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### **COMPANY INFORMATION**

**Directors** P H Lawson

C S R Stroyan E Y Whittingdale

Secretary R W Toye

Registered office Bridge House

181 Queen Victoria Street

London EC4V 4DZ

Registered number 1054920

**Auditors** Moore Stephens

Chartered Accountants

St. Paul's House Warwick Lane London EC4P 4BN

#### REPORT OF THE DIRECTORS

The directors have pleasure in submitting their report together with the audited financial statements of the company for the year ended 31st March 2000.

#### Principal activities

The company is an investment holding company, and in addition supplies secretarial and administrative services within the group.

#### Results and dividend

The profit for the year after tax was £389,233 (1999: £374,254).

The directors do not recommend the payment of a dividend (1999: £Nil).

#### Review of the business

The year was one of steady progress. Investment income, which has been presented in accordance with FRS 16 with the comparative figures for 1999 restated, received a boost from several significant income distributions from companies arranging a capital reconstruction. Administration expenses also contain a number of items which would not be expected to reoccur on a regular basis. These factors, combined with the lower levels of interest received and profit taken on the disposal of fixed asset investments, result in the 10.1% decline in profit on ordinary activities before taxation.

The level of unrealised profit contained in the portfolio continued to grow satisfactorily year on year. The directors remain cautious of much of the emerging high technology sector in the markets, particularly new start-up companies, but continue to seek investment opportunities where underlying value and expected future performance pertain.

#### **Directors**

The directors who held office during the year were:

P H Lawson

C S R Stroyan

E Y Whittingdale

The interests of the directors in the share capital of the company are set out below:

Ordinary sha	res of £1 each
31st March	31st March
2000	1999
	•

P H Lawson

This share is held as a nominee holding on behalf of Iowa Land Company Limited.

# REPORT OF THE DIRECTORS (Continued)

#### **Directors (continued)**

The interests of the directors in the shares of the ultimate parent undertaking, Iowa Land Company Limited, are disclosed in the accounts of that company.

#### Year 2000

The costs incurred in insuring that the company was not adversely effected by the Year 2000 problem were not material. No significant problems resulting from the Year 2000 have been experienced and no future problems are envisaged.

#### Directors' responsibilities for financial statements

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors have:

- · selected suitable accounting policies and applied them consistently;
- · made judgements and estimates that are reasonable and prudent;
- · followed applicable accounting standards; and
- prepared the financial statements on the going concern basis.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Auditors

The auditors, Moore Stephens are willing to continue in office and are deemed to be reappointed in accordance with the elective resolution dispensing with the requirement to appoint auditors annually.

The report of the directors was approved by the Board on 27th July 2000 and signed on its behalf by:

Roger William Toye

Secretary

# AUDITORS REPORT TO THE SHAREHOLDERS OF TENIWOOD SECURITIES LIMITED

We have audited the financial statements on pages 5 to 15 which have been prepared on the basis of the accounting policies set out on page 7.

### Respective responsibilities of directors and auditors

As described on page 3 the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

### Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion the financial statements give a true and fair view of the state of affairs of the company as at 31st March 2000 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

Moore Stephens

Chartered Accountants and Registered Auditor

London 27th July 2000

# PROFIT AND LOSS ACCOUNT for the year ended 31st March 2000

	Note	2000 £	1999 £
Income: Continuing operations		~	<b>d</b> -
Income from investments	2	168,168	136,976
Investment interest receivable		67,984	77,348
Other operating income		7,185	5,231
Gain on exchange		5,805	16,944
		249,142	236,499
Administrative expenses		(155,599)	(138,394)
Interest payable		(3)	-
Operating profit: continuing operations	3	93,540	98,105
Profit on disposal of fixed asset investments	6	363,040	403,507
Profit on ordinary activities before taxation		456,580	501,612
			,
Tax on profit on ordinary activities	7	(67,347)	(127,358)
Profit for the year	15	389,233	374,254

The company has no recognised gains or losses other than the profit for the two years ended  $31^{st}$  March 2000.

# RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS for the year ended 31st March 2000

	2000 £	1999 £
Total recognised gains Opening shareholders' funds	389,233 (1,106,445)	374,254 (1,480,699)
Closing shareholders' funds	(717,212)	(1,106,445)

BALANCE SHEET at 31st March 2000			
	Note	2000	1999
Fixed assets		£	£
Tangible assets	8	3,875	3,415
Investments	9	4,378,531	3,858,684
Investment in subsidiary undertakings	10	59,214	59,214
		4,441,620	3,921,313
Current assets			
Debtors due within one year	11 11	2,456,493	2,376,633
Debtors due after one year Cash at bank and in hand	11	259,000 279,952	411,000 568,698
Cash at bank and in hand		219,932	
		2,995,445	3,356,331
Creditors: Amounts falling due within one year	12	(1,406,743)	(1,636,555)
Net current assets		1,588,702	1,719,776
Total assets less current liabilities		6,030,322	5,641,089
Creditors: Amounts falling due after more than			
one year	13	(6,747,534)	(6,747,534)
		(717,212)	(1,106,445)
Capital and reserves		··· <del></del>	- <del>-</del>
Called up share capital	14	8,110	8,110
Profit and loss account	15	(725,322)	(1,114,555)
Shareholders' funds (including non-equity)	16	(717,212)	(1,106,445)

The financial statements were approved by the Board on 27th July 2000 and signed on its behalf by:

C.S.R. Slugar Colin Strathearn Ropner Stroyan

Director

#### 1. ACCOUNTING POLICIES

#### Accounting convention

The financial statements are prepared in accordance with applicable accounting standards under the historical cost convention. The financial statements are prepared on a going concern basis as the ultimate parent undertaking has confirmed it will not seek repayment of its long term debt (see note 13).

#### Depreciation

Depreciation is provided so as to write off the cost of tangible fixed assets over their estimated useful lives by equal annual instalments at the following rates:-

Fixtures and fittings:

10%

Electronic equipment and software:

33%

#### **Investments**

Investments are stated at cost less provision for permanent diminution in value. Cost is purchase price including acquisition expenses, but excluding any payment for accrued interest or fixed dividend entitlement.

#### **Deferred taxation**

Deferred taxation is provided using the liability method in respect of the taxation effect, where material, of timing differences other than those which are expected with reasonable probability to continue in the foreseeable future.

#### **Income from investments**

Income from investment in equities is included when received. Interest income from fixed interest and index linked stock is accrued to the end of the financial year.

#### Investment interest receivable

Interest on cash deposits is accrued to the end of the financial year.

#### Foreign exchange

Foreign exchange is dealt with under the closing rate method of accounting.

#### Cash flow statement

The company is exempt from publishing a cash flow statement.

### 2. INCOME FROM INVESTMENTS

	2000 £	1999 £
Listed investments	168,168	136,976

### 3. OPERATING PROFIT

	2000 £	1999 £
Operating profit is arrived at after charging:		
Auditors remuneration	7,653	7,491
Depreciation	2,240	1,842
and after crediting:	-	
Bank interest receivable	40,102	44,241
Interest receivable from a subsidiary company	27,882	33,107

## 4. EMPLOYEE AND STAFF COSTS (including directors)

	2000 £	1999 £
Wages and salaries Social Security costs Other costs	78,253 6,798 10,000	84,892 7,514
	95,051	92,406
The average monthly number of employees (including	2000 No.	1999 No.
directors) during the period was as follows: Office and management	4	5

### 5. DIRECTORS

5.	DIRECTORS		
		2000 £	1999 £
	Directors emoluments	33,750	26,562
6.	PROFIT ON DISPOSAL OF FIXED ASSET INVESTME	ENTS	
		2000 £	1999 £
	Net profit on sale of listed and unlisted investments Amounts written back/(off) against permanent diminution	346,997	417,158
	in value of listed and unlisted investments	16,043	(13,651)
		363,040	403,507
7.	TAX ON PROFIT ON ORDINARY ACTIVITIES		
		2000 £	1999 £
	Based on the profit for the year: Corporation tax	60,000	141,260
	Prior year adjustment	7,347	(13,902)
		67,347	127,358

### 8. TANGIBLE FIXED ASSETS

	Short leasehold property £	Fixtures and fittings £	Electronic equipment and software £	Total £
Cost	-			
At 1st April 1999	9,621	6,244	6,762	22,627
Additions	-	-	2,699	2,699
Disposals	-	-	-	-
At 31st March 2000	9,621	6,244	9,461	25,326
Depreciation		<del></del>		
At 1st April 1999	9,621	4,698	4,893	19,212
Charge for the year	•	344	1,895	2,239
Depreciation on disposals	-	-	~	-
	<del></del>		<del></del>	
At 31st March 2000	9,621	5,042	6,788	21,451
Net book value			<del></del>	
At 31st March 2000	-	1,202	2,673	3,875
	=	<del></del>	<del></del>	<del></del>
At 31st March 1999	-	1,546	1,869	3,415
	= <del></del>	<del></del>	<del></del>	

#### 9. INVESTMENTS

	Listed in United Kingdom £	Listed abroad £	Unlisted £	Total £
Cost				
At 1 <sup>st</sup> April 1999 Additions Disposals	1,835,432 1,400,287 (1,418,238)	1,728,639 1,607,607 (1,096,902)	772,041 11,050	4,336,112 3,018,944 (2,515,140)
At 31st March 2000	1,817,481	2,239,344	783,091	4,839,916
Provisions	170.050	100.044	100 422	477 400
At 1st April 1999	178,952	190,044	108,432	477,428
Movement in the year	(6,224)	(59,819)	50,000	(16,043)
At 31st March 2000	172,728	130,225	158,432	461,385
Net book value At 31st March 2000	1,644,753	2,109,119	624,659	4,378,531
At 31st March 1999	1,656,480	1,538,595	663,609	3,858,684
Market value of investments At 31st March 2000	2,933,970	3,709,274	665,870	7,309,114
At 31st March 1999	2,885,777	2,411,565	704,820	6,002,162

The market value for listed investments in based upon mid-market published prices.

The market value of unlisted investments has been estimated by the directors on the basis of the most recent financial information.

There is a potential tax liability of approximately £671,300 (1999 - £431,900) if the portfolio was disposed at valuation.

### 9. INVESTMENTS (continued)

Investments representing more than 20% of the issued equity capital are held in the following companies:

	Country of registration	Description of shares/stock	Percentage held
Murray Campbell & Co Ltd	England	Ordinary	50%
		Deferred	50%
Pelican Estates Inc	U.S.A.	Common	40%
Quail Estates Inc	U.S.A.	Common	29%
INVESTMENT IN SUBSIDIAR	Y UNDERTAKIN	GS 2000 ₤	1999 £
The London Commercial and Mer Limited	cantile Company		
35,007 £1 ordinary shares at cost Scottish Trust Managers Limited		51,264	51,264
150 "A" ordinary shares of £1 eac deferred shares at cost	h and 7,800 £1	7,950	7,950
		59,214	59,214

The London Commercial and Mercantile Company Limited is a wholly-owned investment dealing subsidiary and Scottish Trust Managers Limited is a 75% investment property subsidiary. Both companies are incorporated in England and Wales.

#### 11. DEBTORS

10.

	2000 £	1999 £
Due within one year	~	~
Amounts owed by group undertakings	2,167,758	1,603,035
Other debtors	259,702	757,441
Prepayments and accrued income	13,574	16,157
Taxation recoverable	15,459	•
	2,456,493	2,376,633
	<u></u>	

### 11. DEBTORS (continued)

	£	1999 £
Due after one year Amounts owed by a subsidiary undertaking	259,000	411,000

#### 12. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2000 £	1999 £
Amount owed to group undertakings	1,340,407	1,437,206
Other taxes and social security costs	5,295	4,924
Other creditors	45,059	45,059
Accruals	15,982	20,844
Corporation Tax	-	128,522
	1,406,743	1,636,555

#### 13. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

Loan from parent undertaking:- Iowa Land Company Limited 6,74	47,534 6,747,	534

In connection with certain facilities granted by its bankers, the Company together with Iowa Land Company Limited, the company's ultimate parent undertaking, have entered into a Deed of Subordination with the bank agreeing that this loan will not be repaid until such time as the company's other obligations have been met in full.

#### 14. CALLED UP SHARE CAPITAL

	2000 £	1999 £
Authorised Ordinary shares of £1 each 7% Non cumulative non participating preference shares of £1 each	8,390	8,390
	1,610	1,610
	10,000	10,000
Allotted and fully paid Ordinary shares of £1 each 7% Non cumulative non participating preference shares of £1 each	6,500	6,500
	1,610	1,610
	8,110	8,110

The preference shareholders are entitled to a fixed preferential dividend at the rate of 7% per annum payable out of the profits which the directors determine to distribute.

On a winding up, the preference shares rank pari passu with the ordinary shares as to the repayment of paid up capital, but do not participate in the distribution of any further surplus of assets.

The preference shares are non-voting shares.

#### 15. PROFIT AND LOSS ACCOUNT

	2000 £	1999 £
At 1st April Profit retained for the year	(1,114,555) 389,233	(1,488,809) 374,254
At 31st March	(725,322)	(1,114,555)

#### 16. SHAREHOLDERS' FUNDS

	2000 £	1999 £
Equity shareholders' interests Non-equity shareholders' interests	(715,602) (1,610)	(1,104,835) (1,610)
	(717,212)	(1,106,445)
	<u> </u>	

### 17. PARENT UNDERTAKING

The ultimate parent undertaking is Iowa Land Company Limited, a company incorporated in England and Wales. At 31<sup>st</sup> March 2000, Iowa Land Company owned all the share capital of the company. Group accounts for Iowa Land Company Limited are available to the public on payment of the appropriate fee, from Companies Registration Office, Companies House, Crown Way, Cardiff, CF4 3UZ.