COMPANY REGISTRATION NUMBER 01154197

TRINIFOLD MANAGEMENT LIMITED DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013

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FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2013

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OFFICERS AND PROFESSIONAL ADVISERS

WG Curbishley THE BOARD OF DIRECTORS

RN Rosenberg RM Constant BJ Muir A Brown

COMPANY SECRETARY A Abioye

364-366 Kensington High Street **REGISTERED OFFICE**

London W14 8NS

AUDITOR Grant Thornton UK LLP

Chartered Accountants Statutory Auditor Grant Thornton House Melton Street

Euston Square London NW1 2EP

STRATEGIC REPORT

YEAR ENDED 31 DECEMBER 2013

The directors present their strategic report for the company for the year ended 31 December 2013

PRINCIPAL ACTIVITIES AND BUSINESS REVIEW

The principal activity of the company during the period was involvement in the music and entertainment business

The result and position of the company as at and for the year ended 31 December 2013 are set out in the profit and loss account and balance sheet on pages 7 and 8 respectively. The result and position of the company were in line with directors' expectations.

RESULTS AND DIVIDENDS

During the year to 31 December 2013, the company made a profit before tax of £193,811 (2012 - £1,042,706)

The directors do not recommend the payment of a dividend (2012 - £9,211,938)

PRINCIPAL RISKS AND UNCERTAINTIES

The company is faced with similar risks and uncertainties as other companies operating in the recorded music business, broadly

- · competition from alternative entertainment products,
- price pressure from the increased presence of supermarkets in the music market and their threat to survival of independent music retailers,
- the threat of a devalued product due to piracy and the illegal use of music,
- · uncertainty as to whether the growth of the digital market can replace the decline in the physical market, and
- · interest rate fluctuations

All risks and uncertainties are regularly monitored by the Board of Directors of the company

FUTURE DEVELOPMENTS

Notwithstanding the risks and uncertainties outlined below the directors do not anticipate any significant change in the activities and results of the company in the foreseeable future

By order of the board

A Brown

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DIRECTORS' REPORT

YEAR ENDED 31 DECEMBER 2013

The directors present their report and the financial statements of the company for the year ended 31 December 2013

GOING CONCERN

The financial statements have been prepared on a going concern basis as the company has received confirmation from Societe d'investisseents et de Gestion 104, the company's intermediate parent undertaking, of it's intention to continue to provide financial and other support to the extent necessary to enable the company to continue to pay its liabilities as and when they become due for a period not less than one year from the date of approval of these financial statements. Having regard to this intention, the directors believe it is appropriate to prepare these financial statements on a going concern basis.

DIRECTORS

The directors who served the company during the year and subsequently were as follows

WG Curbishley RN Rosenberg RM Constant BJ Muir A Brown

DONATIONS

During the year the company made the following contributions

	2013 £	2012 £
Charitable	2,000	1,400

The company made no political donations during the year (2012 - £nil)

DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the directors' report and financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will
 continue in business

DIRECTORS' REPORT (continued)

YEAR ENDED 31 DECEMBER 2013

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as each of the directors at the date of approving this report are aware

- · there is no relevant audit information of which the company's auditor is unaware, and
- each director has taken all steps that they ought to have taken as a director to make themself aware of any relevant audit information and to establish that the company's auditor is aware of that information

By order of the board

A Abioye

Company Secretary

3 June 2014

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF TRINIFOLD MANAGEMENT LIMITED

YEAR ENDED 31 DECEMBER 2013

We have audited the financial statements of Trinifold Management Limited for the year ended 31 December 2013 which comprise Profit and Loss Account, Balance Sheet and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report or for the opinions we have formed

RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITOR

As explained more fully in the Directors' Responsibilities Statement set out on pages 3 to 4, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

SCOPE OF THE AUDIT OF THE FINANCIAL STATEMENTS

A description of the scope of an audit of financial statements is provided on the Financial Reporting Council's website at www frc org uk/apb/scope/private cfm

OPINION ON FINANCIAL STATEMENTS

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 December 2013 and of its profit for the year then
 ended,
- · have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

OPINION ON OTHER MATTER PRESCRIBED BY THE COMPANIES ACT 2006

In our opinion the information given in the Strategic Report and the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF TRINIFOLD MANAGEMENT LIMITED (continued)

YEAR ENDED 31 DECEMBER 2013

MATTERS ON WHICH WE ARE REQUIRED TO REPORT BY EXCEPTION

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit, or
- the directors were not entitled to prepare the financial statements in accordance with the small companies regime and take advantage of the small companies' exemption in preparing the directors' report

Grant Theraton UKLLP

Steven Leith

Senior Statutory Auditor For and on behalf of Grant Thornton UK LLP Statutory Auditor, Chartered Accountants London

3 June 2014

Company Registration Number 01154197

PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED 31 DECEMBER 2013

	Note	2013 £	2012 £
TURNOVER	2	2,050,870	3,666,177
Cost of sales		(225,072)	(1 061,990)
GROSS PROFIT		1 825,798	2 604,187
Administrative expenses		(1,605,642)	(1 595,557)
OPERATING PROFIT	3	220,156	1,008,630
Interest receivable and similar income	6	28,169	34,076
Interest payable and similar charges	7	(54,514)	_
PROFIT ON ORDINARY ACTIVITIES BEFORE			-
TAXATION		193,811	1,042,706
Tax on profit on ordinary activities	8	(176,453)	(135,860)
PROFIT FOR THE FINANCIAL YEAR		17,358	906,846

All of the activities of the company are classed as continuing operations

The company has no recognised gains or losses other than the results for the year as set out above

BALANCE SHEET

AS AT 31 DECEMBER 2013

		2013		2012	
	Note	£	£	£	£
FIXED ASSETS					
Tangible assets	10		22,012		24,092
CURRENT ASSETS					
Debtors	11	10 234,236		10,195,893	
Cash at bank	13	26,730		72,333	
		10,260,966		10,268,226	
CREDITORS: Amounts falling due					
within one year	14	9,358,674		9,385 372	
NET CURRENT ASSETS			902,292		882,854
TOTAL ASSETS LESS CURRENT LIA	BILITIE	S	924,304		906,946
CAPITAL AND RESERVES					
Called-up equity share capital	17		100		100
Profit and loss account	18		924,204		906,846
EQUITY SHAREHOLDERS' FUNDS	18		924,304		906,946

These accounts were approved by the board of directors and authorised for issue on 3 Twe 2014 and are signed on their behalf by

A Brown

Company Registration Number 01154197

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2013

1 ACCOUNTING POLICIES

Basis of preparation

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards

The principal accounting policies are described below. They have been applied consistently throughout the current and preceding year.

As the company is a wholly owned subsidiary of Vivendi SA, the company has taken advantage of the exemption contained in FRS 8 and has therefore not disclosed transactions or balances with entities which form part of the group

The financial statements have been prepared on the going concern basis as the company has received confirmation from Societe d'investisseents et de Gestion 104, the company's intermediate parent undertaking, of its intention to continue to provide financial and other support to the extent necessary to enable the company to continue to pay its liabilities as and when they become due for a year, not less than a year from the date of approval of these financial statements. Having regards to this intention, the directors believe it is appropriate to prepare these financial statements on a going concern basis.

Cash flow statement

Under FRS 1 the company is exempt from the requirement to prepare a cash flow statement on the grounds that the ultimate parent undertaking includes the company in its own published consolidated financial statements

Revenue recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the company and the revenues can be reliably measured

Management commission

Management commission income is recognised when a right to consideration has been established, the commissions can be reliable quantified and receipt of such commissions is considered certain. In normal circumstances, this results in revenue being recognised in the period in which the managed artist realises income from their contractual arrangements with third parties, thus triggering the manager's right to commission.

Commission on recording, publishing, merchandising and similar artist income

Where an artist has contracted with a third party to receive stage payments of advances, commission income is recognised when the artist receives, or becomes contractually due to receive these payments, for example, where a managed artist has a contract with a record company

Commission on tour income

Commission is recognised on concerts played in the period. Where a tour straddles the end of the period commission income is recognised only in respect of those concerts played before the period end. Where final accountings for concerts played in the period are not available, the amount of commissionable income to be recognised is assessed based on the contractual terms and the best information available as to concert attendances and takings. In the absence of better information, this estimate is is based on the minimum level of income guaranteed to the managed artist by the promoter.

Fixed assets

All fixed assets are initially recorded at cost

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2013

1 ACCOUNTING POLICIES (continued)

Depreciation

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows

Leasehold Property

over the lease term

Motor Vehicles

- 25% reducing balance

Office Equipment

15% reducing balance

Operating lease agreements

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged to the profit and loss account on a straight line basis over the period of the lease

Pension costs

The company participates in a pension scheme in the UK, ultimately operated by Vivendi S A, the Universal Music Group Pension Scheme ("UMGPS" or "the Scheme") The Scheme is a mixed defined benefit and defined contribution Scheme and operates on a pre-funded basis

In respect of Directors' of the Company, Company contributions to the defined contribution section are charged to the profit and loss account as they become payable in accordance with the rules of the Scheme. The defined contribution section of the Scheme closed to future accrual from 31 March 2011

With effect from 1 April 2011 defined contribution accrual is under a contract based Group Personal Pension ("GPP") arrangement operated by Standard Life. In respect of employees of the Company, Company contributions to the GPP are charged to the profit and loss account as they become payable.

FRS 17 requires that the Scheme's underlying assets and liabilities can be allocated to the entities sponsoring the Scheme This allocation could not be done on a consistent and reasonable basis for Trinifold Management Ltd alone. As a result, the defined benefit membership of the Scheme has been accounted for on a defined contribution basis in these financial statements.

Full disclosures relating to the underlying assets and liabilities of the UMGPS can be found in the financial statements of Universal Music Operations Limited for the year ended 31 December 2013

Taxation

The charge for taxation is based on the profit for the period and takes into account taxation deferred because of the timing differences between the treatment of certain items for taxation and accounting purposes

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more tax in the future or a right to pay less tax in future have occurred

Timing differences are differences between the company's taxable profit and loss and its results as stated in the financial statements. No deferred tax is recognised on permanent differences.

Deferred tax is measured at the average tax rates that are expected to apply in the period in which the timing differences are expected to reverse, based on tax rates and law that have been enacted or substantively enacted by the balance sheet date. Deferred tax is measured on a non-discounted basis. Deferred tax assets are recognised only to the extent that it is considered more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2013

1 ACCOUNTING POLICIES (continued)

Foreign currencies

Monetary assets and habilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of the transaction. Exchange differences are recorded in the profit and loss account.

2 TURNOVER

The total turnover of the company for the year has been derived from its principal activity wholly undertaken in the United Kingdom

3 OPERATING PROFIT

Operating profit is stated after charging

	2013	2012
	£	£
Depreciation of owned fixed assets	3,879	4,263
Auditor's remuneration - audit of the financial statements	13,000	10,901
Operating lease costs		
- Land and buildings	71,858	71,858
Net loss on foreign currency translation	10,340	1 787
· ·		

4 PARTICULARS OF EMPLOYEES

The average number of staff employed by the company during the financial year amounted to

	2013 No	2012 No
Number of staff	8	_9
The aggregate payroll costs of the above were		
	2013 £	2012 £
Wages and salaries Social security costs Other pension costs	979,391 126,729 1,698	1,026,009 132 423 1,295
	1,107,818	1,159,727

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2013

5 DIRECTORS' REMUNERATION

The directors' aggregate remuneration in respect of qualifying services were

	2013 £	£
Aggregate remuneration	758,000	723,000

2012

2013

The emoluments of three directors (2012 - three) were paid and borne by other fellow group undertakings and they received no remuneration in respect of their services to the company

Retirement benefits are accruing to one director under the Group Personal Pension arrangement (GPP) Four directors, one of whom was the highest paid director were not members of any retirement benefit schemes

Remuneration of highest paid director.		
	2013	2012
	£	£
Total remuneration (excluding pension contributions)	442,000	422,000

Three of the directors received share options under the group's long term incentive grant scheme (2012 - three) The amounts receivable to the directors under long term incentive schemes were £nil (2012 - £nil)

6 INTEREST RECEIVABLE AND SIMILAR INCOME

6	INTEREST RECEIVABLE AND SIMILAR INCOME		
		2013 £	2012 £
	Interest receivable from group undertakings	28,169	34 076
7	INTEREST PAYABLE AND SIMILAR CHARGES		
		2013 £	2012 £
	Interest payable to group undertakings	54,514	_=

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2013

8 TAX ON PROFIT ON ORDINARY ACTIVITIES

(a) Analysis of (credit) / charge in the year

	2013 £	2012 £
Current tax		
UK Corporation tax based on the results for the year at 23 25% (2012 - 24 50%) Over/under provision in prior year	- 124,889	131,934
Group relief payable for losses surrendered from other group undertakings	124 889	131 934
Total current tax	174,456	131,934
Deferred tax		
Origination and reversal of timing differences (note 12) Capital allowances	1,997	3,926
Tax on profit on ordinary activities	176,453	135,860

(b) Factors affecting current tax charge

The tax assessed on the profit on ordinary activities for the year is higher than the standard rate of corporation tax in the UK of 23 25% (2012 - 24 50%)

The Finance Act 2013 enacted reductions in the UK corporate tax rate to 21% from April 2014 and 20% from April 2015. Deferred tax assets and liabilities are measured at the rate that is expected to apply to the accounting period when the asset is realised or the liability is settled, based on the above rates.

	2013 £	2012 £
Profit on ordinary activities before taxation	193 811	1,042,706
Profit on ordinary activities at the standard rate of UK Corporation		
tax of 23 25% (2012 24 50%)	45,061	255,463
Expenses not deductible for tax purposes	3,604	5,356
Adjustments to tax charge in respect of previous periods	124,889	•
Movement in timing differences	814	(1,331)
Impact of group relief claimed / surrendered for no compensation	-	(127,837)
Impact of change in tax rate	88	283
Current tax charge for the financial year	174,456	131,934

(c) Factors that may affect future tax charges

The company has total unutilised tax losses carried forward estimated at £nil (2012 - £nil) which may reduce future tax charges

TRINIFOLD MANAGEMENT LIMITED NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2013

9	DIVIDENDS			
	Equity dividends	2013		2012
		£		£
	Paid during the year Dividends on equity shares			9,211 938
	Last year the dividend paid per share was £92,119 38			
10	TANGIBLE FIXED ASSETS			
		Leasehold Property £	Office Equipment £	Total £
	COST At 1 January 2013 Additions	43,508	430,124 1,799	473,632 1,799
	At 31 December 2013	43,508	431,923	475,431
	DEPRECIATION At 1 January 2013 Charge for the year	43,508	406,032 3,879	449,540 3,879
	At 31 December 2013	43,508	409,911	453,419
	NET BOOK VALUE At 31 December 2013	_=	22,012	22 012
	At 31 December 2012		24,092	24,092
11	DEBTORS			
	Trade debtors Amounts owed by group undertakings Corporation tax repayable Other debtors Directors current accounts Prepayments and accrued income Deferred taxation (note 12)	2013 £ 250,933 6,827 454 102 438 2,186,597 6,826 858 901 1,087		2012 £ 572,197 4,699,551 80,000 2 338 063 - 2 502,998 3,084

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2013

11 DEBTORS (continued)

The debtors above include the following amounts falling due after more than one year

	2013	2012
	£	£
Prepayments and accrued income	-	381,854
		

All amounts owed by group undertakings are unsecured and repayable on demand. Interest accrues on these amounts excluding group relief at rates between 1 month LIBOR and 1 month LIBOR plus 0 1%

Included in other debtors is £2,163,805 (2012 - £2,337,998) relating to a bonus paid to directors that is recoupable by the company from the profit share entitlement of those directors

12 DEFERRED TAXATION

The deterred tax included in the Balance sheet is as follows		
	2013	2012
	£	£
Included in debtors (note 11)	1,087	3,084
The movement in the deferred taxation account during the year was		
	2013	2012
	£	£
Balance brought forward	3,084	7,010
Profit and loss account movement arising during the year	(1,997)	(3,926)
		
Balance carried forward	1,087	3,084
		

The balance of the deferred taxation account consists of the tax effect of timing differences in respect of

2013	2012
£	£
1,087	3,084
1,087	3,084
	£ 1,087

13 CASH AT BANK

	2013	2012
	£	£
Bank and cash	_	6,089
Chents designated bank accounts	26,730	66,244
	26.720	72 222
	26,730	<u>72,333</u>

Cash held in client designated bank accounts is restricted and is not freely available for the general purposes of the company

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2013

14 CREDITORS Amo	ints falling due within one year
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	2013	2012
	£	£
Overdrafts	37,908	_
Trade creditors		1,199
Amounts owed to group undertakings	9,266,452	9,211,938
VAT	9,676	80,650
Other creditors	1,947	36,961
Accruals and deferred income	42,691	54,624
	9,358,674	9,385,372
		

15 COMMITMENTS UNDER OPERATING LEASES

At 31 December 2013 the company had annual commitments under non-cancellable operating leases as set out below

	Land and buildings	
	2013	2012
	£	£
Operating leases which expire		
Within I year	39,195	-
Within 2 to 5 years	-	78,390
	39,195	78,390

16 CAPITAL COMMITMENTS

The company had no capital commitments at 31 December 2013 or 31 December 2012

17 SHARE CAPITAL

Authorised share capital:

		2013 £		2012 £
100 Ordinary shares of £1 each		100		100
Allotted, called up and fully paid:				
	2013		2012	
	No	£	No	£
Ordinary shares of £1 each	100	100	100	100

18 RECONCILIATION OF SHAREHOLDERS' FUNDS AND MOVEMENT ON RESERVES

	Share capital	Profit and loss account £	Total share- holders' funds £
Balance brought forward at 1 January 2012	100	9,211,938	9,212,038
Profit for the year	_	906,846	906,846
Equity dividends	_ _	(9,211,938)	(9,211,938)
Balance brought forward at 1 January 2013	100	906,846	906,946
Profit for the year	_	17,358	17,358

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2013

18 RECONCILIATION OF SHAREHOLDERS' FUNDS AND MOVEMENT ON RESERVES (continued)

	Share capital	Profit and loss account £	Total share- holders' funds £
Balance carried forward at 31 December 2013	100	924,204	924,304

19 ULTIMATE PARENT COMPANY

The immediate parent company is The Sanctuary Group Limited, a company incorporated and operating in England The ultimate parent undertaking and controlling party is Vivendi SA, a company incorporated in France

The smallest and largest group in which the results of the company will be consolidated will be that headed by Vivendi SA, incorporated in France Copies of its annual report in English may be obtained from

Vivendi SA 42 Avenue de Friedland 75380 Paris Cedex 08 France