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INDEPENDENT SCHOOLS COUNCIL (A Company Limited by Guarantee)

FINANCIAL STATEMENTS

FOR THE YEAR ENDED

31 DECEMBER 1999

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MacIntyre & Co Chartered Accountants Registered Auditors

Registered Company No: 1103760

INDEPENDENT SCHOOLS COUNCIL

FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 1999

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GOVERNING COUNCIL

Mr I D S Beer (Chairman)

Lady Butterworth (Deputy Chairman until October 1999)

Dr R J Acheson (Resigned 21 June 1999)

Mrs D A Burgess *

Ms M Carter-Pegg (Appointed 1 September 1999)

Mr D Dinmore (Resigned 21 June 1999)

Mr J H Dunston (Resigned 6 December 1999)

Mr M Edwards (Appointed 1 September 1999)

Mr A C V Evans * (Resigned 6 December 1999)

Mr C C Evers (Resigned 21 June 1999)

Mr T D Farrell (Resigned 6 December 1999)

Mr J R Hawkins

Mrs A J Hillman (Resigned 21 June 1999)

Mrs J S Lang (Resigned 21 June 1999)

Mr S J W McArthur (Appointed 1 September 1999)

Mr G Marsh (Appointed 21 June 1999)

Sir Jeremy Morse (Resigned 21 June 1999)

Miss R Musgrave (Resigned 6 December 1999)

Mr W Organ (Appointed 1 September 1999)

Mr R M Reeve *

Miss M Rudland * (Resigned 21 June 1999)

Mr J P Sabben Clare

Mrs J S Sischy

Mr P F J Tobin (Resigned 6 December 1999)

MR R G Tovey (Appointed 21 June 1999)

Mr R Trafford * (Appointed 11 October 1999)

Mr D N S Vellacott

Mr J L Wade

Mrs L J Warrington

Mr D S Williamson

SECRETARY

Dr A B Cooke OBE

REGISTERED OFFICE

Grosvenor Gardens House

35-37 Grosvenor Gardens

London SW1W 0BS

REGISTERED NUMBER

1103760

AUDITORS

MacIntyre & Co

Chartered Accountants

28 Ely Place London

EC1N 6RL

^{*} These Council members are not directors of the company.

REPORT OF THE GOVERNING COUNCIL

The Governing Council presents its report and audited financial statements for the year ended 31 December 1999.

PRINCIPAL ACTIVITY

The principal activity of the company throughout the year was that of the advancement, promotion and support of ISC schools in the UK in conjunction with the ISC's member associations.

RESULTS

The income and expenditure on Page 5 shows a deficit for the year of £(55,005) (1998: £133,218). The main reason for the deficit was the cost of amalgamating the National ISIS and ISC offices to create a single united national office for the ISC and its member associations. This one off loss was incurred with the full approval of the Governing Council of ISC and its member associations.

On 1 July 1999 the company merged with ISIS London and South East, afterwards referred to as ISIS L & SE.

FIXED ASSETS

Changes in fixed assets during the year are set out in note 8 to the financial statements.

GOVERNING COUNCIL

The members of the Governing Council as at 31 December 1999 are listed on Page 1 of these financial statements.

Signed on Behalf of the Governing Council:

Dr A B Cooke OBE

AB Cooks

Secretary

Approved by the Governing Council on 15 May 2000

STATEMENT OF GOVERNING COUNCIL'S RESPONSIBILITIES

Company law requires the Governing Council to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the surplus or deficit of the company for that period. In preparing those financial statements, the Governing Council is required to

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The Governing Council is responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

INDEPENDENT SCHOOLS COUNCIL

We have audited the financial statements on pages 5 to 12 which have been prepared under the historical cost convention and the accounting policies set out on page 7.

RESPECTIVE RESPONSIBILITIES OF GOVERNING COUNCIL AND AUDITORS

As described on page 3 the Governing Council is responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

BASIS OF OPINION

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the Governing Council in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

OPINION

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31 December 1999 and of its deficit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Mac Intigre No

MacIntyre & Co
Chartered Accountants
Registered Auditors

28 Ely Place London EC1N 6RL

15 May ... 2000

INCOME AND EXPENDITURE ACCOUNT

FOR THE YEAR ENDED 31 DECEMBER 1999

| | | | 1999 | | 1998 |
|---|--------|--------------------------------|------------------------------------|------------------------------|-------------------------------|
| | Notes | £ | £ | £ | £ |
| TURNOVER - Continuing - ISIS L & SE | 2 | 1,501,026 146,591 | | 1,365,775 | |
| | | | 1,647,617 | | 1,365,775 |
| Staff costs Depreciation of fixed assets Other operating charges | 4 | 546,914 55,332 1,151,831 | | 510,044 30,872 729,297 | |
| | | | (1,754,077) | | (1,270,213) |
| OPERATING (DEFICIT)/SURPLUS - Continuing - ISIS L & SE | 3 | (125,963) 19,503 | | 95,562 - | |
| | | | (106,460) | | 95,562 |
| Interest receivable Interest payable Realised gain on investments Unrealised gain/(loss) on investments | 5 6 | | 29,546 (737) 6,820 22,032 | | 36,402 (737) - 9,093 |
| (DEFICIT)/SURPLUS ON ORDINARY ACTIVITIES BEFORE TAXATION | | | (48,799) | | 140,320 |
| Taxation | 7 | | (6,206) | | (7,102) |
| (DEFICIT)/SURPLUS FOR THE FINANCIAL YEAR | | | £(55,005) | | £133,218 |
| Transfer to reserves comprising of: | | | | | |
| Accumulated Fund Ordinary (deficit)/surplus for the year | | | (99,863) | | 86,946 |
| FIS Reserves Ordinary surplus for the year | | | 18,210 | | 46,272 |
| ISIS L & SE Reserves | | | 26,648 | | - |
| | 12 | | £(55,005) | | £133,218 |

There are no recognised gains or losses other than the surplus/(deficit) for the year. The historical cost results for 1999 are $\pounds(77,037)$ (1998: £124,125).

The notes on pages 7 to 12 form part of these financial statements.

BALANCE SHEET

| AS AT 31 DECEMBER 1999 | | | 1999 | | 1998 |
|--|----------|---------|--------------|---------|----------|
| | Notes | £ | £ | £ | £ |
| FIXED ASSETS | | | | | |
| Tangible Assets | 8 | | 89,615 | | 63,705 |
| Investments | 9 | | 355,393 | | 160,732 |
| | | | 445,008 | | 224,437 |
| CURRENT ASSETS | | | ŕ | | • |
| Stock of vouchers and stationery | | 8,225 | | 8,880 | |
| Trade and other debtors | | 165,624 | | 132,428 | |
| Prepayments and accrued income | | 53,020 | | 36,713 | |
| Cash at bank and in hand | | 662,035 | | 506,542 | |
| | | 888,904 | | 684,563 | |
| CREDITORS: Amounts falling due | | | | | |
| within one year | | | | | |
| Corporation tax | | 7,758 | | 6,473 | |
| Hire purchase obligations | 10 | 1,245 | | 3,508 | |
| Income for 2000 received in advance | 10 | 438,320 | | 184,733 | |
| Other creditors and accruals | 11 | 151,081 | | 83,203 | |
| | | 598,404 | | 277,917 | |
| NET CURRENT ASSETS | | | 290,500 | | 406,646 |
| TOTAL ASSETS LESS CURRENT | | | | | |
| LIABILITIES | | | 735,508 | | 631,083 |
| CREDITORS: Amounts falling due after of | ne year | | | | (1.002) |
| Hire purchase obligations | | | - | | (1,983) |
| | | | £735,508 | | £629,100 |
| | | | | | |
| REPRESENTED BY: | 10 | | 222 44 5 | | |
| Accumulated Fund | 12 | | 322,415 | | 422,278 |
| FIS Reserves ISIS L & SE | 12 12 | | 225,032 | | 206,822 |
| 1313 L & 3E | 12 | | 188,061 | | |
| | | | £735,508 | | £629,100 |
| | | | <u>.—</u> | | |
| Signed on Pohalf of the Coverning Counci | 1 | | | | |

Signed on Behalf of the Governing Council

Mr I D S Beer - Chairman

Approved by the Governing Council on 15 May 2000

The notes on pages 7 to 12 form part of these financial statements.

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 1999

1. ACCOUNTING POLICIES

a) Basis of Accounting

These financial statements have been prepared in accordance with applicable accounting standards and under the historical cost convention.

b) Turnover

Turnover is the amount derived from the provision of goods and services falling within the company's ordinary activities after deduction of Value Added Tax.

c) Tangible Fixed Assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life:

Leasehold Fittings

- The period of the lease

Computers and Association Equipment

- 33.3% on cost

Other Office Equipment

- 15% on cost

Motor Vehicles

- 20% on cost

d) Fixed Asset Investments

These are included within the balance sheet at market values.

e) Stocks

Stocks are valued at the lower of cost and net realisable value, after making allowance for obsolete and slow moving items.

f) Foreign Currencies

Assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Exchange differences are taken into account in arriving at the operating surplus.

g) Leased Assets

Assets held under finance leases and hire purchase contractors are capitalised at the estimated fair value at date of inception of each lease or contract. The assets are depreciated over their expected useful lives. The finance charges are allocated over the primary period of the lease in proportion to the capital element outstanding.

h) Pensions

The company operates defined contribution, externally funded pension schemes covering certain of its employees. Contributions are normally charged against surpluses as the contributions are made.

i) Cash Flow Statement

The company has taken advantage of the exemption provided by Financial Reporting Standard No. 1 and has not prepared a Cash Flow Statement for the year.

FOR THE YEAR ENDED 31 DECEMBER 1999

2. TURNOVER

The turnover and surplus before taxation is attributable to the principal activity of the company.

| 3. | OPERATING SURPLUS | 1999 £ | 1998 £ |
|----|---|-----------|-----------|
| | Operating surplus is stated after charging: | r | |
| | Depreciation | 55,332 | 30,872 |
| | Auditors' remuneration - Audit | 10,275 | 8,000 |
| | - Other | 3,490 | - |
| | Operating leases, land and buildings | 75,000 | 64,000 |
| | Operating leases, equipment | 31,605 | 37,125 |
| | Surplus on sale of fixed asset | - | 17 |
| 4. | STAFF COSTS | 1999 | 1998 |
| 4. | STAIT COSTS | No. | No. |
| | The average number employed by the company within each category of persons was: | 1.0. | 110. |
| | Office and Management - ISC | 17 | 19 |
| | - ISIS L & SE | 6 | - |
| | | | |
| | The costs incurred in respect of these | 1999 | 1998 |
| | employees were: | £ | £ |
| | Wages and salaries | 451,446 | 401,186 |
| | Social Security costs | 44,205 | 38,945 |
| | Pension costs | 51,263 | 42,830 |
| | Severance pay | ~ | 27,083 |
| | | | |
| | | £546,914 | £510,044 |
| | | | |

No member of the Governing Council received any remuneration in respect of services provided to the company.

| 5. | INTEREST RECEIVABLE | 1999 £ | 1998 £ |
|----|--|-----------------|-----------------|
| | Bank deposit interest Investment income | 27,644 1,902 | 34,914 1,488 |
| | | | |
| | | £ 29,546 | £ 36,402 |
| | | | |

FOR THE YEAR ENDED 31 DECEMBER 1999

| 6. | INTEREST PAYABLE | | | 1999 £ | 1998 £ |
|----|--|-----------------------|----------------------------|---|----------------------------------|
| | Hire purchase interest | | | £ 737 | £ 737 |
| 7. | TAXATION Taxation is based on the interest received for | the year and con | mpricas: | 1999 £ | 199 8 £ |
| | UK Corporation tax at 21% Over-provision of tax in the previous year | ine year and con | призось. | 6,206 | 7,644 (542) |
| | | | | £ 6,206 | £ 7,102 |
| 8. | TANGIBLE FIXED ASSETS | Motor Vehicle £ | Leasehold Fittings £ | Office Furniture & Equipment £ | Total £ |
| | COST At 1 January 1999 Additions Disposals Acquisitions on merger | 20,525 | 11,114 35,753 - - | 159,673 31,741 - 38,405 | 191,312 67,494 - 38,405 |
| | At 31 December 1999 | 20,525 | 46,867 | 229,819 | 297,211 |
| | DEPRECIATION At 1 January 1999 Charge for the year Disposals On merger | 6,158 4,105 | 7,125 9,572 - | 114,324 41,655 - 24,657 | 127,607 55,332 - 24,657 |
| | At 31 December 1999 | 10,263 | 16,697 | 180,636 | 207,596 |
| | NET BOOK VALUE At 31 December 1999 | £ 10,262 | £ 30,170 | £ 49,183 | £ 89,615 |
| | At 31 December 1998 | £ 14,367 | £ 3,989 | £ 45,349 | £ 63,705 |

The net book value of fixed assets acquired under a hire purchase contract is £10,262 (1998 - £14,367).

FOR THE YEAR ENDED 31 DECEMBER 1999

| 9. | FIXED ASSET INVESTMENTS | 1999 £ | 1998 £ |
|-----|--|---|--|
| | Market value at 1 January 1999 Purchases in year Acquisitions on merger Disposals in year | 160,732 200,000 73,046 (100,417) | 151,639 - - - |
| | Net unrealised investment gains | 22,032 | 9,093 |
| | Market value at 31 December 1999 | £355,393 | £160,732 |
| 10. | INCOME FOR 2000 RECEIVED IN ADVANCE | 1999 £ | 1998 £ |
| | GBA subscriptions GBGSA subscriptions Exhibition income Teacher induction contribution Other | 136,121 59,495 5,450 45,900 | 78,744 32,109 71,067 - 2,813 |
| | ISIS L & SE | 246,966 | 184,733 |
| | Subscriptions Exhibition income | 158,439 32,915 | - - |
| | | £438,320 | £184,733 |
| 11. | OTHER CREDITORS AND ACCRUALS | 1999 £ | 1998 £ |
| | Trade creditors Social security and other taxes Other creditors Accruals and deferred income | 36,693 14,718 4,108 95,562 | 28,934 18,125 4,511 31,633 |
| | | £151,081 | £ 83,203 |
| | | | |

FOR THE YEAR ENDED 31 DECEMBER 1999

| 12. | RESERVES | Accumulated Fund £ | FIS Reserves £ | ISIS L & SE | Total £ |
|-----|-----------------------------|--------------------|----------------------|-------------|------------|
| | Balance at 1 January 1999 | 422,278 | 206,822 | - | 629,100 |
| | Acquisitions on merger | - | - | 161,413 | 161,413 |
| | | | | | |
| | | 422,278 | 206,822 | 161,413 | 790,513 |
| | Transfer | (99,863) | 18,210 | 26,648 | (55,005) |
| | | | | · | |
| | Balance at 31 December 1999 | £322,415 | £225,032 | £188,061 | £735,508 |
| | | | | | |

13. FINANCIAL COMMITMENTS

At 31 December 1999 the company had annual commitments under operating leases as set out below:-

| | 1999 | | 1998 | |
|-------------------------------|-----------|----------|-----------|----------|
| | Land and | | Land and | |
| | Buildings | Other | Buildings | Other |
| Operating leases that expire: | £ | £ | £ | £ |
| Within one year | 17,850 | 281 | - | |
| In the second to fifth years | 67,000 | 58,686 | = | 37,125 |
| Over five years | - | - | 64,000 | - |
| | | | <u></u> | |
| | £ 84,850 | £ 58,967 | £ 64,000 | £ 37,125 |

14 CAPITAL COMMITMENTS

Commitments for future capital expenditure not provided for in these accounts were as follows:

| | | 1999 | 1998 |
|-----------------------------------|---|------|----------|
| Authorised and contracted for | £ | Nil | £ 50,000 |
| Authorised but not contracted for | £ | Nil | £ 50,000 |

FOR THE YEAR ENDED 31 DECEMBER 1999

15 RELATED PARTY TRANSACTIONS

The company is the national body set up by eight independent schools' associations and their member schools to speak for them collectively. The directors of the company excluding Mrs J S Sischy and Mr D N S Vellacott represent the eight independent schools' associations.

The eight associations are:

Girls' Schools Association (GSA)

Governing Bodies Association (GBA)

Governing Bodies of Girls' Schools Association (GBGSA)

Headmasters' and Headmistresses' Conference (HMC)

Incorporated Association of Preparatory Schools (IAPS)

Independent Schools Association (ISA)

Independent Schools Bursars' Association (ISBA)

Society of Headmasters and Headmistresses of Independent Schools (SHMIS)

Transactions with these associations include:

GBA

Received contributions amounting to £258,127 (1998: £279,360)

GBGSA

Received contributions amounting to £166,383 (1998: £172,718)

IAPS

Received contributions amounting to £104,712 (1998: £100,680)

ISA

Received contributions amounting to £59,384 (1998: £57,096)