale of oil and motor accessories, together with leases and contract hire facilities.

The directors plan to review the management policies in order to achieve improved results in the future.

# **S. Hall Motors (Warrington) Limited**

## **Directors' Report**

**for the year ended 31 December 1999**

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### **Directors and their Interests**

The directors who served during the year and their beneficial interests in the share capital of the company were as follows:

	Ordinary Shares of £1 each	
	31 December 1999	1 January 1999
Mr S Hall	9,740	9,740
Mrs J Hall	-	-
Mr G Hall	4,870	4,870

On 15 July 1999, 196 ordinary 'A' shares were created and allotted to the Sydney Hall Accumulation and Maintenance Settlement for the benefit of Mr S Hall's grandchildren.

The directors had no interests in the shares of any other group company and there are no share options or incentive schemes in place.

### **Auditors**

The Auditors, Lathams, Chartered Accountants have indicated that they are willing to be re-appointed at the forthcoming Annual General Meeting.

By Order of the Board:



J Hall, Secretary

Date: 27/2/01

**S. Hall Motors (Warrington) Limited**

**Auditors' Report to the Shareholders**

**on the Financial Statements for the year ended 31 December 1999**

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We have audited the financial statements on pages 4 to 24 which have been prepared under the historical cost convention as modified by the revaluation of certain fixed assets and the accounting policies set out on pages 10 and 11.

**Respective Responsibilities of Directors and Auditors**

As described on page 1 the company's directors are responsible for the preparation of the financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

**Basis of Opinion**

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the circumstances of the group and the company, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

**Opinion**

In our opinion the financial statements give a true and fair view of the state of affairs of the company and the group as at 31 December 1999 and of the company and group's loss for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

*Lathams*

Lathams  
Registered Auditors and  
Chartered Accountants

Date:

27/2/01

Sumner House  
St. Thomas's Road  
Chorley  
PR7 1HP

**S. Hall Motors (Warrington) Limited****Consolidated Profit and Loss Account****for the year ended 31 December 1999**

	Notes	1999 £	1998 £
<b>Turnover</b>		20,277,385	20,661,703
Cost of sales		(19,066,566)	(19,339,840)
<b>Gross profit</b>		1,210,819	1,321,863
Distribution costs		(171,549)	(122,700)
Administration costs		(952,609)	(920,900)
Other operating income		25,461	34,400
<b>Operating profit</b>	3	112,122	312,663
Interest payable	5	(180,542)	(192,067)
<b>(Loss)/profit on ordinary activities before taxation</b>		(68,420)	120,596
Tax on profit on ordinary activities	6	6,588	(20,540)
<b>(Loss)/profit for the financial year</b>	16	(61,832)	100,056

*All amounts relate to continuing activities.*

*The notes on pages 10 to 24 form part of these financial statements.*

**S. Hall Motors (Warrington) Limited**

**Profit and Loss Account**

**for the year ended 31 December 1999**

	Notes	1999 £	1999 £	1998 £	1998 £
<b>Turnover</b>			10,049,013		10,716,992
Cost of sales			(9,436,050)		(9,974,989)
<b>Gross profit</b>			612,963		742,003
Distribution costs		79,123		50,670	
Administrative expenses		535,430		582,793	
Other operating income - normal		(25,461)		(17,200)	
Other operating income - exceptional	2	-		(127,221)	
			(589,092)		(489,042)
<b>Operating profit</b>	3		23,871		252,961
Interest payable	5		(77,918)		(96,647)
<b>(Loss)/profit on ordinary activities before taxation</b>			(54,047)		156,314
Tax on (loss)/profit on ordinary activities	6		-		(4,828)
<b>(Loss)/retained profit for the financial year</b>	16		(54,047)		151,486

*All amounts relate to continuing activities.*

*The notes on pages 10 to 24 form part of these financial statements.*



**S. Hall Motors (Warrington) Limited**

**Note of Historical Profits and Losses**

**for the year ended 31 December 1999**

<b>Group</b>	<b>1999</b> <b>£</b>	<b>1998</b> <b>£</b>
<b>(Loss)/profit on ordinary activities before taxation</b>	(68,420)	120,596
Difference between historical cost depreciation charge and the depreciation charge for the year based on the revalued amount	7,604	7,604
<b>Historical cost (loss)/profit on ordinary activities before taxation</b>	<u>(60,816)</u>	<u>128,200</u>
<b>Historical cost (loss)/retained profit for the financial year</b>	<u>(54,228)</u>	<u>107,660</u>
<b>Company</b>	<b>1999</b> <b>£</b>	<b>1998</b> <b>£</b>
<b>(Loss)/profit on ordinary activities before taxation</b>	(54,047)	156,314
Difference between historical cost depreciation charge and the depreciation charge for the year based on the revalued amount	6,775	6,775
<b>Historical cost (loss)/profit on ordinary activities before taxation</b>	<u>(47,272)</u>	<u>163,089</u>
<b>Historical cost (loss)/retained profit for the financial year</b>	<u>(47,272)</u>	<u>158,261</u>

*The notes on pages 10 to 24 form part of these financial statements.*

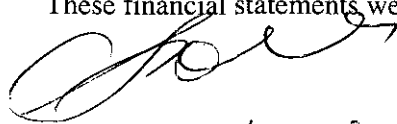
# S. Hall Motors (Warrington) Limited

## Consolidated Balance Sheet

As at 31 December 1999

	Notes	1999 £	1999 £	1998 £	1998 £
<b>Fixed Assets</b>					
Tangible assets	7		1,676,094		1,292,643
<b>Current Assets</b>					
Stocks	10	2,619,902		3,011,252	
Debtors	11	699,834		875,024	
Cash at bank and in hand		<u>2,167</u>		<u>1,855</u>	
		3,321,903		3,888,131	
<b>Creditors</b>					
Amounts falling due within one year	12	<u>(3,735,950)</u>		<u>(4,091,720)</u>	
<b>Net Current Liabilities</b>			<u>(414,047)</u>		<u>(203,589)</u>
<b>Total Assets Less Current Liabilities</b>			1,262,047		1,089,054
<b>Creditors</b>					
Amounts falling due after more than one year	12		<u>(465,779)</u>		<u>(300,021)</u>
			<u>796,268</u>		<u>789,033</u>
<b>Capital and Reserves</b>					
Called up share capital	15		19,676		19,480
Revaluation reserve	16		518,623		450,581
Profit and loss account	16		<u>257,969</u>		<u>318,972</u>
Shareholders' funds	17		<u>796,268</u>		<u>789,033</u>
Equity shareholders' funds			796,072		789,033
Non-equity shareholders' funds			<u>196</u>		<u>-</u>
			<u>796,268</u>		<u>789,033</u>

These financial statements were approved by the Board on 27/2/01



S Hall  
J Hall  
Directors



*The notes on pages 10 to 24 form part of these financial statements.*

# S. Hall Motors (Warrington) Limited

## Balance Sheet

as at 31 December 1999

	Notes	1999 £	1999 £	1998 £	1998 £
<b>Fixed Assets</b>					
Tangible assets	7		791,892		829,665
Investments	8		<u>10,000</u>		<u>10,000</u>
			801,892		839,665
<b>Current Assets</b>					
Stocks	10	1,151,025		1,340,222	
Debtors	11	604,486		696,386	
Cash at bank and in hand		<u>342</u>		<u>296</u>	
		1,755,853		2,036,904	
<b>Creditors</b>					
Amounts falling due within one year	12	<u>(1,812,842)</u>		<u>(2,064,814)</u>	
<b>Net Current Liabilities</b>			<u>(56,989)</u>		<u>(27,910)</u>
<b>Total Assets Less Current Liabilities</b>			744,903		811,755
<b>Creditors</b>					
Amounts falling due after more than one year	12		<u>(260,034)</u>		<u>(273,035)</u>
			484,869		538,720
<b>Capital and Reserves</b>					
Called up share capital	15		19,676		19,480
Revaluation reserve	16		405,645		405,645
Profit and loss account	16		<u>59,548</u>		<u>113,595</u>
Shareholders' funds			484,869		538,720
Equity shareholders' funds			484,673		538,720
Non-equity shareholders' funds			<u>196</u>		<u>-</u>
			484,869		538,720

These financial statements were approved by the Board on 27/2/01

S Hall  
J Hall  
Directors

*The notes on pages 10 to 24 form part of these financial statements.*

**S. Hall Motors (Warrington) Limited****Consolidated Cash Flow Statement****for the year ended 31 December 1999**

	Notes	1999 £	1998 £
<b>Cash flow from operating activities</b>	18	620,863	18,056
<b>Returns on investments and servicing of finance</b>	19	(180,542)	(192,067)
<b>Taxation</b>		(21,950)	(65,591)
<b>Capital expenditure</b>	19	(312,192)	(146,751)
Cash outflow before use of liquid resources and financing		106,179	(386,353)
<b>Management of liquid resources</b>	19	-	235,400
<b>Financing</b>	19	(60)	103,703
<b>Increase/(decrease) in cash in the year</b>	20	106,119	(47,250)
<b>Reconciliation of net cash flow to movement in net debt</b>			
Increase in cash in the year	20	106,119	(47,250)
Cash outflow/(inflow) from decrease /(increase) in debt and lease financing	19	60	(103,703)
Change in net debt resulting from cash flows		106,179	(150,953)
New hire purchase agreements	20	(68,363)	(188,174)
<b>Movement in net debt in the year</b>		37,816	(339,127)
<b>Net debt at 1 January 1999</b>	20	(1,661,364)	(1,322,237)
<b>Net debt at 31 December 1999</b>	20	(1,623,548)	(1,661,364)

*The notes on pages 10 to 24 form part of these financial statements.*

# **S. Hall Motors (Warrington) Limited**

## **Notes to the Financial Statements**

**for the year ended 31 December 1999**

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### **1 Principal Accounting Policies**

#### ***Accounting Convention***

The financial statements have been prepared in accordance with applicable Accounting Standards under the historical cost convention modified to include the revaluation of certain fixed assets.

#### ***Basis of Consolidation***

The consolidated profit and loss account and balance sheet include the financial statements of the company and all of its subsidiary undertakings made up to the balance sheet date.

#### ***Turnover***

Turnover represents the invoiced amount of goods sold and services provided less returns and allowances, excluding value added tax. Rentals from operating leases are taken to profit and loss account on a straight line basis.

#### ***Tangible Fixed Assets and Depreciation***

Tangible fixed assets are stated at cost or valuation less accumulated depreciation.

Depreciation is calculated to write down the cost or valuation of all tangible fixed assets over their expected useful lives. The principal annual rates and methods used are:

Freehold buildings	1.67% straight line
Leasehold land and buildings	straight line over the period of the lease
Fixtures, fittings and computer equipment	10% - 33% reducing balance/straight line
Motor vehicles	25% -33% straight line

#### ***Leasing and Hire Purchase***

Certain tangible fixed assets are held under finance leases and hire purchase arrangements. These assets are included in the balance sheet and are depreciated accordingly. The capital element of the corresponding financing commitments is included in the balance sheet. The finance element of repayments is charged to the profit and loss account in proportion to the reducing capital element outstanding.

All other leases held are operating leases and the payments made under them are charged to the profit and loss account on a straight line basis over the lease term.

#### ***Fixed Asset Investments***

Fixed asset investments are stated at cost, less amounts written off.

# S. Hall Motors (Warrington) Limited

## Notes to the Financial Statements

for the year ended 31 December 1999

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### *Stocks*

Stocks are stated at the lower of cost and net realisable value.

### *Deferred Taxation*

Deferred taxation is provided under the liability method at the appropriate rate of tax in respect of timing differences between profits as computed for tax purposes and profits as stated in the financial statements to the extent that, in the opinion of the directors, those differences will give rise to tax liabilities in the foreseeable future.

### *Pension Costs*

Pension costs are recognised on a systematic basis over the period that the company benefits from the services of the employees who are members of the pension scheme.

### *Related Party Transactions*

The company has taken advantage of the exemption under FRS 8 "Related Party Disclosures" not to disclose details of transactions with related parties within the group.

## **2 Exceptional Item**

The exceptional item relates to the write back of non-taxable inter-company balances in the previous year.

## **3 Operating Profit**

*The operating profit is stated after charging or (crediting):*

	<b>Group 1999</b>	<b>Group 1998</b>	<b>Company 1999</b>	<b>Company 1998</b>
	£	£	£	£
Hire of plant and machinery - operating leases	28,016	37,262	11,354	17,749
Other operating lease rentals	5,400	25,012	-	19,612
Profit on sale of fixed assets	(8,261)	-	-	-
Amounts payable to the auditors in respect of audit services	17,000	12,500	12,000	8,000
Depreciation - owned assets	57,234	52,868	34,771	27,422
Depreciation - assets held under hire purchase or finance lease contracts	<u>17,002</u>	<u>32,033</u>	<u>10,247</u>	<u>30,277</u>

# S. Hall Motors (Warrington) Limited

## Notes to the Financial Statements

for the year ended 31 December 1999

### 4 Directors and Employees

Staff costs during the year were as follows:

	<b>Group 1999</b>	<i>Group 1998</i>	<b>Company 1999</b>	<i>Company 1998</i>
	£	£	£	£
Wages and salaries	1,403,394	1,311,489	840,321	824,025
Social security costs	128,076	116,198	76,297	69,761
Other pension costs	37,068	49,955	18,534	46,616
	<u>1,568,538</u>	<u>1,477,642</u>	<u>935,152</u>	<u>940,402</u>

The group has made payments totalling £37,068 (1998:£49,955) to a defined contribution pension scheme, the assets of which are held in an independently administered fund. The pension cost charge represents the total contributions payable to the fund.

The company has made payments totalling £18,534 (1998:£46,616) to a defined contribution pension scheme, the assets of which are held in an independently administered fund. The pension cost charge represents the total contributions payable to the fund.

The average monthly number of employees, including directors, during the year was as follows:

	<b>Group 1999</b>	<i>Group 1998</i>	<b>Company 1999</b>	<i>Company 1998</i>
	Number	Number	Number	Number
Management	19	12	8	9
Production	31	31	25	20
Sales and marketing	49	45	25	27
	<u>99</u>	<u>88</u>	<u>58</u>	<u>56</u>

Remuneration in respect of group directors was as follows:

	<b>1999</b>	<i>1998</i>
	£	£
Management remuneration	94,618	164,981
Payments to defined contribution pension scheme	37,068	36,618
	<u>131,686</u>	<u>201,599</u>

The number of directors accruing retirement benefits was as follows:

	<b>1999</b>	<i>1998</i>
	Number	Number
Defined contribution pension scheme	<u>3</u>	<u>3</u>

# S. Hall Motors (Warrington) Limited

## Notes to the Financial Statements

for the year ended 31 December 1999

### 5 Interest Payable

	Group 1999	Group 1998	Company 1999	Company 1998
	£	£	£	£
On bank loans and overdrafts	71,655	66,812	32,961	35,412
On other loans	95,901	109,173	38,799	54,401
Hire purchase and finance lease interest	12,986	16,082	6,158	6,834
	<u>180,542</u>	<u>192,067</u>	<u>77,918</u>	<u>96,647</u>

### 6 Tax on (Loss)/profit on Ordinary Activities

a. Group	1999	1998
	£	£
<i>Based on the (loss)/profit for the year:</i>		
UK Corporation tax at 20% (1998: 21%)	(6,588)	21,950
Prior year adjustment - corporation tax	-	(1,410)
	<u>(6,588)</u>	<u>20,540</u>

The tax credit for the year has been decreased by £1,815 (1998: charge decreased by £3,650) in respect of permanent timing differences, increased by £6,800 (1998: £270) in respect of deferred tax not provided and decreased by £12,050 (1998: £Nil) in respect of tax losses carried forward.

b. Company	1999	1998
	£	£
<i>Based on the (loss)/profit for the year:</i>		
UK Corporation tax at 20% (1998: 21%)	-	5,071
Prior year adjustment - corporation tax	-	(243)
	<u>-</u>	<u>4,828</u>

The tax credit (1998: charge) for the year has been decreased by £1,405 (1998: £28,025) in respect of permanent timing differences, increased by £3,030 (1998: £270) in respect of deferred tax not provided and decreased by £12,450 (1998: £Nil) in respect of tax losses carried forward.

The company and group has tax losses of approximately £62,000 (1998: £nil) to carry forward against future profits.



**S. Hall Motors (Warrington) Limited**

**Notes to the Financial Statements**

**for the year ended 31 December 1999**

**7 Tangible Fixed Assets**

<b>Group</b>	<b>Land and buildings £</b>	<b>Fixtures, fittings and computer equipment £</b>	<b>Motor Vehicles £</b>	<b>Total £</b>
<b>Cost or valuation</b>				
At 1 January 1999	1,291,244	409,234	116,989	1,817,467
Additions	354,317	56,248	-	410,565
Disposals	-	(19,900)	(56,268)	(76,168)
Revaluations	17,537	-	-	17,537
At 31 December 1999	1,663,098	445,582	60,721	2,169,401
At valuation in 1990	1,100,000	-	-	1,100,000
At valuation in 1999	70,000	-	-	70,000
At cost	493,098	445,582	60,721	999,401
	1,663,098	445,582	60,721	2,169,401
<b>Depreciation</b>				
At 1 January 1999	148,294	301,354	75,176	524,824
Charge for the year	21,883	34,948	17,405	74,236
Eliminated on disposal	-	(19,900)	(34,519)	(54,419)
Eliminated on revaluation	(51,334)	-	-	(51,334)
At 31 December 1999	118,843	316,402	58,062	493,307
At 31 December 1999	1,544,255	129,180	2,659	1,676,094
At 31 December 1998	1,142,950	107,880	41,813	1,292,643

Assets held under finance leases and hire purchase have a net book value of £32,396 (1998: £71,105). Depreciation charged for the year was £17,002 (1998: £32,033).

**S. Hall Motors (Warrington) Limited**

**Notes to the Financial Statements**

**for the year ended 31 December 1999**

<b>Company</b>	<b>Land and buildings £</b>	<b>Fixtures and fittings £</b>	<b>Motor Vehicles £</b>	<b>Total £</b>
<b>Cost or valuation</b>				
At 1 January 1999	838,781	262,075	85,520	1,186,376
Additions	25,844	3,150	-	28,994
Disposals	-	(19,900)	(56,268)	(76,168)
At 31 December 1999	864,625	245,325	29,252	1,139,202
At valuation in 1991	700,000	-	-	700,000
At cost	164,625	245,325	29,252	439,202
	864,625	245,325	29,252	1,139,202
<b>Depreciation</b>				
At 1 January 1999	104,404	208,600	43,707	356,711
Charge for the year	14,439	13,174	17,405	45,018
Eliminated on disposal	-	(19,900)	(34,519)	(54,419)
At 31 December 1999	118,843	201,874	26,593	347,310
<b>Net book value</b>				
At 31 December 1999	745,782	43,451	2,659	791,892
At 31 December 1998	734,377	53,475	41,813	829,665

Assets held under finance leases and hire purchase have a net book value of £4,064 (1998: £69,350). Depreciation charged for the year was £10,247 (1998: £30,277).

**S. Hall Motors (Warrington) Limited**

**Notes to the Financial Statements**

**for the year ended 31 December 1999**

**Land and Buildings**

Analysis of land and buildings:

	<b>Group 1999</b>	<i>Group 1998</i>	<b>Company 1999</b>	<i>Company 1998</i>
	<b>£</b>	<i>£</i>	<b>£</b>	<i>£</i>
Freehold land and buildings	597,668	584,358	597,668	584,358
Long leasehold properties	946,587	558,592	148,114	150,019
	<u>1,544,255</u>	<u>1,142,950</u>	<u>745,782</u>	<u>734,377</u>

If land and buildings had not been revalued they would have been included at the following amounts:

	<b>Group 1999</b>	<i>Group 1998</i>	<b>Company 1999</b>	<i>Company 1998</i>
	<b>£</b>	<i>£</i>	<b>£</b>	<i>£</i>
Cost	1,190,259	835,942	458,980	433,136
Depreciation	<u>(102,952)</u>	<u>(88,672)</u>	<u>(57,168)</u>	<u>(49,503)</u>
Net book value	<u>1,087,307</u>	<u>747,270</u>	<u>401,812</u>	<u>383,633</u>

**8 Fixed asset investments**

**Company**

**Subsidiary  
undertakings  
£**

**Cost and net book value**

At 1 January 1999 and at 31 December 1999

10,000

# S. Hall Motors (Warrington) Limited

## Notes to the Financial Statements

for the year ended 31 December 1999

### 9 Principal Fixed Asset Investments

The company holds more than 20% of the share capital of the following:

Name	Class of share	Proportion held	Nature of business
<i>Principal subsidiary undertakings:</i>			
S. Hall Motors (Birkenhead) Limited	Ordinary	100%	Motor trade
S. Hall Motors (Fleet) Limited	Ordinary	100%	Dormant

The company's voting rights in respect of each subsidiary undertaking are held in the same proportion as the company's share of the ordinary share capital of each subsidiary.

### 10 Stocks

	Group 1999 £	Group 1998 £	Company 1999 £	Company 1998 £
Finished goods and goods for resale	2,619,902	3,011,252	1,151,025	1,340,222

### 11 Debtors

	Group 1999 £	Group 1998 £	Company 1999 £	Company 1998 £
Trade debtors	363,202	590,165	194,841	327,086
Amounts owed by group undertakings	-	-	214,627	241,773
Other debtors	273,576	240,868	194,822	106,646
Corporation tax recoverable	6,588	-	-	-
Prepayments	-	43,991	-	20,881
Unpaid share capital	196	-	196	-
Directors' loan accounts	56,272	-	-	-
	699,834	875,024	604,486	696,386

# S. Hall Motors (Warrington) Limited

## Notes to the Financial Statements

for the year ended 31 December 1999

### 12 Creditors: Amounts falling due within one year

	<b>Group 1999</b>	<i>Group 1998</i>	<b>Company 1999</b>	<i>Company 1998</i>
	£	£	£	£
Bank loans and overdrafts	629,431	776,525	228,941	379,262
Other loans	440,000	440,000	220,000	220,000
Net obligations under hire purchase and finance lease contracts	90,505	146,673	9,038	37,578
Trade creditors	2,005,482	2,279,063	888,086	1,085,723
Amounts owed to group undertakings	-	-	33,472	20,784
Corporation tax	-	21,950	-	5,071
Other taxes and social security	39,934	57,768	20,872	38,679
Directors' loan accounts	-	259	-	259
Other creditors	261,216	94,679	251,867	92,360
Accruals and deferred income	269,382	274,803	160,566	185,098
	<u>3,735,950</u>	<u>4,091,720</u>	<u>1,812,842</u>	<u>2,064,814</u>

Bank loans and overdrafts are secured by a fixed and floating charge over the assets of S. Hall Motors (Warrington) Limited and by a cross guarantee from other members of the group. The other loans are secured on vehicle stock. Consignment stock creditors, included in trade creditors, of £842,919 (1998:£830,420) are secured by a fixed charge over the group's assets. The consignment stock creditors of the company, included in trade creditors, are £309,302 (1998:£397,714).

### Creditors: Amounts falling due after more than one year:

	<b>Group 1999</b>	<i>Group 1998</i>	<b>Company 1999</b>	<i>Company 1998</i>
	£	£	£	£
Bank loans	417,275	251,057	253,250	245,208
Net obligations under hire purchase and finance lease contracts	48,504	48,964	6,784	27,827
	<u>465,779</u>	<u>300,021</u>	<u>260,034</u>	<u>273,035</u>

# S. Hall Motors (Warrington) Limited

## Notes to the Financial Statements

for the year ended 31 December 1999

### Analysis of borrowings by year of repayment

Bank loans and overdrafts fall due for repayment:	<b>Group</b> <b>1999</b>	<i>Group</i> <i>1998</i>	<b>Company</b> <b>1999</b>	<i>Company</i> <i>1998</i>
	£	£	£	£
Within one year	629,431	776,525	228,941	379,262
Between one and two years	39,500	53,225	20,000	47,376
Between two and five years	118,500	197,832	60,000	197,832
After more than five years	259,275	-	173,250	-
	<u>1,046,706</u>	<u>1,027,582</u>	<u>482,191</u>	<u>624,470</u>

The bank loans are secured over the company premises and interest is paid at 7.5% per annum. Repayment is by monthly instalment of £1,625 and £3,948.

The other loans are all repayable within one year.

Consignment creditors fall due for repayment:

	<b>Group</b> <b>1999</b>	<i>Group</i> <i>1998</i>	<b>Company</b> <b>1999</b>	<i>Company</i> <i>1998</i>
	£	£	£	£
Within one year	<u>842,919</u>	<u>830,420</u>	<u>309,302</u>	<u>397,714</u>

### 13 Obligations under Hire Purchase and Finance Leases

Obligations under finance leases and hire purchases contracts fall due for repayment as follows:

	<b>Group</b> <b>1999</b>	<i>Group</i> <i>1998</i>	<b>Company</b> <b>1999</b>	<i>Company</i> <i>1998</i>
	£	£	£	£
Within one year	90,505	146,673	9,038	37,578
Between one and two years	11,829	48,964	6,784	27,827
Between two and five years	36,675	-	-	-
	<u>139,009</u>	<u>195,637</u>	<u>15,822</u>	<u>65,405</u>

Obligations under hire purchase and finance lease contracts are secured on the assets concerned.

# S. Hall Motors (Warrington) Limited

## Notes to the Financial Statements

for the year ended 31 December 1999

### 14 Deferred Taxation

Deferred taxation unprovided for in the financial statements is set out below and is calculated using a tax rate of 20%.

	<b>Group</b>	<i>Group</i>	<b>Company</b>	<i>Company</i>
	<b>1999</b>	<i>1998</i>	<b>1999</b>	<i>1998</i>
	<b>£</b>	<i>£</i>	<b>£</b>	<i>£</i>
Accelerated capital allowances	6,375	5,993	1,016	4,322
Trading losses	(6,375)	-	(1,016)	-
	-	5,993	-	4,322

No provision has been made for any potential capital gains tax arising from the sale of the property as it is not the directors' intention to dispose of the property in the foreseeable future.

### 15 Share Capital

	<b>1999</b>	<i>1998</i>
	<b>£</b>	<i>£</i>
<b>Authorised</b>		
99,804 (1998:100,000) ordinary shares of £1 each	99,804	100,000
196 (1998: nil) ordinary 'A' shares of £1 each	196	-
	100,000	100,000
<b>Allotted, called up and fully paid</b>		
19,480 (1998: 19,480) ordinary shares of £1 each	19,480	19,480
196 (1998: Nil) ordinary 'A' shares of £1 each	196	-
	19,676	19,480

On 15 July 1999, 196 ordinary 'A' shares of £1 each were created and allotted to the Sydney Hall Accumulation and Maintenance Settlement for the benefit of Mr S Hall's grandchildren.

The 'A' shares carry no voting rights or rights on winding up but carry rights to dividend to be agreed on an annual basis.

### 16 Reserves

<b>Group</b>	<b>Revaluation</b>	<b>Profit</b>
	<b>reserve</b>	<b>and loss</b>
	<b>£</b>	<b>account</b>
	<b>£</b>	<b>£</b>
At 1 January 1999	450,581	318,972
Loss for the year	-	(61,832)
Revaluation	68,871	-
Transfer of excess depreciation on revalued assets	(829)	829
At 31 December 1999	518,623	257,969

# S. Hall Motors (Warrington) Limited

## Notes to the Financial Statements

for the year ended 31 December 1999

<b>Group</b>	<b>1999</b>	<b>1998</b>
	<b>£</b>	<b>£</b>
The loss for the financial year is dealt with in the financial statements of:		
The company	(54,047)	151,486
Subsidiary undertakings	(7,785)	(51,430)
	<u>(61,832)</u>	<u>100,056</u>

<b>Company</b>	<b>Revaluation reserve</b>	<b>Profit and loss account</b>
	<b>£</b>	<b>£</b>
At 1 January 1999	405,645	113,595
Loss for the year	-	(54,047)
At 31 December 1999	<u>405,645</u>	<u>59,548</u>

### 17 Reconciliation of the Movement in Shareholders' Funds

#### Group

	<b>1999</b>	<b>1998</b>
	<b>£</b>	<b>£</b>
(Loss)/profit for the financial year	(61,832)	100,056
Movement on revaluation reserve	68,871	-
Issue of share capital	196	-
Net increase in funds during the year	7,235	100,056
Opening shareholders' funds	<u>789,033</u>	<u>688,977</u>
Closing shareholders' funds	<u>796,268</u>	<u>789,033</u>

	<b>1999</b>	<b>1998</b>
	<b>£</b>	<b>£</b>
<b>Company</b>		
(Loss)/profit for the financial year	(54,047)	151,486
Issue of share capital	196	-
Net (decrease)/increase in funds during the year	<u>(53,851)</u>	<u>151,486</u>
Opening shareholders' funds	538,720	387,234
Closing shareholders' funds	<u>484,869</u>	<u>538,720</u>



**S. Hall Motors (Warrington) Limited**

**Notes to the Financial Statements**

**for the year ended 31 December 1999**

**18 Reconciliation of Operating Profit to Operating Cash Flows**

	<b>1999</b>	<b>1998</b>
	<b>£</b>	<b>£</b>
Operating profit	112,122	312,663
Depreciation charges	74,236	84,901
Profit on sale of fixed assets	(8,261)	-
Grant release	-	(34,400)
Decrease/(increase) in stocks	391,350	(427,440)
Decrease/(increase) in debtors	181,974	(175,093)
(Decrease)/increase in creditors	(130,558)	105,286
Non cash movement in stocks	-	152,139
	<u>620,863</u>	<u>18,056</u>

**19 Gross Cash Flows**

	<b>1999</b>	<b>1998</b>
	<b>£</b>	<b>£</b>
<b>Returns on investments and servicing of finance</b>		
Interest paid	(167,556)	(175,985)
Interest element of payments under finance leases and hire purchase agreements	<u>(12,986)</u>	<u>(16,082)</u>
<b>Net cash outflow for returns on investments and services of finance</b>	<u>(180,542)</u>	<u>(192,067)</u>

	<b>1999</b>	<b>1998</b>
	<b>£</b>	<b>£</b>
<b>Capital expenditure</b>		
Purchase of tangible fixed assets	(342,202)	(149,494)
Proceeds from the sale of tangible fixed assets	<u>30,010</u>	<u>2,743</u>
<b>Net cash outflow for capital expenditure</b>	<u>(312,192)</u>	<u>(146,751)</u>

# S. Hall Motors (Warrington) Limited

## Notes to the Financial Statements

for the year ended 31 December 1999

### Management of liquid resources

	1999 £	1998 £
Grant received	-	235,400
	1999 £	1998 £

### Financing

Debt due within a year: repayments made	(70,069)	(842)
Debt due beyond a year: new loans	195,000	260,000
Capital element of payments under finance leases and hire purchases agreements	(124,991)	(155,455)
<b>Net cash (outflow)/inflow from financing</b>	<b>(60)</b>	<b>103,703</b>

### 20 Analysis of Changes in Net Debt

	At 1 January 1999 £	Cash flows £	Other non-cash changes £	At 31 December 1999 £
Cash at bank and in hand	1,855	312	-	2,167
Overdrafts	(690,803)	105,807	-	(584,996)
	(688,948)	106,119	-	(582,829)
Debt due within one year	(525,722)	70,069	(28,782)	(484,435)
Debt due after one year	(251,057)	(195,000)	28,782	(417,275)
Finance leases and hire purchase agreements	(195,637)	124,991	(68,363)	(139,009)
	(972,416)	60	(68,363)	(1,040,719)
<b>Total</b>	<b>(1,661,364)</b>	<b>106,179</b>	<b>(68,363)</b>	<b>(1,623,548)</b>

### 21 Control

The company was under the control of the directors throughout the year. As disclosed in the directors' report, and as last year, the directors are beneficially interested in 100% of the company's issued share capital.

# S. Hall Motors (Warrington) Limited

## Notes to the Financial Statements

for the year ended 31 December 1999

### 22 Commitments

Financial commitments under non-cancellable operating leases will result in the following payments falling due in the next financial year:

	<b>Group 1999 £</b>	<b>Group 1998 £</b>	<b>Company 1999 £</b>	<b>Company 1998 £</b>
Leases of land and buildings which expire:				
- after five years	<u>25,012</u>	<u>25,012</u>	<u>19,612</u>	<u>19,612</u>
Plant and machinery which expire:				
- within one year	18,327	12,598	-	-
- between one and five years	<u>43,701</u>	<u>-</u>	<u>43,701</u>	<u>-</u>
	<u>62,028</u>	<u>12,598</u>	<u>43,701</u>	<u>-</u>

### 23 Contingent liability

The company has guaranteed the bank borrowings of the other group companies, which at 31 December 1999 amount to £564,515 (1998 : £403,112).

### 24 Transactions with Director

Included in debtors is an amount of £56,272 (1998: included in creditors £259) relating to amounts owed to the company by Mr S Hall, a company director. The movement during the year relates to private payments made on his behalf. No interest is charged and there are no fixed terms for repayment.

### 25 Related Party Transactions

At 31 December 1999, the company had the following balances with other group companies:

	<b>1999 £</b>	<b>1998 £</b>
Included in amounts owed by group undertakings:		
Trading Balances	<u>214,627</u>	<u>241,773</u>
	<b>1999 £</b>	<b>1999 £</b>
Included in amounts owed to group undertakings:		
Trading Balances	<u>33,472</u>	<u>20,784</u>

Details of transactions with directors are shown in note 24.