NEILCOTT CONSTRUCTION LIMITED

STRATEGIC REPORT, REPORT OF THE DIRECTORS AND

FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2015

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# NEILCOTT CONSTRUCTION LIMITED (REGISTERED NUMBER: 01151561)

# CONTENTS OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2015

	Page
Company Information	1
Strategic Report	2
Report of the Directors	4
Report of the Independent Auditors	5
Income Statement	6
Other Comprehensive Income	7
Balance Sheet	8
Statement of Changes in Equity	9
Cash Flow Statement	10
Notes to the Cash Flow Statement	11
Notes to the Financial Statements	12

# COMPANY INFORMATION FOR THE YEAR ENDED 31 DECEMBER 2015

**DIRECTORS:** 

M C Elster

J Gissane N Harrison S T Wilson

**REGISTERED OFFICE:** 

Excel House Cray Avenue Orpington BR5 3ST

**REGISTERED NUMBER:** 

01151561 (England and Wales)

**AUDITORS:** 

Wilkins Kennedy LLP Statutory Auditor Chartered Accountants Bridge House

London Bridge London SE1 9QR

#### STRATEGIC REPORT FOR THE YEAR ENDED 31 DECEMBER 2015

The directors present their strategic report for the year ended 31 December 2015.

#### **REVIEW OF BUSINESS**

The key financial highlights are as follows:

	2015 £	2014 £	2013 £
Turnover	82,922,208	66,683,736	58,572,152
Change in turnover	24.35%	13.85%	48.08%
Gross margin	9,116,133 10.99%	6,689,016 10.00%	6,316,465 10.78%
Operating profit /(loss)	4,559,947	2,204,128	2,085,985
Working capital	6,297,354	5,215,070	3,923,095

2015 trading set out herein reflects a further strong performance during the year. Investments in management resources made during 2013/14 have allowed turnover to grow to £82.9m, an increase of 25% measured against 2015, without any loss of gross margin, resulting in a doubling of net operating profit to £4.56m. Prudent control of cash within the business has been maintained with cash held more than doubling to £12.9m at year end.

Driven by high levels of repeat orders, enquiry levels set another record for the year whilst the enquiry conversion rate was maintained at 1:4.5. Existing key trading relationships were maintained and developed during the year and the foundations were laid for similarly beneficial relationships with a number of new clients.

# PRINCIPAL RISKS AND UNCERTAINTIES Business risks

The company's turnover represents but a fraction of the workload which is potentially available within the market, therefore provided flexibility is retained to allow the company to respond to possible changes in market demographics and provided standards of delivery are maintained, the company will continue to be largely immune to cyclical market trends..

#### Financial risks

The company's principal financial instruments comprise bank balances, intercompany loans, other debtors and other creditors. The main purpose of these instruments is to finance the company's operations. The nature of the financial instruments used by the company is such that their market value does not fluctuate as a result of changes in market prices. The company's approach to managing the risks applicable to the financial instruments concerned is as below.

Credit risk is minimised by assessing all new and existing customers for creditworthiness and implementing arrangements as appropriate such as to provide for security of payments.

Liquidity risk is managed by prudent management of cash within the business enabling day to day operations and long term expansion of the business to be funded without recourse to external finance. The directors regularly review cash held within the business in terms of both the immediate and future cash requirements to ensure commitments are met as they fall due and allowing prudent levels of reserve such as to protect the business from unexpected debtor issues. Cash levels held enable bonds to be procured at competitive rates to support both current turnover and further planned expansion of turnover.

### STRATEGIC REPORT FOR THE YEAR ENDED 31 DECEMBER 2015

#### **OBJECTIVES**

The group aims to be the preferred contractor of choice for its clients. This will be achieved through consistently delivering the required end product in terms of time, cost and quality, in a manner which respects the overriding and absolute requirement to maintain the health, safety and welfare of all those who may come into contact with our activities. All of our activities, large and small are therefore undertaken with a view to exceeding expectations wherever possible. By so doing and by adopting and promoting a collaborative approach throughout, the construction process is rendered an enjoyable and rewarding experience for all. This approach will support long term, repeat order trading relationships with clients and their advisors who value both the nature of the end product and the manner in which it is delivered. Development of such relationships provides the opportunity to secure steady work streams with a likeminded client base whose credentials can be relied upon, affording the group the best opportunity to realise a fair return on its activities.

The group also aspires for similar excellence across a broader range of activities. Continuous improvement is sought in respect of the impact of the group's activities upon the environment, seeking not just to minimise the potential for adverse impact but actively seeking out opportunities to create positive impacts. The group also recognises that having a significant stake in the public sector supply chain imposes responsibilities upon the group to maximise opportunities to generate community benefits arising from local capital expenditure.

#### **OPERATING MODEL**

Fundamental to achieving these objectives is attracting, developing and retaining a high calibre and highly motivated management team who share the group's collaborative ethos and for whom a proactive approach to problem solving is second nature. Such staff will be motivated by the challenges offered by the most demanding projects whereupon higher level skill sets can create the greatest competitive advantage.

The group's approach to construction requires a stable supply chain to be maintained comprising partners who share the group's ambitions and who possess the necessary technical credentials to allow them to contribute positively to the construction process whilst being able to provide appropriate levels of commercial security. Adoption of fair procurement and payment practices and provision of exemplary working environments promotes a partnership approach to working with the supply chain, ensuring the highest standards are achieved whilst allowing our partners to realise their own commercial expectations.

#### FORWARD PLANNING

The group's immediate ambition is to maintain turnover at its current level whilst seeking to enhance management resources and group infrastructure such as to provide opportunity for further growth in the medium term. Such growth is seen as important in order to continue to create opportunities for personal development amongst the management team within the group. The group however remains committed to maintaining profitability at its current level therefore future expansion must be on the basis that the additional risk inextricably linked to additional workload is properly balanced by increased profitability.

ON BEHALF OF THE BOARD:

M C Elster - Director

Date: 31.03.16

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# REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 DECEMBER 2015

The directors present their report with the financial statements of the company for the year ended 31 December 2015.

#### PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of construction.

#### DIVIDENDS

The company paid dividends of £2,680,000 (2014: £50,000) during the year.

#### **DIRECTORS**

The directors shown below have held office during the whole of the period from 1 January 2015 to the date of this report.

M C Elster

J Gissane

N Harrison

S T Wilson

#### FINANCIAL INSTRUMENTS

The company's financial instruments at the balance sheet date comprised cash and liquid resources. The main purpose of these financial instruments is to provide finance for the company's operations. The company has various other financial instruments such as trade debtors and trade creditors, that arise directly from its operations.

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

#### **AUDITORS**

The auditors, Wilkins Kennedy LLP, will be proposed for re-appointment at the forthcoming Annual General Meeting.

ON BEHALF OF THE BOARD:

M C Elster - Director

Date: 31-03.16

# REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF NEILCOTT CONSTRUCTION LIMITED

We have audited the financial statements of Neilcott Construction Limited for the year ended 31 December 2015 on pages six to nineteen. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'.

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

As explained more fully in the Statement of Directors' Responsibilities set out on page four, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Strategic Report and the Report of the Directors to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

#### Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2015 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Strategic Report and the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements.

### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Nicholas Parrett (Senior Statutory Auditor) for and on behalf of Wilkins Kennedy LLP

Statutory Auditor Chartered Accountants Bridge House London Bridge

London SE1 9QR

Date: 31/3/16

# INCOME STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2015

	Notes	2015 £	2014 £
TURNOVER		82,922,208	66,863,736
Cost of sales		73,829,027	60,174,720
GROSS PROFIT		9,093,181	6,689,016
Administrative expenses		4,533,734	4,484,888
		4,559,447	2,204,128
Other operating income		500	2,576
OPERATING PROFIT	5	4,559,947	2,206,704
Interest receivable and similar income		64,655	33,870
PROFIT ON ORDINARY ACTIVITIES BITAXATION	EFORE	4,624,602	2,240,574
Tax on profit on ordinary activities	6	896,128	632,214
PROFIT FOR THE FINANCIAL YEAR		3,728,474	1,608,360

# OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2015

N	2015 lotes £	2014 £
PROFIT FOR THE YEAR	3,728,474	1,608,360
OTHER COMPREHENSIVE INCOME	•	
TOTAL COMPREHENSIVE INCOME FOR THE YEAR	3,728,474	1,608,360

# NEILCOTT CONSTRUCTION LIMITED (REGISTERED NUMBER: 01151561)

### **BALANCE SHEET 31 DECEMBER 2015**

		201	5	201	4
	Notes	£	£	£	£
FIXED ASSETS					
Tangible assets	8		321,968		355,778
CURRENT ASSETS					
Debtors	9	17,771,018		17,122,305	
Cash at bank		12,942,205		5,182,260	
		30,713,223		22,304,565	
CREDITORS	40			17.000 105	
Amounts falling due within one year	10	24,415,869		17,089,495	
NET CURRENT ASSETS			6,297,354		5,215,070
TOTAL ASSETS LESS CURRENT					
LIABILITIES			6,619,322		5,570,848
CAPITAL AND RESERVES					
Called up share capital	13		500,000		500,000
Retained earnings			6,119,322		5,070,848
retained earnings	.14				
SHAREHOLDERS' FUNDS			6,619,322		5,570,848

The financial statements were approved by the Board of Directors on its behalf by:

M C Elster - Director

# STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2015

Total equity £
4,012,488
(50,000) 1,608,360 5,570,848
2,680,000) 3,728,474
6,619,322
(50, 11,60) (55,570) (2,680)

# CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2015

Α.	lotes	2015 £	2014 £
Cash flows from operating activities	ioles	ž.	L
Cash generated from operations Tax paid	1	11,355,351 (927,881)	2,998,816 (678,000)
Net cash from operating activities		10,427,470	2,320,816
Cash flows from investing activities			(272 222)
Purchase of tangible fixed assets		(52,639)	(356,696)
Sale of tangible fixed assets Interest received		500 64.655	6,875
interest received		64,655	33,870
Net cash from investing activities		12,516	(315,951)
Cash flows from financing activities			
Intercompany loan advances		(41)	(949,775)
Equity dividends paid		(2,680,000)	(50,000)
Net cash from financing activities		(2,680,041)	(999,775)
Increase in cash and cash equivalents		7,759,945	1,005,090
Cash and cash equivalents at beginning of year	2	5,182,260	4,177,170
Cash and cash equivalents at end of year	2	12,942,205	5,182,260

# NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2015

1.	RECONCILIATION OF PROFIT BEFORE TAXATION TO CASH GENERATED FROM OPERATIONS

	2015	2014
	£	£
Profit before taxation	4,624,602	2,240,574
Depreciation charges	86,449	86,012
Profit on disposal of fixed assets	(500)	(2,576)
Finance income	(64,655)	(33,870)
	4,645,896	2,290,140
Decrease/(increase) in trade and other debtors	2,072,985	(1,712,934)
Increase in trade and other creditors	4,636,470	2,421,610
Cash generated from operations	11,355,351	2,998,816

### 2. CASH AND CASH EQUIVALENTS

The amounts disclosed on the Cash Flow Statement in respect of cash and cash equivalents are in respect of these Balance Sheet amounts:

# Year ended 31 December 2015

	31.12.15 £	1.1.15 £
Cash and cash equivalents	12,942,205 ———————	5,182,260
Year ended 31 December 2014	31.12.14	1.1.14
Cash and cash equivalents	5,182,260 ====	4,177,170

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2015

#### 1. COMPANY INFORMATION

Neilcott Construction Limited is a limited liability company registered in England and Wales. The registered office is Excel House, Cray Avenue, Orpington, BR5 3ST.

#### 2. ACCOUNTING POLICIES

#### Basis of preparation

These financial statements have been prepared in accordance with Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

The financial statements are presented in sterling (£) which is also the functional currency for the company.

The company transitioned from previously extant UK GAAP to FRS 102 as at 1 January 2014. There are no adjustments required on transition to FRS 102 that affect the reported financial position and financial performance

#### Going concern

After reviewing the company's forecasts and projections and taking into account the economic conditions and possible changes in trading performance, the directors have a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future. The company therefore continues to adopt the going concern basis in preparing its financial statements.

#### Financial reporting standard 102 - reduced disclosure exemptions

The company has taken advantage of the following disclosure exemption in preparing these financial statements, as permitted by FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland":

• the requirement of Section 33 Related Party Disclosures paragraph 33.7.

### Related party exemption

The company has taken advantage of exemption, under the terms of Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland', not to disclose related party transactions with wholly owned subsidiaries within the group.

#### Turnove

Revenue is measured as the value of the consideration received or receivable for goods provided, net of trade discounts and value added tax.

Revenue is recognised as follows:

#### **Construction income**

Revenue from construction activities represents the value of work carried out during the year, including amounts not invoiced.

#### Interest income

Interest income is recognised using the effective interest method.

#### Pre - contract costs

Costs associated with bidding for contracts are written off as incurred (pre-contract costs).

# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2015

#### 2. ACCOUNTING POLICIES - continued

#### Tangible fixed assets

Tangible fixed assets are stated at cost less accumulated depreciation and any accumulated impairment losses.

Depreciation is provided on all tangible fixed assets, other than freehold land, at rates calculated to write off the cost, less estimated residual value, on a straight line basis, of each asset evenly over its expected useful economic life, as follows:

Leasehold improvements
Plant, computers and office equipment

15% per annum 15 - 33.3% per annum 25% per annum

Plant, computers and office equipm Motor Vehicles

# Impairment of assets

At each reporting date fixed assets are reviewed to determine whether there is any indication that those assets have suffered an impairment loss. If there is an indication of possible impairment, the recoverable amount of any affected asset is estimated and compared with its carrying amount. If estimated recoverable amount is lower, the carrying amount is reduced to its estimated recoverable amount, and an impairment loss is recognised immediately in profit or loss.

If an impairment loss subsequently reverses, the carrying amount of the asset is increased to the revised estimate of its recoverable amount, but not in excess of the amount that would have been determined had no impairment loss been recognised for the asset in prior years. A reversal of an impairment loss is recognised immediately in the profit or loss.

#### **Construction contracts**

When the outcome of individual contracts can be estimated reliably, contract revenue and contract costs are recognised as revenue and expenses respectively by reference to the stage of completion at the reporting date.

Costs are recognised as incurred and revenue is recognised on the basis of the proportion of total costs at the reporting date to the estimated total costs of the contract.

No margin is recognised until the outcome of the contract can be estimated with reasonable certainty.

Provision is made for all known or expected losses on individual contracts once such losses become reasonably apparent.

Revenue in respect of variations to contracts, or other income due under contracts is recognised when it is probable it will be agreed by the customer.

### Trade and other debtors

Trade and other debtors are measured at transaction price less any impairment unless the arrangement constitutes a financing transaction in which case the transaction is measured at the present value of the future receipts discounted at the prevailing market rate of interest. Loans are initially measured at fair value and are subsequently measured at amortised cost using the effective interest method less any impairment.

#### Cash and cash equivalents

Cash and cash equivalents in the balance sheet comprise cash at banks and in hand and short term deposits with an original maturity date of three months or less.

For the purpose of the consolidated cash flow statement, cash and cash equivalents consist of cash and cash equivalents as defined above.

#### Trade and other creditors

Trade and other creditors are measured at their transaction price unless the arrangement constitutes a financing transaction in which case the transaction is measured at present value of future payments discounted at prevailing market rate of interest. Other financial liabilities are initially measured at fair value net of their transaction costs. They are subsequently measured at amortised cost using the effective interest method.

# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2015

#### 2. ACCOUNTING POLICIES - continued

#### Taxation

Current tax is recognised for the amount of income tax payable in respect of the taxable profit for the current or past reporting periods using tax rates that have been enacted or substantively enacted by the reporting date.

Deferred tax is recognised in respect of all timing differences at the reporting date and are recognised to the extent that it is probable that they will be recovered against future taxable profits or against the reversal of deferred tax liabilities.

Deferred tax is calculated using tax rates that have been enacted or substantively enacted by the reporting date that are expected to apply to the reversal of the timing difference.

#### Hire purchase and leasing commitments

Assets held under finance leases and hire purchase contracts, which are those where substantially all the risks and rewards of ownership of the asset have passed to the company, are capitalised in the balance sheet and depreciated over their useful lives. The corresponding lease or hire purchase obligation is treated in the balance sheet as a liability.

The interest element of the rental obligations is charged to the profit and loss account over the period of the lease and represents a constant proportion of the balance of capital repayments outstanding.

Rentals paid under operating leases are charged to income on a straight line basis over the lease term.

#### **Employee benefits**

Short term employee benefits, including holiday entitlement and other non-monetary benefits, and contributions to defined contribution plans are recognised as an expense in the period in which they are incurred.

The company recognises an accrual for accumulated annual leave accrued by employees as a result of services rendered in the current period for which employees can carry forward and use within the next year. The accrual is measured at the salary cost of the respective employee in relation to the period of absence.

Page 14

# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2015

#### 2. ACCOUNTING POLICIES - continued

#### Judgements and key sources of estimation uncertainty

The preparation of financial statements requires management to make judgements, estimates and assumptions about the carrying values of assets and liabilities that are not readily apparent from other sources. The estimates and underlying assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on a continuing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

The key judgements and sources of estimation uncertainty that have a significant effect on the amounts recognised in the financial statements are described below.

#### Leases

Determine whether leases entered into by the company either as a lessor or a lessee are operating or finance leases. These decisions depend on an assessment of whether the risks and rewards of ownership have been transferred from the lessor to the lessee, on a lease by lease basis.

#### Tangible fixed assets

Determine whether there are indicators of impairment of the company's tangible assets. Factors taken into consideration in reaching such a decision include the economic viability and expected future financial performance of the asset and where it is a component of a larger cash-generating unit, the viability and expected future performance of that unit.

Tangible fixed assets are depreciated over their useful lives taking into account residual values, where appropriate. The actual lives of the assets and residual values are assessed annually and may vary depending on a number of factors. In re-assessing asset lives, factors such as technological innovation, product life cycles and maintenance programmes are taken into account. Residual value assessments consider issues such as future market conditions, the remaining life of the asset and projected disposal values.

### **Bad debt provision**

Bad debts are provided for specific debts when required, there is no estimation in use

#### Revenue and margin recognition

The company's revenue recognition and margin recognition policies which are set out in Note 2 are central to how the company values the work it has carried out in the financial year.

These policies require forecasts to be made of the outcomes of construction contracts for building works which require assessments and judgements to be made on the recovery of changes in the scope of the work, contract programme issues, maintenance and defects liabilities and changes in costs.

#### 3. STAFF COSTS

	2015 £	2014 £
Wages and salaries	9,052,485	7,580,119
Social security costs	992,569	857,707
Other pension costs	310,245	476,931
	10,355,299	8,914,757 
The average monthly number of employees during the year was as follows:	2015	2014
Management and administration	121	107
Direct Labour	24	32
	145	139

2014

# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2015

4.	DIRECTORS' EMOLUMENTS	2015 £	2014 £
	Directors' remuneration Directors' pension contributions to money purchase schemes	525,551 68,376	492,397 284,994
	The number of directors to whom retirement benefits were accruing was as follows:		
	Money purchase schemes	3	<u>4</u>
	Information regarding the highest paid director is as follows:	2015	2014
	Emoluments etc Pension contributions to money purchase schemes	£ 187,910 10,800	£ 161,792 8,817
<b>5</b> .	OPERATING PROFIT		
	The operating profit is stated after charging/(crediting):		
	Other operating leases Depreciation - owned assets Profit on disposal of fixed assets Auditors' remuneration Auditors' remuneration for non audit work Hire of plant and machinery	2015 £ 95,000 86,449 (500) 16,950 2,000 846,941	2014 £ 95,000 86,012 (2,576) 16,450 1,950 557,394
6.	TAXATION		
	Analysis of the tax charge The tax charge on the profit on ordinary activities for the year was as follows:	2015 £	2014 £
	Current tax: UK corporation tax Over provision of prior year	1,109,904 (172,119)	607,695
	Total current tax	937,785	607,695
	Deferred tax	(41,657)	24,519
	Tax on profit on ordinary activities	896,128	632,214

### NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2015

### **TAXATION - continued**

Reconciliation of total tax charge included in profit and loss

The tax assessed for the year is lower than the standard rate of corporation tax in the UK. The difference is

Profit on ordinary activities before tax				0 0 40 5 7 4
			4,624,602	2,240,574
Profit on ordinary activities multiplied by the standard rate of corporation tax in the UK of 20% (2014 - 21%)			924,920	470,521
Effects of: Expenses not deductible for tax purposes Capital allowances in excess of depreciation			5,500 (240)	5,142
			- 179 72 <i>4</i>	16,309 (1,351)
-			•	117,074
Movement on deferred tax			(41,657)	24,519
Total tax charge			896,128	632,214
DIVIDENDS			2015	2014
			£	£
Ordinary shares of £1 each			0.000.000	50.000
rinai			<del></del>	50,000
TANGIBLE FIXED ASSETS				
	to property	Plant and machinery	Motor vehicles £	Totals £
COST	~	_	_	_
	320,143	25,801	192,049	537,993
	-	3,293		52,639
Disposais	<del>-</del>	<u> </u>	(22,467)	(22,487)
At 31 December 2015	320,143	29,094	218,908	568,145
DEPRECIATION				
At 1 January 2015	48,022	25,801	108,392	182,215
Charge for year	48,021	1,098	37,330	86,449
Eliminated on disposal	<del>-</del>		(22,487)	(22,487)
At 31 December 2015	96,043	26,899	123,235	246,177
NET BOOK VALUE				
At 31 December 2015	224,100	2,195	95,673	321,968
At 31 December 2014	272,121	-	83,657	355,778
	Effects of: Expenses not deductible for tax purposes Capital allowances in excess of depreciation Depreciation in excess of capital allowances Changes in tax rates Overpayment on instalment Movement on deferred tax  Total tax charge  DIVIDENDS  Ordinary shares of £1 each Final  TANGIBLE FIXED ASSETS  COST At 1 January 2015 Additions Disposals  At 31 December 2015  DEPRECIATION At 1 January 2015 Charge for year Eliminated on disposal  At 31 December 2015  NET BOOK VALUE At 31 December 2015	Effects of: Expenses not deductible for tax purposes Capital allowances in excess of depreciation Depreciation in excess of capital allowances Changes in tax rates Overpayment on instalment Movement on deferred tax  Total tax charge  DIVIDENDS  Ordinary shares of £1 each Final  TANGIBLE FIXED ASSETS  Improvements to property £  COST At 1 January 2015 Additions Disposals - At 31 December 2015  DEPRECIATION At 1 January 2015 Charge for year Eliminated on disposal At 31 December 2015  P6,043  NET BOOK VALUE At 31 December 2015  224,100	Effects of: Expenses not deductible for tax purposes Capital allowances in excess of depreciation Depreciation in excess of capital allowances Changes in tax rates Overpayment on instalment Movement on deferred tax  Total tax charge  DIVIDENDS  Ordinary shares of £1 each Final  TANGIBLE FIXED ASSETS  Improvements to Plant and machinery £ £  COST At 1 January 2015 Additions Joisposals At 31 December 2015  DEPRECIATION At 1 January 2015 At 320,143 Additions At 1 January 2015 At 31 December 2015  DEPRECIATION At 1 January 2015 At 31 December 2015  At 31 December 2015	Effects of:  Expenses not deductible for tax purposes Capital allowances in excess of depreciation Depreciation in excess of capital allowances Changes in tax rates Changes in tax rates Changes in tax rates Changes in tax rates  DIVIDENDS  DIVIDENDS  TANGIBLE FIXED ASSETS  Improvements to Plant and property £ £ COST At 1 January 2015 Additions Disposals  At 31 December 2015  At 31 December 2015

# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2015

9.	DEBTORS: AI	MOUNTS FALLING DUE V	VITHIN ONE YEAR			
					2015	2014
	Tanda dalata a				£	£
	Trade debtors	h			4,640,035	4,724,733
		by group undertakings			4,221,069	1,541,028
		erable on contract			8,468,085	10,486,908
	Other debtors				110,559	65,581
	Deferred tax as				68,835	27,178
	Prepayments a	nd accrued income		-	262,435	276,877
				=	17,771,018	17,122,305
10.	CREDITORS:	AMOUNTS FALLING DUE	WITHIN ONE YEAR			
10.	OKEDITOKS.	AMOONTO I ALLING DOL	WITHIN ONE TEAK		2015	2014
					£	£ 2014
	Payments on a	ccount			924,454	437,520
	Trade creditors				16,546,027	13,810,211
		to group undertakings			3,254,723	574,723
	Tax	to group amountainings			9,904	-
	Other creditors				1,074,330	873,224
	Accruals and d	eferred income	•	_	2,606,431	1,393,817
				=	24,415,869	17,089,495
11.	LEASING AGR	REEMENTS payments under non-cand	cellable operating leases fa	all due as follow	vs:	
					2015	2014
					£	£
	Within one yea	r			168,487	184,108
	Between one a	nd five years			313,449	536,913
					481,936	721,021
40	DEFENDED T	.v				
12.	DEFERRED TA	4^				£
	Balance at 1 Ja	nuary 2015				(27,178)
		e Statement during year				(41,657)
	Balance at 31 [	December 2015				(68,835)
13.	CALLED UP S	HARE CAPITAL				
	Allotted, issued	and fully paid:				
	Number:	Class:	N	Nominal	2015	2014
				value:	£	£
	500,000	Ordinary		£1	500,000	500,000

# NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2015

14.	RESERVES	Retained earnings
		£
	At 1 January 2015	5,070,848
	Profit for the year	3,728,474
	Dividends	(2,680,000)
	At 31 December 2015	6,119,322

#### 15. PENSION COMMITMENTS

The company has a money purchase pension scheme for its present directors and employees. Premiums to this scheme charged during the year and amounts owing at the year end were as follows:

	2015 £	2014 £
Premiums charged to the scheme during the year	380,847	495,170
Amount due to the pension scheme at the year end	95,120	99,062

### 16. ULTIMATE PARENT UNDERTAKING AND CONTROLLING PARTY

The company is a wholly owned subsidiary of Neilcott Holdings Limited through which all operational group management is carried out.

Tyrolese (751) Limited is regarded by the directors as being the company's ultimate parent company, a company incorporated in England and Wales.

The smallest and largest group in which the results of the company are consolidated is that of Tyrolese (751) Limited.

### 17. RELATED PARTY DISCLOSURES

### **Key Management Personnel Compensation**

All directors and certain senior employees who have authority and responsibility for planning, directing and controlling the activities of the company are considered to be key management personnel. Total remuneration in respect of those individuals is £2,456,471 (2014: £2,204,342).

#### 18. FIRST YEAR ADOPTION

There are no adjustment on transition to FRS 102 that affect the reported financial position and financial performance of the company.