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# REPORT AND FINANCIAL STATEMENTS 1993

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#### REPORT FROM THE CHAIRMAN

#### RESULTS

I am pleased to announce that, despite difficult economic conditions, TWR Group has once again performed strongly, earning £2,837,000 before tax, an increase in profit of 12% on the previous year.

The Group continued to restructure its businesses during the year, to focus on its core activities of motor racing and automotive engineering.

#### DIVISIONAL PERFORMANCE REVIEW

#### AUTOMOTIVE ENGINEERING

The activities of this division in the year included:

TWR Racing - the team competed in a number of events on behalf of Jaguar: in the US we entered sports cars in the IMSA Daytona 24 Hour race, and we ran the televised "Fast Masters" series, which featured world famous retired racing drivers competing in identically prepared XJ220's. In Europe a TWR run XJ220 finished first in the GT category at Le Mans.

TWR Engines - this division produced the Jaguar XJ220 engines, and continued the development of the new Aston Martin DB7 engine.

TWR Design - the design and modelling studio completed a number of projects for Jaguar, Aston Martin and Holden.

TWR Special Vehicles - we continued to support outside motor manufacturers such as Land Rover and Mazda with uniquely styled niche products and components. The division was consolidated in a UK base, and provision was made for the closure of the unprofitable Luxembourg warehouse and distribution operation.

TWR Composites - Advanced Structural Technology Limited continued to supply both internal and external customers, but market conditions led to the company scaling back operations to support mainly group requirements.

Holden Special Vehicles - our wholly owned performance car subsidiary in Australia, which we run in association with General Motors Holden Automotive, had another strong year. Vehicle sales increased with the launch of the new VR models in August. Parts and accessory sales had a record year, and the engineering company gained more contract business.

Holden Race Team - TWR Australia which runs Holden's factory team in the Australian national championship had a successful season finishing consistently amongst the top three teams throughout the racing season.

# INDUSTRIAL ENGINEERING

Compak Systems & Track Marshall of Gainsborough - due to continued losses the Group disposed of this division during the year, as disclosed in Note 24 of the accounts.

In view of the longer term potential of these businesses, the Group has maintained an interest in the acquiring company through its holding in redeemable convertible preference shares.

# ASSOCIATED UNDERTAKINGS

Jaguarsport & Project XJ220 - satisfactory results were achieved by these joint venture companies, as JaguarSport Limited continued with both the production of the XJ220 Supercar, and the Aston Martin DB7 engineering and development programme.

With the completion of the manufacture of the XJ220's the major activities of JaguarSport were successfully completed, and our interest in this company, and Project XJ220 Limited, were bought by Jaguar in May 1994.

At the same time TWR took over the JaguarSport engineering staff and facilities and in Martin on the DB7 vehicle and engine development grammes.

Silverstone Motor Group Limited - in its second year of operation, and its first full year, the garage group, recorded an operating profit of £293,000.

In May 1994 the dispute between the shareholders was settled under the terms of a settlement agreement that provided for all outstanding litigation to be concluded. The company subsequently changed its name to SMG Limited,

#### DIVIDENDS

The Company does not propose to pay a dividend for the year, preferring to retain all profits within the business to assist with the funding of its future activities.

#### OUTLOOK

Whilst economic conditions have continued to be difficult in 1994, there are signs of a recovery. I am confident that with the restructuring that has now taken place the Group will continue to perform well in the year ahead

#### MANAGEMENT AND EMPLOYEES

I would like to take this opportunity to record once again my appreciation for the efforts made by the management and employees throughout the year, and to thank them for their hard work and enthusiasm.

T D T WALKINSHAW

Chairman

20th December 1994

The directors have pleasure in submitting their report and the audited financial statements for the year ended 31st December 1993.

#### 1. PRINCIPAL ACTIVITIES AND BUSINESS REVIEW

The principal activities of the Group are unchanged from last year, and are those of automotive engineering, garage proprietors, industrial engineering and motor car racing. The Report from the Chairman provides a detailed review of the activities, development and progress of the Group.

#### 2. DIVIDENDS AND TRANSFER TO RESERVE 17-1

The directors do not recommend the payment of a dividend. The Group's profit of £2,837,000 is to be carried to reserves.

#### 3. DIRECTORS

The directors who served during the year and the beneficial and family interests of those serving at the end of the year in the share capital of the Company, as shown by the Register of Members maintained pursuant to the Companies Act 1985, were as follows:

31 December

1003

31 December

1003

	Ordinary	Shares
T D T Walkinshaw	8,000,001	8,000,001
A J Gibson	· <u>-</u>	-
R S Silman	-	•
S Fernback	-	-
A Benetton	-	-
F Briatore	-	
M Masetti	-	-
G Frassuni	-	-

Mr Mi Tiveron was appointed a director on 10th February 1994.

Mr A J Gibson resigned as a director on 24th May 1993, Mr A Benetton resigned as a director on 1st February 1994 and Mr G Frassini resigned as a director on 14th January 1994

#### 4. FIXED ASSETS

The movements in fixed assets during the year are set out in notes 10 to 11 to the financial statements. There may be a difference between the current market value and carrying value of certain of the Group's properties. In the opinion of the directors this difference is not a permanent diminution and has therefore not been provided for in the financial statements.

#### 5. CHANGES IN THE PRESENTATION OF THE FINANCIAL STATEMENTS

Following the introduction of Futancial Reporting Standard No. 3, "Reporting Financial Performance", the presentation of the financial statements has been amended to conform with the new requirements. Turnover and operating profit have been analysed between continuing and discontinued operations.

#### 6. POST BALANCE SHEET EVENTS

Details of material post balance sheet events are included in note 28 to the financial statements.

#### 7. RESEARCH AND DEVELOPMENT ACTIVITIES

The Group is committed to research and development activities in order to secure its position as market leader in the automotive sector. Expenditure on research and development is shown in note 3 to the financial statements.

#### 8. EMPLOYEES

During the year the Group continued its policy of full involvement of employees wherever possible. This has taken place through the provision of Company information, consultation on policy issues where appropriate, and the mutual setting of objectives against which performance is measured. The Group takes the approach of maximising performance through the heightening of awareness of Company and Group policies.

The Group does not discriminate against disabled persons.

#### 9. DIRECTORS RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the Group as at the end of the financial year and of the profit and loss of the Group for that period. In preparing those financial statements, the directors are required to:

- a. select appropriate accounting policies and then apply them consistently;
- b. make judgements and estimates that are reasonable and prudent;
- c. state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- d. prepare the accounts on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Group and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding assets of the Group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### REPORT OF THE DIRECTORS

#### 9. AUDITORS

A resolution to re-appoint Arthur Andersen as auditors will be proposed at the Annual General Meeting.

Approved by the Board of Directors and signed on its behalf

A D MITCHELL Secretary

20th December 1994

REPORT OF THE AUDITORS

To the shareholders of TWR Group Limited

and subsidiary companies

We have sudited the financial statements on pages 9 to 33 which have been prepared under the historical cost convention as modified by the revaluation of certain fixed assets and the accounting policies on pages 15 and 16.

#### Respective responsibilities of directors and auditors

A described on page 6 the company's directors are responsible for the preparation of the financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

#### Basis of opinion

We conducted che audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion the tinancial statements give a true and fair view of the state of affairs of the Company and the Group at 31st December 1993 and of the Group's profit and cash flows for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

ARTHUR ANDERSEN

Chartered Accountants & Registered Auditors

London

20th December 1994

# CONSOLIDATED PROFIT AND LOSS ACCOUNT and subsidiary companies Year ended 31 December 1993

	Note	£'000	1993 £'000	- 5000	1992 £'000
TURNOVER Continuing Operations Discontinued Operations			35,020		38,324
Discontinued Operations			7,869		17,707
	2		37,889		56,031
Cost of Sales			(18,283)		(32,841)
GROSS PROFIT			19,606		23,190
Administrative Expenses			(16,431)		(20,261)
OPERATING PROFIT Continuing Operations Discontinued Operations		4,599 (1,424)		5,287 (2,358)	
			3,175		2,929
Provision for loss on operations to be disco (Loss)/Profit on closure of discontinued operations of associated undertakings		(407) (1,414) 3,206		2,563 521	
			1,385	•	3,084
PROFIT ON ORDINARY ACTIVITIES BEFORE INTEREST			4,560		6,013
Interest receivable and similar income interest payable and similar charges	6 7	427 (2,150)		267 (3,750)	
			(1,723)		(3,483)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	2 & 3		2,837		2,530
Taxation	8		-		(252)
RETAINED PROFIT FOR THE YEAR	20		2,837		2,278

### CONSOLIDATED BALANCE SHEET 31 December 1993

and subsidiary companies

Note	£'000	1993 £'000	£*000	1992 £'000
10		17,638		22,171
11		13,022		12,953
		30,660		35,124
		20,200		
12	5,194		7,850	
13	9,519			
			-	
•	302		58	
	26 551		21 863	
	20,001		21,005	
16	(22,288)		(19,518)	
		4,263		2,345
TIES		34,923		37,469
17		(13,887)		(17,191)
18		(67)		(216)
		20,969		20,062
19 20		16,000 4,969		16,000 4,062
		<del></del>		PRO-MANAGEMENT CO.
	10 11 12 13 14 15 16 TIES 17	£'900  10 11  12	£'000 £'000  10 17,638 11 13,022  30,660  12 5,194 13 9,519 14 6,406 15 5,130 302  26,551  16 (22,288)  4,263  TIES 34,923  17 (13,887)  18 (67)  20,969	£'000 £'000 £'000  10

These financial statements were approved by the Board of Directors on 20th December 1994. Signed on behalf of the Board of Directors

T D T WALKINSHAW

S J FERNBACK

#### BALANCE SHEET 31 December 1993

Civelly Accume	Noie	£'000	1993 £'000	£'000	1992 £'066
FIXED ASSETS Tangible assets	10		2,843		3,090
Investments	)1		14,346		14,869
					*****************
CURRENT ASSETS			17,189		17,959
Stocks	12	4,281		2,903	
Debtors: falling due within one year	13	9,226		26,518	
Debtors: falling due after one year	14	20,904		6,000	
Investments	15	2,500		•	
Cash at bank and in hand		•		6,628	
		Simple State of State (4)			
		36,911		42,049	
CREDITORS: AMOUNTS FALLING DUE					
WITHIN ONE YEAR	16	(16,749)		(19,464)	
				***************************************	
NET CURRENT ASSETS			20,162		22,585
TOTAL ASSETS LESS CURRENT LIABILITY	TIES		37,351		40,544
CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR	17		(16,045)		(20,250)
THE PERMITS AND TENN	,,		(10,043)		(20,200)
			21,306		20,294
CAPITAL AND RESERVES					
Called up share capital	19		15,000		16,000
Reserves	20		5,306		4,294
			21,306		20,294
					<del></del>

These financial statements were approved by the Board of Directors on 20th December 1994. Signed on behalf of the Board of Directors

T D T WALKINSHAW

CONSOLIDATED CASH FLOW STATEMENT and subsidiary companies
Year ended 31 December 1993

	Note	£'090	1993 £'000	£'000	1992 £'030
OPERATING ACTIVITIES					
Net cash inflow/(outflow) from operating activities	21		4,269		(249)
RETURNS ON INVESTMENT AND SERVICING OF FINANCE					
Interest received		21		267	
Interest paid		(1,646)		(2,63a)	
Interest element of finance lease rentals		(504)		(1,117)	
Net cash outflow from returns on investme and servicing of finance	ent		(2,129)		(3,483)
TAXATION					
UK corporation tax received		-		307	
Overseas tax paid		(266)		(13)	
Tax (paid)/received		<del></del>	(266)		294
INVESTING ACTIVITIES					
Purchase of fixed assets Sale of subsidiary undertakings		(1,275)		(3,525)	
(net of cash and cash equivalents disposed	of)	_		2,408	
Sale of tangible fixed assets	•	1,074		2,164	
Net cash (outflow)/inflow from investing a	ıctivities	,	(201)		1,047
Net cash inflow/(outflow) before financing	Į.		1,673		(2,391)
FINANCING	22		·		•
Issue of shares		•••		8,000	
New loans		-		14,000	
Expenses paid in connection with share issu	c	(246)		(549)	
Repayment of loans Principal payment under finance leases		(376) (2,065)		(4,485) (1,838)	
Timoipar payment under immice temper					
Net cash (outflow)/inflow from financing			(2,441)		15,128
(Decrease)/increase in cash and cash equivalents	23		(768)		12,73

# STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES and subsidiary companies Year ended 31 December 1993

	1993 £'000	1992 £'000
Profit for the financial year	2,837	2,278
Currency translation differences on foreign currency net investments Revaluations Revaluation surplus on disposals	72 (2,000) (2)	73 (451)
Total recognised gains and losses related to the year	(1,930)	(378)
Prior year adjustments	-	(8,911)
Total gains and losses recognised since last annual report	907	(7,011)
RECONCILIATION OF MOVEMENTS IN SHAREHOLDER  Total gains and losses recognised since last annual report	1993 £'000	1992 £'000 (7,011)
Shares issued for cash	907	8,000
Opening Shareholders' Funds	20,062	19,073
	20,062	20,062
Closing Shareholders' Funds		
Closing Shareholders' Funds	20,969	20,062 1992 £'000
Closing Shareholders' Funds  NOTE OF HISTORICAL COST PROFITS AND LOSSES  Reported profit on ordinary activities before taxation	20,969 	20,062 1992 £'000
Closing Shareholders' Funds  NOTE OF HISTORICAL COST PROFITS AND LOSSES  Reported profit on ordinary activities before taxation  Realisation of property revaluation gains of previous years  Difference between historical cost depreciation charge and the	20,969 1993 £'000 2,837	20,062 1992 £'000 2,530
Opening Shareholders' Funds  Closing Shareholders' Funds  NOTE OF HISTORICAL COST PROFITS AND LOSSES  Reported profit on ordinary activities before taxation  Realisation of property revaluation gains of previous years  Difference between historical cost depreciation charge and the actual depreciation charge calculated on the revalued amount  Historical cost profit on ordinary activities before taxation	20,969 1993 £'000 2,837	20,062

#### NOTES TO THE FINANCIAL STATEMENTS Year Ended 31 December 1993

and subsidiary companies

#### 1. ACCOUNTING POLICIES

The financial statements have been prepared in accordance with applicable accounting standards in the United Kingdom. A summary of the more important group accounting policies is set out below. These policies have been applied consistently throughout the year and with the preceding year.

#### a. Accounting convention

The financial statements have been prepared in accordance with the historical cost convention modified to incorporate the revaluation of certain assets. The revalued assets include both freehold and leasehold property and motor museum vehicles.

#### b. Basis of consolidation

The consolidated financial statements include the accounts of TWR Group Limited and its subsidiary undertakings made up to 31st December each year. The profits and losses of subsidiary undertakings acquired or disposed of during the year are included from their effective date of acquisition or up to the date of disposal.

#### c. Turnover

Turnover comprises sales in the ordinary course of business to external customers for goods and services provided exclusive of value added tax.

#### d. Stocks and work in progress

Stocks and work in progress are valued at the lower of cost and net realisable value with an allowance for obsolete or slow moving items.

Work in progress comprises direct materials and direct labour and overheads based on the normal level of activity. Net realisable value is the price at which stock and work in progress can be sold in the normal course of business after allowing for costs of realisation and completion.

#### e. Tangible fixed assets and depreciation

Depreciation is provided to write down the cost or valuation of tangible fixed assets over their estimated useful lives on the following bases:

Freehold property 2% straight line on buildings Leasehold property Over the period of the lease Plant and equipment 5% to 25% straight line

Freehold properties are included in the financial statements on the basis of cost, open market value or directors valuation less accumulated depreciation.

#### NOTES TO THE FINANCIAL STATEMENTS Year Ended 31 December 1993

#### 1. ACCOUNTING POLICIES (CONTINUED)

#### f. Research and development

Research expenditure is written off in the year in which it is incurred.

Development expenditure, on projects which the directors consider to be commercially viable, is capitalised in the balance sheet as it is incurred and then written off over the estimated future economic lives of the projects concerned. The expenditure is normally written off over two or three years from the date that the product of each project is available for sale and is based on the proportion of total forecasted sales that each particular project achieved during the financial year. Future expenditure to be incurred on such projects is taken into account in calculating the rate at which such expenditure is written off.

#### g. Deferred taxation

Deferred taxation is provided using the full liability method except that no provision is made where there is reasonable probability that no liability will arise in the foreseeable future. No provision is therefore made on revaluation surpluses of certain freehold properties unless they are to be sold.

#### h. Foreign currency translation

Assets and liabilities denominated in foreign currencies and the financial statements of foreign subsidiary undertakings are translated into sterling at the rates of exchange ruling at the balance sheet date. Exchange differences arising in the consolidated financial statements on the retranslation at closing rates of the Group's net investment in foreign subsidiary undertakings are recorded as a movement on reserves. All other foreign currency transactions are translated into sterling at the average monthly rates of exchange and are dealt with through the profit and loss account.

#### i. Leased assets

Assets obtained under finance leases and lease purchase contracts are capitalised and depreciated over their expected useful lives. The finance charges are allocated over the primary period of the lease in proportion to the capital element outstanding. The costs of operating leases are charged to the profit and loss account as they accrue.

#### j. Associated undertakings

An associated undertaking is one in which the Group has a substantial interest held for the long term and upon whose commercial and financial policy decisions the Group exercises a significant influence. Associated undertakings are included in the balance sheet at equity valuation with provisions made as required.

#### k. Investments

Fixed asset investments are shown at cost or subsequent valuation as set out in note 11. Provisions are made for permanent reductions in value.

#### SEGMENTAL AND GEOGRAPHICAL ANALYSIS 2,

#### SEGMENTAL ANALYSIS

The analysis by class of business of the Group's turnover, profit before taxation and net assets is set out below.

## Turnover and Profit Before Taxation

	Turnover		Profit/(Loss) before taxation		
	1993 £'000	1992 £'000	1993 £'000	1992 £'000	
Automotive engineering division Motor vehicle retailing division Industrial engineering division Associated undertakings	37,477 - 412	42,642 11,754 1,635	692 (1,061) 3,206	4,698 (167) (2,522) 521	
Associated infertaxings	37,889	56,031	2,837	2,530	
Net Assets			1993	1992	
Automotive engineering division Industrial engineering division			£'000 14,722 - 6,247	£'000 28,05? (11,009) 3,014	
Associated undertakings			20,969	20,062	

#### SEGMENTAL AND GEOGRAPHICAL ANALYSIS (CONTINUED) 2.

#### **GEOGRAPHICAL ANALYSIS**

3.

The analysis by geographical area of the Group's turnover, profit before taxation and net assets is set out below.

Turnover	By De	tination	Ву О	rigin
	1993	1992	1993	1992
	£'000	£,000	£'000	£,000
United Kingdom	28,867	39,238	28,878	46,779
Other EC Countries	804	1,381	868	1,563
United States of America	218	240	218	240
Australia	7,927	7,449	7,925	7,449
Other	73	7,723	-	-
	37,889	56,031	37,889	56,031
Profit Before Tax and Net Assets	Profit Re	efore Tax	Net	Assets
FIGURE Delote Rax and Net Assets	1993	1992	1993	1992
	£'000	£,000	£'000	£'000
United Kingdom	2,649	2,116	20,602	19,110
Other EC Countries	(164)	(78)	(661)	(529)
United States of America	33	49	189	174
Australia	319	443	839	1,307
	2,837	2,530	20,969	20,062
PROFIT ON ORDINARY ACTIVITIES B	EFORE MAYA	TION		
			1993	1992
Profit on ordinary activities before taxation charging/(crediting):			1993 £'000	1992 £'000
charging/(crediting):				
charging/(crediting):  Rent receivable			£,000	£'000
charging/(crediting):	is arrived at afte	er	£'000 801 1,818	£'000 514
charging/(crediting):  Rent receivable  Depreciation - Owned assets  Depreciation - Assets held under finance lea  Amortisation of intangible assets	is arrived at afte	er	£'000 801 1,818 922	£'000 514 1,689 740 156
charging/(crediting):  Rent receivable Depreciation - Owned assets Depreciation - Assets held under finance lea Amortisation of intangible assets Amounts written off investments	is arrived at afte	er	£'000 801 1,818	£'000 514 1,689 740 156
charging/(crediting):  Rent receivable Depreciation - Owned assets Depreciation - Assets held under finance lea Amortisation of intangible assets Amounts written off investments Research and development expenditure	is arrived at afte	er	£'000 801 1,818 922 500	£'000 514 1,689 740 156 11
charging/(crediting):  Rent receivable Depreciation - Owned assets Depreciation - Assets held under finance lea Amortisation of intangible assets Amounts written off investments Research and development expenditure (Profit)/Loss on disposal of fixed assets	is arrived at afte	er	£'000 801 1,818 922 500 (36)	£'000 514 1,689 740 156 11 118 595
charging/(crediting):  Rent receivable Depreciation - Owned assets Depreciation - Assets held under finance lea Amortisation of intangible assets Amounts written off investments Research and development expenditure (Profit)/Loss on disposal of fixed assets Operating lease rentals - Plant and machiner	is arrived at afte ses and hire pur	er	£'000 801 1,818 922 500 (36) 123	£'000 514 1,689 740 156 11 118 595
charging/(crediting):  Rent receivable Depreciation - Owned assets Depreciation - Assets held under finance lea Amortisation of intangible assets Amounts written off investments Research and development expenditure (Profit)/Loss on disposal of fixed assets Operating lease rentals - Plant and machiner Operating lease rentals - Land and buildings	is arrived at afte ses and hire pur	er	£'000 801 1,818 922 500 (36) 123 1,024	£'000 514 1,689 740 156 11 118 595 118 1,243
charging/(crediting):  Rent receivable Depreciation - Owned assets Depreciation - Assets held under finance lea Amortisation of intangible assets Amounts written off investments Research and development expenditure (Profit)/Loss on disposal of fixed assets Operating lease rentals - Plant and machiner	is arrived at afte ses and hire pur	er	£'000 801 1,818 922 500 (36) 123	£'000 514 1,689 740 156 11 118 595

7,962

8,840

878

11,742

1,025

12,767

NOTES TO THE FINANCIAL STATEMENTS Year Ended 31 December 1993

#### 4. **EMPLOYEES**

The average number of persons (including directors) employed by the	e Group was:	
	1993	1992
Production staff	201	264
Sales and distribution staff	14	86
Administration staff	108	203
	323	553
The costs in respect of these employees were:	-	
	1993	1992
	0000ع	£'000

#### **DIRECTORS' EMOLUMENTS** 5.

Wages and salaries

Social security costs

The total emoluments of the directors of the holding company, in respect of their services, were £373,009 (1992 £665,958), including payments of £30,000 (1992 £Nil) in respect of compensation for loss of office. The emoluments, excluding pension contributions, of the Chairman were £114,729 (1992 £262,755) and highest paid director were £136,560 (1992 £262,755). The emoluments of the directors (excluding pension contributions) fell within the following ranges:

	1993	1992
	No.	No.
£0 - £5,000	4	4
£5,001 ~ £10,000	•	1
£25,001 - £30,000	1	-
£50,001 - £55,000	-	1
£90,000 - £95,000	i	_
£110,001 - £115,000	1	-
£135,001 - £140,000	1	1
£210,001 - £215,000	-	1
£260,001 - £265,000	•	I

The following transactions between the Group and its directors and their connected persons have been charged within the Group profit before tax:

Fees payable to Broadstone Estates Limited, a company in which Mr T D T Walkinshaw is a director and major shareholder, in respect of his services as a director were £270,300 (1992 £10,600), in respect of obtaining racing sponsorship were £Nil (1992 £634,000), in respect of the occupation by the Group of various premises £515,000 (1992 £750,000).

Fees payable to investimenti 21 SpA, a subsidiary of Edizione Holdings SpA, a company in which Mr A Benetton is a director and whose family are major shareholders, in respect of management and consultancy services were £100,000 (1992 £240,000).

NOTES TO THE FINANCIAL STATEMENTS Year Ended 31 December 1993

and subsidiary companies

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6.	INTEREST RECEIVABLE AND SIMILAR EXCOME		***************************************
		1993 £'006	1992 £'000
	Bank interest Other interest	7 420	24 243
		427	267
7.	INTEREST PAYABLE AND SIMILAR CHARGES		
••		1993 £'000	1992 £'000
	Bank overdrafts	537	2,247
	Bank loans (repayable within five years by instalments)	24	324
	Bank loans (repayable after more than five years by instalments)	911	48
	Finance leases and stocking loans	504	1,117
	Convertible loan stock interest	139	14
	Other interest	35 	
		2,150	3,750
	Note 17 to the financial statements provides information with regard to finance lease obligations.	the repayment o	of loans and
8.	TAXATION		
	Taxation is based on the profits for the year and comprises:		
	•	1993 £'000	1992 £'000
		T 000	2,000
	Corporation tax at 33.00% on taxable profit	760	
	Over provision for consortium relief payable	(709)	(250)
	Deferred taxation	(143)	(323)
		(143)	(573)
	Overseas taxation	170	75
		27	(498)
	Associated undertakings	(27)	750
			<del></del>

The tex charge for the year has been reduced by £45,000 (1992 £nil) as a result of tax losses brought forward and by £nil (1992 £590,000) as a result of the effect of prior year adjustments.

and subsidizev companies

#### 9. PROFIT OF THE PARENT COMPANY

Of the Group profit before taxation, a profit of £1,013,000 (1992 £3,042,000) has been dealt with in the financial statements of the holding company. The Company has taken advantage of the exemption contained in s.230 of the Companies Act 1985 allowing it not to present its own profit and loss account.

#### 10. TANGIBLE ASSETS

	Frechold Property £'000	Leasehold Property £'000	Plant & Equipment £'000	Total £'000
THE GROUP	2 000	2 000	2 000	2 000
Cost or Valuation				
At 1 Junuary 1993	14,355	2,304	12,820	29,479
Additions	18	11	1,811	1,840
Disposals	-	(105)	(1,857)	(1,962)
Eliminated on disposal of subsidiaries	-	-	(1,691)	(1,691)
Exchange differences	(19)	1	(13)	(31)
Revaluations	(1,807)	(280)	-	(2,087)
		·———	<del></del>	
At 31 December 1993	12,547	1,931	11,070	25,548
	****		<del></del>	<del></del>
Depreciation				
At I January 1993	533	315	6,460	7,308
Charge for the year	172	182	2,386	2,740
Disposals	-	(1)	(1,028)	(1,029)
Eliminated on disposal of subsidiaries	-	•	(1,008)	(1,008)
Exchange Jifferences	(2)	(7)	(5)	(14)
Revaluations	(72)	(15)	•	(87)
At 31 December 1993	631	474	6,805	7,910
Net Book Value			<del></del>	
At 31 December 1993	11,916	1,457	4,265	17,638
At 31 December 1992	13,822	1,989	6,360	22,171
			<del></del>	<del></del>

NOTES TO THE FINANCIAL STATEMENTS Year Ended 31 December 1993

and subsidiary companies

TANGIBLE ASSETS (CONTINUED)	<b>)</b>			
		Leasehold	Plant &	
		Property	Equipment	Total
		£'000	£'000	£'000
THE COMPANY			2000	2 300
Cost				
At 1 January 1993		144	4,879	5,0?3
Additions		5	739	741
Disposals		_	(1,208)	(1,208)
Group transfers		-	2,442	2,442
A. 21 December 1002				
At 31 December 1993		149	4.851 	7,000
Depreciation			— <del>—</del>	
At 1 January 1993		46	1,887	1,933
Charge for the year		48	957	1,005
Disposals			(665)	(665)
Group transfers		_	1,884	1,884
oroup transfers			1,004	1,004
At 31 December 1993		94	4,063	4,157
Net Book Value		<del></del>	<del></del>	
At 31 December 1993		55	2,788	2,843
At 31 December 1992		98	2,992	3,090
LEASEHOLD PROPERTY				
	Gr	oup	Com	pany
	19743	1992	1993	1992
	1'000	£,000	£'000	£'000
The net book value of leasehold proper	ty comprises:			
Long leasehold	750	1,027	•	_
Short leasehold	707	962	55	98
	1,457	1,989	55	98

## NOTES TO THE FINANCIAL STATEMENTS Year Ended 31 December 1993

0.	TANGIBLE ASSETS (CONTINUED)		
		Gr: 1993	oup 1992
		£'000	£,000
	LEASEHOLD PROPERTY (CONTINUED)		
	Leasehold property at cost or valuation is stated:		
	At open market value by Messrs Dunning Burston and Associates, Chartered Surveyors of Bristol, at 31st December 1989 At directors valuation at 31st December 1993 At cost	318 750 863	1,126 1,178
		1,931	2,304
	If stated under historical cost principles the comparable amounts for the total of leasehold property would be:	***************************************	
	Cost Accumulated depreciation	1,537 (427)	1,621 (290)
	Historical cost value	1,110	1,331
	FREEHOLD PROPERTY	<del></del>	
	Freehold property at cost or valuation is stated:		
	At open market value by Messrs Dunning Burston and Associates, Chartered Surveyors of Bristol, at 31st December 1989 At directors valuation at 31st December 1993	1,135	6,573
	At cost	76 11,336	7,782
		12,547	14,355
	If stated under historical cost principles the comparable amounts for the total of freehold property would be:	Witness Andrews	
	Cost Accumulated depreciation	11,885 (604)	11,886 (455)
	Historical cost value	11,281	11,431

All other tangible fixed assets are stated at historical cost.

There may be a difference between the current market value and carrying value of certain of the Group's properties. In the opinion of the directors this difference is not a permanent diminution and has therefore not been provided for in the financial statements.

NOTES TO THE FINANCIAL STATEMENTS Year Ended 31 December 1993

	•				
			Group	Con	ipany
		1993	1992	1993	1992
	LEASED ASSETS	£'080	£,000	£'000	£'000
	CEASED ASSETS				
	Included in plant and equipment are assets held under finance leases and hire purchase				
	contracts with net book value:	1 923	2,580	1,485	1,854
		·	<del></del>	<del>v</del>	
11,	FIXED ASSET INVESTMENTS				
		Motor			
		Museum	Unlisted	Associated	
		Vehicles	Investments U	ndertakings	Total
		£'000	£'000	£'000	£'000
	THE GROUP				
	Cost or Valuation				
	At I January 1993	9,939	-	3,014	12,953
	Additions	18	2,500	-	2,518
	Disposals	(52)	-	-	(52)
	Provisions	-	(500)	-	(500)
	Movement in share of net assets	•	-	3,233	3,233
	Transfers to current assets			(5,130)	(5,130)
	At 31 December 1993	9,905	2,000	1,117	13,022

The unlisted investments represent preference shares in Packmace Limited, a company incorporated in England & Wales, see note 24 for details.

	Motor Museum Vehicles	Subsidiary Undertakings	Unlisted Investments Un		Total
	£'000	£'000	£'000	£'000	£'000
THE COMPANY					
Cost or Valuation					
At I January 1993	9,939	630	-	4,300	14,869
Additions	18	12,392	2,500	•	14,910
Disposals	(52)	(12,381)	•	•	(12,433)
Provisions	-	-	(500)	-	(500)
Transfers to current assets	-	•	•	(2.560)	(2,500)
At 31 December 1993	9,905	641	2,000	1,800	14,346

### 11. FIXED ASSET INVESTMENTS (CONTINUED)

#### MOTOR MUSEUM VEHICLES

Motor museum vehicles and the histories attaching thereto are regularly revalued at open market value. The latest valuations were carried out by Duncan Hamilton & Co.(Byfleet) at 31 May 1991 and Christies, Mason and Woods Limited on 1 October 1991, independent experts and specialists in the field of performance vehicles.

		Company
	1993	1992
	£'000	£'000
Motor museum vehicles at cost or valuation		
are stated at open market value on:		
31 May 1991	7,901	8,022
1 October 1991	1,300	1,300
At cost	704	617
	9,905	9,939
	9,905	2,239
If stated under historical cost principles the	***************************************	
comparable amounts for the total of motor		
museum vehicles at cost would be:	3,061	3,093
Included in motor museum vehicles are assets	<del></del>	
held under finance leases and hire purchase		
contracts with net book value:	4,322	4,322
ASSOCIATED UNDERTAKINGS		
Details of material associated undertakings are as follows:		
		G Ltd
	1993	1992
Balance Sheet	£'000	£'000 -
Tangible fixed assets	1,072	816
Total liabilities	6,761	5,782
Aggregate of share	3,741	-,.02
capital and reserves	3,844	3,443
Profit and Loss Account		
Turnover	79,948	44,633
Depreciation charge	282	194
Loss after taxation	(2,644)	(422)
Goodwill on acquisition written back	3,045	•
	<del></del>	<del></del>

### 11. FIXED ASSET INVESTMENTS (CONTINUED)

#### SUBSIDIARY AND ASSOCIATED UNDERTAKINGS

The subsidiary undertakings and associated undertakings which, in the opinion of the directors, principally affected the results or net assets of the Group, and the effective holding at 31st December 1993 were:

	Percen	Effective	
	nominal valu	% of	
	Ordinary sha TWR Group Ltd		capital held in Group
Automotive Engineering Division	2 THE OLOUP DIG	oubsiding	т отопр
Tota Walkinshaw Racing Limited	-	100%	100%
TWR Special Vehicle Operations Limited	-	100%	100%
Advanced Structural Technology Limited	100%	-	100%
Crailglade Limited	100%	-	100%
TWR Inc.			
- Incorporated in U.S.A.	100%	-	100%
TWR Australia Pty Limited			
-Incorporated in Australia	100%	-	100%
TWR Special Vehicle Operations Limited			
- Incorporated in Luxembourg	•	100%	100%
Premoso Pty Limited			
-Incorporated in Australia	-	100%	100%
Industrial Engineering Division			
Compak Systems Limited	-	_	_
Track Marshall of Gainsborough Limited	-	-	-
Associated Undertakings (Fixed Asset Investmen	ts)		
S M G Limited			
- (Motor Vehicle Retailing)	50%	-	50%
Associated Undertakings (Current Asset Investm	ients)		
Jaguarsport Limited			
- (Automotive Engineering) Project XJ220 Limited	50%	-	50%
- (Automotive Engineering)	50%	-	50%

Except where indicated all companies are registered in England and Wales.

Details of changes in the composition of the Group are provided in note 24.

#### NOTES TO THE FINANCIAL STATEMENTS Year Ended 31 December 1993

Finished Goods and stock for resale

and subsidiary companies

12.	STOCKS				
		Gro	oup	Com	pany
		1993	1992	1993	1992
		£'000	£'000	£'000	£1000
	Raw materials and components	1,698	1,886	862	834
	Work in progress	281	2,336	204	188

3,215

5,194 7,850 4,281 2,903

3,215

1,881

3,628

#### 13. DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	Gre	Group		Company	
	1993	1992	1993	1992	
	£,000	£'900	£'000	£'000	
Trade debtors	7,642	4,860	6,566	109	
Amounts owed by group undertakings	-	-	1,444	24,642	
Amounts owed by associated undertakings	954	1,772	941	1,535	
Other debtors	481	576	40	15	
Prepayments and accrued income	442	747	235	217	
	<del></del>		<del></del>		
	9,519	7,955	9,226	26,518	

#### 14. DEBTORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

	Group		Company	
	1993	1992	1993	1992
	£'000	£'000	£'060	£'009
Amounts owed by investing companies	6,406	6,000	6,406	6,000
Amounts owed by group undertakings	-		14,498	-
			<del></del>	
	6,406	6,000	20,904	6,000
				<del></del>

#### 15. CURRENT ASSET INVESTMENTS

Current asset investments represent the book value or shares in Jaguarsport Limited and Project XJ220 Limited. These shares were sold on 27th May 1994, see note 28.

#### 16. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	Group		Company	
	1993	1992	1993	1992
	£'000	£'000	000'3	£'006
Coran ercial loan (see note 17)	342	353	342	
Bank Joan (see note 17)	1,667	-	1,667	-
Bank overdrafts (see note 17)	5,869	4,85?	2,486	~
Trade creditors	3,197	3,416	1,745	1,527
Amounts owed to group undertakings	•	•	932	12,625
Amounts due to associated undertakings	2,586	1,073	2,536	97
Other creditors	474	150	456	5
Corporation Cax	836	223	700	-
Other taxation and social security	780	516	659	331
Accesses and deferred income	4,973	6,887	3,771	3,161
Obligations under finance leases	•	•		
and hire purchase contracts	1,564	2,043	1,405	1,718
	22,288	19,518	16,749	19,464

#### 17. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

	Group		Con	Company	
	1993	1992	1993	1992	
	£'000	£'000	£'000	£'000	
Convertible Ioan stock (see below)	4,000	4,000	4,000	4,000	
Commercial loan (see below)	•	342	-	_	
Bank loan (see belew)	8,598	10,288	8,333	10,000	
Amounts owed to group undertakings	-	•	2,532	4,116	
Obligations under finance leases					
and hire purchase contracts (see below)	1,289	2,561	1,180	2,134	
	<del></del>	<del></del>			
	13,887	17,191	16,045	20,250	

#### CONVERTIBLE LOAN STOCK

The £4,000,000 loan stock bears interest at 3% below LIBOR until 30th June 1995 and thereafter at i % over LIBOR.

The loan stock is convertible into non-voting Ordinary shares subject to the Group achieving agreed future profit targets. £2,000,000 of the loan stock converted into £2,000,000 non-voting Ordinary shares on 30th June 1994. If the future profit targets are not achieved the balance of £2,000,000 loan stock is repayable at the rate of £1 million per annum from 30th June 1995.

#### COMMERCIAL LOAN

The commercial Ivan is repayable in May 1994. Interest is payable on the loan at 3% above clearing bank base rate.

### 17. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR (CONTINUED)

#### BANK LOANS AND OVERDRAFT

The main bank loan of £10,000,000 is repayable in annual instalments of £1,666,667 commencing on 31st October 1994. At 31st December 1993, £1,666,667 (1992 £3,333,333) is due after more than five years. The loan bears interest at a flexible rate over LIBOR.

Bank loans and overdrafts are secured by both a fixed charge over the freehold properties of the Group and by a floating charge over all the assets of the Group. The bank also holds an unlimited cross guarantee between all companies in the Group, supported by a fixed charge on book debts and a floating charge over all the assets of the Group.

#### OBLIGATIONS UNDER FINANCE LEASES AND HIRE PURCHASE CONTRACTS

All amounts included within creditors falling due after more than one year are repayable within the second to fifth years inclusive.

#### 18. PROVISIONS FOR LIABILITIES AND CHARGES

#### DEFERRED TAXATION

Movement in year	Group £'000	Company £'000
At 1 January 1993 Credit for the year	216 (149)	-
	W-1	
At 31 December 1993	67	-

#### Provision at year end

As explained in note (1h), provision is made for taxation liabilities arising from the allocation of items to different accounting periods for taxation and for accounting purposes, except where it is probable that the liability will not crystallise. No deferred taxation has been provided on earnings retained by overseas subsidiary undertakings. The source of the balance on the deferred taxation account and the amounts for which provision has not been made are as follows:

	Provided		Unp	Unprovided	
	1993	1992	1993	1992	
THE GROUP	£'000	£'000	£'000	£'000	
Capital allowances in excess of depreciation	67	216	337	272	
Short term timing differences Surplus on revaluations and capital gains Losses carried forward	•	-	(181)	(75)	
	-	•	765	1,467	
	-	-	(547)	(464)	
		<del></del>			
	67	216	374	1,200	
	<del></del>	<del></del>			

The second secon

# 18. PROVISIONS FOR LIABILITIES AND CHARGES (CONTINUED)

#### Provision at year end

		Pro	ided	Unpro	vided
		1993 £'000	1992 £'000	1993 £'000	1992 £'060
	THE COMPANY				
	Capital allowances in excess of depreciation	-	-	237	249
	Short term timing differences	-	-	(37)	(165)
	Losses carried forward	•	•	(207)	(112)
				(7)	(28)
19.	SHARE CAPITAL				
13.	SHARE CHIMA				
				1993	1992
				£'000	£'000
	AUTHORISED 8,000,000 "A" Ordinary Shares of £1 each			8,000	8,000
	8,000,000 "B" Ordinary Shares of £1 each			8,000	8,000
	4,000,000 Non-voting Shares of £1 each			4,000	4,000
				20,000	20,000
				20,000	
	A CONTRACTOR OF THE AND DIVING AND DESCRIPTION OF THE PARTY OF THE PAR	D			
	ALLOTTED CALLED-UP AND FULLY PAI	עו		8,000	8,000
	8,000,000 "A" Ordinary shares of £1 cach			8,000	8,000
	8,000,000 "B" Ordinary shares of £1 each				
				16,000	16,000
				<del></del>	

## NOTES TO THE FINANCIAL STATEMENTS Year Ended 31 December 1993

20.

and subsidiary companies

RESERVES					
	cofit and Account £'000	Capital Re Reserve £'000	evaluation T Reserve £'000	ranslation Reserve £'000	Total £'000
THE GROUP					
At 1 January 1993 as restated	(17)	83	3,896	100	4,062
Retained profit for the year	2,837		-	•	2 837
Exchange movement for the year	•	-	-	72	72
Revaluation on disposal	•	-	(2)	•	(2)
Transfer on disposal of subsidiar,	y 83	(83)	-	•	-
Transfer of amount equivalent to	s 30		(30)	_	-
depreciation on revalued asset	5 20	_	(2,087)	•	(2,087)
Revaluations	_	_	87	•	87
Depreciation on revaluations	<u> </u>			<del></del>	
At 31 December 1993	2,933		1,864	172	4,969
		<del></del>			

The Group's share of post acquisition accumulated reserves of material associated undertakings at 31st December 1993 is a profit of £1,946,000 (1992 loss of £1,287,000). The profit therein for the year is £ 3,233,000 (1992 loss of £229,000).

THE	COMPANY
-----	---------

At 1 January 1993	3,449	•	845	-	4,294
Retained profit for the year On disposals	1,013	*	(1)		1,013
Off disposition				P	
At 31 December 1993	4,462	~	844		5,306
			<del></del>		<del></del>

The directors currently consider that only the profit and loss account reserves are distributable.

# 21. RECONCILIATION OF OPERATING PROFIT TO NET CASH (OUTFLOW)/INFLOW FROM OPERATING ACTIVITIES

	1993	1992
	£'0⁄30	£'000
Profit before interest and tax	4,560	6,013
Share of profits of associated companies	(3,206)	(521)
Depreciation and other amounts written off tangible fixed assets	2,,740	2,596
Provisions against the value of investments	500	
(Profit)/loss on sale of tangible fixed assets	(36)	595
Gain on disposal of shares in subsidiary undertakings	-	(2,903)
Decrease/(increase) in stocks	515	5,236
Increase in trade and other debtors	(1,564)	(2,379)
Increase/(decrease) in trade and other creditors	671	(9,510)
Exchange differences	89	75
Expenses paid in connection with share issue	-	549
		<del></del>
Net cash (outflow)/inflow from operating activities	4,269	(249)

#### 22. ANALYSIS OF CHANGES IN FINANCING DURING THE YEAR

	Share Capital (Including Premium)		Loans and Finance	
			Lease O	Lease Obligations
	1993	1993 1992 1		1992
	£'000	£'000	£,000	£'000
At 1st January	16,000	250	19,587	12,663
Cash inflows from financing		-	•	14,000
Shares issued for cash	-	8,000	_	•
Shares issued for non-cash consideration	-	7,750	-	-
Loan repayments	-	•	(376)	(4,485)
Inception of finance lease contracts	-	-	583	639
Repayment of principal on finance leases	-	-	(2,065)	(1,838)
Subsidiary undertakings disposed of/				,
no longer consolidated	-	-	(269)	(1,392)
		<del></del>		
At 31st December	16,000	16,000	17,460	19,587

NOTES TO THE FINANCIAL STATEMENTS Year Ended 31 December 1993

and subsidiary companies

23.	CASH AND CASH EQUIVALENTS			
	CHANGES DURING THE YEAR		1993 £'000	1992 £'000
	At 1st January Net cash (outflow)/inflow		(4,799) (768)	(17,536) 12,737
	At 31st December		(5,567)	(4,799)
	ANALYSIS OF BALANCES	1993	1992	Change in year 1993
	Cash at bank and in hand Bank overdrafts	£'000 302 (5,869)	£'000 58 (4,857)	£'000 244 (1,012)
	At 31st December	(5,567)	(4,799)	(768)

#### 24. DISPOSALS

On 4th June 1993, the assets and trades, excluding the freehold property, of Compak Systems Limited and Track Marshall of Gainsborough Limited were transferred at book value to a new subsidiary, Bookman Promotions Limited.

On 7th July 1993, the investment in Bookman Promotions Limited was sold to Packmace Limited in exchange for £2,500,000 4% Cumulative Redeemable Convertible Preference Shares in Packmace Limited. The Preference shares in Packmace Limited will be converted into Deferred Ordinary Shares on the payment to the Group of deferred consideration based on future turnover.

The financial effect of the transactions is as follows:

	The maneral effect of the transactions is a	as ionows.			£'000
	Net assets disposed of:				
	Fixed assets				628
	Stocks				2,141
	Obligations under finance lease and hire p	urchase contracts			(269)
	<b></b>				2 500
	Preference shares acquired				2,500
25.	CAPITAL COMMITMENTS				
		Gro	up	Con	ipany
		1993	1992	1993	1992
		£'000	£'000	£'000	£'000
	Contracted for but not provided				
	in the accounts	•	-	•	-
	Authorised but not contracted for	-	-	•	•
		***************************************			

#### 26. OPERATING LEASE COMMITMENTS

At 31st December 1993 there existed annual commitments under non-cancellable operating leases as set out below:

	Land & Buildings		Ot	Other	
	1993 £'000	1992 £'000	1993 £'000	1992 £'000	
GROUP	2.000	1 000	2 000	2 000	
Operating leases which expire:					
Within one year	189	80	221	40	
In the second to fifth years	103	69	75	125	
Over five years	778	877	-	-	
COMPANY	antiviture record				
Operating leases which expire:					
Within one year	-	-	-	-	
In the second to fifth years	-	-	35	34	
Over five years	697	662	-	•	

#### 27, CONTINGENT LIABILITIES

TWR Group Limited and certain of its subsidiary undertakings have, in the ordinary course of business, entered into indemnity and guarantee agreements in favour of third parties, the total value of which at 31st December 1993 was £47,000 (1992 £98,000). The Group has also given guarantees in connection with banking facilities granted to subsidiary undertakings the value of which as at 31st December 1993 was £290,000 (1992 £288,000).

#### POST BALANCE SHEET EVENTS 28.

On 27th May 1994, the shares of Jaguarsport Limited and Project XJ220 Limited were sold. The investment in Jaguarsport Limited was realised at book value and the investment in Project XJ220 Limited was sold in excess of book value.

#### 29. INVESTING COMPANIES

The company is owned jointly by Broadstone Estates Limited and 21, Investimenti UK Limited, companies registered in England and Wales.

21 Investimenti UK Limited, which holds just under 50% of the equity of TWR Group Limited, is a subsidiary of Edizione Holdings SpA, the parent company of the Benetton family owned Edizione Group.

### DIRECTORS, OFFICERS AND ADVISERS

EXECUTIVE

T D T Walkinshaw

DIRECTORS (Chairman & Managing Director)

R S Silman

(Technical Director)

S Fernback

(Finance Director)

NON-EXECUTIVE

DIRECTORS

F Briatore M Masetti

M Tiveron

SECRETARY AND

A D Mitchell

REGISTERED OFFICE

1 Station Field Industrial Estate

Kidlington
Oxford 0X5 1JD

**AUDITORS** 

Arthur Andersen

I Surrey Street London WC2R 2PS

**BANKERS** 

Royal Bank of Scotland plc

12 Bridge Street Musselburgh

Midlothian EH21 6AH

REGISTERED NUMBER

74903