**Directors' Report and Financial Statements** 

For the Year Ended 31 December 2011

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# **Company Information**

**Directors** 

P Keenan

D P Goodchild G M Beddard G C White

Company secretary

**Bauer Group Secretariat Limited** 

Company number

1176085

Registered office

1 Lincoln Court Lincoln Road Peterborough PE1 2RF

Auditor

Grant Thornton UK LLP

Registered Auditor & Chartered Accountants

Grant Thornton House

Melton Street Euston Square London NW1 2EP

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| Sontents                          |        |
|-----------------------------------|--------|
|                                   | Page   |
| Directors' Report                 | 1 - 4  |
| Independent Auditor's Report      | 5      |
| Profit and Loss Account           | 6      |
| Balance Sheet                     | 7      |
| Notes to the Financial Statements | 8 - 21 |

# Directors' Report For the Year Ended 31 December 2011

The directors present their report and the financial statements for the year ended 31 December 2011

#### Principal activities

Bauer Consumer Media Limited ("the Company") is a multimedia business organised through a number of fellow subsidiaries who act as agents for the Company

#### **Business review**

Operating profits during the year of £50,549,000 (2010 £52,693,000) delivered an operating margin of 22 2% (2010 21 4%)

The company's portfolio of influential media brands includes many of the best known magazines, websites and events in the UK, which deliver excellent content to our audiences whenever, however and wherever they want

This provides an excellent platform for customers to reach their target audience through effective advertising campaigns

The Company is proud of its reputation as an industry innovator and invested £5.8m (2010 £4.8m) on new product development (including acquisitions) during the year

On 23 November 2011, the Company acquired the entire share capital of Classiccarsforsale Limited, one of the UK's largest classified websites specialising in classic cars. It joins our successful magazines - Classic Car Weekly, Practical Classics and Classic Cars - to form an unparalleled online and print alliance spanning the entire classic car market. Working together as one multi-platform and transactional classic car portfolio will lead to tangible benefits for our business.

#### Results and dividends

The profit for the year, after taxation, amounted to £42,087,000 (2010 - £48,805,000)

No interim dividend (2010 £224,000,000) was paid during the year. The Directors do not recommend the payment of a final dividend (2010 £nil)

#### **Directors**

The directors who served during the year were

P Keenan

D P Goodchild

G M Beddard

G C White

# Directors' Report For the Year Ended 31 December 2011

#### Principal risks and uncertainties

#### Advertising

The Company, along with other businesses in the advertising sector, is exposed to fluctuation in advertising media spend

#### Credit risk

The Company's credit risk is primarily attributable to its trade debtors. Credit risk is managed by obtaining prepayments from new customers, and running credit checks on existing customers. Liquidity and cashflow risks are managed through support from the Company's parent.

#### Other

Other key risks include a loss of key personnel and increased competition in the marketplace

#### Key performance indicators ("KPIs")

The Company uses a range of performance measures to monitor and manage the business effectively. These are both financial and non-financial. Key financial performance indicators are turnover and operating profit on continuing operations. The key non-financial performance indicators include the number of staff employed (note 6) by the Company, newsstand and subscription copy sales, as published by the Audit Bureau of Circulation on a six monthly or annual basis.

The key financial performance indicators are set out below

|                           | 2011<br>£'000     | 2010<br>£'000     |
|---------------------------|-------------------|-------------------|
| Turnover Operating profit | 228,057<br>50,549 | 245,776<br>52,693 |

### **Future developments**

The external commercial environment remains competitive in 2012 and beyond in all sectors. Future emphasis will continue on investing in existing products, developing new products and migrating existing brands across other platforms. The directors believe that with our strong brands the business is well positioned to face the fast-changing and challenging media environment of 2012 and beyond.

# Company's policy for payment of creditors

The Company recognises the benefits to be derived from maintaining good relationships with its suppliers. It is the Company policy that payment is made on time, provided suppliers perform in accordance with agreed terms. Trade creditors at the year end represented 11 days (2010–12 days) of purchases.

#### Employee involvement

The directors attach great importance to keeping staff fully informed of the Company's financial progress to involve them as much as possible in the activities of the Company Information is communicated through Bauer's Intranet - Planetbauer - and periodic discussions take place to keep people informed and seek out their ideas and opinions

# Directors' Report For the Year Ended 31 December 2011

### Disabled employees

Disabled employees are given the same consideration as others and, depending on their skills and abilities, will enjoy the same training, development and prospects as other staff. Employees who become disabled during their employment with the Company will be retained wherever possible and encouraged to develop their careers.

### Directors' responsibilities statement

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgments and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors are responsible for the maintenance and integrity of the corporate and financial information included on the Company's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements and other information included in Directors' Reports may differ from legislation in other jurisdictions.

#### Provision of information to auditor

Each of the persons who are directors at the time when this Directors' Report is approved has confirmed that

- so far as that director is aware, there is no relevant audit information of which the Company's auditor is unaware, and
- that director has taken all the steps that ought to have been taken as a director in order to be aware of any information needed by the Company's auditor in connection with preparing its report and to establish that the Company's auditor is aware of that information

### Directors' Report For the Year Ended 31 December 2011

### **Auditor**

The auditor, Grant Thornton UK LLP, has indicated its willingness to continue in office. The Company has elected under section 487 of the Companies Act 2006 not to re-appoint the auditor annually. Therefore the auditor, Grant Thornton UK LLP, is deemed to be re-appointed for the next financial year.

This report was approved by the board on 12 July 2012 and signed on its behalf

G C White

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Director

### Independent Auditor's Report to the Members of Bauer Consumer Media Limited

We have audited the financial statements of Bauer Consumer Media Limited for the year ended 31 December 2011, which comprise the Profit and Loss Account, the Balance Sheet and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an Auditor's Report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditor

As explained more fully in the Directors' Responsibilities Statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the Auditing Practices Board's website at www frc org uk/apb/scope/private cfm

#### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the Company's affairs as at 31 December 2011 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Mark Henshaw (Senior Statutory Auditor)

for and on behalf of Grant Thornton UK LLP

Statutory Auditor Chartered Accountants

London

Date 12 July 2012

# Profit and Loss Account For the Year Ended 31 December 2011

|   | Note | 2011<br>£000 | 2010<br>£000 |
|---|------|--------------|--------------|
| Turnover                                      | 1,2  | 228,057      | 245,776      |
| Cost of sales                                 |      | (89,769)     | (95,384)     |
| Gross profit                                  |      | 138,288      | 150,392      |
| Distribution costs                            |      | (13,587)     | (13,841)     |
| Administrative expenses                       |      | (80,311)     | (90,094)     |
| Other operating income                        | 3    | 6,159        | 6,236        |
| Operating profit                              | 4    | 50,549       | 52,693       |
| Income from shares in group undertakings      |      | ·<br>-       | 5,000        |
| Income from other participating interests     |      | 2,250        | 3,625        |
| Profit on disposal of business                |      | 4,271        | -            |
| Interest receivable and similar income        |      | 566          | 2,283        |
| Interest payable and similar charges          | 8    | (303)        | (254)        |
| Profit on ordinary activities before taxation |      | 57,333       | 63,347       |
| Tax on profit on ordinary activities          | 9    | (15,246)     | (14,542)     |
| Profit for the financial year                 |      | 42,087       | 48,805       |

All amounts relate to continuing operations

There were no recognised gains and losses for 2011 or 2010 other than those included in the Profit and Loss Account

The notes on pages 8 to 21 form part of these financial statements

# BAUER CONSUMER MEDIA LIMITED Registered number 1176085

# Balance Sheet As at 31 December 2011

|   | Note | 2000     | 2011<br>£000 | £000        | 2010<br>£000 |
|---|------|----------|--------------|-------------|--------------|
| Fixed assets  |      |          |              |             |              |
| Intangible assets                                       | 10   |          | 4,739        |             | 7,023        |
| Tangible assets   | 11   |          | 1,202        |             | 1,906        |
| Investments   | 12   | _        | 16,946       | _           | 14,933       |
|   |      |          | 22,887       | _           | 23,862       |
| Current assets  |      |          |              |             |              |
| Stocks  | 13   | 1,830    |              | 2,471       |              |
| Debtors   | 14   | 23,195   |              | 20,824      |              |
| Investments   | 15   | 57,951   |              | 34,273      |              |
| Cash at bank  | _    | 51,727   | _            | 24,955      |              |
|   |      | 134,703  |              | 82,523      |              |
| Creditors amounts falling due within one year           | 16   | (83,835) |              | (74,766)    |              |
| Net current assets                                      | -    |          | 50,868       | <del></del> | 7,757        |
| Total assets less current liabilities                   |      | •        | 73,755       | _           | 31,619       |
| Creditors: amounts falling due after more than one year | 17   |          | (48)         |             | -            |
| Provisions for liabilities                              |      |          |              |             |              |
| Other provisions  | 19   |          | (1,003)      |             | (1,002)      |
| Net assets  |      | -        | 72,704       | ·           | 30,617       |
| Capital and reserves                                    |      |          | _            |             |              |
| Called up share capital                                 | 20   |          | 400          |             | 400          |
| Profit and loss account                                 | 21   | _        | 72,304       | _           | 30,217       |
| Shareholders' funds                                     | 22   | •        | 72,704       | _           | 30,617       |

The financial statements were approved and authorised for issue by the board and were signed on its behalf on 12 July 2012

Lan, Went

G C White Director

The notes on pages 8 to 21 form part of these financial statements

### Notes to the Financial Statements For the Year Ended 31 December 2011

### 1 Accounting Policies

# 1.1 Basis of preparation of financial statements

These financial statements have been prepared on the going concern basis, under the historical cost convention, and in accordance with the Companies Act 2006 and applicable accounting standards in the United Kingdom. The directors, in accordance with the Financial Reporting Standard 18, "Accounting Policies" ("FRS 18"), confirm that the accounting policies used by the Company are the most appropriate, consistently applied and adequately disclosed.

The Company is itself a subsidiary company and is exempt from the requirement to prepare group accounts by virtue of section 400 of the Companies Act 2006. These financial statements therefore present information about the Company as an individual undertaking and not about its group.

#### 12 Cash flow

The Company, being a subsidiary undertaking where 90% or more of the voting rights are controlled within the group whose consolidated financial statements are publicly available, is exempt from the requirement to draw up a cash flow statement in accordance with FRS 1

#### 13 Turnover

Turnover comprises revenue recognised by the Company in respect of goods and services supplied during the year, exclusive of Value Added Tax and trade discounts

Revenue is recognised when the significant risks and rewards of ownership have been transferred to a third party, or for services provided, at the point when it is probable that the economic benefits will flow to the Company and when the amount of revenue can be reliably measured. Revenue is measured at the fair value of the consideration.

Magazine news stand circulation and advertising revenue are recognised according to the on-sale date of the publication. A provision is deducted from circulation revenue for expected returns, which is adjusted for actual returns when this is known. Pre-paid subscription revenues are shown as deferred income and released to the income statement over the life of the subscription.

Event income is recognised when the event has taken place

#### 1.4 Intangible fixed assets and amortisation

Publishing rights, titles and exhibitions are capitalised and amortised through the profit and loss account over their estimated useful economic lives - based on the nature, age and stability of the industry in which the business operates and viewed by the directors as not exceeding 20 years. The net book amounts of intangible fixed assets are reviewed by the directors at the end of the first full financial year after acquisition if there is any event or change in circumstances that indicates that the carrying value may have declined

Impairment is measured by comparing the carrying value of the asset with the higher of the net realisable value and the value in use. The value in use is measured with reference to discounted cash flows based on future revenue and the Company's weighted average cost of capital. Any impairment charges are recognised in the profit and loss account for the period in which they arise, unless they relate to previously revalued assets.

# Notes to the Financial Statements For the Year Ended 31 December 2011

#### 1 Accounting Policies (continued)

#### 1 5 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost of fixed assets, less their estimated residual value, over their expected useful lives on the following bases.

Short Term Leasehold Property

Over the period of the lease

Office equipment and vehicles

3 to 5 years

#### 1.6 Investments

Investments in subsidiary, associate and joint venture undertakings are included in the balance sheet at cost. Their value is reviewed annually by the directors and provision is made, where appropriate, for any permanent diminution in value.

#### 17 Stocks

Stocks are valued at the lower of cost and net realisable value after making due allowance for obsolete and slow-moving stocks. Cost includes all direct costs and an appropriate proportion of fixed and variable overheads.

#### 1.8 Operating leases

Rentals under operating leases are charged to the Profit and Loss Account on a straight line basis over the lease term

### 1.9 Other operating income

Income from royalties and licensing magazine brands to third party publishers is recognised on an accruals basis

#### 1 10 Dividend receivable

Dividends receivable are recognised as income in the profit and loss account in the period in which they are approved by the shareholders of the investment company. Interim dividends receivable are recorded in the period in which they are paid.

### 1 11 Dividend payable

Dividend distributions to the Company's shareholders are recognised as a liability either in the period in which the dividends are approved by the Company's shareholders or, in the case of interim dividends when the dividend is paid

### Notes to the Financial Statements For the Year Ended 31 December 2011

#### 1 Accounting Policies (continued)

#### 1.12 Deferred taxation

Full provision is made for deferred tax assets and liabilities arising from all timing differences between the recognition of gains and losses in the financial statements and recognition in the tax computation

A net deferred tax asset is recognised only if it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted

Deferred tax assets and liabilities are calculated at the tax rates expected to be effective at the time the timing differences are expected to reverse

Deferred tax assets and liabilities are not discounted

# 1.13 Pensions

The Bauer Media Group, of which the Company is a subsidiary, operates a defined contribution pension scheme provided by Scottish Widows known as Bauer Consumer Media Pension scheme for all eligible staff across the Group. The costs of this pension scheme are charged to the profit and loss account as they become payable.

#### 2 Turnover

The directors are of the opinion that disclosing the Company's turnover by activity is not in the best interests of the Company

A geographical analysis of turnover is as follows

|   | £000              | £000              |
|---|-------------------|-------------------|
| United Kingdom<br>Rest of world   | 212,969<br>15,088 | 229,837<br>15,939 |
|   | 228,057           | 245,776           |
| An analysis of profit on ordinary activities before taxation is given below | v                 |                   |
|   | 2011<br>£000      | 2010<br>£000      |
| United Kingdom<br>Rest of the World   | 53,068<br>4,265   | 59,212<br>4,135   |
| Total   | 57,333            | 63,347            |

2010

2011

# Notes to the Financial Statements For the Year Ended 31 December 2011

|    | An analysis of net assets is given below  | 2011                   | 2010           |
|----|---|------------------------|----------------|
|    |   | £000                   | £000           |
|    | United Kingdom  | 72,704<br>————         | 30,617         |
| 3. | Other operating income  |                        |                |
|    |   | 2011                   | 2010           |
|    |   | £000                   | £000           |
|    | Royalty and licensing income  | 6,159<br>              | 6,236          |
| 4. | Operating profit  |                        |                |
|    | The operating profit is stated after charging   |                        |                |
|    |   | 2011                   | 2010           |
|    |   | £000                   | £000           |
|    | Amortisation - intangible fixed assets  | 2,284                  | 2,307          |
|    | Depreciation of tangible fixed assets   | ·<br>                  |                |
|    | - owned by the company Operating lease rentals  | 725                    | 813            |
|    | - plant and machinery   | 845                    | 784            |
|    | - other operating leases  | 3,761                  | 4,158          |
|    | Some operating leases refer to car leases and there are no commentals   | nitments at the period | end for future |
| 5. | Auditors' remuneration  |                        |                |
|    |   | 2011                   | 2010           |
|    |   | £000                   | £000           |
|    | Fees payable to the Company's auditor for the audit of the Company's and its parent and subsidiaries' annual accounts Fees payable to the Company's auditor and its associates in | 92                     | 105            |
|    | respect of Other services relating to taxation  | 2                      | 6              |
|    | All other services  | 7                      | -              |

# Notes to the Financial Statements For the Year Ended 31 December 2011

| 6  | Staff costs  |                      |                     |
|----|--|----------------------|---------------------|
|    | Staff costs, including directors' remuneration, were as follows  |                      |                     |
|    |  | 2011<br>£000         | 2010<br>£000        |
|    | Wages and salaries Social security costs Other pension costs   | 3,043<br>409<br>128  | 3,083<br>346<br>157 |
|    |  | 3,580                | 3,586               |
|    | The average monthly number of employees, including the directors, duri   | ng the year was as f | ollows              |
|    |  | 2011                 | 2010                |
|    | LUX Cill Access and a constant   | No.                  | No                  |
|    | UK full-time employees =   | 72                   | <del></del>         |
| 7. | Directors' remuneration  |                      |                     |
|    |  | 2011<br>£000         | 2010<br>£000        |
|    | Emoluments   | 805                  | 702                 |
|    | Company pension contributions to defined contribution pension schemes  | 38                   | 89                  |
|    | During the year retirement benefits were accruing to 2 directors (2 contribution pension schemes                                   | 2010 - 2) in respec  | at of defined       |
|    | The highest paid director received remuneration of £567,000 (2010 - £48  | 33,000)              |                     |
|    | The value of the company's contributions paid to a defined contribution highest paid director amounted to £18,000 (2010 - £70,000) | pension scheme in r  | espect of the       |
| 8. | Interest payable   |                      |                     |
|    |  | 2011<br>£000         | 2010<br>£000        |
|    | On loans from group undertakings   | 303                  | 254                 |

# Notes to the Financial Statements For the Year Ended 31 December 2011

| Taxation  |  |  |
|---|--|--|
|   | 2011<br>£000   | 2010<br>£000   |
| Analysis of tax charge in the year  |  |  |
| Current tax (see note below)  |  |  |
| UK corporation tax charge on profit for the year Adjustments in respect of prior periods  | 15,270<br>80   | 14,683<br>(195)                                      |
| Total current tax   | 15,350   | 14,488   |
| Deferred tax  |  |  |
| Effect of decreased tax rate on opening asset   | 22   |  |
| Deferred tax - current year   | (26)   | 8  |
| Deferred tax - prior year   | (100)  | 46   |
| Total deferred tax (see note 18)  | (104)  | 54   |
| Tax on profit on ordinary activities  | 15,246   | 14,542   |
| Factors affecting tax charge for the year  The tay assessed for the year is higher than (2010), leaves than the   | daud unta af assu                                    |  |
| The tax assessed for the year is higher than (2010 - lower than) the sthe UK of 26 5% (2010 - 28%). The differences are explained below   | tanoard rate of corp                                 | oration tax in                                       |
|   | 2011   |  |
|   |  |  |
| Profit on ordinary activities before tax  | £000<br>57,333                                       |  |
| ,   | £000   | 2010<br>£000<br>63,347                               |
| •   | £000   | £000   |
| Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 26 5% (2010 - 28%)  | £000<br>57,333                                       | £000<br>63,347                                       |
| Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 26 5% (2010 - 28%)  Effects of  Non-tax deductible amortisation of goodwill and impairment  | £000<br>57,333                                       | £000<br>63,347<br>17,737                             |
| Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 26 5% (2010 - 28%)  Effects of Non-tax deductible amortisation of goodwill and impairment Expenses not deductible for tax purposes, other than goodwill   | £000<br>57,333<br>—————————————————————————————————— | £000<br>63,347<br>17,737<br>439                      |
| Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 26 5% (2010 - 28%)  Effects of  Non-tax deductible amortisation of goodwill and impairment Expenses not deductible for tax purposes, other than goodwill amortisation and impairment Depreciation in excess of capital allowances   | £000<br>57,333<br>—————————————————————————————————— | £000<br>63,347<br>17,737<br>439<br>318               |
| Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 26 5% (2010 - 28%)  Effects of  Non-tax deductible amortisation of goodwill and impairment Expenses not deductible for tax purposes, other than goodwill amortisation and impairment Depreciation in excess of capital allowances  Adjustments to tax charge in respect of prior periods  | £000<br>57,333<br>—————————————————————————————————— | £000<br>63,347<br>17,737<br>439<br>318<br>4          |
| Effects of  Non-tax deductible amortisation of goodwill and impairment Expenses not deductible for tax purposes, other than goodwill amortisation and impairment Depreciation in excess of capital allowances Adjustments to tax charge in respect of prior periods Changes in provisions leading to an increase (decrease) in the tax  | £000<br>57,333<br>—————————————————————————————————— | £000<br>63,347<br>17,737<br>439<br>318<br>4<br>(195) |
| Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 26 5% (2010 - 28%)  Effects of  Non-tax deductible amortisation of goodwill and impairment Expenses not deductible for tax purposes, other than goodwill amortisation and impairment  Depreciation in excess of capital allowances  Adjustments to tax charge in respect of prior periods | £000<br>57,333<br>—————————————————————————————————— | £000<br>63,347<br>17,737<br>439<br>318<br>4          |

Current tax charge for the year (see note above)

14,488

15,350

# Notes to the Financial Statements For the Year Ended 31 December 2011

#### 9. Taxation (continued)

### Factors that may affect future tax charges

The standard rate of Corporation Tax in the UK reduced from 28% to 26% with effect from 1 April 2011 Accordingly the Company's profits for this accounting period are taxed at an effective rate of 26.5%

The March 2011 Budget Announcement proposed that the main rate of corporation tax would be reduced to 26% from 1 April 2011 and 25% from 1 April 2012. As these changes were substantively enacted at the balance sheet date, the deferred tax asset has been restated to reflect the reduced tax rate of 25%. The effect of this in these financial statements is not material.

The March 2012 Budget announcement included a further proposal to reduce the main rate of corporation tax to 24% from 1 April 2012, with further reductions to reduce the rate to 22% by 1 April 2014. As these changes had not been substantively enacted at the balance sheet date no account has been taken of them in these financial statements.

The overall effect of the further changes from 25% to 22% if applied to the deferred tax balance at 31 December 2011 would not be material

The rate of writing down allowances on the main pool of plant and machinery and on the special rate pool will fall to 18% and 8% respectively with effect from 1 April 2012

# 10. Intangible fixed assets

| Publishing<br>rights and<br>titles<br>£000 |
|--|
|  |
| 22,072                                     |
|  |
| 15,049                                     |
| 2,284                                      |
| 17,333                                     |
|  |
| 4,739                                      |
| 7.000                                      |
| 7,023                                      |
|  |

The directors have considered the carrying value of all intangible fixed assets at 31 December 2011 and no provision for impairment was considered necessary (31 December 2010 £75,000) Valuations have been measured by reference to the greater of net realisable value and value in use

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# **BAUER CONSUMER MEDIA LIMITED**

# Notes to the Financial Statements For the Year Ended 31 December 2011

# 11. Tangible fixed assets

|                                | Short Term<br>Leasehold<br>Property<br>£000 | Office<br>equipment<br>and vehicles<br>£000 | Total<br>£000 |
|--------------------------------|---|---|---------------|
| Cost                           |   |   |               |
| At 1 January 2011<br>Additions | 1,231<br>-                                  | 3,707<br>21                                 | 4,938<br>21   |
| At 31 December 2011            | 1,231                                       | 3,728                                       | 4,959         |
| Depreciation                   |   |   |               |
| At 1 January 2011              | 839   | 2,193                                       | 3,032         |
| Charge for the year            | 76  | 649   | 725           |
| At 31 December 2011            | 915   | 2,842                                       | 3,757         |
| Net book value                 |   |   |               |
| At 31 December 2011            | 316   | 886   | 1,202         |
| At 31 December 2010            | 392   | 1,514                                       | 1,906         |

### 12. Fixed asset investments

On 23 November 2011 the Company acquired the entire share capital of Classiccarsforsale Limited Classiccarsforsale Limited is one of the UK's largest classified websites specialising in classic cars

|  | Investments       |
|--|-------------------|
|  | ın<br>subsidıary  |
|  | companies<br>£000 |
| Cost or valuation                      |                   |
| At 1 January 2011<br>Additions         | 23,106<br>2,013   |
| At 31 December 2011                    | 25,119            |
| Impairment                             |                   |
| At 1 January 2011 and 31 December 2011 | 8,173             |
| Net book value                         | <del></del> -     |
| At 31 December 2011                    | 16,946            |
| At 31 December 2010                    | 14,933            |

# Notes to the Financial Statements For the Year Ended 31 December 2011

# 12 Fixed asset investments (continued)

# Subsidiary undertakings

The following were subsidiary undertakings of the company

| Class of shares | Holding  |
|-----------------|--|
| Ordinary        | 100%   |
|                 | Ordinary<br>Ordinary<br>Ordinary<br>Ordinary<br>Ordinary<br>Ordinary<br>Ordinary |

| Name                           | Business        | Registered office |
|--------------------------------|-----------------|-------------------|
| Bauer Active Limited           | Agency          | England           |
| Bauer Automotive Limited       | Agency          | England           |
| Bauer East Limited             | Agency          | England           |
| Bauer London Lifestyle Limited | Agency          | England           |
| Bauer Esprit Limited           | Agency          | England           |
| Bauer Pop Limited              | Non-trading     | England           |
| Horse Deals Limited            | Publishing      | England           |
| Classiccarsforsale Limited     | Website trading | England           |

#### Joint ventures

| Name                   | Country of<br>incorporation | Class of<br>shares | Holding | Principal activity      |
|------------------------|-----------------------------|--------------------|---------|-------------------------|
| Box Television Limited | England                     | Ordinary           | 50%     | Television broadcasting |

# Joint ventures

| Name                   | Aggregate of<br>share capital<br>and reserves<br>£000 | Profit/(loss)<br>£000 |
|------------------------|---|-----------------------|
| Box Television Limited | 3,993   | 3,109                 |
|                        |   |                       |

The carrying value of the Company's investment is reviewed for impairment when there are indications that the asset may be impaired. When testing for impairment, recoverable amounts are measured at their value in use by discounting the future expected cash flows from the investments.

In the opinion of the directors the value of investments is not less than the aggregate amount at which they are stated in the balance sheet

# Notes to the Financial Statements For the Year Ended 31 December 2011

| 13. | Stocks  |                                      |                               |
|-----|---|--------------------------------------|-------------------------------|
|     |   | 2011                                 | 2010                          |
|     |   | £000                                 | £000                          |
|     | Raw materials   | 1,830                                | 1,505                         |
|     | Finished goods and goods for resale   | -                                    | 966                           |
|     |   | 1,830                                | 2,471                         |
|     |   |                                      |                               |
|     | In the opinion of the directors, the replacement value of stocks<br>December 2010 are not materially different from their book value at the |                                      | 1 and at 31                   |
| 14. |   |                                      | 1 and at 31                   |
| 14. | December 2010 are not materially different from their book value at the   | nose dates                           |                               |
| 14. | December 2010 are not materially different from their book value at the   |                                      | 1 and at 31<br>2010<br>£000   |
| 14. | December 2010 are not materially different from their book value at the   | nose dates<br>2011<br>£000           | 2010<br>£000                  |
| 14. | December 2010 are not materially different from their book value at the Debtors   | nose dates<br>2011                   | 2010                          |
| 14. | December 2010 are not materially different from their book value at the Debtors  Trade debtors  | nose dates<br>2011<br>£000<br>17,722 | 2010<br>£000<br>15,097        |
| 14. | December 2010 are not materially different from their book value at the Debtors  Trade debtors Other debtors                                | 2011<br>£000<br>17,722<br>620        | 2010<br>£000<br>15,097<br>620 |

# 15. Current asset investments

|   | 2011<br>£000    | 2010<br>£000 |
|---|-----------------|--------------|
| Listed investments Unlisted investments | 7,470<br>50,481 | -<br>34,273  |
|   | 57,951          | 34,273       |

# Listed investments

The market value of the listed investments at 31 December 2011 was £7,504,613 (2010 £NIL)

Included in unlisted investments is cash placed on deposit which matured during January 2012 (2010 14 January 2011)

# Notes to the Financial Statements For the Year Ended 31 December 2011

| 16  | Creditors.<br>Amounts falling due within one year  |   |  |
|-----|--|---|--|
|     | Payments received on account Trade creditors Amounts owed to group undertakings Corporation tax Social security and other taxes Other creditors Accruals and deferred income | 2011<br>£000<br>9,380<br>2,664<br>51,663<br>1,469<br>1,390<br>1,143<br>16,126 | 2010<br>£000<br>10,111<br>3,193<br>35,804<br>4,211<br>195<br>283<br>20,969 |
|     | Amounts due to other group undertakings are unsecured, have no finterest at the SONIA rate   | ixed date of repaym   | nent and bear  |
| 17  | Creditors<br>Amounts falling due after more than one year  |   |  |
|     | Payments received on account   | 2011<br>£000<br>48  | 2010<br>£000<br>-  |
| 18. | Deferred tax asset   |   |  |
|     |  | 2011<br>£000  | 2010<br>£000   |
|     | At beginning of year   | 293   | 347  |
|     | Released during/(charged for) year   | 104   | (54)   |
|     | At end of year   | 397   | 293  |
|     | The deferred tax asset is made up as follows   |   |  |
|     |  | 2011  | 2010   |
|     | Devreosiotion in advance of country allowers   | £000  | 000£   |
|     | Depreciation in advance of capital allowances short term timing differences  | 320<br>77   | 293<br>-   |
|     |  | 397   | 293  |



# Notes to the Financial Statements For the Year Ended 31 December 2011

| 19. | Provisions  |              |                               |
|-----|---|--------------|-------------------------------|
|     |   |              | Property<br>provision<br>£000 |
|     | At 1 January 2011<br>Additions<br>Amounts used  |              | 1,002<br>642<br>(641)         |
|     | At 31 December 2011   |              | 1,003                         |
|     | Property provision  |              |                               |
|     | The provision relates to the reletting of three floors of a property occupied represents the best estimate of the future net cash outflow, expected shortfall from this lease |              |                               |
| 20  | Share capital   |              |                               |
|     |   | 2011<br>£000 | 2010<br>£000                  |
|     | Allotted, called up and fully paid  |              |                               |
|     | 400,100 ordinary shares of £1 each  | 400          | 400                           |
| 21  | Reserves  |              |                               |
|     |   |              | Profit and loss account £000  |
|     | At 1 January 2011<br>Profit for the year  |              | 30,217<br>42,087              |
|     | At 31 December 2011   |              | 72,304                        |
| 22  | Reconciliation of movement in shareholders' funds   |              |                               |
|     |   | 2011<br>£000 | 2010<br>£000                  |
|     | Opening shareholders' funds   | 30,617       | 205,812                       |
|     | Profit for the year Dividends (Note 23)   | 42,087<br>-  | 48,805<br>(224,000)           |
|     | Closing shareholders' funds   | 72,704       | 30,617                        |



# Notes to the Financial Statements For the Year Ended 31 December 2011

# 23. Dividends

| 2011 | 2010    |
|------|---------|
| £000 | £000    |
| -    | 224,000 |

### 24. Pension commitments

The Company has participated in a defined contribution pension scheme, the Bauer Consumer Media Pension Scheme operated by Scottish Widows. The pension charge represents contributions due from the employer and during the year it amounted to £128,418 (2010 £157,554).

# 25. Operating lease commitments

Dividends paid on equity capital

At 31 December 2011 the Company had annual commitments under non-cancellable operating leases as follows

|                         | Land and buildings |       | Other |      |
|-------------------------|--------------------|-------|-------|------|
|                         | 2011               | 2010  | 2011  | 2010 |
|                         | £000               | £000  | £000  | £000 |
| Expiry date             |                    |       |       |      |
| Within 1 year           | 23                 | 18    | -     | _    |
| Between 2 and 5 years   | 2,035              | 2,026 | 237   | 257  |
| After more than 5 years | 2,210              | 2,210 | -     | -    |
|                         |                    |       |       |      |



# Notes to the Financial Statements For the Year Ended 31 December 2011

#### 26. Related party transactions

Box Television Limited (Box TV), a 50% owned joint venture company of Bauer Consumer Media Limited is registered in England and Wales

During the year, the Company received a dividend of £2,250,000 (2010 £3,625,000) The Company takes part in barter advertising deals with Box TV, the value of which are included in both turnover and cost of sales. The value of these transactions in the year amounted to £760,000 (2010 £NIL) There were no other purchases from Box TV during the year (2010 £41,000). The Company's total other sales to Box TV was £2,493,000 (2010 £1,140,000). Sales include commission on the sale of television advertising, central support services and brand royalties.

|                       | 2011<br>£000 | 2010<br>£000 |
|-----------------------|--------------|--------------|
| Included in debtors   |              |              |
| Balances with Box TV  | 2,902        | 317          |
| Included in creditors |              |              |
| Balances with Box TV  | 763          | -            |

The distribution of the Company's magazines is carried out by Frontline group undertakings consisting of Frontline Limited, a 72% subsidiary of Bauer UK Magazine GmbH a parent company of the Company and Seymour International Limited, a 100% subsidiary of Frontline Limited

| The Company paid for carriage and marketing charges of £3,924,000 | (2010 £3,313,000) |        |
|---|-------------------|--------|
|   | 2011              | 2010   |
|   | £000              | £000   |
| Included in debtors   |                   |        |
| Balances with Frontline group undertakings                        | 14,099            | 16,622 |
| Included in creditors   |                   |        |
| Balances with Frontline group undertakings                        | 344               | -      |

The Company has taken advantage of the exemption in Financial Reporting Standard No 8 "Related party disclosures" and has not disclosed transactions with wholly owned group undertakings

### 27 Ultimate controlling parties

The immediate parent company is Bauer Consumer Media (Holdings) Limited

The only parent undertaking for which Group accounts are drawn up is Heinrich Bauer Verlag Beteiligungs GmbH, registered in Germany Copies of Heinrich Bauer Verlag Beteiligungs GmbH accounts are publicly available

Heinrich Bauer Verlag KG, established in Germany, is regarded by the directors as the Company's ultimate controlling party as it is the controlling party of Heinrich Bauer Verlag Beteiligungs GmbH