# ALLCHURCHES TRUST LIMITED

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COMPANIES HOUSE

2014 ANNUAL REPORT

# 2014 Annual Report

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### **Directors**

**Board of directors** 

Sir Philip Mawer DLitt, LLD Chairman

M. Arlington BSc (Hon), FRAgS

M. A. Chamberlain OBE, Hon. LLD, FCA D. Christie BA, BSc (Econ), Dip. Ed.

The Venerable A. J. Cooper BA, MA, CQSW

Sir Laurie Magnus Bt C. Smith, Barrister

The Rt. Revd. W. N. Stock BA, Dip. Theol.

Ms D. P. Wilson BA (Hons), FCII

**Company Secretary** 

Mrs R. J. Hall FCIS

Registered and Head Office

Beaufort House, Brunswick Road, Gloucester GL1 1JZ Tel: 0845 777 3322

**Company Registration** 

Number

1043742

**Charity Registration** 

Number

263960

**Auditor** 

Deloitte LLP,

Chartered Accountants & Statutory Auditor,

1 Little New Street, London EC4A 3TR

**Bankers** 

National Westminster Bank plc,

21 Eastgate Street, Gloucester GL1 1NH

**Solicitors** 

Farrer & Co,

66 Lincoln's Inn Fields, London WC2A 3LH

### Chairman's Foreword

### 2014 - A Record Year

2014 was a year of record receipts for Allchurches from our wholly owned subsidiary, the Ecclesiastical Insurance Group. In all, we received a total of £23.5 million, of which £7.0 million was received on 29 December. These record receipts helped us to re-build our reserves and to make record grants totalling £9.7 million, as well as setting aside provision for further grants to Anglican dioceses and cathedrals in 2015.

#### **Our Investments**

After a challenging year in underwriting terms in 2013, Ecclesiastical, our major asset, achieved a much better insurance result in 2014. Improved performance in each of the core underwriting areas generated an underwriting profit of £9.2m, with the results in Ireland and Australia in particular showing that actions taken to address challenges have started to deliver returns. This result, and maintaining the record of strong investment return, contributed to an overall profit before tax for the Ecclesiastical Insurance Group of £45.9m.

The turn-round in Ecclesiastical's insurance performance is a tribute to the immensely hard work of Ecclesiastical staff, ably led by Mark Hews (the Chief Executive) and his senior team. The investment performance in difficult markets is also very creditable. It is no wonder that Ecclesiastical Investment Management (EIM) has now won the Money Facts award for Best Ethical Investment provider for the past six years running.

The excellent investment performance was reflected in the rising value of Allchurches' own Capital Endowment Fund – managed by EIM – which increased in size from £33.4 million to £35.8 million at the year end.

### Ecclesiastical's Goal: £50 million to charity over 3 years

In my Foreword to last year's Report, I said that Ecclesiastical had committed itself to a clear and demanding three year strategy with a goal of becoming the most trusted and ethical specialist financial services group, giving £50 million to good causes through Allchurches over the period 2014-16. The record payments made to Allchurches by the company in 2014 indicate that, with continued support from its customers, the company is well on track to achieve its target. The £50 million goal has undoubtedly proved very motivational, for many of Ecclesiastical's business partners as well as staff. Nonetheless we in Allchurches recognise the huge effort delivering this strategy has required of all staff, under the strong leadership of the Ecclesiastical Board as well as its senior management team.

The fruits of that effort enabled us to increase our grants to Anglican dioceses and cathedrals in 2014 for the first time since 2011, taking these to £6.6 million and £1.2 million respectively. The 5% increase in these grants compensated for increased costs as a result of inflation in 2012 and 2013.

In addition to increasing our grants to dioceses and cathedrals, we were able to donate £1.9 million in response to individual applications from parish churches, cathedrals, schools and other charities. We also set aside £0.5 million for future expenditure on 'flagship' projects of strategic value to the Church of England, about which we are currently in discussion with Church House, Westminster.

We monitor carefully the uses to which our grants are put and it is clear to us that they have a hugely beneficial impact on the churches, organisations and communities that receive them. Just a few of the many testimonials received included:

- "The lads find Pastor Alex easy to talk to and always available. Wherever on the base, he and his church are part of our military life."
  - Sandon Road Baptist Church, Stafford
- "The sanctuary will become a usable space for the whole community."
   Tom Morrison, St. Matthew's Church, Perth
- "What you are doing is saving peoples' lives. When I felt there was no hope you gave me hope."
   Polish single mother, Salvation Army, Droitwich Spa
- "I am sure that many of the community groups who use our hall will benefit enormously from this repair."

  Rev. Bernadette Hegarty, St. Paul's Church, Bow Common, London

We began a review of our grant-making policies in 2014, which we expect to complete in the course of 2015. This entails us considering all of our different grant programmes and how they can be made even more effective. We will report on the outcome of this review in next year's Report.

### Chairman's Foreword

### How we will use the £50 million

With Ecclesiastical well on track to achieve its goal of donating £50 million to good causes through Allchurches over three years, the Board of Allchurches has considered carefully how it will use the additional funds at its disposal. The Board has agreed to:

- Set aside £5 million in each of the three years 2015-17 towards building up our expendable Capital Endowment Fund. Underlying this decision is the need to make prudent provision to ensure a sustainable flow of funds to our beneficiaries, given the potentially fluctuating nature of receipts from Ecclesiastical.
- Spend the remainder of the additional grants received on increased donations to our beneficiaries.
- Add to the total available for distribution the income from the Endowment Fund, currently running at around £1.4 million a year.

One result already of the increased funds available is the provision of £0.5 million a year for 'flagship' projects to which I have already referred.

### Strengthening Links with Our Beneficiaries

As well as passing on the benefits of Ecclesiastical's improved performance to our beneficiaries, we have been working hard to improve relations and communications with them, and with potential applicants, and to make Allchurches a charity with which they find it easy to do business. So we have:

- Introduced on 1 April 2014 our new online grant application system. Over 90% of applications to the Trust are now made in this way.
- Begun to explore, with the aid of an external consultancy, how we can communicate more effectively with our various stakeholders, including Ecclesiastical staff.

Philip Arundel – Allchurches' Grants and Relationships Manager - and I have between us addressed all six regional conferences of Church of England Archdeacons and, in January 2015, their national conference. This has been helpful not least in enabling us to gather feedback on how we can further improve the effectiveness of our grant programmes.

### People

There was one change in the Board of the Trust in 2014. After over ten years as a Director, Fraser Hart retired and was succeeded by Michael Arlington. Fraser brought to the Board a valuable knowledge of the finances of the Church of England at diocesan and parish level, first-hand experience of the challenges facing the rural church, an infectious enthusiasm for mission and the church's work among young people, and a selfless willingness to give of his time in sifting through the detail of hundreds of applications for grants. He is greatly missed. However, we were fortunate in securing the services of Michael Arlington as his successor. Michael is also a farmer, as well as the Chair of the Diocesan Board of Finance in Southwell and Nottingham and the Deputy Chair of the Finance Committee of the Archbishops' Council. We are looking forward greatly to benefiting from his contribution in the years ahead.

Our staffing also saw a modest increase to help us cope with the rising level of applications to the Trust. We recruited Paul Playford as a part-time Grants Officer covering Wales and the South and West of England. Paul has a close knowledge of the Baptist church as well as of the work of Ecclesiastical. He is already proving his value, not least in supporting Philip Arundel alongside lain Hearn, our experienced and loyal Grants Administrator. Nonetheless our administrative costs remain very low, at less than 2% of our budget.

# Chairman's Foreword

### **Looking Ahead**

2015 promises to be as busy a year as 2014 has been. As well as continuing to engage with the Board of Ecclesiastical as it reflects on the future development of the company, we shall:

- Complete our review of our grant-making policies, informed by the changing expectations and priorities of our major beneficiaries, not least the Church of England.
- Confirm our medium term communications strategy.
- Provide funds for the first of what we hope will be a number of 'flagship' projects
- Further strengthen our staffing in order to ensure we continue to meet the expectations of our beneficiaries and our regulatory obligations.

Thanks to the achievements of the Ecclesiastical Board and staff, and with continued support of Ecclesiastical by its customers, Allchurches and its beneficiaries can face the immediate future with confidence.

Sir Philip Mawer

# **Trustees' Report - Strategic Report**

The directors present their strategic report, annual report and review together with the audited financial statements for the year ended 31 December 2014. In accordance with the Statement of Recommended Practice 'Accounting and Reporting by Charities' (2005), the Trustees' Annual Report and Directors' Report have been combined into one Trustees' Report. The directors are responsible for the general control and management of the administration of the charity. They are, therefore, the charity trustees. In this report they are referred to as 'the Board'.

#### Constitution

Allchurches Trust Limited ('ATL') was incorporated in 1972 in England and Wales. It is a company limited by guarantee not having a share capital and is a registered charity.

The governing documents are the Memorandum and Articles of Association.

# Strategic Report

### **Objects and future activities**

The objects of ATL are to promote the Christian religion, to contribute to the funds of any charitable institutions, associations, funds or objects and to carry out any charitable purpose.

The Board confirms that it has referred to the guidance contained in the Charity Commission's general guidance on public benefit when reviewing ATL's aims and objectives and in planning future activities and setting the grant-making policy for the year.

ATL has adopted the following priorities in meeting its objectives for the year ahead:

- support for the mission of the Anglican dioceses and cathedrals of the Church of England by way of annual grants;
- support for requests from Anglican parish churches and churches of other Christian denominations and communities:
- a Special Projects Fund for requests having a broad impact on the UK Christian community with an emphasis on training and development of lay and ordained people, evangelism and church growth;
- an overseas project fund to support the Christian church and communities in accordance with its grant-making policy;
- a bias to requests from churches in areas of deprivation, which promote growth in the church and which have a community focus; and
- evidence of sustainability and feedback on impact and progress for larger projects.

### Review of the company's business

### Overview

ATL had a successful year and was able to increase its financial support to the Church and other charitable institutions with distributions of £9.7 million (2013: £9.5 million). At the year end date, total charity funds were £423.6 million (2013: £411.6 million) and total group assets were £1,504.8 million (2013: £1,521.2 million).

The charitable distributions of ATL are shown in its statement of financial activities on page 18.

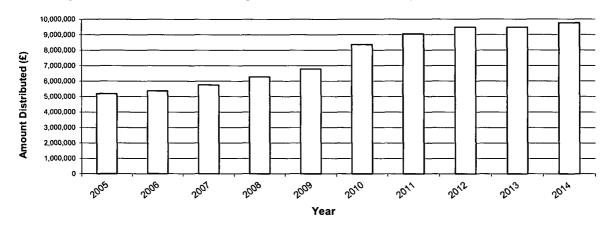
No significant change in activities occurred in the year or to the date of this report. The company uses the facilities and services provided by Ecclesiastical Insurance Office plc for administrative support. The company continues to have adequate available resources to continue its charitable activities.

# **Trustees' Report - Strategic Report**

# Achievements and performance

### **Distributions**

ATL has steadily increased distributions to Anglican dioceses, cathedrals and parishes, and to other churches and charitable organisations since 1972, distributing £75.4 million over the last 10 years.



During 2014, ATL allocated charitable distributions amounting to £9,747,000. A breakdown of these grants is as follows:

|                              | 2014  |       | 2013  |       |
|------------------------------|-------|-------|-------|-------|
|                              | £000  | No.   | £000  | No.   |
| Dioceses                     | 6,618 | 121   | 6,256 | 123   |
| Cathedrals                   | 1,305 | 155   | 1,427 | 164   |
| Parishes and other charities | 1,824 | 898   | 1,784 | 933_  |
|                              | 9,747 | 1,174 | 9,467 | 1,220 |

### Dioceses and cathedrals

The majority of ATL's donations are used to support the dioceses and cathedrals of the Church of England. During the year, ATL allocated donations of £7.9 million (2013: £7.7 million) to those beneficiaries.

Grants were largely used as follows:

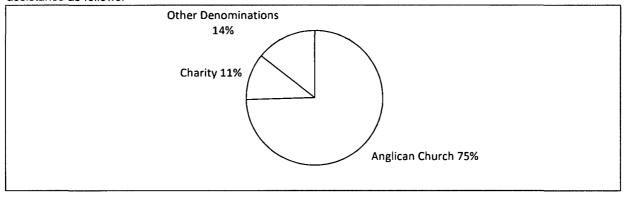
- supporting deployment of clergy in parishes, particularly within areas of greatest need;
- funding specific mission and outreach initiatives, for example, youth and children's work and school chaplaincies;
- training of lay and ordained people, including pioneer ministers;
- resourcing and developing music in cathedrals;
- repairs and maintenance of the fabric of cathedrals; and
- educational outreach and programmes in cathedrals.

# **Trustees' Report - Strategic Report**

### Anglican churches, churches of other denominations and the Christian community

ATL responds to requests for financial assistance from Anglican churches, churches of other denominations, the Christian community and other charitable organisations in accordance with its grant-making policy. In general, ATL supports appeals from churches for building and restoration projects, the repair of church fabric and church community initiatives, and from religious charities and charities preserving the UK heritage.

During 2014, ATL made charitable distributions from its general fund in response to appeals for financial assistance as follows:



### Special project fund

ATL seeks to support a small number of projects which have a wider impact above and beyond the local community. On occasion, some projects are supported annually for up to three years. During the year, ATL provided funds to support the Baptism and Funerals Project of the Archbishops' Council, the Society of Mary and Martha, and the Bible Reading Fellowship as well as the training of senior church leaders.

### Overseas projects fund

During the year ATL donated to £12,500 (2013: £nil) to support Christian causes overseas. In the current year, subsidiary companies operating in Australia and Canada donated £183,000 (2013: £229,000) to charitable causes in those countries.

### **Delivering public benefit**

Some examples of recent grants are listed below, which highlight some of the charity's achievements and performance. The charity's beneficiaries provided much positive feedback on the value and impact of ATL's contributions.

### Alloway Parish Church of Scotland - Ayr

A grant was given to modernise and extend the church halls which are widely used by all ages of the community.

### Alton Castle

Financial assistance was given to enable the expansion of facilities at Alton Castle, a Christian residential youth centre, in order to accommodate youth ministry for 14-25 year olds.

### St Patrick's Church of Ireland - Ballymoney, County Antrim

A donation was given to restore the church's Old School building, which stands in the grounds of the church, to enable it to be used as both a church and community resource.

### St Peter and St Paul's Church - Blandford Forum, Dorset

Financial assistance was given to undertake urgent repair and restoration of the church's cupola and tower and to improve access to the main entrance.

### Bradford Cathedral

A grant was given towards production of new altar frontals and vestments to celebrate Bradford's textile heritage.

### Bridport United Church (Methodist and United Reformed) - Dorset

A donation was given to undertake major renovation work to the church. Work included the removal of pews, renewal of the heating system and window repairs.

# **Trustees' Report - Strategic Report**

Burbage Methodist Church - Leicestershire

A grant was given to build a new church with modern facilities to serve both church and community.

Cathedral of the Isle of Man

Financial assistance was given towards the creation of a new cloister area in the cathedral grounds to promote music and education, offering public benefit to a wide range of people. The new development will include a song and teaching room, office space and residential accommodation.

St John the Evangelist Church - Copthorne, West Sussex

A donation was given to replace the existing church hall with one that has a main hall that would match the largest hall currently in the village. The building will have a first floor roof space consisting of additional function rooms and office space.

Lower Ford Street Baptist Church - Coventry

A grant was given to rebuild the church to enable it to be used to meet the needs of both the church and the inner city community in which it sits.

Dursley Tabernacle United Reformed Church - Gloucestershire

Financial assistance was given to restore and develop the parsonage, which is an integral part of the church building, for use as a youth club and church activities.

Christ Church - Eccleston, Merseyside

A grant was given to install kitchen and toilet facilities in the church, to install a new heating system and to improve accessibility.

St John the Evangelist Scottish Episcopal Church - Edinburgh

A donation was given to undertake a major development of the church including improved accessibility, new community spaces and improved facilities.

Eversfield Preparatory School - Solihull, West Midlands

A grant was made to build a new sports and performing arts centre at the school.

Wesley Methodist Chapel - Harrogate, North Yorkshire

A donation was made towards the removal of the chapel's ground-level pews, to create a level floor, to improve heating and lighting and to install secondary glazing. Some of the existing rooms and the kitchen will be redesigned to better serve the community.

Helping Hand - Blackpool

Financial assistance was given towards Christian outreach using an outreach bus which is able to spread God's word into the heart of the community.

Hope Baptist Church (part of the Yorkshire Baptist Association) - Yorkshire

A grant was given to help complete the development of a community venue for wholeness and wellbeing. Specifically, this project aims to refurbish a toilet block.

St Michael's Church - Kirkby Thore, Cumbria

Financial assistance was given to undertake urgent repairs to the church's roof, to attend to movement, faulty pointing and cracking to exterior masonry, to attend to wooden raised flooring, to the repair of drains and to repair windows.

Lower Darwen Parish Church (St James') - Lancashire

A donation was given to refurbish the interior of the church. Work included adding a second floor to provide meeting rooms, toilet facilities and a chapel. The lower floor of this part of the church will incorporate a reception area and an enlarged kitchen.

Machynlleth Parish Church (St Peter's) - Powys

A grant was given to create a community venue at the church's east end with catering facilities which will benefit both church and community.

Moorlands College - Christchurch, Dorset

A donation was given to create a new kitchen and dining room facilities at the college, to create a large multifunction lecture theatre for use by both students and local churches and to develop a reception area.

# **Trustees' Report - Strategic Report**

Newchapel Parish Church (St James) - Stoke on Trent

Financial assistance was given to furnish the church's community building, including the kitchen, heating, lighting, plumbing, flooring, electrics and décor.

Parish Church of St Peter with St James & St Andrew - Heysham, Lancashire

A grant was given towards major roof repairs to the church.

St Paul's Church - Seacombe, Merseyside

A donation was made to undertake urgent high level repairs to the church to enable the west end of the church to become weatherproof.

St Thomas Church - Bury, Lancashire

Financial assistance was given to undertake urgent repairs to the church's north nave and aisle roofs.

The Clarke Folly Centre - Ilkley, West Yorkshire

A grant was given to alter the front of the building and re-grade the ramp so both sets of doors could be replaced with fully automatic doors ensuring accessibility for all users.

The Coquetdale Music Trust - Thropton, Northumberland

A donation was given to undertake the restoration of a former United Reformed Church to provide an accessible and affordable community venue. The building will have teaching space, a recording studio and space to stage exhibitions.

The Lodge Trust - Market Overton, Rutland

Financial assistance was given to replace former converted stables into living flats. This Christian charity provides care for people with learning disabilities.

The Salvation Army - Droitwich Spa, Worcestershire

A donation was made to extend the charity's current building to provide a multi-purpose community hall, flooring suitable for children, and a cafe and kitchenette area, to extend the main kitchen with more catering equipment and to re-model the reception area.

Youthscape - Luton, Bedfordshire

A grant was given to develop a young people's chapel within the charity's new building. The charity was set up by churches in Luton to develop innovative approaches to working with young people, especially those at risk.

# **Trustees' Report - Strategic Report**

### Financial review

### Incoming resources

The Trust received a grant of £23.5 million (2013: £4.0 million) from the Ecclesiastical group during the year. After taking into account the grant received in March 2014, the Trust retained in unrestricted funds, at the start of the year, cash reserves sufficient to meet 2014 distributions to its regular beneficiaries at a similar level to the prior year. Over the year, funds available for future distributions have increased by £13.6 million partly as a result of rebuilding working reserves and partly due to the receipt of a £7.0 million grant from Ecclesiastical on 29 December.

Other income of ATL comprises interest received from cash on deposit, and dividend and interest income on its endowment fund investment portfolio.

The income of ATL is shown in its statement of financial activities on page 18.

#### Investment performance

In 2014, economic conditions in the Eurozone and Asia fell behind expectation. However both the UK and the US continued to enjoy a recovery in economic growth. The UK market only generated moderate returns, held back by the weakness of commodity and oil stocks. The US equity market performed well, supported in sterling terms by the strengthening of the US dollar. The European markets were weak as hopes of recovery generated at the start of the year were disappointed and the region teetered on the brink of recession and deflation by the year end. Asian markets were impacted by a slowdown in the Chinese economy and in particular in the weakness of the real estate market. The gilt market performed well as government bond yields fell after the announcement of quantitative easing in the Eurozone, as well as the impact on inflation of falling oil and commodity prices and a softening in expectations for global economic growth particularly in the Eurozone. The corporate bond market also performed well as credit spreads continued to decline. ATL's Capital Endowment Fund made a total return of 8.1% (2013: 17.4%), compared with a 6.3% (2013: 15.5%) return of the WM Charity Monitor, an independent external benchmark. The value of the Fund increased from £33.4m to £35.8m over the year.

### **Trading subsidiaries**

The principal activities of the trading subsidiaries throughout and at the end of the year remain the provision of general insurance and a range of financial services in the United Kingdom and overseas. A list of these undertakings is given in note 30.

The company's trading subsidiaries reported a profit of £38.7m (2013: profit of £54.7m) as shown in the consolidated statement of financial activities on page 19. General business underwriting returned to profit as actions taken over the last couple of years took effect. Investment return remained profitable, but lower than the prior year as markets did not generate the strong returns experienced in 2013. In April, South Essex Insurance Brokers acquired the business of Lansdown Insurance Brokers, resulting in an increased contribution to group profits. During the year, the group completed its purchase of Lycetts Holdings Limited, an insurance broking group. Despite competitive pressures, Lycetts contributed a healthy profit to the group.

Copies of the Ecclesiastical Insurance Office plc accounts are available from the registered office, as shown on page 2, and are provided to members of ATL.

### Principal risks and uncertainties facing the company

The major risks to which the company is exposed are reviewed by the Board with the aid of external advisers. Systems have been established to mitigate these risks.

Details of the financial risk management objectives and policies of ATL and its exposures are disclosed in note 1 to the financial statements. ATL is exposed to financial risk through its investments in subsidiary undertakings, its cash on deposit and its endowment portfolio of investments held. In respect of its investments in subsidiaries, ATL is subject to the financial risks within those undertakings, in particular that the proceeds from the trading subsidiaries' financial assets are not sufficient to fund the obligations arising from their insurance contracts. The most important components of financial risk are interest rate risk, credit risk, currency risk and equity price risk. Further details of the financial risks of the trading subsidiaries can be found in the Risk Management section of the Strategic Report in the accounts of Ecclesiastical Insurance Office plc. In respect of its cash deposits and its endowment portfolio investments, ATL is exposed to interest rate risk, credit risk, currency risk and equity price risk.

# Trustees' Report - Governance and Decision Making

### **Governing body**

The body responsible for the management, actions and decisions of the company is the board of directors. The Board meets five times a year. The Board has established an Investment Committee and a Nominations Committee.

### **Board proceedings**

The Board seeks to ensure that all activities comply with UK law and regulatory guidance, and come within agreed charitable objectives. Its work includes setting the strategic direction of the charity, developing the objectives, reviewing the performance of trading subsidiaries and delivering the outcomes for which the charity was established.

Board procedures have been established setting out a framework for the conduct of directors, with clear guidelines as to the standard of behaviour, responsibilities, and best practice expected of directors in fulfilling their obligations to ATL.

Directors are able, where appropriate, to take independent professional advice at no personal expense so that they are able to fulfil their role.

### Appointments to the Board

The Board aims to have a diverse group of directors, with a balance of necessary skills and experience and which is broadly representative of the community it serves. Dialogue with representatives from the Church and the wider community it serves takes place in identifying potential candidates for the Board. All appointments to the Board are made on merit and to fulfil a specific function or need. The Board will engage external search consultants if appropriate.

### **Board of directors**

The names of the directors of the company at the date of this report are stated on page 2.

Mr H. F. Hart resigned as a director on 8 July 2014. Mr M. Arlington was appointed as a director on 8 September 2014

The directors are covered by qualifying third-party indemnity provisions which were in place throughout the year and remain in force at the date of this report.

### **Election of directors**

In accordance with the Articles of Association, the Board may at any time appoint any person to be a director either to fill a casual vacancy or in addition to the existing directors. Any such director appointed shall retire at the following annual general meeting and be eligible for election by the members. In certain circumstances the Articles of Association permit a member to propose for election a director in general meetings.

Mr M. Chamberlain and Mr C. Smith retire by rotation and, being eligible, offer themselves for re-election at the forthcoming annual general meeting. Mr M. Arlington retires at the forthcoming annual general meeting and, being eligible, offers himself for election.

### Induction and training

New directors are supported through an induction process which includes a formal presentation covering all aspects of the role. In addition, directors participate in a continuing professional development programme.

### Members

In accordance with the Memorandum and Articles of Association, the company in general meeting may admit any person to membership provided the total number of members does not exceed 50. In the event of the company being wound up, the liability of each of the members is limited to £1.

# **Trustees' Report - Governance and Decision Making**

### Charitable and political contributions

During the course of the year the company and its subsidiary undertakings distributed from their resources £10.2 million (2013: £10.0 million) for charitable purposes. A summary of these distributions is set out in note 11. Details of grants have been submitted to the Charity Commission.

As a charity, ATL is not able to make political donations. It is the policy of ATL's main trading subsidiaries not to make political donations.

### Reserves policy

ATL's main income is derived from a cyclical industry. The directors believe that it is desirable, so far as possible, to maintain stability of charitable distributions to its regular beneficiaries. In order to provide this stability it is their policy to retain, in reserve, cash funds at a level at least equivalent to the amount allocated for distribution to those beneficiaries in the previous financial year. In addition, reserves are held where ATL has committed to longer-term funding for specific projects and for grants which have been deferred subject to the satisfaction of agreed conditions.

Reserves at the end of the financial year amounted to £15.5 million (2013: £1.9 million). The increase in reserves during the year is partly explained by the need to re-build working reserves, which had been depleted in previous years, and partly by the receipt of a grant of £7.0 million from Ecclesiastical on 29 December as a result of their performance during the year.

#### Investment policy

Full details of the company's investments in subsidiary and associate undertakings are disclosed in note 30. The principal investment objective in relation to ATL's Capital Endowment Fund is to maximise long-term investment returns through a diversified portfolio with an acceptable risk profile. Invested funds are normally expected to fall within the following ranges:

| Equities                  | 60% - 80% |
|---------------------------|-----------|
| Fixed interest securities | 10% - 30% |
| Property                  | 0% - 10%  |
| Cash                      | 0% - 20%  |
| Unquoted investments      | 0% - 5%   |

The Board regularly reviews the appropriateness of the investment strategy. The Board's principal obligation is to promote and protect the financial interests of ATL and of its beneficiaries. The endowment fund's performance will normally be reviewed on an annual basis against an agreed benchmark provided by a suitable external performance service.

The directors have adopted as part of the investment policy an 'absence of harm' approach, and seek to avoid investing in companies whose activities may be inconsistent with the values of the Trust's beneficiaries or supporters. These have been determined as companies 'wholly or mainly' involved in the manufacture or production of tobacco, strategic arms and weaponry and pornographic media. The directors believe this provides an appropriate balance between ethical considerations and fiduciary responsibility.

### **Grant-making policy**

The Board reviews the Trust's grant-making policy annually to ensure it remains appropriate to the strategic direction of the charity and its objects, and thereby advances public benefit. A copy of the grant-making policy is available from the company secretary at the registered office shown on page 2.

# **Trustees' Report - Governance and Decision Making**

### **Directors' Responsibilities Statement**

The directors are responsible for preparing the Trustees' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under company law the directors must not approve the financial statements unless they are satisified that they give a true and fair view of the state of affairs of the charitable company and the group and of the incoming resources and application of resources, including the income and expenditure, of ATL and its trading subsidiaries for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charities SORP;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the charitable company's transactions and disclose with reasonable accuracy at any time the financial position of the charitable company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charitable company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors are responsible for the maintenance and integrity of the corporate and financial information included on the charitable company's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

### Auditor and the disclosure of information to the auditor

So far as each person who was a director at the date of approving this report is aware, there is no relevant audit information, being information needed by the auditor in connection with preparing its report, of which the auditor is unaware. Having made enquiries of fellow directors and the company's auditor, each director has taken all the steps that they ought to have taken as a director in order to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information.

This confirmation is given and should be interpreted in accordance with the provisions of Section 418 of the Companies Act 2006.

In accordance with Section 489 of the Companies Act 2006, a resolution proposing that Deloitte LLP be reappointed as auditor of the company will be put to the annual general meeting.

### Related parties

Related parties of ATL include its subsidiary undertakings.

### Going concern

A review of the business activities of ATL and its trading subsidiaries is provided in the Strategic Report within this Trustees' Report. In addition, notes 1 and 23(a) to the financial statements disclose the principal risks and uncertainties they face, including exposures to financial risk and objectives for managing capital. ATL, together with its trading subsidiaries, has considerable financial resources and, as a consequence, the directors believe it is well-placed to manage its business risks successfully and continue in operational existence for the foreseeable future. Accordingly, they continue to adopt the going concern basis in preparing the annual report and accounts.

### Post balance sheet event

Events subsequent to the balance sheet date are detailed in note 31 to the financial statements.

# **Trustees' Report - Governance and Decision Making**

### **Equalities and diversity**

ATL and its trading subsidiaries are committed to the principle and practice of equal opportunity in employment for all employees of group undertakings, applicants for employment and Board membership.

The group recognises the importance of employee communication and aims to keep employees informed about its affairs through the use of briefing groups, group newsletters and the annual publication of financial reports. Regular meetings are held between management and employees and discussion is encouraged. It is the group's policy to give full consideration to applications for employment by disabled persons. Appropriate training is arranged for disabled persons, including retraining for alternative work of employees who become disabled, to promote their career development within the organisation.

ATL itself has no direct employees.

n. Hall

The strategic report and trustees' report of Allchurches Trust Limited was approved by the Board and signed on its behalf by

Mrs R. J. Hall Secretary

# **Independent Auditor's Report**

### Independent auditor's report to the members and directors of Allchurches Trust Limited

We have audited the financial statements of Allchurches Trust Limited for the year ended 31 December 2014 which comprise the consolidated and parent charitable company statements of financial activities, the consolidated profit and loss account, the consolidated and parent charitable company balance sheets, the consolidated cash flow statement, the accounting policies and the related notes 1 to 31. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the charitable company's members as a body, for our audit work, for this report, or for the opinions we have formed.

### **Equalisation reserves**

Our evaluation of the presentation of information in the financial statements has had regard to the statutory requirement for insurance companies to maintain equalisation reserves. The nature of equalisation reserves, the amounts set aside at 31 December 2014, and the effect of the movement in those reserves during the year on the balance on the general business technical account and profit or loss on ordinary activities before taxation, are disclosed in note 23.

### Respective responsibilities of directors and auditor

As explained more fully in the Directors' Responsibilities Statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view.

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the group's and the parent charitable company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the annual report to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

### Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the group's and of the parent charitable company's affairs as at 31 December 2014 and of the parent charitable company's incoming resources and application of resources, including its consolidated income and expenditure, for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Trustees' Report, including the Strategic Report, for the financial year for which the financial statements are prepared is consistent with the financial statements.

# **Independent Auditor's Report**

### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent charity or returns adequate for our audit have not been received from branches not visited by us; or
- the parent charity financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

M. Malez

Mark McQueen ACA (Senior statutory auditor) for and on behalf of Deloitte LLP Chartered Accountants and Statutory Auditor London, United Kingdom 27 April 2015

# **Company Statement of Financial Activities**

for the year ended 31 December 2014

|   | Notes      |              | 2014      |         | 2013      |
|---|------------|--------------|-----------|---------|-----------|
|   | NOIGS      | Unrestricted | Endowment | Total   | Total     |
|   |            | funds        | funds     | funds   | funds     |
| INCOMING RESOURCES  |            | £000         | £000      | 000£    | £000      |
| Incoming resources from general Investment income   | ted funds: |              |           |         |           |
| Gift aid from subsidiary undertaking  |            | 23,500       | -         | 23,500  | 4,000     |
| Dividend and interest income  |            | 22           | 1,393     | 1,415   | 1,316     |
| Voluntary income  |            |              |           |         |           |
| Donations   |            | 1            | -         | 1       | 1         |
| Donated services and facilities   |            | 96_          |           | 96_     | 89_       |
| Total incoming resources  |            | 23,619       | 1,393     | 25,012  | 5,406     |
| RESOURCES EXPENDED  |            |              |           |         |           |
| Charitable activities   |            |              |           |         |           |
| Charitable distributions  | 11         | 9,747        | -         | 9,747   | 9,467     |
| Costs of generating funds Costs of generating voluntary incon Donated services and facilities | ne         | 96           | -         | 96      | 89        |
| Investment management costs   |            | _            | 103       | 103     | 92        |
| investment management costs   |            | _            | 100       | 103     | <b>JZ</b> |
| Governance costs  | 5          | 165          |           | 165     | 245       |
| Total resources expended  |            | 10,008       | 103       | 10,111  | 9,893     |
| Net incoming/(outgoing) resource other recognised gains and losse                             |            | 13,611       | 1,290     | 14,901  | (4,487)   |
| OTHER RECOGNISED GAINS AN Gains and losses on investment as                                   |            |              |           |         |           |
| Movement in revaluation reserve   | 15         | (4,078)      | -         | (4,078) | 35,975    |
| Other investment gains  |            | ·            | 1,187     | 1,187   | 3,659     |
| Total recognised gains and losse  | s          |              |           |         |           |
| and net movement in funds   |            | 9,533        | 2,477     | 12,010  | 35,147    |
| Total funds brought forward   |            | 378,272      | 33,365    | 411,637 | 376,490   |
| Total funds carried forward   | 20         | 387,805      | 35,842    | 423,647 | 411,637   |
|   |            |              |           |         |           |

Voluntary income consists of an amount of £96,000 (2013: £89,000) estimated by the directors as the fair value of management and administration costs incurred by subsidiary undertakings on behalf of the company but not recharged. An equal amount is shown within resources expended during the year.

The net incoming/(outgoing) resources before other recognised gains and losses shown above represents the net income for the year for the purposes of the Companies Act 2006.

for the year ended 31 December 2014

# **Consolidated Statement of Financial Activities**

| No   | otes   |              | 2014      |          | 2013     |
|--|--------|--------------|-----------|----------|----------|
|  |        | Unrestricted | Endowment | Total    | Total    |
|  |        | funds        | funds     | funds    | funds    |
| INCOMING RESOURCES   |        | £000         | £000      | £000     | £000     |
| Incoming resources from generated f Investment income Dividend and interest income                           | funds: | 22           | 1,393     | 1,415    | 1,316    |
| Voluntary income<br>Donations  |        | 1            | -         | 1        | 1        |
| Activities for generating funds Trading subsidiaries' profit   |        | 38,734       |           | 38,734   | 54,736   |
| Total incoming resources   |        | 38,757       | 1,393     | 40,150   | 56,053   |
| RESOURCES EXPENDED   |        |              |           |          |          |
| Charitable activities Charitable distributions   | 11     | 10,168       | -         | 10,168   | 9,955    |
| Costs of generating funds<br>Investment management costs   |        | -            | 103       | 103      | 92       |
| Governance costs of the charity  |        | 165          |           | 165      | 245      |
| Total resources expended   |        | 10,333       | 103       | 10,436   | 10,292   |
| Net incoming resources before other recognised gains and losses  |        | 28,424       | 1,290     | 29,714   | 45,761   |
| OTHER RECOGNISED GAINS AND LO<br>Currency translation differences<br>Gains on other financial investments of | -      | (1,696)      | -         | (1,696)  | (10,071) |
| charity  |        | -            | 1,187     | 1,187    | 3,659    |
| Actuarial losses on retirement benefits  |        | (17,195)     | -         | (17,195) | (4,202)  |
| Total recognised gains and losses and net movement in funds  |        | 9,533        | 2,477     | 12,010   | 35,147   |
| Total funds brought forward  |        | 378,272      | 33,365_   | 411,637  | 376,490  |
| Total funds carried forward  | 20     | 387,805      | 35,842    | 423,647  | 411,637  |

Total funds carried forward represents the reserves as held by the group at the year end as presented in the consolidated balance sheet.

The net incoming resources before other recognised gains and losses shown above represents the net income for the year for the purposes of the Companies Act 2006.

# **Consolidated Profit and Loss Account**

| TECHNICAL ACCOUNT - GENERAL BUSINESS         Notes         2014 £000         2013 £000           Gross premiums written         3(a)         328,630         392,592           Outward reinsurance premiums         (135,132)         (131,274)           Net premiums written         3(a)         193,498         261,318           Change in the gross provision for unearned premiums         (23,651)         (27,206)           Change in the provision for unearned premiums, reinsurers' share         (7,527)         2,613           Change in the net provision for unearned premiums         (31,178)         (24,593)           Earned premiums, net of reinsurance         224,676         285,911           Claims paid         - gross amount - reinsurers' share         (43,033)         (38,888)           Change in the provision for claims         - gross amount - reinsurers' share         (13)         20,526           Change in the provision for claims         - gross amount - reinsurers' share         (19,272)         2,343           Change in the provision for claims         - gross amount - reinsurers' share         (19,272)         2,345           Change in the provision for claims         - gross amount - reinsurers' share         (19,272)         2,345           Change in the provision for claims         - gross amount - reinsurers' share         (19, | for the year ended 31 December 2014      |                  |         |                 |           |
|---|--|------------------|---------|-----------------|-----------|
| Outward reinsurance premiums         (135,132)         (131,274)           Net premiums written         3(a)         193,498         261,318           Change in the gross provision for unearned premiums         (23,651)         (27,206)           Change in the provision for unearned premiums, reinsurers' share         (7,527)         2,613           Change in the net provision for unearned premiums         (31,178)         (24,593)           Earned premiums, net of reinsurance         224,676         285,911           Claims paid         - gross amount - reinsurers' share         (43,033)         (38,888)           Change in the provision for claims         - gross amount - reinsurers' share         (13)         20,526           Change in the provision for claims         - gross amount - reinsurers' share         (19,272)         2,343           Claims incurred, net of reinsurance         125,945         190,944           Net operating expenses         5(a)         90,221         103,773           Total technical charges         216,166         294,717           Balance on the technical account before equalisation provision         8,510         (8,806)           Change in the equalisation provision         23         538         (247)   | TECHNICAL ACCOUNT - GENERAL B            | USINESS          | Notes   |                 |           |
| Change in the gross provision for unearned premiums       (23,651)       (27,206)         Change in the provision for unearned premiums, reinsurers' share       (7,527)       2,613         Change in the net provision for unearned premiums       (31,178)       (24,593)         Earned premiums, net of reinsurance       224,676       285,911         Claims paid       - gross amount - reinsurers' share       (43,033)       (38,888)         Change in the provision for claims       - gross amount - reinsurers' share       (13)       20,526         Change in the provision for claims       - gross amount - reinsurers' share       (19,272)       2,343         Claims incurred, net of reinsurance       125,945       190,944         Net operating expenses       5(a)       90,221       103,773         Total technical charges       216,166       294,717         Balance on the technical account before equalisation provision       8,510       (8,806)         Change in the equalisation provision       23       538       (247)  | Outward reinsurance premiums             |                  | _       | (135,132)       | (131,274) |
| Change in the provision for unearned premiums, reinsurers' share       (7,527)       2,613         Change in the net provision for unearned premiums       (31,178)       (24,593)         Earned premiums, net of reinsurance       224,676       285,911         Claims paid       - gross amount - reinsurers' share       (43,033)       (38,888)         Change in the provision for claims       - gross amount - reinsurers' share       (13)       20,526         Change in the provision for claims       - gross amount - reinsurers' share       (19,272)       2,343         Claims incurred, net of reinsurance       (19,285)       22,869         Claims incurred, net of reinsurance       125,945       190,944         Net operating expenses       5(a)       90,221       103,773         Total technical charges       216,166       294,717         Balance on the technical account before equalisation provision       8,510       (8,806)         Change in the equalisation provision       23       538       (247)  | Net premiums written                     | 3(a)<br>_        | 193,498 | <u> 261,318</u> |           |
| Earned premiums, net of reinsurance         224,676         285,911           Claims paid         - gross amount - reinsurers' share         188,263         206,963         238,888)           145,230         168,075         145,230         168,075           Change in the provision for claims         - gross amount - reinsurers' share         (13)         20,526           - reinsurers' share         (19,272)         2,343           (19,285)         22,869           Claims incurred, net of reinsurance         125,945         190,944           Net operating expenses         5(a)         90,221         103,773           Total technical charges         216,166         294,717           Balance on the technical account before equalisation provision         8,510         (8,806)           Change in the equalisation provision         23         538         (247)  | · · · · · · · · · · · · · · · · · · ·    | _                | • • •   |                 |           |
| Claims paid       - gross amount - reinsurers' share       188,263 (43,033) (38,888)       206,963 (43,033) (38,888)         Change in the provision for claims       - gross amount - reinsurers' share       (13) 20,526 (19,272) 2,343         Claims incurred, net of reinsurance Net operating expenses       125,945 (190,944) 103,773         Total technical charges       5(a) 90,221 (103,773) 103,773         Balance on the technical account before equalisation provision Change in the equalisation provision       8,510 (8,806) (8,806) (247)  | Change in the net provision for unearned | d premiums       | _       | (31,178)        | (24,593)  |
| - reinsurers' share (43,033) (38,888)  145,230 168,075  Change in the provision for claims - gross amount (13) 20,526 - reinsurers' share (19,272) 2,343  (19,285) 22,869  Claims incurred, net of reinsurance (19,285) 22,869  Claims incurred, net of reinsurance (19,285) 22,869  Total technical expenses 5(a) 90,221 103,773  Total technical charges 216,166 294,717  Balance on the technical account before equalisation provision (8,806)  Change in the equalisation provision 23 538 (247)   | Earned premiums, net of reinsurance      |                  |         | 224,676         | 285,911   |
| Change in the provision for claims       - gross amount - reinsurers' share       (13) 20,526 (19,272) 2,343         Claims incurred, net of reinsurance Net operating expenses       125,945 190,944 (103,773) 190,944         Total technical charges       5(a) 90,221 103,773 (103,773) 190,773         Balance on the technical account before equalisation provision Change in the equalisation provision       8,510 (8,806) (8,806) (247)   | Claims paid                              | <u> </u>         |         | •               | •         |
| - reinsurers' share (19,272) 2,343 (19,285) 22,869  Claims incurred, net of reinsurance 125,945 190,944 Net operating expenses 5(a) 90,221 103,773  Total technical charges 216,166 294,717  Balance on the technical account before equalisation provision Change in the equalisation provision 23 538 (247)   |  |                  | _       | 145,230         | 168,075   |
| Claims incurred, net of reinsurance Net operating expenses  Total technical charges  Balance on the technical account before equalisation provision Change in the equalisation provision  Change in the equalisation provision  Claims incurred, net of reinsurance 125,945 190,944 103,773 216,166 294,717  (8,806) (8,806)  | Change in the provision for claims       | •                | _       | • •             | •         |
| Net operating expenses 5(a) 90,221 103,773  Total technical charges 216,166 294,717  Balance on the technical account before equalisation provision (8,806) Change in the equalisation provision 23 538 (247)   |  |                  |         | (19,285)        | 22,869    |
| Balance on the technical account before equalisation provision Change in the equalisation provision 23 538 (247)  | •  |                  | 5(a) _  | •               | •         |
| Change in the equalisation provision 23 538 (247)   | Total technical charges                  |                  | _       | 216,166         | 294,717   |
| Balance on the technical account for general business 9,048 (9,053)   |  | 23 _             | •       |                 |           |
|   | Balance on the technical account for     | general business | _       | 9,048           | (9,053)   |

# **Consolidated Profit and Loss Account**

| for the year ended 31 December 2014  |           |                |               |
|--|-----------|----------------|---------------|
| •  | Notes     | 2014           | 2013          |
| TECHNICAL ACCOUNT - LONG-TERM BUSINESS   |           | £000           | £000          |
| Gross premiums written Outward reinsurance premiums  | 3(b)      | 167<br>-       | 6,753         |
| Earned premiums, net of reinsurance  |           | 167            | 6,753         |
| Investment income Unrealised gains on investments  | 4         | 2,729<br>6,227 | 2,966<br>-    |
| Total technical income   | _         | 9,123          | 9,719         |
| Claims paid - gross and net amount Change in the provision for claims - gross and net amount |           | 7,017<br>26_   | 7,854<br>(44) |
| Claims incurred, gross and net of reinsurance  | _         | 7,043          | 7,810         |
| Change in technical provision for linked business  |           | 1,878          | (510)         |
| Net operating expenses Investment expenses and charges                                       | 5(a)<br>4 | 271<br>109     | 804<br>116    |
| Unrealised losses on investments   |           |                | 1,134         |
| Tax attributable to long-term business   | 10        | <u>-</u>       | (311)         |
|  |           | 380            | 1,743         |
| Total technical charges  | _         | 9,301          | 9,043         |
| Balance on the technical account for long-term business                                      | _         | (178)          | 676           |

# **Consolidated Profit and Loss Account**

| for the year ended 31 December 20     | 014                                   |          |                      |                   |
|---------------------------------------|---------------------------------------|----------|----------------------|-------------------|
| ioi ino your ondod o'r Boodingor Es   | •                                     |          |                      | Restated*         |
|                                       |                                       | Notes    | 2014                 | 2013              |
| NON-TECHNICAL ACCOUNT                 |                                       |          | £000                 | £000              |
| Balance on the general business       |                                       |          | 9,048                | (9,053)           |
| Balance on the long-term busine       | ss technical account                  | -        | (178)                | 676               |
|                                       |                                       |          | 8,870                | (8,377)           |
| Investment income                     |                                       | 4 Г      | 37,395               | 48,734            |
| Unrealised gains on investments       |                                       | ļ        | 2,707                | 31,726            |
| Investment expenses and charges       |                                       | 4        | (477)                | (124)             |
| Other finance income                  |                                       | 19       | 6,221                | 3,997             |
| Other operations                      |                                       |          | 6,349                | 4,163             |
| Other charges                         |                                       | 5(b)     | (6,406)              | (5,854)           |
| Profit on disposal of associate       |                                       | 11       | 86                   | (0.055)           |
| Charitable grants                     | •                                     | ''' [    | (10,168) L<br>35,707 | (9,955)<br>72,687 |
|                                       |                                       |          | 33,707               | 12,001            |
| Operating profit                      | - acquisitions                        | Γ        | 262                  | -1                |
|                                       | - share of (loss)/profit of associate |          | (102)                | 14                |
|                                       | - other continuing operations         |          | 43,879               | 64,543            |
| Change in equalisation provision      |                                       | 23       | 538                  | (247)             |
| Profit on ordinary activities before  | re tax                                | 3(c)     | 44,577               | 64,310            |
| Tax charge on profit on ordinary ac   | tivities                              | 10 _     | (4,548)              | (5,670)           |
| Profit on ordinary activities after   | tax                                   |          | 40,029               | 58,640            |
| Minority interests                    |                                       | 22 _     | (9,128)              | (9,219)           |
| Retained profit for the financial y   | ear                                   | 20       | 30,901               | 49,421            |
| CONSOLIDATED STATEMENT O              | F TOTAL RECOGNISED GAINS AN           | D LOSSES |                      |                   |
| for the year ended 31 December 20     | 014                                   |          |                      |                   |
| ioi the year ended 31 December 20     | 714                                   |          | 2014                 | 2013              |
|                                       |                                       |          | £000                 | £000              |
| Retained profit for the financial yea | -                                     |          | 30,901               | 49,421            |
| Currency translation differences      | ı                                     |          | (1,696)              | (10,071)          |
| Actuarial losses relating to pension  | asset                                 |          | (21,385)             | (7,888)           |
| Movement on deferred tax relating     | 4                                     | •        | 4,277                | 1,186             |
| Actuarial (losses)/gains relating to  |                                       | ,        | (491)                | 3,654             |
| Movement on deferred tax relating     |                                       |          | ` 98´                | (948)             |
| Change in asset restriction net of ta | ax                                    | _        | 306                  | (207)             |
| Total recognised gains and losse      | es for the financial year             | 21       | 12,010               | 35,147            |

<sup>\*</sup>In the prior year, investment expenses and charges included intra-group investment expenses which are now included in other operations.

**Total charity funds** 

# **Parent Company Balance Sheet**

| at 31 December 2014                         |       |              |           |         |         |
|---|-------|--------------|-----------|---------|---------|
|   | Notes |              | 2014      |         | 2013    |
|   |       | Unrestricted | Endowment | Total   | Total   |
|   |       | funds        | funds     | funds   | funds   |
| Fixed assets                                |       | £000         | £000      | £000    | £000    |
| Investments                                 | 15    | 372,232      | 33,957    | 406.189 | 408,847 |
| m od mente                                  | ,,,   | 0.2,202      | 00,007    | 400,100 | 400,047 |
| Current assets                              |       |              |           |         |         |
| Prepayments and accrued income              |       | -            | 193       | 193     | 143     |
| Cash at bank and in hand                    |       | 15,807       | 1,692     | 17,499  | 7,028   |
|   |       | 15,807       | 1,885     | 17,692  | 7,171   |
| Liabilities                                 |       |              |           |         |         |
| Creditors: amounts falling due              |       |              |           |         |         |
| within one year                             | 26    | 196_         | <u> </u>  | 196_    | 4,289   |
| Net current assets                          |       | 15,611       | 1,885     | 17,496  | 2,882   |
| Total assets less current liabilities       | es    | 387,843      | 35,842    | 423,685 | 411,729 |
| Creditors: amounts falling due              |       |              |           |         |         |
| after more than one year                    | 26    | 38           |           | 38      | 92      |
| Net assets                                  |       | 387,805      | 35,842    | 423,647 | 411,637 |
| The funds of the charity Unrestricted funds |       |              |           |         |         |
| Unrestricted income funds                   | 20    | 15,623       | •         | 15,623  | 2,012   |
| Revaluation reserve                         | 20    | 372,182      |           | 372,182 | 376,260 |
|   |       | 387,805      | •         | 387,805 | 378,272 |
| Endowment funds                             | 20    |              | 35,842    | 35,842  | 33,365  |
|   |       |              |           |         |         |

The financial statements of Allchurches Trust Limited, registration number 1043742, on pages 18 to 67 were approved by the Board on 27 April 2015 and signed on its behalf by

387,805

35,842

423,647

411,637

nith Tru

Pension assets

**Total assets** 

# **Consolidated Balance Sheet**

| at 31 December 2014               |          |              |               |           |           |
|-----------------------------------|----------|--------------|---------------|-----------|-----------|
|                                   | Notes    |              | <b>2014</b> , |           | 2013      |
|                                   |          | Unrestricted | Endowment     | Total     | Total     |
|                                   |          | funds        | funds         | funds     | funds     |
| ASSETS                            |          | £000         | £000          | £000      | £000      |
| Intangible assets                 | 14       | 40,148       | -             | 40,148    | 31,965    |
| Investments                       |          |              |               |           |           |
| Land and buildings                | 15       | 72,810       | -             | 72,810    | 48,604    |
| Participating interests           | 15       | -            | -             | -         | 390       |
| Other financial investments       | 15       | 896,418      | 33,957        | 930,375   | 984,508   |
|                                   |          | 969,228      | 33,957        | 1,003,185 | 1,033,502 |
| Reinsurers' share of technical pr | ovisions |              |               |           |           |
| Provision for unearned premiums   | 23       | 50,134       | -             | 50,134    | 43,121    |
| Claims outstanding                | 23       | 107,331      |               | 107,331   | 89,472    |
|                                   |          | 157,465      | -             | 157,465   | 132,593   |
| Debtors                           |          | -            |               |           |           |
| Debtors arising out of direct     |          |              | •             |           |           |
| insurance operations              | 17(a)    | 65,114       | _             | 65,114    | 68,761    |
| Debtors arising out of            |          |              |               |           |           |
| reinsurance operations            | 17(b)    | 7,230        | -             | 7,230     | 8,808     |
| Other debtors                     |          | 24,246_      | <u> </u>      | 24,246    | 29,910    |
|                                   |          | 96,590       |               | 96,590    | 107,479   |
| Other assets                      |          |              |               |           |           |
| Tangible assets                   | 18       | 8,622        | -             | 8,622     | 8,570     |
| Cash at bank and in hand          |          | 138,217      | 1,692         | 139,909   | 134,656   |
|                                   |          | 146,839      | 1,692         | 148,531   | 143,226   |
| Prepayments and accrued incom     | ie       |              |               |           |           |
| Accrued interest and rent         |          | 7,031        | 193           | 7,224     | 8,019     |
| Deferred acquisition costs        |          | 31,117       | -             | 31,117    | 34,757    |
| Other prepayments and accrued in  | come     | 3,641        |               | 3,641     | 3,786     |
|                                   |          | 41,789       | 193           | 41,982    | 46,562    |
| Total assets excluding pension a  | ssets    | 1,452,059    | 35,842        | 1,487,901 | 1,495,327 |

19

3(e)

16,855

35,842

1,468,914

16,855

1,504,756

25,830

1,521,157

# **Consolidated Balance Sheet**

| Notes  | at 31 December 2014                |        |              |             |           |           |
|--|------------------------------------|--------|--------------|-------------|-----------|-----------|
| LIABILITIES  |                                    | Notes  |              | 2014        |           | 2013      |
| Provisions for other risks   Provisions and social security   Provisions and social security   Provisions and social security   Provisions and social security   Provisions   Provision |                                    |        | Unrestricted | Endowment   | Total     | Total     |
| Reserves         Translation reserve         20         12,583         -         12,583         14,279           Profit and loss account         20         375,222         363,993           Endowment funds         20         -         35,842         35,842         33,365           Endowment funds         20         -         35,842         423,647         411,637           Minority interests         22         106,450         -         106,450         109,137           Technical provisions           Provision for unearned premiums         23         161,624         -         161,624         186,642           Claims outstanding         23         564,380         -         564,380         569,179           Equalisation provision         23         25,299         -         25,299         25,299         25,299         25,837           Technical provision for linked liabilities         23         94,324         -         94,324         92,446           Provisions for other risks         24         33,071         -         33,071         37,701           Creditors arising out of direct insurance operations         831         -         831         656  |                                    |        | funds        | funds       | funds     | funds     |
| Translation reserve   20   | LIABILITIES                        |        | £000         | £000        | £000      | £000      |
| Profit and loss account   20   375,222   - 375,222   363,993   | Reserves                           |        |              |             |           |           |
| Part   | Translation reserve                | 20     | 12,583       | -           | 12,583    | 14,279    |
| Minority interests   22   106,450   -   106,450   109,137  | Profit and loss account            | 20     | 375,222      | -           | 375,222   | 363,993   |
| Minority interests         22         106,450         -         106,450         109,137           Technical provisions           Provision for unearned premiums         23         161,624         -         161,624         186,642           Claims outstanding         23         564,380         -         564,380         569,179           Equalisation provision         23         25,299         -         25,299         25,837           Technical provision for linked liabilities         23         94,324         -         94,324         92,446           Provisions for other risks         24         33,071         -         33,071         37,701           Creditors         Creditors arising out of direct insurance operations         831         -         831         656           Creditors arising out of reinsurance operations         17(b)         13,033         -         13,033         13,579           Other creditors including taxation and social security         26         33,371         -         33,371         31,248           Accruals and deferred income         36,053         -         36,053         33,700           Total liabilities excluding retirement benefit obligations         1,456,241         35,842         1,492,083  | Endowment funds                    | 20     |              | 35,842      | 35,842    | 33,365    |
| Provision for unearned premiums   23   161,624   -   161,624   186,642   Claims outstanding   23   564,380   -   564,380   569,179   Equalisation provision   23   25,299   -   25,299   25,837   751,303   -   751,303   781,658   Technical provision for linked liabilities   23   94,324   -   94,324   92,446   Provisions for other risks   24   33,071   -   33,071   37,701   Creditors   Creditors arising out of direct insurance operations   831   -   831   656   Creditors arising out of reinsurance operations   17(b)   13,033   -   13,033   13,579   Consider the creditors including taxation and social security   26   33,371   -   33,371   31,248   47,235   -   47,235   45,483   Accruals and deferred income   36,053   -   36,053   33,700   Total liabilities excluding retirement benefit obligations   19   2,635   -   2,635   Creditors including   1,456,241   35,842   1,492,083   1,511,762   Creditors including   1,456,241   1, |                                    |        | 387,805      | 35,842      | 423,647   | 411,637   |
| Provision for unearned premiums  | Minority interests                 | 22     | 106,450      | -           | 106,450   | 109,137   |
| Claims outstanding         23         564,380         -         564,380         569,179           Equalisation provision         23         25,299         -         25,299         25,837           751,303         -         751,303         -         751,303         781,658           Technical provision for linked liabilities         23         94,324         -         94,324         92,446           Provisions for other risks         24         33,071         -         33,071         37,701           Creditors           Creditors arising out of direct insurance operations         831         -         831         656           Creditors arising out of reinsurance operations         17(b)         13,033         -         13,033         13,579           Other creditors including taxation and social security         26         33,371         -         33,371         31,248           Accruals and deferred income         36,053         -         36,053         33,700           Total liabilities excluding retirement benefit obligations         1,456,241         35,842         1,492,083         1,511,762           Pension liabilities         19         2,635         -<  | <del>_</del>                       |        |              |             |           |           |
| Equalisation provision   23   25,299   - 25,299   25,837   751,303   - 751,303   781,658   | premiums                           | 23     | 161,624      | -           | 161,624   | 186,642   |
| Technical provision for   Inked liabilities   23   94,324   -   94,324   92,446  | Claims outstanding                 | 23     |              | -           |           | 569,179   |
| Technical provision for linked liabilities         23         94,324         94,324         92,446           Provisions for other risks         24         33,071         33,071         37,701           Creditors         Creditors arising out of direct insurance operations         831         831         831         656           Creditors arising out of reinsurance operations         17(b)         13,033         13,033         13,579           Other creditors including taxation and social security         26         33,371         33,371         31,248           Accruals and deferred income         36,053         36,053         33,700           Total liabilities excluding retirement benefit obligations         1,456,241         35,842         1,492,083         1,511,762           Pension liabilities         19         2,635         -         2,635         -           Retirement benefit obligations         19         10,038         -         10,038         9,395  | Equalisation provision             | 23     | 25,299       | <u> </u>    | 25,299    | 25,837    |
| Inked liabilities   23   94,324   - 94,324   92,446  |                                    |        | 751,303      | •           | 751,303   | 781,658   |
| Inked liabilities   23   94,324   - 94,324   92,446  | Technical provision for            |        |              |             |           |           |
| Creditors           Creditors arising out of direct insurance operations         831         -         831         656           Creditors arising out of reinsurance operations         17(b)         13,033         -         13,033         13,579           Other creditors including taxation and social security         26         33,371         -         33,371         31,248           Accruals and deferred income         36,053         -         36,053         33,700           Total liabilities excluding retirement benefit obligations         1,456,241         35,842         1,492,083         1,511,762           Pension liabilities         19         2,635         -         2,635         -           Retirement benefit obligations         19         10,038         -         10,038         9,395  |                                    | 23     | 94,324       | -           | 94,324    | 92,446    |
| Creditors arising out of direct insurance operations         831         -         831         656           Creditors arising out of reinsurance operations         17(b)         13,033         -         13,033         13,579           Other creditors including taxation and social security         26         33,371         -         33,371         31,248           Accruals and deferred income         36,053         -         47,235         45,483           Accruals and deferred income         36,053         -         36,053         33,700           Total liabilities excluding retirement benefit obligations         1,456,241         35,842         1,492,083         1,511,762           Pension liabilities         19         2,635         -         2,635         -           Retirement benefit obligations         19         10,038         -         10,038         9,395  | Provisions for other risks         | 24     | 33,071       | •           | 33,071    | 37,701    |
| operations         831         -         831         656           Creditors arising out of reinsurance operations         17(b)         13,033         -         13,033         13,579           Other creditors including taxation and social security         26         33,371         -         33,371         31,248           47,235         -         47,235         -         47,483           Accruals and deferred income         36,053         -         36,053         33,700           Total liabilities excluding retirement benefit obligations         1,456,241         35,842         1,492,083         1,511,762           Pension liabilities         19         2,635         -         2,635         -           Retirement benefit obligations         19         10,038         -         10,038         9,395   |                                    |        |              |             |           |           |
| Creditors arising out of reinsurance operations         17(b)         13,033         -         13,033         13,579           Other creditors including taxation and social security         26         33,371         -         33,371         31,248           47,235         -         47,235         -         47,235         45,483           Accruals and deferred income         36,053         -         36,053         33,700           Total liabilities excluding retirement benefit obligations         1,456,241         35,842         1,492,083         1,511,762           Pension liabilities         19         2,635         -         2,635         -           Retirement benefit obligations         19         10,038         -         10,038         9,395   | <del>-</del>                       | urance | 201          |             |           |           |
| reinsurance operations         17(b)         13,033         -         13,033         13,579           Other creditors including taxation and social security         26         33,371         -         33,371         31,248           47,235         -         47,235         -         47,235         45,483           Accruals and deferred income         36,053         -         36,053         33,700           Total liabilities excluding retirement benefit obligations         1,456,241         35,842         1,492,083         1,511,762           Pension liabilities         19         2,635         -         2,635         -           Retirement benefit obligations         19         10,038         -         10,038         9,395  | •                                  |        | 831          |             | 831 .     | 656       |
| Other creditors including taxation and social security         26         33,371         -         33,371         31,248           47,235         -         47,235         -         47,235         45,483           Accruals and deferred income         36,053         -         36,053         33,700           Total liabilities excluding retirement benefit obligations         1,456,241         35,842         1,492,083         1,511,762           Pension liabilities         19         2,635         -         2,635         -           Retirement benefit obligations         19         10,038         -         10,038         9,395  | <del>-</del>                       | 47/5)  | 40.000       |             | 40.000    | 40.570    |
| taxation and social security       26       33,371       -       33,371       31,248         47,235       -       47,235       -       47,235       45,483         Accruals and deferred income       36,053       -       36,053       33,700         Total liabilities excluding retirement benefit obligations       1,456,241       35,842       1,492,083       1,511,762         Pension liabilities       19       2,635       -       2,635       -         Retirement benefit obligations       19       10,038       -       10,038       9,395  |                                    | 17(0)  | 13,033       | •           | 13,033    | 13,579    |
| 47,235       -       47,235       45,483         Accruals and deferred income       36,053       -       36,053       33,700         Total liabilities excluding retirement benefit obligations       1,456,241       35,842       1,492,083       1,511,762         Pension liabilities       19       2,635       -       2,635       -         Retirement benefit obligations       19       10,038       -       10,038       9,395  |                                    | 26     | 33,371       | -           | 33,371    | 31,248    |
| Total liabilities excluding retirement benefit obligations         1,456,241         35,842         1,492,083         1,511,762           Pension liabilities         19         2,635         -         2,635         -           Retirement benefit obligations         19         10,038         -         10,038         9,395   |                                    |        | 47,235       |             | 47,235    | 45,483    |
| benefit obligations       1,456,241       35,842       1,492,083       1,511,762         Pension liabilities       19       2,635       -       2,635       -         Retirement benefit obligations       19       10,038       -       10,038       9,395  | Accruals and deferred income       |        | 36,053       | -           | 36,053    | 33,700    |
| benefit obligations       1,456,241       35,842       1,492,083       1,511,762         Pension liabilities       19       2,635       -       2,635       -         Retirement benefit obligations       19       10,038       -       10,038       9,395  | Total liabilities excluding retire | ement  |              | <del></del> |           |           |
| Retirement benefit         19         10,038         -         10,038         9,395  |                                    |        | 1,456,241    | 35,842      | 1,492,083 | 1,511,762 |
|  |                                    | 19     | 2,635        | •           | 2,635     | -         |
| Total liabilities         1,468,914         35,842         1,504,756         1,521,157   | obligations                        | 19     | 10,038       | <u> </u>    | 10,038    | 9,395     |
|  | Total liabilities                  |        | 1,468,914    | 35,842      | 1,504,756 | 1,521,157 |

# **Consolidated Cash Flow Statement**

for the year ended 31 December 2014 (excluding long-term insurance business) 2014 2013 £000 £000 Notes 27(a) 9,239 45,185 Net cash inflow from operating activities Servicing of finance Dividends paid to minority interests by subsidiary (216)(167)Preference dividends paid to minority interests (9,181)(9,085)Other interest paid (87)(124)**Taxation paid** (2,193)(2,819)Capital expenditure Purchase of tangible fixed assets (3,268)(3,340)Proceeds from the disposal of fixed assets 71 54 Acquisitions and disposals (15,361)1,268 Financing Capital element of lease purchase rental payments (371) (405)27(b) (21,318)30,518 Cash flows were invested as follows: Increase/(decrease) in cash holdings 6,631 (6,338)Portfolio investment Purchases of shares and other variable yield securities 3,206 10,763 128,406 Purchases of fixed income securities 239,936 Purchases of properties 23,817 17,894 Sales of shares and other variable yield securities (9,327)(53, 251)Sales of fixed income securities (171,845)(177,033)Sales of properties (2,206)(1,453)Net investment of cash flows 30,518 (21,318)Movement arising from cash flows (21,318)30,518 Movement in long-term business 27(b) (1,055)(5,685)Changes in market values and exchange rate effects 16,567 (2,301)Total movement in portfolio investments net of financing (24,674)41,400 Portfolio investments net of financing at 1 January 1,167,768 1,126,368 Portfolio investments net of financing at 31 December 27(b) 1,143,094 1,167,768

# **Accounting Policies**

### Basis of preparation

The consolidated financial statements have been prepared on a historical cost basis, modified for the revaluation of certain investments, in accordance with Section 404 of the Companies Act 2006, and the provision of The Large and Medium-sized Companies and Groups (Accounts and Reports) Regulations 2008 ('SI2008/410') relating to insurance groups. The parent company (also referred to as the charity) financial statements have been prepared on a historical cost basis, in accordance with Section 396 of the Companies Act 2006. Both the consolidated and parent financial statements have been prepared in accordance with applicable United Kingdom accounting standards.

The principal activities of the trading subsidiaries of the charity remain the transaction of insurance and the provision of financial services, and all funds within the trading subsidiaries support their trade. As such, the consolidated financial statements are required to be prepared in accordance with Schedule 3 of SI2008/410. For consistency with the requirements of Schedule 3, the directors have followed the material recommendations of the 2005 (amended in 2006) Statement of Recommended Practice issued by the Association of British Insurers (ABI SORP) and the Statement of Recommended Practice 'Accounting and Reporting by Charities' (Charities SORP). Where it provides a more appropriate presentation of financial statements, the ABI SORP has been adopted. ATL will adopt the Charities SORP (FRS 102) with effect from 1 January 2015.

A review of the business activities of ATL and its trading subsidiaries is provided within the Trustees' Report. In addition, notes 1 and 23(a) to the financial statements disclose the principal risks and uncertainties they face, including exposures to insurance and financial risk and objectives for managing capital. ATL, together with its trading subsidiaries, has considerable financial resources and, as a consequence, the directors believe it is well-placed to manage its business risks successfully and continue in operational existence for the foreseeable future. Accordingly, they continue to adopt the going concern basis in preparing the annual report and accounts.

Items included in the financial statements of overseas entities are measured in the currency of the primary economic environment in which that entity operates (the 'functional currency'). The consolidated financial statements are stated in sterling, which is the company's functional and presentation currency.

### **Basis of consolidation**

The assets, liabilities and results of subsidiary undertakings are included in the consolidated financial statements using audited accounts made up to 31 December. For businesses acquired or disposed of during the year, the results and cash flows relating to a business are included in the consolidated profit and loss account and the consolidated cash flow statement from the date of acquisition or up to the date of disposal.

In the charity balance sheet investments in subsidiary undertakings are accounted for at current value, estimated by reference to their underlying net asset value, in accordance with the Charities SORP. Changes in value are reported under 'gains and losses on investment assets' in the charity statement of financial activities.

Associated undertakings are companies other than subsidiary undertakings in which the group holds 20% or more of the equity share capital for the long term and over which the group exercises significant influence. Associated undertakings are accounted for using the equity method from the date that significant influence commences until the date that significant influence ceases.

Joint ventures are entities in which the group holds an interest on a long-term basis which is jointly controlled by the group and one or more other ventures under a contractual arrangement. Joint ventures are accounted for using the equity method from the date that joint control commences until the date that joint control ceases.

### **Funds structure**

Unrestricted funds of the charity consist of funds available to the directors to apply for the general purposes of the charity, in addition to each of the priorities adopted by ATL as set out in the Trustees' Report on page 6. Endowment funds are expendable endowments that are retained to strengthen the charity's reserves. The directors have the power to convert endowment funds to expendable income.

### Incoming resources

Gift aid and deposit interest of the charity are recognised on an accruals basis. Allocation of income from endowment funds between unrestricted income and capital endowment is at the discretion of the Board.

# **Accounting Policies**

### Resources expended

Resources expended by the charity are recognised on an accruals basis and comprise charitable grants, investment management costs and governance costs. Governance costs comprise audit fees, costs associated with meeting the statutory requirements of the charity and other expenses such as grant administration costs, which are not material to apportion separately as charitable activities.

### Foreign exchange

The assets and liabilities of foreign operations are translated from their functional currencies into the group's presentation currency using year end exchange rates, and their income and expenses using average exchange rates for the year. Exchange differences arising from the translation of the net investment in foreign operations are taken to the currency translation reserve within shareholders' funds. On disposal of a foreign operation, such exchange differences are transferred out of this reserve and are recognised in the profit and loss account as part of the gain or loss on sale.

Foreign currency transactions are translated into the functional currency using exchange rates prevailing at the date of the transactions. Exchange gains and losses resulting from the settlement of such transactions, and from the translation of monetary assets and liabilities denominated in foreign currencies, are recognised in the profit and loss account.

### **Premium levies**

Provision is made for the potential liability to the Financial Services Compensation Scheme and Motor Insurers' Bureau in respect of premiums recognised in these financial statements to the extent that it is probable that a levy will be raised and a reasonable estimate of its amount can be made. The charge for any such provision is included within administrative expenses.

### **Product classification**

Contracts under which the trading subsidiaries accept significant insurance risk from another party (the policyholder) by agreeing to compensate the policyholder or other beneficiary if a specified uncertain future event (the insured event) adversely affects the policyholder are classified as insurance contracts. Contracts that do not transfer significant insurance risk are classified as investment or service contracts. All of the trading subsidiaries' long-term business contracts are classified as insurance contracts.

Both insurance and investment contracts may contain a discretionary participating feature, which is defined as a contractual right to receive additional benefits as a supplement to guaranteed benefits. The trading subsidiaries do not have any such participating contracts (referred to as with-profit contracts). The trading subsidiaries' long-term business contracts are referred to as non-profit contracts in the financial statements.

### Premium income

### General insurance business

Premiums are shown gross of commission paid to intermediaries and are accounted for in the period in which the risk commences. Estimates are included for premiums not notified by the year end and provision is made for the anticipated lapse of renewals not yet confirmed. Those proportions of premiums written in a year which relate to periods of risk extending beyond the end of the year are carried forward as unearned premiums.

Premiums written include adjustments to premiums written in prior periods and estimates for pipeline premiums and are shown net of insurance premium taxes. Outward reinsurance premiums are accounted for in the same accounting period as the premiums for the related direct insurance or inwards reinsurance business.

### Long-term business

Insurance contract premiums are recognised as revenue when the liabilities arising from them are created.

### Revenue from investment management services

Fees charged for investment management services are recognised as revenue when the services are provided. Initial fees, which exceed the level of recurring fees and relate to the future provision of services, are deferred and amortised over the anticipated period in which the services will be provided. Fees charged for investment management services for institutional and retail fund management are also recognised on this basis.

# **Accounting Policies**

#### Claims

Long-term insurance business claims and death claims are accounted for when notified.

General insurance claims incurred include all losses occurring during the year, whether reported or not, related handling costs, a reduction for the value of salvage and other recoveries, and any adjustments to claims outstanding from previous years.

Claims handling costs include all internal and external costs incurred in connection with the negotiation and settlement of claims.

#### Insurance contract liabilities

General insurance provisions

### (i) Outstanding claims provisions

General insurance outstanding claims provisions are based on the estimated ultimate cost of all claims incurred but not settled at the balance sheet date, whether reported or not, together with related claims handling costs. Significant delays are experienced in the notification and settlement of certain types of general insurance claims, particularly in respect of liability business, the ultimate cost of which cannot be known with certainty at the balance sheet date. An estimate is made representing the best estimate plus a risk margin within a range of possible outcomes. Designated insurance liabilities are remeasured to reflect current market interest rates.

### (ii) Provision for unearned premiums

The proportion of written premiums, gross of commission payable to intermediaries, attributable to subsequent periods is deferred as a provision for unearned premiums. The provision is computed separately for each insurance contract using the daily pro rata method and adjusted where necessary to take into account the risk profile of the contracts. The change in this provision is taken to the profit and loss account in order that revenue is recognised over the period of risk.

### (iii) Unexpired risks

Provision for unexpired risks is made where it is anticipated, on the basis of information available at the balance sheet date, that claims and administrative expenses are expected to exceed unearned premiums, after taking account of future investment income. Unexpired risks are assessed separately for each class of business. Surpluses and deficits are offset where business classes are considered to be managed together.

### (iv) Equalisation provision

Provision is made in the consolidated accounts for the equalisation provision required by chapter 1 of the Prudential sourcebook for Insurers, in respect of trading subsidiaries. It is required by SI 2008/410 to be included within technical provisions in the balance sheet even though no actual liability exists at the balance sheet date.

### Long-term business provisions

The long-term business provision is determined using methods and assumptions approved by the directors of the trading subsidiaries based on advice from the Actuarial Function Holder. Initially it is calculated to comply with the reporting requirements under the Prudential sourcebook for Insurers. This statutory solvency basis of valuation is then adjusted by eliminating or adjusting certain reserves advised under insurance companies' regulations and general contingency reserves. This adjusted basis is referred to as the modified statutory solvency basis. The consequent long-term business provision is grossed up for the impact of reinsurance where applicable.

### Reinsurance

The trading subsidiaries assume and cede reinsurance in the normal course of business, with retention limits varying by line of business. Premiums on reinsurance assumed are recognised as revenue in the same manner as direct business. Outwards reinsurance premiums are accounted for in the same accounting period as the related premiums for the direct or inwards reinsurance business being reinsured. The group does not reinsure its long-term business.

Reinsurance assets primarily include balances due from both insurance and reinsurance companies for ceded insurance liabilities. Amounts recoverable from reinsurers are estimated in a manner consistent with the outstanding claims provisions or settled claims associated with the reinsured policies and in accordance with the relevant reinsurance contract.

# Accounting Policies

### Intangible assets

Goodwill

Goodwill arising on the acquisition of subsidiary undertakings, being the difference between the cost and the fair value of assets and liabilities acquired, is capitalised in the balance sheet and amortised through the profit and loss account over its estimated useful economic life of 10 years, on a straight-line basis. The gain or loss on any subsequent disposal of a subsidiary or associated undertaking will include any attributable unamortised goodwill.

### Other intangible assets

Other intangible assets consist of acquired brand, customer and distribution relationships, and are carried at cost at acquisition less accumulated amortisation after acquisition. Amortisation is on a straight-line basis over the weighted average estimated useful life of the intangible assets acquired.

The amortisation charge for goodwill and other intangibles for the period is included in the profit and loss account within other charges.

### **Financial instruments**

FRS 26 requires the classification of certain financial assets and liabilities into separate categories for which the accounting requirements differ.

The classification depends on the nature and purpose of the financial assets and liabilities, and is determined at the time of initial recognition. Financial instruments are initially measured at fair value. Their subsequent measurement depends on their classification:

- financial instruments designated as at fair value through profit and loss and those held for trading are subsequently carried at fair value. Changes in fair value are included in the profit and loss account in the period in which they arise.
- all other financial assets and liabilities are held at amortised cost, using the effective interest method (except for short-term debtors and creditors when the recognition of interest would be immaterial).

The directors consider that the carrying value of those financial assets and liabilities not carried at fair value in the financial statements approximates to their fair value.

### **Investments**

Land and buildings

Land and buildings, including properties occupied by the trading subsidiaries, are stated at open market value as determined by external qualified surveyors.

In accordance with SSAP 19, which requires a departure from the Companies Act 2006, no depreciation is provided in respect of freehold properties. The directors consider that depreciation of these properties would not give a true and fair view. If this departure from the Act had not been made, the profit for the year would have been reduced by that depreciation. However, the amount of depreciation cannot reasonably be quantified, because depreciation is only one of many factors reflected in the periodic valuation and the amount that might otherwise have been shown cannot be separately identified or quantified.

### Other financial investments

These investments are classified as either financial assets at fair value through profit and loss (designated as such or held for trading) or loans and receivables.

### (i) Financial assets at fair value through profit and loss

Investments are classified into this category if they are managed, and their performance evaluated, on a fair value basis. Purchases and sales of these investments are recognised on the trade date, which is the date that the group commits to purchase or sell the assets, at their fair value adjusted for transaction costs. Investments within this category are classified as held for trading if they are derivatives or acquired principally for the purpose of selling in the near term.

The fair values of investments are based on quoted bid prices. Where there is no active market, fair value is established using a valuation technique based on observable market data where available. There is no current intention to dispose of these investments.

### (ii) Loans and receivables

Loans and receivables, comprising mortgages and other loans, are recognised when cash is advanced to borrowers. These are carried at amortised cost using the effective interest method. To the extent that a loan is uncollectable, it is written off as impaired. Subsequent recoveries are credited to the profit and loss account.

# **Accounting Policies**

#### **Derivative financial instruments**

Derivative financial instruments include financial instruments that derive their value from underlying equity instruments. For a variety of reasons, derivative transactions, while providing effective economic hedges under the trading subsidiaries' risk management positions, do not qualify for hedge accounting under the specific FRS 26 rules and are therefore treated as derivatives held for trading. All derivatives are initially recognised in the balance sheet at their fair value, which usually represents their cost, including any premium paid. They are subsequently remeasured at their fair value with changes in the fair value recognised immediately in profit or loss. All derivatives are carried as assets when the fair values are positive and as liabilities when the fair values are negative.

The notional or contractual amounts associated with derivative financial instruments are not recorded as assets or liabilities on the balance sheet as they do not represent the fair value of these transactions. Collateral pledged by way of cash margins on futures contracts is recognised as an asset on the balance sheet within cash at bank and in hand.

### Investment income and expenses

Investment income and expenses includes dividends, interest, rents, amortisation, share of profit of associates and joint ventures, gains and losses on the realisation of investments and related expenses. Dividends are included on the date that shares become quoted ex-dividend. Interest, rents and expenses are accounted for on an accruals basis. Realised gains and losses on investments represent net sales proceeds less cost or amortised cost as applicable.

Unrealised gains and losses on investments are calculated as the difference between market value and original cost, and the movement during the year is recognised in the profit and loss account. The value of realised gains and losses includes an adjustment for previously recognised unrealised gains or losses on investments disposed of in the accounting period. Unrealised gains and losses on investments held by the parent company are included as other recognised gains and losses in the statement of financial activities.

Investment return on investments attributable to the long-term business funds is reported in the technical account for long-term business. The return on the associated shareholders' and general business funds are reported in the non-technical account.

### Offset of financial assets and financial liabilities

Financial assets and liabilities are offset, and the net amount reported in the balance sheet, when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis, or realise the asset and settle the liability simultaneously.

### **Deferred acquisition costs**

### General insurance business

For general insurance business, a proportion of commission and other acquisition costs relating to unearned premiums is carried forward as deferred acquisition costs or, with regard to reinsurance outwards, as deferred income. Deferred acquisition costs are amortised over the period in which the related revenues are earned. The reinsurers' share of deferred acquisition costs is amortised in the same manner as the underlying asset.

### Long-term business

For insurance contracts, acquisition costs comprise direct costs such as initial commission and the indirect costs of obtaining and processing new business. Acquisition costs which are incurred during a financial year are deferred and amortised over the period during which the costs are expected to be recoverable, if applicable.

### Taxation

The company is a registered charity and as such is exempt from tax on income and gains falling within section 505 of the Taxes Act 1988 or section 256 of the Taxation of Chargeable Gains Act 1992 to the extent that these are applied to its charitable objects. No tax charges have arisen in the charity in either the current or prior year.

The trading subsidiaries are subject to corporation tax which is recognised in the consolidated profit and loss account, being the expected tax payable on the taxable results for the period and any adjustment to the tax payable in respect of previous periods.

# **Accounting Policies**

### **Taxation (continued)**

Provision for deferred tax includes timing differences relating to the recalculation of gains and losses on investments, at rates at which it is expected that the tax will arise. Deferred tax is not provided on timing differences arising from the revaluation of fixed assets where there is no commitment to sell the asset. Deferred tax assets are recognised to the extent that it is regarded as more likely than not that they will be recovered. Deferred tax assets and liabilities are not discounted.

### Insurance broking debtors and creditors

Where trading subsidiaries act as an agent in placing the insurable risks of clients with insurers, debtors arising from such transactions are not recognised on the consolidated balance sheet. When cash is received in respect of resultant premiums or claims, a corresponding liability is established in other creditors in favour of the insurer or client. Where trading subsidiaries provide premium finance facilities to clients, amounts due are included within other debtors, with the amount owing for onward transmission included in other creditors.

### Tangible assets

Tangible assets are capitalised and depreciated on a straight-line basis over their estimated useful lives. The periods used are as follows:

Computer equipment 3 - 5 years

Motor vehicles 27% reducing balance or length of lease

Fixtures, fittings and office equipment 3 - 15 years

### **Employee benefits**

Pension obligations

The trading subsidiaries operate a number of defined benefit and defined contribution plans, the assets of which are held in separate trustee-administered funds.

For defined benefit plans, the pension costs are assessed using the projected unit credit method. Under this method, the cost of providing pensions is charged to the profit and loss account so as to spread the regular cost over the service lives of employees, in accordance with the advice of qualified actuaries. The pension obligation is measured as the present value of the estimated future cash outflows using a discount rate based on market yields for high-quality corporate bonds. The resulting pension scheme surplus, where recoverable, or deficit appears as an asset or obligation in the consolidated balance sheet. Actuarial gains and losses are recognised immediately in the statement of total recognised gains and losses.

Contributions in respect of defined contribution schemes are recognised as an expense in the profit and loss account as incurred.

### Other post-employment obligations

Some trading subsidiaries provide post-employment medical benefits to their retirees. The expected costs of these benefits are accrued over the period of employment using an accounting methodology similar to that for defined benefit pension plans. Actuarial gains and losses are recognised immediately in the statement of total recognised gains and losses. Independent qualified actuaries value these obligations annually.

### Other benefits

Employee entitlements to annual leave and long service leave are recognised when they accrue to employees. A provision is made for the estimated liability for annual leave and long service leave as a result of services rendered by employees up to the balance sheet date.

### Leasing commitments

Assets obtained under lease purchase contracts are capitalised as tangible fixed assets and are depreciated over the period of the lease. Obligations under such agreements are included in creditors net of finance charges allocated to future periods. The interest element of the lease payments is charged to the profit and loss account over the period of the lease.

All other leases are regarded as operating leases and the payments made under them are charged to the profit and loss account on a straight-line basis over the lease term.

# **Notes to the Financial Statements**

### 1 Financial risk and capital management

ATL and its trading subsidiaries are exposed to financial risk through their financial assets, financial liabilities, reinsurance assets and insurance liabilities. In particular the key financial risk is that the proceeds from the trading subsidiaries' financial assets are not sufficient to fund the obligations arising from their insurance contracts. The most important components of financial risk are interest rate risk, credit risk, currency risk and equity price risk.

There has been no change from the prior period in the nature of the financial risks to which the group is exposed. The group's management and measurement of financial risks is informed by either stochastic modelling or stress testing techniques.

(782,385)

(764,543)

(55,246)

(782,385)

411,637

### (a) Categories of financial instruments

Net other

Total

| (·, · · · · · · · · · · · · · · · · · · | Financial assets |                  | Financia     | l liabilities | _             |                 |           |
|---|------------------|------------------|--------------|---------------|---------------|-----------------|-----------|
|   | Designated       | Held for         | Loans and    | Held for      | At amortised  | Other assets    |           |
| Group                                   | at fair value    | trading          | receivables* | trading       | cost          | and liabilities | Total     |
|   | £000             | £000             | £000         | £000          | £000          | £000            | £000      |
| At 31 December 2014                     |                  |                  |              |               |               |                 |           |
| Other financial investments             | 924,155          | -                | 6,220        | •             | -             | -               | 930,375   |
| Debtors                                 | -                | -                | 95,221       | -             | -             | 1,369           | 96,590    |
| Cash at bank and in hand                | -                | -                | 139,909      | -             | -             | -               | 139,909   |
| Prepayments and accrued                 |                  |                  |              |               |               |                 |           |
| income                                  | -                | -                | 7,389        | -             | -             | 34,593          | 41,982    |
| Creditors                               | -                | -                | •            | -             | (35,692)      | (11,543)        | (47,235)  |
| Accruals and deferred                   |                  |                  |              |               |               |                 |           |
| income                                  | •                | -                | •            | -             | (19,599)      | (16,454)        | (36,053)  |
| Net other                               |                  |                  |              | -             |               | (701,921)       | (701,921) |
| Total                                   | 924,155          | -                | 248,739      | •             | (55,291)      | (693,956)       | 423,647   |
|   | Fir              | Financial assets |              | Financia      | l liabilities |                 |           |
|   | Designated       | Held for         | Loans and    | Held for      | At amortised  | Other assets    |           |
| Group                                   | at fair value    | trading          | receivables* | trading       | cost          | and liabilities | Total     |
|   | £000             | £000             | £000         | £000          | £000          | £000            | £000      |
| At 31 December 2013                     |                  |                  |              |               |               |                 |           |
| Other financial investments             | 974,734          | 158              | 9,616        | -             | -             | -               | 984,508   |
| Debtors                                 | -                | -                | 104,028      | -             | -             | 3,451           | 107,479   |
| Cash at bank and in hand                | -                | -                | 134,656      | -             | -             | -               | 134,656   |
| Prepayments and accrued                 |                  |                  |              |               |               |                 |           |
| income                                  | _                | -                | 8,234        | -             | -             | 38,328          | 46,562    |
| Creditors                               | -                | -                | -            | -             | (35,828)      | (9,655)         | (45,483)  |
| Accruals and deferred                   |                  |                  |              |               | ,             |                 | ,         |
| income                                  | -                | -                | -            | -             | (19,418)      | (14,282)        | (33,700)  |

<sup>\*</sup> Cash at bank and in hand is presented within loans and receivables. Other financial investment loans and receivables include loans secured by mortgages which were available for sale at 31 December 2014. See note 31 for more details.

256,534

158

974,734

# **Notes to the Financial Statements**

### 1 Financial risk and capital management (continued)

### (b) Fair value hierarchy

The fair value measurement basis used to value those financial assets and financial liabilities held at fair value is categorised into a fair value hierarchy as follows:

Level 1: fair values measured using quoted prices (unadjusted) in active markets for identical assets or liabilities. This category includes listed equities in active markets, listed debt securities in active markets and exchange-traded derivatives.

Level 2: fair values measured using inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices). This category includes listed debt or equity securities in a market that is not active and derivatives that are not exchange-traded.

Level 3: fair values measured using inputs for the asset or liability that are not based on observable market data (unobservable inputs). This category includes unlisted debt and equities, including investments in venture capital, and suspended securities. Where a look-through valuation approach is applied, underlying net asset values are sourced from the investee and adjusted to reflect illiquidity where appropriate, with the fair values disclosed being directly sensitive to this input.

There have been no transfers between the different levels of investments in the current year.

| Analysis of fair value measurement bases                | Fair value measurement at the        |         |         |         |
|---|--------------------------------------|---------|---------|---------|
| Group   | end of the reporting period based on |         |         |         |
|   | Level 1                              | Level 2 | Level 3 | Total   |
| At 31 December 2014                                     | £000                                 | £000    | £000    | £000    |
| Financial assets at fair value through profit and loss: |                                      |         |         |         |
| Other financial investments:                            |                                      |         |         |         |
| Equity securities                                       | 297,445                              | 209     | 24,377  | 322,031 |
| Debt securities   | 597,343                              | 4,543   | 238     | 602,124 |
|   | 894,788                              | 4,752   | 24,615  | 924,155 |
| At 31 December 2013                                     |                                      |         |         |         |
| Financial assets at fair value through profit and loss: |                                      |         |         |         |
| Other financial investments:                            |                                      |         |         |         |
| Equity securities                                       | 303,675                              | 270     | 23,204  | 327,149 |
| Debt securities   | 641,805                              | 5,463   | 317     | 647,585 |
| Currency options  |                                      | 158     |         | 158     |
|   | 945,480                              | 5,891   | 23,521  | 974,892 |
|   |                                      |         |         |         |

# **Notes to the Financial Statements**

# 1 Financial risk and capital management (continued) (b) Fair value hierarchy (continued)

Fair value measurements based on level 3

| Fair value measurements in level 3 consist of financial assets, analysed as follows:                              |                   | Financial assets at fair value<br>through profit and loss |                  |  |
|---|-------------------|---|------------------|--|
| Group   | Equity securities | Debt<br>securities  | Total            |  |
| At 31 December 2014   | £000              | £000  | £000             |  |
| Opening balance Total gains/(losses) recognised in profit or loss   | 23,204<br>1,173   | 317<br>(79)   | 23,521<br>_1,094 |  |
| Closing balance   | 24,377            | 238   | 24,615           |  |
| Total gains/(losses) for the period included in profit or loss for assets held at the end of the reporting period | 1,173             | (79)  | 1,094            |  |
| At 31 December 2013   |                   |   |                  |  |
| Opening balance   | 21,880            | 6,176   | 28,056           |  |
| Total gains/(losses) recognised in profit or loss<br>Purchases  | 1,324<br>         | (5,782)<br>(77)   | (4,458)<br>(77)  |  |
| Closing balance   | 23,204            | 317   | 23,521           |  |
| Total gains/(losses) for the period included in profit or loss for assets held at the end of the reporting period | 1,324             | (5,782)   | (4,458)          |  |
|   |                   |   |                  |  |

All the above gains or losses included in profit or loss for the period are presented within realised and unrealised gains in the profit and loss account.

### **Notes to the Financial Statements**

### 1 Financial risk and capital management (continued)

### (c) Interest rate risk

The group's exposure to interest rate risk arises primarily from movements on financial investments that are measured at fair value and have fixed interest rates, which represent a significant proportion of the group's assets, and from those insurance liabilities for which discounting is applied at a market interest rate. Investment strategy is set in order to control the impact of interest rate risk on anticipated group cash flows and asset and liability values. The fair value of the group's investment portfolio of fixed income securities reduces as market interest rates rise as does the present value of discounted insurance liabilities, and vice versa.

Interest rate risk concentration is reduced by adopting asset-liability duration matching principles where appropriate. Excluding assets held to back the long-term business, the average duration of the group's fixed income portfolio is two years (2013: two years), reflecting the relatively short-term average duration of its general insurance liabilities. The mean term of discounted general insurance liabilities is disclosed in note 23 (a) part (iv).

For the group's long-term insurance funeral plan business, benefits payable to policyholders are independent of the returns generated by interest-bearing assets. Therefore the interest rate risk on the invested assets supporting these liabilities is borne by the group. This risk can be mitigated by purchasing fixed interest investments with durations that precisely match the profile of the liabilities. For funeral plan policies, benefits are linked to the Retail Price Index (RPI). Assets backing these liabilities are also linked to the RPI, and include index-linked gilts and corporate bonds. For practical purposes it is not possible to exactly match the durations due to the uncertain profile of liabilities (e.g. mortality risk) and the availability of suitable assets, therefore some interest rate risk will persist. The group monitors its exposure by comparing projected cash flows for these assets and liabilities and making appropriate adjustments to its investment portfolio.

The table below summarises the maturities of long-term business assets and liabilities that are exposed to interest rate risk.

|  |        | Maturing:   |          |         |
|--|--------|-------------|----------|---------|
|  | Within | Between     | After    |         |
|  | 1 year | 1 & 5 years | 5 years  | Total   |
| Group long-term business                   | £000   | £000        | £000     | £000    |
| At 31 December 2014                        |        |             |          |         |
| Assets:                                    |        |             |          |         |
| Debt securities                            | 1,053  | 24,311      | 79,490   | 104,854 |
| Cash and cash equivalents                  | 1,924  |             |          | 1,924   |
|  | 2,977  | 24,311      | 79,490   | 106,778 |
| Liabilities:                               |        |             |          |         |
| Technical provision for linked liabilities | 6,014  | 21,816      | 66,494   | 94,324  |
|  | 6,014  | 21,816      | 66,494   | 94,324  |
| At 31 December 2013                        |        |             |          |         |
| Assets:                                    |        |             |          |         |
| Debt securities                            | 1,104  | 27,024      | 73,075   | 101,203 |
| Cash at bank and in hand                   | 2,214  |             | <u> </u> | 2,214   |
|  | 3,318  | 27,024      | 73,075   | 103,417 |
| Liabilities:                               |        |             |          |         |
| Technical provision for linked liabilities | 6,125  | 22,200      | 64,121   | 92,446  |
|  | 6,125  | 22,200      | 64,121   | 92,446  |
|  |        |             |          |         |

Group financial investments with variable interest rates, including cash and cash equivalents, insurance instalment receivables and mortgage loans are subject to cash flow interest rate risk. This risk is not significant to the group.

### **Notes to the Financial Statements**

# 1 Financial risk and capital management (continued) (d) Credit risk

The group has exposure to credit risk, which is the risk of non-payment of their obligations by counterparties and financial markets borrowers. Key areas where the group is exposed to credit risk are:

- reinsurers' share of insurance liabilities (excluding provision for unearned premiums) and amounts due from reinsurers in respect of claims already paid;
- deposits held with banks:
- amounts due from insurance intermediaries and policyholders; and
- counterparty default on loans and debt securities.

The carrying amount of financial and reinsurance assets represents the group's maximum exposure to credit risk. The group structures the levels of credit risk it accepts by placing limits on its exposure to a single counterparty. Limits on the level of credit risk are regularly reviewed.

Reinsurance is used to manage insurance risk. This does not, however, discharge the trading subsidiaries' liability as primary insurer. If a reinsurer fails to pay a claim for any reason, the trading subsidiaries remain liable for the payment to the policyholder. The creditworthiness of reinsurers is considered on a regular basis through the year by reviewing their financial strength. The Group Reinsurance Security Committee assesses, monitors and approves the creditworthiness of all reinsurers, reviewing relevant credit ratings provided by the recognised credit rating agencies, as well as other publicly available data and market information. The committee also monitors the balances outstanding from reinsurers and maintains an approved list of reinsurers.

There has been no significant change in the recoverability of the trading subsidiaries' reinsurance balances during the year with all reinsurers on the 2014 reinsurance programme having a minimum rating of 'A-' from Standard & Poor's or an equivalent agency at the time of purchase, with the exception of MAPFRE RE, whose rating was adversely impacted by the sovereign rating of Spain. However, MAPFRE RE was upgraded by Standard & Poor's to 'A-' in February 2014 and then to 'A' in May 2014 with a stable outlook.

Group cash balances are regularly reviewed to identify the quality of the counterparty bank and to monitor and limit concentrations of risk.

The trading subsidiaries' credit risk policies detail prescriptive methods for the collection of premiums and control of intermediary and policyholder debtor balances. The level and age of debtor balances are regularly assessed via monthly credit management reports. These reports are scrutinised to assess exposure in more than one region in respect of aged or outstanding balances. Any such balances are likely to be major international brokers who are in turn monitored via credit reference agencies and considered to pose minimal risk of default. The group has no material concentration of credit risk in respect of amounts due from insurance intermediaries and policyholders due to the well-diversified spread of such debtors.

Collateral is held over loans secured by mortgages. The debt securities portfolio consists of a range of mainly fixed interest instruments including government securities, local authority issues, corporate loans and bonds, overseas bonds, preference shares and other interest-bearing securities. Limits are imposed on the credit ratings of the corporate bond portfolio and exposures regularly monitored. Group investments in unlisted securities represent less than 1% of this category in the current and prior year.

### (e) Liquidity risk

Liquidity risk is the risk that funds may not be available to pay obligations when due. The trading subsidiaries are exposed to daily calls on their available cash resources mainly from claims arising from insurance contracts. The trading subsidiaries have robust processes in place to manage liquidity risk and have available cash balances, other readily marketable assets and access to funding in case of exceptional need. This is not considered to be a significant risk to the group.

A maturity analysis for those non-derivative financial liabilities that are exposed to interest rate risk is included in part (c) of this note.

## **Notes to the Financial Statements**

## 1 Financial risk and capital management (continued)

### (f) Currency risk

The trading subsidiaries operate internationally and their main exposures to foreign exchange risk are noted below. Foreign operations generally invest in assets and purchase reinsurance denominated in the same currencies as their insurance liabilities, which mitigates the foreign currency exchange rate risk for these operations. As a result, foreign exchange risk arises from recognised assets and liabilities denominated in other currencies and net investments in foreign operations. The group mitigates this risk through the use of derivatives from time to time.

The group exposure to foreign currency risk within the investment portfolios arises from purchased investments that are denominated in currencies other than sterling.

The foreign operations create two sources of foreign currency risk:

- the operating results of the foreign branches and subsidiaries in the consolidated financial statements are translated at the average exchange rates prevailing during the period; and
- the equity investment in foreign branches and subsidiaries is translated into sterling using the exchange rate at the financial statement year end date.

The largest currency exposures with reference to net assets/(liabilities) are shown below, representing effective diversification of resources:

| 2014   |  | 2013   |
|--------|--|--|
| £000   |  | £000   |
| 45,571 | Aus \$                                       | 43,053   |
| 34,757 | Can \$                                       | 33,044   |
| 20,703 | Euro   | 18,883   |
| 10,969 | Hong Kong \$                                 | 1,658  |
| 2,149  | Japanese Yen                                 | 1,130  |
|        | £000<br>45,571<br>34,757<br>20,703<br>10,969 | £000 45,571 Aus \$ 34,757 Can \$ 20,703 Euro 10,969 Hong Kong \$ |

### (g) Equity price risk

The group is exposed to equity price risk because of financial investments held by the group which are stated at fair value through profit and loss. The group mitigates this risk by holding a diversified portfolio across geographical regions and market sectors, and through the use of options and futures contracts from time to time which would limit losses in the event of a fall in equity markets.

The concentration of equity price risk by geographical listing, before the mitigating effect of derivatives, to which the group is exposed is as follows:

|         | 2014    |           | 2013    |
|---------|---------|-----------|---------|
| Group   | £000    |           | £000    |
| UK      | 286,719 | UK        | 295,428 |
| Europe  | 26,520  | Europe    | 25,061  |
| US      | 3,441   | Hong Kong | 2,241   |
| Canada  | 2,583   | Singapore | 1,909   |
| Other . | 2,768   | Other     | 2,510   |
| Total   | 322,031 | Total     | 327,149 |

### **Notes to the Financial Statements**

## 1 Financial risk and capital management (continued)

#### (h) Market risk sensitivity analysis

The sensitivity of profit and other reserves to movements on market risk variables (comprising interest rate, currency and equity price risk), each considered in isolation, is shown in the following table:

|                    |                   | Potential            | increase/ | Potential cl      | nanges  |
|--------------------|-------------------|----------------------|-----------|-------------------|---------|
|                    | Change in         | (decrease) in profit |           | in other reserves |         |
| Variable           | variable          | 2014                 | 2013      | 2014              | 2013    |
|                    |                   | £000                 | £000      | £000              | £000    |
| Group              |                   | •                    |           |                   |         |
| Interest rate risk | -100 basis points | (3,825)              | 71        | (15)              | (121)   |
|                    | +100 basis points | 886                  | (5,044)   | 18                | 131     |
| Currency risk      | -5%               | 1,795                | 1,192     | 3,794             | 3,513   |
|                    | +5%               | (1,706)              | (1,133)   | (3,605)           | (3,337) |
| Equity price risk  | +/-5%             | 12,640               | 12,554    | -                 | -       |

The following assumptions have been made in preparing the above sensitivity analysis:

- the value of fixed income investments will vary inversely with changes in interest rates, and all territories experience the same interest rate movement;
- currency gains and losses will arise from a change in the value of sterling against all other currencies moving in parallel;
- equity prices will move by the same percentage across all territories; and
- change in profit is stated net of tax at the standard rate in each of the group's territories.

#### (i) Capital management

The group's primary objectives when managing capital are to:

- comply with the regulators' capital requirements of the markets in which the trading subsidiaries operate; and
- safeguard the group's ability to continue to meet stakeholders' expectations in accordance with the charitable objectives of ATL.

The trading subsidiaries are subject to insurance solvency regulations in all the territories in which they issue insurance and investment contracts, and capital is managed and evaluated on the basis of regulatory capital.

The UK regulated subsidiaries are required to comply with rules issued by the Financial Conduct Authority (FCA) and the Prudential Regulation Authority (PRA), and submit PRA returns detailing levels of regulatory capital held. Regulatory capital should be in excess of the higher of two amounts. The first is an amount which is calculated by applying fixed percentages to premiums and claims (general insurance business) or by applying fixed percentages to insurance liabilities and applying stress testing (long-term business). The second is an economic capital assessment by the regulated entity, which the PRA reviews and may amend by issuing Individual Capital Guidance (ICG). Internal capital standards are set above the PRA's minimum requirement. For overseas business the relevant capital requirement is the minimum requirement under the local regulatory regime. All regulated entities within the group have complied with all externally imposed capital requirements throughout the current and prior year.

Regulated subsidiaries are restricted in the amount of cash dividends they transfer to the parent entity in order for them to meet their individual minimum capital requirements.

The group's available capital resource is disclosed in note 23(b) part (iv).

## **Notes to the Financial Statements**

| 2 Exchange rates  | 2014     | 1         | 2013     |          |
|---|----------|-----------|----------|----------|
| The principal rates of exchange used for translation are: | Average  | Closing   | Average  | Closing  |
| Canada  | C\$ 1.82 | C\$ 1.81  | C\$ 1.62 | C\$ 1.76 |
| Republic of Ireland                                       | € 1.24   | € 1.29    | € 1.18   | € 1.20   |
| Australia   | A\$ 1.83 | A\$ 1.91  | A\$ 1.64 | A\$ 1.85 |
| 3 Group segmental analysis                                |          |           |          |          |
| (a) General business premiums                             |          |           |          |          |
|   | 2014     | 1         | 2013     | 3        |
|   | Gross    | Net       | Gross    | Net      |
|   | £000     | £000      | £000     | £000     |
| Direct:   |          |           |          |          |
| Accident  | 14,161   | 13,658    | 17,854   | 16,965   |
| Motor   | 736      | 562       | 3,258    | 2,974    |
| Property  | 214,913  | 95,751    | 236,109  | 122,966  |
| Liability   | 80,923   | 72,157    | 92,698_  | 83,466   |
|   | 310,733  | 182,128   | 349,919  | 226,371  |
| Reinsurance accepted and London market                    | 17,897   | 11,370    | 42,673   | 34,947   |
| Total   | 328,630  | 193,498   | 392,592  | 261,318  |
| Geographical analysis - on the basis of location of offi  | ice      |           |          |          |
|   |          | Restated* |          | ed*      |
| United Kingdom  | 237,654  | 148,343   | 292,145  | 194,243  |
| Australia   | 40,083   | 6,604     | 45,669   | 26,577   |
| Canada  | 39,365   | 30,253    | 41,172   | 30,606   |
| Ireland   | 11,528   | 8,298     | 13,606   | 9,892    |
|   | 328,630  | 193,498   | 392,592  | 261,318  |
| <b>—</b>  |          |           |          |          |

<sup>\*</sup>The Ireland office generated gross premium of £4,427,000 and net premium of £3,295,000 relating to insureds located in a different geographical location (2013: £4,370,000 gross premium and £3,246,000 net premium). In the prior year, these premiums were included within Ireland in the table above.

For all other offices, there are no material differences between the geographical location from where the general business premiums were generated and the geographical location of the insured.

### (b) Long-term business premiums

### Geographical analysis - on the basis of location of office

All long-term business premiums were generated from offices within the United Kingdom. There is no material difference between the geographical location from where the premiums were generated and the geographical location of the insured. The group's life insurance subsidiary is closed to new business.

### The analysis of long-term business premiums written before reinsurance is:

|  | 2014 | 2013  |
|--|------|-------|
|  | £000 | £000  |
| Life insurance - funeral plan business |      |       |
| - Single premiums                      | 154  | 6,745 |
| - Regular premiums                     | 13   | 8     |
|  | 167  | 6,753 |

## **Notes to the Financial Statements**

| 3 Group segmental analysis (continued) (c) Profit before taxation |  |  |
|---|--|--|
|   | 2014<br>£000                           | 2013<br>£000                           |
| United Kingdom<br>Australia<br>Canada<br>Other overseas           | 34,244<br>6,351<br>3,260<br>722        | 72,342<br>(375)<br>317<br>(7,974)      |
| Total   | 44,577                                 | 64,310                                 |
| (d) Net assets  | 2014<br>£000                           | 2013<br>£000                           |
| United Kingdom<br>Australia<br>Canada<br>Other overseas           | 351,553<br>42,958<br>34,725<br>(5,589) | 344,898<br>40,310<br>33,047<br>(6,618) |
| Total   | 423,647                                | 411,637                                |

The directors of the trading subsidiaries are of the opinion that no meaningful analysis of profit or loss before taxation and net assets can be prepared by class of business.

### (e) Total assets

Of the total assets shown on page 24, £96.3 million (2013: £94.1 million) are attributable to the trading subsidiaries' long-term business fund.

## **Notes to the Financial Statements**

| 4 Investment return  | 2014                        |                               | Restated<br>2013            |                               |
|--|-----------------------------|-------------------------------|-----------------------------|-------------------------------|
| Group  | General<br>business<br>£000 | Long-term<br>business<br>£000 | General<br>business<br>£000 | Long-term<br>business<br>£000 |
| Land and buildings Income on financial assets not at fair value through                  | 3,818                       | -                             | 2,004                       | -                             |
| profit and loss Income on financial assets at fair value through profit                  | 805                         | 53                            | 2,887                       | 55                            |
| and loss   | 31,288                      | 1,959                         | 34,541                      | 2,235                         |
| Income from associate  | (102)                       | -                             | 14                          | -                             |
| Realised investment gains  | 1,586_                      | 717                           | 9,288                       | 676                           |
| Investment income  | 37,395                      | 2,729                         | 48,734                      | 2,966                         |
| Investment expenses and charges: Interest payable on financial liabilities, at amortised |                             |                               |                             |                               |
| cost   | 85                          | -                             | 116                         | 1                             |
| Other investment management expenses   | 392                         | 109                           | 8                           | 115                           |
| Total investment management expenses, including interest                                 | 477                         | 109                           | 124                         | 116                           |
| Net investment return  | 36,918                      | 2,620                         | 48,610                      | 2,850                         |

Included within income on financial assets not at fair value through profit and loss are exchange losses of £1,343,000 (2013: £840,000 gains) for the general business.

| 5 Expenses                                       | 2014     |           | 2013     |           |
|--|----------|-----------|----------|-----------|
|  | General  | Long-term | General  | Long-term |
| Group  | business | business  | business | business  |
|  | £000     | £000      | £000     | £000      |
| (a) Net operating expenses                       |          |           |          |           |
| Commission paid on direct business               | 50,690   | 21        | 61,041   | 187       |
| Other acquisition costs                          | 15,067   | -         | 17,887   | 325       |
| Change in deferred acquisition costs             | 3,327    | -         | (1,075)  | -         |
| Administrative expenses                          | 61,486   | 250       | 65,442   | 292       |
| Reinsurance commissions and profit participation | (40,349) |           | (39,522) |           |
|  | 90,221   | 271       | 103,773  | 804       |
| (b) Other charges                                |          |           |          |           |
| Amortisation of goodwill and other intangibles   | 6,105    | -         | 5,324    | -         |
| Other expenses                                   | 301_     |           | 530      | <u> </u>  |
|  | 6,406    | -         | 5,854    |           |

#### Parent

Governance costs of the charity amounted to £165,000 (2013: £245,000).

## **Notes to the Financial Statements**

| 6 Group operating profit or loss   |          |           |          |           |
|--|----------|-----------|----------|-----------|
|  | 201      | 14        | 2013     |           |
|  | General  | Long-term | General  | Long-term |
|  | business | business  | business | business  |
|  | £000     | £000      | £000     | £000      |
| Operating profit or loss has been arrived at after                           |          |           |          |           |
| (crediting)/charging:  |          |           |          | •         |
| Net foreign exchange losses/(gains)  | 1,343    | -         | (840)    | -         |
| Depreciation - owned assets  | 2,678    | -         | 3,808    | -         |
| - leased assets  | 349      | -         | 427      | -         |
| Fair value (gains)/losses on investments designated at                       |          |           |          |           |
| fair value through profit and loss   | (2,207)  | (6,944)   | (47,586) | 457       |
| Fair value losses on financial instruments held for                          |          | • • • •   | ,        |           |
| trading  | 158      | -         | 7,813    | -         |
| Interest payments under lease purchase contracts                             | 87       | -         | 124      | -         |
| 7 Auditor's remuneration   |          |           |          | 1         |
| Additor 5 remaileration  | 20       | 14        | 201      | 3         |
|  | General  | Long-term | General  | Long-term |
|  | business | business  | business | business  |
|  | £000     | £000      | £000     | £000      |
| Food payable to the games and auditor for the guidit of                      |          |           |          |           |
| Fees payable to the company's auditor for the audit of                       | •        |           |          |           |
| the company's annual accounts  | 6        | -         | 6        | -         |
| Fees payable to the company's auditor and its associates for other services: |          |           |          |           |
| - The audit of the company's subsidiaries                                    | 333      | 40        | 332      | 46        |
| Total audit fees   | 339      | 40        | 338      | 46        |
| - Audit-related assurance services   | 76       | 8         | 80       | 8         |
| - Other assurance services   | 6        |           | 6        | -         |
| - Taxation advisory services   | -        | -         | 4        | 5         |
| Total non-audit fees   | 82       | 8         | 90       | 13        |
| Total auditor's remuneration   | 421      | 48        | 428      | 59        |
| •  |          |           |          |           |

Amounts disclosed are net of services taxes, where applicable. Audit-related assurance services include Prudential Regulatory Authority (PRA) and other regulatory audit work.

Fees payable to the company's auditor in respect of the audit of the trading subsidiaries' associated pension schemes amounted to £15,000 (2013: £15,000).

## **Notes to the Financial Statements**

### 8 Employee information

The company has no direct employees (2013: nil). The average monthly number of employees, including Executive Directors, employed by the trading subsidiaries during the year, by geographical location, was as follows:

|  | 20                         | 14                           | 2013                                    |  |
|--|----------------------------|------------------------------|---|--|
|  | General<br>business<br>No. | Long-term<br>business<br>No. | General<br>business<br>No.              | Long-term<br>business<br>No.             |
| United Kingdom<br>Australia<br>Canada<br>Republic of Ireland   | 1,018<br>101<br>63<br>34   | 9<br>-<br>-<br>-             | 1,045<br>110<br>60<br>22                | 9  |
| ,  | 1,216                      | 9                            | 1,237                                   | 9  |
|  |                            |                              | 2014<br>£000                            | 2013<br>£000                             |
| Wages and salaries Social security costs Pension costs - defined contribution plans Pension costs - defined benefit plans Other post-employment benefits |                            | -                            | 63,016<br>5,520<br>3,067<br>4,281<br>33 | 60,122<br>5,225<br>2,698<br>4,065<br>116 |
|  |                            | -                            | 75,917                                  | 72,226                                   |

The above figures do not include termination benefits of £23,000 (2013: £4,270,000).

Where employees of subsidiary undertakings provide services to ATL, it is impracticable to identify the share of all costs involved, and the total of such costs would be immaterial.

### 9 Directors' emoluments

No director received emoluments from ATL during the current or prior year. Reimbursed expenses met by the charity amounted to £6,000 (2013: £9,000) primarily in respect of travel and telephony expenses of six directors (2013: seven). Certain directors receive emoluments in their capacity as non-executive directors of subsidiary undertakings, as follows:

|   | 2014<br>£000 | 2013<br>£000 |
|---|--------------|--------------|
| The aggregate emoluments of the directors in respect of services as | 2000         | 2000         |
| non-executive directors of subsidiary undertakings                  | 113          | 88           |
| Highest paid director's fees  | 60           | 42           |

No director of ATL was a member of the trading subsidiaries' defined benefit pension schemes during the current or prior year.

### **Notes to the Financial Statements**

| 10 Taxation   | Long-term busii<br>technical acco |              | Non-technical  | account      |
|---|-----------------------------------|--------------|----------------|--------------|
| Group   | 2014<br>£000                      | 2013<br>£000 | 2014<br>£000   | 2013<br>£000 |
| UK corporation tax for the current financial year<br>Overseas tax | <u>-</u>                          | -<br>-       | 2,881<br>1,220 | 5,066<br>10  |
|   | •                                 | - ·          | 4,101          | 5,076        |
| Adjustment to UK corporation tax for the prior financial          |                                   |              |                |              |
| year  | <u>-</u>                          | (311)        | (1,205)        | (1,385)      |
|   |                                   | (311)        | 2,896          | 3,691        |
| Deferred tax  |                                   |              | 1,652          | 1,979        |
|   | <u>-</u>                          | (311)        | 4,548          | 5,670        |

The non-technical account current tax charge for the year includes a credit of £22,000 (2013: a charge of £5,000) in respect of the group's associated undertakings.

A change in the UK standard rate of corporation tax from 23% to 21% became effective from 1 April 2014. Where appropriate, current tax has been provided at the blended rate of 21.5%. A further reduction in the rate of corporation tax to 20% will become effective from April 2015. Deferred tax has been provided at the rate of 20%.

UK corporation tax in the long-term business technical account has been calculated at the blended rate of 21.5% (2013: 23.25%).

The tax assessed for the year in the non-technical account differs from the standard rate of corporation tax for the reasons set out in the following reconciliation:

|  | Non-technical account |         |  |
|--|-----------------------|---------|--|
|  | 2014                  | 2013    |  |
|  | £000                  | £000    |  |
| Profit on ordinary activities before tax                     | 44,577                | 64,310  |  |
| Tax on profit on ordinary activities at standard rate        | 9,584                 | 14,952  |  |
| Factors affecting charge for the year:                       |                       |         |  |
| Unrealised investment movements and other timing differences | (304)                 | (41)    |  |
| Non-taxable income   | (2,200)               | (8,858) |  |
| Expenses not deductible for tax purposes                     | 2,563                 | 1,440   |  |
| Tax paid at non-standard rates                               | (5,426)               | (2,139) |  |
| Utilisation of tax losses                                    | (116)                 | (278)   |  |
| Adjustments to tax charge in respect of prior years          | (1,205)               | (1,385) |  |
| Total actual amount of current tax                           | 2,896                 | 3,691   |  |

## **Notes to the Financial Statements**

#### 11 Charitable distributions

An analysis of current year charitable distributions by company and group is given below.

|                              | Company |       | Grou   | р     |
|------------------------------|---------|-------|--------|-------|
|                              | £000    | No.   | £000   | No.   |
| Dioceses                     | 6,618   | 121   | 6,670  | 127   |
| Cathedrals                   | 1,305   | 155   | 1,307  | 156   |
| Parishes and other charities | 1,824   | 898   | 2,191  | 1,045 |
|                              | 9,747   | 1,174 | 10,168 | 1,328 |

Due to their extensive nature, further analyses of company distributions are included in a separate publication which has been submitted to the Charity Commission. A list of individual grants to parishes and other charities can be obtained by writing to the company secretary at the address of the registered office shown on page 2. During the last ten years a total of £117.2 million (2013: £97.3 million) has been provided by group companies for church and charitable purposes.

#### 12 Acquisition of additional shares in subsidiary

At 1 January 2014 the group owned 75.0% of Lycetts Holding Limited (hereafter referred to as Lycetts), a holding company of a group whose primary activity is insurance brokerage business. Through the course of 2014 the group acquired the final 25.0% of the shares for a cash consideration of £12,144,000 paid to minority interest shareholders. An additional £8,730,000 of goodwill was generated and the carrying value of the additional interest acquired was £3,414,000. The purpose of the business combination is to diversify the portfolio of the group and benefit from Lycetts' expertise in rural, specialist commercial and bloodstock lines of business.

#### 13 Acquisition of business

On 15 April 2014, South Essex Insurance Brokers Limited acquired the assets of Lansdown Insurance Brokers (hereafter referred to as Lansdown). Lansdown is an insurance broker across a variety of classes of business, with a particular specialism in blocks of flats and apartments and high net worth homes. Lansdown was acquired as part of the group's strategy to identify new market sectors in which to grow, either organically or through acquisition.

The following table sets out the book values of the identifiable assets acquired and their fair value to the group:

|                               | Book<br>value ad<br>£000 | Valuation justments £000 | Fair value<br>to Group<br>£000 |
|-------------------------------|--------------------------|--------------------------|--------------------------------|
| latera; into energia          |                          |                          |                                |
| Intangible assets             | -                        | 1,166                    | 1,166                          |
| Property, plant and equipment | 12                       |                          | 12                             |
| Total assets                  | 12                       | <u>1,166</u>             | 1,178                          |
| Goodwill                      |                          | _                        | 4,392                          |
| Total consideration           |                          |                          | 5,570                          |

The fair value of the identifiable intangible assets of £1,166,000 consists of the value of customer relationships and brand acquired.

The goodwill of £4,392,000 arising from the acquisition consists of intangibles not qualifying for separate recognition, such as workforce, synergies and new business opportunities. None of the goodwill is expected to be deductible for income tax purposes.

Net cash outflows during the year in respect of the acquisition totalled £5,000,000, being the total cash consideration.

The contingent consideration arrangement requires £2,100,000 of retained commission income to be received for the twelve months to 15 April 2015, with the potential amount of the future payment that the group could be required to make being between £nil and £1,000,000. The calculation of commission income is expected to be finalised during May 2015.

### **Notes to the Financial Statements**

### 13 Acquisition of business (continued)

The fair value of the contingent consideration of £570,000 was estimated based on current commission forecasts, without discounting as the payment is payable after exactly one year from the date of acquisition.

Acquisition costs and costs incurred in integrating the acquisition in the period from 15 April 2014 to 31 December 2014 were immaterial and were charged as an expense through to the profit and loss account.

Lansdown contributed £262,000 profit to the group operating profit for the period. £555,000 profit is included in other operations, and goodwill amortisation of £293,000 is included in other charges.

| 14 Intangible assets        |          | Other      |        |
|-----------------------------|----------|------------|--------|
| Group                       | Goodwill | intangible |        |
|                             |          | assets     | Total  |
|                             | £000     | £000       | £000   |
| Cost:                       |          |            |        |
| At 1 January 2014           | 41,410   | 15,561     | 56,971 |
| Acquisition during the year | 13,122_  | 1,166      | 14,288 |
| At 31 December 2014         | 54,532   | 16,727     | 71,259 |
| Amortisation:               |          |            |        |
| At 1 January 2014           | 18,837   | 6,169      | 25,006 |
| Provided in the year        | 4,598    | 1,507      | 6,105  |
| At 31 December 2014         | 23,435   | 7,676      | 31,111 |
| Net book value:             |          |            |        |
| At 31 December 2014         | 31,097   | 9,051      | 40,148 |
| At 1 January 2014           | 22,573   | 9,392      | 31,965 |

Goodwill arose on the acquisition of subsidiary undertakings and on the acquisition of business.

Other intangible assets consist of acquired brand, customer and distribution relationships, which have an overall remaining useful life of eight years on a weighted average basis.

None of the intangible assets noted above relate to the parent company, or to the trading subsidiaries' long-term business.

## **Notes to the Financial Statements**

| 15 Investments  |          | 2014       |          |          | 2013      |         |
|---|----------|------------|----------|----------|-----------|---------|
|   | General  | Long-term  |          | General  | Long-term |         |
| Group   | business | business   | Total    | business | business  | Total   |
|   | £000     | £000       | £000     | £000     | £000      | £000    |
| Freehold land and buildings   |          |            |          |          |           |         |
| <ul> <li>occupied by the group</li> </ul>   | 2,735    | 300        | 3,035    | 3,205    | 300       | 3,505   |
| - other   | 69,775   | ·          | 69,775   | 45,099   | <u>-</u>  | 45,099  |
|   | 72,510   | 300        | 72,810   | 48,304   | 300       | 48,604  |
| Interest in associate   | -        |            | •        | 390      |           | 390     |
| Other financial investments Financial investments at fair value through profit and loss |          |            |          |          |           |         |
| Equity securities: - listed   | 297,654  | _          | 297,654  | 303,946  | _         | 303,946 |
| - insted<br>- unlisted  | 24,377   |            | 24,377   | 23,203   | _         | 23,203  |
| Debt securities:  | 24,577   | _          | 24,011   | 20,200   |           | 20,200  |
| - government bonds  | 146,983  | 50,197     | 197,180  | 175,453  | 50.983    | 226,436 |
| - listed  | 356,346  | 48,360     | 404,706  | 373,044  | 47,900    | 420,944 |
| - unlisted  | 238      | •          | 238      | 205      | -         | 205.    |
| Derivative financial instruments  |          |            |          |          |           |         |
| - options   |          | <u>-</u> _ | _        | 158_     |           | 158     |
| ·   | 825,598  | 98,557     | 924,155  | 876,009  | 98,883    | 974,892 |
| Loans and receivables   |          |            | _        |          |           |         |
| Loans secured by mortgages  | 6,204    | -          | 6,204    | 7,892    | -         | 7,892   |
| Other loans   | 16       | <u> </u>   | 16       | 1,724    |           | 1,724   |
|   | 6,220    | -          | 6,220    | 9,616    | -         | 9,616   |
| Total other financial investments   | 831,818  | 98,557     | 930,375  | 885,625  | 98,883    | 984,508 |
| Current   | 361,852  | 1,001      | 362,853  | 420,002  | 1,104     | 421,106 |
| Non-current   | 469,966  | 97,556     | 567,522  | 465,623  | 97,779    | 563,402 |
| HOIT GUITGIR  | 400,000  | 31,550     | JUI, JEE | 100,020  | 0.,0      | 000,102 |

All properties not occupied by the group, and two properties owned by subsidiaries but occupied by the group, were revalued at 31 December 2014. All other properties occupied by the group were revalued at 31 December 2012. Valuations were carried out by Cluttons, an external firm of chartered surveyors, and were made on the basis of open market value.

In the prior year, Lycetts had a 40% stake in Amlin Plus Limited, which was disposed of in 2014. This holding was accounted for as an associate of the group. See note 30 for further details.

Derivative financial instruments are classified as held for trading and their maturity is disclosed in note 16. Equity and debt securities are designated by the group to be measured at fair value through profit and loss. The directors consider that the carrying value of loans and receivables approximates to their fair value. An analysis of other financial investments by FRS 26 measurement category is given in note 1(a).

At the end of 2014, the loans secured by mortgages were available for sale. See note 31 for further details.

## **Notes to the Financial Statements**

| 15 Investments (continued) Parent  |                 |                 |
|--|-----------------|-----------------|
|  | Unrestrict      | ted funds       |
| Shares in subsidiary undertakings  | 2014            | 2013            |
|  | £000            | £000            |
| Cost: At 1 January and 31 December   | 50              | 50              |
| •  |                 |                 |
| Revaluation: At 1 January  | 376,260         | 340,285         |
| Revaluation of group undertakings  | (4,078)         | 35,975          |
| At 31 December   | 372,182         | 376,260         |
| Net book value:  |                 |                 |
| At 31 December   | 372,232         | 376,310         |
| At 1 January   | 376,310         | 340,335         |
| The above investments are unlisted, and include £42,958,000 (2013: £40,310,00 undertakings outside the UK. | 00) relating    | to subsidiary   |
| •  | Endowme         | ent funds       |
| Other financial investments  | 2014            | 2013            |
|  | £000            | 000£            |
| Cost:<br>At 1 January  | 20 022          | 26,536          |
| Additions  | 28,033<br>2,745 | 20,536<br>3,524 |
| Disposals  | (1,630)         | (2,027)         |
| At 31 December   |                 |                 |
| At 01 December   | 29,148          | 28,033          |
|  | 29,148          | 28,033          |
| Revaluation: At 1 January  | 29,148<br>4,504 | 1,816           |
| Revaluation:   | <del></del>     |                 |
| Revaluation:<br>At 1 January   | 4,504           | 1,816           |
| Revaluation: At 1 January Gains  | 4,504<br>305    | 1,816<br>2,688  |
| Revaluation: At 1 January Gains At 31 December   | 4,504<br>305    | 1,816<br>2,688  |

Other financial investments are non-current, and consist of listed equity and debt securities, including £6,096,000 (2013: £5,237,000) relating to investments outside the UK.

## **Notes to the Financial Statements**

### 16 Group derivative financial instruments

The trading subsidiaries utilise non-hedge derivatives to mitigate equity price risk arising from investments held at fair value.

|                        | 2014                                    |                             |                                 |   |                             |                                 |
|------------------------|---|-----------------------------|---------------------------------|---|-----------------------------|---------------------------------|
|                        | Contract/<br>notional<br>amount<br>£000 | Fair value<br>asset<br>£000 | Fair value<br>liability<br>£000 | Contract/<br>notional<br>amount<br>£000 | Fair value<br>asset<br>£000 | Fair value<br>liability<br>£000 |
| General business       |   |                             |                                 |   |                             |                                 |
| Equity/Index contracts |   |                             |                                 |   |                             |                                 |
| Options                | -                                       | -                           | -                               | 30,000                                  | 158                         | -                               |

All balances are current.

The notional amount above reflects the aggregate of individual derivative positions on a gross basis and so gives an indication of the overall scale of the derivative transaction. It does not reflect current market values of the open positions.

Derivative fair value assets are recognised within other financial investments (note 15).

### 17 Group debtors arising out of insurance operations

### (a) Group debtors arising out of direct insurance operations

|                                 | General<br>business<br>£000 | 2014<br>Long-term<br>business<br>£000 | Total<br>£000    | General<br>business<br>£000 | 2013<br>Long-term<br>business<br>£000 | Total<br>£000    |
|---------------------------------|-----------------------------|---------------------------------------|------------------|-----------------------------|---------------------------------------|------------------|
| Policyholders<br>Intermediaries | 24,469<br>40,645            | -                                     | 24,469<br>40,645 | 25,456<br>43,287            | 18                                    | 25,474<br>43,287 |
|                                 | 65,114                      |                                       | 65,114           | 68,743                      | 18                                    | 68,761           |
| Current<br>Non-current          | 63,114<br>2,000             | -                                     | 63,114<br>2,000  | 66,743<br>2,000             | 18<br>-                               | 66,761<br>2,000  |

### (b) Group debtors and creditors arising out of reinsurance operations

Where there are legal rights of set off, reinsurance debtors and creditors within the same party have been netted off to show the net debtor or creditor that will actually be settled.

### **Notes to the Financial Statements**

### 17 Group debtors arising out of insurance operations (continued)

### (c) Impairment of debtors

The trading subsidiaries have recognised a charge of £454,000 (2013: credit of £71,000) in the profit and loss account, reflecting an updated assessment of the level of impairment of insurance and other debtors during the year. Impairments are recognised within administrative expenses with the exception of impairment of investments which are recognised within other charges.

There has been no significant change in the recoverability of the group's debtors, for which no collateral is held. The directors consider that the amounts are recoverable at their carrying values, which are stated net of an allowance for doubtful debts for those debtors that are individually determined to be impaired.

Movement in the group allowance for doubtful debts:

| Balance at 1 January   | £000<br>323 | £000<br>882 |
|------------------------|-------------|-------------|
| Movement in the year   | (109)       | (559)       |
| Balance at 31 December | 214         | 323         |

2014

2013

The group allowance for doubtful debts includes a provision of £214,000 (2013: £303,000) in respect of debtors that are individually determined to be impaired based on an assessment of their ageing profile and credit rating at the reporting date.

Included within debtors is £4,927,000 (2013: £5,379,000) overdue but not impaired, of which £4,111,000 (2013: £4,676,000) is not more than three months overdue at the reporting date.

| 18 Tangible assets                 | Computer    | Motor    | Office    |         |
|------------------------------------|-------------|----------|-----------|---------|
| Group                              | equipment   | vehicles | equipment | Total   |
|                                    | £000        | £000     | £000      | £000    |
| Cost:                              |             |          |           |         |
| At 1 January 2014                  | 30,179      | 2,878    | 6,506     | 39,563  |
| Additions ·                        | 2,433       | 525      | 526       | 3,484   |
| Acquisition                        | -           | -        | 12        | 12      |
| Exchange movements                 | (48)        | -        | (37)      | (85)    |
| Disposals                          | (5,947)     | (787)    | (1,227)   | (7,961) |
| At 31 December 2014                | 26,617      | 2,616    | 5,780     | 35,013  |
| Depreciation:                      |             |          |           |         |
| At 1 January 2014                  | 24,536      | 1,156    | 5,301     | 30,993  |
| Charge for the year                | 2,129       | 476      | 422       | 3,027   |
| Exchange movements                 | (19)        | -        | (32)      | (51)    |
| Disposals                          | (5,922)     | (507)    | (1,149)   | (7,578) |
| At 31 December 2014                | 20,724      | 1,125    | 4,542     | 26,391  |
| Net book value at 31 December 2014 |             |          |           |         |
| General business                   | 5,893       | 1,491    | 1,238     | 8,622   |
| Net book value at 1 January 2014   | <del></del> |          |           |         |
| General business                   | 5,643       | 1,722    | 1,205     | 8,570   |
|                                    |             |          |           |         |

None of the tangible assets noted above relate to the parent company.

### **Notes to the Financial Statements**

#### 19 Retirement benefit schemes

Defined benefit pension plans

The trading subsidiaries' main scheme is a defined benefit scheme for UK employees, which includes two discrete sections, the EIO Section and the Ansvar Section. The assets of the scheme are held separately from those of the group by the Trustee of the Ecclesiastical Insurance Office plc Staff Retirement Benefit Fund (the Fund). The Fund is subject to the Statutory Funding Objective under the Pensions Act 2004. An independent qualified actuary appointed by the Trustee is responsible for undertaking triennial valuations to determine whether the Statutory Funding Objective is met. Pension costs for the scheme are determined by the Trustee, having considered the advice of the actuary and having consulted with the employer. The most recent triennial valuation was at 31 December 2013. Lycetts Holdings Limited also operates a defined benefit plan. As disclosed in 2013, the Irish plan was closed on 31 March 2014 and has been accounted for as a curtailment and settlement as shown in the tables below. Actuarial valuations were reviewed and updated by the actuaries at 31 December 2014 for FRS 17 purposes.

Since 2000, a trading subsidiary has been the sponsoring employer for the Ecclesiastical Insurance Office plc Pension and Life Assurance Scheme (EIOPLA). This is a defined benefit scheme that has been closed to new entrants since 1 July 1998, providing benefits to pensioners of Methodist Insurance plc, a company with a similar culture and whose insurance risks, excluding terrorism, are fully reinsured by the trading subsidiary. The assets of the scheme are held separately from those of the group, and are invested with an insurance company under a Group Funding policy. The most recent triennial valuation was at 1 January 2011.

The EIOPLA has not previously been reported within the group accounts and, while it has not been material from a group perspective, the scheme should have been included within the group results. The financial effects of the scheme have therefore been included in the consolidated statement of financial activities, the consolidated profit and loss account and the consolidated statement of total recognised gains and losses for 2014.

The scheme has consistently been in a surplus position but as the recoverability of any surplus is uncertain the asset is derecognised, with any gains or losses relating to the scheme being eliminated in the year. As a result, there would have been no change to the net assets of the group if the scheme had previously been included in the results. Due to the immateriality of the scheme, and the impact of the derecognition of the surplus, prior year results have not been restated. Instead, the scheme has been brought into the group financial statements for 2014, and is shown as a transfer in in the reconciliation of plan assets and reconciliation of defined benefit obligations shown below. Had the prior year comparative been restated, the effect on the financial statements would have been a £24,000 increase in profit for the year and no change to the balance sheet.

The trading subsidiaries also operate a number of defined contribution pension schemes, for which contributions by the group are disclosed in note 8.

| Group  | 2014<br>£000         | 2013<br>£000         |
|--|----------------------|----------------------|
| The amounts recognised in the balance sheet are determined as follows:  Present value of funded obligations  Fair value of plan assets | (291,709)<br>310,047 | (270,812)<br>303,358 |
| Surplus  | 18,338               | 32,546               |
| Restrictions on asset recognised Related deferred tax liability  | (563)<br>(3,555)     | (258)<br>(6,458)     |
| Net asset in the balance sheet   | 14,220               | 25,830               |
| The following is the analysis of the net pension asset for financial reporting purposes:   |                      |                      |
| Net pension asset Net pension liability  | 16,855<br>(2,635)    | 25,830<br>-          |
|  | 14,220               | 25,830               |

## **Notes to the Financial Statements**

| 19 Retirement benefit schemes (continued)   |                                   |                              |
|---|-----------------------------------|------------------------------|
| The amounts recognised in the consolidated profit and loss account are as follows:  | 2044                              | 2012                         |
|   | 2014<br>£000                      | 2013<br>£000                 |
| Current service costs   | 4,281                             | 4,065                        |
| Total, included in net operating expenses   | 4,281                             | 4,065                        |
|   |                                   |                              |
| Expected return on scheme assets Interest cost on scheme liabilities  | 18,873                            | 15,287                       |
| Total, included in other finance income   | (12,135)<br>6,738                 | <u>(10,623)</u><br>4,664     |
| Total, included in other infance income   |                                   | 4,004                        |
| The amounts recognised in the consolidated statement of total recognised gains and losses are as follows:   |                                   |                              |
| Actuarial losses  | (21,385)                          | (7,888)                      |
| Change in asset restriction   | 383                               | (258)                        |
| •   | (21,002)                          | (8,146)                      |
| The actual return on pension plan assets was a gain of £16,199,000 (2013: £29,784,00  | 0 gain).                          |                              |
| The principal actuarial assumptions (expressed as weighted averages) were as follows  | :                                 |                              |
|   | 2014                              | 2013                         |
| Discount rate   | 3.67%                             | 4.60%                        |
| Inflation (RPI)   | 3.08%                             | 3.49%                        |
| Inflation (CPI)   | 2.09%                             | 2.70%                        |
| Expected return on plan assets  | 6.32%                             | 5.59%                        |
| Future salary increases   | 4.46%                             | 4.86%                        |
| Future increase in pensions in deferment  | 2.14%                             | 2.74%                        |
| Future pension increases (RPI)  | 3.08%                             | 3.49%                        |
| Future pension increases (CPI)  | 2.08%                             | 2.70%                        |
| The expected return on plan assets was determined by considering the expected return underlying the current investment policy. Expected yields on fixed interest investment redemption yields as at the balance sheet date. Expected returns on equity and prope term real rates of return experienced in the respective markets.  Mortality rate | nents are base<br>rty investments | ed on gross<br>reflect long- |
| The average life expectancy in years of a pensioner retiring at age 65, at the balance s  |                                   |                              |
|   | 2014                              | 2013                         |
| Male<br>Female  | 23.8<br>25.5                      | 25.5<br>27.7                 |
| The average life expectancy in years of a pensioner retiring at age 65, 20 years after the follows:   |                                   |                              |
|   | 2014                              | 2013                         |
| Male  | 26.1                              | 27.9                         |
| Female  | 20.1<br>27.7                      | 30.2                         |
| remale  | 21.1                              | 30.2                         |
| Plan assets are comprised as follows:   | 2014                              | 2013                         |
|   | £000                              | £000                         |
| Equities  | 153,363                           | 176,292                      |
| Bonds   | 106,064                           | 88,905                       |
| Cash  | 17,925                            | 15,835                       |
| Other   | 32,695                            | 22,326                       |
|   | 310,047                           | 303,358                      |
|   |                                   |                              |

## **Notes to the Financial Statements**

### 19 Retirement benefit schemes (continued)

The movements in the fair value of scheme assets and the defined benefit obligation over the year are as follows:

| The movements in the rail value of scheme assets and the defined bene | an obligation over the year are | as follows. |
|---|---------------------------------|-------------|
|   | 2014                            | 2013        |
|   | £000                            | £000        |
| Scheme assets   |                                 |             |
| As at 1 January   | 303,358                         | 275,637     |
| Transfer in   | 2,947                           | -           |
| Pension benefits paid and payable                                     | (11,497)                        | (5,642)     |
| Contributions paid  | 3,597                           | 3,492       |
| Expected return on scheme assets                                      | 18,873                          | 15,287      |
| Actuarial (losses)/gains recognised in STRGL                          | (2,674)                         | 14,497      |
| Assets distributed on settlements                                     | (4,416)                         | -           |
| Exchange differences  | (141)                           | 87          |
| As at 31 December   | 310,047                         | 303,358     |
| Defined benefit obligation  | <u></u>                         |             |
| As at 1 January   | 270,812                         | 239,268     |
| Transfer in   | 2,259                           | -           |
| Current service cost  | 4,281                           | 4,065       |
| Pension benefits paid and payable                                     | (11,497)                        | (5,642)     |
| Interest cost   | 12,135                          | 10,623      |
| Actuarial losses recognised in STRGL                                  | 18,711                          | 22,385      |
| Liabilities extinguished on settlements/curtailments                  | (4,828)                         | -           |
| Exchange differences  | (164)                           | 113         |
| As at 31 December   | 291,709                         | 270,812     |
| Restriction on asset recognised                                       |                                 |             |
| As at 1 January   | 258                             | _           |
| Transfer in   | 688                             | _           |
| Change in asset restriction   | (383)                           | 258         |
| As at 31 December   | 563                             | 258         |
|   |                                 |             |

The restriction on the asset recognised in the current year relates to the EIOPLA. This scheme is in surplus at the year end date but, due to uncertainty over the recoverability of the surplus, no asset has been recognised. In the prior year, the restriction on the asset recognised related to the Lycetts pension scheme. As this scheme is in deficit at the end of the current year no asset restriction is required.

| History of group experience gains and losses  | 2014                 | 2013                 | 2012                 | 2011                 | 2010                 |
|---|----------------------|----------------------|----------------------|----------------------|----------------------|
|   | £000                 | £000                 | £000                 | £000                 | £000                 |
| Present value of defined benefit obligations Fair value of scheme assets                | (291,709)<br>310,047 | (270,812)<br>303,358 | (239,268)<br>275,637 | (215,292)<br>250,101 | (213,740)<br>237,440 |
| Surplus   | 18,338               | 32,546               | 36,369               | 34,809               | 23,700               |
| Experience adjustments on scheme liabilities<br>Experience adjustments on scheme assets | 4,416<br>(2,674)     | 127<br>14,497        | (828)<br>17,862      | 6,656<br>(18,102)    | 3,046<br>17,111      |

The cumulative amount of actuarial losses recognised in the consolidated statement of total recognised gains and losses since the 2002 financial year is £42,192,000 (2013: £21,190,000).

The contribution expected to be paid by the trading subsidiaries during the year ending 31 December 2015 is £3.1 million.

## **Notes to the Financial Statements**

| 19 Retirement benefit schemes (continued)  Post-employment medical benefits  The trading subsidiaries operate a post-employment medical benefit scheme. The assumptions and the frequency of valuation are similar to those used for the defined berefit. |   | _  |
|---|---|--|
| The amounts recognised in the balance sheet are determined as follows:  | 2014<br>£000                                  | 2013<br>£000                                       |
| Present value of unfunded obligations Related deferred tax asset  | 12,546<br>(2,508)                             | 11,744<br>(2,349)                                  |
| Net obligations in the balance sheet  | 10,038  | 9,395  |
| The amounts recognised in the consolidated profit and loss account are as follows:  |   |  |
| Current service cost  | 33  | 116  |
| Total, included in net operating expenses   | 33  | 116  |
| Interest cost on scheme liabilities, netted against other finance income  | 517   | 667  |
| The amounts recognised in the consolidated statement of total recognised gains and losses are as follows:   |   |  |
| Total actuarial (losses)/gains  | (491)   | 3,654  |
| The movements in the obligations over the year are as follows: At 1 January Current service cost Benefits paid Other finance income Actuarial losses/(gains) At 31 December   | 11,744<br>33<br>(239)<br>517<br>491<br>12,546 | 14,810<br>116<br>(195)<br>667<br>(3,654)<br>11,744 |
| The main actuarial assumption is a long-term increase in medical costs of 12.0% (2013:  | 12.0%).                                       |  |
| The effect of a 1% movement in the assumed medical cost trend is as follows:  |   |  |
|   | Increase<br>£000                              | Decrease<br>£000                                   |
| Effect on the aggregate of the current service cost and interest cost<br>Effect on the medical benefit obligation   | 105<br>2,833                                  | (82)<br>(2,206)                                    |

## **Notes to the Financial Statements**

| Profit       | 20 Reserves   |            |            |           |               |
|--|---|------------|------------|-----------|---------------|
| Group         reserve £0000         account £0000         funds £0000         Total £0000           Group Balance at 1 January         14,279         363,993         33,365         411,696 (21,079)         . (1,696)         . (21,079)         .  |   |            |            |           |               |
|  |   |            |            |           | Total         |
| Group         Balance at 1 January         14,279         363,993         33,365         411,637           Currency translation differences         (1,696)         - (21,079)         - (1,596)         - (21,079)         - (21,   |   |            |            |           |               |
| Currency translation differences         (1,696)         (21,079)         (21,079)         (21,079)         (21,079)         (21,079)         (21,079)         (21,079)         (21,079)         (21,079)         (21,079)         (21,079)         (21,079)         (21,079)         (21,079)         (21,079)         (21,079)         (21,079)         (21,079)         (21,077)         <  | Group .   |            |            |           |               |
| Content on deferred tax relating to pension asset   C21,079   C2   | Balance at 1 January                                  | 14,279     | 363,993    | 33,365    | 411,637       |
| Actuarial losses relating to other retirement benefits   4,277   4,277   4,0491   4,9491      |   | (1,696)    | -          | -         |               |
| Actuarial losses relating to other retirement benefits   - (491)   - (491)   - (491)   |   | -          |            | -         |               |
| Dense   Pare     |   | -          | 4,277      | -         | 4,277         |
| Novement on deferred tax relating to other retirement benefits   98   298   30,001   |   | -          | (491)      | -         | (491)         |
| Petitement benefits   98   28,424   2,477   30,901     Balance at 31 December   12,583   375,222   35,842   423,647     Balance at 31 December   12,583   375,222   35,842   423,647     Balance at 31 December   12,583   375,222   35,842   423,647     Balance at 31 December   12,583   75,222   35,842   423,647     Balance at 1 January   2,012   376,260   33,365   20,000     Balance at 1 January   2,012   376,260   33,365   311,637     Balance at 1 January   2,012   376,260   33,365   411,637     Balance at 31 December   1,393   25,012     Coutgoing resources   23,619  |   |            | (,         |           | (40.7         |
| Dunestricted funds   Income Revaluation   Income    |   | -          | 98         | -         | 98            |
| Numestricted funds   Income   Revaluation   funds   reserve   funds   funds   reserve   funds   funds   funds   reserve   funds   f    | Transfer from profit and loss account                 |            | 28,424     | 2,477     | 30,901        |
| Income   Revaluation   Endowments   Founds   F   | Balance at 31 December                                | 12,583     | 375,222    | 35,842    | 423,647       |
| Parent         £000         £000         £000         £000         £000           Parent         £000         £000         £000         £000           Balance at 1 January         2,012         376,260         33,365         411,637           Incoming resources         23,619         -         1,393         25,012           Outgoing resources         (10,008)         -         (103)         (10,111)           Revaluation of group undertakings         -         (4,078)         -         (4,078)           Other investment gains         -         -         1,187         1,187           Balance at 31 December         15,623         372,182         35,842         423,647           Endowment funds are expendable endowments.         2014         2013         2000         2000           Profit for the financial year         5         2014         2013         2000         2000           Profit for the financial year         30,901         49,421         2014         2013         2000         2000         2000         2000         2000         2000         2000         2000         2001         2014         2013         2014         2013         2014         2013         2014         2  |   | Unrestri   | cted funds |           |               |
| Parent         £000         £000         £000         £000           Balance at 1 January         2,012         376,260         33,365         411,637           Incoming resources         23,619         -         1,393         25,012           Outgoing resources         (10,008)         -         (1003)         (10,111)           Revaluation of group undertakings         -         (4,078)         -         (4,078)           Other investment gains         -         -         1,187         1,187           Balance at 31 December         15,623         372,182         35,842         423,647           Endowment funds are expendable endowments.         2014         2013         £000         £000           Profit for the financial year         30,901         49,421         2013         £000         £000           Profit for the financial year         (18,891)         (14,274)         141,637         376,490           Other recognised gains and losses relating to the year         12,010         35,147           Net movement in shareholders' funds         12,010         35,147           Opening shareholders' funds         12,010         376,490           Closing shareholders' funds         243,647         411,637      <   |   | Income R   | evaluation | Endowment |               |
| Parent         Balance at 1 January         2,012         376,260         33,365         411,637           Incoming resources         23,619         - 1,393         25,012           Outgoing resources         (10,008)         - (103)         (10,111)           Revaluation of group undertakings         - (4,078)         - (4,078)         - (4,078)         - (4,078)         1,187         1,187           Other investment gains         - 1,187         2,136         2013         2013         2000         2000         2000         1,000         1,000         1,000         1,001         3,634         1,001         3,634   |   |            |            |           |               |
| Balance at 1 January         2,012         376,260         33,365         411,637           Incoming resources         23,619         - 1,393         25,012           Outgoing resources         (10,008)         - (4,078)         (4,078)           Other investment gains         - (4,078)         - 1,187         1,187           Balance at 31 December         15,623         372,182         35,842         423,647           Endowment funds are expendable endowments.         2014         2013         2000         2000           Profit for the financial year         2014         2013         2000         2000           Profit for the financial year         30,901         49,421         41,637         41,637         35,147           Other recognised gains and losses relating to the year         (18,891)         (14,274)         41,637         376,490           Closing shareholders' funds         411,637         376,490         423,647         411,637         276,490           Closing shareholders' funds         423,647         411,637         2014         2013         2014         2013         2014         2013         2014         2013         2014         2013         2014         2013         2014         2013         2014         2013   | Parent  | £000       | £000       | £000      | £000          |
| Outgoing resources         (10,008)         - (103)         (10,111)           Revaluation of group undertakings         - (4,078)         - (4,078)         - (4,078)           Other investment gains         - (1,034)         1,187         1,187           Balance at 31 December         15,623         372,182         35,842         423,647           Endowment funds are expendable endowments.           21 Reconciliation of movements in group shareholders' funds         2014         2013         2004         2013         2004         2013         2004         2013         2006         2000         2001         2014         2013         2014         2013         2014         2013         2000         2000         2000         2000         2000         2000         2000         2000         2000         2000         2000         2000         2000  |   | 2,012      | 376,260    | 33,365    | 411,637       |
| Revaluation of group undertakings         4,078         - (4,078)         - (1,187)         1,187           Balance at 31 December         15,623         372,182         35,842         423,647           Endowment funds are expendable endowments.           21 Reconciliation of movements in group shareholders' funds           2014 £013 £000         £0000           Profit for the financial year         30,901 £000         £0000           Other recognised gains and losses relating to the year         (18,891) £1,637         £14,274           Net movement in shareholders' funds         12,010 35,147           Opening shareholders' funds         411,637 376,490           Closing shareholders' funds         411,637 376,490           Closing shareholders' funds         22 Minority interests         Ecclesiastical state of the   | Incoming resources                                    | 23,619     | -          | 1,393     | 25,012        |
| Other investment gains         -         -         1,187         1,187           Balance at 31 December         15,623         372,182         35,842         423,647           Endowment funds are expendable endowments.           21 Reconciliation of movements in group shareholders' funds           2014 £000         £000           Frofit for the financial year         30,901         49,421           Other recognised gains and losses relating to the year         (18,891)         (14,274)           Net movement in shareholders' funds         12,010         35,147           Opening shareholders' funds         411,637         376,490           Closing shareholders' funds         423,647         411,637           22 Minority interests           Minority interests comprise the 8.625% Non-Cumulative Irredeemable Preference shares in Ecclesiastical Insurance Office plc and in the prior year also comprised the Lycetts minority interests (see note 12).         2014         2013           £000         £000         £000           8.625% Non-cumulative Irredeemable Preference Shares         106,450         105,503           Lycetts minority interests         3,634   |   | (10,008)   | -          | (103)     | (10,111)      |
| Balance at 31 December         15,623         372,182         35,842         423,647           Endowment funds are expendable endowments.           21 Reconciliation of movements in group shareholders' funds           2014 2013 £000         2014 £000         2013 £000         £000         £000         £000         £000         £000         £000         £000         £000         £000         £000         £000         £014,274         £   |   | -          | (4,078)    | •         |               |
| Endowment funds are expendable endowments.           21 Reconciliation of movements in group shareholders' funds           2014 2013 £000 £000           Profit for the financial year         30,901 49,421           Other recognised gains and losses relating to the year         (18,891) (14,274)           Net movement in shareholders' funds         12,010 35,147           Opening shareholders' funds         411,637 376,490           Closing shareholders' funds         423,647 411,637           22 Minority interests         Minority interests comprise the 8.625% Non-Cumulative Irredeemable Preference shares in Ecclesiastical Insurance Office plc and in the prior year also comprised the Lycetts minority interests (see note 12).           2014 2013 £000 £000           8.625% Non-cumulative Irredeemable Preference Shares         106,450 105,503 105,503 105,503 1,634           Lycetts minority interests         3,634   | -   | <u>-</u> _ | -          |           |               |
| 21 Reconciliation of movements in group shareholders' funds           2014         2013           £000         £0000           £000         £0000           Profit for the financial year         30,901         49,421           Other recognised gains and losses relating to the year         (18,891)         (14,274)           Net movement in shareholders' funds         12,010         35,147           Opening shareholders' funds         411,637         376,490           Closing shareholders' funds         423,647         411,637           22 Minority interests         Minority interests comprise the 8.625% Non-Cumulative Irredeemable Preference shares in Ecclesiastical Insurance Office plc and in the prior year also comprised the Lycetts minority interests (see note 12).         2014         2013           £000         £000         £000         £000           8.625% Non-cumulative Irredeemable Preference Shares         106,450         105,503           Lycetts minority interests         3,634  | Balance at 31 December                                | 15,623     | 372,182    | 35,842    | 423,647       |
| Profit for the financial year         2014 £000         2010 £000           Other recognised gains and losses relating to the year         (18,891)         (14,274)           Net movement in shareholders' funds         12,010         35,147           Opening shareholders' funds         411,637         376,490           Closing shareholders' funds         423,647         411,637           22 Minority interests         Minority interests comprise the 8.625% Non-Cumulative Irredeemable Preference shares in Insurance Office plc and in the prior year also comprised the Lycetts minority interests (see note 12).         Ecclesiastical £000           8.625% Non-cumulative Irredeemable Preference Shares         106,450         105,503           Lycetts minority interests         - 3,634   | Endowment funds are expendable endowments.            |            |            |           |               |
| Profit for the financial year Other recognised gains and losses relating to the year Net movement in shareholders' funds Opening shareholders' funds Closing shareholders' | 21 Reconciliation of movements in group shareholders  | funds      |            | •         |               |
| Profit for the financial year Other recognised gains and losses relating to the year Net movement in shareholders' funds Opening shareholders' funds Closing shareholders' |   |            |            | 2014      | 2013          |
| Other recognised gains and losses relating to the year(18,891)(14,274)Net movement in shareholders' funds12,01035,147Opening shareholders' funds411,637376,490Closing shareholders' funds423,647411,63722 Minority interests423,647411,637Minority interests comprise the 8.625% Non-Cumulative Irredeemable Preference shares in Insurance Office plc and in the prior year also comprised the Lycetts minority interests (see note 12).2014<br>£0002013<br>£0008.625% Non-cumulative Irredeemable Preference Shares106,450105,503<br>105,503Lycetts minority interests3,634  |   |            |            |           |               |
| Other recognised gains and losses relating to the year(18,891)(14,274)Net movement in shareholders' funds12,01035,147Opening shareholders' funds411,637376,490Closing shareholders' funds423,647411,63722 Minority interests423,647411,637Minority interests comprise the 8.625% Non-Cumulative Irredeemable Preference shares in Insurance Office plc and in the prior year also comprised the Lycetts minority interests (see note 12).2014<br>£0002013<br>£0008.625% Non-cumulative Irredeemable Preference Shares106,450105,503<br>105,503Lycetts minority interests3,634  | Profit for the financial year                         |            |            | 30.901    | 49.421        |
| Opening shareholders' funds 376,490 Closing shareholders' funds 423,647 411,637  22 Minority interests Minority interests comprise the 8.625% Non-Cumulative Irredeemable Preference shares in Ecclesiastical Insurance Office plc and in the prior year also comprised the Lycetts minority interests (see note 12).  2014 2013 £000 £000  8.625% Non-cumulative Irredeemable Preference Shares Lycetts minority interests - 3,634  |   |            |            | •         |               |
| Closing shareholders' funds  22 Minority interests  Minority interests comprise the 8.625% Non-Cumulative Irredeemable Preference shares in Ecclesiastical Insurance Office plc and in the prior year also comprised the Lycetts minority interests (see note 12).  2014 2013 £000 £000  8.625% Non-cumulative Irredeemable Preference Shares  Lycetts minority interests  106,450 105,503  Lycetts minority interests  - 3,634  | Net movement in shareholders' funds                   |            |            | 12,010    | 35,147        |
| 22 Minority interests Minority interests comprise the 8.625% Non-Cumulative Irredeemable Preference shares in Ecclesiastical Insurance Office plc and in the prior year also comprised the Lycetts minority interests (see note 12).  2014 2013 £000 £000  8.625% Non-cumulative Irredeemable Preference Shares  Lycetts minority interests  106,450 105,503  Lycetts minority interests  - 3,634  | Opening shareholders' funds                           |            |            | 411,637   | 376,490       |
| Minority interests comprise the 8.625% Non-Cumulative Irredeemable Preference shares in Ecclesiastical Insurance Office plc and in the prior year also comprised the Lycetts minority interests (see note 12).  2014 2013 £000 £000  8.625% Non-cumulative Irredeemable Preference Shares Lycetts minority interests  106,450 105,503  1,634   | Closing shareholders' funds                           |            |            | 423,647   | 411,637       |
| £000         £000           8.625% Non-cumulative Irredeemable Preference Shares         106,450         105,503           Lycetts minority interests         -         3,634  | Minority interests comprise the 8.625% Non-Cumulative |            |            |           | cclesiastical |
| 8.625% Non-cumulative Irredeemable Preference Shares Lycetts minority interests  106,450 105,503 - 3,634   |   | •          | -          | •         | 2013          |
| Lycetts minority interests 3,634   |   |            |            | £000      | £000          |
|  |   |            |            | 106,450   |               |
|  | Lycolic milenty melocic                               |            |            | 106,450   |               |

### **Notes to the Financial Statements**

| 23 Insurance liabilities and reinsurance assets  |               |         |
|--|---------------|---------|
|  | 2014          | 2013    |
| Group  | £000          | £000    |
| Gross  |               |         |
| Claims outstanding                               | 564,380       | 569,179 |
| Unearned premiums                                | 161,624       | 186,642 |
| Technical provision for linked liabilities       | 94,324        | 92,446  |
| Equalisation provision                           | 25,299        | 25,837  |
| Total gross insurance liabilities                | 845,627       | 874,104 |
| Recoverable from reinsurers                      |               |         |
| Claims outstanding                               | 107,331       | 89,472  |
| Unearned premiums                                | <u>50,134</u> | 43,121  |
| Total reinsurers' share of insurance liabilities | 157,465       | 132,593 |
| Net  |               |         |
| Claims outstanding                               | 457,049       | 479,707 |
| Unearned premiums                                | 111,490       | 143,521 |
| Technical provision for linked liabilities       | 94,324        | 92,446  |
| Equalisation provision                           | 25,299_       | 25,837  |
| Total net insurance liabilities                  | 688,162       | 741,511 |

The equalisation provision, established in accordance with the Prudential sourcebook for Insurers, is required by Schedule 3 to SI2008/410 to be included within technical provisions, notwithstanding that it does not represent a liability at the balance sheet date. It is in addition to the provisions required to meet the anticipated ultimate cost of settling outstanding claims at the balance sheet date. The provision has reduced shareholders' funds by £25,299,000 (2013: £25,837,000) and increased the balance on the general business technical account and increased the loss before taxation for the year by £538,000 (2013: decrease of £247,000).

### (a) General business insurance contracts

The outcome of the ultimate settlement cost of outstanding general insurance claims is inherently uncertain. Such uncertainty includes:

- whether a claim event has occurred or not and how much it will ultimately settle for;
- variability in the speed with which claims are notified and in the time taken to settle them, especially complex cases resolved through the courts;
- changes in the business portfolio affecting factors such as the number of claims and their typical settlement costs, which may differ significantly from past patterns;
- new types of claim, including latent claims, which arise from time to time:
- changes in legislation and court attitudes to compensation, which may apply retrospectively;
- the way in which certain reinsurance contracts (principally liability) will be interpreted in relation to unusual/latent claims where aggregation of claimants and exposure over time are issues; and
- whether all such reinsurances will remain in force over the long term.

### **Notes to the Financial Statements**

### 23 Insurance liabilities and reinsurance assets (continued)

### (i) Reserving methodology

Reserving for non-life insurance claims is a complex process and the trading subsidiaries adopt recognised actuarial methods, and, where appropriate, other calculations and statistical analysis. Actuarial methods used include chain ladder, the Bornhuetter-Ferguson and average cost methods.

Chain ladder methods extrapolate paid amounts, incurred amounts (paid claims plus case estimates) and the number of claims or average cost of claims, to ultimate claims based on the development of previous years. This method assumes that previous patterns are a reasonable guide to future developments. Where this assumption is felt to be unreasonable, adjustments are made or other methods such as Bornhuetter-Ferguson or average cost are used. The Bornhuetter-Ferguson method places more credibility on expected loss ratios for the most recent loss years. For smaller portfolios the materiality of the business and data available may also shape the methods used in reviewing reserve adequacy.

The selection of results for each accident year and for each portfolio depends on an assessment of the most appropriate method. Sometimes a combination of techniques is used. The average weighted term to payment is calculated separately by class of business and is based on historic settlement patterns.

#### (ii) Calculation of uncertainty margins

To reflect the uncertain nature of the outcome of the ultimate settlement cost of claims an uncertainty margin is added to the best estimate. The addition for uncertainty is assessed primarily by the Thomas Mack actuarial method, based on at least the 75th percentile confidence level for each portfolio. For smaller portfolios where the Thomas Mack method cannot be applied, provisions are calculated at a level intended to provide an equivalent probability of sufficiency. Where the standard methods cannot allow for changing circumstances then additional uncertainty margins are added and are typically expressed as a percentage of outstanding claims. This approach generally results in a favourable release of provisions in the current financial year, arising from the settlement of claims relating to previous financial years.

### (iii) Calculation of provisions for latent claims

The trading subsidiaries adopt commonly used industry methods including those based on claims frequency and severity and benchmarking.

### (iv) Discounting

General insurance outstanding claims provisions are undiscounted, except for certain designated long-tail classes of business for which discounted provisions are held in the following territories:

|                        | Mean term of discount Discount rate liabilities |              |      |      |  |
|------------------------|---|--------------|------|------|--|
| Geographical territory | 2014  | 2013         | 2014 | 2013 |  |
| UK and Ireland         | 0.8% to 3.3%                                    | 0.4% to 3.8% | 14   | 15   |  |
| Canada                 | 1.3% to 3.0%                                    | 1.1% to 3.2% | 14   | 14   |  |
| Australia              | 2.3%  | 3.3%         | 4    | 5    |  |

The above rates of interest are based on government bond yields of the relevant currency and term at the reporting date. Adjustments are made, where appropriate, to reflect portfolio assets held and to allow for future investment expenses. At the year end the undiscounted gross outstanding claims provision was £606,259,000 (2013: £626,418,000).

At 31 December 2014, it is estimated that a fall of 1% in the discount rates used would increase the trading subsidiaries' net outstanding claims provision by £13,865,000 (2013: £12,402,000). Financial investments backing these liabilities are not hypothecated across general insurance classes of business. The sensitivity of the trading subsidiaries' profit or loss and other equity reserves to interest rate risk, taking into account the mitigating effect on asset values, is provided in note 1 (h).

### **Notes to the Financial Statements**

### 23 Insurance liabilities and reinsurance assets (continued)

#### (v) Assumptions

The trading subsidiaries follow a process of reviewing their reserves for outstanding claims on a quarterly basis. This involves an appraisal of each portfolio with respect to ultimate claims liability for the recent exposure period as well as for earlier periods, together with a review of the factors that have the most significant impact on the assumptions used to determine the reserving methodology. The work conducted on each portfolio is subject to an internal peer review and management sign-off process.

The most significant assumptions in determining the undiscounted general insurance reserves are the anticipated number and ultimate settlement cost of claims, and the extent to which reinsurers will share in the cost. Factors which influence decisions on assumptions include legal and judicial changes, significant weather events, other catastrophes, subsidence events, exceptional claims or substantial changes in claims experience and developments in older or latent claims. Significant factors influencing assumptions about reinsurance are the terms of the reinsurance treaties, the anticipated time taken to settle a claim and the incidence of large individual and aggregated claims.

#### (vi) Changes in assumptions

There are no significant changes in assumptions.

### (b) Long-term insurance contracts

#### (i) Assumptions

The most significant assumptions in determining long-term business reserves are as follows:

#### Mortality

An appropriate base table of standard mortality is chosen depending on the type of contract. Where prudent, an allowance is made for future mortality improvements based on trends identified in population data.

#### Investment returns

Projected investment returns are based on actual yields for each asset class less an allowance for credit risk, where appropriate. The risk adjusted yields after allowance for tax and investment expenses for the current valuation are as follows:

|  | 2014       | 2013       |
|--|------------|------------|
|  | Non-profit | Non-profit |
| UK government bonds: non-linked          | 1.52%      | 2.76%      |
| UK government bonds: index-linked        | -0.98%     | -0.31%     |
| Corporate debt instruments: index-linked | -0.32%     | 0.42%      |

The investment return assumption is determined by calculating an overall yield on all cash flows projected to occur from the portfolio of financial assets which are assumed to back the relevant class of liabilities. This is in accordance with a modification to PRA Rule INSPRU 3.1.35R, which was granted in September 2011. For indexlinked assets, the real yield is shown.

## **Notes to the Financial Statements**

### 23 Insurance liabilities and reinsurance assets (continued)

Funeral plans renewal expense level and inflation

Numbers of policies in force and both projected and actual expenses are considered when setting the base renewal expense level. The unit renewal expense assumption for this business is £2.70 per annum (2013: £2.70 per annum). Additionally, now the business volumes are expected to fall, a number of expenses have been reserved for in a separate exercise. A reserve for these expenses is held at £4.8 million.

Expense inflation is set with reference to the index-linked UK government bond rates of return, and published figures for earnings inflation, and is assumed to be 3.68% per annum (2013: 4.05%).

#### Tax

It has been assumed that tax legislation and rates applicable at 1 January 2014 will continue to apply. All in-force business is classed as protection business and is expected to be taxed on a profits basis.

#### (ii) Changes in assumptions

Projected investment returns have been revised in line with the changes in the actual yields of the underlying assets. As a result, liabilities have increased by £7.3 million (2013: £1.9 million decrease).

Changes to unit renewal expense assumptions (described in (i) above) had no effect on insurance liabilities (2013: £0.4 million increase).

### (iii) Sensitivity analysis

The sensitivity of the result before tax to changes in the key assumptions used to calculate long-term business insurance liabilities is shown in the following table. No account has been taken of any correlation between the assumptions.

|  |            |          | 01                 |            | increase/            |
|--|------------|----------|--------------------|------------|----------------------|
|  |            | ·        | Change in variable | (decrease  | e) in profit<br>2013 |
| Variable                                   |            |          | Variable           | £000       | £000                 |
| Deterioration in annuitant mortality       |            |          | +10%               | 500        | 100                  |
| Improvement in annuitant mortality         |            |          | -10%               | (600)      | (100)                |
| Increase in fixed interest/cash yields     |            |          | +1%pa              | 1,000      | (1,400)              |
| Decrease in fixed interest/cash yields     |            |          | -1%pa              | (1,700)    | (1,100)              |
| Worsening of base renewal expense level    |            |          | +10%               | (600)      | (500)                |
| Improvement in base renewal expense level  |            |          | -10%               | 500        | 500                  |
| Increase in expense inflation              |            |          | +1%pa              | (900)      | (700)                |
| Decrease in expense inflation              |            |          | -1%pa              | 700        | 600                  |
| (iv) Available capital resources           |            |          |                    |            |                      |
|  | Non-profit | Share-   | Total              |            |                      |
|  | life       | holders' | life               | Other      | Group                |
|  | fund       | fund     | business           | activities | total                |
| 2014                                       | £000       | £000     | £000               | £000       | £000                 |
| Total reserves                             | (1,314)    | 43,008   | 41,694             | 381,953    | 423,647              |
| Adjustments to assets/liabilities          | 7,500      | (7,500)  |                    | (52,209)   | (52,209)             |
| Total available capital resources          | 6,186      | 35,508   | 41,694             | 329,744    | 371,438              |
| Policyholder liabilities                   |            |          |                    |            | <u> </u>             |
| - life insurance business                  | 94,324     |          | 94,324             |            |                      |
| Net actuarial liabilities on balance sheet | 94,324     | •        | 94,324             |            |                      |

### **Notes to the Financial Statements**

| 23 Insurance liabilities and reinsurance a  | ssets (continued) |                   |                  |                     |                     |
|---|-------------------|-------------------|------------------|---------------------|---------------------|
| 2013 Total reserves Adjustments to assets/liabilities                                   | (1,136)<br>7,500  | 41,515<br>(7,500) | 40,379<br>-      | 371,258<br>(76,617) | 411,637<br>(76,617) |
| Total available capital resources   | 6,364             | 34,015            | 40,379           | 294,641             | 335,020             |
| Policyholder liabilities - life insurance business Net actuarial liabilities on balance | 92,446<br>92,446  | <u>-</u>          | 92,446<br>92.446 |                     |                     |
| sheet   | 92,446            |                   | 92,446           |                     |                     |

Total reserves of the non-profit fund represents the net profit or loss generated by this fund not transferred, to date, to the shareholders' fund. The life shareholders' fund is the balance of group reserves in the life business. Available capital resources of the life business include an allowance for solvency reserves which do not meet the recognition criteria in the accounts.

Other activities include the general insurance business of group companies, and consequently all group capital not required to meet the solvency requirements of the general business is available to meet the solvency requirements of the life business. The available capital resources in the non-profit life fund, subject to the regulatory capital requirements of the fund itself, are available to meet requirements elsewhere in the group. The capital requirements of the life business are based on the PRA capital requirements.

The trading subsidiaries use both their Individual Capital Assessment and Individual Capital Guidance as tools for determining capital requirements and their sensitivity to various risks. These risks are managed by means of their underwriting strategy, reinsurance strategy, investment strategy, and management control framework.

### (v) Movements in life capital

| 2014   | Non-profit<br>life<br>fund<br>£000 | Share-<br>holders'<br>fund<br>£000 | Total<br>life<br>business<br>£000 |
|--|------------------------------------|------------------------------------|-----------------------------------|
| Published capital resources as at 31 December 2013 | 6,364                              | 34,015                             | 40,379                            |
| Effect of new business                             | 44                                 | -                                  | 44                                |
| Variance between actual and expected experience    | 146                                | -                                  | 146                               |
| Effect of changes to valuation interest rates      | (642)                              | -                                  | (642)                             |
| Effect of change to expense assumption             | (23)                               | -                                  | (23)                              |
| Effect of change to inflation assumption           | 120                                | -                                  | 120                               |
| Other movements                                    | <u> 177</u>                        | 1,493                              | 1,670                             |
| Capital resources as at 31 December 2014           | 6,186                              | 35,508                             | 41,694                            |

Assumptions, and the effect of changes in these assumptions on profit, are covered in sections b(i) to b(iii) of this note.

## **Notes to the Financial Statements**

| 24 Provisions for other risks and continge | nt liabilities          |   |  |               |
|--|-------------------------|---|--|---------------|
| (a) Provisions  Group                      | Deferred<br>tax<br>£000 | Regulatory<br>and legal<br>provisions<br>£000 | Restructuring<br>and other<br>provisions<br>£000 | Total<br>£000 |
| At 1 January 2014                          | 30,991                  | 3,462   | 3,248  | 37,701        |
| Additional provisions                      | =                       | -   | 1,130  | 1,130         |
| Used during year                           | -                       | -   | (1,669)  | (1,669)       |
| Not utilised                               | -                       | (1,440)                                       | (1,137)  | (2,577)       |
| Exchange differences                       | -                       | -   | (6)  | (6)           |
| Other movements                            | (1,508)                 |   |  | (1,508)       |
| At 31 December 2014                        | 29,483                  | 2,022   | 1,566  | 33,071        |

### Regulatory and legal provisions

The trading subsidiaries operate in the financial services industry and are subject to regulatory requirements in the normal course of business, including contributing towards any levies raised on UK general and life business. The provisions reflect an assessment by the trading subsidiaries of their share of the total potential levies.

In addition, from time to time the trading subsidiaries receive complaints from customers and, while the majority relate to cases where there has been no customer detriment, we recognise that we have provided, and continue to provide, advice and services across a wide spectrum of regulated activities. We therefore believe that it is prudent to hold a provision for costs of customer complaints relating to services provided. The trading subsidiaries continue to reassess the ultimate level of complaints expected and the appropriateness of the provision, which reflects the potential redress and associated administration costs that would be payable in relation to any complaints we may uphold. Further administration costs in relation to invalid claims are also included in the provision.

### Restructuring and other provisions

The provision for restructuring and other costs relates to costs in respect of redundancies, dilapidations and deferred consideration.

### (b) Contingent liabilities

As reported in the 2013 annual report and accounts, a subsidiary of the group is in correspondence with HM Revenue and Customs regarding the treatment of its preference share capital for group tax purposes. While the issue is still not fully resolved, further correspondence has brought more clarity and we now believe that we have adequately provided for any additional tax cost to the group. We no longer believe that there is a contingent liability in respect of this issue in addition to the amount provided.

## **Notes to the Financial Statements**

| 25 Deferred tax   |         |         |
|---|---------|---------|
|   | 2014    | 2013    |
| Group   | £000    | £000    |
| The potential net provision for deferred tax provided in the financial statements is as f | ollows: |         |
| Unrealised investment gains   | 31,997  | 32,511  |
| Retirement benefit assets   | 1,047   | 4,109   |
| Depreciation in excess of capital allowances  | (1,652) | (1,242) |
| Other timing differences  | (2,231) | (3,594) |
| Net provision for deferred tax  | 29,161  | 31,784  |
| Movements in the net deferred tax provision are analysed as follows:                      |         |         |
| At 1 January  | 31,784  | 29,529  |
| Charged to income   | 1,652   | 6,862   |
| Credited to income - resulting from reduction in tax rate                                 | •       | (4,883) |
| Credited to equity  | (4,298) | (898)   |
| Charged to equity - resulting from reduction in tax rate                                  | -       | 609     |
| Exchange differences  | 23      | 565_    |
| At 31 December  | 29,161  | 31,784  |
| The net provision for deferred tax is disclosed in the financial statements as follows:   |         |         |
| Amount included in provisions for other risks   | 29,483  | 30,991  |
| Amount included in other debtors  | (1,369) | (3,316) |
| Amount included in net pension assets   | 3,555   | 6,458   |
| Amount included in retirement benefit obligations   | (2,508) | (2,349) |
|   | 29,161  | 31,784  |

The trading subsidiaries have unused tax loss relief of £4,278,000 (2013: £4,428,000) arising from life business and capital transactions, which are available for offset against future profits. No deferred tax asset has been recognised due to the unpredictability of future profit streams.

## **Notes to the Financial Statements**

| 26 Other creditors including taxation and social security                       |            |        |
|---|------------|--------|
|   | 2014       | 2013   |
| Group   | £000       | £000   |
| Amounts falling due within one year:  |            |        |
| Other creditors   | 26,605     | 27,312 |
| Taxation  | 6,007      | 2,837  |
|   | 32,612     | 30,149 |
| Amounts falling due after more than one year:                                   |            |        |
| Other creditors .   | <u>759</u> | 1,099  |
|   | 759        | 1,099  |
|   | 33,371     | 31,248 |
| Included in other creditors are obligations under lease purchase contracts due: |            |        |
| In one year or less   | 538        | 630    |
| Between one and five years  | 721        | 1,007  |
|   | 1,259      | 1,637  |

### Parent

Creditor balances of the company primarily relate to donations approved for payment at the year end date, including those in the course of payment and accrued commitments for longer-term funding of specific projects.

### 27 Notes to the cash flow statement

# (a) Reconciliation of group result on ordinary activities before tax to net cash flow from operating activities

|  | 2014     | 2013     |
|--|----------|----------|
|  | £000     | £000     |
| Profit on ordinary activities before tax               | 44,577   | 64,310   |
| Depreciation charges                                   | 3,027    | 4,235    |
| Amortisation of goodwill and other intangibles         | 6,105    | 5,324    |
| Share of loss/(profit) of associate                    | 102      | (14)     |
| Profit on disposal of associate                        | (86)     | -        |
| Unrealised gains on investments                        | (2,707)  | (31,726) |
| Decrease in net general insurance technical provisions | (50,669) | (2,612)  |
| Loss/(profit) relating to long-term business           | 178      | (676)    |
| Other interest payable                                 | 87       | 124      |
| Realised investment gain                               | (1,586)  | (9,288)  |
| (Gain)/loss on sale of tangible fixed assets           | (13)     | 119      |
| Movement in other debtors and creditors                | 10,210   | 15,460   |
| Exchange and other non-cash movements                  | 13       | (71)     |
| Net cash inflow from operating activities              | 9,238    | 45,185   |

## **Notes to the Financial Statements**

### 27 Notes to the cash flow statement (continued)

### (b) Movements in cash, portfolio investments and financing

| Group                                      | At 1<br>January<br>2014<br>£000 | Cash flow<br>£000 | Changes in<br>long-term<br>business<br>£000 | Exchange<br>and other<br>non-cash<br>movements<br>£000 | At 31<br>December<br>2014<br>£000 |
|--|---------------------------------|-------------------|---|--|-----------------------------------|
| Cash at bank and in hand                   | 134,656                         | 6,631             | (729)                                       | (649)  | 139,909                           |
| Shares and other variable yield securities | 327,307                         | (6,121)           | -   | 845  | 322,031                           |
| Fixed income securities                    | 657,201                         | (43,439)          | (326)                                       | · (5,092)  | 608,344                           |
| Land and buildings                         | 48,604_                         | 21,611            |   | 2,595  | 72,810                            |
|  | 1,167,768                       | (21,318)          | (1,055)                                     | (2,301)  | 1,143,094                         |

### 28 Operating leases

Group annual commitments and payments under non-cancellable operating leases were as follows:

| •                                       |          | 2014      | •        | Ü        | 2013      |       |
|---|----------|-----------|----------|----------|-----------|-------|
|   | Premises | Equipment | Other    | Premises | Equipment | Other |
| Commitments                             | £000     | £000      | £000     | £000     | £000      | £000  |
| Expiring:                               | •        |           |          |          |           |       |
| Within one year                         | 166      | 44        | <b>1</b> | 879      | 314       | -     |
| Between two and five                    |          |           |          | 747      | 524       | 5     |
| years                                   | 1,015    | 528       | -        | 141      | 524       | 3     |
| Over five years                         | 1,015    |           |          | 780_     | 13        | -     |
| Total                                   | 2,196    | 572       | 1        | 2,406    | 851       | 5     |
| Payments included in operating expenses | 2,979    | 890       | 51       | 3,017    | 978       | 50    |

### 29 Capital commitments

At the year end the group had capital commitments of £63,000 relating to computer equipment (2013: £1,685,000) and £37,000 relating to office equipment (2013: £nil).

## **Notes to the Financial Statements**

| 30 Subsidiaries and associate undertakings (i) Group undertakings The company's interest in group undertakings at 31 December  | er 2014 is as follows: |                            |                        |
|--|------------------------|----------------------------|------------------------|
| Subsidiary undertakings<br>Incorporated and operating in Great Britain,<br>engaged in investment, insurance and financial<br>services or other insurance-related business: | Share capital          | Holding of sl<br>Parent Si | nares by:<br>ubsidiary |
| Ecclesiastical Insurance Group plc   | Ordinary shares        | 100%                       | -                      |
| Ecclesiastical Insurance Office plc  | Ordinary shares        | _                          | 100%                   |
| Ecclesiastical Underwriting Management Limited   | Ordinary shares        | -                          | 100%                   |
| Ecclesiastical Financial Advisory Services Limited   | Ordinary shares        | -                          | 100%                   |
| Ecclesiastical Investment Management Limited   | Ordinary shares        | -                          | 100%                   |
| Ecclesiastical Life Limited  | Ordinary shares        | _                          | 100%                   |
| South Essex Insurance Holdings Limited   | Ordinary shares        | -                          | 100%                   |
| South Essex Insurance Brokers Limited  | Ordinary shares        | -                          | 100%                   |
| Lycetts Holdings Limited   | Ordinary shares        | -                          | 100%                   |
| Lycett, Browne-Swinburne & Douglass Limited  | Ordinary shares        | -                          | 100%                   |
| Lycetts Financial Services Limited   | Ordinary shares        | -                          | 100%                   |
| Highflyer Bloodstock Agency Limited  | Ordinary shares        | -                          | 100%                   |
| Farmers & Mercantile Insurance Brokers Limited   | Ordinary shares        | -                          | 100%                   |
| Incorporated and operating in Great Britain, engaged in retail of goods and services:  |                        |                            |                        |
| Edentree Investment Management Limited   | Ordinary shares        | -                          | 100%                   |
| Incorporated in Great Britain, dormant:  |                        |                            |                        |
| E.I.O. Trustees Limited  | Ordinary shares        | _                          | 100%                   |
| Lycetts Limited  | Ordinary shares        | _                          | 100%                   |
| Lycetts Hamilton Limited   | Ordinary shares        | -                          | 100%                   |
| Hydra House Limited  | Ordinary shares        | -                          | 100%                   |
| Farmers & Mercantile Insurance Brokers (York) Limited  | Ordinary shares        | -                          | 100%                   |
| Farmdirect Insurance Services Limited  | Ordinary shares        | -                          | 100%                   |
| Incorporated and operating in Australia, engaged in insurance business:  |                        |                            |                        |
| Ansvar Insurance Limited   | Ordinary shares        | -                          | 100%                   |
| Incorporated in Australia, dormant:  |                        |                            |                        |
| EA Insurance Services Pty Limited  | Ordinary shares        | -                          | 100%                   |

### **Notes to the Financial Statements**

#### 30 Subsidiaries and associate undertakings (continued)

#### (ii) Associate undertaking

At the end of the prior year Lycetts Holdings Limited had a 40% shareholding in its associate Amlin Plus Limited, an insurance services company. This interest was disposed of on 20 May 2014.

The group's interest in Amlin Plus Limited, an unlisted company incorporated in the United Kingdom, was as follows.

|                          | Period to Year ende |            |
|--------------------------|---------------------|------------|
|                          | 20 May 31 December  | er         |
|                          | <b>2014</b> 201     | 13         |
| Group's share of:        | <b>£000</b> £00     | 00         |
| Revenue                  | <b>163</b> 51       | 13         |
| Expenses                 | (265)(49            | 99)        |
| (Loss)/profit before tax | <b>(102)</b> 1      | 14         |
| Tax credit/(charge)      | 22                  | <u>(5)</u> |
| (Loss)/profit after tax  | (80)                | 9          |
| Share of assets          | - 1,16              | <b>57</b>  |
| Share of liabilities     | - (77               | 77)        |

All the entities listed are included within the consolidated financial statements. Voting rights are in line with the holdings of ordinary shares.

The financial statements of Ecclesiastical Insurance Office plc and Ecclesiastical Insurance Group plc, the parent companies of the main trading groups, are publicly available, therefore a detailed analysis of their results is not presented here. Copies of the financial statements are available from the registered office as shown on page 2.

In accordance with the exemption available under Financial Reporting Standard 8 'Related Party Disclosures', no disclosure is given of transactions within the group that have been eliminated on consolidation or transactions with wholly-owned group companies.

### 31 Post balance sheet event

On 20 January 2015, Ecclesiastical Financial Advisory Services Limited entered into an agreement to transfer its mortgage business to Holmesdale Building Society. The transfer was completed on 1 February for consideration of £6,084,000, of which £5,260,000 was received in cash, with retentions of £824,000 payable over the next seven years.

At the year end date, the carrying value of loans secured by mortgages (see note 15) had been reduced by a market value adjustment of £666,000. On completion of the transfer of business, a loss of £19,000 was realised on disposal.