REPORT



& F I N A N C I A S T A T E M E N T S 1992



REPORT AND FINANCIAL STATEMENTS 1992

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RESULTS

I am pleased to announce that the performance of TWR Group was again satisfactory in what was a difficult year. Despite the continued effect of the recession on many areas of the Group's activities, the Group managed to record a profit before tex of £2,530,000, a significant increase on the previous year's restated profit of £826,000.

On the 9th April 1992 50% of the Group's interest in the garages division was sold and from this date the results of the garages division were not consolidated, this explains the majority of the drop in Group turnover compared to the 1991 level.

During the year there were some substantial changes to the Company's shareholders and the Board. The new Board have made various prior year adjustments as detailed in Note 20 to the accounts.

DIVISIONAL PERFORMANCE REVIEW

AUTOMOTIVE ENGINEERING

The activities covered by this division now include:-

TWR RACING - The racing team successfully competed in the IMSA Championship on behalf of Jaguar finishing first at Daytona, Atlanta and Mid-Ohio and 2nd in the overall series. The team also manufactured three Group "C" cars for Mazda as well as supporting their racing activities in Japan and at Le Mans.

TWR ENGINES - During the year, this division successfully commenced production of the Jaguar XJ220 engine and also commenced work on the development phase of the new Aston Martin DB7 engine programme.

TWR DESIGN - The design and modelling studio continued to handle various assignments for leading car manufacturers during the year. The design team won critical acclaim for its work on the stunning new Aston Martin DB7 sports car which is due to go into production in 1994.

TWR MACHINING - Our modern and efficient CNC machine shop, which has now achieved the BS5750 accreditation, was busy during the year in support of the various Group programmes, particularly the XJ220.

SPECIAL VEHICLE OPERATIONS - During the year work continued with outside motor manufacturers to whom various uniquely styled components were supplied.

COMPOSITES - The Group's composite activities carried out by Advanced Structural Technology Limited continued to support the racing activities within the Group, although outside orders for this type of work were restricted by very difficult market conditions. The Company has started to develop in new markets such as RTM and is expanding its customer base in this area.

GARAGES

On 9th April 1992, TWR Group Limited entered into a joint venture with Silverstone Circuits Limited. The joint venture was brought about by the formation of Silverstone Motor Group Limited. The results for the garages division for 1992 therefore only reflects the period to 9th April, with the result for the rest of the year shown under associated undertakings.

1992 saw a substantial reduction in losses for the garages group even though market conditions remained difficult. There was a continuation of low levels in new car sales resulting in the over availability of some makes of cars resulting in pressure on margins.

As a result of the restructuring of the garage group and the additional finance resulting from it, several new franchises were acquired. A proportion of the division's losses stemmed from these businesses in their first year of operation, where set up costs and carrying costs to get the business fully operational had a significant impact. In addition, Silverstone Motor Group Limited had to contend with a great deal of public speculation and press comment surrounding the affairs of one of its shareholders. This proved to have an adverse effect on both the management and the trading performance of the division.

INDUSTRIAL ENGINEERING

This division continued to make significant losses although at a reduced level from the previous year.

Whilst the Board recognised the longer term potential of these activities, it was decided to dispose of these businesses as they seemed unlikely to contribute to Group profits in the short term. Accordingly the businesses were disposed of from the Group on the 7th July 1993 as disclosed in Note 28 covering post balance sheets events.

ASSOCIATED UNDERTAKINGS

The joint venture companies produced a satisfactory increase in profitability during the year which saw the launch of the highly acclaimed XJ220, a car which is now generally accepted as setting the bench-mark for all current "super cars".

As discussed above, the results of Silverstone Motor Group Limited are included under associated undertakings as from 9th April 1992.

DIVIDENDS

The Company does not propose to pay a dividend for year, preferring to retain all profits within the business to assist with the funding of its future activities.

REPORT FROM THE CHAIRMAN (CONTINUED)

NEW INVESTORS

On 30th November 1992, 21 Investimenti UK Limited, a wholly owned subsidiary of Edizione Holdings SpA, acquired 7,999,999 new £1 "A" Ordinary shares in the Company and made available £4 Million loan stock, convertible into non-voting Ordinary shares. These transactions leave 21 Investimenti UK Limited with just under 50% of the equity of TWR Group Limited. Edizione Holdings SpA, based in Treviso (Italy), is the parent company of the Edizione Group and is wholly owned by the Benetton family. The Edizione Croup consists of about 100 companies operating in more than 25 countries and is primarily involved in manufacturing activities, focusing on clothing and sports equipment.

The presence of the new shareholder has strengthened the Board and the availability of this additional capital has improved the Group's financial stability by substantially reducing both bank borrowings and overall gearing.

OUTLOOK

1993 continues to be a difficult year for both the Group and the United Kingdom economy as a whole. I am, however, confident that restructuring of the Group including disposal of non-profitable activities will put the Group into a stronger position and better able to capitalise on new opportunities in the future.

MANAGEMENT AND EMPLOYEES

I would like to take this opportunity to thank everyone in the Group for all the hard work and commitment shown during the demanding conditions encountered throughout 1992.

T D T WALKINSHAW

Chairman

24th January 1994

The directors have pleasure in submitting their report and the audited financial statements for the year ended 31st December 1992,

PRINCIPAL ACTIVITIES AND BUSINESS REVIEW 1.

The principal activities of the Group are unchanged from last year, and are those of automotive engineering, garage proprietors, and industrial engineering. The Report from the Chairman provides a detailed review of the activities, development and progress of the Group.

DIVIDENDS AND TRANSFER TO RESERVES 2.

The directors do not recommend the payment of a dividend. The Group's profit of £2,278,000 is to be carried to reserves.

DIRECTORS 3.

The directors who served during the year and the beneficial and family interests of those serving at the end of the year in the share capital of the Company, as shown by the Register of Members maintained pursuant to the Companies Act 1985, were as follows:

| | 31 December 1992 Ordina | 31 December 1991 ry Shares |
|--|---|---------------------------------------|
| T D T Walkinshaw A J Gibson R S Silman S Feruback A Benetton F Briatore M Masetti G Frassini | 8,000,000 - - - - - - | 250,000 - - - - - - |

Mr S Fernback was appointed a director on 17th November 1992 and Messrs A Benetton, F Briatore, M Masetti and G Frassini were appointed directors on 30th November 1992.

Mrs E P Walkinshaw resigned as a director on 14th November 1992, Mr A J Gibson resigned as a director on 24th May 1993 and Mr G Frassini resigned as a director on 14th January 1994

Details of the changes in share capital are provided in note 19 to the financial statements.

FIXED ASSETS

The movements in fixed assets during the year are set out in notes 10 to 12 to the financial statements. There may be a difference between the current market value and carrying value of certain of the Group's properties. In the opinion of the directors this difference is not a permanent diminution and has therefore not been provided for in the financial statements.

5. CHANGES IN THE PRESENTATION OF THE FINANCIAL STATEMENTS

Following the introduction of Financial Reporting Standard No. 1, "Cash Flow Statements". Lee following changes have been made to conform with the new requirements.

- a. A consolidated cash flow statement has been included, replacing the statement of source and application of funds.
- b. The following notes to the financial statements have been incorporated:

Reconciliation of operating profit to net cash (outflow)/inflow from operating activities (note 21)

Cash and cash equivalents (note 22)

Analysis of changes in financing during the year (note 23)

6. POST BALANCE SHEET EVENTS

Details of material post balance sheet events are included in note 28 to the financial statements.

7. RESEARCH AND DEVELOPMENT ACTIVITIES

The Group is committed to research and development activities in order to secure its position as market leader in the automotive sector. Details of expenditure on research and development are set out in note 3 to the financial statements.

8. EMPLOYEES

During the year the Group continued its policy of full involvement of employees wherever possible. This has taken place through the provision of Company information, consultation on policy issues where appropriate, and the mutual setting of objectives against which performance is measured. The Group takes the approach of maximising performance through the heightening of awareness of Company and Group policies.

The Group does not discriminate against disabled persons.

9. DIRECTORS RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the Group as at the end of the financial year and of the profit and loss of the Group for that period. In preparing those financial statements, the directors are required to:

- a. select appropriate accounting policies and then apply them consistently;
- b. make judgements and estimates that are reasonable and prudent;
- e. follow all applicable accounting standards;

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Group and to enable them to ensure that the financial statements comply with the Companies Act 1985, they are also responsible for safeguarding assets of the Group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

10. AUDITORS

On 24th March 1993, Messrs Cook & Partners agreed to resign as auditors and Arthur Andersen were appointed in their place. A resolution to re-appoint Arthur Andersen as auditors will be proposed at the Annual General Meeting.

Approved by the Board of Directors and signed on its behalf

A D MITCHELL Secretary

24th January 1994

and subsidiary companies

REPORT OF THE AUDITORS Form, shareholders of TWR Group Limited

We have audited the financial statements on pages 10 to 37 which have been prepared under the historical cost convention as modified by the revaluation of certain fixed assets and the accounting policies on pages 15 and 16.

Respective responsibilities of directors and auditors

As described on page 8 the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Fundamental uncertainty

In forming our opinion, we have considered the adequacy of the disclosures made in the financial statements concerning the possible outcome to litigation with Silverstone Circuits Limited in connection with the purchase by Silverstone Circuits Limited of shares in a former subsidiary undertaking and now associated undertaking, Silverstone Motor Group Limited. This litigation has been suspended whilst the parties explore the sale of these shares. In the event that there was an unfavourable outcome, this could result in additional liabilities. Details of the circumstances relating to this fundamental uncertainty are described in note 27.

Our opinion is not qualified in respect of the above matter,

Opinion

In our opinion the financial statements give a true and fair view of the state of affairs of the Company and the Group at 31st December 1992 and of the Group's profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

ARTHUR ANDERSEN

Chartered Accountants & Registered Auditor

London

24th January 1994

and subsidiary companies

CONSOLIDATED PROFIT AND LOSS ACCOUNT Year ended 31 December 1992

| | Note | £'000 | 1992 £'000 | £,000 | 1991 £'000 |
|---|--------|-----------------------|---------------|----------------|---------------|
| TURNOVER | 2 | | 56,031 | | 110,448 |
| Cost of Sales | | | (32,841) | | (85,521) |
| GROSS PROFIT | | | 23,190 | | 24,927 |
| Administrative Expenses | | | (17,698) | | (19,840) |
| OPERATING PROFIT | | | 5,492 | | 5,087 |
| Share of profits of associated undertakings Interest receivable and similar income Interest payable and similar charges | 6 7 | 521 267 (3,750) | | 191 (4,452) | |
| | | * | (2,962) | | (4,261) |
| PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION | 2 & 3 | | 2,530 | | 826 |
| Taxation | 8 | | (252) | | (1,161) |
| RETAINED PROFIT/(LOSS) FOR THE YEAR | 20 | | 2,278 | | (335) |

CONSOLIDATED BALANCE SHEET 31 December 1992

and subsidiary companies

| | Note | £'000 | 1992 £'000 | £'000 | 1991 £'000 |
|--|------|-----------|---|----------|---------------|
| FIXED ASSETS | | 2 000 | 2 000 | 2 000 | 2 000 |
| Intangible assets | 10 | | _ | | 265 |
| Tangible assets | 11 | | 22,171 | | 24,470 |
| Investments | 12 | | 12,953 | | 11,513 |
| | | | 35,124 | | 36,248 |
| CURRENT ASSETS | | | | | , |
| Stocks | 13 | 7,850 | | 16,169 | |
| Debtors: falling due within one year | 14 | 7,955 | | 13,918 | |
| Debtors: falling due after one year | 15 | 6,000 | | - | |
| Cash at bank and in hand | | 58 | | 871 | |
| | | 21,863 | | 30,958 | |
| | | _ ,,,,,,, | | 22,002 | |
| CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR | 16 | (19,518) | | (48,601) | |
| | | | | | |
| NET CURRENT ASSETS/(LIABILITIES) | | | 2,345 | | (17,643) |
| TOTAL ASSETS LESS CURRENT LIABILE | ries | | 37,469 | | 18,605 |
| CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR | 17 | | (17,191) | | (7,904) |
| | | | | | |
| PROVISIONS FOR LIABILITIES AND CHARGES | 81 | | (216) | | (539) |
| | | | 50.000 | | |
| | | | 20,062 | | 10,162 |
| CAPITAL AND RESERVES | | | *************************************** | | |
| CALLED UP SHARE CAPITAL | 19 | | 16,000 | | 250 |
| RESERVES | 20 | | 4,062 | | 9,912 |
| | | | 20.052 | | 10.162 |
| | | | 20,062 | | 10,162 |

These financial statements were approved by the Board of Directors on 24th January 1994. Signed on behalf of the Board of Directors

r d`t walkinshaw

J FERNBACK

BALANCE SHEET 31 December 1992

| | Note | 080°3 | 1992 £'000 | £'000 | 1991 £'000 |
|--|----------|-----------------|-----------------|----------|--|
| FIXED ASSETS Tangible assets Investments | 11 12 | | 3,090 14,869 | | 5,510 13,158 |
| | | | 17,959 | | 18,668 |
| CURRENT ASSETS | | 2 002 | | 2,027 | |
| Stocks | 13 14 | 2,903 26,518 | | 21,129 | |
| Debtors: falling due within one year Debtors: falling due after one year | 15 | 6,000 | | 6,151 | |
| Cash at bank and in hand | 15 | 6,628 | | 1,624 | |
| | | 42,049 | | 30,931 | |
| CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR | 16 | (19,464) | | (27,580) | |
| NET CURRENT ASSETS | | | 22,585 | - | 3,351 |
| TOTAL ASSETS LESS CURRENT LIABIL | ITIES | | 40,544 | | 20,019 |
| CREDITORS: AMOUN'S FALLING DUE AFTER MORE THAN ONE YEAR | 17 | | (20,259) | | (12,316) |
| PROVISIONS FOR LIABILITIES AND CHARGES | 18 | | • | | (320) |
| | | | 20,294 | | 9,383 |
| CAPITAL AND RESERVES | | | | | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |
| CALLED UP SHARE CAPITAL | 19 | | 16,000 | | 250 |
| RESERVES | 20 | | 4,294 | | 9,133 |
| | | | 20,294 | | 9,383 |
| | | | 20,294 | | |

These financial statements were approved by the Board of Directors on 24th January 1994. Signed on behalf of the Board of Directors

T D T WALKINSHAW

/S J FERNBACK

and subsidiary companies

CONSOLIDATED CASH FLOW STATEMENT Year ended 31 December 1992

| | Note | £'060 | 1992 £'000 | £'000 | 1991 £'000 |
|---|------|--------------------|---------------|--------------------|---------------|
| OPERATING ACTIVITIES | | | | | |
| Net cash (outflow)/inflow from operating activities | 21 | | (249) | | 8,576 |
| RETURNS ON INVESTMENT AND SERVICING OF FINANCE | | | | | |
| Interest received | | 267 | | _ | |
| Interest paid Interest element of finance lease rentals | | (2,633) (1,117) | | (2,950) (1,502) | |
| Net cash outflow from returns on investment and servicing of fluance | nt | | (3,483) | | (4,452) |
| TAXATION | | | | | |
| UK corporation tax received Overseas tax paid | | 307 (13) | | 30 | |
| Tax received | | | 294 | | 30 |
| INVESTING ACTIVITIES | | | | | |
| Purchase of fixed assets | | (3,525) | | (3,065) | |
| Sale of subsidiary undertakings (net of cash and cash equivalents disposed of Sale of tangible fixed assets |) | 2,408 2,164 | | (63) 3,758 | |
| Net cash inflow from investing activities | | | 1,047 | | 630 |
| Net cash (outflow)/inflow before financing | | | (2,391) | | 4,784 |
| FINANCING | 23 | | | | |
| Issue of shares | | 8,000 | | - | |
| New loans Expenses paid in connection with share issue | | 14,000 (549) | | 313 | |
| Repayment of loans Principal payment under finance leases | | (4,485) (1,838) | | (1,287) (4,672) | |
| Net cash inflow/(outflow) from financing | | | 15,128 | | (5,646) |
| Increase/(decrease) in cash and cash equivalents | 22 | | 12,737 | | (862) |

NOTES TO THE FINANCIAL STATEMENTS

and subsidiary companies

Year Ended 31 December 1992

1. ACCOUNTING POLICIES

The financial statements have been prepared in accordance with applicable accounting standards in the United Kingdom. A summary of the more important group accounting policies is set out below. These policies have been applied consistently except for the policy on depreciation of freehold property as explained below.

a. Changes in accounting policies

In prior years depreciation was not provided on freehold buildings as it is the Group's policy to maintain its properties in a sound state of repair and accordingly the directors had considered that the lives of the properties were so long and the residual values at such a level that depreciation was immaterial. However, given the recent rulings made by the Financial Reporting Review Panel, the directors believe that best accounting practice dictates that such properties should be depreciated and thus the accounting policy has been changed to depreciate such properties at 2% per annum. The effect of this change in accounting policy is disclosed in note 20.

b. Accounting convention

The financial statements have been prepared in accordance with the historical cost convention modified to incorporate the revaluation of certain assets. The revalued assets include both freehold and leasebold property and motor museum vehicles.

c. Basis of consolidation

The consolidated Financial Statements include the accounts of TWR Group Limited and its subsidiary undertakings made up to 31st December each year. The profits and losses of subsidiary undertakings acquired or disposed of during the year are included from their effective date of acquisition or up to the date of disposal.

d. Turnover

Turnover comprises sales in the ordinary course of business to external customers for goods and services provided exclusive of value added tax.

e. Stocks and work in progress

Stocks and work in progress are valued at the lower of cost and net realisable value with an allowance for obsolete or slow moving items.

Work in progress comprises direct materials and direct labour and overheads based on the normal level of activity. Net realisable value is the price at which stock and work in progress can be sold in the normal course of business after allowing for costs of realisation and completion.

f. Tangible fixed assets and depreciation

Depreciation is provided to write down the cost or valuation of tangible fixed assets over their estimated useful lives on the following bases:

Freehold property Leasehold property Plant and equipment 2% straight line on buildings Over the period of the lease 12.5 to 25% straight line

Freehold properties are included in the financial statements on the basis of cost or open market value less accumulated depreciation.

NOTES TO THE FINANCIAL STATEMENTS Year Ended 31 December 1992

and subsidiary companies

ACCOUNTING POLICIES, CONTINUED) 1.

Research and development

Research expenditure is written off in the year in which it is incurred.

Development expenditure, on projects which the directors consider to be commercially viable, is capitalised in the balance sheet as it is incurred and then written off over the estimated future economic lives of the projects concerned. The expenditure is normally written off over two or three years from the date that the product of each project is available for sale and is based on the proportion of total forecasted sales that each particular project achieved during the financial year. Future expenditure to be incurred on such projects is taken into account in calculating the rate at which such expenditure is written off. Expenditure incurred on development rights is amortised over 10 years on a straight line basis.

Deferred taxation

Deferred taxation is provided using the full liability method except that no provision is made where there is reasonable probability that no liability will arise in the foresceable future. No provision is therefore made on revaluation surpluses of certain freehold properties unless they are

Foreign currency translation

Assets and liabilities denominated in foreign currencies and the financial statements of foreign subsidiary undertakings are translated into sterling at the rates of exchange ruling at the balance sheet date. Exchange differences arising in the consolidated financial statements on the retranslation at closing rates of the Group's net investment in foreign subsidiary undertakings are recorded as a movement on reserves. All other foreign currency transactions are translated into sterling at the average monthly rates of exchange and are dealt with through the profit and loss account.

Leased assets

Assets obtained under finance leases and lease purchase contracts are capitalised and depreciated over their expected useful lives. The finance charges are allocated over the primary period of the lease in proportion to the capital element outstanding. The costs of operating leases are charged to the profit and loss account as they accrue.

Associated undertakings

An associated undertaking is one in which the Group has a substantial interest held for the long term and upon whose commercial and financial policy decisions the Group exercises a significant influence. Associated undertakings are included in the balance sheet at equity valuation with provisions made as required.

Investments

Fixed asset investments are shown at cost or subsequent valuation as set out in note 12. Provisions are made for permanent reductions in value.

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SEGMENTAL AND GEOGRAPHICAL ANALYSIS

SEGMENTAL ANALYSIS

The analysis by class of business of the Group's turnover, profit before taxation and net assets is set out below.

Turnover and Profit Before Taxation

| | Turnover | | Profit/(Loss) bef | |
|---|---------------------------|---------------------------|----------------------------------|---------------------------------------|
| | 1992 £'000 | 1991 £'000 | 1992 £'000 | 1991 £'000 |
| Automotive engineering division Garage division (see note 24) Industrial engineering division Associated undertakings | 42,642 11,754 1,635 | 56,007 51,455 2,986 | 4,698 (167) (2,522) 521 | 6,442 (1,947) (3.860) 191 |
| | 56,031 | 110,448 | 2,530 | 826 |
| Net Assets | | | 1992 £'000 | 1991 £'000 |
| Automotive engineering division Garage division Industrial engineering division Associated undertakings | | | 28,057 (11,009) 3,014 | 18,643 (1,537) (8,487) 1,543 |
| | | | 20,062 | 10,162 |

2. SEGMENTAL AND GEOGRAPHICAL ANALYSIS (CONTINUED)

GEOGRAPHICAL ANALYSIS

3.

The analysis by geographical area of the Group's turnover, profit before taxation and net assets is set out below.

| Turnover | By Do | stination | By (| Origin |
|--|----------|-----------|--------------------------|--|
| | 1992 | 1991 | 1992 | 1992 |
| | £'006 | £'000 | £'000 | £'000 |
| United Kingdont | 39,238 | 92,978 | 46,779 | 101,637 |
| Other EC Countries | 1,381 | 5,619 | 1,563 | 2,685 |
| United States of America | 240 | 836 | 240 | 310 |
| Australia | 7,449 | 5,816 | 7,449 | 5,816 |
| Other | 7,723 | 5,199 | • | |
| | 56,031 | 110,448 | 56,031 | 110,448 |
| Profit Before Tax and Net Assets | Profit R | efore Tax | Na: | t Assets |
| a and medical the mill the resides | 1992 | 1991 | 1992 | 1992 |
| | £,000 | £'000 | £'000 | £'000 |
| United Kingdom | 2,116 | 992 | 19,110 | 9,467 |
| Other EC Countries | (78) | (119) | (529) | (385) |
| United States of America | 49 | 40 | 174 | 133 |
| Australia | 443 | (87) | 1,307 | 947 |
| | 2,530 | 826 | 20,062 | 10,162 |
| PROFIT ON ORDINARY ACTIVITIES BEF Profit on ordinary activities before taxation is an charging/(crediting): | | | 1992 £'000 | 1991 £'000 |
| Rent receivable | | | 514 | - |
| Depreciation - Owned assets | | | 1,689 | 1,838 |
| Assets held under finance leases | | | | |
| and hire purchase contracts | | | 740 | 756 |
| Amortisation of intangible assets | | | 156 | 834 |
| Amounts written off investments | | | 11 | 113 |
| Research and development expenditure | | | 118 | 857 |
| Loss on disposal of fixed assets | | | 595 | 623 |
| Operating lease rentals - Plant and machinery | | | 118 | 315 |
| - Land and buildings | | | 1,243 | 493 |
| Auditors' remuneration - Audit | | | 119 | 180 |
| Auditors' remuneration - Non-Audit | | | 65 | • |
| Exceptional profit on disposal of the share of the arage division (net of costs, see note 24) | | | (2,563) | |
| | | | Encite on Approximations | in de la c entración de la centración d |
| | | | | |

NOTES TO THE FINANCIAL STATEMENTS Year Ended 31 December 1992

and subsidiary companies

4. EMPLOYEES

| | 1992 | 1991 |
|---|-------------|---|
| Production staff | 252 | 361 |
| Sales and distribution staff | 86 | 83 |
| Administration staff | 203 | 245 |
| Research and development staff | 12 | 54 |
| | | *************************************** |
| | 553 | 743 |
| The costs in respect of these employees were: | | |
| , , , | 1992 | 1991 |
| | £'000 | £'600 |
| Wages and salaries | 11,742 | 14,324 |
| Social security costs | 1,025 | 1,315 |
| | | |
| | 12,767 | 15,639 |
| PARTITION OF THE ANALYSIS | | |

5. DIRECTORS' EMOLUMENTS

The total emoluments of the directors of the holding company, in respect of their services, were £665,958 (1991 £552,050). The emoluments of the Chairman and highest pend director (excluding pension contributions) were £262,755 (1991 £304,750). The emoluments of the directors (excluding pension contributions) fell within the following ranges:

| | 1992 No. | 1991 No. |
|---------------------|-------------|-------------|
| | -1 | |
| £0 - £5,000 | 4 | - |
| £5,001 - £10,000 | 1 | • |
| £35,001 - £40,000 | - | 1 |
| £50,001 - £55,000 | I | - |
| £95,001 - £100,000 | • | 1 |
| £105,001 - £110,000 | • | 1 |
| £135,001 - £140,000 | 1 | _ |
| £210,001 - £215,000 | 1 | • |
| £260,001 - £265,000 | i | - |
| £300,001 - £305,000 | • | 1 |
| | | - |

The following transactions between the Group and its directors and their connected persons have been charged within the Group profit before tax:

Fees payable to Broadstone Estates Limited, a company in which Mr T D T Walkinshaw is a director and major shareholder, in respect of his services as a director were £272,000 (1991 £nil), in respect of obtaining racing sponsorship were £634,000 (1991 £111,000), in respect of the occupation by the Group of various premises £750,000 (1991 £nil).

Fees payable to Investimenti 28 SpA, a subsidiary of Edizione Holdings SpA, a company in which Mr A Benetton is a director and whose family are major shareholders, in respect of management and consultancy services were £240,000 (1991 £nil).

(498)

750

252

1,146

1,161

15

NOTES TO THE FINANCIAL STATEMENTS Year Ended 31 December 1992

Associated undertakings

and subsidiary companies

| б. | INTEREST RECEIVABLE AND SIMILAR INCOME | | |
|----|--|------------------|---|
| | | 1992 | 1991 |
| | | £'000 | £'000 |
| | | | |
| | Bank interest | 24 | - |
| | Other interest | 243 | - |
| | | | |
| | | | |
| | | 267 | - |
| | | | |
| | | | ber |
| 7. | INTEREST PAYABLE AND SIMILAR CHARGES | | |
| | | 1992 | 1991 |
| | | £'000 | £3000 |
| | | | |
| | Bank overdrafts | 2,247 | 2,424 |
| | Bank loans (repayable within five years by instalments) | 324 | 526 |
| | Bank loans (repayable after more than five years by instalments) | 48 | - |
| | Finance leases and stocking loans | 1,117 | 1,502 |
| | Convertible loan stock interest | 14 | -,00- |
| | | •• | |
| | | | |
| | | 3,750 | 4,452 |
| | | 5,,00 | 1, 102 |
| | | | *************************************** |
| | Note 17 to the financial statements provides information with regard to finance lease obligations. | the repayment of | of loans and |
| 8. | TAXATION | | |
| | | | |
| | Taxation is based on the profits for the year and comprises: | | |
| | | 1992 | 1991 |
| | | £'000 | £'000 |
| | | | |
| | Corporation tax at 33.00% (1991 33.25%) on taxable profit | - | 51 |
| | Consortium relief (receivable)/ payable | (250) | 950 |
| | Deferred caxation | (323) | 161 |
| | Over provision for earlier years | , . | (68) |
| | • | | . , |
| | | | |
| | | (573) | 1,094 |
| | | , , | |
| | Overseas taxation | 75 | 52 |
| | | -·· | - - |

The tax charge for the year has been reduced by £101 (1991 £525,000) as a result of tax losses brought forward and by £390,000 (1991 £101) as a result of the effect of prior year adjustments

and subsidiary companies

NOTES TO THE FINANCIAL STATEMENTS Year Ended 31 December 1992

9. PROFIT OF THE PARENT COMPANY

Of the Group profit before taxation, a profit of £3,042,000 (1991 profit of £4,603,000) has been dealt with in the financial statements of the holding company. The Company has taken advantage of the exemption contained in s.230 of the Companies Act 1985 allowing it not to present its own profit and loss account.

10. INTANGIBLE ASSETS

| | Development Expenditure £7000 |
|--|---|
| THE GROUP | 2 |
| Cost | |
| At I January 1992 | 1,369 |
| Additions | 490 (543) |
| Disposals Transfers | (1,418) |
| Exchange differences | 102 |
| | yana sanasana adak |
| At 31 December 1992 | - |
| | |
| Amortisation | 1,104 |
| At 1 January 1992 Amortisation during the year | 156 |
| Disposals | (404) |
| Transfers | (939) |
| Exchange differences | 83 |
| | |
| At 31 December 1992 | • |
| Net Book Value | *************************************** |
| At 31 December 1992 | as . |
| | |
| At 31 December 1991 | 265 |
| | |

and subsidiary companies

NOTES TO THE FINANCIAL STATEMENTS Year Engled 31 December 1992

| 11. | TANGIBLE ASSETS | | | | |
|-----|--|----------------------|------------|-------------------|---------|
| | | Freehold Property | | Plant & Equipment | Total |
| | THE CROUP | £'000 | £'000 | £'000 | 000°3 |
| | Cost or Valuation | | | | |
| | At 1 January 1992 | 13,606 | 2,092 | 14,130 | 29,828 |
| | Additions | 753 | 236 | 2,070 | 3,059 |
| | Disposals | (50) | (11) | (3,505) | (3,566) |
| | Eliminated on disposal of subsidiaries | (a-y | (21) | (1,540) | (1,561) |
| | Transfers | _ | (<i>)</i> | 1,418 | 1,418 |
| | Exchange differences | 46 | 8 | 247 | 301 |
| | At 31 December 1992 | 14,355 | 2,304 | 12,820 | 29,479 |
| | Depreciation | | | | |
| | At 1 January 1992 | 408 | 214 | 4,736 | 5,358 |
| | Charge for the year | 123 | 116 | 2,190 | 2,429 |
| | Disposals | | (6) | (597) | (603) |
| | Eliminated on disposal of subsidiaries | · | (11) | (924) | (935) |
| | Transfers | | (4.4) | 939 | 939 |
| | Exchange differences | 2 | 2 | 116 | 120 |
| | At 31 December 1992 | 533 | 315 | 6,460 | 1,308 |
| | Net Book Value | <u> </u> | | | |
| | At 31 December 1992 | 13,822 | 1,989 | 6,360 | 22,171 |
| | At 31 December 1991 | 13,198 | 1,878 | 9,394 | 24,470 |

and subsidiary companies

NOTES TO THE FINANCIAL STATEMENTS Year Ended 31 December 1992

| IJ. | TANGIBLE ASSETS (CONTINUED) | : | Leasehold Property £'000 | Plant & Equipment £'000 | Total £'000 |
|-----|--|------------|--------------------------------|--|----------------|
| | THE COMPANY | | 2,000 | 2 000 | 2 400 |
| | Cost | | 10.1 | e 701 | |
| | At 1 January 1992 | | 134 | 6,504 | 6,638 |
| | Additions | | 10 | 662 | 672 (2,608) |
| | Disposals | | - | (2,608) 321 | 321 |
| | Group transfers | | | | 321 |
| | At 31 December 1992 | | 144 | 4,879 | 5,023 |
| | Depreciation | | | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | |
| | At 1 January 1992 | | 18 | 1,110 | 1,128 |
| | Charge for the year | | 28 | 865 | 893 |
| | Disposals | | | (287) | (287) |
| | Group transfers | | - | 199 | 199 |
| | At 31 December 1992 | | 46 | 1,887 | 1,933 |
| | Net Book Value | | · | *************************************** | |
| | At 31 December 1992 | | 98 | 2,992 | 3,090 |
| | At 31 December 1991 | | 116 | 5,394 | 5,510 |
| | LEASEHOLD PROPERTY | C | | Com | |
| | | 1992 | oup 1991 | 1992 | ipany 1991 |
| | | £'000 | £'C90 | £'000 | £'000 |
| | The net book value of leasehold property | comprises: | | | |
| | Long leasehold | 1,027 | 1,010 | | - |
| | Short leasehold | 962 | 868 | 98 | 116 |
| | | 1,989 | 1,878 | 98 | 116 |

NOTES TO THE FINANCIAL STATEMENTS Year Ended 31 December 1992

11,

and subsidiary companies

| TANGIBLE ASSETS (CONTINUED) | , - | |
|---|---|---------------------|
| | Gr 1992 | oup 1991 |
| LEASEHOLD PROPERTY (CONTINUED) | £'000 | £'000 |
| Leasehold property at cost or valuation is stated: | | |
| At open market value by Messrs Dunning Burston and Associates, Chartered Surveyors of Bristol, at 31st December 1989 | 1,126 | 1,126 |
| At cost | 1,178 | 966 |
| | 2,304 | 2,092 |
| If stated under historical cost principles the comparable amounts for the total of leasehold property would be: | | Manager to the same |
| Cost Accumulated depreciation | 1,621 (290) | 1,455 (188) |
| Historical cost value | 1,331 | 1,267 |
| FREEHOLD PROPERTY | *************************************** | |
| Freehold property at cost or valuation is stated: | | |
| At open market value by Messrs Dunning Burston and Associates, Chartered Surveyors of Bristol, at 31st December 1989 | 6,573 | 4,848 |
| At cost | 7,782 | 8,758 |
| | 14,355 | 13,606 |
| If stated under historical cost principles the comparable amounts for the total of freehold property would be: | M. Andrews State Street | |
| Cost Accumulated depreciation | 11,886 (455) | 11,501 (408) |
| Historical cost value | 11,431 | 11,093 |

All other tangible fixed assets are stated at historical cost.

There may be a difference between the current market value and carrying value of certain of the Group's properties. In the opinion of the directors this difference is not a permanent diminution and has therefore not been provided for in the financial statements.

NOTES TO THE FINANCIAL STATEMENTS Year Ended 31 December 1992

and subsidiary companies

| 11. | TANGIBLE ASSETS (CONTINUED) | | Group | Com | npany |
|-----|---|---|-------------------------|-------------------------------------|----------------|
| | | 1992 | 1991 | 1992 | 1991 |
| | | £2000 | £'000 | £'000 | £'000 |
| | LEASED ASSETS | ,5 000 | D OW | 2 000 | 2 000 |
| | included in plant and equipment are assets held under finance leases and hire purchase contracts with net book value; | 2,580 | 3,110 | 1,854 | 1,983 |
| | ASSETS IN THE COURSE OF CONSTRU | CTION | | | |
| | Included in plant and equipment are assets in the course of construction with net book value: | - | 81 | And delivery on the constrainment | - |
| 12. | INVESTMENTS | Motor | Substition. | A secondaria di | |
| | | Museum Vehicles £2000 | Undertakings U £'000 | Associated Indertakings £'000 | Total £'000 |
| | THE GROUP | | | | |
| | Cost or Valuation | | | | |
| | At 1 January 1992 | 9,959 | | 1,554 | 11,513 |
| | Additions | 115 | - | 1,700 | 1,815 |
| | Disposals | (135) | | 1,100 | (135) |
| | Provisions | (100) | - | (11) | (11) |
| | Movement in share of net assets | - | | (229) | (229) |
| | At 31 December 1992 | 9,939 | - | 3,014 | 12,953 |
| | THE COMPANY | | | | |
| | Cost or Valuation | | | | |
| | At 1 January 1992 | 9,959 | 599 | 2,600 | 13,158 |
| | Additions | 115 | 5,5 | 1,700 | 1,815 |
| | Disposals | (135) | - | 1,700 | (135) |
| | Group transfers | (,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 31 | <u>-</u> | 31 |
| | At 31 December 1992 | 9,939 | 630 | 4,300 | 14,869 |
| | | | | | |

Comment of the state of the sta

and subsidiary companies

NOTES TO THE FINANCIAL STATEMENTS Year Ended 31 December 1992

12. **INVESTMENTS (CONTINUED)**

ASSOCIATED UNDERTAKINGS

Details of material associated undertakings are as follows:

| S | liverstone Motor | | | | |
|------------------------------|---------------------|--------|-----------|---|-----------|
| G | roup Ltd | Jaguar | sport Ltd | Project | XJ220 Ltd |
| | 1992 | 1992 | 1991 | 1992 | 1991 |
| | £'000 | £'000 | £'000 | £'000 | £'000 |
| Development expenditure | - | 436 | 829 | 26,597 | 24,278 |
| Tangible fixed assets | 816 | 3,999 | 4,229 | 6,989 | 8,016 |
| Total Eabilities | 5,782 | 13,256 | 6,950 | 39,678 | 35,123 |
| Aggregate of share | • | | | • | |
| capital and reserves | 3,443 | 8,931 | 7,841 | (1,839) | (1,134) |
| Turnover | 44,633 | 23,028 | 18,564 | 14,386 | 33 |
| Depreciation charge | 194 | 600 | 855 | 5,109 | 1,097 |
| Profit/(loss) after taxation | (422) | 1,928 | 1,192 | (705) | (1,426) |
| Prior year adjustment | • | (838) | • | • | • |
| | | | | *************************************** | |

Project XJ220 Limited

Project XJ220 Limited is currently involved in litigation/arbitration with a number of customers. It has received legal advice that in the event that it may sustain losses as a result of customers defaulting on their contracts, such losses will be recoverable through litigation/arbitration. The accounts of Project XJ220 Limited have therefore been prepared on the basis of full recoverability of development costs.

The directors of Project XJ220 Limited consider that Project XJ220 Limited will have adequate finance available to it for the foreseeable future.

TWR Group Limited's investment in Project XJ220 Limited has been fully provided against.

12. INVESTMENTS (CONTINUED)

SUBSIDIARY AND ASSOCIATED UNDERTAKINGS

The subsidiary undertakings and associated undertakings which, in the opinion of the directors, principally affected the results or net assets of the Group were:

| Percentage of | | | | | |
|--|---------------------------------------|-------------------|--------------|--|--|
| | nominal valu | Effective % of | | | |
| | Ordinary shar | | capital held | | |
| | TWR Group Ltd | | în Group | | |
| Automotive Engineering Division | , , , , , , , , , , , , , , , , , , , | | - | | |
| | | | ****** | | |
| Tom Walkinshaw Racing Limited | - | 100% | 100% | | |
| TWR Special Vehicle Operations Limited | 100.61 | 100% | 100% | | |
| Advanced Structural Technology Limited | 100 % | - | 100% | | |
| Crailglade Limited | 100 % | - | 100% | | |
| TWR Inc. | 100 0 | | 100% | | |
| - Incorporated in U.S.A. | 100 % | - | 100 % | | |
| TWR Australia Pty Limited | 100% | _ | 100% | | |
| -Incorporated in Australia | 100 % | - | 100 /6 | | |
| TWR Special Vehicle Operations Limited | •• | 100% | 100% | | |
| - Incorporated in Luxembourg Permoso Pty Limited | • | 10070 | 10070 | | |
| -Incorporated in Australia | _ | 100% | 100% | | |
| -nicorporated in Adstrana | _ | 100,0 | 10070 | | |
| Garage Division | | | | | |
| TWR Jaguar (Coventry) Limited | | 100% | 100% | | |
| TWR Jaguar (Oxford) Limited | • | 100% | 100% | | |
| Prophets Garage Limited | - | 100% | 100% | | |
| Prophets (Gerrards Cross) Limited | - | 100% | | | |
| Chariots (St. Albans) Limited | - | 100% | | | |
| Shires (Coventry) Limited | • | 100% | | | |
| Churchills (St. Albans) Limited | - | 100% | | | |
| Oxford Mazda Limited | - | 100% | 100% | | |
| Industrial Engineering Division | | | | | |
| Compak Systems Limited | _ | 100% | 100% | | |
| Track Marshall of Gainsborough Limited | • | 100% | | | |
| That Manual of Carabon and America | | | | | |
| Associated Undertakings | | | | | |
| Jaguarsport Littated | | | | | |
| - (Automotive Engineering) | 50 % | • | 50% | | |
| Project XJ220 Limited - (Automotive Engineering) | 59% | | . 50% | | |
| Silverstone Motor Group Limited | 55 /0 | | 2070 | | |
| - (Garage) | 50% | | 50% | | |
| | | | | | |

Except where indicated all companies are registered in England and Wales.

Details of changes in the composition of the Group are provided in note 24.

NOTES TO THE FINANCIAL STATEMENTS Year Ended 31 December 1992

and subsidiary companies

12. INVESTMENTS (CONTINUED)

MOTOR MUSEUM VEHICLES

Motor museum vehicles and the histories attaching thereto are regularly revalued at open market value. The latest valuations were carried out by Duncan Hamilton & Co.(Byfleet) at 31 May 1991 and Christies, Mason and Woods Limited on 1 October 1991, independent experts and specialists in the field of performance vehicles.

| | Geoup & Company | |
|--|-----------------|-------|
| | 1992 | 1991 |
| | £'000 | £'000 |
| Motor museum vehicles at cost or valuation are stated at open market value on: | | |
| 31 May 1991 | 8,022 | 8,092 |
| 1 Ontober 1991 | 1,300 | 1,300 |
| At cost | 617 | 567 |
| | 9,939 | 9,959 |
| If stated under historical cost principles the comparable amounts for the total of motor museum vehicles at cost would be: | 3,093 | 2,773 |
| Included in motor museum vehicles are assets held under finance leases and hire purchase contracts with net book value: | 4,322 | 4,225 |

13. STOCKS

| | Gi | Group | | npany |
|----------------------------|--|---|-----------------|-----------------------------|
| | 1992 | 1991 | 1992 | 1991 |
| | £'000 | £'000 | £'000 | £'006 |
| Raw materials | 414 | 140 | 56 | 10 |
| Components and consumables | 1,472 | 4,909 | 778 | 98 |
| Work in mogress | 2,336 | 1,828 | 188 | 224 |
| Stock for resale: | | | | |
| - owned | 3,513 | 8,475 | 1,766 | 1,580 |
| - under finance lease and | | | | |
| hire purchase contracts | 115 | 817 | 115 | 115 |
| | tion as small amount information small | | *************** | |
| | 7,850 | 16,169 | 2,903 | 2,027 |
| | arman Commission Ages | *************************************** | managara y | triangle the company of the |

| 14. | DERTORS: | AMOUNTS FALLING DUE WITHIN ONE. Y | VPAR |
|-----|----------|--|---------|
| 171 | | CHILD COLLEGE COLLING TO COLLEGE COLLE | 1, (21, |

| | • | รีเวเม | Company | |
|---|---------------|---------------|---------------|---------------|
| | 1992 £'000 | 1991 £'000 | 1992 £'000 | 1991 £'000 |
| | | | | |
| Trade debtors | 4,860 | 3,983 | 109 | 130 |
| Amounts owed by group undertakings | ** | • | 24,642 | 14,680 |
| Amounts owed by associated undertakings | 1,772 | 657 | 1,535 | 126 |
| Corporation tax | | 283 | _ | - |
| Other delitions | 576 | 7,212 | 15 | 5,380 |
| Prepayments and accrued income | 747 | 1,783 | 217 | 813 |
| • | | | - | |
| | 7,935 | 13,918 | 26,518 | 21,129 |
| | | | | |

15. DEBTORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

| | Group | | Contpany | |
|---|---------------|-----------------------|----------------|---------------|
| | 1992 £'000 | 1991 £'060 | £'000 £'000 | 1991 £'000 |
| Amounts owed by investing companies Amounts owed by group undertakings | 6,000 | * | 6,000 | 6,151 |
| | - | | | |
| | 6,000 | ~ | 6,000 | 6,151 |
| | - | وان موالاستواكا ليساد | | |

16. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

| | ; | Group | Company | |
|--|-------------------------|--|--------------------|---|
| | 1992 | 1991 | 1992 | 1991 |
| | £'000 | £'000 | £'000 | £'00\$ |
| Commercial loan (see note 17) | 353 | 308 | - | • |
| Stocking loans | • | 1,819 | _ | 532 |
| Bank loan (see note 17) | = | 400 | - | • |
| Bank overdrafts (see note 17) | 4,857 | 18,407 | - | 11,610 |
| Trade creditors | 3,416 | 6.410 | 1,327 | 865 |
| Amounts owed to group undertakings | - | | 12,625 | 12,237 |
| Amounts due to associated undertakings | 1,073 | 4,309 | 97 | 16 |
| Other creditors | 150 | 1,836 | 5 | 328 |
| Corporation tax | 223 | 137 | • | 1 |
| Other taxation and social security | 516 | 1,603 | 331 | 79 |
| Accruals and deferred income | 6,887 | 11,140 | 3,161 | 432 |
| Obligations under finance leases | • | | -, | , |
| and hire purchase contracts | 2,043 | 2,232 | 1,718 | 1,430 |
| | Sim California Imagelli | | | |
| | 19,518 | 48,601 | 19,464 | 27,580 |
| | | Samuel Sa | Antonia, as Theres | *************************************** |

NOTES TO THE FINANCIAL STATEMENTS Year Ended 31 December 1992

and subsidiary companies

CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR 17.

| | Group | | Company | |
|---|---|---------------|---------------|---------------|
| | 1992 £'000 | 1991 £'000 | 1992 £'000 | 1991 £'000 |
| Convertible loan stock (see below?) | 4,000 | - | 4,000 | • |
| Commercial loan (see below) | 342 | 695 | • | - |
| Bank ioan (see below) | 10,288 | 3,052 | 10,000 | - |
| Long term leans (see below) | | 60 | • | 60 |
| Amounts owed to group undertakings Obligations under finance leases | - | • | 4,116 | 8,679 |
| and hire purchase contracts (see belaw) | 2,561 | 4,097 | 2,134 | 3,577 |
| | 17,191 | 7,904 | 20,250 | 12,316 |
| | *************************************** | | | |

CONVERTIBLE LOAN STOCK

During the year the company issued £4,000,000 loan stock bearing interest at 3% below LIBOR until 30th June 1995 and thereafter at 1% over LIBOR. The loan stock is convertible into non-voting Ordinary shares subject to the Group achieving agreed future profit targets. If the profit targets are not achieved the loan stock is repayable at the rate of £1 million per annum from 30th June 1994. The proceeds of the loan stock issue were used to reduce bank borrowings.

COMMERCIAL LOAN

The commercial loan is repayable over the next two years by half yearly repayments. Interest is payable on the loan at 3% above clearing bank base rate.

BANK LOANS AND OVERDRAFT

The main bank loan of £10,000,000 is repayable in annual instalments of £1,666,667 commencing on 30th November 1994. At 31st December 1992, £3,333,333 (1991 £1,200,000) is due after more than five years. The loan bears interest at a flexible rate over LIBOR.

Bank loats and overdrafts are secured by both a fixed charge over the freehold properties of the Group and by a floating charge over all the assets of the Group. The bank also holds an unlimited cross guarantee between all companies in the Group, supported by a fixed charge on book debts and a floating charge over all the assets of the Group.

LONG TERM LOANS

At 31st December 1992 there are no long term loans. The loans at 31st December 1991 represented loans from oil companies which were interest free and repayable within the second to fifth years inclusive. The loans were transferred to Silverstone Motor Group Limited as part of the disposal detailed in note 24.

OBLIGATIONS UNDER FINANCE LEASES AND HIRF PURCHASE CONTRACTS

All amounts included within creditors falling due after more than one year are repayable within the second to fifth years inclusive.

NOTES TO THE FINANCIAL STATEMENTS. Year Ended 31 December 1992

and subsidiary companies

18. PROVISIONS FOR LIABILITIES AND CHARGES

| DEFERRED TAXATION Movement in year | Group £'000 | Company £'000 |
|--|----------------|------------------|
| At 1 January 1992 Credit for the year | . 539 (323) | 320 (320) |
| At 31 December 1992 | 216 | - |

Provision at year end

As explained in note (1h), provision is made for taxation liabilities arising from the allocation of items to different accounting periods for taxation and for accounting purposes, except where it is probable that the liability will not crystallise. No deferred taxation has been provided on earnings retained by overseas subsidiary undertakings. The source of the balance on the deferred taxation account and the amounts for which provision has not been made are as follows:

| | Pro | vided | Unprovided | |
|--|---------------|---------------|----------------|---|
| THE GROUP | 1992 £'000 | 1991 £'000 | 1992 £'000 | 1991 £'000 |
| | | | | |
| Capital allowances in excess of depreciation | 216 | 659 | 272 | 239 |
| Short term timing differences | - | - | (75) | - |
| Surplus on revaluations and capital gains | _ | - | 1,467 | 1,467 |
| Losses carried forward | - | (120) | (464) | (561) |
| | 216 | 539 | 1,200 | 1,145 |
| THE COMPANY | | | -,, | *************************************** |
| Capital allowances in excess of depreciation | | 440 | 249 | |
| Short term timing differences | _ | - | (165) | - |
| Losses carried forward | - | (120) | (112) | N. |
| | ****** | | | |
| | | 320 | (28) | - |
| | | | - | - |

TEMENTS

NOTES TO THE FINANCIAL STATEMENTS
Year Ended 31 December 1992

and subsidiary companies

| 19. | SHARE CAPITAL | | |
|-----|---|-------------------------|---------------|
| | AUTHORISED | 1992 £°000 | 1991 £'000 |
| | 8,000,000 (1991 nil) "A" Ordinary Shares of £1 each 8,000,000 (1991 1,000,000) "B" Ordinary Shares of £1 each 4,000,000 (1991 nil) Non-roting Shares of £1 each | 8,000 8,000 4,000 | 1,000 |
| | | 20,000 | 1,000 |
| | ALLOTTED CALLED UP AND FULLY PAID 8,000,000 (1991 nil) "A" Ordinary shares of £1 each 8,000,000 (1991 250,000) "B" Ordinary shares of £1 each | 8,000 8,000 | 250 |
| | | Cy. C. Thomas | ····· |
| | | 16,000 | 250 |

The following changes to authorised and issued share capital took place during the year to enable the Group's gearing to be reduced and also provide sufficient working capital to fulfil the Group's medium term plans:

- a. On 9th October 1992, the authorised share capital of the Company was increased to £8,000,000 by the creation of 7,000,000 "B" Ordinary shares of £1 each. On the same date the Company issued 31 bonus £1 "B"Ordinary shares for each "B" Ordinary share in issue. This bonus issue was made from reserves by way of issuing £7,750,000 of new shares.
- b. On 30th November 1992:

The authorised share capital of the Company was further increased to £20,000,000 by the creation of 8,000,000 "A" Ordinary shares of £1 each and 4,000,000 Non-voting shares of £1 each.

21, Investimenti UK Ltd, a wholly owned subsidiary of Edizione Holdings SpA, acquired 7,999,999 new £1 "A" Ordinary shares in exchange for £7,999,999 cash consideration.

Mr T D T Walkinshaw acquired one new £1 "A" Ordinary share in exchange for £1 cash consideration.

As detailed in note 17 to the financial statements, 4,000,000 Non-voting shares of £1 each may be issued by way of conversion of the £4,000,000 convertible loan stock in the event of the Company achieving agreed future profit targets.

TWR GROUP LIMITED and subsidiary companies

NOTES TO THE FINANCIAL STATEMENTS Year Ended 31 December 1992

At 31 December 1992

| 20. | RESERVES | | | | | |
|-----|--|------------------------------|-------------------------------|--------------------------------|---------------------------------|------------------|
| | | ofit and Account £'000 | Capital F Reserve £'000 | Revolution Reserve £'000 | Translation Reserve £'000 | Total 2°000 |
| | THE GROUP | | | | | |
| | At 1 January 1991 as previously reported | 6,137 | 83 | 10,757 | 6 | 16,983 |
| | Prior year adjustments Director's property revaluation Other adjustments (see below) | (6,635) | - | (41) | - | (41) (6,635) |
| | Transfer of amount equivalent to depreciation on revalued assets | 35 | 444 | (35) | • | - |
| | At I January 1991 as restated | (463) | 83 | 10,681 | 6 | 10,307 |
| | Loss for the year ended 31st December 1991 | | | | | |
| | as restated (see below) Eliminated on disposals | (335) | - | (267) | * | (335) (267) |
| | Exchange movement for the year Deconsolidation of subsidiary | 19 167 | | - | 33 (12) | 52 155 |
| | Transfer of amount equivalent to depreciation on revalued assets | 37 | • | (37) | - | - |
| | At 1 January 1992 as restated | (575) | 83 | 10,377 | 27 | 9,912 |
| | Retained profit for the year Exchange movement for the year | 2,278 | | • | 73 | 2,278 73 |
| | Revaluations in year Bonus share issue | (1,750) | - | (451) (6,000) | - | (451) (7,750) |
| | Transfer of amount equivalent to depreciation on revalued assets | 30 | • | (30) | - | |

The Group's share of post acquisition accumulated reserves of material associated undertakings at 31st December 1992 is a loss of £1,287,000, (1991 loss of £1,058,000). The loss therein for the year is £229,000, (1991 loss of £176,000).

83

3,896

100

4,062

(17)

NOTES TO THE FINANCIAL STATEMENTS Year Ended 31 December 1992

20,

and subsidiary companies

| = = " | ofit and Account £'000 | Capital R Reserve £'000 | evaluation Reserve £'000 | Translation Reserve £'000 | Tota £'00t |
|---|------------------------------|-------------------------------|--------------------------------|---------------------------------|---------------|
| THE COMPANY | | | | | |
| At I January 1991 as previously | | | 4.000 | | <i></i> |
| reported Prior year adjustments (see below) | 1,141 (878) | - | 4,986 - | ** | 6,12 (878 |
| At I January 1991 as restated | 263 | | 4,986 | - | 5,24 |
| Profit for the year ended 31st December 1991 | | | | | |
| as previously reported | 1,574 | - | - | - | 1,57 |
| Eliminated on disposals | - | • | (30) | • | (30 |
| Group transfers | * | - | 2,340 | - | 2,34 |
| At 1 January 1992 as restated | 1,837 | - | 7,296 | - | 9,13 |
| Retained profit for the year | 3,362 | - | - | - | 3,36 |
| Revaluations in year | - | • | (451) | • | (451 |
| Bonus share issue | (1,750) | | (6,000) | - | (7,750 |
| At 31 December 1992 | 3,449 | | 845 | | 4,29 |

The directors currently consider that only the profit and loss account reserves are distributable.

and subsidiary companies

NOTES TO THE FINANCIAL STATEMENTS Year Ended 31 December 1992

| 20. | RESERVES (CONTINUED) | ~ | | 0- | |
|-----|--|---|-------------------|---------------|--------------------|
| | | | oup | | mpany |
| | | 1991 £'000 | Pre-1991 £'000 | 1991 £'000 | Pre -1991 £'600 |
| | ANALYSIS OF PRIOR YEAR ADJUSTMENT | S | | | |
| | Profit for the year ended 31st December 1991 | | | | |
| | as previously reported | 1,900 | - | 1,574 | _ |
| | Freehold property depreciation | (108) | (252) | - | • |
| | Bad debt provisions | (93) | (696) | - | (268) |
| | Property valuation provisions | ` - | (183) | - | ` |
| | Stock valuation provisions | (1,782) | (500) | - | (500) |
| | Development expenditure write off | (242) | (1,877) | - | • |
| | Write back of previously amortised | • , | ` , | | |
| | development expenditure | 161 | - | - | - |
| | Unlisted investment write off | (200) | (200) | • | - |
| | Associated company investment write off | · _ | (2,383) | - | • |
| | Museum vehicle investment write off | _ | (110) | - | (110) |
| | Goodwill on consolidation write back/(off) | 303 | (434) | - | ` _ |
| | Tooling costs write off | (108) | ` <u>-</u> | - | - |
| | Other provisions | (166) | - | - | - |
| | Loss for the year ended 31st December 1991 | | | - | |
| | as restated | (335) | | 1,574 | |
| | | *************************************** | | - | |
| | Prior year adjustment total | | (6,635) | | (878) |

The only prior year adjustment which has had an effect on the reported profit for 1992 is the adjustment to depreciate freehold property, which has had the effect of reducing reported profits by £110,000.

21. RECONCILIATION OF OPERATING PROFIT TO NET CASH (OUTFLOW)/INFLOW FROM **OPERATING ACTIVITIES**

| | 1992 | 1991 |
|---|--|---------------------------------|
| | £'000 | £'000 |
| Operating profit | 5,492 | 5,087 |
| Depreciation and other amounts written off fixed assets | 2,596 | 3,541 |
| Loss on sale of tangible fixed assets | 595 | 623 |
| Gain on disposal of shares in subsidiary undertakings (see note 24) | (2,903) | - |
| Decrease/(increase) in stocks | 5,236 | (1,192) |
| Increase in trade and other debtors | (2,379) | (2,341) |
| (Decrease)/increase in trade and other creditors | (9,510) | 2,834 |
| Exchange differences | 75 | 24 |
| Expenses paid in connection with share issue | 549 | - |
| | Partie William Services | |
| Net cash (outflow)/inflow from operating activities | (249) | 8,576 |
| | ♥************************************ | time desirable and a seriously. |

NOTES TO THE FINANCIAL STATEMENTS Year Ended 31 December 1992

and subsidiary companies

| 22. | CASH AND CASH EQUIVALENTS | | | 4888 | |
|-----|---|----------------------------|---------------|---|--|
| | CHANGES DURING THE YEAR | | | 1992 £'000 | 1991 £'000 |
| | At 1st January Net cash inflow | | | (17,536) 12,737 | (16,674) (862) |
| | Net tasi funow | | | 12,737 | (802) |
| | At 31st December | | | (4,799) | (17,536) |
| | ANALYSIS OF BALANCES | | | | Change |
| | | | | 4004 | in year |
| | | | 1992 £'000 | 1991 £'000 | 1992 £'000 |
| | Cash at bank and in hand | | 58 | 871 | (813) |
| | Bank overdrafts | | (4,857) | (18,407) | 13,550 |
| | At 31st December | | (4,799) | (17,536) | 12,737 |
| | | | | | |
| | | | | | Change |
| | | | 1001 | 1000 | in year |
| | | | 1991 £'000 | 1990 £'000 | 1991 £'000 |
| | | | 7 000 | 2.000 | £ 000 |
| | Cash at bank and in hand | | 871 | 2,609 | (1,738) |
| | Bank overdrafts | | (18,407) | (19,283) | 876 |
| | At 31st December | | (17,536) | (16,674) | (862) |
| | | | | | |
| 23. | ANALYSIS OF CHANGES IN FINANCING | DURING T | HE YEAR | | |
| | | Sha (Including | re Capital | | nd Finance Obligations |
| | | 1992 | | | Jungarions |
| | | 1347 | 1991 | 1992 | 1901 |
| | | £'000 | 1991 £'000 | 1992 £'000 | 1991 £'000 |
| | At 1st January | | | £'000 12,663 | £'000 14,544 |
| | Cash inflows from financing | £'000 250 | £'000 | £'000 | £'000 |
| | Cash inflows from financing Shares issued for eash | £'000 250 - 8,000 | £'000 | £'000 12,663 | £'000 14,544 |
| | Cash inflows from financing Shares issued for eash Shares issued for non-eash consideration | £'000 250 | £'000 | £'000 12,663 14,000 | £'000 14,544 313 |
| | Cash inflows from financing Shares issued for eash Shares issued for non-eash consideration Loan repayments | £'000 250 - 8,000 | £'000 | £'000 12,663 14,000 (4,485) | £'000 14,544 313 - (1,287) |
| | Cash inflows from financing Shares issued for eash Shares issued for non-eash consideration Loan repayments Inception of finance lease contracts | £'000 250 - 8,000 | £'000 | £'000 12,663 14,000 (4,485) 639 | £'000 14,544 313 - (1,287) 3,765 |
| | Cash inflows from financing Shares issued for eash Shares issued for non-eash consideration Loan repayments | £'000 250 - 8,000 | £'000 | £'000 12,663 14,000 (4,485) | £'000 14,544 313 - (1,287) |
| | Cash inflows from financing Shares issued for eash Shares issued for non-eash consideration Loan repayments Inception of finance lease contracts Repayment of principal on finance leases | £'000 250 - 8,000 | £'000 | £'000 12,663 14,000 (4,485) 639 (1,838) | £'000 14,544 313 - (1,287) 3,765 |

NOTES TO THE FINANCIAL STATEMENTS Year Ended 31 December 1992

and subsidiary companies

24. DISPOSALS

On 9th April 1992, the group transferred its garage division to a newly formed subsidiary, Silverstone Motor Group Limited. On the same date Silverstone Circuits Limited invested £5,300,000 cash in Silverstone Motor Group Limited in exchange for the acquisition of 50% of the Ordinary share capital and 62.5% of the Preference share capital. The effect of the above transactions has been that the garage division of the Group became an associated undertaking as from 9th April 1992 and the accounts have been prepared on this basis. The financial effect of the transactions is as follows:

| | £'090 |
|--------------------------------------|---|
| Net liabilities disposed of: | |
| Fixed assets | 626 |
| Stocks | 3,083 |
| Debtors | 2,086 |
| Creditors | (5,090) |
| Bank overdraft | (2,408) |
| | |
| | (1,703) |
| Preference share investment acquired | 1,200 |
| Less: costs of disposal | (340) |
| | distributes with the control of the |
| Profit on disposal | 2,563 |
| | |

25. OPERATING LEASE COMMITMENTS

At 31st December 1992 there existed annual commitments under non-cancellable operating leases as set out below:

| | Land & Buildings | | Other | |
|--------------------------------|------------------|-------------|-------|-------|
| | 1992 | 1991 | 1992 | 1991 |
| | £'000 | £'000 | £'000 | £'000 |
| GROUP | | | | |
| Operating leases which expire: | | | | |
| Within one year | 80 | - | 40 | 129 |
| In the second to fifth years | 69 | 822 | 125 | 192 |
| Over five years | 877 | 422 | - | • |
| | | | | - |
| COMPANY | | | | |
| Operating leases which expire: | | | | |
| Within one year | - | • | - | 2 |
| In the second to fifth years | - | 750 | 34 | - |
| Over five years | 662 | 147 | • | • |
| | | | - | |

NOTES TO THE FINANCIAL STATEMENTS Year Ended 31 December 1992

and subsidiary companies

| 26. | CAFITAL COMMITMENTS | Gro | up | Com | pany |
|-----|---|---------------|---------------|---------------|---------------|
| | | 1992 £'000 | 1991 £'000 | 1992 £'000 | 1991 £'000 |
| | Contracted for but not provided in the accounts | - | 43 | | 2 |
| | Authorised but not contracted for | - | 92 | - | 29 |

27. CONTINGENT LIABILITIES

TWR Group Limited and certain of its subsidiary undertakings have, in the ordinary course of business, entered into indemnity and guarantee agreements in favour of third parties the total value of which at 31st December 1992 was £98,000 (1991 £302,000). The Group has also given guarantees in connection with banking facilities granted to subsidiary undertakings the value of which as at 31st December 1992 was £288,000 (1991 £280,000).

Prior to the disposal of Silverstone Motor Group Limited, certain subsidirey undertakings held new vehicle stocks on a consignment basis, and in the event of the stock-holding period exceeding 180 days the undertakings become liable for the full value of the vehicles. There are no such stocks at 31st December 1992, however the value of new vehicle stock held on a consignment basis at 31st December 1991 was £1,268,000.

In the normal course of business, companies in the Group entered into forward contracts of foreign currency. At 31st December 1992 the value of such forward contracts was £nil (1991 £1,898,000).

The Company is currently involved in litigation with Silverstone Circuits 1 imited in connection with the purchase by Silverstone Circuits Limited of 50% of the Ordinary share capital and 62.5% of the Preference share capital of Silverstone Motor Group Limited. The litigation has been suspended while the parties (which include Mr Walkinshaw, the Chairman) explore the sale of the above shares. In the event that litigation recommenced and there was an unfavourable outcome, this could result in additional liabilities. The Company is vigorously resisting the claim in respect of which the Defendants have arguable defences both as to liability and quantum. Details of the transaction, in which Silverstone Circuits Limited invested £5,300,000 cash in Silverstone Motor Group Limited are provided in note 24 to the financial statements.

28. POST BALANCE SHEET EVENTS

On 4th June 1993, The assets and trades, excluding the freehold property, of Compak Systems Limited and Track Marshall of Gainsborough Limited were transferred at book value to a new subsidiary, Bookman Promotions Limited.

On 7th July 1993, The investment in Bookman Promotions Limited was sold to Packmace Limited in exchange for £2,500,000 4% Cumulative Redeemable Convertible Preference Shares in Packmace Limited. The Preference shares in Packmace Limited will be converted into Deferred Ordinary Shares on the payment to TWR of deferred consideration based on future turnover.

29. INVESTING COMPANIES

The company is owned jointly by Broadstone Estates Limited and 21, Investimenti UK Limited, companies registered in England and Wales.

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DIRECTORS, OFFICERS AND ADVISERS

And the state of t

EXECUTIVE

T D T Walkinshaw

DIRECTORS

(Chairman & Managing Director)

R S Silman

(Technical Director)

S Fernback

(Finance Director)

NON-EXECUTIVE

DIRECTORS

A Benetton

F Briatore

M Masetti

SECRETARY AND

A D Mitchell

REGISTERED OFFICE

1 Station Field Industrial Estate

Kidlington

Oxford 0X5 1JD

AUDITORS

Arthur Audersen

1 Surrey Street

London WC2R 2PS

BANKERS

Royal Bank of Scotland ptc

60 High Street

Musselburgh

Midlothian EH21 7PY

REGISTERED NUMBER

1194903