R A RACEY (GT YARMOUTH) LIMITED AND ITS SUBSIDIARY COMPANIES

ANNUAL REPORT

YEAR ENDED 31 DECEMBER 1995

REG. No. 1207510





R A RACEY (GT YARMOUTH) LIMITED AND ITS SUBSIDIARY COMPANIES ANNUAL REPORT YEAR ENDED 31 DECEMBER 1995

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R A RACEY (GT YARMOUTH) LIMITED AND ITS SUBSIDIARY COMPANIES DIRECTORS, OFFICERS AND REGISTERED OFFICE

DIRECTORS

R A Racey Mrs M R Racey C S Racey

SECRETARY

Mrs M R Racey

REGISTERED OFFICE

Belton Lodge Belton Gt Yarmouth Norfolk

AUDITORS

Pannell Kerr Forster Chartered Accountants 19/21 Surrey Street Lowestoft Suffolk NR32 1LP

R A RACEY (GT YARMOUTH) LIMITED AND ITS SUBSIDIARY COMPANIES GROUP CONSOLIDATED ACCOUNTS DIRECTORS' REPORT

The directors present their annual report together with the audited consolidated financial statements for the year ended 31 December 1995.

RESULTS AND DIVIDENDS

The group made a profit on ordinary activities after taxation of £801,313 (1994: £186,151). The directors recommend the payment of the preference share dividend of £53,040 and recommend the balance of £748,273 be transferred to reserves.

REVIEW OF THE BUSINESS

The principal activities of the group continued to be the wholesaling and retailing of pharmaceutical goods and dispensing. The group has had a satisfactory years trading. In April 1995 the group sold its pharmacy retail outlets. One of the subsidiaries retains a small amount of income from property but the other has ceased to trade altogether. Since the sale the group only deals in wholesaling of pharmaceutical goods.

FUTURE DEVELOPMENTS

The directors plan to develop the activities of the group taking into account the general economic conditions which are likely to exist in the year ended 31 December 1996.

DIRECTORS

The directors of the company and their interests in the shares were as follows:-

	31 December 1995 Shares of £1		31 December 1994 Shares of £1	
	Ordinary	Preference	Ordinary	Preference
Mr R A Racey	135	348,800	135	348,800
Mrs M R Racey	135	161,200	135	161,200
Mr C S Racey	330	-	330	-

FIXED ASSETS

The movement in fixed assets during the year are set out in note 12 in the accounts.

SUBSIDIARIES

Information on the subsidiary companies is set out in note 13 in the accounts.

AUDITORS

The auditors Pannell Kerr Forster, Chartered Accountants, have signified their willingness to continue in office. A resolution to reappoint them will be proposed at the annual general meeting.

X/_

BY ORDER OF THE BOARD

R A Racey Director

GT YARMOUTH

25 October 1996

R A RACEY (GT YARMOUTH) LIMITED STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the group for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.



AUDITORS' REPORT TO THE SHAREHOLDERS OF R A RACEY (GT YARMOUTH) LIMITED AND ITS SUBSIDIARY COMPANIES

We have audited the financial statements on pages 5 to 21 which have been prepared under the accounting policies set out on page 9.

Respective responsibilities of directors and auditors

As described on page 3 the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of affairs of the company and group as at 31 December 1995 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

PANNELL KERR FORSTER
Chartered Accountants
Registered Auditors

Lowestoft

25 October 1996

R A RACEY (GT YARMOUTH) LIMITED CONSOLIDATED PROFIT AND LOSS ACCOUNT YEAR ENDED 31 DECEMBER 1995

			<u>1995</u>		<u>1994</u>
	<u>Notes</u>	£	£	£	£
TURNOVER Continuing operations Discontinued operations COST OF SALES	1(b),2	28,402,208 875,275	29,277,483 (28,740,022)	26,134,937 3,098,707	29,233,644 (27,936,808)
GROSS PROFIT NET OPERATING EXPENSES	3		537,461 (1,004,300)		1,296,836 (795,818)
OPERATING (LOSS)/PROFIT Continuing operations Discontinued operations	4/5	(516,391) 49,552		241,489 259,529	
PROFIT ON SALE OF AN OPERATION Discontinued operations			(466,839) 1,391,637		501,018
OTHER INTEREST RECEIVABLE AND SIMILAR INCOME	7		-		2,512
INTEREST PAYABLE AND SIMILAR CHARGES	8		(35,745)		(214,317)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION			889,053		289,213
TAX ON PROFIT ON ORDINARY ACTIVITIES	9		87,740		103,062
PROFIT FOR THE FINANCIAL YEAR	10		801,313		186,151
DIVIDENDS	11		53,040		53,040
RETAINED PROFIT FOR THE YEAR	20		748,273		133,111

There were no other recognised gains or losses apart from the profit for the year.

R A RACEY (GT YARMOUTH) LIMITED AND ITS SUBSIDIARY COMPANIES CONSOLIDATED BALANCE SHEET 31 DECEMBER 1995

		<u>19</u> 9		<u>199</u>	
	Notes	£	£	£	£
FIXED ASSETS Tangible assets	12		105,322		311,993
CURRENT ASSETS Stocks Debtors Cash at bank and in hand	14 15	755,978 5,150,093 7,011 5,913,082		632,292 4,859,190 67,081 5,558,563	
CREDITORS Amounts falling due within one year	16	(3,626,299)		(4,857,075)	
NET CURRENT ASSETS			2,286,783		701,488
TOTAL ASSETS LESS CURRENT LIABILITIES			2,392,105		1,013,481
CREDITORS Amounts falling due after more than one year	17	678,000		18,424	
PROVISIONS FOR LIABILITIES AND CHARGES	18	-	(678,000)	29,225	(47,649)
NET ASSETS			1,714,105		965,832
CAPITAL AND RESERVES Called up share capital Retained profits	19 20		510,600 1,203,505		510,600 455,232
SHAREHOLDERS' FUNDS (including non-equity funds)	21		1,714,105		965,832

Approved by the board on 25th October 1996

C S Racey

R A RACEY (GT YARMOUTH) LIMITED AND ITS SUBSIDIARY COMPANIES COMPANY BALANCE SHEET 31 DECEMBER 1995

	<u>Notes</u>	<u>199</u> £	<u>\$</u>	£	£
FIXED ASSETS Tangible assets Investments	12 13		30,645 510,000		33,972 510,000
CURRENT ASSETS Stocks Debtors Cash at bank and in hand	14 15	755,978 5,359,174 200		191,339 4,364,568 60,548	
CREDITORS Amounts falling due within one year	16	6,115,352 (5,449,455)		4,616,455 (4,579,417)	
NET CURRENT ASSETS			665,897		37,038
TOTAL ASSETS LESS CURRENT LIABILITIES			1,206,542		581,010
CREDITORS Amounts falling due in more than one year PROVISIONS FOR LIABILITIES AND CHARGES	18	678,000	(678,000)	- 475	(475)
NET ASSETS			528,542		580,535
CAPITAL AND RESERVES Called up share capital Profit and loss account	19 20		510,600 17,942		510,600 69,935
SHAREHOLDERS FUNDS (including non-equity funds)	21	- (528,542		580,535

Approved by the board on 25th October 1996

C S Racey

R A RACEY (GT YARMOUTH) LIMITED AND ITS SUBSIDIARY COMPANIES CONSOLIDATED CASH FLOW STATEMENT YEAR ENDED 31 DECEMBER 1995

	<u>Notes</u>	<u>199</u>	<u>95</u> £	£ 199	<u>£</u>
NET CASH (OUTFLOW)/INFLOW FROM OPERATING ACTIVITIES	23		(238,931)		1,603,745
RETURNS ON INVESTMENTS AND SERVICES OF FINANCE Interest received Interest paid Dividends paid		(56,900) (106,080)		2,512 (235,255) (106,080)	
NET CASH (OUTFLOW) FROM RETURNS ON INVESTMENTS AND SERVICING OF FINANCE			(162,980)		(338,823)
TAXATION Corporation tax (paid)/recovered (including advance corporation tax)			(83,358)		(217,884)
INVESTING ACTIVITIES Payments to acquire tangible and intangible fixed assets Receipts from sales of tangible and intangible fixed assets		1,588,812		(40,870) 820	
NET CASH INFLOW/(OUTFLOW) FROM INVESTING ACTIVITIES			1,588,812		(40,050)
NET CASH INFLOW BEFORE FINANCING			1,103,543		1,006,988
FINANCING Capital element of hire purchase payments and loans Loans transferred to directors current accounts		(26,436) (450,000)		(5,584)	
NET CASH (OUTFLOW) FROM FINANCING	24		(476,436)		(5,584)
INCREASE IN CASH AND CASH EQUIVALENTS	25		627,107		1,001,404

1 ACCOUNTING POLICIES

The following accounting policies have been used consistently in dealing with items which are considered material to the group's affairs.

(a) Accounting convention

The financial statements are prepared under the historical cost convention as modified to include the revaluation of investments and are prepared in accordance with applicable accounting standards.

(b) Turnover

Turnover represents invoiced sales less allowances, trade discounts and excluding value added tax.

(c) Tangible fixed assets and depreciation

Tangible fixed assets are written off over their estimated useful lives at the following rates:

Expenditure on leasehold property
Fixtures and fittings
Motor vehicles

Over the life of the lease 15% reducing balance 20% reducing balance

Freehold property is not depreciated.

(d) Stocks

Stocks are stated at the lower of cost and net realisable value. Cost is determined on a first-in first-out basis, and includes all direct costs incurred and attributable production overheads. Net realisable value is based on estimated selling price allowing for all further costs of completion and disposal.

(e) Pension costs

A group company operates a defined contribution scheme providing benefits for employees additional to those from the state. The pension cost charge represents contributions payable by that company to the fund in respect of the year.

(f) Deferred taxation

Provision is made for deferred tax using the liability method to the extent that it is probable that a liability will crystallise in the foreseeable future.

2 TURNOVER

Turnover is attributable to the principal activity.

Group turnover includes the following sales to a company in which the directors have an involvement:-

£

Stephar (UK) Limited

8,211,317

All turnover arose from trading within the European Union.

3 OTHER OPERATING INCOME

	<u>1995</u> €	1994 £
Management charges:- Stephar (UK) Limited Rent receivable Sundry income	90,000 19,078 -	120,000 8,137 1,919
	109,078	130,056
		

4 OPERATING PROFIT

1995			<u> 1994</u>			
	Continuing	Discontinued	Total	Continuing	Discontinued	Total
	£	£	£	£	£	£
Turnover Cost of sales	28,402,208 28,119,207	875,275 620,815	29,277,483 28,734,933	26,134,937 25,803,970		29,233,644 27,936,808
Cost of saids						
Gross profit	283,001	254,460	542,550	330,967	965,869	1,296,836
Administrative expenses	(898,470)	(214,908)	(1,118,467)	(179,534)	(746,340)	(925,874)
Other operating income	99,078	10,000	109,078	90,056	40,000	130,056
						
Operating (loss)/profi	t (516,391)	49,552	(466,839)	241,489	259,529	501,018
						

4	OPERATING PROFIT (CONT)		
	Operating profit is stated after	<u>1995</u>	<u>1994</u>
	charging/(crediting):	£	£
	Staff costs (see note 5) Auditors' remuneration - audit non audit	989,464 8,250 2,000	680,832 10,500 3,065
	Depreciation written off tangible fixed assets Adjustment on disposal of fixed assets	9,496 (113)	31,364 8,245
			
5	STAFF PARTICULARS Staff costs comprised:	<u>1995</u> ₤	<u>1994</u> £
	Wages and salaries Social Security costs Other pension costs	898,944 89,277 1,243	630,628 46,113 4,091
		989,464	680,832
	The average weekly number of employees for the made up as follows:	ne group during the year was	
		<u>Number</u> 1995	Number 1994
	Office and management	15	38

6 DIRECTORS' REMUNERATION The aggregate amount of directors' emoluments comprised:	£	£
Fees and salaries Benefits in kind (estimated)	66,590 4,246	92,100 147,557
7	70,836	239,657
Chairman (and highest paid director)	188,580	165,700
Emoluments of other directors fell within the following ranges:		
	Number of directo 1995 £	rs 1994 £
£30,001 - £35,000 £35,001 - £40,000 £50,001 - £55,000 £255,001 - £260,000	- - 1 1	1 1 -
7 INTEREST RECEIVABLE	1995 £	1994 £
Bank interest	- -	2,512
8 INTEREST PAYABLE AND SIMILAR CHARGES Interest on bank loans and overdrafts and other loans which:-	199 <u>5</u>	1994 £
i. are not repayable by instalments and due within 5 years	35,056	213,015
ii. are repayable by instalments wholly due within 5 years	689	1,122
-	35,745	214,317

9	TAX ON PROFIT ON ORDINARY ACTIVITIES	<u>1995</u> ₤	1994 £
	Corporation tax on the profit for the year at 25% to 33% (1994: 25% to 33%) Deferred taxation Interest paid	116,965 (29,225)	96,658 (3,475) 10,509
		87,740	103,692
	Taxation (over) provided in previous years: Corporation tax	•	(630)
		87,740	103,062
			

10 PROFIT FOR THE FINANCIAL YEAR

The company has taken advantage of Section 230 of the Companies Act 1985 and has not included its own profit and loss account in these financial statements. The group profit for the year after taxation includes a loss of £358,953 which is dealt with in the financial statements of the parent company.

11	DIVIDENDS	<u>1995</u> £	1994 £
	Preference dividend paid:-		
	Preference shares 10.40p per share (1994: 10.40p)	53,040	53,040

12 TANGIBLE FIXED ASSETS - GROUP

The movements on these accounts during the year was as follows:

	Freehold property £	Expenditure on leased <u>premises</u> £	Fixtures and <u>fittings</u> £	Motor <u>vehicles</u> £	Total £
Cost At 1 January 1995 Disposals	87,081 -	76,844 (65,843)	341,566 (312,995)	128,961 (108,146)	634,452 (486,984)
At 31 December 1995	87,081	11,001	28,571	20,815	147,468
Depreciation At 1 January 1995 Charge Disposals	- - -	47,871 3,560 (47,030)	196,862 2,619 (175,860)	77,726 3,317 (66,919)	322,459 9,496 (289,809)
At 31 December 1995	-	4,401	23,621	14,124	42,146
Net book amount At 31 December 1995	87,081	6,600	4,950	6,691	105,322
At 31 December 1994	87,081	28,973	144,704	51,235	311,993

12 T	ANGIBLE FIXED	ASSETS	(CONT) -	COMPANY
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TANGIBLE FIXED ASSETS (CONT)	Freehold <u>Property</u> £	Fixtures and <u>fittings</u> £	Motor <u>vehicles</u> £	<u>Total</u> £
Cost At 1 January 1995 Disposals	30,000	2,343	24,703 (24,703)	57,046 (24,703)
At 31 December 1995	30,000	2,343	•	32,343
Depreciation At 1 January 1995 Charge Disposals	- -	1,583 115	21,491 (21,491)	23,074 115 (21,491)
At 31 December 1995		1,698	-	1,698
Net book value 31 December 1995	30,000	645	-	30,645
31 December 1994	30,000	760	3,212	33,972

13 FIXED ASSETS INVESTMENTS - COMPANY

Investments in subsidiaries:	<u>1995</u> €	1994 £
Share at cost less amounts written off		
R A Racey Limited - 1000 £1 ordinary shares	220,000	220,000
R A Racey (Chemists) Limited - 100 £1 ordinary shares	290,000	290,000
	510,000	510,000
	_	

13 FIXED ASSET INVESTMENT - COMPANY (CONT)

Details of subsidiary companies at the year end are as follows:-

Name of company and type of business	Class of share	Holding	Year end
Subsidiaries R A Racey (Chemists) Limited Wholesaler of pharmaceutical goods to April 1995 (cessation of trade)	Ordinary	100%	31 December 1995
R A Racey Limited Wholesaler and operation of community pharmacies to April 1995 (cessation of trade)	Ordinary	100%	31 December 1995

From April 1995 investment company

The subsidiary companies are registered in England and Wales and are included in the consolidated accounts.

14	STOCKS AND WORK IN PROGRESS	1995 £	GROUP 1994 £	<u>199</u>	COMPANY 5 1994 £ £
	Goods for resale	755,978	632,292	755,97	78 191,339
15	DEBTORS	(199 <u>5</u> £	GROUP 1994 £	1995 £	COMPANY 1994 £
	Amounts due within one year: Trade debtors Amounts owed by group company - R A Racey Limited Amounts owed by related companies Other taxes repayable Prepayments Dividends receivable Corporation tax recoverable Other debtors Amounts due after more than one year: ACT recoverable	3,510,334 159,067 - 123,035 1,938	16,244 331	1,355,719 3,493,569 26,851 360,000 123,035 - 5,359,174	1,035,677 258,990 3,069,445 125 - 331 4,364,568

16	CREDITORS - AMOUNTS FALLING DUE WITHIN ONE YEAR	G	ROUP	со	MPANY
	DOE WITHIN OND TERM	19 <u>95</u>	1994	1995	<u> 1994</u>
		£	£	£	£
	Bank loans and overdrafts	86,049	773,226	86,049	-
	Trade creditors	2,534,373	2,231,030	2,534,373	1,212,032
	Amounts owed to group company - R A Racey Limited	_	-	1,019,436	-
	- R A Racey Chemists) Limited	-	-	1,114,571	1,622,664
	Amounts owed to related companies	123,676	1,114,412	59,482	1,097,471
	Corporation tax payable	240,388	70,486	33	26,133
	Other taxation and social security costs	334,580	15,991	334,580	1,879
	Directors' current accounts	256,879	70,331	256,879	69,329
	Directors' loan account	-	450,000		450,000
	Accruals	10,000	57,287	4,700	33,609 13,260
	ACT payable	26,520	13,260	26,520	53,040
	Dividend proposed	-	53,040	•	33,040
	Amounts due under hire purchase	_	8,012	-	_
	agreements Other creditors	13,834	-	12,832	-
		3,626,299	4,857,075	5,449,455	4,579,417
			=======================================		=======================================
17	CREDITORS - AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR	R 1995	GROUP 1994 £	CC <u>1995</u> £	OMPANY <u>1994</u> £
	Amounts due under hire purchase	æ	~	•	
	agreements	-	18,424	-	-
	Directors current accounts	678,000	-	678,000	
		678,000	18,424	678,000	-
	The total amount of loans and overdrafts was as follows:				
	Falling due within one year: Bank overdrafts and loans Other loans	86,049	773,226 450,000		450,000
	Total borrowings	86,049	1,223,226		450,000
	~				

The bank borrowings are secured on the assets of the group companies.

18 PROVISIONS FOR LIABILITIES AND CHARGES - DEFERRED TAXATION - GROUP

Deferred taxation provision and potential liability comprise:

		<u>1995</u>		<u>1994</u>		
	Provision £	Not <u>provided</u> £	Provision £	Not <u>provided</u> £		
Accelerated capital allowances	NIL	NIL	29,225	NIL		
		=				
Movements on the provision for defer-	red taxation are	: -				
At 1 January 1995 Transferred to profit and loss account				£ 29,225 (29,225)		
At 31 December 1995						

18 PROVISIONS FOR LIABILITIES AND CHARGES - DEFERRED TAXATION - COMPANY Deferred taxation provision and potential liability comprise:

		1995 Not		<u>1994</u> Not
	Provision £	provided £	$\frac{\textbf{Provision}}{\mathfrak{E}}$	provided £
Accelerated capital allowances	NIL	NIL	475	NIL
-				
Movements on provision for deferred t	axation are:-			
At 1 January 1995 Transferred to profit and loss account				£ 475 (475)
At 31 December 1995				

19 CALLED UP SHARE CAPITAL

	AUTHORISED	ALLOTTED, AND I	CALLED UP FULLY PAID
Ordinary shares of £1 each	1995 £ 25,000	1995 £ 600	1994 £ 600
13% non-participating, non redeemable preference shares of £1 each	510,000	510,000	510,000
•	535,000	510,600	510,600
			

Rights attaching to the 510,000 £1 preference shares are as follows:-

The shares are denominated "13% cumulative, non participating, non redeemable preference shares" conferring upon the holders thereof the following rights subject to the restrictions following namely:-

- i. the right to cumulative preferential dividend at the rate of 13% per annum gross on the capital paid up thereon.
- ii. the right in a winding up to a return on capital paid up thereon and any arrears of the said cumulative preferential dividend calculated (whether earned or declared or not) down to the date of payment but to no further or other rights to share in surplus assets.
- iii. the right to attend and vote at general meetings of the company only in one of the following events; namely:
 - a. if the said preferential dividend shall be in arrear for more than six months, and so that for this purpose only the same shall be deemed to fall due and be payable on 30th day of April and 31st day of October in each year; or
 - b. if any resolution or proposal in respect of such preference share is to be put or discussed and then only on such resolution or proposal.

20 RESERVES

The movement on reserves during the year was as follows:	GROUP Profit and loss account £	COMPANY Profit and loss account £
As at 1 January 1995 Profit/(loss) retained for the year	455,232 748,273	69,935 (51,993)
At 31 December 1995	1,203,505	17,942
		

21	RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS	GROUP	GROUP	COMPANY	COMPANY
	IN SHAREHOLDERS FUNDS	<u>1995</u>	<u>1994</u>	<u>1995</u>	<u>1994</u>
		£	£	£	£
	Profit for the financial year	801,313	186,151	1,047	97,264
	Dividends	(53,040)	(53,040)	(53,040)	(53,040)
		748,273	133,111	(51,993)	44,224
	Balance at 1 January 1995	965,832	832,721	580,535	536,311
	Balance at 31 December 1995	1,714,105	965,832	528,542	580,535

Shareholders funds of the Group and Company includes £510,000 in respect of non-equity shareholders funds.

22 CONTINGENT LIABILITIES

The company has entered a cross guarantee in respect of R A Racey Limited and R A Racey (Chemists) Limited and Stephar (UK) Limited and its subsidiary Howard & Palmer Limited.

23	RECONCILIATION OF OPERATING PROFIT TO NET CASH (OUTFLOW)/INFLOW FROM OPERATING ACTIVITIES	<u>1995</u>	<u>1994</u>
	OPERATING ACTIVITIES	£	£
	Operating (loss)/profit	(466,839)	501,018
	Depreciation Depreciation	9,496	31,364
	Loss on sale of tangible fixed assets	•	8,245
	(Increase) in stocks	(123,686)	(226,833)
	(Increase)/decrease in debtors	(141,348)	131,232
	Increase in creditors	483,446	1,158,719
	Net cash (outflow)/inflow from operating activities	(238,931)	1,603,745

24 ANALYSIS OF CHANGES IN FINANCING DURING THE YEAR

	Share capital 1995	Loans and finance lease obligations 1995 £	Share capital <u>1994</u> £	Loans and finance lease obligations 1994
At 1 January 1995 Cash (outflow) from	510,600	476,436	510,600	450,000
financing Inception of hire purchase	-	(26,436)	-	(5,584)
agreements Transferred to directors	•	•	-	32,020
current account	•	(450,000)	-	-
At 31 December 1995	510,600	-	510,600	476,436

25	ANALYSIS OF CHANGES IN EQUIVALENTS DURING THE	<u>1995</u>	<u>1994</u>				
	EQUIVALE INTO DOLLARO TILL	£	£				
	At 1 January 1995	(706,145)	(1,707,549)				
	Net cash inflow	627,107	1,001,404				
	At 31 December 1995	(79,038)	(706,145)				
26	CASH AND CASH EQUIVALENTS						
		Change in year £	<u>1995</u> €	1994 £			
	Cash at bank and in hand	(60,070)	7,011	67,081			
	Bank overdrafts	687,177	(86,049)	(773,226)			
		627,107	(79,038)	(706,145)			

27 TRANSACTIONS INVOLVING DIRECTORS

During the year:-

- 1. the company paid interest of £43,495 to R A Racey, a director of the company, in respect of a loan made by him to the company. The transaction is on an arms length basis.
- 2. sales of £8,211,317 have been made in the ordinary course of business to Stephar (UK) Limited, a company in which the directors have an interest.
- 3. purchases of £12,510,916 have been made in the ordinary course of business from Howard and Palmer Limited, a company in which the directors have an interest.