MARIE STOPES INTERNATIONAL GROUP DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 1995 COMPANY NUMBER 1102208 CHARITY NUMBER 265543



MARIE STOPES INTERNATIONAL GROUP

DIRECTORS' REPORT AND FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 1995

CONTENTS

- Group information
- 2-3. Directors' report4. Auditors' report
- Income and expenditure account 5.
- Statement of total recognised gains and losses 6.
- 7. Balance sheet
- Cash flow statement
- 9-23. Notes to the financial statements

DIRECTORS

Edgar W Stanford - chairman
Philip D Harvey
Baroness Seear
Baroness Robson
Sir Charles Pereira
David W Logan
Baroness Flather - appointed 13 February 1996
Baroness Gould - appointed 13 February 1996

SECRETARY

Dr T R L Black

GROUP COMPANIES

Holding company

: Marie Stopes International

(Limited by Guarantee) Company no. 1102208 Charity no. 265543

Subsidiaries

: Options Consultancy Services Limited (formerly Marie Stopes

Consultancy Services Limited)

Company no. 2695347

Brown Street Nurses Limited

Company no. 1329204

All companies are incorporated and registered in England

REGISTERED AUDITORS

Somers Baker Prince Kurz Chartered Accountants and Certified Accountants Premier House 45 Ealing Road Wembley Middlesex HAO 4BA

The board of directors present their report and the audited financial statements for the year ended 31 December 1995.

PRINCIPAL ACTIVITY

The principal activity of the company has continued to be the worldwide provision of reproductive healthcare services.

REVIEW OF THE BUSINESS

The directors consider that the results for the year under review are satisfactory and they are optimistic about future prospects.

FUTURE DEVELOPMENTS

The company will continue to use all available resources to pursue its mission of ensuring an individual's fundamental right to have "Children by Choice not Chance" in developing countries.

RESULTS

The results for the year are set out on page 5.

FIXED ASSETS

The freehold property at Manstone Road was sold on 16 February 1996 for £200,000.

The charity acquired a freehold property on 8 June 1995 and subsequently carried out improvements to enable the charity to centralise and coordinate its operations effectively. The cost at 31 December 1995 amounted to £1,300,000.

Other fixed assets acquired during the year amounted to £213,000 (group) and £186,000 (company) as detailed in note 10 to the financial statements.

Full details on fixed assets are set out in note 10 to the financial statements.

DIRECTORS

The directors who served in the year to 31 December 1995 and the current directors are given on page 1.

DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements:
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

DIRECTORS' AND OFFICERS' LIABILITY INSURANCE

During the year the company purchased and maintained liability insurance for its directors and officers as permitted by Section 310(3) of the Companies Act 1985.

AUDITORS

In accordance with Section 385 of the Companies Act 1985, a resolution for the re-appointment of Somers Baker Prince Kurz, Chartered Accountants and Certified Accountants, as auditors of the company is to be proposed at the forthcoming Annual General Meeting.

By order of the board,

Dr T <u>R L Black</u> Secretary Registered office

Marie Stopes House 108 Whitfield Street London W1P 6BE

9 August 1996

MARIE STOPES INTERNATIONAL GROUP

We have audited the financial statements set out on pages 5 to 23 which have been prepared under the historical cost convention as modified by the revaluation of freehold properties and the accounting policies set out on pages 9 to 11.

Respective responsibilities of directors and auditors

As described on page 3 the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the group's state of affairs at 31 December 1995 and of its surplus for the year then ended, and have been properly prepared in accordance with the Companies Act 1985.

SOMERS BAKER PRINCE KURZ

CHARTERED ACCOUNTANTS AND CERTIFIED ACCOUNTANTS AND REGISTERED AUDITORS

Premier House 45 Ealing Road Wembley Middlesex HAO 4BA

29 August 1996

X

			GR	OUP			COL	MPANY	
	NOTES	<u>19</u>			94	19			94
		£'000	£'000	£,000	£1000	£'000	£'000	£,000	£,000
INCOME - continuing operations									
Services provided		9,166		8,177		8,081		8,004	
Less : Fees waived		(84)		(70)		(84)		(70)	
			9,082		8,707		7,997	~~~~	7,934
<u>less</u> : Cost of services			(4,386)		(4,251)		(3,636)		(3,727)
			4,696		4,456		4,381		4,207
Donations received	(3)	6,348	•	6,734	,	6,348	,	6,734	.,
Bisbursements for overseas projects	(4)	(5,525)		(6,145)		(5,525)		(6,145)	
, ,	•								
			823 		589		823		589
			5,519		5,045		5,184		4,796
ADMINISTRATIVE EXPENSES			(4,832)		(4,033)		(4,540)		(3,806)
OPERATING SURPLUS									
- Continuing operations	(5)		687		1,012		644		990
Amounts written off investments			(2)		-		(2)		-
Other income	(6)	102		96		110		105	
Interest payable	(7)	(157)		(155)		(157)		(155)	
			(\$5)		(59)		(47)		(50)
SURPLUS BEFORE TAXATION			610				202		
SUNCESS BEFORE TAXALING			630		953		595		940
Taxation	(22)		(5)		-		-		•
SURPLUS FOR THE FINANCIAL YEAR			625		953		595		940
Winarity Interest	(16)								
Minority Interest	(16)				-				
SURPLUS ATTRIBUTABLE TO THE PARE	NT COMPAN	<u>y</u>	625		953				
		_	=====		:::::				

The notes on pages 9 to 23 form part of these financial statements

STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES

Page 6

FOR THE YEAR ENDED 31 DECEMBER 1995

	NOTE	<u>GR</u> 1995 £'000	<u>0UP</u> 1994 £'000	<u>COM</u> 1995 £'000	PANY 1994 £'000
					~
Surplus on ordinary activities for the year		625	953	595	940
Unrealised surplus on revaluation of freehold properties		***	1,180	-	1,180
TOTAL RECOGNISED GAINS AND LOSSES		625 ====	2,133	595 =====	2,120
NOTE OF HISTORICAL COST PROFITS AND L	OSSES				
FOR THE YEAR ENDED 31 DECEMBER 1995	<u>-000LO</u>	0.0	OUD.	0011	-
	<u></u>	GR 1995 £'000	OUP 1994 £'000	<u>COM</u> 1995 £'000	PANY 1994 £'000
FOR THE YEAR ENDED 31 DECEMBER 1995 Surplus on ordinary activities for the year		1995	1994	1995	1994
Surplus on ordinary activities for the year Difference between the historical cos depreciation charge and the actual		1995 £'000	1994 £'000	1995 £'000	1994 £'000
Surplus on ordinary activities for the year Difference between the historical cos		1995 £'000	1994 £'000	1995 £'000	1994 £'000
Surplus on ordinary activities for the year Difference between the historical cost depreciation charge and the actual depreciation charge for the year calculated on the revalued amount HISTORICAL COST SURPLUS ON ORDINARY	st	1995 £'000 625	1994 £'000 953 (173)	1995 £'000 595	1994 £'000 940
Surplus on ordinary activities for the year Difference between the historical cos depreciation charge and the actual depreciation charge for the year calculated on the revalued amount	st	1995 £'000	1994 £'000 953	1995 £'000 595	1994 £'000

BALANCE SHEET

AS AT 31 DECEMBER 1995

,				OUP				IPANY	
	NOTES	1 <u>9</u> £'000	95 £'000	<u>19</u> £'000	9 <u>4</u> £'000	£'000	£'000 £'000	£'000	394 £'000
FIXED ASSETS Tangible assets Investments	(10) (11)		7,767		6,922		7,743 35	<u> </u>	6,914 35
CURRENT ASSETS	(40)	0.7	7,767		6,922	•	1,778		6.949
Stocks Debtors Short term investments Cash at bank and in hand	(12) (13) (11)	87 1.700 3 2,597		60 1,332 5		53 1,643 3		49 1,262 5	
oash at bank and in manu		4,387		2,242 3.639 		2,596 4,295 		2,233 3,549 	
CREDITORS : AMOUNTS FALLING OUE WITHIN ONE YEAR	2211								
Bank and other loans Bank overdraft Trade creditors Other creditors	(14)	326 86 507 342		278 35 331 378		326 75 459 303		278 30 280 324	
		1,261		1,022		1,163		912	
NET CURRENT ASSETS			3.126		2,617		3,132		2,637
TOTAL ASSETS LESS CURRENT LIABI	LITIES		10,893		9,539		10,910		9,586
CREDITORS: AMOUNTS FALLING DUE MORE THAN ONE YEAR	AFTER (14)		(1,608)		(1,547)		(1,608)		(1,547)
Minority Interest	(16)		9,285		7,992		9,302		8,039 =====
ACCUMULATED FUNDS	(17)		9,285		7,992				
<u>Uncestricted funds</u> General reserves <u>Designated funds</u>			4,145		3,354		4,162		3,401
Contingency reserves Revaluation reserves		5 3,052		171 3,052		3,052		171 3,052	
			3,057		3,223		3,057		3,223
2 4 / 4 4 6 4			1,202		6.577		7,219		6.624
<u>Restricted funds</u> Specific reserves			2.083		1.415		2,083		1,415
			9,285		7,992		9,302		8,039 =====

These financial statements were approved by the board of directors on 9 August 1996 and were signed on its behalf by :

X EM Sur lon

E W STANFORD - Director

The notes on pages 9 to 23 form part of these financial statements.

CASH FLOW STATEMENT

FOR THE YEAR ENDED 31 DECEMBER 1995

	NOTES	10	95	GROUP 199	14	10		<u>(PANY</u>	0.4
	IIOTEO	₹,000 13	£,000	£'000	£'000	<u>19</u> £'000	£,000 82	<u>19</u> £'000	94 £'000
NET CASH INFLOW FROM OPERATING ACTIVITIES	(18)		1,093		1,183		1,068		1,172
TAXATION Corporation tax			(5)		-		-		-
RETURNS ON INVESTMENTS AND SERV OF FINANCE	ICING .								
Amounts written off investments	i	(2)		-		(2)		_	
Interest receivable		91		96		99		105	
Interest paid		(157)		(155)		(157)		(155)	
Rent receivable		10		-		10		-	
Sundry income		1		-		1		-	
NET CASH <u>OUTFLOW FROM RETURNS</u> O INVESTMENTS AND SERVICING OF F			(57)		(59)		(49)		(50)
INVESTING ACTIVITIES									
Payments to acquire tangible fixed assets		(1,513)		(123)		(1,486)		(119)	
Receipts from sale of tangible fixed assets		5		-		4		-	
NET CASH OUTFLOW FROM INVESTING ACTIVITIES			(1,508)		(123)		(1,482)		(119)
NET CASH (OUTFLOW)/INFLOW BEFOR	<u>E FINANCING</u>	į	(477)		1,001		(463)		1,003
FINANCING	(19)								
Increase/(decrease) in general									
reserves Increase/(decrease) in continge	ncy	166		34		166		34	
reserves Increase/(decrease) in specific	·	(166)		71		(166)		71	
reserves		668		(35)		668		(35)	
New long term loan		400		-		400		-	
Repayment of loans		(289) 		(326)		(289)		(326)	
NET CASH INFLOW/(OUTFLOW) FROM	FINANCING		779		(258)		779		(256)
THODEACE TH OROH AND OROH									
INCREASE IN CASH AND CASH EQUIVALENTS	(20)(21)		302		745 ===		316		747

The notes on pages 9 to 23 form part of these financial statements

1. GROUP

a) Marie Stopes International

Marie Stopes International is the ultimate holding company and the parent undertaking of Options Consultancy Services Limited and Brown Street Nurses Limited. It is a company limited by guarantee, the liability of the members being limited to £1 each. The company is also registered as a charity and takes advantage of the tax exemptions available to charities.

b) Options Consultancy Services Limited

As disclosed in Note 11(a), Options Consultancy Services Limited is a wholly owned subsidiary undertaking of Marie Stopes International.

c) Brown Street Nurses Limited

As disclosed in Note 11(a), Brown Street Nurses Limited is a 99% owned subsidiary undertaking of Marie Stopes International.

2. ACCOUNTING POLICIES

a) Basis of preparation

The financial statements have been prepared under the historical cost convention as modified by the revaluation of freehold properties. The financial statements have been prepared in accordance with applicable accounting standards and on an accruals basis, with the exception of general grants and donations which are included as income as and when received.

b) Statement of Recommended Practice No. 2

These financial statements have not been prepared in accordance with Statement of Recommended Practice No. 2. The cost of extracting and presenting the information for the current and preceding year would be excessive and not be cost effective. It is expected to present the financial statements in accordance with the Statement next year.

c) Basis of consolidation

The group financial statements consolidate the financial statements of the company and its subsidiary undertakings made up to 31 December 1995. The profits and losses of subsidiary undertakings are consolidated from the date of acquisition. The difference between the cost of acquisition of shares in subsidiaries and the fair value of the separable net assets is written off (or credited) to reserves in the year.

d) Income

Income comprises the gross amounts receivable from clients for family planning services and receipts of grants and donations.

e) Specific reserves

Funds received in respect of specific projects are credited direct to the individual specific project accounts. The specific project accounts are then debited with payments made in respect of the projects.

2. ACCOUNTING POLICIES (CONTINUED)

f) Foreign currency

Transactions denominated in foreign currencies are recorded at the rate of exchange ruling at the dates of the transactions.

Monetary assets and liabilities in foreign currencies are translated into sterling at the exchange rate ruling at the balance sheet date, except where the company has entered into forward exchange contracts, in which case the foreign currency balances covered are converted at the forward contract rate. Exchange differences are taken into account in arriving at the operating surplus.

g) Pension costs

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund managed by the Standard Life Assurance Company.

h) Operating leases

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged to the income and expenditure account as incurred.

i) Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost or valuation less depreciation. Depreciation has been provided at rates calculated to write off the cost or valuation of fixed assets less their estimated residual value, over their useful economic lives on the following bases:

Freehold properties

Straight line basis over the estimated

useful life but none in year of

revaluation.

Leasehold properties

Straight line basis over the lease

period.

:

Furniture, fixtures, fittings

and office equipment

20% per annum on the straight line

basis. (1994 - 20% per annum on the

reducing balance basis)

Medical equipment

20% per annum on the straight line

basis. (1994 - 20% per annum on the

reducing balance basis)

Computer equipment

25% per annum on the straight line

basis. (1994 - 20% per annum on the

reducing balance basis)

Motor vehicles

25% per annum on the straight line

basis. (1994 - 25% per annum on the

reducing balance basis).

FOR THE YEAR ENDED 31 DECEMBER 1995

2. ACCOUNTING POLICIES (CONTINUED)

j) Stocks

Medical supplies, drugs and family planning requisites for resale are stated at the lower of cost and net realisable value.

Medical supplies and drugs used in the course of treatment are valued at cost.

Work in progress represents costs incurred, not yet invoiced at the year end and is valued at the lower of cost and net realisable value.

k) Investments

The current asset investments are shown in the financial statements at market value. Any material increase or decrease in the value is taken to the income and expenditure account.

1) Goodwill

Goodwill is written off against general reserves in the year of acquisition.

3. DONATIONS RECEIVED (GROUP AND COMPANY)

	<u> 1995</u>	1994
	£'000	£'000
Donations received during the year include the following:-		
Grants from ODA realised in the year from		
specific reserves	2,258	2,018
	=====	=====

FOR THE YEAR ENDED 31 DECEMBER 1995

4.	DISBURSE	MENTS FOR OVE	RSEAS PROJECTS FUNDED BY THE	ODA (GROUP	AND COMPANY) 1994
	ODA gran were as	ts disbursed (follows :-	on overseas projects	£'000	£'000
	Africa	Ethiopia	Addis Ababa Clinic Social Marketing	- -	1 100
		Kenya	National Youth Service	130	141
		Malawi	4 Clinics	2	139
			Refugees	52	
			Male Awareness	52	120
			Clinics Expansion	700	113
		Siorra Loona	Male Awareness	722	111
		Sierra Leone		46	68
			Refugees	16	13
			Emergency Reproductive		
		5.1.	Healthcare	3	_
	Asia	Zimbabwe Bangladesh	Institutional Strengthening Reproductive Health	22	
			Education	35	38
			Relief Programme	4	-
			Reproductive Healthcare:		
			Bilat	197	_
		India	Family Life Education		
			Project	62	68
			Reproductive Health	V 2	00
			Education	53	2
			CSM	95	77
		Indonesia	Franchising Blue Print	30	1 1
			Project	12	_
		Nepal	Clinic	71	_ E.C
		Pakistan	Clinics	111	56 33
		Phillipines	Mobile Outreach	16	33
		Sri Lanka	Mahaweli Clinic	93	- 144
		or r Lanka	Refugees		144
		Vietnam	Clinic	62	~
	Europe	Bosnia	Reproductive Healthcare	25	38
	Lui ope	bosiiia		72	177
			Counselling	64	419
			Transfer to Local NGO	69	29
			Phase 3	67	-
	Latin		Tulsa Workshop	18	-
	Latin	14	5		
	America	Mexico	Reproductive Health		••
		Managaria	Education	_	29
		Nicaragua	Reproductive Healthcare	102	102
		Dami	Institutional Strengthening	5	-
		Peru	Callao Centre	32	_
				2,258	2,018
				====	=====

FOR THE YEAR ENDED 31 DECEMBER 1995

5.	OPERATING SURPLUS	GRO	JP	COM	PANY
		1995 £'000	1994 £'000	1995 £'000	1994 £'000
	The surplus is arrived at after of		N 000	<u>~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ </u>	2 000
	(crediting) :- Auditors' remuneration				
	- audit	28	25	23	19
	- other services	5	4	5	3
	Depreciation	663	103	654	101
	Exchange differences	(2)	(29)	(2)	(29)
	Hire of equipment and				
	equipment rentals	4	9	4	9
		===	===	===	===
6.	OTHER INCOME				
	Bank interest received Interest receivable from Options Consultancy Services	91	96	91	96
	Limited	_		8	9
	Rent receivable	10	-	10	-
	Sundry income	1	_	1	
	,			<u>'</u>	and the few
		102	96	110	105
		===	===	===	===
7.	INTEREST PAYABLE AND SIMILAR CHAP	RGES			
	Bank loans and overdrafts Other loans wholly repayable	108	98	108	98
	within five years Other loans not wholly repayable	10	12	10	12
	within five years	39	45	39	45
		157	155	157	155
		===	===	===	===

FOR THE YEAR ENDED 31 DECEMBER 1995

8. EMPLOYEES

Average number of people employed by the company during the year (including	ı	<u>Number c</u>	of employee	<u>s</u>	
directors)	GR	OUP	COMPANY		
	<u>1995</u>	1994	<u>1995</u>	1994	
Directors	6	6	6	6	
Overseas programme support	38	34	33	30	
Medical	80	79	80	79	
UK programme support	95	99	95	99	
	219	218	214	214	
	===	===	===	===	
	<u>GR</u>	OUP	COM	PANY	
. 1	1995	<u> 1994</u>	1995	1994	
Employees costs (excluding directors)	£'000	£,000	£'000	£'000	
Wages and salaries	3,111	2,823	3,004	2,737	
Social security costs	311	314	303	309	
Employer's pension contributions	28	24	28	24	
	3,450	3,161	3,335	3,070	
477 / 1 0 77	2222	=====	=====	=====	
Allocated as follows :-					
Cost of services provided Administrative expenses - wages and	1,301	1,351	1,301	1,351	
salaries	2,121	1,786	2,006	1,695	
- pensions	28	24	28	24	
	3,450	3,161	3,335	3,070	
	=====	====	=====	=====	

9. <u>DIRECTORS' EMOLUMENTS</u>

None of the directors of Marie Stopes International received any emoluments for their services to the company during the year (1994: £nil).

FOR THE YEAR ENDED 31 DECEMBER 1995

10. TANGIBLE ASSET	S - GRO	JP	FURNITURE FIXTURES	,			
		SHORT	FITTINGS				
FR	EEHOLD	LEASEHOLD	& OFFICE	MEDICAL	COMPUTER	MOTOR	
	PERTIES	PROPERTIES	EQUIPMENT	EQUIPMENT	EQUIPMENT		TOTAL
Cost or Valuation		£'000	£'000	£'000	£'000	£'000	<u>TOTAL</u> £'000
	6,505	19	495	199	319	21	$\frac{2.000}{7,558}$
	1,300	3	96	30	69	15	1,513
Disposals	-	(7)	(2)	_	(1)	(5)	(15)
							(13)
At 31.12.1995	7,805	15	589	229	387	31	9,056
	=====	===	===	===	===	===	=====
<u>Depreciation</u>							
At 1.1.1995	_	9	323	123	165	16	636
Charge for the					,		000
year	408	1	110	45	92	7	663
Elimination on						•	•••
disposals	_	(6)	-	_	_	(4)	(10)
·							
At 31.12.1995	408	4	433	168	257	19	1,289
	=====	===	===	===	===	===	=====
NET BOOK VALUE							
At 31.12.1995	7,397	11	156	61	130	12	7,767
	=====	===	===	===	===	===	=====
At 31.12.1994	6,505	10	172	76	154	5	6,922
	=====	===	===	===	===	===	=====
Depreciation charg	ie						
for the year base							
on the old rates	408	1	54	21	44	5	533
	===	===	===	===	===	===	===
						•	
TANGIBLE ASSETS -	COMPANY						
Cost or Valuation							
At 1.1.1995	6,505	11	483	199	311	21	7,530
Additions	1,300	_	85	30	56	15	1,486
Disposals	-		(2)	_	(1)	(5)	(8)
·							
At 31.12.1995	7,805	11	566	229	366	31	9,008
	=====	===	===	===	===	===	=====
Depreciation							
At 1.1.1995	_	2	313	123	162	16	616
Charge for the						. •	
year	408	1	106	45	87	7	654
Elimination on		-			٠.	•	001
disposals	_	_		_	(1)	(4)	(5)
•							
At 31.12.1995	408	3	419	168	248	19	1,265
	=====	===	===	===	===	===	=====
NET_BOOK_VALUE							
At 31.12.1995	7,397	8	147	61	118	12	7,743
	=====	===	===	===	===	===	=====
At 31.12.1994	6,505	9	170	76	149	5	6,914
	=====	===	===	===	===	===	=====
Depreciation charg	ge						
for the year base							
on the old rates	408	1	51	21	41	5	527
	===	===	===	===	===	===	===

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FOR THE YEAR ENDED 31 DECEMBER 1995

10. TANGIBLE ASSETS (CONTINUED)

The freehold properties are revalued in alternate years. The latest revaluation was at 1 December 1994 by Nelson Bakewell, Chartered Surveyors, on the basis of the open market value for existing use.

The freehold property at Manstone Road, was subsequently revalued on 6 June 1995 by Nelson Bakewell, Chartered Surveyors, on the basis of the open market value for disposal of the property (market value at 6 June 1995 £195,000). The property was disposed on 16 February 1996 at £200,000.

The financial statements do not differentiate between the value of land and the value of freehold properties because, in the opinion of the directors, the difference is not material.

The historical cost of the freehold properties included at valuation is as follows:

	GRO	UP AND	COMPANY
	<u>19</u>		<u> 1994</u>
	£'0	00	£,000
Cost	5,6	21	4,321
Accumulated depreciation	•	32)	•
Net B. L. U. 7			
Net Book Value	4,2	89	3,213
	===:	==	=====
11. INVESTMENTS		COMP	ΔNV
· · · · · · · · · · · · · · · · · · ·	19		1994
	£'0		£,000
a) Fixed Asset Investments			
Investment in subsidiary companies at cost :-			
99 Ordinary Shares - Brown Street Nurses Ltd		35.0	35.0
100 Ordinary Shares - Options Consultancy Services		0.1	0.1
	•		
	;	35.1	35.1

The company owns :-

- 99% of the issued share capital of Brown Street Nurses Limited, a company registered in the UK whose principal activity is the provision of medical assistance.
- (ii) 100% of the issued share capital of Options Consultancy Services Limited, a company registered in the UK whose principal activity is the provision of consultancy services in the field of population, family planning and public health.

Under the equity method of valuation, the investment of the company in the shares of subsidiary undertakings is as follows:

	<u>1995</u> £'000	<u>1994</u> £'000
Brown Street Nurses Limited	4	5
Options Consultancy Services Limited	14	(17)
	222	===

11. <u>INVESTMENTS (CONTINUED)</u>

The aggregate amounts of capital and reserves and profit/(loss) for the subsidiaries is as follows:

substitutaties is as follows:				
	<u> 1995</u>		<u>199</u>	4
	Capital &		Capital &	
	Reserves/	Profit/	Reserves/	Profit/
	(Deficiency)	(Loss)	(Deficiency)	(Loss)
in	shareholders	for	in shareholder	s for
	<u>funds</u>	<u>the year</u>	<u>funds</u>	the year
	£'000	£'000	£'000	£'000
Brown Street Nurses Ltd	4	(1)	5	8
	====	====	====	====
Options Consultancy Services	Ltd 14	31	(17)	5
	====	====	=== =	====
h)				
b) <u>Current Asset Investment</u>	<u>s</u>		GROUP AND	COMPANY
Listed investments :-			<u> 1995</u>	<u> 1994</u>
<u>Cost/Valuation</u>			£'000	£'000
44 4 4 4005				
At 1.1.1995			5	5
Diminution in value			(2)	-
At 31.12.1995			3	5
			====	

The market value of the investments listed on the Stock Exchange at 31 December 1995 was £3,000 (1994 : £5,000).

12.	STOCKS AND WORK IN PROGRESS	GR	OUP	COMPANY		
		1995 £'000	1994 £'000	1995 £'000	<u>1994</u> £'000	
	Medical supplies, drugs and					
	family planning requisites Work in progress	54 33	50 10	53 -	49 -	
		87	60	53	49	
		====	====	====	====	
13.	<u>DEBTORS</u>					
	Trade debtors Amounts owed by group	1,533	1,155	1,388	1,034	
	undertakings*	-	_	129	79	
	Other debtors	31	78	4	59	
	Prepayments and accrued income	136	99	122	90	
		1,700	1,332	1,643	1,262	
		====	=====	====	====	
	* Amounts owed by group undertak	ings (compa	iny)			
	Brown Street Nurses Limited			12	1	
	Options Consultancy Services Lim	ited		117	78	
	·					
				129	79	
				===	==	

FOR THE YEAR ENDED 31 DECEMBER 1995

14.	LOANS	GROUP 1995 £'000	AND	COMPANY 1994 £'000
	Bank loans Other loans	1,439		1,264 561
		1,934		1,825
	Amounts repayable :			
	In one year or less, or on demand One and two years Between two and five years	326 313 852		278 286 856
	In five years or more	1,491 443		1,420
		1,934		1,825

Bank loans of £672,000 (1994: £793,000) outstanding at the year end carry an interest rate of 1.5% above the bank base rate. Bank loans of £387,000 (1994:£471,000) outstanding at the year end carry an interest rate of 1.75% above the bank base rate. Bank loans of £380,000 (1994: £nil) outstanding at the year end carry an interest rate of 1.25% above the bank base rate, with 2% reduction in the bank base rate for the first year.

Other loans consist of £87,000 (1994: £108,000) at a fixed rate of 9.5% per annum, and £408,000 (1994: £453,000) at a fixed rate of 9% per annum.

	<u>GROUP AN</u>	D COMPANY
Amounts repayable by instalments any of which	<u> 1995</u>	<u>1994</u>
fall for payment after five years :-	£'000	£'000
Instalments payable within five years	756	563
Instalments payable after five years	444	405
·		
	1,200	£968
	=====	===

The bank loans are secured on the company's freehold properties and by way of a floating charge over the assets.

The other loans are unsecured loans from DKT International, a company incorporated in the USA, in which Mr P D Harvey and Dr T R L Black are directors.

15. OTHER CREDITORS

	<u>GR</u>	OUP	COMPANY		
	<u>1995</u> £'000	1994 £'000	1995 £'000	<u>1994</u> £'000	
Corporation tax	5	-	-	_	
Other taxes and social security	100	91	96	89	
Accruals and deferred income	237	287	207	235	
		 -			
	342	378	303	324	
	===	===	===	===	

16. MINORITY INTEREST

1% of the issued share capital of Brown Street Nurses Limited, being 1 ordinary share of £1 is held by Dalreagh Private Nursing Home Limited. At 31 December 1995, the minority interest amounted to £36 (1994: £47).

17. ACCUMULATED FUNDS

Statement of policy on reserves

General reserves

It is the aim of the directors that the balance of funds retained in the general reserve will become sufficient to finance up to 6 months unfunded expenditure and loan repayments. This policy will be reviewed on an annual basis and the adequacy of the policy judged in the light of all relevant information.

Revaluation reserves

The revaluation reserve represents the difference between the written down book value of freehold properties and professional valuations of such properties calculated at the time of the professional valuation.

Contingency reserves

The contingency reserves represent provisions made by the company to cover commitments on European Union co-funded projects.

Specific reserves

The specific reserves represent funds made available to the company to be expended in accordance with the wishes of the donor. All such funds are credited to the specific reserves upon receipt and held until expenditure is made which complies with the wishes of the original donor.

17. ACCUMULATED FUNDS (CONTINUED)

The movements on accumulated funds are as follows:

		GRO	<u> </u>			COMPANY					
	Funds	Funds	_	Funds	Funds Designated F		Restricted Funds	Unrestricted Funds	Designat	ed Funds	Restricted Funds
	General Reserves £'000	Reserves £'000	Revaluation Reserves £'000	Specific <u>Reserves</u> £'000	General <u>Reserves</u> £'000	Contingency Reserves £'000	Revaluation Reserves £'000	Specific Reserves £'000			
At 1 January 1995 Surplus on ordinary	3,354	171	3,052	1,415	3,401	171	3,052	1,415			
activities Transfer from conting reserves to general	625 gency				595						
reserves Specific donations:	166	(166)			166	(166)					
received receivable				5,756 368				5,756 368			
Disbursements for overseas projects				(5,458)				(5,456)			
At 31 December 1995	4,145	5	3,052	2,083	4,162	5	3,052	2,083			
	:::::	222 22		52022	=====	=====	=====	:::::			

a) <u>Contingency reserves</u>

The balance on the contingency reserves represents provisions for the company's commitment on European Union co-funded projects.

The transfer from contingency reserves to general reserves is in respect of a provision for the company's commitment on European Union co-funded projects no longer required.

b) Revaluation reserves

Included in the revaluation reserves is a deficit of £358,000 (1994: £358,000) relating to one freehold property. The directors are of the opinion that, in the fullness of time, the revaluation surplus in respect of this property will be restored and in the circumstances they do not consider it necessary to make a provision for this deficit through general reserves.

c) Specific reserves

A charge for £46,000 has been made against specific funds of Bosnia Phase 3 project for interest receivable on late payment of grant by the funder, ECHO. This charge has been verbally authorised by ECHO officials.

FOR THE YEAR ENDED 31 DECEMBER 1995

18,	RECONCILIATION	OF (OPERATING	SURPLUS TO
	NET CASH INFLO	V FR	OM OPERATI	NG ACTIVITIES

	GROUP		COMPANY	
	1995	<u> 1994</u>	1995	1994
	£'000	£'000	£'000	£'000
Operating surplus	687	1,012	644	990
Depreciation charges	663	103	654	101
(Profit)/loss on sale of			00 1	, ,
tangible fixed assets	_		(1)	_
Adjustment for exchange differences	(2)	(29)	(2)	(29)
Decrease/(increase) in stock	(27)	32	(4)	6
Decrease/(increase) in debtors	(368)	133	(381)	185
Increase/(decrease) in creditors	140	(68)	158	(81)
	1,093	1,183	1,068	1,172
	=====	=====	=====	=====

19. ANALYSIS OF CHANGES IN FINANCING DURING THE YEAR

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ū	RO	U۲

COMPANY

	General Reserves £'000	Continency Reserves £'000	Specific Reserves £'000	<u>Loans</u> £'000	General <u>Reserves</u> £'000	Contingency Reserves £'000	Specific Reserves £'000	<u>Loans</u> £'000
Balance at 1 January 1995	3,354	171	1,415	1,825	3,401	171	1,415	1,825
Surplus for the year	625	-	-	-	595	-	- 11.210	-
New long term loan	-	-	-	400	-	-	-	400
Cash inflows/(outflows) from	ŀ							700
financing	166	(166)	888	(289)	166	(166)	668	(289)
Currency movements	-	· <u>-</u>	-	(2)	-	-	-	(2)
Balance at 31 December 1995	4,145	5	2,083	1,934	4,162	5	2.083	1,934
	=====	:::	=====		:::::	===	=;:::	=====

20. ANALYSIS OF CHANGES IN CASH AND CASH EQUIVALENTS DURING THE YEAR

	<u>G</u> F	COM	COMPANY		
	1995	1994	1995	1994	
	£'000	£'000	£'000	£'000	
Balance at 1 January 1995	2,212	1,467	2,208	1,461	
Net cash inflow	302	745	316	747	
Balance at 31 December 1995	2,514	2,212	2,524	2,208	

FOR THE YEAR ENDED 31 DECEMBER 1995

21. ANALYSIS OF BALANCES OF CASH AND CASH EQUIVALENTS AS SHOWN IN THE BALANCE SHEET

	GROUP				COMPANY			
			1995	1994			<u>1995</u>	<u> 1994</u>
			Change	Change			Change	Change
	<u> 1995</u>	1994	<u>in year</u>	<u>in year</u>	<u>1995</u>	<u> 1994</u>	<u>in year</u>	<u>in year</u>
	£,000	£'000	£'000	£'000	£'000	£,000	£'000	£,000
Cash at bank and in hand	2,597	2,242	355	560	2,596	2,233	363	557
Short term investments	3	5	(2)	-	3	5	(2)	-
Bank overdrafts	(86)	(35)	(51)	185	(75)	(30)	(45)	190

	2,514	2,212	302	745	2,524	2,208	316	747
		:::::	===	===	=====	=====	===	:::

22. TAXATION - GROUP

a) Marie Stopes International

There is no liability to UK corporation tax as the company is a charity registered in England and takes advantage of the tax exemption available to charities.

b) Options Consultancy Services Limited

UK Corporation tax based on the accounts @ 25%	1995 £'000	1994 £'000
(1994 : 25%)	5	-

c) Brown Street Nurses Limited

There is no liability to UK Corporation tax as the company has a taxable loss for the year and losses brought forward from previous years (1994: £nil).

23. CAPITAL COMMITMENTS

There were no capital commitments as at 31 December 1995 (1994 : £nil).

24. CONTINGENT LIABILITIES

- At 31 December 1995 the company had no outstanding liability on forward foreign exchange contracts (1994: £19,000).
- At 31 December 1995, the company had given advance payment guarantees of £256,000 (1994: £nil) to the Overseas Development Agency in respect of projects in Malawi and US\$150,000 (1994: US\$nil) to the Ministry of Health (Uganda) in respect of projects in Uganda.

FOR THE YEAR ENDED 31 DECEMBER 1995

25. TRANSACTIONS INVOLVING DIRECTORS AND COMPANY SECRETARY

The charity receives an annual donation of US\$600,000 from DKT International, a company incorporated in United States of America in which Mr P D Harvey (director) and Dr T R L Black (secretary) are directors.

The charity also received loans from DKT International as detailed in Note 13 to the financial statements.

During the year, the company paid £58,000 (1994: £56,000) to Dr T R L Black (secretary) for the provision of consultancy and surgical services. The company also paid £10,000 (1994: £9,000) to Mrs J Black, wife of Dr T R L Black (secretary) for the provision of company secretarial and administration services.