# ALLCHURCHES TRUST LIMITED

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2013 ANNUAL REPORT

# 2013 Annual Report

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# **Directors**

Board of directors

Sir Philip Mawer DLitt, LLD *Chairman* M A Chamberlain OBE, Hon LLD, FCA The Venerable A J Cooper BA, MA, CQSW

H F Hart MA C Smith, Barrister

The Rt Revd W N Stock BA, Dip Theol

Ms D P Wilson BA (Hons), FCII

Sir Laurie Magnus Bt

Mr D Christie BA, BSc (Econ), Dip Ed

**Company Secretary** 

Mrs R J Hall FCIS

Registered and Head Office Beaufort House, Brunswick Road, Gloucester GL1 1JZ Tel 0845 777 3322

Company Registration

Number

1043742

**Charity Registration** 

Number

263960

Auditor

Deloitte LLP,

Chartered Accountants & Statutory Auditor,

1 Little New Street, London EC4A 3TR

**Bankers** 

National Westminster Bank plc,

21 Eastgate Street, Gloucester GL1 1NH

**Solicitors** 

Farrer & Co

66 Lincoln's Inn Fields

London WC2A 3LH

# Chairman's Foreword

2013 was a year of transition both for Allchurches Trust Limited (ATL) and for its primary asset, the Ecclesiastical Insurance Group (EIG)

### People

In ATL, my predecessor as Chairman, Nick Sealy, retired at the Annual General Meeting on 4 July. Nick had been a Director of EIG for over 10 years between 1999 and 2009 (for six of them acting as the company's Chairman) and Chairman of ATL for four years. He led both the company and the charity with great skill, markedly increasing the overall level of giving by the company to its owner and therefore by ATL to the Church and its other beneficiaries, and greatly improving the professionalism and general governance of the charity. Nick is, in every sense, a hard act to follow and both ATL and EIG owe him a very great debt.

In Ecclesiastical Insurance Office plc (EIO), changes in the senior executive management team saw Mark Hews succeed Michael Tripp as Group Chief Executive and Jacinta Whyte (the head of the firm's Canadian branch) assume the leadership of the Group's general insurance business. The new leadership team is settling down well and facing up to the challenges of running the business with energy and determination.

#### Investments

EIG reported a substantial profit of £65 million in 2013. This was largely built on the back of outstanding performance by the Group's award-winning investment team. Whilst property insurance delivered generally strong returns, the frequency and severity of liability claims continued to impact underwriting profitability as a whole. The new management team is strongly focussed on restoring overall underwriting profitability, in the UK and the company's branches overseas.

For 2013, EIO provided a total grant to ATL of £12.5 million £4 million of this was paid during the year, the balance being paid in March 2014 after EIO's audited accounts were available

ATL's Capital Endowment Fund also benefited from above average investment returns. The size of the Fund rose from £28.5 million to £33.4 million, an increase of 17.1%

### **Grants and Donations**

Overall ATL made donations totalling £9.5 million in 2013. As we received only £4 million from EIO during 2013 itself, we were not able to increase our block grants to dioceses and cathedrals in the year but, thanks to prudent reserving, we were able to maintain them at a similar level to 2012. In total, we made block grants of £6.2 million to dioceses and £1.2 million to cathedrals

In addition we donated over £2 million in response to individual applications received from parish churches, cathedrals, chanties and schools, slightly more than the equivalent figure for 2012. We shall be reviewing the level of our block grants to dioceses and cathedrals in 2014, in the light of the increased grant received from EIO in March this year. If we can prudently increase these grants, and then sustain them at the increased level, we will

### **Moving Forward**

I mentioned earlier that 2013 was a year of transition for ATL and EIG 2014 will see us build on the firm foundations previously laid down

The Board of Ecclesiastical has committed itself to a clear and demanding three year strategy. The Board's vision is to become the most trusted and ethical specialist financial services Group, giving £50 million to charity over the period 2014-16.

In ATL, we plan to focus in the year ahead on

- Introducing in April 2014 a facility to apply for grants online, which will also improve the information available to the Board to help manage the grants distribution process
- Gathering views and information from stakeholders in preparation for a major review of our Grants policy in 2015
- Strengthening relationships with key stakeholders in the churches and elsewhere, and improving communication about our activities and purpose

# Chairman's Foreword

### **Thanks**

Finally, I wish to record my sincere thanks to my fellow Trustees and the staff of ATL, and to our professional advisers, for the support they have given me as I have taken on my new role and for their unstituting efforts over the past year. It is an honour to chair ATL and my predecessor has left it in good shape. We face an exciting as well as challenging future as we seek to build the very significant contribution that ATL makes to the Church and to the service of the community. There can be few greater privileges

Sir Philip Mawer

# **Trustees' Report - Strategic Report**

The directors present their strategic report, annual report and review together with the audited financial statements for the year ended 31 December 2013. The directors are responsible for the general control and management of the administration of the charity. They are therefore the charity trustees. In this report they are referred to as 'the Board'.

### Constitution

Allchurches Trust Limited ('ATL') was incorporated in 1972 in England and Wales. It is a company limited by guarantee not having a share capital and is a registered charity

The governing documents are the Memorandum and Articles of Association

# Strategic Report

### Objects and future activities

The objects of ATL are to promote the Christian Religion, to contribute to the funds of any charitable institutions, associations, funds or objects and to carry out any charitable purpose

The Board confirms that it has referred to the guidance contained in the Charity Commission's general guidance on public benefit when reviewing ATL's aims and objectives and in planning future activities and setting the grant-making policy for the year

ATL has adopted the following priorities in meeting its objectives for the year ahead

- support for the mission of the Dioceses and Cathedrals of the Church of England by way of annual grants,
- support for requests from churches of other Christian denominations and communities,
- a Special Projects Fund for requests having a broad impact on the UK Christian community with an emphasis on training and development of lay and ordained people, evangelism and church growth,
- an overseas project fund to support the Christian church and communities in accordance with its grant-making policy,
- a bias to requests from churches in areas of deprivation, which promote growth in the church and which have a community focus, and
- evidence of sustainability and feedback on impact and progress for larger projects

### Review of the company's business

### Overview

ATL had a successful year and was able to maintain its financial support to the Church and other charitable institutions with distributions of £9.5 million (2012 £9.5 million). At the year-end date, total charity funds were £41.1 6 million (2012 £376.5 million) and total group assets were £1,521.2 million (2012 £1,516.5 million).

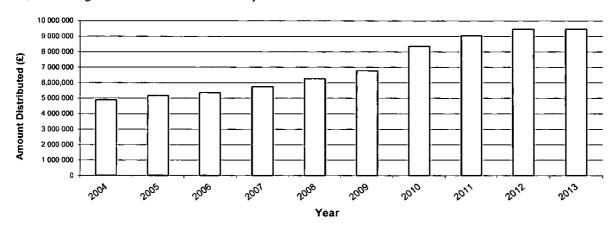
The charitable distributions of ATL are shown in its statement of financial activities on page 17

No significant change in activities occurred in the year or to the date of this report. The company uses the facilities and services provided by Ecclesiastical Insurance Office plc for administrative support. The company continues to have adequate available resources to continue its charitable activities.

# Trustees' Report - Strategic Report

# Achievements and performance Distributions

ATL has steadily increased distributions to dioceses, cathedrals, parishes and other charitable organisations since 1972, distributing £70 6 million over the last 10 years



During 2013, ATL allocated charitable distributions amounting to £9,467,000. A breakdown of these grants is as follows

	2013		2012	
	£000	No	£000	No
Dioceses	6,256	123	6,216	120
Cathedrals	1,427	164	1,433	160
Parishes and other charities	1,784	933	1,816	1,047
	9,467	1,220	9,465	1,327

### Dioceses and cathedrals

The majority of ATL's donations are used to support the dioceses and cathedrals of the Church of England Dunng the year, ATL allocated donations of £7 7 million (2012 £7 6 million) to those beneficiaries

Grants were largely used as follows

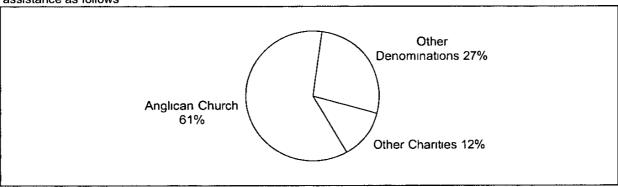
- supporting deployment of clergy in parishes, particularly within areas of greatest need,
- funding specific mission and outreach initiatives,
- training of lay and ordained people,
- resourcing and developing music in cathedrals, and
- repairs and maintenance of the fabric of cathedrals

# **Trustees' Report - Strategic Report**

### Anglican churches, churches of other denominations and the Christian community

ATL responds to requests for financial assistance from Anglican churches, churches of other denominations, the Christian community and other charitable organisations in accordance with its grant-making policy. In general, ATL supports appeals from churches for building and restoration projects, the repair of church fabric and church community initiatives, and from religious charities and charities preserving the UK heritage.

During 2013, ATL made charitable distributions from its general fund in response to appeals for financial assistance as follows



### Special project fund

This fund was established in 1999. Its purpose is to support a small number of projects on a larger basis. During the year, ATL provided funds to support church growth initiatives such as 'Back to Church Sunday' and 'Leading your Church into Growth', work at the Arthur Rank Centre in respect of the rural church, and the training of senior church leaders.

### Overseas projects fund

This fund was established in 2005. During the prior year ATL allocated funds amounting to £121,000 to support Christian causes overseas. In the current year, subsidiary companies operating in Australia and Canada donated £229,000 (2012 £357,000) to charitable causes in those countries.

# Delivering public benefit

Some examples of recent grants are listed below, which highlight some of the charity's achievements and performance. The charity's beneficiaries provided much positive feedback on the value and impact of ATL's contributions.

### St Mary's Church - Abergavenny, Monmouthshire

Financial assistance was given towards the refurbishment of a chapel within the church to enable it to be used for services and other activities, and to preserve the church's Jesse Tree

### St Michael and All Angels Church - Alphington, Devon

A donation was made towards an extension to the church to accommodate kitchen, servery and toilet facilities, and within the church for a gallery to be installed with meeting rooms

### Bingham Methodist Church - Nottingham

A grant was given towards the demolition of the existing church building to enable a Christian Community Centre to be built, to include a multi-functional worship space

### Guildford Cathedral - Surrey

A donation was made towards major refurbishment of the cathedral, in particular to the removal of asbestos in all the ceiling vaults

### First Comber Presbyterian Church - County Down, Northern Ireland

Financial assistance was given towards the extension of the church to link the church building with the church halls' complex, thereby creating a new hub for families and the wider community

### St Elizabeth's Church of Ireland - Dundonald, Belfast

A donation was given to create an extension to the church to provide a welcome area, a coffee bar, a new entrance to the church and new toilet facilities

# Trustees' Report - Strategic Report

St Mary's Church - Ferndown, Dorset

A grant was given to extend the church to accommodate a new hall foyer, to create a youth room and office area, and to install a new boiler plant

St Andrew's Kirk - Helensburgh, Argyll and Bute

Financial assistance was given towards the demolition of two halls and to replace them with a new hall providing community rooms, studies for ministers, and kitchen and toilet facilities

St Paul's Church of Ireland - Glenageary, County Dublin

A grant was given to assist with repairs to the church's fabric, including external re-pointing and improvements to the electrics and heating

St Colman's Roman Catholic Church - Massforth, County Down

Financial assistance was given to repair the roof, including lead repairs, the replacement of rainwater goods and the insulation of the roof

Bishop Hannington Memorial Church - Hove, East Sussex

A donation was given towards the redevelopment of the church centre adjacent to the church. The work included a new entrance area, new toilet facilities and ramped access

Holy Trinity Church - Nailsea, Bristol

A grant was made towards the refurbishment of the church hall, kitchen and meeting rooms, and the creation of a new cafeteria area

Lincoln Cathedral

A grant was given to enable the cathedral to sponsor a stonemason for a year

North Bolton Methodist Mission - Lancashire

Financial assistance was given towards the building of a new church on the site of an existing one. The new building will have facilities to benefit both the church and the community

Totland Methodist Church - Isle of Wight

A donation was given towards the construction of a new church which will be a flexible, multi-use building for use by both church and community

The Collegiate Church of St Mary - Warwick

A grant was given towards major restoration work to the Beauchamp Chapel within the church. The work includes repairs to masonry and to the roof

Talitha Koum Community - Ipswich, Suffolk

Financial assistance was given to build residential accommodation to help women recover from addiction and to inspire them to be free to realise their potential

Painswick and Stroud Area Local Ministries - Gloucestershire

A donation was given to develop a sustained sports-based Christian ministry among disadvantaged youth in Stroud, Gloucestershire

Beachy Head Chaplaincy Team - East Sussex

A grant was made towards the refurbishment of a building that will be used in the organisation's work with suicide intervention and search and rescue

St Luke's Hospice - Sheffield

Financial assistance was given to extend and refurbish the hospice, including the development of a new chapel and installation of a bed-lift allowing patients to access the gardens

Better Together Trust - West Malling, Kent

A donation was given to support a project to explore how different Christian traditions and other faith communities can better work together towards social justice

The Deeper Network - Romford, Essex

A grant was given to refurbish a shop to enable it to become a place where young people may find pastoral support and share the Gospel

Ottery St Mary United Reformed Church - Devon

Financial assistance was given to make repairs to the church and the adjacent hall. The work included re-slating roofs and the strengthening of a wall

# **Trustees' Report - Strategic Report**

St Andrew's Episcopal Church - Ardrossan, Ayrshire

A donation was made towards the restoration of both the church and church hall, including roof repairs, the repointing of stonework and the repair of windows

East Cheshire Area Quaker Meeting - Stockport

A grant was made to rebuild the meeting house in Stockport, as the existing building was beyond economic repair

Waen Congregational Chapel - Denbighshire

Financial assistance was given to extend the chapel's meeting room, to provide a quiet room and to provide parking spaces for the disabled

St Mary the Virgin Church - Trelystan, Powys

A donation was made towards major repairs to the timber frame of the church, the renewal of the church's rainwater goods and the construction of a French drain

### Financial review

### Incoming resources

The Trust received a grant of £4 0 million (2012 £4 0 million) from the Ecclesiastical group during the year. In accordance with its reserves policy, the Trust retained in unrestricted funds, at the start of the year, cash reserves sufficient to meet 2013 distributions to its regular beneficiaries at a similar level to the prior year, together with additional grants already committed. The Trust has since received additional grants from Ecclesiastical of £8.5 million in respect of the Group results for 2013. Over the year, funds available for future distributions have fallen by £5.7 million.

Other income of ATL comprises interest received from cash on deposit, and dividend and interest income on its endowment fund investment portfolio

The income of ATL is shown in its statement of financial activities on page 17

### Investment performance

In 2013 improving economic fundamentals in the developed world led to strong equity market returns in the US, UK and Europe though weak commodity prices and slower growth in China held back some of the emerging markets. The gilt market generated negative returns as rising yields led to capital losses, but the corporate bond market fared better as credit spreads continued to decline. ATL's Capital Endowment Fund made a total return of 17.4% (2012. 14.9%), compared with a 15.5% (2012. 11.8%) return of the WM Chanty Monitor, an independent external benchmark. The value of the Fund increased from £28.5m to £33.4m over the year.

### Trading subsidiaries

The principal activities of the trading subsidiaries throughout and at the end of the year remain the provision of general insurance and a range of financial services in the United Kingdom and overseas. A list of these undertakings is given in note 30.

The company's trading subsidiaries reported a profit of £54 7m (2012 profit of £17 5m) as shown in the consolidated statement of financial activities on page 18. Investment performance continued to be strong, but was once again offset by general business underwriting losses arising from liability business particularly in the UK and Ireland, and uneconomically high reinsurance costs in Australia Actions have been taken by the trading subsidiaries to address the performance of its general business operations, including withdrawal from the motor insurance market and the non-charitable care sector in the UK, as well as entering into a 100% quota share arrangement for property business in Australia, as reported in the consolidated accounts of Ecclesiastical Insurance Office plc. The group increased its stake in Lycetts Holdings Limited, an insurance broking group, during the year to 75%. It is envisaged that this stake will increase further during the forthcoming year. Trading conditions in the year remained challenging for Lycetts, particularly for the commercial and bloodstock divisions, with profit before tax falling compared to the prior year.

Copies of the Ecclesiastical Insurance Office plc accounts are available from the registered office, as shown on page 2, and are provided to members of ATL

# **Trustees' Report - Strategic Report**

### Principal risks and uncertainties facing the company

The major risks to which the company is exposed are reviewed by the Board with the aid of external advisers Systems have been established to mitigate these risks

Details of the financial risk management objectives and policies of ATL and its exposures are disclosed in note 1 to the financial statements ATL is exposed to financial risk through its investments in subsidiary undertakings, its cash on deposit and its endowment portfolio of investments held. In respect of its investments in subsidiaries, ATL is subject to the financial risks within those undertakings, in particular that the proceeds from the trading subsidiaries' financial assets are not sufficient to fund the obligations arising from their insurance contracts. The most important components of financial risk are interest rate risk, credit risk, currency risk and equity price risk. Further details of the financial risks of the trading subsidiaries can be found in the Risk Management section of the Strategic Report in the accounts of Ecclesiastical Insurance Office plc. In respect of its cash deposits and its endowment portfolio investments, ATL is exposed to interest rate risk, credit risk, currency risk and equity price risk.

# Trustees' Report - Governance and Decision Making

### Governing body

The body responsible for the management, actions and decisions of the company is the Board of directors. The Board meets five times a year. The Board has established an Investment Committee and a Nominations Committee.

### **Board proceedings**

The Board seeks to ensure that all activities comply with UK law and regulatory guidance, and come within agreed charitable objectives. Its work includes setting the strategic direction of the charity, developing the objectives, reviewing the performance of trading subsidiaries and delivering the outcomes for which the charity was established

Board procedures have been established setting out a framework for the conduct of directors, with clear guidelines as to the standard of behaviour, responsibilities, and best practice expected of directors in fulfilling their obligations to ATL

Directors are able, where appropriate, to take independent professional advice at no personal expense so that they are able to fulfil their role

### Appointments to the Board

The Board aims to have a diverse group of directors, with a balance of necessary skills and experience and which is broadly representative of the community it serves. Dialogue with representatives from the Church and wider community it serves takes place in identifying potential candidates for the Board. All appointments to the Board are made on merit and to fulfil a specific function or need. The Board will engage external search consultants if appropriate.

#### **Board of directors**

The names of the directors of the company at the date of this report are stated on page 2

Mr W M Samuel resigned as a director on 24 January 2013 and Mr N J E Sealy resigned as chairman and director on 4 July 2013 Sir Philip Mawer was appointed as chairman on 4 July 2013 and Mr D Christie and Sir Laurie Magnus were appointed as directors on 20 June 2013

The directors are covered by qualifying third party indemnity provisions which were in place throughout the year and remain in force at the date of this report

### **Election of directors**

In accordance with the Articles of Association, the Board may at any time appoint any person to be a director either to fill a casual vacancy or in addition to the existing directors. Any such director appointed shall retire at the following annual general meeting and be eligible for re-election by the members. In certain circumstances the Articles of Association permit a member to propose for election a director in general meetings.

The Rt Revd W N Stock, The Venerable A J Cooper and Ms D P Wilson retire by rotation and, being eligible, offer themselves for re-election at the forthcoming annual general meeting

### Induction and training

New directors are supported through an induction process which includes a formal presentation covering all aspects of the role. In addition, directors participate in a continuing professional development programme

### Members

In accordance with the Memorandum and Articles of Association, the company in general meeting may admit any person to membership provided the total number of members does not exceed 50. In the event of the company being wound up, the liability of each of the members is limited to £1.

# **Trustees' Report - Governance and Decision Making**

### Charitable and political contributions

During the course of the year the company and its subsidiary undertakings distributed from their resources £10 0 million (2012 £10 1 million) for charitable purposes. A summary of these distributions is set out in note 12. Details of grants have been submitted to the Charity Commission.

As a charity, ATL is not able to make political donations. It is the policy of ATL's main trading subsidiaries not to make political donations.

### Reserves policy

ATL's main income is derived from a cyclical industry. The directors believe that it is desirable, so far as possible, to maintain stability of charitable distributions to its regular beneficiaries. In order to provide this stability it is their policy to retain, in reserve, cash funds at a level at least equivalent to the amount allocated for distribution to those beneficiaries in the previous financial year. In addition, reserves are held where ATL has committed to longer-term funding for specific projects and for grants which have been deferred subject to the satisfaction of agreed conditions.

Reserves at the end of the financial year amounted to £1.9 million (2012 £7.6 million), which excludes the additional grant of £8.5m paid by Ecclesiastical after the year end

### Investment policy

Full details of the company's investments in subsidiary and associate undertakings are disclosed in note 30. The principal investment objective in relation to ATL's Capital Endowment Fund is to maximise long-term investment returns through a diversified portfolio with an acceptable risk profile. Invested funds are normally expected to fall within the following ranges.

Equities	60% - 80%
Fixed interest securities	10% - 30%
Property	0% - 10%
Cash	0% - 20%
Unquoted investments	0% - 5%

The Board regularly reviews the appropriateness of the investment strategy. The Board's principal obligation is to promote and protect the financial interests of ATL and of its beneficiaries. The endowment fund's performance will normally be reviewed on an annual basis against an agreed benchmark provided by a suitable external performance service.

The directors have adopted as part of the investment policy an 'absence of harm' approach, and seek to avoid investing in companies whose activities may be inconsistent with the values of the Trust's beneficiaries or supporters. These have been determined as companies 'wholly or mainly' involved in the manufacture or production of tobacco, strategic arms and weaponry and pornographic media. The directors believe this provides an appropriate balance between ethical considerations and fiduciary responsibility.

### **Grant-making policy**

The Board reviews the grant-making policy annually to ensure it remains appropriate to the strategic direction of the charity and its objects, and thereby advances public benefit. A copy of the grant-making policy is available from the company secretary at the registered office shown on page 2.

# Trustees' Report - Governance and Decision Making

### **Directors' Responsibilities Statement**

The directors are responsible for preparing the Trustees' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the charitable company and the group and of the incoming resources and application of resources, including the income and expenditure, of ATL and its trading subsidiaries for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- observe the methods and principles in the Charities SORP,
- make judgements and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the charitable company's transactions and disclose with reasonable accuracy at any time the financial position of the charitable company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charitable company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Auditor and the disclosure of information to the auditor

So far as each person who was a director at the date of approving this report is aware, there is no relevant audit information, being information needed by the auditor in connection with preparing its report, of which the auditor is unaware. Having made enquiries of fellow directors and the company's auditor, each director has taken all the steps that they ought to have taken as a director in order to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information

This confirmation is given and should be interpreted in accordance with the provisions of Section 418 of the Companies Act 2006

In accordance with Section 489 of the Companies Act 2006, a resolution proposing that Deloitte LLP be reappointed as auditor of the company will be put to the annual general meeting

### Related parties

Related parties of ATL include its subsidiary undertakings, and in the prior year Beaufort House Trust Limited

### Going concern

A review of the business activities of ATL and its trading subsidiaries is provided in the Strategic Report within this Trustees' Report. In addition, notes 1 and 23(a) to the financial statements disclose the principal risks and uncertainties they face, including exposures to financial risk and objectives for managing capital. ATL, together with its trading subsidiaries, has considerable financial resources and, as a consequence, the directors believe it is well-placed to manage its business risks successfully and continue in operational existence for the foreseeable future. Accordingly, they continue to adopt the going concern basis in preparing the annual report and accounts.

# Trustees' Report - Governance and Decision Making

### **Equalities and diversity**

ATL and its trading subsidiaries are committed to the principle and practice of equal opportunity in employment for all employees of group undertakings, applicants for employment and Board membership

The group recognises the importance of employee communication and aims to keep employees informed about its affairs through the use of briefing groups, group newsletters and the annual publication of financial reports Regular meetings are held between management and employees and discussion is encouraged. It is the group's policy to give full consideration to applications for employment by disabled persons. Appropriate training is arranged for disabled persons, including retraining for alternative work of employees who become disabled, to promote their career development within the organisation.

ATL itself has no direct employees

n.Hall

The strategic report and trustees' report of Allchurches Trust Limited was approved by the Board and signed on its behalf by

Mrs R J Hall Secretary

# **Independent Auditor's Report**

### Independent auditor's report to the members and directors of Allchurches Trust Limited

We have audited the financial statements of Allchurches Trust Limited for the year ended 31 December 2013 which comprise the consolidated and parent chantable company statements of financial activities, the consolidated profit and loss account, the consolidated and parent chantable company balance sheets, the consolidated cash flow statement, the accounting policies and the related notes 1 to 31 The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the charitable company's members as a body, for our audit work, for this report, or for the opinions we have formed

### Respective responsibilities of directors and auditor

As explained more fully in the Directors' Responsibilities Statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland) Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors

### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the group's and the parent charitable company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the trustees, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the annual report to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

### **Equalisation reserves**

Our evaluation of the presentation of information in the financial statements has had regard to the statutory requirement for insurance companies to maintain equalisation reserves. The nature of equalisation reserves, the amounts set aside at 31 December 2013, and the effect of the movement in those reserves during the year on the balance on the general business technical account and profit or loss on ordinary activities before taxation, are disclosed in note 23

### Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the group's and of the parent charitable company's affairs as at 31 December 2013 and of the parent charitable company's incoming resources and application of resources, including its consolidated income and expenditure, for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Strategic Report and the Trustees' Annual Report for the financial year for which the financial statements are prepared is consistent with the financial statements

# **Independent Auditor's Report**

### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept by the parent charity or returns adequate for our audit have not been received from branches not visited by us, or
- the parent charity financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Mark McQueen ACA (Senior statutory auditor)

M. Moling

for and on behalf of Deloitte LLP
Chartered Accountants and Statutory Auditor
London, United Kingdom
28 April 2014

# **Company Statement of Financial Activities**

Notes   2013   2016   2017   2018	
Investment income Gift aid from subsidiary undertaking 4,000 - 4,000 4,000 Dividend and interest income 15 1,301 1,316 1,250  Voluntary income Donations 1 - 1 Donated services and facilities 89 - 89 8  Total incoming resources 4,105 1,301 5,406 5,333  RESOURCES EXPENDED Charitable activities	tal ds
Donations 1 - 1 Donated services and facilities 89 - 89  Total incoming resources 4,105 1,301 5,406 5,33  RESOURCES EXPENDED  Charitable activities	
RESOURCES EXPENDED Charitable activities	- 82
Charitable activities	34
	65
Donated Services and racinties	82 71
Governance costs 6 245 - 24518	85
Total resources expended 9,801 92 9,893 9,80	
Net incoming resources before other recognised gains and losses (5,696) 1,209 (4,487) (4,487)	69)
OTHER RECOGNISED GAINS AND LOSSES  Gains and losses on investment assets  Movement in revaluation reserve 15 35,975 - 35,975 6,88  Other investment gains - 3,659 3,659 2,4	
Total recognised gains and losses and net movement in funds 30,279 4,868 35,147 4,8	 328
Total funds brought forward 347,993 28,497 376,490 371,6	
Total funds carried forward 20 378,272 33,365 411,637 376,4	

Voluntary income consists of an amount of £89,000 (2012 £82,000) estimated by the directors as the fair value of management and administration costs incurred by subsidiary undertakings on behalf of the company but not recharged. An equal amount is shown within resources expended during the year

The net incoming resources before other recognised gains and losses shown above represents the net income for the year for the purposes of the Companies Act 2006

# **Consolidated Statement of Financial Activities**

for the year ended 31 December 2013	3				
	Notes		2013		2012
		Unrestricted	Endowment	Total	Total
		funds	funds	funds	funds
INCOMING RESOURCES		£000	£000	£000	£000
Incoming resources from generate Investment Income	d funds				
Dividend and interest income		15	1,301	1,316	1,252
Voluntary income Donations		1	-	1	-
Activities for generating funds Trading subsidiaries profit		54,736		54,736	17,519
Total incoming resources		54,752	1,301	56,053	18,771
RESOURCES EXPENDED					
Charitable activities Charitable distributions	12	9,955	-	9,955	10,130
Costs of generating funds					
Investment management costs		-	92	92	71
Governance costs of the charity		245_		245	185_
Total resources expended		10,200	92	10,292	10,386
Net incoming resources before oth recognised gains and losses	er	44,552	1,209	45,761	8,385
OTHER RECOGNISED GAINS AND	LOSSES	3			
Currency translation differences Gains on other financial investments	of the	(10,071)	•	(10,071)	(3,784)
chanty		-	3,659	3,659	2,446
Actuarial losses on retirement benefit	S	(4,202)		(4,202)	(2,219)
Total recognised gains and losses and net movement in funds		30,279	4,868	35,147	4,828
Total funds brought forward		347,993	28,497	376,490	371,662
Total funds carried forward	20	378,272	33,365	411,637	376,490

Total funds carried forward represents the reserves as held by the group at the year end as presented in the consolidated balance sheet

The net incoming resources before other recognised gains and losses shown above represents the net income for the year for the purposes of the Companies Act 2006

# **Consolidated Profit and Loss Account**

for the year ended 31 December 2013			
TECHNICAL ACCOUNT - GENERAL BUSINESS	Notes	2013 £000	2012 £000
Gross premiums written Outward reinsurance premiums	3(a)	392,592 (131,274)	461,126 (157,843)
Net premiums written	3(a)	261,318	303,283
Change in the gross provision for unearned premiums Change in the provision for unearned premiums, reinsurers's Change in the net provision for unearned premiums	hare	(27,206) 2,613 (24,593)	404 12,441 12,845
Earned premiums, net of reinsurance		285,911	290,438
Claims paid - gross amount - reinsurers' share		206,963 (38,888)	311,819 (140,988)
		168,075	170,831
Change in the provision for claims - gross amount - reinsurers' share		20,526 2,343 22,869	(32,708) 58,790 26,082
Claims incurred, net of reinsurance Net operating expenses	6(a)	190,944 103,773	196,913 119,430
Total technical charges		294,717	316,343
Balance on the technical account before equalisation pro Change in the equalisation provision	ovision 23	(8,806) (247)	(25,905) (2,871)
Balance on the technical account for general business		(9,053)	(28,776)

# **Consolidated Profit and Loss Account**

for the year ended 31 December 2013	Notes	2042	2042
TECHNICAL ACCOUNT - LONG-TERM BUSINESS	Notes	2013 £000	2012 £000
Gross premiums written Outward reinsurance premiums	3(b)	6,753	20,208
Earned premiums, net of reinsurance		6,753	20,208
Investment income Unrealised gains on investments	4	2,966 	4,780 1,115
Total technical income		9,719	26,103
Claims paid - gross and net amount Change in the provision for claims - gross and net amount		7,854 (44)	6,930
Claims incurred, gross and net of reinsurance	_	7,810	6,930
Change in technical provision for linked business		(510)	11,242
Net operating expenses Investment expenses and charges Unrealised losses on investments Tax attributable to long-term business	6(a) 4 11 _	804 116 1,134 (311)	1,878 105 - 804
		1,743	2,787
Total technical charges	_	9,043	20,959
Balance on the technical account for long-term business	_	676	5,144

# **Consolidated Profit and Loss Account**

for the year ended 31 December 20	013			
NON-TECHNICAL ACCOUNT		Notes	2013 £000	2012 £000
Balance on the general business Balance on the long-term busine			(9,053) 676	(28,776) 5,144
			(8,377)	(23,632)
Investment income		4	48,734	39,329
Unrealised gains on investments			31,726	33,683
Investment expenses and charges		4	(2,527)	(13,660)
Other finance income		19	3,997	2,665
Other operations		-4.	6,566	5,572
Other charges		6(b)	(5,854)	(5,209)
Charitable grants		12	(9,955)	(10,130)
			72,687	52,250
Operating profit	- share of profit of associate		14	109
	<ul> <li>other continuing operations</li> </ul>		64,543	32,214
	<ul> <li>discontinued operations</li> </ul>	5	-	(834)
Change in equalisation provision		23	(247)	(2,871)
			64,310	28,618
Loss on disposal of discontinued o	•	5	<u> </u>	(4,903)
Profit on ordinary activities before	re tax	3(c)	64,310	23,715
Tax charge on profit on ordinary ac	ctivities	11	(5,670)	(3,545)
Profit on ordinary activities after	tax		58,640	20,170
Minority interests		22	(9,219)	(9,339)
Retained profit for the financial y	rear ear	20	49,421	10,831
CONSOLIDATED STATEMENT O		AND LOSSES	S	
for the year ended 31 December 20	013		2042	2012
			2013	2012
			£000	£000
Retained profit for the financial yea	ır		49,421	10,831
Currency translation differences			(10,071)	(3,784)
Actuarial losses relating to pension			(7,888)	(1,183)
Movement on deferred tax relating			1,186	259
Actuarial gains/(losses) relating to			3,654	(1,532)
Movement on deferred tax relating	to other retirement benefits		(948)	237
Derecognition of net pension asset	t		(207)	
Total recognised gains and loss	es for the financial year	21	35,147	4,828

# **Parent Company Balance Sheet**

at 31	December	201	3

	Notes		2013		2012
		Unrestricted	Endowment	Total	Total
		funds	funds	funds	funds
_		£000	£000	£000	£000
Fixed assets	4=			440.04-	222 227
Investments	15	376,310	32,537	408,847	368,687
Current assets					
Prepayments and accrued income		_	143	143	4,116
Cash at bank and in hand		6,343	685	7,028	7,966
		6,343	828	7,171	12,082
		5,5 15	<del></del>	.,	,
Liabilities					
Creditors amounts falling due	00	4 000		4.000	4.000
within one year	26	4,289		4,289	4,220
Net current assets		2,054	828	2,882	7,862
Total assets less current liabilities	;	378,364	33,365	411,729	376,549
Creditors amounts falling due					
after more than one year	26	92		92_	59
Net assets		378,272	33,365	411,637	376,490
The funds of the charity					
Unrestricted funds					
Unrestricted income funds	20	2,012	-	2,012	7,708
Revaluation reserve	20	376,260		376,260	340,285
		378,272	-	378,272	347,993
Endowment funds	20	<u> </u>	33,365	33,365	28,497
Total charity funds		378,272	33,365	411,637	376,490

The financial statements of Allchurches Trust Limited, registration number 1043742, on pages 17 to 66 were approved by the Board on 28 April 2014 and signed on its behalf by

Sir Philip Mawer

Chairman

C Smith

Trustee

# **Consolidated Balance Sheet**

at 31	Decen	nber 2	013		

at 31 December 2013					
	Notes		2013		2012
		Unrestricted	Endowment	Total	Total
		funds	funds	funds	funds
ASSETS		£000	£000	£000	£000
Intangible assets	14	31,965	-	31,965	36,588
Investments					
Land and buildings	15	48,604	-	48,604	31,003
Participating interests	15	390	-	390	501
Other financial investments	15	<u>951,971</u>	32,537	984,508	953,784
		1,000,965	32,537	1,033,502	985,288
Reinsurers' share of technical pr					
Provision for unearned premiums	23	43,121	-	43,121	46,109
Claims outstanding	23	89,472		89,472	94,902
		132,593		132,593	141,011
Debtors					
Debtors arising out of direct					
insurance operations	17(a)	68,761	-	68,761	84,460
Debtors arising out of					
reinsurance operations	17(b)	8,808	-	8,808	13,356
Other debtors		29,910		29,910	30,863
		107,479		107,479	128,679
Other assets					
Tangible assets	18	8,570	•	8,570	9,619
Cash at bank and in hand		133,971	685_	134,656	141,581
		142,541	685	143,226	151,200
Prepayments and accrued incom	ıe				
Accrued interest and rent		7,991	28	8,019	7,353
Deferred acquisition costs		34,757	-	34,757	34,626
Other prepayments and accrued in	come	3,671	115_	3,786	3,792
		46,419	143	46,562	45,771
Total assets excluding pension a	assets	1,461,962	33,365	1,495,327	1,488,537
Pension assets	19	25,830	•	25,830	28,005
Total assets	3(e)	1,487,792	33,365	1,521,157	1,516,542

# **Consolidated Balance Sheet**

at 31 December 2013					
	Notes		2013		2012
		Unrestricted	Endowment	Total	Total
		funds	funds	funds	funds
LIABILITIES		£000	£000	£000	£000
Reserves					
Translation reserve	20	14,279	-	14,279	24,350
Profit and loss account	20	363,993	-	363,993	323,643
Endowment funds	20		33,365	33,365	28,497
		378,272	33,365	411,637	376,490
Minority interests	22	109,137	-	109,137	107,767
Technical provisions					
Provision for unearned					
premiums	23	186,642	-	186,642	219,798
Claims outstanding	23	569,179	-	569,179	565,937
Equalisation provision	23	25,837		<u> 25,837</u>	25,590
		781,658	-	781,658	811,325
Technical provision for					
lınked lıabilities	23	92,446	-	92,446	92,956
Provisions for other risks	24	37,701	-	37,701	35,126
Creditors					
Creditors arising out of direct insur	ance				
operations		656	-	656	929
Creditors arising out of					
reinsurance operations	17(b)	13,579	-	13,579	15,999
Other creditors including taxation and social security	26	31,248	-	31,248	32,642
<b>,</b>		45,483	-	45,483	49,570
Accruals and deferred income		33,700		33,700	31,904
		33,700		33,700	31,904
Total liabilities excluding retiren benefit obligations	nent	1,478,397	33,365	1,511,762	1,505,138
Retirement benefit					44.40.
obligations	19	9,395	<u> </u>	9,395	11,404
Total liabilities		1,487,792	33,365	1,521,157	1,516,542

# **Consolidated Cash Flow Statement**

for the year ended 31 December 2013 (excluding long-term insurance business) 2013 2012 £000 £000 Notes 43,735 Net cash inflow from operating activities 27(a) 45,185 Servicing of finance Dividends paid to minority interests by subsidiary (216)(328)Preference dividends paid to minority interests (9,085)(8,783)(115)Other interest paid (124)Taxation (paid)/recovered (2,819)1,930 Capital expenditure (3,340)Purchase of tangible fixed assets (2,966)Proceeds from the disposal of fixed assets 54 51 1,268 Acquisitions and disposals (15,734)Financing Capital element of lease purchase rental payments (405)(578)27(b) 30,518 17,212 Cash flows were invested as follows (6,338)(36,890)Decrease in cash holdings Portfolio investment 8.910 Purchases of shares and other variable yield securities 10,763 Purchases of fixed income securities 239,936 225,397 1,982 Purchases of properties 17,894 Sales of shares and other variable yield securities (53, 251)(11,525)(169,702)Sales of fixed income securities (177,033)(1,453)(960)Sales of properties Net investment of cash flows 30,518 17,212 30,518 17,212 Movement arising from cash flows Movement in long-term business 27(b) (5,685)16,565 15,590 Changes in market values and exchange rate effects 16,567 49,367 Total movement in portfolio investments net of financing 41,400 1,077,001 Portfolio investments net of financing at 1 January 1,126,368 Portfolio investments net of financing at 31 December 27(b) 1,167,768 1,126,368

# **Accounting Policies**

### Basis of preparation

The consolidated financial statements have been prepared on a historical cost basis, modified for the revaluation of certain investments, in accordance with Section 404 of the Companies Act 2006, and the provision of The Large and Medium-sized Companies and Groups (Accounts and Reports) Regulations 2008 ('SI2008/410') relating to insurance groups. The parent company (also referred to as the chanty) financial statements have been prepared on a historical cost basis, in accordance with Section 396 of the Companies Act 2006. Both the consolidated and parent financial statements have been prepared in accordance with applicable. United. Kingdom accounting standards.

The principal activities of the trading subsidiaries of the charity remain the transaction of insurance and the provision of financial services and all funds within the trading subsidiaries support their trade. As such, the consolidated financial statements are required to be prepared in accordance with Schedule 3 of SI2008/410. For consistency with the requirements of Schedule 3, the directors have followed the material recommendations of the 2005 (amended in 2006) Statement of Recommended Practice issued by the Association of British Insurers (ABI SORP) and the Statement of Recommended Practice 'Accounting and Reporting by Charities' (Charities SORP) Where it provides a more appropriate presentation of financial statements, the ABI SORP has been adopted

A review of the business activities of ATL and its trading subsidiaries is provided within the Trustees' Report. In addition, notes 1 and 23(a) to the financial statements disclose the principal risks and uncertainties they face, including exposures to insurance and financial risk and objectives for managing capital. ATL, together with its trading subsidiaries, has considerable financial resources and, as a consequence, the directors believe it is well-placed to manage its business risks successfully and continue in operational existence for the foreseeable future. Accordingly, they continue to adopt the going concern basis in preparing the annual report and accounts.

Items included in the financial statements of overseas entities are measured in the currency of the primary economic environment in which that entity operates (the 'functional currency') The consolidated financial statements are stated in sterling, which is the company's functional and presentation currency

### Basis of consolidation

The assets, liabilities and results of subsidiary undertakings are included in the consolidated financial statements using audited accounts made up to 31 December. For businesses acquired or disposed of during the year, the results and cash flows relating to a business are included in the consolidated profit and loss account and the consolidated cash flow statement from the date of acquisition or up to the date of disposal

In the charity balance sheet investments in subsidiary undertakings are accounted for at current value, estimated by reference to their underlying net asset value, in accordance with the Charities SORP. Changes in value are reported under 'gains and losses on investment assets' in the charity statement of financial activities.

Associated undertakings are companies other than subsidiary undertakings in which the group holds 20% or more of the equity share capital for the long term and over which the group exercises significant influence. Associated undertakings are accounted for using the equity method from the date that significant influence commences until the date that significant influence ceases.

Joint ventures are entities in which the group holds an interest on a long-term basis which is jointly controlled by the group and one or more other ventures under a contractual arrangement. Joint ventures are accounted for using the equity method from the date that joint control commences until the date that joint control ceases.

### **Funds structure**

Unrestricted funds of the charity consist of funds available to the directors to apply for the general purposes of the charity, in addition to amounts designated for each of the priorities adopted by ATL as set out in the Trustees' Report on page 5. The directors have the power to re-designate such funds within unrestricted funds. Endowment funds are expendable endowments that are retained to strengthen the charity's reserves. The directors have the power to convert endowment funds to expendable income.

### Incoming resources

Gift aid and deposit interest of the charity are recognised on an accruals basis. Allocation of income from endowment funds between unrestricted income and capital endowment is at the discretion of the Board.

# **Accounting Policies**

#### Resources expended

Resources expended by the charity are recognised on an accruals basis and comprise charitable grants, investment management costs and governance costs. Governance costs comprise audit fees, costs associated with meeting the statutory requirements of the charity and other expenses such as grant administration costs, which are not material to apportion separately as charitable activities.

### Foreign exchange

The assets and liabilities of foreign operations are translated from their functional currencies into the group's presentation currency using year end exchange rates, and their income and expenses using average exchange rates for the year. Exchange differences arising from the translation of the net investment in foreign operations are taken to the currency translation reserve within shareholders' funds. On disposal of a foreign operation, such exchange differences are transferred out of this reserve and are recognised in the profit and loss account as part of the gain or loss on sale.

Foreign currency transactions are translated into the functional currency using exchange rates prevailing at the date of the transactions. Exchange gains and losses resulting from the settlement of such transactions, and from the translation of monetary assets and liabilities denominated in foreign currencies, are recognised in the profit and loss account

### **Premium levies**

Provision is made for the potential liability to the Financial Services Compensation Scheme and Motor Insurers' Bureau in respect of premiums recognised in these financial statements to the extent that it is probable that a levy will be raised and a reasonable estimate of its amount can be made. The charge for any such provision is included within administrative expenses.

#### **Product classification**

Contracts under which the trading subsidiaries accept significant insurance risk from another party (the policyholder) by agreeing to compensate the policyholder or other beneficiary if a specified uncertain future event (the insured event) adversely affects the policyholder, are classified as insurance contracts. Contracts that do not transfer significant insurance risk are classified as investment or service contracts. All of the trading subsidiaries' long-term business contracts are classified as insurance contracts.

Both insurance and investment contracts may contain a discretionary participating feature, which is defined as a contractual right to receive additional benefits as a supplement to guaranteed benefits. The trading subsidiaries do not have any such participating contracts (referred to as with-profit contracts). The trading subsidiaries' long-term business contracts are referred to as non-profit contracts in the financial statements.

### Premium income

General insurance business

Premiums are shown gross of commission paid to intermediaries and are accounted for in the period in which the risk commences. Estimates are included for premiums not notified by the year end and provision is made for the anticipated lapse of renewals not yet confirmed. Those proportions of premiums written in a year which relate to periods of risk extending beyond the end of the year are carried forward as unearned premiums.

Premiums written include adjustments to premiums written in prior periods and estimates for pipeline premiums and are shown net of insurance premium taxes. Outward reinsurance premiums are accounted for in the same accounting period as the premiums for the related direct insurance or inwards reinsurance business.

### Long-term business

Insurance contract premiums are recognised as revenue when the liabilities arising from them are created

### Revenue from investment management services

Fees charged for investment management services are recognised as revenue when the services are provided Initial fees, which exceed the level of recurring fees and relate to the future provision of services, are deferred and amortised over the anticipated period in which the services will be provided. Fees charged for investment management services for institutional and retail fund management are also recognised on this basis.

# **Accounting Policies**

#### Claims

Long-term insurance business claims and death claims are accounted for when notified

General insurance claims incurred include all losses occurring during the year, whether reported or not, related handling costs, a reduction for the value of salvage and other recoveries, and any adjustments to claims outstanding from previous years

Claims handling costs include all internal and external costs incurred in connection with the negotiation and settlement of claims

#### Insurance contract liabilities

General insurance provisions

### (i) Outstanding claims provisions

General insurance outstanding claims provisions are based on the estimated ultimate cost of all claims incurred but not settled at the balance sheet date, whether reported or not, together with related claims handling costs Significant delays are experienced in the notification and settlement of certain types of general insurance claims, particularly in respect of liability business, the ultimate cost of which cannot be known with certainty at the balance sheet date. An estimate is made representing the best estimate plus a risk margin within a range of possible outcomes. Designated insurance liabilities are remeasured to reflect current market interest rates.

#### (II) Provision for unearned premiums

The proportion of written premiums, gross of commission payable to intermediaries, attributable to subsequent periods is deferred as a provision for unearned premiums. The provision is computed separately for each insurance contract using the daily pro-rata method and adjusted where necessary to take into account the risk profile of the contracts. The change in this provision is taken to the profit and loss account in order that revenue is recognised over the period of risk.

### (III) Unexpired risks

Provision for unexpired risks is made where it is anticipated, on the basis of information available at the balance sheet date, that claims and administrative expenses are expected to exceed unearned premiums, after taking account of future investment income. Unexpired risks are assessed separately for each class of business Surpluses and deficits are offset where business classes are considered to be managed together.

### (iv) Equalisation provision

Provision is made in the consolidated accounts for the equalisation provision required by chapter 1 of the Prudential sourcebook for Insurers, in respect of trading subsidiaries. It is required by SI 2008/410 to be included within technical provisions in the balance sheet even though no actual liability exists at the balance sheet date.

### Long-term business provisions

The long-term business provision is determined using methods and assumptions approved by the directors of the trading subsidiaries based on advice from the Actuarial Function Holder. Initially it is calculated to comply with the reporting requirements under the Prudential sourcebook for Insurers. This statutory solvency basis of valuation is then adjusted by eliminating or adjusting certain reserves advised under insurance companies' regulations and general contingency reserves. This adjusted basis is referred to as the modified statutory solvency basis. The consequent long-term business provision is grossed up for the impact of reinsurance where applicable

### Reinsurance

The trading subsidiaries assume and cede reinsurance in the normal course of business, with retention limits varying by line of business. Premiums on reinsurance assumed are recognised as revenue in the same manner as direct business. Outwards reinsurance premiums are accounted for in the same accounting period as the related premiums for the direct or inwards reinsurance business being reinsured. The group does not reinsure its existing long-term business.

Reinsurance assets primarily include balances due from both insurance and reinsurance companies for ceded insurance liabilities. Amounts recoverable from reinsurers are estimated in a manner consistent with the outstanding claims provisions or settled claims associated with the reinsured policies and in accordance with the relevant reinsurance contract.

# **Accounting Policies**

### Intangible assets

Goodwill

Goodwill arising on the acquisition of subsidiary undertakings, being the difference between the cost and the fair value of assets and liabilities acquired, is capitalised in the balance sheet and amortised through the profit and loss account over its estimated useful economic life of 10 years, on a straight-line basis. The gain or loss on any subsequent disposal of a subsidiary or associated undertaking will include any attributable unamortised goodwill

#### Other intangible assets

Other intangible assets consist of acquired customer and distribution relationships, and are carried at cost at acquisition less accumulated amortisation after acquisition. Amortisation is on a straight-line basis over the weighted average estimated useful life of the intangible assets acquired.

The amortisation charge for goodwill and other intangibles for the period is included in the profit and loss account within other charges

### Financial instruments

FRS 26 requires the classification of certain financial assets and liabilities into separate categories for which the accounting requirements differ

The classification depends on the nature and purpose of the financial assets and liabilities, and is determined at the time of initial recognition. Financial instruments are initially measured at fair value. Their subsequent measurement depends on their classification.

- financial instruments designated as at fair value through profit and loss and those held for trading are subsequently carried at fair value. Changes in fair value are included in the profit and loss account in the period in which they arise.
- all other financial assets and liabilities are held at amortised cost, using the effective interest method (except for short-term debtors and creditors when the recognition of interest would be immaterial)

The directors consider that the carrying value of those financial assets and liabilities not carried at fair value in the financial statements approximates to their fair value

### Investments

Land and buildings

Land and buildings, including properties occupied by the trading subsidiaries, are stated at open market value as determined by external qualified surveyors

In accordance with SSAP 19, which requires a departure from the Companies Act 2006, no depreciation is provided in respect of freehold properties. The directors consider that depreciation of these properties would not give a true and fair view. If this departure from the Act had not been made, the profit for the year would have been reduced by that depreciation. However, the amount of depreciation cannot reasonably be quantified, because depreciation is only one of many factors reflected in the periodic valuation and the amount that might otherwise have been shown cannot be separately identified or quantified.

### Other financial investments

These investments are classified as either financial assets at fair value through profit and loss (designated as such or held for trading) or loans and receivables

### (i) Financial assets at fair value through profit and loss

Investments are classified into this category if they are managed, and their performance evaluated, on a fair value basis. Purchases and sales of these investments are recognised on the trade date, which is the date that the group commits to purchase or sell the assets, at their fair value adjusted for transaction costs. Investments within this category are classified as held for trading if they are derivatives or acquired principally for the purpose of selling in the near term.

The fair values of investments are based on quoted bid prices. Where there is no active market, fair value is established using a valuation technique based on observable market data where available. There is no current intention to dispose of these investments.

### (II) Loans and receivables

Loans and receivables, comprising mortgages and other loans, are recognised when cash is advanced to borrowers. These are carried at amortised cost using the effective interest method. To the extent that a loan is uncollectable, it is written off as impaired. Subsequent recoveries are credited to the profit and loss account.

# **Accounting Policies**

#### **Derivative financial instruments**

Derivative financial instruments include financial instruments that derive their value from underlying equity instruments or foreign exchange rates. For a variety of reasons, derivative transactions, while providing effective economic hedges under the trading subsidiaries' risk management positions, do not qualify for hedge accounting under the specific FRS 26 rules and are therefore treated as derivatives held for trading. All derivatives are initially recognised in the balance sheet at their fair value, which usually represents their cost, including any premium paid. They are subsequently re-measured at their fair value with changes in the fair value recognised immediately in profit or loss. All derivatives are carried as assets when the fair values are positive and as liabilities when the fair values are negative.

The notional or contractual amounts associated with derivative financial instruments are not recorded as assets or liabilities on the balance sheet as they do not represent the fair value of these transactions. Collateral pledged by way of cash margins on futures contracts is recognised as an asset on the balance sheet within cash at bank and in hand.

#### Investment income and expenses

Investment income and expenses includes dividends, interest, rents, amortisation, share of profit of associates and joint ventures, gains and losses on the realisation of investments and related expenses. Dividends are included on the date that shares become quoted ex-dividend. Interest, rents and expenses are accounted for on an accruals basis. Realised gains and losses on investments represent net sales proceeds less cost or amortised cost as applicable.

Unrealised gains and losses on investments are calculated as the difference between market value and original cost, and the movement during the year is recognised in the profit and loss account. The value of realised gains and losses includes an adjustment for previously recognised unrealised gains or losses on investments disposed of in the accounting period. Unrealised gains and losses on investments held by the parent company are included as other recognised gains and losses in the statement of financial activities.

Investment return on investments attributable to the long-term business funds is reported in the technical account for long-term business. The return on the associated shareholders' and general business funds are reported in the non-technical account.

### Offset of financial assets and financial liabilities

Financial assets and liabilities are offset, and the net amount reported in the balance sheet, when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis, or realise the asset and settle the liability simultaneously

### **Deferred acquisition costs**

### General insurance business

For general insurance business, a proportion of commission and other acquisition costs relating to unearned premiums is carried forward as deferred acquisition costs or, with regard to reinsurance outwards, as deferred income. Deferred acquisition costs are amortised over the period in which the related revenues are earned. The reinsurers' share of deferred acquisition costs is amortised in the same manner as the underlying asset.

### Long-term business

For insurance contracts, acquisition costs comprise direct costs such as initial commission and the indirect costs of obtaining and processing new business. Acquisition costs which are incurred during a financial year are deferred and amortised over the period during which the costs are expected to be recoverable. No acquisition costs have been deferred on the trading subsidiaries' existing long-term business.

### **Taxation**

The company is a registered chanty and as such is exempt from tax on income and gains falling within section 505 of the Taxes Act 1988 or section 256 of the Taxation of Chargeable Gains Act 1992 to the extent that these are applied to its charitable objects. No tax charges have arisen in the chanty in either the current or prior year.

The trading subsidianes are subject to corporation tax which is recognised in the consolidated profit and loss account, being the expected tax payable on the taxable results for the period and any adjustment to the tax payable in respect of previous periods

# **Accounting Policies**

### Taxation (continued)

Provision for deferred tax includes timing differences relating to the recalculation of gains and losses on investments, at rates at which it is expected that the tax will arise Deferred tax is not provided on timing differences arising from the revaluation of fixed assets where there is no commitment to sell the asset. Deferred tax assets are recognised to the extent that it is regarded as more likely than not that they will be recovered Deferred tax assets and liabilities are not discounted.

### Insurance broking debtors and creditors

Where trading subsidiaries act as agent in placing the insurable risks of clients with insurers, debtors arising from such transactions are not recognised on the consolidated balance sheet. When cash is received in respect of resultant premiums or claims, a corresponding liability is established in other creditors in favour of the insurer or client. Where trading subsidiaries provide premium finance facilities to clients, amounts due are included within other debtors, with the amount owing for onward transmission included in other creditors.

### Tangible assets

Tangible assets are capitalised and depreciated on a straight-line basis over their estimated useful lives. The periods used are as follows.

Computer equipment

3 - 5 years

Motor vehicles

27% reducing balance or length of lease

Fixtures, fittings and office equipment

3 - 15 years

### **Employee benefits**

Pension obligations

The trading subsidiaries operate a number of defined benefit and defined contribution plans, the assets of which are held in separate trustee-administered funds

For defined benefit plans, the pension costs are assessed using the projected unit credit method. Under this method, the cost of providing pensions is charged to the profit and loss account so as to spread the regular cost over the service lives of employees, in accordance with the advice of qualified actuaries. The pension obligation is measured as the present value of the estimated future cash outflows using a discount rate based on market yields for high quality corporate bonds. The resulting pension scheme surplus, where recoverable, or deficit appears as an asset or obligation in the consolidated balance sheet. Actuarial gains and losses are recognised immediately in the statement of total recognised gains and losses.

Contributions in respect of defined contribution schemes are recognised as an expense in the profit and loss account as incurred

### Other post-employment obligations

Some trading subsidiaries provide post-employment healthcare benefits to their retirees. The expected costs of these benefits are accrued over the period of employment using an accounting methodology similar to that for defined benefit pension plans. Actuarial gains and losses are recognised immediately in the statement of total recognised gains and losses. Independent qualified actuaries value these obligations annually.

### Other benefits

Employee entitlements to annual leave and long service leave are recognised when they accrue to employees. A provision is made for the estimated liability for annual leave and long service leave as a result of services rendered by employees up to the balance sheet date.

### Leasing commitments

Assets obtained under lease purchase contracts are capitalised as tangible fixed assets and are depreciated over the period of the lease. Obligations under such agreements are included in creditors net of finance charges allocated to future periods. The interest element of the lease payments is charged to the profit and loss account over the period of the lease.

All other leases are regarded as operating leases and the payments made under them are charged to the profit and loss account on a straight-line basis over the lease term

# **Notes to the Financial Statements**

### 1 Financial risk and capital management

ATL and its trading subsidiaries are exposed to financial risk through their financial assets, financial liabilities, reinsurance assets and insurance liabilities. In particular the key financial risk is that the proceeds from the trading subsidiaries' financial assets are not sufficient to fund the obligations arising from their insurance contracts. The most important components of financial risk are interest rate risk, credit risk, currency risk and equity price risk.

There has been no change from the prior period in the nature of financial risks that the Group is exposed to Financial risk exposure fell in 2013 due to the sale of around £50m overseas equities by the trading subsidiaries which have been reinvested in UK fixed income debt securities. The Group's management and measurement of financial risks is informed by either stochastic modelling or stress testing techniques.

# (a) Categories of financial instruments

	Fin	ancial ass	ets	Financial liabilities		_	
	Designated	Held for	Loans and	Held for	At amortised	Other assets	
Group	at fair value	trading	receivables*	trading	cost	and liabilities	Total
	£000	£000	£000	£000	£000	£000	£000
At 31 December 2013							
Other financial investments	974,734	158	9,616	•	-	-	984,508
Debtors	-	-	104,028	-	-	3,451	107,479
Cash at bank and in hand	•	-	134,656	-	-	-	134,656
Prepayments and accrued							
ıncome	-	-	8,234	-	-	38,328	46,562
Creditors	-	-	-	•	(35,828)	(9,655)	(45,483)
Accruals and deferred							
ıncome	•	-	-	-	(19,418)	(14,282)	(33,700)
Net other		-	<u> </u>		-	(782,385)	(782,385)
Total	974,734	158	256,534	-	(55,246)	(764,543)	411,637
		•					

	Fin	ancial ass	ets	Financial liabilities		_	
	Designated	Held for	Loans and	Held for	At amortised	Other assets	
Group	at fair value	trading	receivables*	trading	cost	and liabilities	Total
	£000	£000	£000	£000	£000	£000	£000
At 31 December 2012							
Other financial investments	942,460	1,846	9,478	-	-	-	953,784
Debtors	-	-	125,081	-	-	3,598	128,679
Cash at bank and in hand	-	-	141,581	-	-	-	141,581
Prepayments and accrued							
ıncome	-	-	11,145	-	-	34,626	45,771
Creditors	-	-	-	-	(46,836)	(2,734)	(49,570)
Accruals and deferred							
ıncome	_	_	_	_	(17,069)	(14,835)	(31,904)
Net other		_				(811,851)	(811,851 <u>)</u>
Total	942,460	1,846	287,285	-	(63,905)	(791,196)	376,490

<sup>\*</sup> Cash at bank and in hand is presented within loans and receivables

# **Notes to the Financial Statements**

### 1 Financial risk and capital management (continued)

### (b) Fair value hierarchy

The fair value measurement basis used to value those financial assets and financial liabilities held at fair value is categorised into a fair value hierarchy as follows

Level 1 fair values measured using quoted prices (unadjusted) in active markets for identical assets or liabilities. This category includes listed equities in active markets, listed debt securities in active markets and exchange-traded derivatives.

Level 2 fair values measured using inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices). This category includes listed debt or equity securities in a market that is not active and derivatives that are not exchange-traded.

Level 3 fair values measured using inputs for the asset or liability that are not based on observable market data (unobservable inputs). This category includes unlisted debt and equities, including investments in venture capital, and suspended securities. Where a look-through valuation approach is applied, underlying net asset values are sourced from the investee and adjusted to reflect liquidity where appropriate, with the fair values disclosed being directly sensitive to this input.

There have been no transfers between the different levels of investments in the current year

Analysis of fair value measurement bases	Fair value measurement at the			
Group	end of the reporting period based			sed on
	Level 1	Level 2	Level 3	Total
	£000	£000	£000	£000
Financial assets at fair value through profit and loss				
Other financial investments				
Equity securities	303,675	270	23,204	327,149
Debt secunties	641,805	5,463	317	647,585
Currency options		158		158
	945,480	5,891	23,521	974,892
At 31 December 2012				
Financial assets at fair value through profit and loss				
Other financial investments				
Equity securities	287,366	50	21,880	309,296
Debt securities	624,335	2,653	6,176	633,164
Currency options		1,846		1,846
	911,701	4,549	28,056	944,306

# **Notes to the Financial Statements**

### 1 Financial risk and capital management (continued)

(b) Fair value hierarchy (continued)

Fair value measurements based on level 3

Fair value measurements in level 3 consist of financial assets, analysed as follows		Financial assets at fair value through profit and loss			
Group	Equity securities	Debt secunties	Total		
At 31 December 2013	£000	£000	£000		
Opening balance Total gains/(losses) recognised in profit or loss Disposal proceeds	21,880 1,324 	6,176 (5,782) <u>(77)</u>	28,056 (4,458) (77)		
Closing balance	23,204	317	23,521		
Total gains/(losses) for the period included in profit or loss for assets held at the end of the reporting period	1,324	(5,782)	(4,458)		
At 31 December 2012 Opening balance Total gains/(losses) recognised in profit or loss Purchases	20,273 1,607	226 (5,179) 11,129	20,499 (3,572) 11,129		
Closing balance	21,880	6,176	28,056		
Total gains/(losses) for the period included in profit or loss for assets held at the end of the reporting period	1,607	(5,179)	(3,572)		

All the above gains or losses included in profit or loss for the period are presented within realised and unrealised gains in the profit and loss account

### **Notes to the Financial Statements**

# 1 Financial risk and capital management (continued)

### (c) Interest rate risk

The group's exposure to interest rate risk arises primarily from movements on financial investments that are measured at fair value and have fixed interest rates, which represent a significant proportion of the group's assets, and from those insurance liabilities for which discounting is applied at a market interest rate. Investment strategy is set in order to control the impact of interest rate risk on anticipated group cash flows and asset and liability values. The fair value of the group's investment portfolio of fixed income securities reduces as market interest rates rise as does the present value of discounted insurance liabilities, and vice versa.

Interest rate risk concentration is reduced by adopting asset-liability duration matching principles where appropriate Excluding assets held to back the long-term business, the average duration of the group's fixed income portfolio is two years (2012 three years), reflecting the relatively short-term average duration of its general insurance liabilities. The mean-term of discounted general insurance liabilities is disclosed in note 23 (a) part (iv)

For the group's long-term insurance funeral plan business, benefits payable to policyholders are independent of the returns generated by interest-bearing assets. Therefore the interest rate risk on the invested assets supporting these liabilities is borne by the group. This risk can be mitigated by purchasing fixed interest investments with durations that precisely match the profile of the liabilities. For funeral plan policies, benefits are linked to the Retail Price Index (RPI). Assets backing these liabilities are also linked to the RPI, and include index-linked gilts and corporate bonds. For practical purposes it is not possible to exactly match the durations due to the uncertain profile of liabilities (e.g. mortality risk) and the availability of suitable assets, therefore some interest rate risk will persist. The group monitors its exposure by comparing projected cash flows for these assets and liabilities and making appropriate adjustments to its investment portfolio.

The table below summarises the maturities of long-term business assets and liabilities that are exposed to interest rate risk

	Maturing			
	Within	Between	After	
	1 year	1 & 5 years	5 years	Total
Group long-term business	£000	£000	£000	£000
At 31 December 2013				
Assets				
Debt securities	1,104	27,024	73,075	101,203
Cash and cash equivalents	2,214		<u> </u>	2,214
	3,318	27,024	73,075	103,417
Liabilities				
Technical provision for linked liabilities	6,125	22,200	64,121	92,446
	6,125	22,200	64,121	92,446
At 31 December 2012				
Assets				
Debt securities	8,498	19,218	74,584	102,300
Cash at bank and in hand	441_			441
	8,939	19,218	74,584	102,741
Liabilities				
Technical provision for linked liabilities	5,951	21,985	65,020	92,956
	5,951	21,985	65,020	92,956
Assets Debt securities Cash at bank and in hand Liabilities	8,498 441 8,939 5,951	19,218 19,218 21,985	74,584 - 74,584 65,020	102,300 441 102,741 92,956

Group financial investments with variable interest rates, including cash and cash equivalents, insurance instalment receivables and mortgage loans are subject to cash flow interest rate risk. This risk is not significant to the group

### **Notes to the Financial Statements**

# 1 Financial risk and capital management (continued) (d) Credit risk

The group has exposure to credit risk, which is the risk that a counterparty will be unable to pay amounts in full when due. Key areas where the group is exposed to credit risk are

- reinsurers' share of insurance liabilities (excluding provision for unearned premiums) and amounts due from reinsurers in respect of claims already paid,
- deposits held with banks,
- amounts due from insurance intermediaries and policyholders, and
- counterparty default on loans and debt securities

The carrying amount of financial and reinsurance assets represents the group's maximum exposure to credit risk. The group structures the levels of credit risk it accepts by placing limits on its exposure to a single counterparty. Limits on the level of credit risk are regularly reviewed.

Reinsurance is used to manage insurance risk. This does not, however, discharge the trading subsidiaries' liability as primary insurer. If a reinsurer fails to pay a claim for any reason, the trading subsidiaries remain liable for the payment to the policyholder. The creditworthiness of reinsurers is considered on a regular basis through the year by reviewing their financial strength. The Group Reinsurance Security Committee assesses, monitors and approves the creditworthiness of all reinsurers, reviewing relevant credit ratings provided by the recognised credit rating agencies, as well as other publicly available data and market information. The committee also monitors the balances outstanding from reinsurers and maintains an approved list of reinsurers.

There has been no significant change in the recoverability of the trading subsidiaries' reinsurance balances during the year with all reinsurers on the 2013 reinsurance programme having a minimum rating of 'A-' from Standard & Poor's or an equivalent agency at the time of purchase, with the exception of MAPFRE RE, whose rating was adversely impacted by the sovereign rating of Spain However, MAPFRE RE was upgraded by Standard & Poor's to 'A-' with a stable outlook in February 2014

Group cash balances are regularly reviewed to identify the quality of the counterparty bank and to monitor and limit concentrations of risk

The trading subsidiaries' credit risk policies detail prescriptive methods for the collection of premiums and control of intermediary and policyholder debtor balances. The level and age of debtor balances are regularly assessed via monthly credit management reports. These reports are scrutinised to assess exposure in more than one region in respect of aged or outstanding balances. Any such balances are likely to be major international brokers who are in turn monitored via credit reference agencies and considered to pose minimal risk of default. The group has no material concentration of credit risk in respect of amounts due from insurance intermediaries and policyholders due to the well-diversified spread of such debtors.

Collateral is held over loans secured by mortgages. The debt securities portfolio consists of a range of mainly fixed interest instruments including government securities, local authority issues, corporate loans and bonds, overseas bonds, preference shares and other interest-bearing securities. Limits are imposed on the credit ratings of the corporate bond portfolio and exposures regularly monitored. Group investments in unlisted securities represent less than 1% of this category in the current and prior year.

### (e) Liquidity risk

The trading subsidiaries are exposed to daily calls on their available cash resources mainly from claims arising from insurance contracts. Liquidity risk is the risk that funds may not be available to pay obligations when due. The trading subsidiaries have robust processes in place to manage liquidity risk and have available cash balances, other readily marketable assets and access to funding in case of exceptional need. This is not considered to be a significant risk to the group.

A maturity analysis for those non-derivative financial liabilities that are exposed to interest rate risk is included in part (c) of this note

### **Notes to the Financial Statements**

## 1 Financial risk and capital management (continued)

#### (f) Currency risk

The trading subsidiaries operate internationally and their main exposures to foreign exchange risk are noted below. Foreign operations generally invest in assets and purchase reinsurance denominated in the same currencies as their insurance liabilities, which mitigates the foreign currency exchange rate risk for these operations. As a result, foreign exchange risk arises from recognised assets and liabilities denominated in other currencies and net investments in foreign operations. The group mitigates this risk through the use of derivatives from time to time.

The group exposure to foreign currency risk within the investment portfolios arises from purchased investments that are denominated in currencies other than sterling

The foreign operations create two sources of foreign currency risk

- the operating results of the foreign branches and subsidiaries in the consolidated financial statements are translated at the average exchange rates prevailing during the period, and
- the equity investment in foreign branches and subsidiaries is translated into sterling using the exchange rate at the financial statement year end date

The largest currency exposures with reference to net assets/(liabilities) before the mitigating effect of derivatives are shown below, representing effective diversification of resources

	2013		2012
Group	£000		£000
Aus \$	43,053	Aus \$	54,459
Can \$	33,044	Can \$	36,651
Euro	18,883	Euro	31,410
Hong Kong \$	1,658	Hong Kong \$	8,180
Japanese Yen	1,130	Singapore \$	7,207

#### (g) Equity price risk

The group is exposed to equity price risk because of financial investments held by the group and stated at fair value through profit and loss. The group mitigates this risk by holding a diversified portfolio across geographical regions and market sectors, and through the use of options and futures contracts from time to time which would limit losses in the event of a fall in equity markets.

The concentration of equity price risk by geographical listing, before the mitigating effect of derivatives, to which the group is exposed is as follows

	2013		2012
Group	£000		£000
UK	295,428	UK	255,740
Europe	25,061	Europe	25,518
US	2,241	Hong Kong	9,215
Canada	1,909	Singapore	6,783
Other	2,510	Other	12,040
Total	327,149	Total	309,296

### Notes to the Financial Statements

### 1 Financial risk and capital management (continued)

### (h) Market risk sensitivity analysis

The sensitivity of profit and other reserves to movements on market risk variables (comprising interest rate, currency and equity price risk), each considered in isolation, is shown in the following table

			Potential increase/ (decrease) in profit		Potential changes in other reserves	
	Change ın	(decreas				
Varıable	variable	2013	2012	2013	2012	
		£000	£000	£000	£000	
Group						
Interest rate risk	-100 basis points	71	2,115	(121)	(24)	
	+100 basis points	(5,044)	(4,534)	131	17	
Currency risk	-5%	1,192	2,529	3,513	4,419	
•	+5%	(1,133)	(2,402)	(3,337)	(4,198)	
Equity price risk	+/-5%	12,554	11,963	-	-	

The following assumptions have been made in preparing the above sensitivity analysis

- the value of fixed income investments will vary inversely with changes in interest rates, and all territories experience the same interest rate movement,
- currency gains and losses will arise from a change in the value of sterling against all other currencies moving in parallel,
- equity prices will move by the same percentage across all territories, and
- change in profit is stated net of tax at the standard rate in each of the group's territories

### (i) Capital management

The group's primary objectives when managing capital include

- to comply with the regulators' capital requirements of the markets in which the trading subsidiaries operate, and
- to safeguard the group's ability to continue to meet stakeholders' expectations, in accordance with the charitable objectives of ATL

The trading subsidiaries are subject to insurance solvency regulations in all the territories in which they issue insurance and investment contracts, and capital is managed and evaluated on the basis of regulatory capital

The UK regulated subsidiaries are required to comply with rules issued by the Financial Conduct Authority (FCA) and the Prudential Regulation Authority (PRA), and submit PRA returns detailing levels of regulatory capital held Regulatory capital should be in excess of the higher of two amounts. The first is an amount which is calculated by applying fixed percentages to premiums and claims (general insurance business) or by applying fixed percentages to insurance liabilities and applying stress testing (long-term business). The second is an economic capital assessment by the regulated entity, which the PRA reviews and may amend by issuing Individual Capital Guidance (ICG). Internal capital standards are set above the PRA's minimum requirement. For overseas business the relevant capital requirement is the minimum requirement under the local regulatory regime. All regulated entities within the group have complied with all externally imposed capital requirements throughout the current and prior year.

Regulated subsidiaries are restricted in the amount of cash dividends they transfer to the parent entity, in order for them to meet their individual minimum capital requirements

The group's available capital resource is disclosed in note 23(b) part (iv)

## **Notes to the Financial Statements**

2 Exchange rates	2013	3	2012	2
The principal rates of exchange used for translation are	Average	Closing	Average	Closing
Canada	C\$ 1 62	C\$ 1 76	C\$ 1 59	C\$ 1 62
Republic of Ireland	€ 1 18	€ 1 20	€ 1 23	€ 1 23
Australia	A\$ 1 64	A\$ 1 85	A\$ 1 53	A\$ 1 57
3 Group segmental analysis				
(a) General business premiums				
•	2013	3	2012	2
	Gross	Net	Gross	Net
	£000	£000	£000	£000
Direct				
Accident	17,854	16,965	21,115	19,926
Motor	3,258	2,974	31,810	27,938
Property	236,109	122,966	256,019	121,082
Liability	92,698	83,466	100,637	89,806
	349,919	226,371	409,581	258,752
Reinsurance accepted and London market	42,673	34,947	51,545	44,531
Total	392,592	261,318	461,126	303,283
Geographical analysis - on the basis of location of offi	ice		-	
United Kingdom	296,515	197,488	349,584	241,325
Australia	45,669	26.577	65,126	27,439
Canada	41,172	30,606	36,995	27,669
Ireland	9,236	6,647	9,421	6,850
Total	392,592	261,318	461,126	303,283

There is no material difference between the geographical location from where the general business premiums were generated and the geographical location of the insured

### (b) Long-term business premiums

### Geographical analysis - on the basis of location of office

All long-term business premiums were generated from offices within the United Kingdom and the Republic of Ireland. There is no material difference between the geographical location from where the premiums were generated and the geographical location of the insured.

### The analysis of long-term business premiums written before reinsurance is

	2013 £000	2012 £000
Life insurance - funeral plan business		
- Single premiums	6,745	20,193
- Regular premiums	8	15
	6,753	20,208

## **Notes to the Financial Statements**

3 Group segmental analysis (continued) (c) Profit before taxation		
	2013 £000	2012 £000
United Kingdom Australia Canada Other overseas	72,342 (375) 317 (7,974)	21,958 4,067 958 (2,434)
Continuing operations	64,310	24,549
Discontinued operations		(834)
Total	64,310	23,715
(d) Net assets	2013 £000	2012 £000
United Kingdom Australia Canada Other overseas	344,898 40,310 33,047 (6,618)	292,526 47,445 35,544 975
Total	411,637	376,490

The directors of the trading subsidiaries are of the opinion that no meaningful analysis of profit or loss before taxation and net assets can be prepared by class of business

### (e) Total assets

Of the total assets shown on page 23, £94.1 million (2012 £107.2 million) are attributable to the trading subsidiaries' long-term business fund

## **Notes to the Financial Statements**

4 Investment return	201	13	2012	
0	General business	Long-term business	General business £000	Long-term business £000
Group	£000	£000	£000	£000
Land and buildings Income on financial assets not at fair value through	2,004	-	1,783	-
profit and loss Income on financial assets at fair value through profit	2,887	55	4,602	52
and loss	34,541	2,235	32,835	2,350
Income from associate	14	-	109	-
Realised investment gains	9,288	676		2,378
Investment income	48,734	2,966	39,329	4,780
Investment expenses and charges Interest payable on financial liabilities, at amortised				
cost	116	1	115	_
Other investment management expenses	2,411	115	2,673	105
Total investment management expenses, including interest	2,527	116	2,788	105
Realised investment losses			10,872	
Investment expenses and charges	2,527	116	13,660	105
Net investment return	46,207	2,850	25,669	4,675

Included within income on financial assets not at fair value through profit and loss are exchange gains of £840,000 (2012 £1,486,000 gains) for the general business, and exchange gains of £nil (2012 £nil gains) for the long-term business

### **Notes to the Financial Statements**

### 5 Disposal of subsidiary and discontinued operations

During the prior year, the group disposed of its wholly-owned subsidiary, ACS (NZ) Limited, transferring its holdings of Ordinary shares in ACS (NZ) Limited to the Canterbury Earthquake Church and Heritage Trust, an independent trust constituted in New Zealand, with objectives similar to those of the group. The loss on disposal includes a contribution made to the Trust of NZ\$10 0m.

The disposal was effected in order to reduce the insurance and financial risks associated with the run-off claims in relation to the series of earthquakes in Canterbury, New Zealand

The operating result in relation to the discontinued business is included within the general business technical account and non-technical account, as follows

	Period to
	15 May
	2012
	£000
Earned premiums, net of reinsurance	
Claims incurred, net of reinsurance	(475)
Net operating expenses	(277)
Total technical charges	(752)
Balance on the technical account for general business	(752)
Investment income	6
Unrealised gains on investments	-
Investment expenses and charges	(88)
Charitable grants	
Loss before tax	(834)
Loss on disposal, net of selling costs	(5,219)
Attributable tax	316
Net loss attributable to discontinued operations	(5,737)

## **Notes to the Financial Statements**

6 Expenses	2013		2012	
•	General	Long-term	General	Long-term
Group	business	business	business	business
·	£000	£000	£000	£000
(a) Net operating expenses				
Commission paid on direct business	61,041	187	71,234	484
Other acquisition costs	17,887	325	24,449	1,051
Change in deferred acquisition costs	(1,075)	-	1,034	-
Administrative expenses	65,442	292	63,236	343
Reinsurance commissions and profit participation	(39,522)		(40,523)	
	103,773	804	119,430	1,878
(b) Other charges				
Amortisation of goodwill and other intangibles	5,324	-	5,072	-
Other expenses	530		137	
	5,854	-	5,209	-

# Parent Governance costs of the charity amounted to £245,000 (2012 £185,000)

7 Group operating	profit or loss			Resta	
		201	13	201	2
		General	Long-term	General	Long-term
		business	business	business	business
		£000	£000	£000	£000
Operating profit o	r loss has been arrived at after				
(crediting)/chargir	ng				
Net foreign exchan	ge gains	(840)	-	(1,486)	-
Depreciation	- owned assets	3,808	-	3,384	-
	<ul> <li>leased assets</li> </ul>	427	-	457	-
Fair value (gains)/k	osses on investments designated at				
fair value through p	rofit and loss	(47,586)	457	(34,329)	(3,517)
Fair value losses of	n financial instruments held for				
trading		7,813	-	9,919	-
Interest payments (	under lease purchase contracts	124	-	113	-

The prior year comparatives have been restated due to an incorrect presentation of 'fair value (gains)/losses on investments designated at fair value through profit and loss' and 'fair value losses on financial instruments held for trading'

## **Notes to the Financial Statements**

8 Auditor's remuneration				
	20°	13	2012	
	General business £000	Long-term business £000	General business £000	Long-term business £000
Fees payable to the company's auditor for the audit of the company's annual accounts	6	-	6	-
Fees payable to the company's auditor and its associates for other services  - The audit of the company's subsidiaries	332	46	332	49
Total audit fees	338	46	338	49
<ul> <li>- Audit-related assurance services</li> <li>- Taxation compliance services</li> <li>- Taxation advisory services</li> </ul>	86 - 4	8 - 5	85 18 8	7 - -
Total non-audit fees	90	13	111	7
Total auditor's remuneration	428	59	449	56

Amounts disclosed are net of services taxes, where applicable Audit-related assurance services include Prudential Regulatory Authority (PRA) and other regulatory audit work

Fees payable to the company's auditor in respect of the audit of the trading subsidiaries' associated pension schemes amounted to £15,000 (2012 £15,000)

### 9 Employee information

The company has no direct employees (2012 nil) The average monthly number of employees, including Executive Directors, employed by the trading subsidiaries during the year, by geographical location, was as follows

	2013		2012	
	General business No	Long-term business No.	General business No	Long-term business No
United Kingdom	1,045	9	1,082	10
Australia	110	-	132	-
Canada	60	-	59	-
Republic of Ireland	22		33	-
	1,237	9	1,306	10
			2013 £000	2012 £000
Wages and salaries			64,392	61,959
Social security costs			5,225	4,748
Pension costs - defined contribution plans			2,698	2,853
Pension costs - defined benefit plans			4,065	3,991
Other post-employment benefits		_	116	122
			76,496	73,673

Where employees of subsidiary undertakings provide services to ATL, it is impracticable to identify the share of all costs involved, and the total of such costs would be immaterial

### **Notes to the Financial Statements**

#### 10 Directors' emoluments

No director received emoluments from ATL during the current or prior year Reimbursed expenses met by the charity amounted to £9,000 (2012 £5,000) primarily in respect of travel and telephony expenses of seven directors (2012 seven) Certain directors receive emoluments in their capacity as non-executive directors of subsidiary undertakings, as follows

	2013 £000	2012 £000
The aggregate emoluments of the directors in respect of services as non-executive directors of subsidiary undertakings	88	143
Highest paid director's fees	42	68

No director of ATL was a member of the trading subsidiaries' defined benefit pension schemes during the current or prior year

•			
technical ac	count	Non-technical	account
2013	2012	2013	2012
£000	£000	£000	£000
(311)	524	3,681	(680)
		10	(11)
(311)	524	3,691	(691)
	280	1,979	4,236
(311)	804	5,670	3,545
	technical acc 2013 £000 (311) - (311)	£000 £000 (311) 524 	technical account         Non-technical           2013         2012         2013           £000         £000         £000           (311)         524         3,681           -         -         10           (311)         524         3,691           -         280         1,979

The non-technical account current tax charge for the year includes a charge of £5,000 (2012 £22,000) in respect of the group's associated undertakings, and a charge of £nil (2012 £316,000) in respect of the loss on disposal of discontinued operations, which did not give rise to a deferred tax charge in the current or prior year

UK corporation tax in the long-term business technical account has been calculated at the blended rate of 23 25% (2012 20%)

A change in the UK standard rate of corporation tax from 24% to 23% became effective from 1 April 2013 Where appropriate, current tax has been provided at the blended rate of 23 25% Further reductions in the rate of corporation tax to 21% from April 2014, and to 20% from April 2015, were substantively enacted on 2 July 2013 Deferred tax has been provided at the rate of 20%

The tax assessed for the year in the non-technical account differs from the standard rate of corporation tax for the reasons set out in the following reconciliation

	Non-technical account		
	2013	2012	
	£000	£000	
Profit on ordinary activities before tax	64,310	23,715	
Tax on profit on ordinary activities at standard rate	14,952	5,810	
Factors affecting charge/(credit) for the year			
Unrealised investment movements and other timing differences	(41)	(5,225)	
Non-taxable income	(8,858)	(3,997)	
Expenses not deductible for tax purposes	1,440	3,083	
Tax paid at non-standard rates	(2,139)	489	
Utilisation of tax losses	(278)	-	
Adjustments to tax charge in respect of prior years	(1,385)	(851)	
Total actual amount of current tax	3,691	(691)	

### **Notes to the Financial Statements**

#### 12 Charitable distributions

An analysis of current year charitable distributions by company and group is given below

	Company		Group	
	£000	No.	£000	No
Dioceses	6,256	123	6,265	134
Cathedrals	1,427	164	1,427	164
Parishes and other charities	1,784	933	2,263	1,127
	9,467	1,220	9,955	1,425

Due to their extensive nature, further analyses of company distributions are included in a separate publication which has been submitted to the Charity Commission. A list of individual grants to parishes and other charities can be obtained by writing to the company secretary at the address of the registered office shown on page 2. During the last ten years a total of £97.3 million (2012. £96.3 million) has been provided by group companies for church and charitable purposes.

#### 13 Acquisition of additional shares in subsidiary

At 1 January 2013 the group owned 72 6% of Lycetts Holding Limited (hereafter referred to as Lycetts), a holding company of a group whose primary activity is insurance brokerage business. Through the course of 2013 the group acquired a further 2 4% of the shares, increasing the equity interest to 75 0%, for a cash consideration of £1,050,000 paid to minority interest shareholders. An additional £702,000 of goodwill was generated and the carrying value of the additional interest acquired was £884,000. The purpose of the business combination is to diversify the portfolio of the group and benefit from Lycetts' expertise in rural, specialist commercial and bloodstock lines of business.

14 Intangible assets Group	Goodwill	Other intangible	
	£000	assets £000	Total £000
Cost	2555		
At 1 January 2013	40,708	15,561	56,269
Acquisition during the year	702_		702
At 31 December 2013	41,410	15,561	56,971
Amortisation	<del></del>		
At 1 January 2013	15,104	4,577	19,681
Provided in the year	3,733_	1,592	5,325
At 31 December 2013	18,837	6,169	25,006
Net book value			
At 31 December 2013	22,573	9,392	31,965
At 1 January 2013	25,604	10,984	36,588

Goodwill arose on the acquisition of subsidiary undertakings

Other intangible assets consist of acquired customer and distribution relationships, which have an overall remaining useful life of six years on a weighted average basis

None of the intangible assets noted above relate to the parent company, or to the trading subsidiaries' long-term business

### **Notes to the Financial Statements**

15 Investments	General	2013 Long-term		General	2012 Long-term	
Group	business	business	Total	business	business	Total
	£000	£000	£000	£000	£000	£000
Freehold land and buildings						
- occupied by the group	3,205	300	3,505	3,688	300	3,988
- other	45,099	. <del></del> .	45,099	27,015		27,0 <u>15</u>
	48,304	300	48,604	30,703	300	31,003
Interest in associate	390	-	390	501	-	501
Other financial investments						
Financial investments Financial investments at fair value through profit and loss						
Equity securities						
- listed	303,946	-	303,946	283,583	3,833	287,416
- unlisted	23,203	-	23,203	21,880	-	21,880
Debt securities						
- government bonds	175,453	50,983	226,436	214,659	52,381	267,040
- listed	373,044	47,900	420,944	310,030	49,918	359,948
- unlisted	205	-	205	6,176	-	6,176
Derivative financial instruments				4 .00		4 400
- options	158	-	158	1,403	-	1,403
- futures		- <u>-</u>		443_		443
	876,009	98,883	974,892	838,174	106,132	944,306
Loans and receivables					-	
Loans secured by mortgages	7,892	•	7,892	9,455	-	9,455
Other loans	1,724		1,724	23		23
	9,616	-	9,616	9,478	-	9,478
Total other financial investments	885,625	98,883	984,508	847,652	106,132	953,784
Current	420,002	1,104	421,106	395,868	12,330	408,198
Non-current	465,623	97,779	563,402	451,784	93,802	545,586

All properties not occupied by the group, and certain properties owned by subsidiaries but occupied by the group, were revalued at 31 December 2013. All other properties occupied by the group were revalued at 31 December 2012. Valuations were carried out by Cluttons, an external firm of Chartered Surveyors, and were made on the basis of open market value.

Lycetts has a 40% stake in Amlin Plus Limited, which has been accounted for as an associate of the group. See note 30 for further details

Derivative financial instruments are classified as held for trading and their maturity is disclosed in note 16. Equity and debt securities are designated by the group to be measured at fair value through profit and loss. The directors consider that the carrying value of loans and receivables approximates to their fair value. An analysis of other financial investments by FRS 26 measurement category is given in note 1(a).

## **Notes to the Financial Statements**

15 Investments (continued) Parent		
, and the	Unrestric	ted funds
Shares ın subsidiary undertakings	2013	2012
	£000	£000
Cost At 1 January and 31 December	50	50
Revaluation		
At 1 January	340,285	333,434
Revaluation of group undertakings	35,975	6,851
At 31 December	376,260	340,285
Net book value		
At 31 December	376,310	340,335
At 1 January	340,335	333,484
The above investments are unlisted, and include £40,310,000 (2012 £47,445,0 undertakings outside the UK	00) relating	to subsidiary
•	Endowm	ent funds
Other financial investments	2013	2012
	£000	£000
Cost At 1 January	26,536	24,722
Additions	3,524	3,684
Disposals	(2,027)	(1,870)
At 31 December	28,033	26,536
Revaluation		
At 1 January	1,816	(145)
Gains	2,688	1,961
At 31 December	4,504	1,816
Net book value		· · · · · · · · · · · · · · · · · · ·
At 31 December	32,537	28,352

Other financial investments are non-current, and consist of listed equity and debt securities, including £5,237,000 (2012 £3,756,000) relating to investments outside the UK

### **Notes to the Financial Statements**

### 16 Group derivative financial instruments

The trading subsidiaries utilise non-hedge derivatives to mitigate equity price risk arising from investments held at fair value and foreign exchange risk arising from claims payable in foreign currency

		2013			2012	
	Contract/ notional amount £000	Fair value asset £000	Fair value liability £000	Contract/ notional amount £000	Fair value asset £000	Fair value liability £000
General business Equity/Index contracts Futures Options	- 30,000	- 158		53,075 30,000	443 846	<u>.</u>
Foreign exchange contracts Options Totals at 31 December	30,000	158		25,000 108,075	557 1,846	<del>-</del>

### All balances are current

The notional amounts above reflect the aggregate of individual derivative positions on a gross basis and so give an indication of the overall scale of the derivative transaction. They do not reflect current market values of the open positions.

Derivative fair value assets are recognised within other financial investments (note 15)

Included within group cash at bank and in hand are cash deposits of £nil (2012 £2,257,000) pledged as collateral by way of cash margins on open derivative contracts and cash to cover derivative liabilities. On closure of these contracts any derivative liability position is settled, and collateral pledged on the margin ceases.

### 17 Group debtors arising out of insurance operations

### (a) Group debtors arising out of direct insurance operations

	General business £000	2013 Long-term business £000	Total £000	General business £000	2012 Long-term business £000	Total £000
Policyholders Intermediaries	25,456 43,287	18	25,474 43,287	30,793 53,433	234	31,027 53,433
	68,743	18	68,761	84,226	234	84,460

#### (b) Group debtors and creditors arising out of reinsurance operations

Where there are legal rights of set off, reinsurance debtors and creditors within the same party have been netted off to show the net debtor or creditor that will actually be settled

### **Notes to the Financial Statements**

## 17 Group debtors arising out of insurance operations (continued)

#### (c) Impairment of debtors

The trading subsidiaries have recognised a credit of £71,000 (2012 charge of £43,000) in the profit and loss account, reflecting an updated assessment of the level of impairment of insurance and other debtors during the year Impairments are recognised within administrative expenses with the exception of impairment of investments which are recognised within other charges

There has been no significant change in the recoverability of the group's debtors, for which no collateral is held. The directors consider that the amounts are recoverable at their carrying values, which are stated net of an allowance for doubtful debts for those debtors that are individually determined to be impaired.

Movement in the group allowance for doubtful debts

	2013	2012
	£000	£000
Balance at 1 January	882	667
Movement in the year	(559)	215
Balance at 31 December	323	882

2012

2012

The group allowance for doubtful debts includes a provision of £303,000 (2012 £862,000) in respect of debtors that are individually determined to be impaired based on an assessment of their ageing profile and credit rating at the reporting date

Included within debtors is £5,379,000 (2012 £7,084,000) overdue but not impaired, of which £4,676,000 (2012 £5,930,000) is not more than three months overdue at the reporting date

18 Tangible assets	Computer	Motor	Office	
Group	equipment	vehicles	equipment	Total
	£000	£000	£000	£000
Cost				
At 1 January 2013	29,793	3,219	7,426	40,438
Additions	3,173	634	63	3,870
Exchange movements	(870)	-	(119)	(989)
Disposals	(1,917)	(975)	(864)	(3,756)
At 31 December 2013	30,179	2,878	6,506	39,563
Depreciation				
At 1 January 2013	23,911	1,281	5,627	30,819
Charge for the year	3,158	514	563	4,235
Exchange movements	(688)	-	(89)	(777)
Disposals	(1,845)	(639)	(800)	(3,284)
At 31 December 2013	24,536	1,156	5,301	30,993
Net book value at 31 December 2013				
General business	5,643	1,722	1,205	8,570
Net book value at 1 January 2013				
General business	5,882	1,938	1,799	9,619
	· · · · · · · · · · · · · · · · · · ·			

None of the tangible assets noted above relate to the parent company

### **Notes to the Financial Statements**

### 19 Pension asset and retirement benefit obligations

Defined benefit pension plans

The trading subsidiaries' main scheme is a defined benefit scheme for UK employees, which includes two discrete sections, the EIO Section and the Ansvar Section. The assets of the scheme are held separately from those of the group by the Trustee of the Ecclesiastical Insurance Office plc Staff Retirement Benefit Fund. The Fund is subject to the Statutory Funding Objective under the Pensions Act 2004. An independent qualified actuary appointed by the Trustee is responsible for undertaking triennial valuations to determine whether the Statutory Funding Objective is met. Pension costs for the scheme are determined by the Trustee, having considered the advice of the actuary and having consulted with the Employer. The most recent triennial valuation was at 31 December 2010. Pension liabilities for the Ireland branch are dealt with by payment to an Irish life office, and Lycetts Holdings Limited also operates a defined benefit plan. The Irish plan was closed, in agreement with the Trustees, after the year end. The closure will not have a material impact on the group accounts. Actuarial valuations have been reviewed and updated by the actuaries at 31 December 2013 for FRS 17 purposes.

The trading subsidiaries also operate a number of defined contribution pension schemes, for which contributions by the group are disclosed in note 9

Group The amounts recognised in the balance sheet are determined as follows	2013 £000	2012 £000
Present value of funded obligations Fair value of plan assets	(270,812) 303,358	(239,268) 275,637
Surplus	32,546	36,369
Restrictions on asset recognised Related deferred tax liability	(258) (6,458)	(8,364)
Net asset in the balance sheet	25,830	28,005
The amounts recognised in the consolidated profit and loss account are as follows		
Current service costs Past service costs	4,065 	3,991 
Total, included in net operating expenses	4,065	3,991
Expected return on scheme assets Interest cost on scheme liabilities	15,287 (10,623)	13,865 (10,562)
Total, included in other finance income	4,664	3,303
The amounts recognised in the consolidated statement of total recognised gains and losses are as follows		
Actuarial losses Restriction on asset recognised	(7,888) (258)	(1,183) <u>-</u>
	(8,146)	(1,183)

The actual return on pension plan assets was a gain of £29,784,000 (2012 £31,727,000 gain)

## **Notes to the Financial Statements**

### 19 Pension asset and retirement benefit obligations (continued)

The principal actuarial assumptions (expressed as weighted averages) were as follows

	2013	2012
Discount rate	4 60%	4 51%
Inflation (RPI)	3 49%	3 00%
Inflation (CPI)	2 70%	2 30%
Expected return on plan assets	5 59%	5 69%
Future salary increases	4 86%	4 43%
Future increase in pensions in deferment	2 74%	2 20%
Future pension increases (RPI)	3 49%	3 09%
Future pension increases (CPI)	2.70%	2 20%

The expected return on plan assets was determined by considering the expected returns available on the assets underlying the current investment policy. Expected yields on fixed interest investments are based on gross redemption yields as at the balance sheet date. Expected returns on equity and property investments reflect long term real rates of return experienced in the respective markets.

### Mortality rate

The average life expectancy in years of a pensioner retiring at age 65, at the balance sheet date, is as follows

The average life expectancy in years of a pensioner retiring at age 65, at the balance s	ineet date, is as	ioliows
	2013	2012
Male	25 5	23 8
Female	27 7	26 0
The average life expectancy in years of a pensioner retiring at age 65, 20 years after to follows	he balance shee	et date, is as
	2013	2012
Male	27 9	26 1
Female	30 2	28 3
Plan assets are comprised as follows	2013	2012
	£000	£000
Equities	176,292	149,743
Bonds	88,905	91,818
Cash	15,835	17,797
Other	22,326	16,279
	303,358	275,637

## **Notes to the Financial Statements**

### 19 Pension asset and retirement benefit obligations (continued)

The movements in the fair value of scheme assets and the defined benefit obligation over the year are as follows

The movements in the fair value of scheme assets and the defined by	shent obligation over the year are	as iuliuws
	2013	2012
	£000	£000
Scheme assets		
As at 1 January	275,637	250,101
Pension benefits paid and payable	(5,642)	(9,506)
Contributions paid	3,492	3,413
Expected return on scheme assets	15,287	13,865
Actuarial gains recognised in STRGL	14,497	17,862
Exchange differences	87	(98)
As at 31 December	303,358	275,637
Defined benefit obligation		
As at 1 January	239,268	215,292
Current service cost	4,065	3,991
Pension benefits paid and payable	(5,642)	(9,506)
Interest cost	10,623	10,562
Actuarial losses recognised in STRGL	22,385	19,045
Exchange differences	113	(116)
As at 31 December	270,812	239,268
Restriction on asset recognised		
As at 1 January	-	
Change in asset restriction	258	<u>-</u>
As at 31 December	258	-

The restriction on the asset recognised in the current year relates to the Lycetts pension scheme. This scheme is in surplus at the year end date (2012) the scheme was in deficit at the year end date), but the directors do not believe that the group can recover this through either reduced future contributions or through refunds from the scheme, and as such have not recognised the asset.

History of group experience gains and losses	2013	2012	2011	2010	2009
	£000	£000	£000	£000	£000
Present value of defined benefit obligations Fair value of scheme assets	(270,812)	(239,268)	(215,292)	(213,740)	(190,985)
	303,358	275,637	250,101	237,440	205,628
Surplus	32,546	36,369	34,809	23,700	14,643
Experience adjustments on scheme liabilities	127	(828)	6,656	3,046	(516)
Experience adjustments on scheme assets	14,497	17,862	(18,102)	17,111	24,723

The cumulative amount of actuarial losses recognised in the consolidated statement of total recognised gains and losses since the 2002 financial year is £21,190,000 (2012 £13,044,000)

The contribution expected to be paid by the trading subsidiaries during the year ending 31 December 2014 is £3 6 million

## **Notes to the Financial Statements**

19 Pension asset and retirement benefit obligations (continued)  Post-employment medical benefits  The trading subsidiaries operate a post-employment medical benefit scheme The assumptions and the frequency of valuation are similar to those used for the defined between the continued of the defined between the continued of the c		_
The amounts recognised in the balance sheet are determined as follows	2013 £000	2012 £000
Present value of unfunded obligations Related deferred tax asset	11,744 (2,349)	14,810 (3,406)
Net obligations in the balance sheet	9,395	11,404
The amounts recognised in the consolidated profit and loss account are as follows		
Current service cost	116	122
Total, included in net operating expenses	116	122
Interest cost on scheme liabilities, netted against other finance income	667	638
The amounts recognised in the consolidated statement of total recognised gains and losses are as follows		
Total actuarial gains/(losses)	3,654	(1,532)
The movements in the obligations over the year are as follows  At 1 January	14,810	12,760
Current service cost	14,610	12,700
Benefits paid	(195)	(244)
Other finance income	667	638
Actuarial (gains)/losses	(3,654)	1,534
At 31 December	11,744	14,810
The main actuarial assumption is a long-term increase in medical costs of 12 0% (2012). The effect of a 1% movement in the assumed medical cost trend is as follows:	12 0%)	
The enection a 176 movement in the assumed medical cost trend is as follows	Increase £000	Decrease £000
Effect on the aggregate of the current service cost and interest cost	146	(112)
Effect on the medical benefit obligation	2,653	(2,064)

## **Notes to the Financial Statements**

	20 Reserves				
Parent					
Residence at 1 January					Total
Balance at 1 January					
Coses relating to pension asset   - (8,095)   - (9,895)   - (9,895)   - (9,801)   - (9,		24,350	323,643	28,497	376,490
Actuarial gains relating to other retirement benefits   -   1,186   -   3,654     -   3,654		(10,071)	-	-	
Actuarial gains relating to other retirement benefits   0		-		-	
Penelitis	· · · · · · · · · · · · · · · · · · ·	-	1,186	-	1,186
Movement on deferred tax relating to other retirement benefits   - (948)   - (948)   - (948)     Gross transfers between funds   - (44,553)   4,868   49,421     Balance at 31 December   14,279   363,993   33,365   411,637     Balance at 31 December   14,279   363,993   33,365   411,637     Balance at 31 December   14,279   363,993   33,365   411,637     Balance at 31 December   14,279   14,279   14,000   14,000     Balance at 1 January   7,708   340,285   28,497   376,490     Incoming resources   4,105   - (1301)   5,406     Outgoing resources   (9,801)   - (92)   (9,893)     Revaluation of group undertakings   - (3,5975   35,975     Other investment gains   - (3,659   3,659     Balance at 31 December   2,012   376,260   33,365   411,637     Endowment funds are expendable endowments     Endowment funds are expendable endowments     Endowment funds are expendable endowments   2,012   376,260   33,365   411,637     Endowment funds are expendable endowments     Profit for the financial year   49,421   10,831     Other recognised gains and losses relating to the year   49,421   10,831     Other recognised gains and losses relating to the year   49,421   10,831     Other recognised gains and losses relating to the year   49,421   10,831     Other recognised gains and losses relating to the year   49,421   10,831     Other recognised gains and losses relating to the year   49,421   10,831     Other recognised gains and losses relating to the year   49,421   10,831     Other recognised gains and losses relating to the year   49,421   10,831     Other recognised gains and losses relating to the year   49,421   10,831     Other recognised gains and losses relating to the year   49,421   10,831     Other recognised gains and losses relating to the year   49,421   10,831     Other recognised gains and losses relating to the year   49,421   10,831     Other recognised gains and losses relating to the year   49,421   10,831     Other recognised gains and losses relating to the year   49,421   10,831     Other recognised g	•	_	3.654	-	3,654
Gross transfer between funds Transfer from profit and loss account Transfer from profit from the financial year Transfer from the year Transfer from profit from the financial year Transfer from the year Transfer from the profit from the financial year Transfer from the year	Movement on deferred tax relating to other		·		·
Paramsfer from profit and loss account   Paramsfer from profit profit for the financial year   Paramsfer from profit from the financial year   Paramsfer from profit from profit for the financial year   Paramsfer from profit from profit from the financial year   Paramsfer from profit from the financial year   Paramsfer from profit		-	(948)	-	(948)
Name			AA 552	4 060	40 421
None   Parent   Funds   Parent   Parent   Funds   Parent   Funds   Parent   Funds   Parent   Par		14 270			
Income   Revaluation   Funds   Fund	Datafice at 51 December	14,279	303,993	33,303	411,037
Parent         £000         £000         £000         £000         £000           Parent         £000         £000         £000         £000           Balance at 1 January         7,708         340,285         28,497         376,490           Incoming resources         4,105         -         1,301         5,406           Outgoing resources         (9,801)         -         (92)         (9,893)           Revaluation of group undertakings         -         35,975         -         35,975           Other investment gains         -         -         3,659         3,659           Balance at 31 December         2,012         376,260         33,365         411,637           Endowment funds are expendable endowments         Endowment funds are expendable endowments         2         2013         2012           Endowment funds are expendable endowments         Endowment funds         2         2013         2012           Endowment funds are expendable endowments         Endowment funds         49,421         10,831           Other recognised gains and losses relating to the year         414,241         (6,003)           Net movement in shareholders' funds         35,147         4,828           Opening shareholders' funds         411		Unrest	ricted funds		
Parent         £000         <		Income	Revaluation	Endowment	
Parent         Balance at 1 January         7,708         340,285         28,497         376,490           Incoming resources         4,105         -         1,301         5,406           Outgoing resources         (9,801)         -         (92)         (9,893)           Revaluation of group undertakings         -         35,975         -         35,975           Other investment gains         -         -         3,659         3,659           Balance at 31 December         2,012         376,260         33,365         411,637           Endowment funds are expendable endowments           21 Reconciliation of movements in group shareholders' funds         2013         2012           2012         2000         £0000           Profit for the financial year         49,421         10,831           Other recognised gains and losses relating to the year         (14,274)         (6,003)           Net movement in shareholders' funds         35,147         4,828           Opening shareholders' funds         376,490         371,662           Closing shareholders' funds         411,637         376,490           22 Minority interests           Minority interests					
Balance at 1 January         7,708         340,285         28,497         376,490           Incoming resources         4,105         -         1,301         5,406           Outgoing resources         (9,801)         -         (92)         (9,893)           Revaluation of group undertakings         -         35,975         -         35,975           Other investment gains         -         2,012         376,260         33,365         411,637           Balance at 31 December         2,012         376,260         33,365         411,637           Endowment funds are expendable endowments         -         2,012         2013         2012           Endowment funds are expendable endowments         -         2013         2012         2000         2000           Profit for the financial year         -         49,421         10,831         000         2001         2012         2013	Parent	£000	£000	£000	£000
Outgoing resources         (9,801)         -         (92)         (9,893)           Revaluation of group undertakings         -         35,975         -         35,975           Other investment gains         -         -         3,659         3,659           Balance at 31 December         2,012         376,260         33,365         411,637           Endowment funds are expendable endowments           21 Reconciliation of movements in group shareholders' funds         2013         2012           2013         2012           £000         £000           Profit for the financial year         49,421         10,831           Other recognised gains and losses relating to the year         (14,274)         (6,003)           Net movement in shareholders' funds         35,147         4,828           Opening shareholders' funds         376,490         371,662           Closing shareholders' funds         411,637         376,490           22 Minority interests           Minority interests         500         5000           22 Minority interests         500         5000           25 Closing shareholders' funds         700         5000           26 Closing shareholders' funds		7,708	340,285	28,497	376,490
Revaluation of group undertakings         35,975         35,975         36,599         3,659         411,637         411,637         411,637         2012         2013         2012         2013         2012         2000	Incoming resources	4,105	-	1,301	5,406
Other investment gains         -         -         3,659         3,659           Balance at 31 December         2,012         376,260         33,365         411,637           Endowment funds are expendable endowments           21 Reconciliation of movements in group shareholders' funds           2013         2012           £000         £000           Profit for the financial year         49,421         10,831           Other recognised gains and losses relating to the year         (14,274)         (6,003)           Net movement in shareholders' funds         35,147         4,828           Opening shareholders' funds         376,490         371,662           Closing shareholders' funds         411,637         376,490           22 Minority interests         411,637         376,490           Minority interests comprise the 8 625% Non-Cumulative Irredeemable Preference Insurance Office pic and the Lycetts minority interests (see note 13)         2012           £000         £000           8 625% Non-cumulative Irredeemable Preference Shares         105,503         103,703           Lycetts minority interests         3,634         4,064		(9,801)	-	(92)	
Balance at 31 December         2,012         376,260         33,365         411,637           Endowment funds are expendable endowments           21 Reconciliation of movements in group shareholders' funds           2013 2012 £000         2013 2012 £000         £000         £000         £000         £000         £000         £000         £000         £000         £000         £000         £000         £000         £0003         Net movement in shareholders' funds         35,147 4,828         4,828         4,828         Opening shareholders' funds         376,490 371,662         376,490         371,662         Closing shareholders' funds         411,637 376,490         376,490         376,490         376,490         2013 2012 £000         £000 </td <td></td> <td>-</td> <td>35,975</td> <td></td> <td></td>		-	35,975		
Endowment funds are expendable endowments           21 Reconciliation of movements in group shareholders' funds           2013 2012 £000 £000           Profit for the financial year         49,421 10,831           Other recognised gains and losses relating to the year         (14,274) (6,003)           Net movement in shareholders' funds         35,147 4,828           Opening shareholders' funds         376,490 371,662           Closing shareholders' funds         411,637 376,490           22 Minority interests         Minority interests comprise the 8 625% Non-Cumulative Irredeemable Preference shares in Ecclesiastical Insurance Office plc and the Lycetts minority interests (see note 13)           2013 2012 £000         £0000           8 625% Non-cumulative Irredeemable Preference Shares         105,503 103,703	•				
21 Reconciliation of movements in group shareholders' funds         2013 (2012) (2000)         2000 (2000) </td <td>Balance at 31 December</td> <td>2,012</td> <td>376,260</td> <td>33,365</td> <td>411,637</td>	Balance at 31 December	2,012	376,260	33,365	411,637
Profit for the financial year         49,421 (6,003)           Other recognised gains and losses relating to the year         (14,274) (6,003)           Net movement in shareholders' funds         35,147 (6,003)           Opening shareholders' funds         376,490 (371,662)           Closing shareholders' funds         411,637 (376,490)           22 Minority interests         411,637 (376,490)           Minority interests comprise the 8 625% Non-Cumulative Irredeemable Preference shares in Ecclesiastical Insurance Office plc and the Lycetts minority interests (see note 13)         2013 (2012)           8 625% Non-cumulative Irredeemable Preference Shares         105,503 (103,703)           Lycetts minority interests         3,634 (4,064)	Endowment funds are expendable endowments				
Profit for the financial year         £000         £000           Other recognised gains and losses relating to the year         49,421         10,831           Net movement in shareholders' funds         35,147         4,828           Opening shareholders' funds         376,490         371,662           Closing shareholders' funds         411,637         376,490           22 Minority interests         Minority interests         Shares in Ecclesiastical Insurance Office plc and the Lycetts minority interests (see note 13)           2013         2012         2000           8 625% Non-cumulative Irredeemable Preference Shares         105,503         103,703           Lycetts minority interests         3,634         4,064	21 Reconciliation of movements in group shareholders	funds			
Profit for the financial year         49,421 (6,003)           Other recognised gains and losses relating to the year         (14,274) (6,003)           Net movement in shareholders' funds         35,147 4,828           Opening shareholders' funds         376,490 371,662           Closing shareholders' funds         411,637 376,490           22 Minority interests         Minority interests comprise the 8 625% Non-Cumulative Irredeemable Preference shares in Ecclesiastical Insurance Office pic and the Lycetts minority interests (see note 13)         2013 2012 £000 £000           8 625% Non-cumulative Irredeemable Preference Shares         105,503 103,703 Lycetts minority interests         3,634 4,064				2013	2012
Other recognised gains and losses relating to the year(14,274)(6,003)Net movement in shareholders' funds35,1474,828Opening shareholders' funds376,490371,662Closing shareholders' funds411,637376,49022 Minority interests411,637376,490Minority interests comprise the 8 625% Non-Cumulative Irredeemable Preference shares in Ecclesiastical Insurance Office plc and the Lycetts minority interests (see note 13)20128 625% Non-cumulative Irredeemable Preference Shares105,503103,703Lycetts minority interests3,6344,064				£000	£000
Net movement in shareholders' funds Opening shareholders' funds Closing shareholders' funds 22 Minority interests Minority interests comprise the 8 625% Non-Cumulative Irredeemable Preference shares in Ecclesiastical Insurance Office plc and the Lycetts minority interests (see note 13)  2013 2012 2000 8 625% Non-cumulative Irredeemable Preference Shares Lycetts minority interests 105,503 103,703 Lycetts minority interests				•	
Opening shareholders' funds 376,490 371,662 Closing shareholders' funds 411,637 376,490  22 Minority interests Minority interests comprise the 8 625% Non-Cumulative Irredeemable Preference shares in Ecclesiastical Insurance Office plc and the Lycetts minority interests (see note 13)  2013 2012 £000 £000  8 625% Non-cumulative Irredeemable Preference Shares 105,503 103,703 Lycetts minority interests 3,634 4,064					
Closing shareholders' funds  22 Minority interests Minority interests comprise the 8 625% Non-Cumulative Irredeemable Preference shares in Ecclesiastical Insurance Office plc and the Lycetts minority interests (see note 13)  2013 2012 £000 £000  8 625% Non-cumulative Irredeemable Preference Shares Lycetts minority interests  3,634 4,064	Net movement in shareholders' funds			35,147	4,828
22 Minority interests Minority interests comprise the 8 625% Non-Cumulative Irredeemable Preference shares in Ecclesiastical Insurance Office plc and the Lycetts minority interests (see note 13)  2013 2012 £000 £000  8 625% Non-cumulative Irredeemable Preference Shares Lycetts minority interests  105,503 103,703  4,064	Opening shareholders' funds			376,490	371,662
Minority interests comprise the 8 625% Non-Cumulative Irredeemable Preference shares in Ecclesiastical Insurance Office plc and the Lycetts minority interests (see note 13)  2013 2012 £000  8 625% Non-cumulative Irredeemable Preference Shares  105,503 103,703 Lycetts minority interests  3,634 4,064	Closing shareholders' funds			411,637	376,490
8 625% Non-cumulative Irredeemable Preference Shares       105,503       103,703         Lycetts minority interests       3,634       4,064	Minority interests comprise the 8 625% Non-Cumulative		ole Preferenc	e shares in I	Ecclesiastical
£ 000         £ 000           8 625% Non-cumulative Irredeemable Preference Shares         105,503         103,703           Lycetts minority interests         3,634         4,064	and and a state of the state of			2013	2012
Lycetts minority interests3,6344,064					
Lycetts minority interests3,6344,064	8 625% Non-cumulative Irredeemable Preference Shares			105,503	103,703
<b>109,137</b> 107,767	Lycetts minority interests				4,064
				109,137	107,767

### **Notes to the Financial Statements**

23 Insurance liabilities and reinsurance assets		
	2013	2012
Group	£000	£000
Gross		
Claims outstanding	569,179	565,937
Unearned premiums	186,642	219,798
Technical provision for linked liabilities	92,446	92,956
Equalisation provision	25,837	25,590
Total gross insurance liabilities	874,104	904,281
Recoverable from reinsurers		
Claims outstanding	89,472	94,902
Unearned premiums	43,121	46,109
Total reinsurers' share of insurance liabilities	132,593	141,011
Net		
Claims outstanding	479,707	471,035
Unearned premiums	143,521	173,689
Technical provision for linked liabilities	92,446	92,956
Equalisation provision	25,837_	25,590
Total net insurance liabilities	741,511	763,270

The equalisation provision, established in accordance with the Prudential sourcebook for Insurers, is required by Schedule 3 to SI2008/410 to be included within technical provisions, notwithstanding that it does not represent a liability at the balance sheet date. It is in addition to the provisions required to meet the anticipated ultimate cost of settling outstanding claims at the balance sheet date. The provision has reduced shareholders' funds by £25,837,000 (2012 £25,590,000) and decreased the balance on the general business technical account and increased the loss before taxation for the year by £247,000 (2012 decrease of £2,871,000)

### (a) General business insurance contracts

The outcome of the ultimate settlement cost of outstanding general insurance claims is inherently uncertain. Such uncertainty includes

- whether a claim event has occurred or not and how much it will ultimately settle for,
- variability in the speed with which claims are notified and in the time taken to settle them, especially complex cases resolved through the courts,
- changes in the business portfolio affecting factors such as the number of claims and their typical settlement costs, which may differ significantly from past patterns,
- new types of claim, including latent claims, which arise from time to time,
- changes in legislation and court attitudes to compensation, which may apply retrospectively.
- the way in which certain reinsurance contracts (principally liability) will be interpreted in relation to unusual/latent claims where aggregation of claimants and exposure over time are issues, and
- whether all such reinsurances will remain in force over the long term

### **Notes to the Financial Statements**

### 23 Insurance liabilities and reinsurance assets (continued)

### (ı) Reserving methodology

Reserving for non-life insurance claims is a complex process and the trading subsidiaries adopt recognised actuarial methods, and, where appropriate, other calculations and statistical analysis. Actuarial methods used include chain ladder, the Bornhuetter-Ferguson and average cost methods.

Chain ladder methods extrapolate paid amounts, incurred amounts (paid claims plus case estimates), the number of claims or average cost of claims, to ultimate claims based on the development of previous years. This method assumes that previous patterns are a reasonable guide to future developments. Where this assumption is felt to be unreasonable, adjustments are made or other methods such as Bornhuetter-Ferguson or average cost are used. The Bornhuetter-Ferguson method places more credibility on expected loss ratios for the most recent loss years. For smaller portfolios, the materiality of the business and data available may also shape the methods used in reviewing reserve adequacy.

The selection of results for each accident year and for each portfolio depends on an assessment of the most appropriate method. Sometimes a combination of techniques is used. The average weighted term to payment is calculated separately by class of business and is based on historic settlement patterns.

### (ii) Calculation of uncertainty margins

To reflect the uncertain nature of the outcome of the ultimate settlement cost of claims an uncertainty margin is added to the best estimate. The addition for uncertainty is assessed primarily by the Thomas Mack actuarial method, based on at least the 75th percentile confidence level for each portfolio. For smaller portfolios where the Thomas Mack method cannot be applied, provisions have been calculated at a level intended to provide an equivalent probability of sufficiency. Where the standard methods cannot allow for changing circumstances then additional uncertainty margins are added and are typically expressed as a percentage of outstanding claims. This approach generally results in a favourable release of provisions in the current financial year, arising from the settlement of claims relating to previous financial years.

#### (III) Calculation of provisions for latent claims

The trading subsidiaries adopt commonly used industry methods including those based on claims frequency and severity and benchmarking

### (iv) Discounting

General insurance outstanding claims provisions are undiscounted, except for certain designated long-tail classes of business for which discounted provisions are held in the following territories

			Mean term of d	iscounted
	Disco	unt rate	liabilitie	es
Geographical territory	2013	2012	2013	2012
UK and Ireland	0 4% to 3 8%	0 3% to 3 4%	15	15
Canada	1.1% to 3.2%	1 1% to 2 5%	14	9
Australia	3 3%	2 8%	5	5

The applied rates of interest are based on government bond yield curves of the relevant currency and term at the reporting date, adjusted where appropriate to reflect portfolio assets held and to allow for future investment expenses. At the year end the undiscounted gross outstanding claims provision was £626,418,000 (2012 £582,674,000)

At 31 December 2013, it is estimated that a fall of 1% in the discount rates used would increase the trading subsidiaries' net outstanding claims provision by £12,402,000 (2012 £11,541,000). Financial investments backing these liabilities are not hypothecated across general insurance classes of business. The sensitivity of the trading subsidiaries' profit or loss and other equity reserves to interest rate risk, taking into account the mitigating effect on asset values is provided in note 1 (h)

### **Notes to the Financial Statements**

### 23 Insurance liabilities and reinsurance assets (continued)

### (v) Unexpired risks liability

In the prior year, the unearned premium of the trading subsidiaries' Australia business was found to have a deficiency of £6,464,000. This deficiency was reflected in the trading subsidiaries' balance sheet as a write-down against deferred acquisition costs. In the current year this has been released as a credit against deferred acquisition costs.

### (vi) Assumptions

The trading subsidiaries follow a process of reviewing their reserves for outstanding claims on a quarterly basis. This involves an appraisal of each portfolio with respect to ultimate claims liability for the recent exposure period as well as for earlier periods, together with a review of the factors that have the most significant impact on the assumptions used to determine the reserving methodology. The work conducted on each portfolio is subject to an internal peer review and management sign-off process.

The most significant assumptions in determining the undiscounted general insurance reserves are the anticipated number and ultimate settlement cost of claims, and the extent to which reinsurers will share in the cost. Factors which influence decisions on assumptions include legal and judicial changes, significant weather events, other catastrophes, subsidence events, exceptional claims or substantial changes in claims experience and developments in older or latent claims. Significant factors influencing assumptions about reinsurance are terms of the reinsurance treaties, the anticipated time taken to settle a claim and the incidence of large individual and aggregated claims.

### (vii) Changes in assumptions

There are no significant changes in assumptions

### (b) Long-term insurance and group life yearly renewable contracts

### (i) Assumptions

The most significant assumptions in determining long-term business reserves are as follows

#### Mortality

An appropriate base table of standard mortality is chosen depending on the type of contract. Where prudent, an allowance is made for future mortality improvements based on trends identified in population data

### Investment returns

Projected investment returns are based on actual yields for each asset class less an allowance for credit risk, where appropriate. The risk adjusted yields after allowance for tax and investment expenses for the current valuation are as follows.

	2013	2012
	Non-profit	Non-profit
UK government bonds non-linked	2 76%	2 13%
UK government bonds index-linked	-0 31%	-0 50%
Corporate debt instruments index-linked	0 42%	0 29%

The investment return assumption is determined by calculating an overall yield on all cash flows projected to occur from the portfolio of financial assets which are assumed to back the relevant class of liabilities. This is in accordance with a modification to PRA Rule INSPRU 3.1.35R, which was granted in September 2011. For index-linked assets, the real yield is shown.

## **Notes to the Financial Statements**

### 23 Insurance liabilities and reinsurance assets (continued)

Funeral plans renewal expense level and inflation

Numbers of policies in force and both projected and actual expenses have been considered when setting the base renewal expense level. The unit renewal expense assumption for this business is £2.70 per annum (2012 £13.20 per annum).

Expense inflation is set with reference to the index-linked UK government bond rates of return, and published figures for earnings inflation, and is assumed to be 4 05% per annum (2012 3 39%)

#### Tax

It has been assumed that tax legislation and rates applicable at 1 January 2014 will continue to apply. All in-force business is classed as protection business and is expected to be taxed on a profits basis.

#### (ii) Changes in assumptions

Projected investment returns have been revised in line with the changes in the actual yields of the underlying assets. As a result, liabilities have decreased by £1.9 million (2012 £0.7 million increase)

The effect on insurance liabilities of the changes to unit renewal expense assumptions (described in (i) above) was a £0.4 million increase (2012 £1.3 million decrease)

### (iii) Sensitivity analysis

The sensitivity of the result before tax to changes in the key assumptions used to calculate long-term business insurance liabilities is shown in the following table. No account has been taken of any correlation between the assumptions

			0.1		increase/
			Change ın		e) in profit
Variable			variable	2013 £000	2012
variable					£000
Deterioration in annuitant mortality			-10%	100	400
Improvement in annuitant mortality			+10%	(100)	(500)
Increase in fixed interest/cash yields			+1%pa	(1,400)	-
Decrease in fixed interest/cash yields			-1%pa	(1,100)	(1,300)
Worsening of base renewal expense level			+10%	(500)	(500)
Improvement in base renewal expense level			-10%	500	500
Increase in expense inflation			+1%pa	(700)	(600)
Decrease in expense inflation			-1%pa	600	500
(iv) Available capital resources					
	Non-profit	Share-	Total		_
	life	holders'	lıfe	Other	Group
0040	fund	fund	business	activities	total
2013	£000	£000	£000	£000	£000
Total reserves	(1,136)	41,515	40,379	371,258	411,637
Adjustments to assets/liabilities	7,500	(7,500)		<u>(76,617)</u>	(76,617 <u>)</u>
Total available capital resources	6,364	34,015	40,379	294,641	335,020
Policyholder liabilities					
- life insurance business	92,446		92,446		
Net actuarial liabilities on balance sheet	92,446	-	92,446		

### **Notes to the Financial Statements**

23 Insurance liabilities and reinsurance assets	s (continued)				
2012 Total reserves Adjustments to assets/liabilities Adjustments to actuarial liabilities	(1,814) 10,500 (1,188)	35,770 (10,500)	33,956 - (1,188)	342,534 (52,221)	376,490 (52,221) (1,188)
Total available capital resources	7,498	25,270	32,768	290,313	323,081
Policyholder liabilities - life insurance business Net actuarial liabilities on balance sheet	92,956 92,956		92,956 92,956		

Total reserves of the non-profit fund represents the net profit or loss generated by this fund not transferred, to date, to the shareholders' fund. The life shareholders' fund is the balance of group reserves in the life business. Available capital resources of the life business include an allowance for solvency reserves which do not meet the recognition criteria in the accounts.

Other activities include the general insurance business of group companies, and consequently all group capital not required to meet the solvency requirements of the general business is available to meet the solvency requirements of the life business. The available capital resources in the non-profit life fund, subject to the regulatory capital requirements of the fund itself, are available to meet requirements elsewhere in the group. The capital requirements of the life business are based on the PRA capital requirements.

The trading subsidiaries use both their Individual Capital Assessment and Individual Capital Guidance as tools for determining capital requirements and their sensitivity to various risks. These risks are managed by means of their underwriting strategy, reinsurance strategy, investment strategy, and management control framework.

### (v) Movements in life capital

2013	Non-profit life fund £000	Share- holders' fund £000	Total life business £000
Published capital resources as at 31 December 2012	7,498	25,270	32,768
Effect of new business	(734)	-	(734)
Vanance between actual and expected experience	388	-	388
Change in methodology	20	-	20
Effect of changes to valuation interest rates	724	-	724
Effect of change to expense assumption	(365)	-	(365)
Effect of change to inflation assumption	4	-	4
Transfers between funds	(3,000)	3,000	-
Other movements	1,829	5,745	7,574
Capital resources as at 31 December 2013	6,364	34,015	40,379

Assumptions, and the effect of changes in these assumptions on profit, are covered in sections b(i) to b(iii) of this note

### **Notes to the Financial Statements**

24 Provisions for other risks and contingent liabilities					
(a) Provisions  Group	Deferred tax £000	Regulatory and legal provisions £000	Restructuring and other provisions £000	Total £000	
At 1 January 2013	27,853	6,569	704	35,126	
Additional provisions	-	329	2,767	3,096	
Used during year	-	(1,344)	(97)	(1,441)	
Not utilised	-	(2,092)	(102)	(2,194)	
Exchange differences	-	-	(24)	(24)	
Other movements	3,138			3, <u>138</u>	
At 31 December 2013	30,991	3,462	3,248	37,701	

#### Regulatory and legal provisions

The trading subsidiaries operate in the financial services industry and are subject to regulatory requirements in the normal course of business, including contributing towards any levies raised on UK general and life business. The provisions reflect an assessment by the Group of its share of the total potential levies.

In addition, from time to time the trading subsidiaries receive complaints from customers and, whilst the majority relate to cases where there have been no customer detriment, we recognise that we have provided, and continue to provide, advice and services across a wide spectrum of regulated activities. We therefore believe that it is prudent to hold a provision for costs of customer complaints relating to services provided. The trading subsidiaries continue to re-assess the ultimate level of complaints expected and the appropriateness of the provision, which reflects the potential redress and associated administration costs that would be payable in relation to any complaints we may uphold. Further administration costs in relation to invalid claims are also included in the provision.

#### Restructuring and other provisions

The provision for restructuring and other costs relates to costs in respect of redundancies, onerous leases and dilapidations

### (b) Contingent liabilities

Ecclesiastical Insurance Office plc is in correspondence with HM Revenue and Customs regarding the treatment of its preference share capital for group tax purposes. Whilst it is possible that this will lead to an additional tax cost to the group, we do not consider it probable that a further charge will arise and so have not made any provision in respect of this issue. In the unlikely event the issue is not settled as expected, the group's best estimate is that the additional tax cost would be in the range of £0 3m to £7 6m.

## **Notes to the Financial Statements**

25 Deferred tax		
	2013	2012
Group	£000	£000
The potential net provision for deferred tax provided in the financial statements is as for	llows	
Unrealised investment gains	32,511	29,573
Retirement benefit assets	4,109	4,958
Depreciation in excess of capital allowances	(1,242)	(1,317)
Other timing differences	(3,594)	(3,685)
Net provision for deferred tax	31,784	29,529
Movements in the net deferred tax provision are analysed as follows		
At 1 January	29,529	25,438
Charged to income	6,862	6,931
Credited to income - resulting from reduction in tax rate	(4,883)	(2,415)
Credited to equity	(898)	(383)
(Credited)/charged to equity - resulting from reduction in tax rate	609	(113)
Exchange differences	565	71
At 31 December	31,784	29,529
The net provision for deferred tax is disclosed in the financial statements as follows		
Amount included in provisions for other risks	30,991	27,853
Amount included in other debtors	(3,316)	(3,282)
Amount included in net pension assets	6,458	8,364
Amount included in retirement benefit obligations	(2,349)	(3,406)
	31,784	29,529

The trading subsidiaries have unused tax loss relief of £4,428,000 (2012 £6,368,000) arising from life business and capital transactions, which are available for offset against future profits. No deferred tax asset has been recognised due to the unpredictability of future profit streams

## **Notes to the Financial Statements**

26 Other creditors including taxation and social security		
	2013	2012
Group	£000	£000
Amounts falling due within one year Other creditors	27,312	28,901
Taxation	2,837	922
	30,149	29,823
Amounts falling due after more than one year		
Other creditors	1,099	2,819
	1,099	2,819
	31,248	32,642
Included in other creditors are obligations under lease purchase contracts due		
In one year or less	630	658
Between one and five years	1,007	1,154
	1,637	1,812

#### Parent

Creditor balances of the company primarily relate to donations approved for payment at the year end date, including those in the course of payment and accrued commitments for longer-term funding of specific projects

### 27 Notes to the cash flow statement

# (a) Reconciliation of group result on ordinary activities before tax to net cash flow from operating activities

	2013	2012
	£000	£000
Profit on ordinary activities before tax	64,310	23,715
Depreciation charges	4,235	3,841
Amortisation of goodwill and other intangibles	5,324	5,072
Share of profit of associate	(14)	(109)
Loss on disposal of subsidiary, net of selling costs	-	5,219
Unrealised gains on investments	(31,726)	(33,683)
Increase in net general insurance technical provisions	(2,612)	40,301
Profit relating to long-term business	(676)	(5,144)
Other interest payable	124	115
Realised investment (gain)/loss	(9,288)	10,872
Loss on sale of tangible fixed assets	119	137
Movement in other debtors and creditors	15,460	(5,768)
Exchange and other non-cash movements	<u>(71)</u>	(833)
Net cash inflow from operating activities	45,185	43,735

## **Notes to the Financial Statements**

### 27 Notes to the cash flow statement (continued)

(b) Movements in cash, portfolio investments and financing

Group	At 1 January 2013 £000	Cash flow £000	Changes in long-term business £000	Exchange and other non-cash movements £000	At 31 December 2013 £000
Cash at bank and in hand Shares and other variable yield securities	141,581	(6,338)	1,565	(2,152)	134,656
	311,142	(42,487)	(3,833)	62,485	327,307
Fixed income securities	642,642	62,903	(3,417)	(44,927)	657,201
Land and buildings	31,003	16,440		1,161	48,604
	1,126,368	30,518	(5,685)	16,567	1,167,768

### 28 Operating leases

Group annual commitments and payments under non-cancellable operating leases were as follows

	2013		2012			
	Premises	Equipment	Other	Premises	Equipment	Other
Commitments	£000	£000	£000	£000	£000	£000
Expiring Within one year	879	314	-	156	<u></u>	-
Between two and five years	747	524	5	2,157	96	-
Over five years	780	13	-	820		
Total	2,406	851	5	3,133	96	-
Payments included in operating expenses	3,017	978	50	4,050	36	-

### 29 Capital commitments

At the year end the group had capital commitments of £1,685,000 relating to computer equipment (2012 nil)

## **Notes to the Financial Statements**

30 Subsidiaries and associate undertakings (i) Group undertakings The company's interest in group undertakings at 31 E	December 2013 is as follows		
Subsidiary undertakings Incorporated and operating in Great Britain, engaged in investment, insurance and financial services or other insurance-related business	Share capital	Holding of s Parent S	hares by ubsidiary
Ecclesiastical Insurance Group plc Ecclesiastical Insurance Office plc	Ordinary shares Ordinary shares 8 625% Non-Cumulative	100% -	- 100%
Ecclesiastical Underwriting Management Limited Ecclesiastical Financial Advisory Services Limited Ecclesiastical Investment Management Limited	edeemable Preference Shares Ordinary shares Ordinary shares Ordinary shares	- - -	0 9% 100% 100% 100%
Ecclesiastical Life Limited South Essex Insurance Holdings Limited South Essex Insurance Brokers Limited Lycetts Holdings Limited	Ordinary shares Ordinary shares Ordinary shares Ordinary shares	- -	100% 100% 100% 75%
Lycett, Browne-Swinburne & Douglass Limited Lycetts Financial Services Limited Highflyer Bloodstock Agency Limited Farmers & Mercantile Insurance Brokers Limited	Ordinary shares Ordinary shares Ordinary shares Ordinary shares	- - -	100% 100% 100% 100%
Incorporated and operating in Great Britain, engaged in retail of goods and services			
Ecclesiastical Services Limited	Ordinary shares	-	100%
Incorporated in Great Britain, dormant E I O Trustees Limited Lycetts Limited Lycetts Hamilton Limited Hydra House Limited Farmers & Mercantile Insurance Brokers (York) Limiter	Ordinary shares Ordinary shares Ordinary shares Ordinary shares ed Ordinary shares Ordinary shares		100% 100% 100% 100% 100%
Incorporated and operating in Australia, engaged in insurance business			
Ansvar Insurance Limited	Ordinary shares	•	100%
Incorporated in Australia, dormant  EA Insurance Services Pty Limited	Ordinary shares		100%
Associate undertaking			
Incorporated and operating in Great Britain, engaged in insurance broking business			
Amlin Plus Limited	Ordinary shares	-	40%

The percentage shareholdings of the subsidiaries listed above are the direct or indirect holdings of Ecclesiastical Insurance Group plc with the exception of Lycett, Browne-Swinburne & Douglass Limited, Lycetts Financial Services Limited, Highflyer Bloodstock Agency Limited, Farmers & Mercantile Insurance Brokers Limited, Lycetts Limited, Lycetts Hamilton Limited, Hydra House Limited, Farmers & Mercantile Insurance Brokers (York) Limited, Farmdirect Insurance Services Limited and Amlin Plus Limited, all of which are directly or indirectly owned by Lycetts Holdings Limited

### **Notes to the Financial Statements**

## 30 Subsidiaries and associate undertakings (continued)

### (II) Associate undertaking

Lycetts Holdings Limited has a 40% shareholding in its associate Amlin Plus Limited, an insurance services company

The group's interest in Amlin Plus Limited, an unlisted company incorporated in the United Kingdom, is as follows

Group's share of	2013 £000	2012 £000
Revenue Expenses	513 (499)	585 (476)
Profit before tax	14	109
Tax charge	(5)	(22)
Profit after tax	9	87
Share of assets	1,167	1,598
Share of Irabilities	(777)	(1,097)

All the entities listed are included within the consolidated financial statements. Voting rights are in line with the holdings of ordinary shares.

The financial statements of Ecclesiastical Insurance Office plc and Ecclesiastical Insurance Group plc, the parent companies of the main trading groups, are publicly available therefore a detailed analysis of their results is not presented here. Copies of the financial statements are available from the registered office as shown on page 2.

In accordance with the exemption available under Financial Reporting Standard 8 'Related Party Disclosures', no disclosure is given of transactions within the group that have been eliminated on consolidation or transactions with wholly-owned group companies

### 31 Post balance sheet event

On 15 April 2014, South Essex Insurance Brokers Limited acquired the assets and liabilities of Lansdown Insurance Brokers, an unlisted insurance services partnership based in the United Kingdom, for a cash consideration of £5 0 million, with additional immaterial deferred consideration expected. The net assets acquired were immaterial and therefore goodwill is expected to be recognised on acquisition.