

FLEXIBLE MEDICAL PACKAGING LIMITED

DIRECTORS' REPORT AND FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2013



FLEXIBLE MEDICAL PACKAGING LIMITED

COMPANY INFORMATION

DIRECTORS

S L Farbrother
C Goodall
S J Shaw

COMPANY SECRETARY

S Bryden

REGISTERED NUMBER

01022136

REGISTERED OFFICE

Cavell House
Knaves Beech Way
High Wycombe
Buckinghamshire
HP10 9QY

INDEPENDENT AUDITORS

MHA MacIntyre Hudson
Chartered Accountants & Statutory Auditors
Abbey Place
24-28 Easton Street
High Wycombe
Buckinghamshire
HP11 1NT

BANKERS

Barclays Bank plc
16 High Street
High Wycombe
Buckinghamshire
HP11 2BG

FLEXIBLE MEDICAL PACKAGING LIMITED

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FLEXIBLE MEDICAL PACKAGING LIMITED

**STRATEGIC REPORT
FOR THE YEAR ENDED 31 DECEMBER 2013**

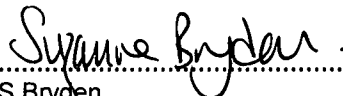
Sales increased by 19.7% compared with the previous year. Although market conditions remained competitive, growth was seen in the sales of most of the company's portfolio of products. New product development was a significant factor in this growth and, well positioned by this, continuing growth is anticipated in 2014.

Over £9.8 million, turnover was nearly 20% higher than the previous year (£8.2 million). However, the gross profit margin decreased by 3%, mainly due to increases in raw material costs as worldwide economic pressures started to affect the supply chain. In addition, overheads were nearly 8% higher than the previous year, so the company achieved an operating profit for the year of £1.3 million, which was £116,601 higher than the previous year (£1.2 million).

The company continued the redevelopment of its production facilities in the year, in anticipation of future business opportunities. This investment will enable the company to compete for new business which was hitherto unattainable and provide the main source of growth in the future. The improved facilities will broaden the company's appeal to prospective customers and keep the business at the forefront of its industry in technology and quality.

The company employs 95 staff (2012 - 84).

This report was approved by the board on 31 March 2014 and signed on its behalf.


.....
S Bryden
Company Secretary

FLEXIBLE MEDICAL PACKAGING LIMITED

DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2013

The directors present their report and the financial statements for the year ended 31 December 2013.

PRINCIPAL ACTIVITIES

The company is principally engaged in manufacturing flexible medical packaging materials, including products for related companies, and in providing contract packaging services to the healthcare market.

RESULTS

The profit for the year, after taxation, amounted to £1,025,917 (2012 - £912,495).

DIRECTORS

The directors who served during the year were:

S L Farbrother
C Goodall
S J Shaw

QUALIFYING THIRD PARTY INDEMNITY PROVISIONS

Qualifying third party indemnity provisions for the benefit of the directors were in force during the year and since the year end.

DIRECTORS' RESPONSIBILITIES STATEMENT

The directors are responsible for preparing the Strategic Report, the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

FLEXIBLE MEDICAL PACKAGING LIMITED

**DIRECTORS' REPORT
FOR THE YEAR ENDED 31 DECEMBER 2013**

DISCLOSURE OF INFORMATION TO AUDITORS

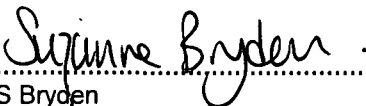
Each of the persons who are directors at the time when this Directors' Report is approved has confirmed that:

- so far as that director is aware, there is no relevant audit information of which the company's auditors are unaware, and
- that director has taken all the steps that ought to have been taken as a director in order to be aware of any relevant audit information and to establish that the company's auditors are aware of that information.

AUDITORS

Under section 487(2) of the Companies Act 2006, MHA MacIntyre Hudson will be deemed to have been reappointed as auditors 28 days after these financial statements were sent to members or 28 days after the latest date prescribed for filing the accounts with the registrar, whichever is earlier.

This report was approved by the board on 31 March 2014 and signed on its behalf.


.....
S Bryden
Company Secretary

Cavell House
Knives Beech Way
High Wycombe
Buckinghamshire
HP10 9QY

FLEXIBLE MEDICAL PACKAGING LIMITED

INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF FLEXIBLE MEDICAL PACKAGING LIMITED

We have audited the financial statements of Flexible Medical Packaging Limited for the year ended 31 December 2013, which comprise the Profit and Loss Account, the Balance Sheet and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's shareholders, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's shareholders those matters we are required to state to them in an Auditors' Report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's shareholders as a body, for our audit work, for this report, or for the opinions we have formed.

RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

As explained more fully in the Directors' Responsibilities Statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

SCOPE OF THE AUDIT OF THE FINANCIAL STATEMENTS

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Strategic Report and the Directors' Report to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

OPINION ON FINANCIAL STATEMENTS

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2013 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

OPINION ON OTHER MATTER PRESCRIBED BY THE COMPANIES ACT 2006

In our opinion the information given in the Strategic Report and the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

FLEXIBLE MEDICAL PACKAGING LIMITED

INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF FLEXIBLE MEDICAL PACKAGING LIMITED

MATTERS ON WHICH WE ARE REQUIRED TO REPORT BY EXCEPTION

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

MHA MacIntyre Hudson

KATHARINE ARNOTT FCA (Senior Statutory Auditor)
for and on behalf of
MHA MacIntyre Hudson

Chartered Accountants
Statutory Auditors

Abbey Place
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High Wycombe
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31 March 2014

FLEXIBLE MEDICAL PACKAGING LIMITED

**PROFIT AND LOSS ACCOUNT
FOR THE YEAR ENDED 31 DECEMBER 2013**

	Note	2013 £	2012 £
TURNOVER	1	9,840,604	8,222,821
Cost of sales		(7,004,352)	(5,612,151)
GROSS PROFIT		2,836,252	2,610,670
Distribution costs		(735,688)	(629,884)
Administrative expenses		(772,814)	(769,637)
OPERATING PROFIT	3	1,327,750	1,211,149
Interest payable and similar charges	6	(1,833)	(3,454)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		1,325,917	1,207,695
Tax on profit on ordinary activities	7	(300,000)	(295,200)
PROFIT FOR THE FINANCIAL YEAR	15	1,025,917	912,495

All amounts relate to continuing operations.

There were no recognised gains and losses for 2013 or 2012 other than those included in the Profit and Loss Account.

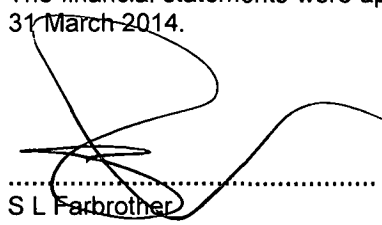
The notes on pages 8 to 16 form part of these financial statements.

FLEXIBLE MEDICAL PACKAGING LIMITED
REGISTERED NUMBER: 01022136

BALANCE SHEET
AS AT 31 DECEMBER 2013

	Note	£	2013 £	£	2012 £
FIXED ASSETS					
Tangible assets	8		922,451		1,001,651
CURRENT ASSETS					
Stocks	9	1,279,544		1,599,001	
Debtors	10	1,378,609		1,297,697	
Cash at bank and in hand		705,666		327,811	
		<u>3,363,819</u>		<u>3,224,509</u>	
CREDITORS: amounts falling due within one year	11	(1,521,201)		(1,469,176)	
NET CURRENT ASSETS			<u>1,842,618</u>		<u>1,755,333</u>
TOTAL ASSETS LESS CURRENT LIABILITIES			<u>2,765,069</u>		<u>2,756,984</u>
CREDITORS: amounts falling due after more than one year	12		-		(18,332)
PROVISIONS FOR LIABILITIES					
Deferred tax	13		(45,500)		(45,000)
NET ASSETS			<u>2,719,569</u>		<u>2,693,652</u>
CAPITAL AND RESERVES					
Called up share capital	14		1,261,075		1,261,075
Profit and loss account	15		1,458,494		1,432,577
SHAREHOLDERS' FUNDS	16		<u>2,719,569</u>		<u>2,693,652</u>

The financial statements were approved and authorised for issue by the board and were signed on its behalf on 31 March 2014.



 S L Farbrother
 Director

The notes on pages 8 to 16 form part of these financial statements.

FLEXIBLE MEDICAL PACKAGING LIMITED

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013

1. ACCOUNTING POLICIES

1.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards.

1.2 Cash flow

The company, being a subsidiary undertaking where 90% or more of the voting rights are controlled within the group whose consolidated financial statements are publicly available, is exempt from the requirement to draw up a cash flow statement in accordance with FRS 1.

1.3 Turnover

Turnover comprises revenue recognised by the company in respect of goods and services supplied during the year, exclusive of Value Added Tax and trade discounts.

1.4 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost of fixed assets, less their estimated residual value, over their expected useful lives on the following bases:

Leasehold property	- over the remaining term of the lease
Plant and machinery	- 10 - 33.3 % straight line
Motor vehicles	- 25 - 33.3% straight line

1.5 Leasing and hire purchase

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible fixed assets. Assets acquired by finance lease are depreciated over the shorter of the lease term and their useful lives. Assets acquired by hire purchase are depreciated over their useful lives. Finance leases are those where substantially all of the benefits and risks of ownership are assumed by the company. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the Profit and Loss Account so as to produce a constant periodic rate of charge on the net obligation outstanding in each period.

1.6 Operating leases

Rentals under operating leases are charged to the Profit and Loss Account on a straight line basis over the lease term.

Benefits received and receivable as an incentive to sign an operating lease are recognised on a straight line basis over the period until the date the rent is expected to be adjusted to the prevailing market rate.

FLEXIBLE MEDICAL PACKAGING LIMITED

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2013**

1. ACCOUNTING POLICIES (continued)**1.7 Stocks**

Stock is stated at the lower of cost and net realisable value. In the case of goods for resale, cost means purchase price including transport and handling costs, less trade discounts, calculated on a first in first out basis.

Net realisable value means estimated selling price (less trade discounts) less further costs to completion and all costs to be incurred in marketing, selling and distribution.

1.8 Work in Progress

Work in progress is valued on the basis of direct costs plus attributable overheads based on normal level of activity. Provision is made for any foreseeable losses where appropriate. No element of profit is included in the valuation of work in progress.

1.9 Deferred taxation

Full provision is made for deferred tax assets and liabilities arising from all timing differences between the recognition of gains and losses in the financial statements and recognition in the tax computation.

A net deferred tax asset is recognised only if it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

Deferred tax assets and liabilities are calculated at the tax rates expected to be effective at the time the timing differences are expected to reverse.

Deferred tax assets and liabilities are not discounted.

1.10 Foreign currencies

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at rates of exchange ruling at the balance sheet date.

Transactions in foreign currencies are translated into sterling at the rate ruling on the date of the transaction.

Exchange gains and losses are recognised in the Profit and Loss Account.

1.11 Pensions

The company operates various pension schemes under which contributions made by the company, together with the contributions made by the members, are administered in funds independent of the company's assets. There are no defined levels of benefits, the schemes being simply money purchase schemes. Contributions are charged to the Profit and Loss Account when they become due and the company has no potential liability other than the payment of those instalments.

FLEXIBLE MEDICAL PACKAGING LIMITED

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2013**

1. ACCOUNTING POLICIES (continued)**1.12 Financial instruments**

Financial instruments are classified and accounted for, according to the substance of the contractual arrangement, as either financial assets, financial liabilities or equity instruments. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities.

2. TURNOVER

The whole of the turnover is attributable to the one principal activity of the company.

A geographical analysis of turnover is as follows:

	2013 £	2012 £
United Kingdom	9,807,401	8,177,935
Overseas sales	33,203	44,886
	<u>9,840,604</u>	<u>8,222,821</u>

3. OPERATING PROFIT

The operating profit is stated after charging/(crediting):

	2013 £	2012 £
Depreciation of tangible fixed assets:		
- owned by the company	224,734	230,412
- held under finance leases	8,810	8,810
Auditors' remuneration	10,200	10,200
Operating lease rentals:		
- plant and machinery including motor vehicles	33,275	26,078
- other operating leases	159,560	140,241
Difference on foreign exchange	17,799	7,208
	<u> </u>	<u> </u>

FLEXIBLE MEDICAL PACKAGING LIMITED

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2013**

4. STAFF COSTS

Staff costs were as follows:

	2013 £	2012 £
Wages and salaries	2,091,684	1,720,838
Social security costs	188,797	157,563
Other pension costs	101,052	95,269
	<u>2,381,533</u>	<u>1,973,670</u>

The average monthly number of employees, including the directors, during the year was as follows:

	2013 No.	2012 No.
Production	68	54
Sales and marketing	3	2
Management and administration	25	24
	<u>96</u>	<u>80</u>

5. DIRECTORS' REMUNERATION

	2013 £	2012 £
Remuneration	<u>232,806</u>	<u>229,267</u>
Company pension contributions to money purchase schemes	<u>17,380</u>	<u>15,750</u>

During the year retirement benefits were accruing to 2 directors (2012 - 2) in respect of defined contribution pension schemes.

The highest paid director received remuneration of £158,918 (2012 - £156,447).

The value of the company's contributions paid to a defined contribution pension scheme in respect of the highest paid director amounted to £12,899 (2012 - £11,400).

6. INTEREST PAYABLE

	2013 £	2012 £
On finance leases and hire purchase contracts	<u>1,833</u>	<u>3,454</u>

FLEXIBLE MEDICAL PACKAGING LIMITED

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2013**

7. TAXATION

	2013 £	2012 £
Analysis of tax charge in the year		
Current tax (see note below)		
UK corporation tax charge on profit for the year	5,988	7,000
	<u>5,988</u>	<u>7,000</u>
Group taxation	293,512	319,000
	<u>299,500</u>	<u>326,000</u>
Total current tax		
Deferred tax (see note 13)		
Capital allowances	500	(30,800)
	<u>300,000</u>	<u>295,200</u>
Tax on profit on ordinary activities		

Factors affecting tax charge for the year

The tax assessed for the year is lower than (2012 - higher than) the standard rate of corporation tax in the UK of 23.25% (2012 - 24.5%). The differences are explained below:

	2013 £	2012 £
Profit on ordinary activities before tax	1,325,917	1,207,695
	<u>1,325,917</u>	<u>1,207,695</u>
Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 23.25% (2012 - 24.5%)	308,276	295,852
Effects of:		
Effect of lower rates of tax	(973)	(1,574)
Expenses not deductible for tax purposes, other than goodwill amortisation and impairment	(989)	12,307
Difference between capital allowances and depreciation	(6,814)	19,415
	<u>299,500</u>	<u>326,000</u>
Current tax charge for the year (see note above)		

There were no factors that may affect future tax charges.

FLEXIBLE MEDICAL PACKAGING LIMITED

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2013**

8. TANGIBLE FIXED ASSETS

	Leasehold property £	Plant and machinery £	Motor vehicles £	Total £
Cost				
At 1 January 2013	564,892	2,677,550	120,361	3,362,803
Additions	18,787	138,723	-	157,510
Disposals	-	(80,828)	-	(80,828)
At 31 December 2013	<u>583,679</u>	<u>2,735,445</u>	<u>120,361</u>	<u>3,439,485</u>
Depreciation				
At 1 January 2013	365,086	1,906,340	89,726	2,361,152
Charge for the year	43,195	176,664	13,685	233,544
On disposals	-	(77,662)	-	(77,662)
At 31 December 2013	<u>408,281</u>	<u>2,005,342</u>	<u>103,411</u>	<u>2,517,034</u>
Net book value				
At 31 December 2013	<u>175,398</u>	<u>730,103</u>	<u>16,950</u>	<u>922,451</u>
At 31 December 2012	<u>199,806</u>	<u>771,210</u>	<u>30,635</u>	<u>1,001,651</u>

The net book value of assets held under finance leases or hire purchase contracts, included above, are as follows:

	2013 £	2012 £
Motor vehicles	<u>12,481</u>	<u>21,291</u>

9. STOCKS

	2013 £	2012 £
Raw materials	658,405	870,998
Work in progress	226,226	249,990
Finished goods	394,913	478,013
	<u>1,279,544</u>	<u>1,599,001</u>

FLEXIBLE MEDICAL PACKAGING LIMITED

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2013**

10. DEBTORS

	2013 £	2012 £
Trade debtors	925,433	712,106
Amounts owed by group undertakings	321,534	485,178
Other debtors	700	700
Prepayments and accrued income	130,942	99,713
	<u>1,378,609</u>	<u>1,297,697</u>

**11. CREDITORS:
Amounts falling due within one year**

	2013 £	2012 £
Trade creditors	723,811	788,828
Amounts owed to group undertakings	321,840	343,434
Corporation tax	5,988	7,000
Other taxation and social security (see below)	356,029	252,730
Net obligations under finance leases and hire purchase contracts	18,333	6,612
Other creditors	1,004	1,186
Accruals and deferred income	94,196	69,386
	<u>1,521,201</u>	<u>1,469,176</u>

Other taxation and social security

	2013 £	2012 £
PAYE/NI control	77,788	51,417
VAT control	278,241	201,313
	<u>356,029</u>	<u>252,730</u>

**12. CREDITORS:
Amounts falling due after more than one year**

	2013 £	2012 £
Net obligations under finance leases and hire purchase contracts	-	18,332

Obligations under finance leases and hire purchase contracts, included above, are payable as follows:

	2013 £	2012 £
Between one and five years	-	18,332

FLEXIBLE MEDICAL PACKAGING LIMITED

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2013**

13. DEFERRED TAXATION

	2013 £	2012 £
At beginning of year	45,000	75,800
Charge for/(released during) year (P&L)	500	(30,800)
At end of year	<u>45,500</u>	<u>45,000</u>

The deferred taxation balance is made up as follows:

	2013 £	2012 £
Accelerated capital allowances	<u>45,500</u>	<u>45,000</u>

14. SHARE CAPITAL

	2013 £	2012 £
Allotted, called up and fully paid		
1,261,075 Ordinary shares of £1 each	<u>1,261,075</u>	<u>1,261,075</u>

15. RESERVES

	Profit and loss account £
At 1 January 2013	1,432,577
Profit for the financial year	1,025,917
Dividends paid	(1,000,000)
At 31 December 2013	<u>1,458,494</u>

16. RECONCILIATION OF MOVEMENT IN SHAREHOLDERS' FUNDS

	2013 £	2012 £
Opening shareholders' funds	2,693,652	2,281,157
Profit for the financial year	1,025,917	912,495
Dividends paid	(1,000,000)	(500,000)
Closing shareholders' funds	<u>2,719,569</u>	<u>2,693,652</u>

FLEXIBLE MEDICAL PACKAGING LIMITED

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2013**

17. CONTINGENT LIABILITIES

The company is party to a Composite Account Agreement with right of set-off with other bank accounts within the CliniMed group. At 31 December 2013, the overall aggregate was not overdrawn.

18. OPERATING LEASE COMMITMENTS

At 31 December 2013 the company had annual commitments under non-cancellable operating leases as follows:

	Land and buildings		2013	Other 2012
	2013	2012		
	£	£	£	£
Expiry date:				
Within 1 year	23,454	53,810	6,950	3,921
Between 2 and 5 years	139,508	29,829	39,837	51,700
After more than 5 years	-	-	340	340
	<u> </u>	<u> </u>	<u> </u>	<u> </u>

19. RELATED PARTY TRANSACTIONS

In accordance with the exemption under Financial Reporting Standard No 8, the company does not disclose transactions with other wholly-owned companies within the CliniMed group.

20. ULTIMATE PARENT UNDERTAKING

The directors consider that the immediate and ultimate parent company is CliniMed (Holdings) Limited. Copies of the consolidated accounts are available from Companies House.



MHA MacIntyre Hudson

GLOBAL EXPERTISE • NATIONAL EXPERIENCE • LOCAL EXCELLENCE®

Find us

To find out more about the people behind the name visit
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