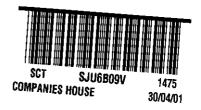
# Cellarers (Wines) Limited

# Directors' report and financial statements

30 June 2000

Registered number 1083023





## Directors' report and financial statements

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### Directors' report

The directors have pleasure in submitting their annual report, together with the audited financial statements for the year ended 30 June 2000.

#### Activities

The activity of the company is the storage of stocks of wines and spirits owned by the customers of fellow group companies. The directors foresee no changes in the company's activities.

#### Euro

The directors do not anticipate that there will be any significant implications on the activities of the company on the introduction of the euro. There are no significant anticipated costs associated with the introduction of the euro for Cellarers (Wines) Limited. A statement explaining the impact of the introduction of the euro, and the programme put in place to deal with this, for the Diageo group is disclosed in the annual report of the ultimate parent undertaking, Diageo plc.

### Proposed dividend

The directors do not recommend the payment of a dividend for the year ended 30 June 2000 (1999-£nil).

#### Directors

The directors who served during the year were as follows:

P K Bentley

J J Corbett

P J Radcliff

During the year N C Rose resigned as a director on 1 July 1999.

Subsequent to year end P S Binning and J A Southern were appointed directors on 15 December 2000 and S M Bunn and R H Myddelton were appointed directors on 10 November 2000.

Subsequent to year end P K Bentley resigned as a director on 31 October 2000, J J Corbett resigned on 10 November 2000 and P J Radcliff resigned on 18 December 2000.

During the year C J Taylor resigned as secretary on 1 July 1999 and M D Peters was appointed in his stead.

Subsequent to year end M D Peters resigned as secretary on 10 November 2000 and S M Bunn was appointed in his stead.

### Directors' emoluments

None on the directors received any remuneration during the period in respect of their services as directors of the company (1999 - £nil).

### Directors' interests

No directors had any interest, beneficial or non-beneficial, in the share capital of the company or had a material interest during the period in any significant contract with the company or any subsidiary.

The directors who held office at the end of the financial year had the following beneficial interests in the ordinary shares of 28 101/108 p each in the ultimate parent company, Diageo plc:

### (i) Ordinary shares and conditional rights to ordinary shares

	Ordinary Shares		Conditional rights to ordinary shares				
	At beginning of year	At end Of year	At beginning of year	Granted in year	Vested in year	Lapsed In year	At end Of year
P K Bentley	10,000	16,557	63,255	31,935	(8,750)	(6,875)	79,565
J J Corbett	1,399	3,121	7,250	0	(2,800)	(2,200)	2,250
P J Radcliff	6,400	8,107	29,193	6,542	0	0	35,735

The directors were granted conditional rights to receive ordinary shares or, exceptionally, a cash sum under certain long term incentive plans (The Grand Metropolitan Restricted Share Plan ('GrandMet RSP'), the Guinness Long Term Incentive Plan ('Guinness LTIP'), the Share Incentive Plan and the Total Shareholder Return Plan ('TSR')). The GrandMet RSP and the Guinness LTIP vested during the year and the directors received 56% and 80% of their conditional rights to ordinary shares respectively. The conditional rights to ordinary shares are subject to share performance criteria of Diageo plc ordinary shares. Full details of the performance criteria are disclosed in the annual report of the ultimate holding company, Diageo plc.

(ii) Options	At beginning of year	Granted during the Year	Exercised During the year	At end of year	Option Price (pence)	Market Price (pence)
P K Bentley	27,138	41,920	0	69,058	0	0
J J Corbett	59,803	3,978	0	63,781	0	0
P J Radcliff	101,098	34,749	0	135,847	0	0

For executive option schemes, UK grants were between 1991 and 1999 at prices between 314 pence and 518 pence with the 1999 grants being at 518 pence.

The mid-market share price of Diageo plc shares fluctuated between 384p and 696.5p during the year. The mid-market share price on 30 June 2000 was 593p.

At 30 June 2000, J J Corbett and P K Bentley had an interest in 159,475 shares and 8,551,299 shares subject to call options held by trusts to satisfy grants made under ex-Grandmet incentive plans; P J Radcliff had an interest in 701,628 shares held by trusts to satisfy grants made under ex-Guinness incentive plans; and the directors had an interest in 22,068,050 shares and 2,296,087 shares subject to call options held by trusts to satisfy grants made under Diageo incentive plans and savings related share option schemes.

A new Senior Executive Share Option Plan ('SESOP') was introduced with effect from 1 January 2000. The combined benefits provided under the TSR and the SESOP are expected to be the same as those previously provided under the TSR. Options granted under the SESOP may not normally be exercised unless a performance condition is satisfied. The performance condition applicable to the first grant of options under the SESOP is linked to the increase in earnings per share and is initially applied over the three year period commencing on the date the options are granted. Full details of the performance condition are disclosed in the annual report of the parent company, Diageo plc

Cellarers (Wines) Limited Directors' report and financial statements 30 June 2000

Options granted during the year for P K Bentley and P J Radcliffe are principally options granted under the Diageo plc Senior Executive Share Option Plan, which are subject to performance conditions, as detailed above

### Auditors

The auditors, KPMG Audit Plc, are willing to continue in office and a resolution for their re-appointment as auditors of the company will be submitted to the Annual General Meeting.

By order of the board

S M Bunn

Director

8 Henrietta Place, London W1G 0NB

25 April 2001

### Statement of directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.

### CELLARERS (WINES) LTD Year ended 30 June 2000

### AUDITORS' REPORT TO THE MEMBERS OF CELLARERS (WINES) LTD

We have audited the financial statements on pages 6 to 9.

### Respective responsibilities of directors and auditors

The directors are responsible for preparing the directors' report and, as described on page 4, the financial statements in accordance with applicable United Kingdom law and accounting standards. Our responsibilities, as independent auditors, are established in the United Kingdom by statute, the Auditing Practices Board and by our profession's ethical guidance.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act. We also report to you if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for an audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

### Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

### Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 30 June 2000 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

KPMG Audit Plc Chartered Accountants Registered Auditor

King dulite

Glasgow

Date 27 4/12001

### Profit and loss account

for the year ended 30 June 2000

, ,	Note	Year Ended 30 June 2000 £	Year Ended 30 June 1999 £
Turnover	1	226,357	173,543
Other operating charges	2	(226,357)	(173,543)
Profit for the financial period			
		<del>===</del>	

There are no recognised gains or losses for the financial period. The profit and loss account relates wholly to continuing operations.

# Balance sheet at 30 June 2000

	Note	30 June 2000 £	30 June 1999 £
Current assets			
Debtors: Amounts owed by group undertakings	3	2	2
			2
0-4-11	,		<del></del>
Capital and reserves Share capital	4	2	2

These financial statements were approved by the Board of Directors on 25 April 2001 and were signed on its behalf by:-

R H Myddelton

Director

### **Notes**

(forming part of the financial statements)

### 1. Accounting policies

### Accounting convention

The financial statements are prepared under the historical cost convention. They have been drawn up to comply in all material respects with applicable UK accounting standards. The bases used are consistent with those used in the previous year.

### Turnover

Turnover represents the amount of rent receivable, net of value added tax and credit notes.

#### 2. Other operating charges

	Year Ended 30 June 2000 £	Nine months ended 30 June 1999 £
Management charge payable to fellow group company	226,357	173,543

The audit fee has been borne by a fellow group company, Justerini & Brooks Limited.

The Directors received no emoluments in respect of their services to the company (year ended 30 June 2000 - £Nil).

The company employed no staff during the year (year ended 30 June 2000- Nil).

### 3. Debtors

Rental income falls due on 1 July and consequently there are no debtors as at the period end.

### 4. Capital and reserves

	30 June 2000 £	30 June 1999 £
Authorised 100 ordinary shares of £1 each	100	100
Allotted but not called 2 ordinary shares of £1 each	2	2
	====	

Ordinary shares are entitled to one vote each.

Notes (continued)

### 5. Related party disclosures

As the company is a wholly owned subsidiary of Guinness United Distillers & Vintners Limited and its ultimate holding company is Diageo plc, the company has taken advantage of the exemption contained in FRS 8 not to disclose transactions or balances with entities which form part of the group (or trustees of the group qualifying as related parties).

#### Cash flow statement

A cash flow statement is not presented as the company is a member of a group, whose ultimate holding company Diageo plc, includes a group cash flow statement in its financial statements.

### 7. Ultimate holding company

The company is a wholly owned subsidiary of Guinness United Distillers & Vintners Limited and its ultimate holding company as at 30 June 2000 was Diageo ptc. Both companies are incorporated and registered in England.

Diageo plc's accounting period end is 30 June and its consolidated accounts for the twelve month period ended 30 June 2000 an be obtained from the Registered Office at 8 Henrietta Place, London, W1G 0NB.