1043742.

ALLCHURCHES TRUST LIMITED

REPORT AND ACCOUNTS
YEAR ENDED 31 DECEMBER 1994



Report and Accounts 31 December 1994

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Directors

Directors

C. A. McLintock CA (Chairman)

The Rt. Hon. the Viscount Churchill MA

M. R. Cornwall-Jones MA, ACIS

The Very Revd. T. E. Evans MA the Dean of St Paul's

The Rt. Revd. D. G. Snelgrove TD, MA

Registered Office

Beaufort House, Brunswick Road, Gloucester, GL1 1JZ

Tel: 01452 528533

Company Registration

Number

1043742

Charity Registration

Number

263960

Auditors

Binder Hamlyn, 20 Old Bailey, London, EC4M 7BH

Directors' Report and Review

The directors present their report and review together with the audited accounts for the year ended 31 December 1994.

Allchurches Trust Limited is a company limited by guarantee not having a share capital and is a registered charity formed to promote the Christian Religion and contribute to the funds of charitable institutions.

Principal activities

The principal activities of the trading subsidiaries throughout and at the end of the year remain the transaction of most forms of general and long term insurance in the United Kingdom and overseas and the provision of other financial services.

A list of the company's subsidiary and associated undertakings is given on page 22.

Results and review

The income and charitable distributions of the Trust are shown in its profit and loss account on page 8.

The general insurance business achieved record results with underwriting profits returned from both United Kingdom and international markets, the former for the third successive year.

Long term insurance suffered from the adverse influences affecting the entire life and pensions market and in particular the controversy surrounding pension transfer business. The group has made full and complete provision for compensation payments.

Investments in the fixed interest and equity markets ended the year substantially below their best levels. However, our investment trust subsidiary, St Andrew Trust, and our main in—house portfolios outperformed their benchmarks.

Distributions

During the course of the year charitable distributions amounting to £1.7 million were paid by the company. During the last five years a total of £7.0 million has been provided by group companies for church and charitable purposes.

It is the company's policy not to make donations for political purposes.

Statement of directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year in which the balance sheet and profit and loss account of the parent company gives a true and fair view of the state of its affairs and complies with the Companies Act 1985 and financial statements of the group which comply with the provisions of the Companies Act 1985 applicable to insurance companies. In preparing those financial statements, the directors are required to:

- (i) select suitable accounting policies and then apply them consistently;
- (ii) make judgements and estimates that are reasonable and prudent;
- (iii) state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- (iv) prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for ensuring that proper accounting records are kept which disclose with reasonable accuracy, at any time, the financial position of the company and the group and enable them to ensure that the financial statements comply with the relevant provisions of the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Directors

The names of the directors of the company at the date of this report appear on page 2. In accordance with the articles of association The Very Revd. T. E. Evans and the Rt. Revd. D. G. Snelgrove retire by rotation and, being eligible, offer themselves for re-election at the forthcoming annual general meeting. The Rt. Hon. the Viscount Churchill was appointed a director on 30 June 1994. In accordance with the articles of association he retired and was re-elected at the annual general meeting held on 28 July 1994.

A statement of directors' interests appears on page 21.

Directors' Report and Review

Directors' and Officers' Liability Insurance Policy

The company has maintained cover for its directors and certain officers, and those of its subsidiary undertakings.

Employees

The company has no direct employees.

The average number of persons employed in the United Kingdom each week by its subsidiaries was 704 (673) and their aggregate remuneration was £11,427,000 (£10,134,000).

It is the group's policy to employ disabled persons on its standard terms of employment having regard to their particular aptitudes and abilities. Where possible, employment of persons who become disabled is continued and the necessary retraining provided to allow continuing service with the company. Opportunities for training and career development are available to all staff.

The group recognises the importance of employee communication and aims to keep employees informed about its affairs. Regular meetings are held and discussion encouraged.

Under the procedural agreement with the recognised trade union, meetings are held on topics raised by either party.

Auditors

From 1 October 1994 our auditors, BDO Binder Hamlyn, have practised in the name of Binder Hamlyn and they have signed their audit report in their new name. In accordance with Section 385 of the Companies Act 1985, a resolution proposing that Binder Hamlyn be re—appointed as auditors of the company will be put to the annual general meeting.

On behalf of the board

C. A. McLintock, Chairman

M. R. Cornwall-Jones, Director

30 June 1995

Auditors' Report

To the members of Allchurches Trust Limited

We have audited the financial statements on pages 6 to 22 which have been prepared on the basis of the accounting policies set out on pages 6 and 7.

Respective responsibilities of directors and auditors

As described on page 3 the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion, the financial statements of the parent company gives a true and fair view of the state of affairs of the company at 31 December 1994 and the profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985, and the financial statements of the group have been properly prepared in accordance with the provisions of the Companies Act 1985 applicable to insurance companies.

Binder Hamlyn Chartered Accountants

Registered Auditors

Bender Santyn

20 Old Bailey London EC4M 7BH

30 June 1995

Accounting Policies

a Change in accounting policy
Claims discounting
The accounting policy for providing for

outstanding claims has been changed from a discounted to a non-discounted basis. The change has been dealt with as a prior year adjustment.

b Accounting and disclosure requirements
The accounts of the group are drawn up in
accordance with Section 255A and Schedule 9A
of the Companies Act 1985. The accounts of
the parent company are drawn up in accordance
with Section 226 and Schedule 4 of the
Companies Act 1985. The accounting
policies continue to reflect United Kingdom
Statements of Standard Accounting Practice
and Financial Reporting Standards appropriate
to an insurance company.

c Basis of consolidation

The assets, liabilities and results of subsidiaries and the share of results of the associated undertaking are included in the consolidated accounts on the basis of accounts made up to 31 December.

Investments in subsidiary and associated undertakings are stated at the lower of net asset value or directors' valuation.

d Exchange rates

Foreign currency revenue transactions and assets, liabilities and reserves are translated at rates of exchange ruling at the balance sheet date except for certain revenue transactions which are translated at the actual rate obtained on exchanging each currency for sterling. Surpluses and deficits arising from the translation at those rates of exchange of the branch current accounts are taken directly to non—distributable reserves as being outside the company's normal trading activities. Exchange profits and losses which arise from normal trading activities are taken to distributable reserves.

e Insurance funds

Unearned premiums represent the proportion of general business premiums written in the year which relate to cover provided thereafter. An allowance is made for deferred acquisition costs according to the class of business. In addition to unearned premiums, when considered necessary, amounts are set aside for unexpired risks to meet future claims on business in force at the end of the year. Outstanding claims are calculated by reference to individual cases and include amounts for claims incurred but not reported, an allowance for claims handling expenses and the balances of the 'open year' accounts for London Market and inwards reinsurance business.

A claims equalisation reserve has been set up to offset any technical deficit or above average claims ratio arising in any class of business.

- f Value of long term insurance business
 This item represents the amount which the directors consider to be a prudent value of the group's long term insurance business.
 The same amount is credited to long term insurance business reserve.
- g Investment income and return
 In the consolidated profit and loss account
 investment income, comprising dividends,
 interest and rent, is stated after charging
 investment expenses and is credited in the year
 in which received.

Income from fixed interest securities of an investment trust subsidiary is accounted for under the provisions of the Accrued Income Scheme.

In the long term insurance revenue account investment return comprising net realised gains, dividends, interest and rent is stated after charging investment expenses and is credited in the year in which received.

Dividends from subsidiary undertakings are dealt with on an accruals basis.

h Pensions

Pension costs are charged so as to spread the long term cost over the expected service lives of employees.

i Premiums written

Net written premiums comprise gross direct business and reinsurance accepted (on determined years) after taking into account reinsurance ceded and portfolio transfers.

j Reinsurance accepted and London Market operations

London Market and certain other reinsurance which, due to the nature of the business, is subject to delayed receipt of accounts, is carried forward in an 'open year' fund until fully reported. It is included in outstanding claims in the balance sheet. Where appropriate this is closed at the end of the second or third year of account following the year of account to which that business relates.

k Fixed assets and depreciation Capital expenditure on premises, computer equipment, motor vehicles, furniture and office equipment is capitalised and depreciated over the estimated useful lives of the assets.

Land is not depreciated.

Accounting Policies

1 Leasing commitments

Assets obtained under lease purchase contracts are capitalised as tangible fixed assets and are depreciated over the period of the lease. Obligations under such agreements are included in creditors net of finance charges allocated to future periods. The interest element of the lease payments is charged to the profit and loss account over the period of the lease.

m Revaluation and other reserves

This comprises surpluses on revaluation of investments and gains less losses on movements in exchange, together with non-distributable realised gains and losses of an investment trust subsidiary.

n Taxation

UK and overseas taxation charged in the consolidated profit and loss and long term insurance revenue accounts is based on profits and income of the year as determined in accordance with the relevant tax legislation. Provision is not made for tax payable on unrealised appreciation of investments at the balance sheet date.

Deferred tax is calculated on the liability method and consists of the estimated relief which is expected to arise in the foreseeable future from material timing differences.

o Goodwill

Goodwill arising on the acquisition of subsidiary and associated undertakings is written off directly to reserves.

Parent Company Profit and Loss Account

| for the year ended 31 December 1994 | | |
|--|--------------|--------------|
| | 1994 £000 | 1993 £000 |
| Income | | |
| Gift aid from a subsidiary undertaking Deposit interest | 2,000 86 | 2,000 52 |
| | 2,086 | 2,052 |
| Expenditure | | |
| Charitable distributions Expenses | 1,711 | 1,455 |
| | 1,715 | 1,463 |
| Profit on ordinary activities | 371 | 589 |
| Balance brought forward | 1,679 | 1,090 |
| Balance carried forward | 2,050 | 1,679 |

Consolidated Profit and Loss Account

| for the year ended 31 December 1994 | | 1994 | 1993 |
|---|-------|---------|--------|
| | Notes | £000 | £000 |
| Investment income | 5 | 10,997 | 9,779 |
| Realised investment gains | 5 | 899 | 2,038 |
| Underwriting result | 2 | 4,946 | 2,801 |
| Other operations | 3 | 324 | 180 |
| Operating profit | | 17,166 | 14,798 |
| Fransfer to non mutual long term funds | | (2,400) | - |
| | | 14,766 | 14,798 |
| Debenture interest | | 780 | 780 |
| Profit on ordinary activities before taxation | | 13,986 | 14,018 |
| Taxation | 6 | 3,240 | 3,601 |
| Profit on ordinary activities after taxation | | 10,746 | 10,417 |
| Minority interests | 9 | 1,677 | 1,634 |
| Profit for the financial year | | 9,069 | 8,783 |
| Charitable grants | | 1,711 | 1,455 |
| Retained profit for the financial year | 7 | 7,358 | 7,328 |

Non-equity interests included in minority interests are disclosed in note 9 to the accounts.

Statement of Total Recognised Gains and Losses

| for the year ended 31 December 1994 | 1994 £000 | 1993 £000 |
|---|--|---|
| Profit for the financial year Discount on acquisition of shares in a subsidiary undertaking Unrealised (deficit)/surplus on revaluation of investments Realised investment gains of an investment trust subsidiary Revaluation of long term insurance business Currency translation differences | 9,069 43 (14,445) 3,300 1,000 (981) | 8,783 1,089 15,369 3,399 (1,500) (261) |
| Total recognised gains and losses for the financial year | (2,014) | 26,879 |

The cumulative effect of the prior year adjustment, disclosed in note 7 to the accounts, is to reduce retained profits by £1,096,000 and to increase profits for the preceding period by £63,000.

Consolidated Balance Sheet

| at 31 December 1994 | Notes | 1994 £000 | 1993 £000 |
|--|-------|--------------|--------------|
| Reserves | | | |
| Long term insurance business reserve | | 6,000 | 5,000 |
| Revaluation and other reserves | | 37,676 | 48,833 |
| General reserve | | 10,000 | 10,000 |
| Retained profits | | 17,809 | 11,377 |
| | 7 | 71,485 | 75,210 |
| Minority interests | 9 | 54,340 | 56,439 |
| Insurance funds | 10 | 121,815 | 104,254 |
| Other liabilities | 12 | | |
| due within one year | | 30,133 | 27,951 |
| due after more than one year | | 33,285 | 21,257 |
| | | 33,203 | 21,237 |
| | | 63,418 | 49,208 |
| Long term insurance accounts (see separate balance sheet on page 11) | | 258,857 | 271,255 |
| | | 569,915 | 556,366 |
| Investments | 13 | 206,155 | 195,013 |
| Associated undertakings | 17 | 4,902 | 3,211 |
| Fixed assets | | 6,327 | 7,644 |
| Value of long term insurance business | | 6,000 | 5,000 |
| Other assets | 12 | 87,674 | 74,243 |
| Long term insurance accounts (see separate balance sheet on page 11) | | 258,857 | 271,255 |
| | | 569,915 | 556,366 |

Parent Company Balance Sheet

| Mass | 1994 | 1993 |
|-------|--------|---|
| Notes | £000 | £000 |
| | | |
| 17 | 69,485 | 73,581 |
| 12 | 2,006 | 1,633 |
| | | |
| 12 | 6 | 4 |
| | 2,000 | 1,629 |
| | 71,485 | 75,210 |
| | | |
| 7 | | |
| | 69,435 | 73,531 |
| | 2,050 | 1,679 |
| | 71,485 | 75,210 |
| | 12 | Notes £000 17 69,485 12 2,006 12 6 2,000 71,485 7 69,435 2,050 |

C. A. McLINTOCK }

M. R. CORNWALL-JONES }

Directors

Long Term Business Balance Sheet

| at 31 December 1994 | | 1994 | 1993 |
|--|-------|---------|---------|
| | Notes | 0003 | £000 |
| Long term insurance funds and reserves | 10 | 255,578 | 268,648 |
| Other liabilities | 12 | 3,279 | 2,607 |
| | | 258,857 | 271,255 |
| Investments | 13 | 249,897 | 263,185 |
| Fixed assets | | 1,313 | 1,088 |
| Other assets | 12 | 7,647 | 6,982 |
| | | 258,857 | 271,255 |
| | | | |

Cash Flow Statement

for the year ended 31 December 1994 (excluding long term insurance business)

| | Notes | 1994 £000 | 1993 £000 |
|--|-------|---|--|
| Net cash inflow from operating activities | (a) | 31,792 | 23,165 |
| Servicing of finance | | | |
| Charitable grants paid Dividends paid to minority shareholders Lease purchase interest paid Loan interest paid | | (1,710) (1,606) (103) (1,719) | (1,455) (1,824) (84) (1,702) |
| Net cash outflow from servicing of finance | | (5,138) | (5,065) |
| Taxation | | (2,437) | 1,104 |
| Investing activities | | | |
| Purchases of liquid investments Sales of liquid investments Purchases of tangible fixed assets Sales of tangible fixed assets Purchase of an investment trust subsidiary Reduction in minority interests | (e) | (68,641) 43,055 (587) 8 - (77) | (80,440) 67,709 (310) 109 (6,152) (133) |
| Net cash outflow from investing activities | | (26,242) | (19,217) |
| Net cash outflow before financing | | (2,025) | (13) |
| Financing activities | | | |
| Increase in borrowings Capital element of lease purchase rental payments | | 12,100 (247) | 2,600 (215) |
| Net cash inflow from financing | | 11,853 | 2,385 |
| Increase in cash and cash equivalents | (b) | 9,828 | 2,372 |

The notes on page 13 are an integral part of the cash flow statement.

Notes to the Cash Flow Statement

| (a) Reconciliation of operating profit to net cash inflow from | n operating activities | | |
|---|--|---|--|
| • | 18 | 1994 | 1993 |
| | | £000 | £000 |
| Operating profit | | 17,166 | 14,798 |
| Depreciation | | 1,453 | 1,337 |
| Realised investment gains | | (899) | (2,038) |
| (Loss)/profit on sale of tangible fixed assets | | 616 | (71) |
| Increase in insurance funds and net outstanding claims | | 17,561 | 10,966 |
| Tax on franked investment income | | (1,063) | (549) |
| Movements in debtors less creditors | | (4,230) | (2,427) |
| Losses retained in associated undertaking | | 146 | 143 |
| Lease purchase interest payable | | 103 | 84 |
| Loan interest payable | | 939 | 922 |
| | | 31,792 | 23,165 |
| (b) Analysis of changes in cash and cash equivalents and oth | er liquid investments d | uring the year | |
| | Cash and O | | |
| | Cash Equivalents I | | Total |
| | £000 | £000 | £000 |
| Balance 1 January 1994 | 40,016 | 198,224 | 238,240 |
| Net cash inflow | 9,828 | ´ - | 9,828 |
| Purchases of investments excluding cash deposits | - | 68,641 | 68,641 |
| Sales of investments excluding cash deposits | | (43,055) | (43,055) |
| Changes in market values and other non-cash items | | (11,556) | (11,556) |
| Movements on exchange | 216 | (1,197) | (981) |
| Balance 31 December 1994 | 50,060 | 211,057 | 261,117 |
| (a) Anatoria efet at the control of | · - | <u> </u> | |
| C I Analysis of the balances of each and each equivalents and | Other liquid investmen | te ne chown in H | |
| c) Analysis of the balances of cash and cash equivalents and | other liquid investmen | its as shown in th | |
| c) Analysis of the balances of cash and cash equivalents and | other liquid investmen | its as shown in th | Change |
| c) Analysis of the balances of cash and cash equivalents and | | | Change in year |
| | 1994 £000 | 1993 £000 | Change in year £000 |
| Cash at bank | 1994 | 1993 | Change in year |
| Cash at bank | 1994 £000 50,118 (58) | 1993 £000 40,043 (27) | Change in year £000 10,075 (31) |
| Cash at bank Bank overdraft | 1994 £000 50,118 | 1993 £000 40,043 | Change in year £000 10,075 |
| Cash at bank Bank overdraft | 1994 £000 50,118 (58) 50,060 | 1993 £000 40,043 (27) 40,016 | Change in year £000 10,075 (31) 10,044 |
| Cash at bank Bank overdraft Other liquid investments | 1994 £000 50,118 (58) 50,060 211,057 | 1993 £000 40,043 (27) 40,016 198,224 | Change in year £000 10,075 (31) 10,044 12,833 |
| Cash at bank Bank overdraft Other liquid investments (d) Analysis of changes in financing during the year | 1994 £000 50,118 (58) 50,060 211,057 | 1993 £000 40,043 (27) 40,016 198,224 | Change in year £000 10,075 (31) 10,044 12,833 |
| Cash at bank Bank overdraft Other liquid investments d) Analysis of changes in financing during the year Loans and lease contracts | 1994 £000 50,118 (58) 50,060 211,057 | 1993 £000 40,043 (27) 40,016 198,224 238,240 | Change in year £000 10,075 (31) 10,044 12,833 22,877 |
| Cash at bank Bank overdraft Other liquid investments d) Analysis of changes in financing during the year Loans and lease contracts Balance 1 January 1994 | 1994 £000 50,118 (58) 50,060 211,057 | 1993 £000 40,043 (27) 40,016 198,224 238,240 | Change in year £000 10,075 (31) 10,044 12,833 22,877 |
| Cash at bank Bank overdraft Other liquid investments (d) Analysis of changes in financing during the year Loans and lease contracts Balance 1 January 1994 Cash inflow from financing | 1994 £000 50,118 (58) 50,060 211,057 | 1993 £000 40,043 (27) 40,016 198,224 238,240 | Change in year £000 10,075 (31) 10,044 12,833 22,877 |
| Cash at bank Bank overdraft Other liquid investments (d) Analysis of changes in financing during the year Loans and lease contracts Balance 1 January 1994 Cash inflow from financing | 1994 £000 50,118 (58) 50,060 211,057 | 1993 £000 40,043 (27) 40,016 198,224 238,240 1994 £000 21,516 | Change in year £000 10,075 (31) 10,044 12,833 22,877 1993 £000 18,517 |
| Cash at bank Bank overdraft Other liquid investments (d) Analysis of changes in financing during the year Loans and lease contracts Balance 1 January 1994 Cash inflow from financing inception of lease contracts | 1994 £000 50,118 (58) 50,060 211,057 | 1993 £000 40,043 (27) 40,016 198,224 238,240 1994 £000 21,516 11,853 | Change in year £000 10,075 (31) 10,044 12,833 22,877 1993 £000 18,517 2,385 |
| Cash at bank Bank overdraft Other liquid investments (d) Analysis of changes in financing during the year Loans and lease contracts Balance 1 January 1994 Cash inflow from financing inception of lease contracts Balance 31 December 1994 e) Analysis of the net outflow of cash and cash equivalents in | 1994 £000 50,118 (58) 50,060 211,057 261,117 | 1993 £000 40,043 (27) 40,016 198,224 238,240 1994 £000 21,516 11,853 173 33,542 | Change in year £000 10,075 (31) 10,044 12,833 22,877 1993 £000 18,517 2,385 614 21,516 |
| Cash at bank Bank overdraft Other liquid investments (d) Analysis of changes in financing during the year Loans and lease contracts Balance 1 January 1994 Cash inflow from financing Inception of lease contracts Balance 31 December 1994 | 1994 £000 50,118 (58) 50,060 211,057 261,117 | 1993 £000 40,043 (27) 40,016 198,224 238,240 1994 £000 21,516 11,853 173 33,542 | Change in year £000 10,075 (31) 10,044 12,833 22,877 1993 £000 18,517 2,385 614 21,516 |
| Cash at bank Bank overdraft Other liquid investments (d) Analysis of changes in financing during the year Loans and lease contracts Balance 1 January 1994 Cash inflow from financing inception of lease contracts Balance 31 December 1994 e) Analysis of the net outflow of cash and cash equivalents in subsidiary. | 1994 £000 50,118 (58) 50,060 211,057 261,117 | 1993 £000 40,043 (27) 40,016 198,224 238,240 1994 £000 21,516 11,853 173 33,542 | Change in year £000 10,075 (31) 10,044 12,833 22,877 2,385 614 21,516 ent trust |
| Cash consideration | 1994 £000 50,118 (58) 50,060 211,057 261,117 | 1993 £000 40,043 (27) 40,016 198,224 238,240 1994 £000 21,516 11,853 173 33,542 | Change in year £000 10,075 (31) 10,044 12,833 22,877 2,385 614 21,516 ent trust |
| Cash at bank Bank overdraft Other liquid investments (d) Analysis of changes in financing during the year Loans and lease contracts Balance 1 January 1994 Cash inflow from financing inception of lease contracts Balance 31 December 1994 (e) Analysis of the net outflow of cash and cash equivalents in subsidiary. | 1994 £000 50,118 (58) 50,060 211,057 261,117 | 1993 £000 40,043 (27) 40,016 198,224 238,240 1994 £000 21,516 11,853 173 33,542 | Change in year £000 10,075 (31) 10,044 12,833 22,877 2,385 614 21,516 ent trust |

| 1 Exchange rates | | |
|---|-------------|---------------|
| The principal rates of exchange used for translation are: | 1994 | 1993 |
| United States of America | US\$1.56 | US\$1.48 |
| Canada | C\$2.19 | C\$1.96 |
| Republic of Ireland | IR£1.01 | IR£1.05 |
| • | 11.01 | IKE1.05 |
| 2 Insurance subsidiaries: underwriting results | 1994 | 1993 |
| | £000 | £000 |
| (a) General insurance | | |
| Gross written premiums | 165,174 | 152,444 |
| Less: Reinsurance | 61,820 | <i>53,387</i> |
| Net written premiums | | |
| Net written premiums Increase in unearned premiums | 103,354 | 99,057 |
| mercase in unearned premiding | 2,246 | <i>5,359</i> |
| Net earned premiums | 101,108 | 93,698 |
| 1 | 101,100 | 93,096 |
| Claims incurred | 66,624 | 62,288 |
| Expenses and commission | 29,538 | 28,609 |
| | 2,000 | 20,000 |
| | 96,162 | 90,897 |
| Underwriting result | 4.046 | 2.001 |
| | 4,946 | 2,801 |
| (h) Your tarm in account | | |
| (b) Long term insurance | | |
| Gross written premiums | 17,636 | 23,191 |
| Less: Reassurance | 302 | 315 |
| Net written premiums | 17 224 | 20.076 |
| Investment return | 17,334 | 22,876 |
| | 16,426 | 19,229 |
| | 33,760 | 42,105 |
| Claims and surrenders | 10 700 | |
| Annuities | 10,709 | 10,795 |
| Expenses and commission | 17,999 | 17,165 |
| Taxation | 2,980 | 3,038 |
| Laxation | 742 | 387 |
| | 22.420 | 21 205 |
| | 32,430 | 31,385 |
| Excess of income over expenditure | 1,330 | 10,720 |
| Transfer (to)/from revaluation reserve | (1,710) | 13,153 |
| Transfer from consolidated profit and loss account | 2,400 | _ |
| Funds at beginning of year | 221,285 | 197,412 |
| Eunda at and of seen | | |
| Funds at end of year | 223,305 | 221,285 |
| | | |
| 3 Other operations | 1994 | 1993 |
| | £000 | £000 |
| | -000 | 2000 |
| Unit trust management | 81 | 27 |
| Underwriting management | 46 | 34 |
| Churches purchasing scheme | 5 | 22 |
| Mortgage lending | 192 | 97 |
| | | |
| | 324 | 180 |
| | | |

| 4 Segmental analysis | 1994 | 1993 |
|---|--------------|--------------|
| | 000£ | £000 |
| (a) Class of business | | |
| Turnover | | |
| General business | 165,174 | 152,444 |
| Long term business | 17,636 | 23,191 |
| | 102 010 | |
| | 182,810 | 175,635 |
| Profit/(loss) before taxation | | |
| General business and subsidiary undertakings | 17,639 | 15,298 |
| Transfer to non mutual long term fund | (2,400) | |
| Associated undertaking | (146) | (143) |
| Central financing | (1,107) | (1,137) |
| | | |
| | 13,986 | 14,018 |
| Net assets | | |
| General business and subsidiary undertakings | 81,583 | 77,999 |
| Long term business reserve | 6,000 | 5,000 |
| Associated undertaking | 4,902 | 3,211 |
| Central financing | (21,000) | (11,000) |
| | 71,485 | 75,210 |
| (h) Goographical turnous | | |
| (b) Geographical turnover | | |
| The tables have been compiled on the basis of location of offic | e. | |
| Turnover | | |
| United Kingdom | 168,539 | 164,274 |
| Canada Other overseas | 11,282 | 9,368 |
| Other overseas | 2,989 | 1,993 |
| | 182,810 | 175,635 |
| Profit/(loss) before toyotica | | |
| Profit/(loss) before taxation United Kingdom | 40.004 | |
| Canada | 12,931 | 12,833 |
| Other overseas | 850 205 | 1,203 |
| | · | (18) |
| | 13,986 | 14,018 |
| Net assets | | |
| United Kingdom | (2 (2) | CT 0.17 |
| Canada | 63,626 | 67,045 |
| Other overseas | 7,449 410 | 7,857 308 |
| | | |
| | 71,485 | 75,210 |
| | | |

5 Investment income and return

| | | Long Ter | m Business | | Ger | ieral |
|---------------------------|-------|----------|--------------|--------|--------|--------|
| | Mut | ual | Non N | Autual | Bus | iness |
| | 1994 | 1993 | 1994 | 1993 | 1994 | 1993 |
| | £000 | £000 | £000 | £000 | £000 | £000 |
| Investment income | 7,752 | 7,719 | 8,320 | 8,551 | 11,808 | 10,481 |
| Associated undertakings | _ | _ | - | - | - | 2 |
| Expenses | (290) | (271) | (73) | (57) | (811) | (704) |
| | 7,462 | 7,448 | 8,247 | 8,494 | 10,997 | 9,779 |
| Realised investment gains | 666 | 2,037 | 51 | 1,250 | 899 | 2,038 |
| | 8,128 | 9,485 | 8,298 | 9,744 | 11,896 | 11,817 |
| | | | | | | |

6 Taxation

The charges for the year and any adjustments for prior years are:

| | Long Term Business | | | General | | |
|--|--------------------|----------|-------|---------|-------|-------|
| | Mut | tual | Non N | Mutual | Busi | ness |
| | 1994 | 1993 | 1994 | 1993 | 1994 | 1993 |
| | £000 | £000 | £000 | £000 | £000 | £000 |
| UK corporation tax | 165 | _ | | | 2,572 | 3,107 |
| Less relief for overseas taxation | 14 | 20 | | - | 386 | 336 |
| | 151 | (20) | | | 2,186 | 2,771 |
| Overseas taxation | 21 | 29 | _ | _ | 392 | 336 |
| | 172 | 9 | | _ | 2,578 | 3,107 |
| Tax credit on franked investment income | 513 | 430 | 1 | - | 788 | 480 |
| Share of associated undertaking's taxation | <u> </u> | <u>-</u> | _ | - | 8 | 36 |
| | 685 | 439 | 1 | | 3,374 | 3,623 |
| Prior years | 56 | (52) | _ | _ | (134) | (22) |
| | 741 | 387 | 1 | 0 | 3,240 | 3,601 |
| · | | | | | | |

The long term funds are charged to tax on the bases applicable to life assurance and annuity business. General business corporation tax is a charge of £2,572,000 (£3,107,000) at 33% (33%).

Capital gains

If the investments of the group were realised at the amounts at which they are included in the accounts a liability to corporation tax of approximately £11.9m (£14.4m) would arise. Of this £4.7m (£7.3m) would relate to the shareholders' funds and £7.2m (£7.1m) to the long term funds.

| 7 Reserves | 19 | 94 | 199 | 13 |
|--|------------------|----------------|----------------|-----------|
| | Group | Parent | Group | Parent |
| | £000 | £000 | £000 | £000 |
| Long term insurance business reserve | | | | |
| Balance 1 January 1994 | 5,000 | _ | 6,500 | - |
| Movement in year | 1,000 | | (1,500) | |
| Balance 31 December 1994 | 6,000 | | 5,000 | |
| Revaluation and other reserves | | | | |
| As previously reported | 48,833 | 74,627 | 29,054 | 49,855 |
| Prior year adjustments | - | (1,096) | - | (1,159) |
| As restated 1 January 1994 | 48,833 | 73,531 | 29,054 | 48,696 |
| Currency translation differences | (55) | _ | (78) | |
| Discount on acquisition of shares in a subsidiary undertaking | 43 | | 1,089 | _ |
| (Deficit) / surplus arising from revaluation of securities | (14,478) | (4,096) | 15,324 | 24,835 |
| Surplus arising from revaluation of properties | 33 | _ | 45 | - |
| Realised investment gains of an investment trust subsidiary | 3,300 | | 3,399 | |
| Balance 31 December 1994 | 37,676 | 69,435 | 48,833 | 73,531 |
| The revaluation reserve includes an amount of £342,000 (£309 | ,000) in respect | of properties. | | |
| General reserve | | | | |
| Balance 1 January 1994 | 10,000 | _ | 8,000 | _ |
| Transfer from retained profits | · - | _ | 2,000 | - |
| Balance 31 December 1994 | 10,000 | | 10,000 | _ |
| Retained profits | | | | |
| As previously reported | 12,473 | 1,679 | 7,391 | 1 000 |
| Prior year adjustments | (1,096) | - | (1,159) | 1,090 |
| As restated 1 January 1994 | 11,377 | 1,679 | 6,232 | 1,090 |
| Currency translation differences | (926) | -, | (183) | 1,020 |
| Fransfer to general reserve | _ | _ | (2,000) | _ |
| Profit for the financial year | 7,358 | 371 | 7,328 | 589 |
| Balance 31 December 1994 | 17,809 | 2,050 | 11,377 | 1,679 |
| Total reserves | 71,485 | 71,485 | 75,210 | 75,210 |
| Reconciliation of movements in shareholders' funds | | 73.52 | | |
| Table of Movements in Control of the | | | 1994 | 1993 |
| | | | £000 | £000 |
| Profit for the financial year | | | 9,069 | 8,783 |
| Other recognised gains and losses | | | (11,083) | 18,096 |
| | | | (2,014) | 26,879 |
| Charitable grants | | | (1,711) | (1,455) |
| Vet addition to shareholders' funds | | | (3,725) | 25,424 |
| Opening shareholders' funds | | | 75,210 | 50,945 |
| Restatement | | | · - | (1,159) |
| Closing shareholders' funds | | | 71,485 | 75,210 |
| | | | · | |

9 Minority interests

Minority interests comprise preference and ordinary share capital and attributable profits in subsidiary undertakings.

| Profit and Loss Account | | Balance Sheet | |
|-------------------------|--|--|--|
| 1994 | 1993 | 1994 | 1993 |
| £000 | £000 | £000 | £000 |
| | | | |
| 1,354 | 1,310 | 50,791 | 52,769 |
| | | | |
| | | | |
| | | | |
| 6 | 6 | 211 | 212 |
| | | | |
| 300 | 300 | 3,000 | 3,000 |
| | | | |
| 17 | 18 | 338 | 458 |
| 323 | 324 | 3,549 | 3,670 |
| 1,677 | 1,634 | 54,340 | 56,439 |
| | 1994 £000 1,354 6 300 17 323 | 1994 1993 £000 £000 1,354 1,310 6 300 300 17 18 323 324 | 1994 1993 1994 £000 1,354 1,310 50,791 6 6 211 3,000 300 3,000 338 323 324 3,549 |

Ecclesiastical Insurance Office plc has the right to redeem all or any of the 10% Redeemable Second Cumulative Preference shares at par together with a premium as follows:

| Year of Redemption | Premium |
|--------------------|----------------|
| 1995 to 1997 | 7 1/2 per cent |
| 1998 to 2002 | 5 per cent |
| 2003 to 2007 | 2 1/2 per cent |
| 2008 to 2012 | Nil |

Any of these preference shares not previously redeemed will be redeemed at par on 31 December 2012.

10 Insurance funds

| insurance funds shown in the balance sheet are as follows: | 1994 | 1993 |
|---|---------------------------------------|---------|
| General insurance | £000 | £000 |
| Unearned premium | 44,324 | 41,900 |
| Outstanding claims | 85,642 | 70,116 |
| Deferred acquisition costs | (8,151) | (7,762) |
| | 121,815 | 104,254 |
| Included in outstanding claims is a claims equalisation reserve of £6m (£3m). | | |
| Long term insurance | | |
| Mutual funds | 121,605 | 116,805 |
| Non mutual funds | 101,700 | 104,480 |
| | 223,305 | 221,285 |
| Revaluation reserves | 32,273 | 47,363 |
| | 255,578 | 268,648 |
| | · · · · · · · · · · · · · · · · · · · | |

11 Operating leases

Annual commitments and payments under non-cancellable operating leases were as follows:

| | 1 | 994 | 19 | 93 |
|-----------------------|----------|-----------|----------|-----------|
| Commitments | Premises | Equipment | Premises | Equipment |
| Expiring: | 000£ | £000 | £000 | £000 |
| Within 1 year | 7 | 28 | 7 | _ |
| Between 2 and 5 years | 165 | _ | 92 | 100 |
| Over 5 years | 868 | | 787 | _ |
| | 1,040 | 28 | 886 | 100 |
| Payments | 687 | 47 | 767 | 47 |

12 Other assets and liabilities

| | | 1994 | | | 1993 | |
|---|---|---|--------------------------------------|---|---|---------------------------|
| | Long Term £000 | Consol - idated £000 | Parent Company £000 | Long Term £000 | Consol— idated £000 | Parent Company £000 |
| Current assets | | | | | | |
| Agents and other insurance debts | 2,746 | 33,975 | _ | 2,453 | 30,934 | _ |
| Other debtors | 552 | 3,287 | _ | 1,808 | 2,477 | _ |
| Taxation | 322 | 294 | _ | 502 | 789 | 250 |
| Cash at bank and in hand | 1,627 | 50,118 | 2,006 | 2,219 | 40,043 | 1,383 |
| Group balances | 2,400 | | | _ | _ | · - |
| - | 7,647 | 87,674 | 2,006 | 6,982 | 74,243 | 1,633 |
| Creditors: Amounts falling due within one year: Outstanding claims Due to other insurance companies Other creditors Lease purchase contracts Taxation Group balances Proposed dividend Bank overdraft | 1,064 19 1,257 82 706 — — — 3,128 | 16,597 6,718 257 3,219 2,400 884 58 | - 6 - - - - - 6 | 886 17 701 78 738 - - - 2,420 | 19,261 4,115 259 3,453 - 836 27 27,951 | 4 |
| Creditors: Amounts due after more than one year: | | | | | | |
| Debenture stock | _ | 6,000 | _ | | 6,000 | |
| Corporate business Ioans | _ | 26,700 | | | 14,600 | - |
| Lease purchase contracts | 151 | 585 | - | 187 | 657 | _ |
| _ | 151 | 33,285 | | 187 | 21,257 | |
| - | | | | | | |

The £6,000,000 13% Debenture stock 2018 is secured on the assets of subsidiary undertakings. Except insofar as previously repaid, or purchased by the company or any of its subsidiaries and cancelled, the stock will be repaid at par on 31 August 2018.

Corporate business loans amounting to £26,700,000 (£14,600,000) are secured against the assets of subsidiary undertakings.

13 Investments

Listed investments are at mid-market value, properties are valued at open market value (net of realisation costs) by independent chartered surveyors and other investments (mortgages and loans) are at a valuation reflecting year end interest rates.

| | 1994 | | 1993 | |
|--------------------------------------|---------|---------|---------|---------|
| | Long | | Long | |
| | Term | General | Term | General |
| | 000£ | £000 | £000 | £000 |
| British Government and British | | | | |
| Government guaranteed securities | 23,218 | 30,065 | 29,209 | 18,320 |
| United Kingdom municpal, county | | - | • | , |
| and public boards securities | 104 | _ | 120 | |
| Government, provincial and municipal | | | | |
| securities other than United Kingdom | 2,581 | 8,608 | 4,083 | 9,700 |
| Debentures and loan stocks | 22,007 | 17,341 | 26,462 | 15,409 |
| Preference shares | 5,753 | 5,498 | 4,439 | 3,183 |
| Ordinary stocks and shares | 114,868 | 130,900 | 113,134 | 136,396 |
| Other investments, including | | ŕ | , | , |
| mortgages and loans | 73,122 | 11,876 | 74,435 | 10,296 |
| Freehold and leasehold properties | 8,244 | 1,867 | 11,303 | 1,709 |
| | 249,897 | 206,155 | 263,185 | 195,013 |
| | | | | |

Included in Ordinary stocks and shares of the long term fund is an amount of £6,060,000 (£5,820,000) representing 5.8% of the issued Ordinary share capital of St Andrew Trust plc, a group subsidiary undertaking.

14 Pensions

The group's main scheme is a defined benefit scheme for UK employees. The assets of the scheme are held separately from those of the group by the Ecclesiastical Insurance Office plc Staff Retirement Benefit Fund.

Pension costs for this scheme are determined, on the basis of triennial valuations, by a qualified actuary who is an employee of the group, using the aggregate method. The most recent valuation was at 31 August 1992. The assumptions which have the greatest effect on the valuation results are those related to the rate of return on investments and the rate of increase in salaries. It is assumed that there will be a margin of 2% between investment return and salary growth. Other than in respect of statutory pension increases no allowance was made for pension increases as these are separately funded by the group.

The most recent actuarial valuation showed that the market value of the scheme's assets was £22,245,000 and that the actuarial value of the assets was sufficient to cover 99.5% of the benefits that had accrued to members, after allowing for expected future increases in earnings. The contribution of the group to the fund will remain at 20% of pensionable salary, plus additional amounts in accordance with recommendations by the Appointed Actuary.

The scheme is registered with the Registry of Pension Schemes.

Canadian pension liabilities are dealt with by payment to a Canadian Trustee Fund.

Republic of Ireland pension liabilities are dealt with by payment to an Irish life office.

The total funding cost for the year was £2,217,000 (£2,426,000). Of this £2,184,000 (£2,390,000) related to the UK scheme.

15 Directors' interests

The interests of the directors, all of which are beneficial, in the 2.8% First Cumulative Preference shares of Ecclesiastical Insurance Office plc are as follows:

| Directors | Interest at 31.12.1994 | Interest at 1.1.94 or date of |
|--|------------------------|-------------------------------------|
| | | |
| | | appointment |
| C. A. McLintock | 500 | 500 |
| The Rt. Hon. the Viscount Churchill | | _ |
| M. R. Cornwall-Jones | 500 | 500 |
| The Very Revd. T. E. Evans the Dean of St Paul's | 2,900 | 2,900 |
| The Rt. Revd. D. G. Snelgrove | 700 | 500 |

No director had an interest in any other shares or debentures of the group.

No contract subsisted during or at the end of the financial year in which a director was or is materially interested.

16 Directors' emoluments

No director received emoluments from Allchurches Trust Limited during the year.

Directors who are also directors of subsidiary undertakings received emoluments from those undertakings of:

| | 1994 £ | 1993 £ |
|---|-----------|-----------|
| In respect of services as directors | 42,750 | 49,250 |
| Individual emoluments: | | |
| Chairman | _ | 9,250 |
| Highest paid director's fees | 29,500 | 24,000 |
| Other directors, excluding pension contributions: | | |
| up to £5,000 | 1 | |
| £5,001 to £10,000 | 1 | 2 |

In addition, an ex gratia payment of £20,000 was made to a director on his retirement from the main boards of subsidiary undertakings.

17 Subsidiary and associated undertakings

Shares in subsidiary undertakings are shown at net asset value in the parent company balance sheet. Shares in the associated undertaking are shown at directors' valuation in the consolidated balance sheet.

18 Capital commitments

At 31 December 1994 there were no outstanding contracts for capital expenditure (£0.1m). There was no capital expenditure authorised by the directors but not contracted for (Nil).

19 Auditors' remuneration

The remuneration of the auditors of the group for audit work amounted to £123,130 (£110,798). Other fees were £29,728 (Nil).

20 Approval of accounts

The accounts on pages 6 to 22 were approved by the directors and signed on 30 June 1995.

Subsidiary and Associated Undertakings

| Subsidiary undertakings | Share capital | Holdings of shares by: Parent Subsidiaries |
|--|--|--|
| Incorporated in Great Britain, registered an financial services or other insurance related | | vestment, insurance and |
| Ecclesiastical Insurance Group plc | Ordinary shares | 100% |
| Allchurches Mortgage Company Limited | Ordinary shares 6% Non—Cumulative Redeemable Preference shares | 100% 100% |
| Ecclesiastical Group Asset Management Limited | Ordinary shares | 100% |
| Allchurches Investment Management Services Limited | Ordinary shares | 100% |
| The Churches Purchasing Scheme Limited | Ordinary shares | 100% |
| Ecclesiastical Underwriting Management Limited | Ordinary shares | 100% |
| Ecclesiastical Insurance Office plc | Ordinary shares 2.8% First Cumulative | 100% |
| | Preference shares 9.5% Redeemable Third Non— | 15.6% |
| | Cumulative Preference shares | 100% |
| Allchurches Life Assurance Limited | Ordinary shares | 100% |
| Blaisdon Properties Limited | Deferred shares Ordinary shares | 100% 100% |
| Eccint Limited | Ordinary shares | 100% |
| Incorporated in Great Britain and registered | l in Scotland, engaged in investment tr | ust business: |
| St Andrew Trust plc | Ordinary shares 5 1/4% Cumulative Preference stoc | 58.6% k |
| | (now 3.675% plus tax credit) | 48.8% |
| Of the 58.6% holding of Ordinary shares in a of Ecclesiastical Insurance Office plc. | St Andrew Trust plc, 5.8% is held by the | ne mutual life fund |
| There are also three other wholly owned sub to group income are not significant. | sidiary undertakings whose assets and | contributions |
| Associated undertaking | | p. |
| Incorporated in the United States of Americ | a: | |
| Chatham Holdings Inc. | Common stock | 30.7% |

All the subsidiaries listed are included within the consolidated financial statements.

Notice of Meeting

NOTICE is hereby given that the Annual General Meeting of the company will be held at Church House, Dean's Yard, Westminster, London SW1P 3NZ on 27 July 1995 at 2.30 p.m. to transact the following business of the company.

- 1. To consider the accounts and reports of the directors and auditors for the year ended 31 December 1994.
- 2. To re elect directors.
- 3. To re appoint the auditors and to authorise the directors to fix their remuneration.
- 4. As Special Business, to consider and, if thought fit, approve the following ordinary resolutions:
 - (i) That following the resolution passed by the company's subsidiary, Ecclesiastical Insurance Office plc (EIO), at its 1995 Annual General Meeting to provide a global sum of £175,000 for the remuneration of directors of that company that payments by EIO to the directors of Allchurches Trust Limited for service as directors of EIO be approved pursuant to the provision of Clause 4A(i) of the Memorandum of Association of the company.
 - (ii) That pursuant to Clause 4 of the Memorandum of Association, remuneration of £2,000 be paid to the Rt. Revd. D. G. Snelgrove for services to the Ethical Committee of the Amity Fund and for services to the Clergy Bursary Panel for the period ending 31 August 1995.
 - (iii) That pursuant to Clause 4 of the Memorandum of Association, remuneration of £2,000 be paid to the Rt. Revd. D. G. Snelgrove for services to the Ethical Committee of the Amity Fund and for services to the Clergy Bursary Panel for the period commencing 1 September 1995.
 - (iv) That pursuant to the Articles of Association the following persons be admitted as members of the company:

The Rt. Revd. Michael Turnbull, the Bishop of Durham The Rt. Revd. David Bentley, the Bishop of Gloucester Mr Michael Burns

By order of the board

R. W. Clayton Secretary

Gloucester 30 June 1995

A member entitled to attend and vote at the meeting is entitled to appoint one or more proxies to attend and vote instead of him.