

# **KAC Alarm Company Ltd**

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## **Report and accounts 2012**

WEDNESDAY



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## Directors' report

for the year ended 31 December 2012

KAC Alarm Company Ltd  
Registration number 01205354

The directors of KAC Alarm Company Ltd present the report and audited accounts of the company for the year ended 31 December 2012

### Principal activities

The principal activity of the company is that of manufacture and distribution of fire alarms

### Business review and future developments

Management monitors the business using the following key indicators

	<u>2012</u> %	<u>2011</u> %
<i>Turnover % change compared with previous year, due to</i>		
Volume	1.6	2.6
	<u>1.6</u>	<u>2.6</u>
Gross profit %	33.8	33.1
Operating result % of turnover	22.2	22.8
Headcount % change compared with previous year	<u>(1.0)</u>	<u>12.5</u>

#### Turnover

A key action in 2012 was retaining existing business. In 2012 a new product range was introduced which has increased demand. Capital and resources have been invested in new products to be launched in 2013 which is expected to generate future growth for the company.

#### Gross profit

New product introduction, increased productivity and an increase in demand are key contributors to this performance.

#### Operating result

The increase is driven by the gross margin contribution, offset by investment into R&D for new product launches.

#### Headcount

Despite a small decrease the workforce has remained stable during 2012.

The results for the year are in line with the directors' expectations.

#### Strategy

The company maintains market share and sustainable growth through the following strategies:

- Focus on customers, by delivering enhanced value year on year
- Continued operational excellence
- High quality products combined with superior customer service
- Strong brand recognition through effective brand and channel management

#### Principal risks and uncertainties

The management of the business and the execution of the company's strategy are subject to a number of risks. The key business risks affecting the company are:

- changes in spending and capital investment patterns
- fluctuation in customer demand
- adverse economic conditions
- raw material price fluctuations
- obsolescence arising from a shift in technology
- changes in legislation or government regulations or policies
- cost of employee retirement benefits
- health and safety of employees and contractors

## **Directors' report**

*for the year ended 31 December 2012*

KAC Alarm Company Ltd  
Registration number 01205354

In response to the risks the company

- maintains a UK-wide presence and aims to have a competitive installed cost and integrated product solutions through technology and productivity,
- ensures continued recognition of brand and quality to maintain market position,
- maintains a high technology offering while widening its product base and expanding into new areas,
- implements supply chain and procurement initiatives,
- actively investigates new technologies and market trends,
- monitors applicable regulations to ensure products and systems provide high quality solutions for current needs,
- ensures that pension schemes are adequately funded, and
- the company ensures that all reasonable steps are taken to provide a safe working environment

The company expects to continue its activities and its current level of performance for the foreseeable future

### **Financial risk management**

#### *Hedges*

The company hedges its exposures to significant foreign currency movements

At 31 December, the fair value of unrealised assets/(liabilities) under hedge contracts was not material (2011 £nil)

#### *Other risks*

The company's exposure to risks such as prices, credit risk, liquidity, and cash flow is within reasonable commercial limits and these exposures are not hedged

### **Results and dividends**

The company's profit for the financial year was £4,263,000 (2011 £4,418,000 profit) which will be transferred to reserves. The results for the year are shown on page 5

The directors do not recommend the payment of a dividend (2011 £nil)

### **Directors**

The directors of the company who held office during the year and up to the date of signing these accounts were

David Wilson  
John Hakanson

### **Directors' indemnities**

Pursuant to the Company's articles of association, the directors were throughout the year to 31 December 2012 and are at the date of this report entitled to a qualifying indemnity provision as defined in section 236 of the Companies Act 2006

### **Research and development**

Research and development expenditure for the year amounted to £586,000 (2011 £503,000)

## Directors' report

for the year ended 31 December 2012

KAC Alarm Company Ltd

Registration number 01205354

### Directors' responsibilities statement

The directors are responsible for preparing the Directors' report and the accounts in accordance with applicable law and regulations

Company law requires the directors to prepare accounts for each financial year. Under that law the directors have prepared the accounts in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom accounting standards and applicable law). Under company law the directors must not approve the accounts unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period.

In preparing these accounts, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the accounts,
- prepare the accounts on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the accounts comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### Disclosure of information to auditors

In the case of each of the persons who is a director at the time this report is approved

- so far as the director is aware, there is no relevant audit information of which the company's auditors are unaware, and
- each director has taken all the steps that he/she ought to have taken as a director to make him/herself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

By order of the board



David Wilson

Director

25<sup>th</sup> April 2013

# **Independent auditors' report**

*to the members of KAC Alarm Company Ltd*

Registration number 01205354

We have audited the financial statements of KAC Alarm Company Ltd for the year ended 31 December 2012 which comprise the profit and loss account, the balance sheet and the related notes

The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

## **Respective responsibilities of directors and auditors**

As explained more fully in the Directors responsibilities statement set out on page 3 the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

This report, including the opinions, has been prepared for and only for the company's members as a body in accordance with Chapter 3 of part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

## **Scope of the audit of the financial statements**

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the report and accounts to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

## **Opinion on financial statements**

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 December 2012 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

## **Opinion on other matter prescribed by the Companies Act 2006**

In our opinion the information given in the Directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements.

## **Matters on which we are required to report by exception**

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Alison Cashmore (Senior Statutory Auditor)

**For and on behalf of PricewaterhouseCoopers LLP**

Chartered Accountants and Statutory Auditors

West London

1 May 2013

**Profit and loss account**  
for the year ended 31 December 2012

KAC Alarm Company Ltd  
Registration number 01205354

	<u>Note</u>	<u>2012</u> <u>£000</u>	<u>2011</u> <u>£000</u>
<b>Turnover</b>	3	19,367	19,063
Cost of sales		(12,814)	(12,757)
<b>Gross profit</b>		<u>6,553</u>	<u>6,306</u>
Distribution costs		(392)	(392)
Administrative expenses		(1,861)	(1,568)
<b>Operating profit</b>	4	<u>4,300</u>	<u>4,346</u>
Interest receivable and similar income	7	186	-
Interest payable and similar charges	7	(190)	-
<b>Profit on ordinary activities before taxation</b>		<u>4,296</u>	<u>4,346</u>
Tax on profit on ordinary activities	8	(33)	72
<b>Profit for the financial year</b>	17	<u><u>4,263</u></u>	<u><u>4,418</u></u>

All amounts are derived from continuing operations

There is no material difference between the profit on ordinary activities before taxation and the profit for the year stated above and their historical cost equivalents

The company has no recognised gains and losses other than the profit for the year, and therefore no separate statement of total recognised gains and losses has been presented

# Balance sheet

at 31 December 2012

KAC Alarm Company Ltd  
Registration number 01205354

	Note	2012 £000	2011 £000
<b>Fixed assets</b>			
Tangible assets	10	1,250	1,258
		<u>1,250</u>	<u>1,258</u>
<b>Current assets</b>			
Stock	11	485	539
Debtors	12	15,223	15,206
Cash at bank and in hand		13,114	8,963
		<u>28,822</u>	<u>24,708</u>
Creditors amounts falling due within one year	13	(14,985)	(15,010)
<b>Net current assets</b>		<u>13,837</u>	<u>9,698</u>
<b>Total assets less current liabilities</b>		15,087	10,956
<b>Provisions for liabilities</b>			
Other provisions	14	(29)	(161)
<b>Net assets</b>		<u>15,058</u>	<u>10,795</u>
<b>Capital and reserves</b>			
Called up share capital	16	30	30
Profit and loss account	17	15,028	10,765
<b>Total shareholders' funds</b>	17	<u>15,058</u>	<u>10,795</u>

The accounts on pages 5 to 12 were approved by the board of directors on 25<sup>th</sup> April 2013 and signed on its behalf by



**David Wilson**  
Director



## Notes to the accounts

for the year ended 31 December 2012

KAC Alarm Company Ltd  
Registration number 01205354

### 1 Accounting policies

These accounts are prepared on a going concern basis, under the historical cost convention, and in accordance with the Companies Act 2006 and applicable accounting standards in the United Kingdom. The accounting policies which have been applied consistently throughout the year are set out below.

#### *Changes in accounting policies*

The accounting policies have been reviewed by the board of directors in accordance with FRS18 "Accounting policies".

There were no changes to accounting standards in 2012 which were applicable to the company.

#### *Turnover and revenue recognition*

Turnover comprises sales to customers and service revenues net of value added tax.

Revenue from product and service sales is recognised on delivery and when acceptance by the customer has occurred.

#### *Leases*

Rental costs under operating leases are charged to the profit and loss account in equal amounts over the period of the lease.

#### *Bad debt provision*

An allowance for doubtful debts is made against trade debtors which exceed 180 days past due date. Provisioning made against debts subsequently settled after 180 days past due are released back to the current profit and loss account.

#### *Research and development*

All costs associated with research and development are written off to the profit and loss account in the year of expenditure.

#### *Foreign currency*

Transactions denominated in foreign currency are booked using daily or monthly exchange rates prevailing when the transaction is recorded. Monetary assets and liabilities which are denominated in foreign currencies are translated into Pounds sterling at rates of exchange approximating to those ruling at the balance sheet date. Exchange gains or losses resulting from the year's trading are reflected in the operating results for the year. Exchange gains and losses from financing activities are recognised in interest income and expense. Gains or losses on foreign currency hedges obtained from the ultimate parent company are recognised when realised. The fair value of unrealised hedges at the year end is disclosed in the Directors' report if material.

#### *Taxation*

Current tax is the amount of tax estimated to be payable or recoverable in respect of the taxable profit or loss for a period, along with adjustments to estimates in respect of previous periods.

#### *Deferred tax*

Deferred tax is recognised in respect of the future estimated tax consequences of transactions or events recognised in the accounts of the current and previous periods.

Deferred tax assets are recognised to the extent that, on the basis of all available evidence, it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

Deferred tax is measured at the average tax rates that are expected to apply in the periods in which the timing differences are expected to reverse, based on tax rates and laws that have been enacted or substantively enacted by the balance sheet date. Deferred tax is measured on a non-discounted basis.

# Notes to the accounts

for the year ended 31 December 2012

KAC Alarm Company Ltd  
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## Tangible assets and depreciation

Tangible assets are stated at historical purchase cost less accumulated depreciation. Depreciation is calculated using the straight line method at rates calculated to write down the cost to the estimated residual value over the estimate useful life. Cost comprises purchase costs together with any incidental expenses of acquisition. The annual depreciation rates used for the major assets are

Buildings - short leasehold	Shorter of lease period or expected life
Plant & machinery	14% to 33%
Fixtures & fittings	14%

Land is not depreciated

## Stock

Stocks are stated at the lower of cost incurred in bringing each product to its present location and condition, and net realisable value. The cost of raw materials, consumables and goods for resale represents purchase cost on a first-in, first-out basis. The cost of work in progress and finished goods is the cost of direct materials and labour plus attributable overheads based on a normal level of activity. Net realisable value is based on estimated selling price less any further costs expected to be incurred to completion and disposal. Provisions for obsolete and slow moving stocks are made where appropriate. Consignment stock is held by certain customers as part of maintenance agreements between the company and those customers. This stock is replenished when used.

## Provisions

The company recognises a provision when it has a present obligation, either legal or constructive, which can be reliably measured and it is probable that the transfer of economic benefits will be required to settle that obligation. Provisions are based on the best estimate of expenditure required to settle the obligation.

## Pensions

Defined contribution plans are externally funded, with the assets of the plan held separately from those of the company in separate trustee administered funds. Contributions to such plans are charged to the profit and loss account as they become payable.

## 2 Cash flow statement and related party transactions

The company is a wholly owned subsidiary company of a group headed by Honeywell International Inc, and is included in the consolidated accounts of that company, which are publicly available. Consequently, the company has taken advantage of the exemption within FRS 1 "Cash flow statements" (revised 1996) from preparing a cash flow statement.

In accordance with the exemptions available under FRS 8 "Related party disclosures", transactions with other wholly owned undertakings within the Honeywell group are not required to be disclosed in these accounts, on the grounds that this company is a wholly owned subsidiary of Honeywell International Inc, whose accounts are publicly available.

## 3 Turnover

	2012 £000	2011 £000
<i>Analysis of turnover by geographical market</i>		
United Kingdom	6,058	4,162
Europe	11,196	6,790
America	87	-
Other	2,026	8,111
	<u>19,367</u>	<u>19,063</u>

Turnover is derived from markets and classes of business which do not substantially differ from each other.

# Notes to the accounts

for the year ended 31 December 2012

KAC Alarm Company Ltd  
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4. Operating profit	2012	2011
<i>Operating profit is stated after charging</i>	<u>£000</u>	<u>£000</u>
Tangible assets - owned	214	201
<i>Rental charges under operating leases</i>		
Plant and machinery	-	12
Loss on foreign exchange	21	33

5. Auditors' remuneration		
Fees payable to the company's auditor for the audit of the company's annual accounts	12	12

6. Employees and directors		
<i>Average number of persons employed during the year (including executive directors)</i>	<u>number</u>	<u>number</u>
Factory and engineering	110	126
Selling, servicing and marketing	6	9
General and administration	27	9
	143	144

<i>Staff costs</i>	<u>£000</u>	<u>£000</u>
Wages and salaries	3,138	2,960
Social security costs	291	275
Pension contributions to defined contribution plans (note 15)	105	77
Share based payment charges	-	18
	3,534	3,330

In 2012, all directors (2011 all directors) were remunerated by other group companies for their services to the group as a whole. No charge has been made to the company as in the opinion of the directors it is not possible to determine with reasonable accuracy the split by company.

7 Interest	2012	2011
	<u>£000</u>	<u>£000</u>
<i>Interest receivable and similar income</i>		
Bank interest receivable	186	-
	186	-
<i>Interest payable and similar charges</i>		
Interest payable to group undertakings	190	-
	190	-

8. Tax on profit on ordinary activities		
<i>Current tax</i>		
UK corporation tax on profit for the year	-	-
<i>Deferred tax</i>		
Origination and reversal of timing differences	24	(83)
Effect of decreased tax rate on opening balance	9	11
Total deferred tax	33	(72)
Tax on profit on ordinary activities	33	(72)

**Notes to the accounts**  
for the year ended 31 December 2012

KAC Alarm Company Ltd  
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*Factors affecting tax charge for the year*

The standard rate of corporation tax in the UK changed from 26% to 24% with effect from 1 April 2012  
Accordingly, the company's profits for this accounting period are taxed at an effective rate of 24.5%

	2012	2011
	£000	£000
<i>Difference between tax at standard rate of UK corporation tax and total tax charge</i>		
Profit on ordinary activities before taxation	4,296	4,346
Standard rate of UK corporation tax (%)	24.5	26.5
Profit on ordinary activities multiplied by the standard rate of UK corporation tax	1,053	1,152

*Effects of*

Expenses not deductible for tax purposes and other permanent differences	20	8
Capital allowances in excess of depreciation	45	47
Movements in general provisions and other short term timing differences	(9)	(30)
Group relief not paid for	(1,109)	(1,177)
Total tax charge for the year	-	-

*Factors that may affect future tax charges*

Deferred tax is provided at 23% on temporary differences reversing in 2013 and thereafter. There are proposals to reduce UK Corporation Tax in stages to 20% by 1 April 2015. The effect of these proposals is not material.

**9. Deferred tax**

	2012	2011
	£000	£000
<i>Tax effect of timing differences because of</i>		
Differences between capital allowances and depreciation	102	135
Other short term timing differences	4	4
Deferred tax asset (note 12)	106	139

*Movements in deferred tax*

	£000
At 1 January 2012	139
Charge to the profit and loss account (note 8)	(33)
At 31 December 2012	106

The deferred tax asset is recognised because it is more likely than not that there will be sufficient taxable profits in the future to recover the asset.

There are no unprovided amounts relating to deferred tax.

**10. Tangible assets**

	Land & buildings	Plant & machinery	Fixture & fittings	Total
	£000	£000	£000	£000
<i>Cost</i>				
At 1 January 2012	761	2,930	456	4,147
Additions	-	206	-	206
Reclassification	117	(307)	190	-
At 31 December 2012	878	2,829	646	4,353
<i>Accumulated depreciation</i>				
At 1 January 2012	188	2,375	326	2,889
Charge for the year	55	143	16	214
Reclassification	33	(283)	250	-
At 31 December 2012	276	2,235	592	3,103
<i>Net book value</i>				
At 31 December 2012	602	594	54	1,250
At 31 December 2011	573	555	130	1,258

**Notes to the accounts**  
for the year ended 31 December 2012

KAC Alarm Company Ltd  
Registration number 01205354

11 Stocks	2012 £000	2011 £000
Raw materials	363	397
Work in progress	120	90
Finished goods for sale	2	52
	<u>485</u>	<u>539</u>

**12. Debtors**

*Amounts falling due within one year*

Trade debtors	1,728	1,949
Amounts owed by group undertakings	13,259	12,996
Corporation tax	16	16
Deferred tax asset (note 9)	106	139
Other debtors	56	13
Prepayments and accrued income	58	93
	<u>15,223</u>	<u>15,206</u>

**13 Creditors: amounts falling due within one year**

Trade creditors	1,319	1,397
Amounts owed to group undertakings	13,146	13,023
Other creditors	1	-
Accruals and deferred income	519	590
	<u>14,985</u>	<u>15,010</u>

*Loans and other borrowings*

Amounts owed to group undertakings include the following loans and other borrowings

<u>Repayable</u>	<u>Currency</u>	<u>Interest terms</u>		
on demand	GBP	UK Base Rate Plus 1%	13,146	13,023
			<u>13,146</u>	<u>13,023</u>

All amounts are unsecured

**14 Provisions for liabilities**

	At 1 January £000	Charge to P&L £000	Utilised £000	At 31 December £000
Warranty	161	10	(142)	29
	<u>161</u>	<u>10</u>	<u>(142)</u>	<u>29</u>

The warranty provision represents the best estimate of the costs associated with the sale of products and services supplied under warranty before the balance sheet date

**15. Pensions**

Defined contribution sections

	2012 £000	2011 £000
Contributions to defined contribution plans during the year	105	77

**16. Called up share capital**

*Allotted, called up and fully paid*

At 1 January and 31 December 30,000 ordinary shares of £1 each	30	30
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**Notes to the accounts**  
for the year ended 31 December 2012

KAC Alarm Company Ltd  
Registration number 01205354

**17 Reconciliation of shareholders' funds and movement on reserves**

	Share capital	Profit and loss account	2012 Total	2011 Total
	<u>£000</u>	<u>£000</u>	<u>£000</u>	<u>£000</u>
At 1 January	30	10,765	10,795	6,377
Profit for the financial year	-	4,263	4,263	4,418
At 31 December	30	15,028	15,058	10,795

**18 Contingent liabilities**

The company, with other Honeywell group companies in the UK, has provided a bank guarantee under a composite accounting agreement. Under this agreement, bank interest is calculated on the net group position after setting off positive and overdrawn cash balances. The maximum contingent liability under this agreement is the total of overdrawn balances held by group companies, amounting to £431,583,000 (2011 £568,591,000).

Positive cash balances held by the group exceeded overdrawn balances in 2012 and 2011.

**19. Ultimate parent undertaking**

The immediate parent undertaking is Pittway Systems Technology Group Ltd, a company incorporated in England.

The ultimate parent undertaking and controlling party is Honeywell International Inc, a company incorporated in the USA, which is the smallest and largest group to consolidate these accounts. Copies of these accounts are publicly available and can be obtained from Corporate Publications, PO Box 2245, Morristown, New Jersey 07962-2245 USA or from the Internet at [www.honeywell.com](http://www.honeywell.com).