# TENIWOOD SECURITIES LIMITED FINANCIAL STATEMENTS 31st MARCH 2005



**COMPANY NO: 1054920** 

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## **COMPANY INFORMATION**

Directors

P H Lawson C S R Stroyan E Y Whittingdale

Secretary

R W Toye

Registered office

Bridge House

181 Queen Victoria Street London EC4V 4DZ

Registered number

1054920

**Auditors** 

Moore Stephens Chartered Accountants St. Paul's House Warwick Lane London EC4M 7BP

#### REPORT OF THE DIRECTORS

The directors have pleasure in submitting their report together with the audited financial statements of the company for the year ended 31st March 2005.

## Principal activities

The company is an investment holding company and in addition supplies secretarial and administrative services within the group.

#### Results and dividend

The profit for the year after tax was £415,478 (2004: £734,960).

The directors do not recommend the payment of a dividend (2004: £Nil).

#### Review of the business

The major securities markets continued the trend established last year and recorded another improvement over the year as a whole, but the recovery was at a slower pace than experienced in the previous year. This has resulted in a further increase in the market value of the investment portfolio, allowing a significant reduction in the provisions against potential losses. Net realised gains from the sale of investments more than doubled in comparison with the previous year.

There was a welcome improvement to the operating profit margin as total income grew by 14%, whilst expenditure was reduced by 3%.

The directors will continue the policy of holding investments in securities for the medium and long term and to seek new investment opportunities both at home and overseas in quality companies with good dividend records.

#### **Directors**

The directors who held office during the year were:

P H Lawson

C S R Stroyan

E Y Whittingdale

The interests of the directors in the share capital of the company are set out below:

| Ordinary sha | ares of £1 each |
|--------------|-----------------|
| 31st March   | 31st March      |
| 2005         | 2004            |

P H Lawson 1 1

This share is held as a nominee holding on behalf of Iowa Land Company Limited. The remaining directors had no interest in the shares of the company.

The interests of the directors in the shares of the ultimate parent undertaking, Iowa Land Company Limited, are disclosed in the accounts of that company.

# REPORT OF THE DIRECTORS (Continued)

## Directors' responsibilities for financial statements

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors have:

- selected suitable accounting policies and applied them consistently;
- made judgements and estimates that are reasonable and prudent;
- · followed applicable accounting standards; and
- prepared the financial statements on the going concern basis.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Auditors

The auditors, Moore Stephens are willing to continue in office and are deemed to be reappointed in accordance with the elective resolution dispensing with the requirement to appoint auditors annually.

The report of the directors was approved by the Board on on its behalf by:

20 Perlin les 2008 and signed

Roger William Toye

Secretary

# INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF TENIWOOD SECURITIES LIMITED

We have audited the financial statements of Teniwood Securities Limited for the year ended 31<sup>st</sup> March 2005 set out on pages 6 to 16. These financial statements have been prepared under the historical cost convention and the accounting policies set out on page 8.

This report is made solely to the company's members as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

As described in the Statement of Directors' Responsibilities the company's directors are responsible for the preparation of the financial statements in accordance with applicable law and United Kingdom Accounting Standards.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' Report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

We read the Directors' Report and consider the implications for our report if we become aware of any apparent misstatements with in it.

## Basis of opinion

We conducted our audit in accordance with United Kingdom Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

# INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF TENIWOOD SECURITIES LIMITED (Continued)

## Opinion

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 31<sup>st</sup> March 2005 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Moore Stephens

Chartered Accountants and Registered Auditor

2005

London, EC4M 7BP

27 Septender

# PROFIT AND LOSS ACCOUNT for the year ended 31st March 2005

| Note | 2005<br>£   | 2004<br>£   |
|------|-------------|---|
|      | ~           |   |
| 2    | 185,995     | 170,264   |
|      | 10,595      | 11,659  |
|      | 9,162       | 8,992   |
|      | (3,365)     | (13,232)  |
|      | 202,387     | 177,683   |
|      | (163,621)   | (168,848)   |
| 3    | 38.766      | 8,835   |
| 6    | 417,520     | 659,614   |
|      | 456,286     | 668,449   |
|      |             | •   |
| 7    | (40,808)    | 66,511  |
| 16   | 415,478     | 734,960   |
|      | 2<br>3<br>6 | \$\frac{\frac |

The company has no recognised gains or losses other than the results disclosed above for the two years ended 31st March 2005.

# RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS for the year ended $31^{\rm st}$ March 2005

|  | 2005<br>£          | 2004<br>£            |
|--|--------------------|----------------------|
| Profit for the financial year<br>Opening shareholders' funds | 415,478<br>(6,416) | 734,960<br>(741,376) |
| Closing shareholders' funds                                  | 409,062            | (6,416)              |

| BALANCE SHEET<br>at 31st March 2005                             |             |             |               |
|---|-------------|-------------|---------------|
|   | Note        | 2005        | 2004          |
| T21 1 4   |             | £           | £             |
| Fixed assets Tangible assets                                    | 8           | 2,758       | 523           |
| Investments   | 9           | 5,155,348   | 5,217,202     |
| Investment in subsidiary undertakings                           | 10          | 59,214      | 59,214        |
|   |             | 5,217,320   | 5,276,939     |
| Current assets  |             |             | <del></del>   |
| Debtors due within one year                                     | 11          | 1,814,278   | 1,443,153     |
| Debtors due after one year                                      | 11          | 23,000      | 23,000        |
| Cash at bank and in hand  |             | 175,410     | 78,434        |
|   |             | 2,012,688   | 1,544,587     |
| Creditors: Amounts falling due within one year                  | 12          | (73,412)    | (80,408)      |
| Net current assets  |             | 1,939,276   | 1,464,179     |
| Total assets less current liabilities                           |             | 7,156,596   | 6,741,118     |
| Creditors: Amounts falling due after more than                  |             |             |               |
| one year  | 13          | (6,747,534) | (6,747,534)   |
|   |             | 409,062     | (6,416)       |
|   |             |             |               |
| Capital and reserves  | 1.5         | 0.110       | 0.110         |
| Called up share capital Profit and loss account                 | 15<br>16    | 8,110       | 8,110         |
| From and ioss account   | 16          | 400,952     | (14,526)      |
| Shareholders' funds (including non-equity)                      | 17          | 409,062     | (6,416)       |
| The financial statements were approved by the Boaits behalf by: | ord on 20". | Sell-2005   | and signed on |

C. S. R. Shigan

Colin Strathearn Ropner Stroyan Director

#### 1. ACCOUNTING POLICIES

#### Accounting convention

The financial statements are prepared in accordance with applicable accounting standards under the historical cost convention. The financial statements are prepared on a going concern basis as the ultimate parent undertaking has confirmed it will not seek repayment of its long term debt (see note 13).

#### Depreciation

Depreciation is provided so as to write off the cost of tangible fixed assets over their estimated useful lives by equal annual instalments at the following rates:-

Fixtures and fittings: 10% Electronic equipment and software: 33%

#### **Investments**

Investments are stated at cost less provision for permanent diminution in value. Cost is purchase price including acquisition expenses, but excluding any payment for accrued interest or fixed dividend entitlement.

#### **Deferred taxation**

Deferred taxation is provided on timing differences that have originated, but not reversed by the balance sheet date on a non-discounted basis.

Deferred taxation assets are recognised only to the extent that it is more likely than not that there will be suitable trading profits from which future reversals of the underlying timing differences can be deducted. No provision is made where the amounts involved are not material.

#### **Income from investments**

Income from investment in equities is included when received. Interest income from fixed interest and index linked stock is accrued to the end of the financial year.

#### Investment interest receivable

Interest on cash deposits is accrued to the end of the financial year.

#### Foreign exchange

Foreign exchange is dealt with under the closing rate method of accounting.

#### Cash flow statement

The company is exempt from publishing a cash flow statement.

## 2. INCOME FROM INVESTMENTS

| 2. | INCOME FROM INVESTMENTS  |                 |                 |
|----|--|-----------------|-----------------|
|    |  | 2005<br>£       | 2004<br>£       |
|    | Listed investments   | 185,995         | 170,264         |
| 3. | OPERATING PROFIT   |                 |                 |
|    |  | 2005<br>£       | 2004<br>£       |
|    | Operating profit is arrived at after charging: Auditors remuneration Depreciation                                      | 9,017<br>1,644  | 8,225<br>501    |
|    | and after crediting: Interest receivable Interest receivable from a subsidiary company                                 | 9,079<br>1,516  | 11,321          |
| 4. | EMPLOYEE AND STAFF COSTS (including directors)   | )               |                 |
|    |  | 2005<br>£       | 2004<br>£       |
|    | Wages and salaries<br>Social Security costs  | 80,176<br>7,228 | 77,970<br>7,028 |
|    |  | 87,404          | 84,998          |
|    |  | 2005<br>No.     | 2004<br>No.     |
|    | The average monthly number of employees (including directors) during the period was as follows:  Office and management | 4               | 4               |
|    |  |                 |                 |

## 5. DIRECTORS

|    |       |  | 2005<br>£         | 2004<br>£         |
|----|-------|--|-------------------|-------------------|
|    | Direc | ctors emoluments   | 36,850            | 37,450            |
| 6. | PRO   | FIT ON FIXED ASSET INVESTMENTS   |                   |                   |
|    |       |  | 2005<br>£         | 2004<br>£         |
|    |       | profit on sale of listed and unlisted investments                                    | 142,521           | 61,073            |
|    |       | unts written off against permanent diminution lue of listed and unlisted investments | 219,999           | 458,541           |
|    |       |  | 362,520           | 519,614           |
|    |       | ease of provision against company debtor   | 55,000            | 140,000           |
|    |       |  | 417,520           | 659,614           |
| 7. | TAX   | ON PROFIT ON ORDINARY ACTIVITIES   | •                 |                   |
|    |       |  | 2005<br>£         | 2004<br>€         |
|    | (a)   | Analysis of tax charge for the year:   | (10.128)          | (39,000)          |
|    |       | UK Corporation tax Overseas tax  | (19,138)<br>8,014 | (38,000)<br>7,119 |
|    |       | Prior year adjustment  | (2,268)           | (5,830)           |
|    |       | Current tax credit   | (13,392)          | (36,711)          |
|    |       | Deferred tax (note 14)   | 54,200            | (29,800)          |
|    |       |  | 40,808            | (66,511)          |
|    |       |  | <del></del>       |                   |

## 7. TAX ON PROFIT ON ORDINARY ACTIVITIES (CONTINUED)

|     |   | 2005<br>£ | 2004<br>£ |
|-----|---|-----------|-----------|
| (b) | Factors affecting current tax charge for the year: Profit on ordinary activities before |           |           |
|     | tax at 30%  | 136,886   | 200,535   |
|     | Effect of:  |           |           |
|     | Indexation allowances on capital gains  | (29,740)  | (10,851)  |
|     | Short term timing differences on investments  | (87,964)  | (193,764) |
|     | Non taxable investment income   | (36,368)  | (34,292)  |
|     | Other   | (1,952)   | 372       |
|     | Prior year over provision   | (2,268)   | (5,830)   |
|     | Irrecoverable overseas tax  | 8,014     | 7,119     |
|     |   |           |           |
|     | Current tax credit  | (13,392)  | (36,711)  |
|     |   |           |           |

## 8. TANGIBLE FIXED ASSETS

|                           | Short<br>leasehold<br>property<br>£ | Fixtures<br>and fittings | Electronic<br>equipment<br>and software<br>£ | Total<br>£  |
|---------------------------|-------------------------------------|--------------------------|--|-------------|
| Cost                      |                                     |                          |  |             |
| At 1st April 2004         | 9,621                               | 5,499                    | 9,307  | 24,427      |
| Additions                 | -                                   | 175                      | 3,784  | 3,959       |
| Disposals                 | -                                   | (926)                    | (240)  | (1,166)     |
| -                         |                                     |                          |  |             |
| At 31st March 2005        | 9,621                               | 4,748                    | 12,851                                       | 27,220      |
| Depreciation              | <del></del>                         |                          | <del></del> _                                | <del></del> |
| At 1st April 2004         | 9,621                               | 5,331                    | 8,952  | 23,904      |
| Charge for the year       | -                                   | 185                      | 1,459  | 1,644       |
| Depreciation on disposals | -                                   | (926)                    | (160)  | (1,086)     |
|                           |                                     |                          | <del></del>                                  |             |
| At 31st March 2005        | 9,621                               | 4,590                    | 10,251                                       | 24,462      |
| Net book value            |                                     | <del></del>              |  |             |
| At 31st March 2005        | ~                                   | 158                      | 2,600  | 2,758       |
|                           | <del></del> _                       | <del></del>              | <del></del>                                  |             |
| At 31st March 2004        | -                                   | 168                      | 355  | 523         |
|                           | <del></del>                         | <del></del>              | <del></del>                                  |             |

#### 9. INVESTMENTS

|   | Listed in<br>United<br>Kingdom<br>£ | Listed<br>abroad<br>£ | Unlisted<br>£ | Total<br>£  |
|---|-------------------------------------|-----------------------|---------------|-------------|
| Cost  |                                     |                       |               |             |
| At 1st April 2004                                 | 2,735,055                           | 2,557,992             | 781,912       | 6,074,959   |
| Additions   | 873,671                             | 398,556               | 11,050        | 1,283,277   |
| Disposals   | (764,759)                           | (738,683)             | (61,688)      | (1,565,130) |
| At 31st March 2005                                | 2,843,967                           | 2,217,865             | 731,274       | 5,793,106   |
| Provisions  |                                     |                       |               |             |
| At 1 <sup>st</sup> April 2004                     | 111,848                             | 423,960               | 321,949       | 857,757     |
| Movement in the year                              | (64,648)                            | (155,351)             | -             | (219,999)   |
| At 31st March 2005                                | 47,200                              | 268,609               | 321,949       | 637,758     |
| Net book value<br>At 31st March 2005              | 2,796,767                           | 1,949,256             | 409,325       | 5,155,348   |
| At 31st March 2004                                | 2,623,207                           | 2,134,032             | 459,963       | 5,217,202   |
| Market value of investments<br>At 31st March 2005 | 3,434,883                           | 2,325,571             | 960,002       | 6,720,456   |
| At 31st March 2004                                | 3,022,936                           | 2,548,050             | 1,015,872     | 6,586,858   |
|   |                                     | <del></del>           |               | <del></del> |

The market value for listed investments in based upon mid-market published prices.

The market value of unlisted investments has been estimated by the directors on the basis of the most recent financial information.

If the investment portfolio was to be disposed at market value, there would be a potential tax liability of approximately £159,000 (2004: £48,000) and a write back of provisions less deferred tax credit of £190,000 (2004: £240,000).

## 9. INVESTMENTS (continued)

Investments representing more than 20% of the issued equity capital are held in the following companies:

|  | Country of registration | Description of shares/stock | Percentage<br>held | Principal activity |
|--|-------------------------|-----------------------------|--------------------|--------------------|
| Murray Campbell & Co. Ltd                                      | England                 | Ordinary                    | 50%                | Dormant            |
|  |                         | Deferred                    | 50%                |                    |
| Pelican Estates Inc.   | USA                     | Common                      | 40%                | Property           |
| Quail Estates Inc.   | USA                     | Common                      | 29%                | Property           |
| The London Commercial and Limited                              |                         |                             | 2005<br>£          | 2004<br>£          |
| 35,007 £1 ordinary shares at co                                | ost                     |                             | 51,264             | 51,264             |
| Scottish Trust Managers Limit<br>150 "A" ordinary shares of £1 |                         | .1                          | 5 0 5 A            | <b>7.050</b>       |
| deferred shares at cost  |                         |                             | 7,950              | 7,950              |
|  |                         |                             | 59,214             | 59,214             |

The London Commercial and Mercantile Company Limited is a wholly-owned investment dealing subsidiary and Scottish Trust Managers Limited is a 75% investment property subsidiary. Both companies are incorporated in England and Wales.

#### 11. **DEBTORS**

10.

| DIDIORS                                  | 2005<br>£   | 2004<br>€                               |
|--|-------------|---|
| Due within one year                      |             |   |
| Amounts owed by group undertakings       | 1,041,900   | 949,541                                 |
| Other debtors                            | 557,969     | 219,226                                 |
| Prepayments and accrued income           | 18,979      | 5,894                                   |
| Deferred taxation (Note 14)              | 176,292     | 230,492                                 |
| Group relief receivable                  | 19,138      | 38,000                                  |
|  |             |   |
|  | 1,814,278   | 1,443,153                               |
|  | <del></del> | <del></del>                             |
| Due after one year                       |             |   |
| Amounts owed by a subsidiary undertaking | 23,000      | 23,000                                  |
|  | <del></del> | ======================================= |

#### 12. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

|                                       | 2005<br>£ | 2004<br>£ |
|---------------------------------------|-----------|-----------|
| Amount owed to group undertakings     | 249       | 249       |
| Other taxes and social security costs | 4,746     | 6,047     |
| Other creditors                       | 45,059    | 45,059    |
| Accruals                              | 23,358    | 29,053    |
|                                       |           |           |
|                                       | 73,412    | 80,408    |

#### 13. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

|   | 2005<br>£ | 2004<br>£ |
|---|-----------|-----------|
| Loan from parent undertaking:-<br>Iowa Land Company Limited | 6,747,534 | 6,747,534 |
|   |           |           |

In connection with certain facilities granted by its bankers, the Company together with Iowa Land Company Limited, the company's ultimate parent undertaking, have entered into a Deed of Subordination with the bank agreeing that this loan will not be repaid until such time as the company's other obligations have been met in full.

#### 14. DEFERRED TAXATION

|  | 2005<br>£           | 2004<br>£         |
|--|---------------------|-------------------|
| Balance at 1 <sup>st</sup> April<br>Short term timing differences on investments | 230,492<br>(54,200) | 200,692<br>29,800 |
| Balance at 31st March  | 176,292             | 230,492           |

The deferred tax asset relates to relief that the company is expected to be able to claim on investment provisions on the disposal of the underlying investments.

# NOTES TO THE FINANCIAL STATEMENTS 31<sup>st</sup> March 2005

#### 15. CALLED UP SHARE CAPITAL

|  | 2005<br>£ | 2004<br>£ |
|--|-----------|-----------|
| Authorised Ordinary shares of £1 each  | 8,390     | 8,390     |
| 7% Non cumulative non participating preference shares of £1 each   | 1,610     | 1,610     |
|  | 10,000    | 10,000    |
| Allotted and fully paid Ordinary shares of £1 each 7% Non cumulative non participating preference shares | 6,500     | 6,500     |
| of £1 each   | 1,610     | 1,610     |
|  | 8,110     | 8,110     |

The preference shareholders are entitled to a fixed preferential dividend at the rate of 7% per annum payable out of the profits which the directors determine to distribute.

On a winding up, the preference shares rank pari passu with the ordinary shares as to the repayment of paid up capital, but do not participate in the distribution of any further surplus of assets.

The preference shares are non-voting shares.

#### 16. PROFIT AND LOSS ACCOUNT

|   | 2005<br>£           | 2004<br>£            |
|---|---------------------|----------------------|
| At 1st April Profit retained for the year | (14,526)<br>415,478 | (749,486)<br>734,960 |
|   |                     |                      |
| At 31st March                             | 400,952             | (14,526)             |
|   | <del></del>         |                      |

# NOTES TO THE FINANCIAL STATEMENTS 31<sup>st</sup> March 2005

#### 17. SHAREHOLDERS' FUNDS

|   | 2005<br>£        | 2004<br>£          |
|---|------------------|--------------------|
| Equity shareholders' interests Non-equity shareholders' interests | 407,452<br>1,610 | (4,806)<br>(1,610) |
|   | <del></del>      |                    |
|   | 409,062          | (6,416)            |
|   | <del></del>      |                    |

#### 18. LEASE OBLIGATIONS

The company had the following annual commitments under non-cancellable operating leases which expire:

|  | Land ar       | Land and Buildings |  |
|--|---------------|--------------------|--|
|  | 2005<br>£     | 2004<br>£          |  |
| Within one year<br>Between one and two years | 13,000        | 13,000             |  |
|  | 13,000        | 13,000             |  |
|  | - <del></del> |                    |  |

#### 19. PARENT UNDERTAKING

The ultimate parent undertaking is Iowa Land Company Limited, a company incorporated in England and Wales. At 31st March 2004, Iowa Land Company owned all the share capital of the company. Group accounts for Iowa Land Company Limited are available to the public on payment of the appropriate fee, from Companies Registration Office, Companies House, Crown Way, Cardiff, CF4 3UZ.