

Registered number
1055301

Statesman Travel Limited

Report and Accounts

31 March 2011

TUESDAY



A40 27/09/2011 129
COMPANIES HOUSE

Statesman Travel Limited
Report and accounts
Contents

	Page
Company information	1
Directors' report	2 - 3
Statement of directors' responsibilities	4
Independent auditors' report	5
Profit and loss account	6
Statement of total recognised gains and losses	7
Balance sheet	8
Notes to the accounts	9 - 16

Statesman Travel Limited
Company Information

Directors

J M Langley
M J Williamson

Secretary

M J Williamson

Auditors

Nexia Smith & Williamson
25 Moorgate
London
EC2R 6AY

Registered office

12 Gough Square
London
EC4A 3DW

Registered number

1055301

Statesman Travel Limited**Registered number:** 1055301**Directors' Report**

The directors present their report and accounts for the year ended 31 March 2011

Principal activities

The profit for the year of the Company after taxation was £550,202 (2010 £217,774)

Review of the business

The year to 31 March 2011 was very encouraging after a challenging 2010. As the year progressed, there was a significant increase in business travel as a result of improved general economic confidence.

This upward trend and having continued its strict control over all operating expenditure led to Statesman recording an overall increase in its operating profits of 146% on an increased gross sales volume of 15%.

Companies have started travelling again in premium cabins and the number of trips taking place has increased, reversing the previous year's downturn. This increase was offset against further turbulent times - airline strikes, adverse weather conditions and the ash crisis.

Having a diverse portfolio of clients, Statesman saw its turnover increase by more than its competitors and has continued to strengthen all areas of its business by bringing in additional highly qualified staff.

Statesman continues to invest in technology ensuring that its products are best in class and produce tangible operational efficiencies in the business. The Statesmanager portal is even more widely used by its client base, leading to a higher adoption rate of self booking tools, which provide true savings for their clients in a highly efficient way. This is complimented by consistent high service levels.

Statesman manages its operations under ISO 9001-2008 for its quality management system and ISO 14001-2004 for its environmental management system. We believe these accreditations provide a competitive advantage over many of our competitors.

With a management team, infrastructure and level of experience second to none in its sector and by offering a range of innovative on-line solutions backed up by core traditional values to show clients a return in investment, Statesman is an increasing force in the business travel sector. Significant client wins totalling in excess of £10m in the last quarter of the financial year will emphasise this in the 2011/12 results.

Our international network, Travel Solutions International (TSI) continues to thrive. With incredible, like-minded partners throughout the world we are able to offer our clients a truly global solution that focuses on bringing consistency, clarity and standards to the management of travel expenditure across international markets.

TSI offers advanced global data consolidation, global IT solutions, global supplier negotiations, excellent customer service and the opportunity for reciprocal trading, to name just a few.

With global sales in excess of \$2.6bn, with our network partners we are able to collectively provide solutions that support our multi-national clients' travel management needs, wherever they may be in the world.

During the year Statesman entered into a strategic partnership with Concur the world's leading company in expense management. This relationship will help us offer our clients a "total travel solution".

Statesman remains financially secure and well placed to grow significantly over the next 3 years.

Statesman Travel Limited**Registered number:** 1055301**Directors' Report****Financial risk management**

Statesman continues to operate a very thorough credit control procedure which ensures credit terms are adhered to by all its clients. At all times, appropriate credit checks are performed where necessary on its client base. Likewise further implementation of clients onto a lodge/credit card eliminates the risk of bad debts and streamlines the whole invoicing / accounting procedures greater efficiencies.

Statesman had no bad debt problems during the year and monitors its cashflow position on a daily basis which demonstrates its strong internal financial controls. This strong cash position resulted in the company not using its overdraft facility at all during the year.

Directors' loans are maintained by the company which ensures the group has sufficient funds for operations and planned investment. There is no pressure on the business to repay these loans in the foreseeable future.

We believe business travel volumes will continue to increase in 2011/12 and the company can look forward to a prosperous future.

Dividends

The directors paid a final dividend of £120,000 (2010: £NIL)

Directors

The following persons served as directors during the year

J M Langley
M J Williamson

Political and charitable donations

During the year the Company made charitable contributions of £476 (2010: NIL)

Disclosure of information to auditors

Each person who was a director at the time this report was approved confirms that

- so far as he is aware, there is no relevant audit information of which the company's auditor is unaware, and
- he has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditor is aware of that information.

Auditors

A resolution to re-appoint the auditors, Nexia Smith & Williamson, will be proposed at the next Annual General Meeting.

This report was approved by the board on 5 July 2011 and signed by its order

M J Williamson
Secretary



Statesman Travel Limited

Statement of Directors' Responsibilities

The directors are responsible for preparing the report and accounts in accordance with applicable law and regulations

Company law requires the directors to prepare accounts for each financial year. Under that law the directors have elected to prepare the accounts in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the accounts unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these accounts, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the accounts,
- prepare the accounts on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the accounts comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Nexia Smith & Williamson

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF STATESMAN TRAVEL LIMITED

We have audited the financial statements of Statesman Travel Limited for the year ended 31st March 2011 which comprise the Profit and Loss Account, the Balance Sheet, and the related notes 1 to 22. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditor

As explained more fully in the Directors' Responsibilities Statement set out on page 4, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the APB's website at www.frc.org.uk/apb/scope/private.cfm.

Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31st March 2011 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006.


Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit.



Michael Bishop
Senior Statutory Auditor, for and on behalf of
Nexia Smith & Williamson
Statutory Auditor
Chartered Accountants

25 Moorgate
London
EC2R 6AY

Date

12 July 2011

Statesman Travel Limited
Profit and Loss Account
for the year ended 31 March 2011

	Notes	2011 £	2010 £
Turnover	2	1,751,116	1,468,662
Other operating income		1,068,964	698,263
Administrative expenses		(2,140,399)	(1,890,623)
Operating profit	3	<u>679,681</u>	<u>276,302</u>
Income from investments		40,000	-
Interest receivable		2,170	829
Interest payable	6	(2,689)	(2,455)
Profit on ordinary activities before taxation		<u>719,162</u>	<u>274,676</u>
Tax on profit on ordinary activities	7	(168,960)	(56,902)
Profit for the financial year		<u>550,202</u>	<u>217,774</u>

Continuing operations

None of the company's activities were acquired or discontinued during the above two financial years

Statesman Travel Limited
Statement of total recognised gains and losses
for the year ended 31 March 2011

	Notes	2011 £	2010 £
Profit for the financial year		550,202	217,774
Dividends paid	17	(120,000)	-
Total recognised gains and losses related to the year		<u>430,202</u>	<u>217,774</u>

Statesman Travel Limited
Balance Sheet
as at 31 March 2011

	Notes	2011 £	2010 £
Fixed assets			
Tangible assets	8	160,136	126,080
Investments	9	<u>84,848</u>	<u>84,848</u>
		244,984	210,928
Current assets			
Debtors	10	3,649,808	2,829,992
Cash at bank and in hand		<u>1,125,228</u>	<u>1,182,316</u>
		4,775,036	4,012,308
Creditors amounts falling due within one year	11	(3,488,530)	(3,136,906)
Net current assets		<u>1,286,506</u>	<u>875,402</u>
Total assets less current liabilities		<u>1,531,490</u>	<u>1,086,330</u>
Creditors: amounts falling due after more than one year	12	(16,844)	-
Provisions for liabilities			
Deferred taxation	14	(15,274)	(17,160)
Net assets		<u>1,499,372</u>	<u>1,069,170</u>
Capital and reserves			
Called up share capital	15	100,000	100,000
Profit and loss account	16	1,399,372	969,170
Shareholders' funds	18	<u>1,499,372</u>	<u>1,069,170</u>

M J Williamson
 Director



Approved and authorised for issue by the board on 5 July 2011

Statesman Travel Limited
Notes to the Accounts
for the year ended 31 March 2011

1 Accounting policies

The financial statements have been prepared in accordance with United Kingdom Generally Accepted accounting Practices. A summary of the more important accounting policies adopted are described below

Basis of preparation

The accounts have been prepared under the historical cost convention and in accordance with applicable United Kingdom Accounting Standards

Turnover

Turnover represents commissions on sales to external customers. Having considered the nature of the business and its future development, the directors believe the company to act as an agent

Depreciation

Fixtures and fittings, motor vehicle and office furniture and equipment are depreciated on a straight line basis at the under mentioned rates per annum, estimated to write-off the cost of the assets over their useful lives

Fixtures and fittings	15%
Software and licences	25%
Computer equipment	25%
Office furniture and equipment	15%
Leasehold property	15% - 20%

The carrying values of tangible fixed assets are reviewed for impairment in periods, if events or changes in circumstances indicate that the carrying value may not be recoverable

Fixed asset investments

The carrying of fixed assets investments are reviewed for impairment in periods, if events or changes in circumstances indicate that the carrying value may not be recoverable

Deferred taxation

Deferred taxation is provided using the liability method on all timing differences to the extent that they are expected to reverse in the future without being replaced, calculated at the rate at which it is estimated that tax will be payable

Foreign currencies

Transactions in foreign currencies are recorded at the rate of exchange ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the rate of exchange ruling at the balance sheet date and all differences are taken to the profit and loss account

Operating leases

Rental costs under operating leases are charged to the profit and loss account on a straight line basis over the lease term

Statesman Travel Limited
Notes to the Accounts
for the year ended 31 March 2011

Leasing and hire purchase commitments

Assets held under finance leases and hire purchase contracts, which are those where substantially all the risks and rewards of ownership of the asset have passed to the company, are capitalised in the balance sheet and depreciated over their useful lives. The corresponding lease or hire purchase obligation is treated in the balance sheet as a liability.

The interest element of the rental obligations is charged to the profit and loss account over the period of the lease and represents a constant proportion of the balance of capital repayments outstanding.

Rentals paid under operating leases are charged to income on a straight line basis over the lease term.

Cash flow statement

The company, being a subsidiary undertaking where 90% or more of the voting rights are controlled within the group whose consolidated financial statements are publicly available, is exempt from the requirement to draw up a cash flow statement in accordance with FRS1.

Pensions

The company operates a defined contribution pension scheme for eligible staff. Company contributions are charged to the profit and loss account as they become payable in accordance with the rules of the schemes.

2 Turnover	2011 £	2010 £
Gross turnover	34,018,269	29,473,875
Cost of sales	<u>(32,267,153)</u>	<u>(28,005,213)</u>
	<u>1,751,116</u>	<u>1,468,662</u>

In the opinion of the directors, the disclosure of separate segmental information would be prejudicial to the interests of the company.

3 Operating profit	2011 £	2010 £
This is stated after charging		
Depreciation of owned fixed assets	55,153	35,802
Profit on foreign currency exchange	(81)	(2,409)
Auditors' remuneration for audit services	12,976	12,400
Auditors' remuneration for other services	<u>5,000</u>	<u>5,000</u>

Statesman Travel Limited
Notes to the Accounts
for the year ended 31 March 2011

4 Directors' emoluments	2011 £	2010 £
Emoluments	38,000	-
Benefits	2,379	-
Pension contributions	6,000	-
	<u>46,379</u>	<u>-</u>

Number of directors in company pension schemes.	2011 Number	2010 Number
Defined contribution schemes	<u>1</u>	<u>-</u>

5 Staff costs	2011 £	2010 £
Wages and salaries	1,272,545	525,399
Social security costs	131,228	56,619
Other pension costs	23,154	6,573
	<u>1,426,927</u>	<u>588,591</u>

Average number of employees during the year	Number	Number
Administration	26	-
Reservations	31	18
	<u>57</u>	<u>18</u>

6 Interest payable	2011 £	2010 £
Finance charges payable under finance leases and hire purchase contracts	<u>2,689</u>	<u>2,455</u>

Statesman Travel Limited
Notes to the Accounts
for the year ended 31 March 2011

7 Taxation	2011 £	2010 £
Analysis of charge in period		
Current tax		
UK corporation tax on profits of the period	170,846	46,597
Deferred tax		
Origination and reversal of timing differences	(1,886)	10,305
	<hr/>	<hr/>
Tax on profit on ordinary activities	168,960	56,902

Factors affecting tax charge for period

The differences between the tax assessed for the period and the standard rate of corporation tax are explained as follows

	2011 £	2010 £
Profit on ordinary activities before tax	<hr/> 679,162	<hr/> 274,676
Standard rate of corporation tax in the UK	28%	28%
	<hr/> £	<hr/> £
Profit on ordinary activities multiplied by the standard rate of corporation tax	190,165	76,909
Effects of		
Expenses not deductible for tax purposes	52,786	42,574
Group relief	(72,105)	(72,886)
	<hr/>	<hr/>
Current tax charge for period	170,846	46,597

Statesman Travel Limited
Notes to the Accounts
for the year ended 31 March 2011

8 Tangible fixed assets

	Leasehold property £	Motor vehicles £	Fixtures, fittings, and computer equipment £	Total £
Cost				
At 1 April 2010	92,083	-	362,709	454,792
Additions	-	30,674	39,775	70,449
Disposals	-	-	73,375	73,375
At 31 March 2011	<u>92,083</u>	<u>30,674</u>	<u>475,859</u>	<u>598,616</u>
Depreciation				
At 1 April 2010	37,552	-	291,160	328,712
Charge for the year	18,415	3,467	33,271	55,153
On disposals	-	-	54,615	54,615
At 31 March 2011	<u>55,967</u>	<u>3,467</u>	<u>379,046</u>	<u>438,480</u>
Net book value				
At 31 March 2011	<u>36,116</u>	<u>27,207</u>	<u>96,813</u>	<u>160,136</u>
At 31 March 2010	<u>54,531</u>	<u>-</u>	<u>71,549</u>	<u>126,080</u>
			2011 £	2010 £
Net book value of fixed assets included above held under finance leases and hire purchase contracts			<u>20,778</u>	<u>-</u>

9 Investments

	Investments in subsidiary undertakings £	Other investments £	Total £
Cost			
At 1 April 2010	84,723	125	84,848
At 31 March 2011	<u>84,723</u>	<u>125</u>	<u>84,848</u>

The company holds 20% or more of the share capital of the following companies

Company	Shares held Class	%	Capital and reserves £	Profit (loss) for the year £
Statesman Travel (Leisure) Ltd	Ordinary	100	12,500	802
Statesman Travel Services Ltd	Ordinary	100	22,238	-
PTG Statesman Travel	Ordinary	50	49,985	44,066
Other investments			2011 £	2010 £
Listed investments			<u>125</u>	<u>125</u>

Statesman Travel Limited
Notes to the Accounts
for the year ended 31 March 2011

10 Debtors	2011	2010
	£	£
Trade debtors	2,489,885	1,920,718
Amounts owed by group undertakings	935,125	742,885
Other debtors	93,030	58,452
Prepayments and accrued income	111,443	86,530
VAT	20,325	21,407
	<u>3,649,808</u>	<u>2,829,992</u>

Amounts due after more than one year included in
Amounts owed by group undertakings

<u>456,713</u>	<u>286,672</u>
----------------	----------------

11 Creditors' amounts falling due within one year	2011	2010
	£	£
Trade creditors	2,866,752	2,861,198
Amounts owed to subsidiary undertakings	-	66,615
Amounts owed to group undertakings	123,850	46,883
Corporation tax	170,846	46,597
Other taxes and social security costs	42,424	38,387
Other creditors	23,706	54,765
Accruals and deferred income	260,952	22,461
	<u>3,488,530</u>	<u>3,136,906</u>

The company has an overdraft facility which is secured by a fixed and floating charge on the company's assets

12 Creditors' amounts falling due after one year	2011	2010
	£	£
Obligations under finance lease and hire purchase contracts	<u>16,844</u>	<u>-</u>

13 Finance leases

The net finance lease obligations to which the company are committed are

	2011	2010
	£	£
Amounts payable		
Within two to five years	<u>20,778</u>	<u>-</u>

Statesman Travel Limited
Notes to the Accounts
for the year ended 31 March 2011

14 Deferred taxation			2011	2010
			£	£
Accelerated capital allowances			15,274	17,160
Undiscounted provision for deferred tax			15,274	17,160
			2011	2010
			£	£
At 1 April			17,160	6,855
Deferred tax charge in profit and loss account			(1,886)	10,305
At 31 March			15,274	17,160
15 Share capital	Nominal value	2011 Number	2011 £	2010 £
Allotted, called up and fully paid Ordinary shares	£1 each	100,000	100,000	100,000
16 Profit and loss account			2011	
			£	
At 1 April 2010			969,170	
Profit for the financial year			550,202	
Dividends			(120,000)	
At 31 March 2011			1,399,372	
17 Dividends			2011	2010
			£	£
Dividends for which the company became liable during the year				
Dividends paid			120,000	-
18 Reconciliation of movement in shareholders' funds			2011	2010
			£	£
At 1 April			1,069,170	851,396
Profit for the financial year			550,202	217,774
Dividends			(120,000)	-
At 31 March			1,499,372	1,069,170

Statesman Travel Limited
Notes to the Accounts
for the year ended 31 March 2011

19 Other financial commitments

At the year end the company had annual commitments under non-cancellable operating leases as set out below

	Land and buildings 2011 £	Land and buildings 2010 £	Other 2011 £	Other 2010 £
Operating leases which expire within two to five years	<u>145,000</u>	<u>145,000</u>	<u>-</u>	<u>-</u>

20 Contingent liabilities

The Company has given its unlimited guarantee of amounts due from time to time by Statesman Travel Services Limited and Statesman Travel (Leisure) Limited to the Company's bankers, secured by a fixed and floating charge on the Company's assets in respect of which no amount (2010 - NIL) was outstanding at 31st March 2011

21 Related party transactions

The company qualifies for the exemption from disclosing related party transactions under the provisions of Financial Reporting Standard 8

22 Ultimate controlling party

The directors, Jon Langley and Mervyn Williamson are the ultimate controlling party of the company. Statesman Travel Group Limited is the ultimate parent company of the company.