Company Registration No. 1066321 (England and Wales)

# TURNBULL & ASSER LIMITED ANNUAL REPORT FOR THE PERIOD ENDED 30 JANUARY 2010



### **DIRECTORS AND ADVISERS**

**Directors** Mr A Fayed

Mr J Fayed Mr S Miller Mr P Price Mr S Quin

Mr N Clifford (Appointed 9 September 2010)

Secretary E Mulligan

Company number 1066321

Registered office 14 South Street

London W1K 1DF

Registered auditors RSM Tenon Audit Limited

66 Wigmore Street

London W1U 2SB

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### **DIRECTORS' REPORT**

### FOR THE PERIOD ENDED 30 JANUARY 2010

The directors present their report and financial statements for the period ended 30 January 2010

#### **Directors**

The following directors have held office since 1 February 2009

Mr A Fayed

Mr J Fayed

Mr S Miller

Mr P Price

Mr S Quin

Mr N Clifford

(Appointed 9 September 2010)

#### Principal activities and review of the business

The principal activity of the group is the retail of bespoke shirts and ready to wear premium quality gentlemen's clothing from London premises in Jermyn Street, Bury Street, Old Broad Street and through a concession in the Harrods Department Store. The group also wholesales garments to customers throughout the UK and abroad. Aside from its selling activities the group is also engaged in the manufacture of shirts and ties from its own factories based in the UK.

The group has continued to operate satisfactorily despite the difficult economic climate through a combination of prudent management and successful consolidation of the group's profile at the premium end of the gentlemen's clothing market

### Principal risks and uncertainties

The management of the business and the execution of the group's business strategy are subject to a number of risks. The key business risks and uncertainties affecting the group are considered to relate to competition from global, national and independent retailers, employee retention, product quality and continuing delivery of high levels of customer service. As a number of the group's customers are high net worth individuals the continued financial health of the global economy is also an important factor.

### Key performance indicators

Given the relatively straightforward nature of the business, the group's directors are of the opinion that analysis using KPIs is not necessary for an understanding of the development, performance or position of the business

### Results and dividends

The consolidated profit and loss account for the period is set out on page 6

The results for the group show a pre-tax profit of £0 28 million (52 weeks ended 31 January 2009 £0 02 million pre-tax loss). No dividends have been paid for the period (52 weeks ended 31 January 2009 £nil). No final dividend is proposed and the profit has been added to reserves.

### **DIRECTORS' REPORT (CONTINUED)**

### FOR THE PERIOD ENDED 30 JANUARY 2010

#### Financial instruments

The group's principal financial instruments comprise bank balances, bank overdrafts, bank loans, trade creditors and trade debtors. The main purpose of these instruments is to raise funds for the group's operations and to finance the group's operations. Due to the nature of the financial instruments used by the group there is no exposure to price risk. The group's approach to managing other risks applicable to the financial instruments concerned is shown below.

In respect of bank balances, the liquidity risk is managed by maintaining a balance between the continuity of funding and flexibility through the use of overdrafts at floating rates of interest. The group makes use of money market facilities where funds are available. In respect of loans, these comprise loans from financial institutions. The interest rate on the loans from financial institutions is variable but the monthly repayments are fixed. The group manages the liquidity risk by ensuring there are sufficient funds to meet the payments due. Trade debtors are managed in respect of credit and cash flow risk by policies concerning the credit offered to customers and the regular monitoring of amounts outstanding for both time and credit limits. Trade creditors liquidity risk is managed by ensuring sufficient funds are available to meet amounts due.

#### **Future developments**

The external commercial and economic environment remains challenging. However, the group has laid careful and commercial plans to expand their brand presence

#### The Environment

The group has continued to adopt policies and procedures that take account of the need to preserve and protect the environment. The directors are committed to compliance with environmental best practise in all aspects of the business.

### **DIRECTORS' REPORT (CONTINUED)**

### FOR THE PERIOD ENDED 30 JANUARY 2010

### Directors' responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the group and of the profit or loss of the group for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and the group and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### Statement of disclosure to auditors

So far as the directors are aware, there is no relevant audit information of which the group's auditors are unaware. Additionally, the directors have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the group's auditors are aware of that information.

By order of the board

E Mulligan Secretary

### INDEPENDENT AUDITORS' REPORT

### TO THE MEMBERS OF TURNBULL & ASSER LIMITED

We have audited the group and parent company financial statements (the "financial statements") of Turnbull & Asser Limited for the period ended 30 January 2010 set out on pages 6 to 24. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement set out on pages 1 - 3, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the group's and the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements.

### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the group's and parent company's affairs as at 30 January 2010 and of the group's profit for the period then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial period for which the financial statements are prepared is consistent with the financial statements

### **INDEPENDENT AUDITORS' REPORT (CONTINUED)**

### TO THE MEMBERS OF TURNBULL & ASSER LIMITED

### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us, or
- the parent company financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Tony Castagnetti (Senior Statutory Auditor) for and on behalf of RSM Tenon Audit Limited

RSM Jonan Archit Limited

29/10/2010

**Statutory Auditor** 

66 Wigmore Street London W1U 2SB

## CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE PERIOD ENDED 30 JANUARY 2010

	Notes	52 Weeks ended 30 January 2010 £'000	52 Weeks ended 31 January 2009 £'000
Turnover	2	9,116	8,298
Cost of sales		(3,405)	(3,432)
Gross profit		5,711	4,866
Distribution costs Administrative expenses Other operating income		(157) (5,290) 77	(134) (4,797) 72
Operating profit	3	341	7
Interest receivable and similar income Interest payable and similar charges	4	2 (59)	17 (47)
Profit/(loss) on ordinary activities before taxation		284	(23)
Tax on profit/(loss) on ordinary activities	5	61	51
Profit on ordinary activities after			
taxation		345	28

The profit and loss account has been prepared on the basis that all operations are continuing operations

There are no recognised gains and losses other than those passing through the profit and loss account

# **BALANCE SHEETS** AS AT 30 JANUARY 2010

		Group		Company	
	Notes	2010 £'000	2009 £'000	2010 £'000	2009 £'000
	Notes	2.000	1.000	£ 000	£ 000
Fixed assets					
Tangible assets	7	3,605	3,695	3,605	3,695
		3,605	3,695	3,605	3,695
Current assets				<del></del>	
Stocks	9	2,050	2,044	2,050	2,044
Debtors	10	1,173	937	1,179	949
Cash at bank and in hand		658	325	658	314
<b>.</b>		3,881	3,306	3,887	3,307
Creditors amounts falling due within one year	11	(1,522)	(1,182)	(1,522)	(1,182)
Net current assets		2,359	2,124	2,365	2,125
Total assets less current liabilities		5,964	5,819	5,970	5,820
Creditors amounts falling due after					
more than one year	12	(650)	(850)	(650)	(850)
		5,314	4,969	5,320	4,970
Capital and reserves					
Called up share capital	15	2,450	2,450	2,450	2,450
Other reserves	16	30	30	30	30
Profit and loss account	16	2,834	2,489	2,840	2,490
Shareholders' funds	17	5,314	4,969	5,320	4,970

Approved by the Beard and authorised for issue on 29th October 2010

Mr P Price Director

Company Registration No. 1066321

# CONSOLIDATED CASH FLOW STATEMENT FOR THE PERIOD ENDED 30 JANUARY 2010

	£'000	52 Weeks ended 30 January 2010 £'000	£.000	52 Weeks ended 31 January 2009 £'000
Net cash inflow from operating activities		723		169
Returns on investments and servicing of finance				
Interest received	2		17	
Interest paid	(59)		(47)	
Net cash outflow for returns on investments				
and servicing of finance		(57)		(30)
Capital expenditure Payments to acquire tangible assets Receipts from sales of tangible assets  Net cash outflow for capital expenditure	(183)	(183)	(950) 2 ———	(948)
Net cash inflow/(outflow) before management of liquid resources and financing		483		(809)
Financing				
New long term bank loan	-		1,000	
Repayment of long term bank loan	(150)			
Net cash (outflow)/inflow from financing		(150)		1,000
Increase in cash in the period		333		191

# NOTES TO THE CONSOLIDATED CASH FLOW STATEMENT FOR THE PERIOD ENDED 30 JANUARY 2010

· • • • • • • • • • • • • • • • • • • •	inflow from op	perating	2010	2009
activities			£'000	£'000
Operating profit			341	7
Depreciation of tangible assets			273	238
Loss on disposal of tangible assets			-	124
Increase in stocks			(6)	(427)
(Increase)/decrease in debtors			(153)	150
Increase in creditors within one year			268	77
Net cash inflow from operating activities			723	169
Analysis of net debt	1 February 2009	Cash flow	Other non- cash changes	30 January 2010
	£'000	£'000	£'000	£'000
Net cash			_ ••	
Cash at bank and in hand	325	333	-	658
Debts falling due within one year	(150)	150	(200)	(200)
Debts falling due after one year	(850)	-	200	(650)
	(1,000)	150		(850)
Net debt	(675)	483		(192)
Reconciliation of net cash flow to movement	ın net debt		2010	2009 £'000
			£ 000	£ 000
Increase in cash in the period			333	191
	n debt		150	(1,000)
Movement in net debt in the period			483	(809)
Opening net (debt)/funds			(675)	134
Closing net debt			(192)	(675)
	Operating profit Depreciation of tangible assets Loss on disposal of tangible assets Increase in stocks (Increase)/decrease in debtors Increase in creditors within one year  Net cash inflow from operating activities  Analysis of net debt  Net cash Cash at bank and in hand  Debts falling due within one year Debts falling due after one year  Net debt  Reconciliation of net cash flow to movement  Increase in cash in the period Cash outflow/(inflow) from decrease/(increase) in  Movement in net debt in the period Opening net (debt)/funds	Operating profit Depreciation of tangible assets Loss on disposal of tangible assets Increase in stocks (Increase)/decrease in debtors Increase in creditors within one year  Net cash inflow from operating activities  Analysis of net debt  1 February 2009  £'000  Net cash Cash at bank and in hand 325  Debts falling due within one year (150) Debts falling due after one year (850)  (1,000)  Net debt  (675)  Reconciliation of net cash flow to movement in net debt  Increase in cash in the period Cash outflow/(inflow) from decrease/(increase) in debt  Movement in net debt in the period Opening net (debt)/funds	Operating profit Depreciation of tangible assets Loss on disposal of tangible assets Increase in stocks (Increase)/decrease in debtors Increase in creditors within one year  Net cash inflow from operating activities  Analysis of net debt  1 February 2009  £'000 £'000  Net cash Cash at bank and in hand 325 333  Debts falling due within one year (150) 150 Debts falling due after one year (850) - (1,000) 150  Net debt  Reconciliation of net cash flow to movement in net debt  Increase in cash in the period Cash outflow/(inflow) from decrease/(increase) in debt  Movement in net debt in the period Opening net (debt)/funds	### Company Co

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

### FOR THE PERIOD ENDED 30 JANUARY 2010

### 1 Accounting policies

#### 11 Accounting convention

The financial statements are prepared under the historical cost convention

### 12 Compliance with accounting standards

The financial statements are prepared in accordance with applicable United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), which have been applied consistently (except as otherwise stated)

### 1.3 Basis of consolidation

These consolidated accounts include the results of the company and its subsidiary companies for the period to the nearest Saturday to 31 January. In the current financial period this represents the 52 weeks ended 30 January 2010. All of the subsidiary undertakings are dormant and consequently the results of the group reflect those of the company.

### 14 Turnover

Turnover represents amounts receivable for goods sold to customers and concession commission receivable net of VAT and trade discounts

### 1 5 Tangible fixed assets and depreciation

Tangible fixed assets other than freehold land are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows

Freehold land and buildings Long leasehold land and buildings Fixtures and fittings Straight line over 50 years Over the period of the lease Straight line over 3 - 10 years

### 16 Leasing

Rentals payable under operating leases are charged against income on a straight line basis over the lease term

#### 1.7 Investments

Fixed asset investments are stated at cost less provision for diminution in value

### 1.8 Stock and work in progress

Stock and work in progress are valued at the lower of cost calculated on a weighted average basis and net realisable value

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE PERIOD ENDED 30 JANUARY 2010

### 1 Accounting policies

(continued)

#### 19 Pensions

#### Defined contribution scheme

The group operates a defined contribution scheme for the benefit of its employees. Contributions payable are charged to the profit and loss account in the period they are payable.

### Defined benefit scheme

The group is a member of the Harrods Holdings Group Pension Plan under which retirement benefits are funded by contributions from the group and employees. Payment is made to the pension trust, which is separate from the group and the Harrods Holdings Group, in accordance with calculations made periodically by consulting actuaries.

The assets of the pension scheme are held and administered by trustees appointed under the scheme's rules as a single scheme. As there is more than one employer participating in the scheme the group is unable to identify its share of the underlying assets and liabilities of the scheme on a consistent and reasonable basis. In accordance with the provisions of FRS 17 the group accounts for pension constributions as if its section of the group scheme were a defined contribution scheme because they are within a multi-employer scheme. Therefore the pension costs charged against operating profits are the contributions payable to the scheme in respect of the accounting period.

### 1 10 Deferred taxation

Where material, deferred tax is provided in full, as required by FRS 19 - Deferred Tax, in respect of timing differences between the treatment of certain items for taxation and accounting purposes. Deferred tax is not discounted

### 1.11 Foreign currency translation

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to the profit and loss account.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE PERIOD ENDED 30 JANUARY 2010

Turnover		
The total turnover of the group for the period has been derived from its prin	cipal activity	
Segmental analysis by geographical area		
The analysis by geographical area of the group's turnover is set out as below	ow .	
	2010	2009
	£,000	£'000
Geographical segment		
United Kingdom	6,486	6,209
United States	1,590	1,227
Continental Europe	593	713
Japan Ottor	164	65
Other	283	84
	9,116	8,298
All operations are based in the United Kingdom		
Operating profit	2010	
	2010 £'000	
Operating profit is stated after charging	£'000	£'000
Operating profit is stated after charging Depreciation of tangible assets		<b>£'000</b> 238
Operating profit is stated after charging Depreciation of tangible assets Loss on disposal of tangible assets	£'000	£'000
Operating profit is stated after charging Depreciation of tangible assets Loss on disposal of tangible assets Operating lease rentals	<b>£'000</b> 273	<b>£'000</b> 238 124
Operating profit is stated after charging Depreciation of tangible assets Loss on disposal of tangible assets Operating lease rentals - Plant and machinery	<b>£'000</b> 273 - 51	<b>£'000</b> 238 124 48
Operating profit is stated after charging Depreciation of tangible assets Loss on disposal of tangible assets Operating lease rentals	<b>£'000</b> 273	<b>£'000</b> 238 124
Operating profit is stated after charging Depreciation of tangible assets Loss on disposal of tangible assets Operating lease rentals - Plant and machinery - Other assets	£'000 273 - 51 475	£'000 238 124 48 398
Operating profit is stated after charging Depreciation of tangible assets Loss on disposal of tangible assets Operating lease rentals - Plant and machinery - Other assets Pension deficit contribution	£'000 273 - 51 475	£'000 238 124 48 398 304
Operating profit is stated after charging Depreciation of tangible assets Loss on disposal of tangible assets Operating lease rentals - Plant and machinery - Other assets Pension deficit contribution and after crediting	£'000 273 - 51 475 823	£'000 238 124 48 398 304
Operating profit is stated after charging Depreciation of tangible assets Loss on disposal of tangible assets Operating lease rentals - Plant and machinery - Other assets Pension deficit contribution and after crediting	£'000 273 - 51 475 823	£'000 238 124 48 398 304
Operating profit is stated after charging Depreciation of tangible assets Loss on disposal of tangible assets Operating lease rentals - Plant and machinery - Other assets Pension deficit contribution and after crediting Profit on foreign exchange transactions  Auditors' remuneration  Fees payable to the group's auditor for the audit of the group's and	£'000  273  51  475 823  (2)	124 48 398 304 (3)
Operating profit is stated after charging Depreciation of tangible assets Loss on disposal of tangible assets Operating lease rentals - Plant and machinery - Other assets Pension deficit contribution and after crediting Profit on foreign exchange transactions  Auditors' remuneration	£'000 273 - 51 475 823	£'000 238 124 48 398 304

20

19

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE PERIOD ENDED 30 JANUARY 2010

4	Interest payable	2010 £'000	2009 £'000
	On bank loans and overdrafts	59 ———	47
5	Taxation	2010 £'000	2009 £'000
	Domestic current year tax	£ 000	2.000
	U K corporation tax	22	-
	Current tax charge	22	
	Deferred tax		
	Deferred tax credit current period	(83)	<b>(</b> 51)
		(61)	(51)
		<del>-</del>	
	Factors affecting the tax charge for the period  Profit/(loss) on ordinary activities before taxation	284	(23)
	1 Total (1033) of Ordinary abuvilles before taxadon		(20)
	Profit/(loss) on ordinary activities before taxation multiplied by standard		
	rate of UK corporation tax of 28 00% (2009 - 28 00%)	80	(6)
	Effects of		
	Non deductible expenses	-	1
	Depreciation add back and capital allowances	(8)	17
	Tax losses (utilised)/carned forward	(54)	133
	Provisions tax adjustments	<u> 4</u>	(145)
		(58)	6
	Current tax charge	22	-

### 6 Profit for the financial period

As permitted by section 408 of the Companies Act 2006, the holding company's profit and loss account has not been included in these financial statements. The profit for the financial period is made up as follows

	2010 £'000	2009 £'000
Holding company's profit for the financial period	350	28
		<del></del>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE PERIOD ENDED 30 JANUARY 2010

7	Tangible fixed assets Group and company				
		Freehold land and buildings	Long ieasehold land and buildings	Fixtures and fittings	Total
		£'000	£.000	£'000	£'000
	Cost				
	At 1 February 2009	984	1,696	4,167	6,847
	Additions	-	-	183	183
	Disposals	(6)	-	(260)	(266)
	At 30 January 2010	978	1,696	4,090	6,764
	Depreciation				
	At 1 February 2009	76	185	2,891	3,152
	On disposals	(6)	-	(260)	(266)
	Charge for the period	11	32	230	273
	At 30 January 2010	81	217	2,861	3,159
	Net book value				
	At 30 January 2010	<u>897</u>	1,479	1,229	3,605
	At 31 January 2009	908	1,511	1,276	3,695
		<del></del>		=======================================	

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE PERIOD ENDED 30 JANUARY 2010

8 Fixed asset inves	tments	
Company		
		Shares in group undertakings £'000
Cost		
At 1 February 2009	9 & at 30 January 2010	31
Provisions for dir	nınutıon ın value	
At 1 February 2009	9 & at 30 January 2010	31
Net book value		
At 30 January 201	0 & at 31 January 2009	-

### Holdings of more than 20%

The company holds more than 20% of the share capital of the following companies

Company	Country of registration or incorporation	Shares held	
Subsidiary undertakings	•	Class	%
Turnbull & Asser (Ontario) Limited	Canada	Ordinary	100

The principal activity of these undertakings for the last relevant financial year was as follows

	Principal activity
Turnbull & Asser (Ontario) Limited	Dormant

### 9 Stocks and work in progress

	Group		Company	
	2010	2009	2010	2009
	£.000	£'000	£.000	£'000
Raw materials and consumables	427	358	427	358
Work in progress	104	98	104	98
Finished goods and goods for resale	1,519	1,588	1,519	1,588
	2,050	2,044	2,050	2,044

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE PERIOD ENDED 30 JANUARY 2010

10	Debtors	Group		Compan	У
		2010	2009	2010	2009
		£'000	£'000	£'000	£'000
	Trade debtors	695	629	695	629
	Amounts owed by group undertakings	-	-	-	11
	Other debtors	29	44	35	45
	Prepayments and accrued income	235	133	235	133
	Deferred tax asset (see note 13)	214	131	214	131
		1,173	937	1,179	949
		<del></del>			

### 11 Creditors . amounts falling due within one year

_	Group		Compan	у
	2010	2009	2010	2009
	£'000	£'000	£'000	£,000
Bank loans and overdrafts	200	150	200	150
Trade creditors	283	84	283	84
Corporation tax	22	-	22	_
Taxes and social security costs	257	245	257	245
Other creditors	17	4	17	4
Accruals and deferred income	743	699	743	699
	1,522	1,182	1,522	1,182

The bank loan is secured by way of a fixed and floating charge over the assets of the company

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE PERIOD ENDED 30 JANUARY 2010

Group Company 2010 2009 2010	2009
- · ·	
2010 2009 2010	CIOOO
£,000	£'000
Bank loans 650 850 650	850
Analysis of loans	
Wholly repayable within five years 850 1,000 850	1,000
Included in current liabilities (200) (150) (200)	(150)
650 850 650	850
Loan maturity analysis	
In more than one year but not more than two	
years 200 200 200	200
In more than two years but not more than	
five years 450 650 450	650

### 13 Provisions for liabilities

The deferred tax asset (included in debtors, note 10) is made up as follows.

	Group 2010 £'000		Company 2010 £'000	
Balance at 1 February 2009 Profit and loss account	(131) (83)		(131) (83)	
Balance at 30 January 2010	(214)		(214)	
	Group		Company	,
	2010 £'000	2009 £'000	2010 £'000	2009 £'000
Accelerated capital allowances	249	21	249	21
Other timing differences	(20)	(47)	(20)	(47)
Tax losses available	(443)	(105)	(443)	(105)
	(214)	(131)	(214)	(131)

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE PERIOD ENDED 30 JANUARY 2010

### 14 Pension and other post-retirement benefit commitments

During the period the Group has principally operated two schemes

- (i) the Harrods Retirement Savings Plans ("the Stakeholder Scheme"), which is an approved defined contribution scheme, managed by Fidelity International
- (II) The Harrods Group Pension Plan ("the Plan"), which is an approved defined benefit scheme

#### Stakeholder Scheme

The pension cost under the defined contribution scheme amounted to £99k (2009 £106k). A pension accrual of £13k (2009 £nil) is included in the balance sheet in relation to this scheme

Defined Benefit Pension Scheme ("the Plan")

The employer has closed the Plan to future accrual with the following changes taking place as of 5 April 2006

- (i) the Plan was closed to all existing members and all new employees with the effect that members could not accrue future pension benefits under the Plan,
- (ii) the existing accrued pension benefit of members was protected and preserved at its existing level as at 5 April 2006 and will be revalued until retirement as if the members had left the Group,
- (iii) a new defined contribution pension scheme, the Harrods Retirement Savings Plan, was introduced with effect from  $5\,\mathrm{April}\ 2006$

An actuarial valuation of the Plan as at 5 April 2009 on a Scheme Specific Funding basis was carned out by the Scheme Actuary The deficit on this basis was £103 0 million at that date. At that time the amended contributions, in order for the Plan to be fully funded by 31 January 2014, were agreed as follows

- (i) contributions totaling £14 0m per annum with effect from 31 January 2010.
- (ii) contributions totaling an estimated £0 7m per annum to fund administrative expenses of the Plan, with effect from 31 January 2010,
- (iii) contributions estimated at £0 3m to fund the Pension Protection Fund levy and other such pension scheme levies as are payable by the employers and Trustee under the terms of the Pension Schemes Act 1993 and the Pensions Act 2004, and
- (iv) recognising the risks inherent in the performance of the financial markets during the five year deficit correction period, the principal employer has also agreed to fund any deficits outside an agreed tolerance band during this period

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE PERIOD ENDED 30 JANUARY 2010

### 14 Pension costs (continued)

During the period ended 30 January 2010, the participating employers made total contributions to the plan of £31 4m (2009 £11 4m), including all payments under an agreement entered into with the scheme Trustees in 2009 to make an additional lump sum payment into the fund

The funding position of the Plan is monitored by the Trustee and the Harrods Group on a quarterly basis and formally reviewed at each triennial actuarial valuation, or more frequently as required by the Pensions Act 2004

Mercer, the new actuaries and administrators to the Plan, as appointed by the Pension Trustees in 2008, carried out a valuation of the Plan's assets and liabilities. The FRS17 'Retirement Benefits' liabilities of the Plan as at 30 January 2010 were obtained by projecting forward the FRS17 liabilities as at 1 February 2009.

For the period ended 30 January 2010, the Harrods Group has applied the amendment to FRS17 which is effective for accounting periods commencing on or after 6 April 2007. Using these results the market value of the assets of the Plan was £348.0 million (2009. £277.5 million). The actuarial deficit was £17.8 million (2009. £12.6 million).

On 7 May 2010, following the sale of Harrods Limited, Turnbull & Asser Limited ceased to participate in the Plan, as detailed above Consequently the Trustees calculated the debt attributable to Turnbull & Asser as £4 365 million, effectively extinguishing its liability to the Plan However, as part of the sale agreement with the new owners, Turnbull & Asser Limited will be compensated for this amount resulting in no net liability/cost to the group

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE PERIOD ENDED 30 JANUARY 2010

15	Share capital	2010 £	2009 £
	Authorised		
	8 5 million Ordinary shares of US \$0 00001 each	55	55
	26 3 million Ordinary shares of £0 10 each	2,630,200	2,630,200
		2,630,255 ————	2,630,255 ———
	Allotted, called up and fully paid		
	8 5 million Ordinary shares of US \$0 00001 each	55	55
	24 5 million Ordinary shares of £0 10 each	2,450,000	2,450,000
		2,450,055 ———	2,450,055

The Ordinary US\$ shares are each entitled to receive dividends amounting to the first 99% of the amount of profits which the company may determine to distribute in respect of any financial year, divided by the number of Ordinary US\$ shares then in issue. The Ordinary £ shares are each entitled to receive a dividend of the remaining 1% of distributable profits, divided by the number of Ordinary £ shares then in issue.

In the event of a return of capital or winding up the Ordinary US\$ shares shall be entitled to receive the first 99% of the assets available for distribution. Only after the Ordinary US\$ class has received its full entitlement shall the Ordinary £ class be entitled to the balance of the assets available.

Neither class of share is redeemable at the shareholder's request

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE PERIOD ENDED 30 JANUARY 2010

16	Statement of movements on reserves Group		
		Other	Profit and
		reserves	loss
		(see below)	account
		£'000	£'000
	Balance at 1 February 2009	30	2,489
	Profit for the period	-	345
	Balance at 30 January 2010	30	2,834
	·		
	Other reserves		
	Capital redemption reserve		
	Balance at 1 February 2009 & at 30 January 2010	30	
	Company		
		Other	Profit and
		reserves	loss
		(see below)	account
		2'000	£'000
	Balance at 1 February 2009	30	2,490
	Profit for the period	-	350
	·		
	Balance at 30 January 2010	30	2,840
	Other reserves		
	Capital redemption reserve		
	Balance at 1 February 2009 & at 30 January 2010	30	
	•	<del></del>	

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE PERIOD ENDED 30 JANUARY 2010

17	Reconciliation of movements in shareholders' funds	2010	2009
	Group	£,000	£,000
	Profit for the financial period	345	28
	Opening shareholders' funds	4,969	4,941
	Closing shareholders' funds	5,314	4,969
		2010	2009
	Company	£,000	£'000
	Profit for the financial period	350	28
	Opening shareholders' funds	4,970	4,942
	Closing shareholders' funds	5,320	4,970

# 18 Financial commitments Group and company

At 30 January 2010 the group had annual commitments under non-cancellable operating leases as follows

	Land and bu	ildings	Other	•
	2010	2009	2010	2009
	£'000	£'000	£.000	£'000
Expiry date				
Within one year	-	12	31	32
Between two and five years	108	107	41	2
In over five years	393	407	7	6
		<del></del>	<del> </del>	
	501	526	79	40
	<del>=</del>			

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE PERIOD ENDED 30 JANUARY 2010

19	Directors' emoluments	2010	2009
		£'000	£'000
	Emoluments for qualifying services	248	240
	Company pension contributions	8	5
		256	245
	The number of directors for whom retirement benefits are accruing under amounted to 1 (2009 1)	defined benefit	schemes
	Emoluments disclosed above include the following amounts paid to the highest paid director		
	Emoluments for qualifying services	91	90

### 20 Employees

### **Number of employees**

The average monthly number of employees (including directors) during the period was

		2010	2009
		Number	Number
Retail		25	24
Production		84	103
Administration		30	29
		139	156
Employment costs		2010	2009
		£'000	£'000
Wages and salaries		2,958	3,075
Social security costs		282	302
Other pension costs	- normal	103	111
	- exceptional (deficit contribution)	823	304
		4,166	3,792

### 21 Control

The company and group are controlled by Mr A Fayed

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) FOR THE PERIOD ENDED 30 JANUARY 2010

### 22 Related party transactions

#### Group and company

The company has traded with the following companies in which Mr A Fayed, director, has a beneficial interest

During the period the company made sales of £0 76 million (2009 £0 75 million) and received licence fee income of £0 07 million (2009 £0 07 million) from Turnbull & Asser LLC At the period end the company was owed £0 28 million (2009 £0 26 million) by Turnbull & Asser LLC

During the period the company made sales of £1 57 million (2009 £1 47 million) to companies in the Harrods Group. The company was also charged operating expenses of £1 31 million (2009 £0 74 million) by companies in the Harrods Group. At the period end the company was owed £0 14 million (2009 £0 18 million) by companies in the Harrods Group.

During the period the company was charged operating expenses of £0 13 million (2009 £0 13 million) by Genavco Insurance Limited

During the period the company was charged operating expenses of £0 03 million (2009 £0 05 million) by Hyde Park Residence Limited

During the period the company also traded with Bespoken Inc, a company in which Mr Fayed's son is a director. The company was charged operating expenses of £0.03 million (2009 £0.03 million). At the period end the company was owed £0.01 million (2009 £0.02 million).