**Abbreviated Financial Statements** 

for the Year Ended 31 July 2001

for

C Sparks & Sons Limited

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## Company Information for the Year Ended 31 July 2001

**DIRECTORS:** 

D J Sparks A C Sparks Mrs S A Sparks Mrs S Sparks

**SECRETARY:** 

A C Sparks

**REGISTERED OFFICE:** 

Wells Road Glastonbury Somerset BA6 9AG

REGISTERED NUMBER:

1018080 (England and Wales)

**AUDITORS:** 

Monahans

Registered Auditors Chartered Accountants 1 St John's Square Glastonbury Somerset BA6 9LJ

**BANKERS:** 

National Westminster Bank

72 High Street

Street Somerset BA16 0EJ

## Report of the Directors for the Year Ended 31 July 2001

The directors present their report with the financial statements of the company for the year ended 31 July 2001.

#### PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of haulage and transport contracting, and warehousing.

### REVIEW OF BUSINESS

The results for the year and financial position of the company are as shown in the annexed financial statements.

#### DIVIDENDS

No interim dividend was paid during the year. The directors recommend a final dividend of 60p per share.

The total distribution of dividends for the year ended 31 July 2001 will be £54,000.

#### DIRECTORS

The directors during the year under review were:

D J Sparks A C Sparks Mrs S A Sparks Mrs S Sparks

The beneficial interests of the directors holding office on 31 July 2001 in the issued share capital of the company were as follows:

	31.7.01	1.8.00
Ordinary £1 shares		
D J Sparks	29,249	29,249
A C Sparks	29,249	29,249
Mrs S A Sparks	1	1
Mrs S Sparks	1	1

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### ON BEHALF OF THE BOARD:

A C Sparks - SECRETARY

Dated: 14 December 2001

### Report of the Independent Auditors to C Sparks & Sons Limited Under Section 247B of the Companies Act 1985

We have examined the abbreviated financial statements on pages four to seventeen, together with the full financial statements of the company for the year ended 31 July 2001 prepared under Section 226 of the Companies Act 1985.

#### Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated financial statements in accordance with Section 246A of the Companies Act 1985. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated financial statements prepared in accordance with Section 246A(3) of the Act to the Registrar of Companies and whether the financial statements to be delivered are properly prepared in accordance with that provision and to report our opinion to you.

#### Basis of audit opinion

We have carried out the procedures we consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated financial statements and that the abbreviated financial statements to be delivered are properly prepared. The scope of our work for the purpose of this report did not include examining or dealing with events after the date of our report on the full financial statements.

#### Opinion

In our opinion the company is entitled to deliver abbreviated financial statements prepared in accordance with Section 246A(3) of the Companies Act 1985, and the abbreviated financial statements on pages four to seventeen are properly prepared in accordance with that provision.

Dated: 14 December 2001

Monahans Registered Auditors Chartered Accountants 1 St John's Square Glastonbury Somerset BA69LJ

## Abbreviated Profit and Loss Account for the Year Ended 31 July 2001

	31.7.01		31.7.00		
	Notes	£	£	£	£
GROSS PROFIT			778,519		563,453
Administrative expenses			461,029		403,759
OPERATING PROFIT	3		317,490		159,694
Interest receivable and similar income			21,059		23,113
			338,549		182,807
Interest payable and similar charges	4		69,065		55,333
PROFIT ON ORDINARY ACTIVIT BEFORE TAXATION	IES		269,484		127,474
Tax on profit on ordinary activities	5		45,674		61,473
PROFIT FOR THE FINANCIAL YEAFTER TAXATION	EAR		223,810		66,001
Dividends	6		54,000		54,000
			169,810		12,001
Retained profit brought forward: As previously reported Prior year adjustments	7	2,381,172 (128,985)		2,240,186	
As restated			2,252,187		2,240,186
RETAINED PROFIT CARRIED FO	RWARD		£2,421,997		£2,252,187

### CONTINUING OPERATIONS

None of the company's activities were acquired or discontinued during the current and previous years.

# Statement of Total Recognised Gains and Losses for the Year Ended 31 July 2001

		31.7.01	31.7.00
		£	£
PROFIT FOR THE FINANCIA	L YEAR	223,810	66,001
			<del></del>
TOTAL RECOGNISED GAINS RELATING TO THE YEAR	S AND LOSSES	223,810	£66,001
	Note		
Prior year adjustment	8	(128,985)	
TOTAL GAINS AND LOSSES	DECOCNICED		
SINCE LAST ANNUAL REPOR		£94,825	

## Abbreviated Balance Sheet 31 July 2001

		31.7.	01	31.7.	.00
	Notes	£	£	£	£
FIXED ASSETS:	n		2.000.072		2 627 626
Tangible assets Investments	8 9		3,089,062 12,750		3,026,930 12,750
mvesments	9				
			3,101,812		3,039,680
CURRENT ASSETS:					
Stocks	10	18,000		12,000	
Debtors	11	1,475,572		1,484,119	
Cash at bank and in hand		621,733		481,733	
CDEDITORS A 5.11'		2,115,305		1,977,852	
CREDITORS: Amounts falling	12	1,789,340		1,664,771	
due within one year	14	1,769,340		1,004,771	
NET CURRENT ASSETS:			325,965		313,081
TOTAL ASSETS LESS CURRENT LIABILITIES:			3,427,777		3,352,761
CREDITORS: Amounts falling due after more than one year	13		(360,780)		(480,574)
DOMESTONS FOR LIABILITYEE					
PROVISIONS FOR LIABILITIES AND CHARGES:	16		(395,000)		(370,000)
			£2,671,997		£2,502,187
CADITAL AND DECEDIES					
CAPITAL AND RESERVES:	17		00.000		00.000
Called up share capital Other reserves	18		90,000 160,000		90,000 160,000
Profit and loss account	10		2,421,997		2,252,187
1 TOTA and 1088 account			<del></del>		2,232,10/
SHAREHOLDERS' FUNDS:	22		£2,671,997		£2,502,187

These abbreviated financial statements have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to medium-sized companies.

ON BEHALF OF THE BOARD:

D J Sparks - DIRECTOR

Approved by the Board on 14 December 2001

## Cash Flow Statement for the Year Ended 31 July 2001

		31.7.01		31.7.00	
	Notes	£	£	£	£
Net cash inflow from operating activities	1		695,895		720,607
Returns on investments and servicing of finance	2		(48,006)		(32,220)
Taxation			(31,129)		(82,997)
Capital expenditure	2		(175,075)		(56,406)
Equity dividends paid			(54,000)		(54,000)
			387,685		494,984
Financing	2		(367,609)		(197,675)
Increase in cash in the period			£20,076		£297,309
Reconciliation of net cash flow to movement in net debt	3				
Increase					
in cash in the period Cash outflow from decrease in		20,076		297,309	
debt and lease financing		337,780		197,474	
Change in net debt resulting from cash flows			357,856		494,783
New finance leases			(303,562)		(588,650)
Movement in net debt in the period Net debt at 1 August			54,294 (239,846)		(93,867) (145,979)
Net debt at 31 July			£(185,552)		£(239,846)

## Notes to the Cash Flow Statement for the Year Ended 31 July 2001

## 1. RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

	31.7.01 £	31.7.00 £
Operating profit	317,490	159,694
Depreciation charges	410,196	393,441
Loss on sale of fixed assets	6,311	-
Profit on sale of fixed assets	-	(9,378)
(Increase)/Decrease in stocks	(6,000)	178
Decrease in debtors	8,547	87,570
(Decrease)/Increase in creditors	(40,649)	89,102
Net cash inflow		
from operating activities	695,895	720,607
ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN T	31.7.01	31.7.00
ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN T		
	31.7.01	31.7.00
Returns on investments and	31.7.01	31.7.00
Returns on investments and servicing of finance	31.7.01 £	31.7.00 £
Returns on investments and servicing of finance Interest received	31.7.01 £ 21,059	31.7.00 £ 23,113
Returns on investments and servicing of finance Interest received Interest paid	31.7.01 £	31.7.00 £
Returns on investments and servicing of finance Interest received	31.7.01 £ 21,059	31.7.00 £ 23,113
Returns on investments and servicing of finance Interest received Interest paid Interest element of hire purchase payments	31.7.01 £ 21,059 (11,420)	31.7.00 £ 23,113 (13,997)
Returns on investments and servicing of finance Interest received Interest paid Interest element of hire purchase	31.7.01 £ 21,059 (11,420)	31.7.00 £ 23,113 (13,997)
Returns on investments and servicing of finance Interest received Interest paid Interest element of hire purchase payments  Net cash outflow for returns on investments and servicing of finance	31.7.01 £ 21,059 (11,420) (57,645)	31.7.00 £  23,113 (13,997)  (41,336)
Returns on investments and servicing of finance Interest received Interest paid Interest element of hire purchase payments  Net cash outflow for returns on investments and servicing of finance  Capital expenditure	31.7.01 £  21,059 (11,420)  (57,645)  (48,006)	31.7.00 £  23,113 (13,997)  (41,336)  (32,220)
Returns on investments and servicing of finance Interest received Interest paid Interest element of hire purchase payments  Net cash outflow for returns on investments and servicing of finance	31.7.01 £ 21,059 (11,420) (57,645)	31.7.00 £  23,113 (13,997)  (41,336)

2.

from financing

Sale of tangible fixed assets	1,000	(110,656) 54,250
Net cash outflow for capital expenditure and financial investment	(175,075)	(56,406)
Financing		
New loan taken out in year	-	65,000
Loan repayments in year	(41,250)	(78,641)
Capital element of hire		
purchase and finance leases	(337,783)	(197,474)
Amount introduced by directors	11,424	13,440
Net cash outflow		

(367,609)

(197,675)

## Notes to the Cash Flow Statement for the Year Ended 31 July 2001

## 3. ANALYSIS OF CHANGES IN NET DEBT

			Other	
	At 1.8.00 £	Cash flow £	non-cash changes £	At 31.7.01
Net cash:	101 700	1.10.000		<b>604</b>
Cash at bank and in hand Bank overdraft	481,733	140,000 (119,924)		621,733 (119,924)
Bank overdian	_ <del></del>	(119,924)		(119,924)
	481,733	20,076		501,809
Debt:				
Hire purchase	(721,579)	337,780	(303,562)	(687,361)
	(721,579)	337,780	(303,562)	(687,361)
Total	(239,846)	357,856	(303,562)	(185,552)
Analysed in Balance Sheet				
Cash at bank and in hand	481,733			621,733
Bank overdraft	-			(119,924)
Hire purchase	(270,000)			(0.0= .4.4)
within one year	(278,929)			(337,421)
after one year	(442,650)			(349,940)
	(239,846)			(185,552)

## Notes to the Abbreviated Financial Statements for the Year Ended 31 July 2001

#### 1. ACCOUNTING POLICIES

#### Accounting convention

The financial statements have been prepared under the historical cost convention.

#### Turnover

Turnover represents net invoiced sales of goods, excluding value added tax.

#### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life or, if held under a finance lease, over the lease term, whichever is the shorter.

Freehold property - 2% on straight line basis
Plant and machinery - 20% on reducing balance
Fixtures and fittings - 20% on reducing balance
Motor vehicles - 20% on reducing balance

#### Stocks

Stock is valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

#### Deferred taxation

Provision is made at current rates for taxation deferred in respect of all material timing differences except to the extent that, in the opinion of the directors, there is reasonable probability that the liability will not arise in the foreseeable future.

#### Hire purchase and leasing commitments

Assets obtained under hire purchase contracts or finance leases are capitalised in the balance sheet. Those held under hire purchase contracts are depreciated over their estimated useful lives. Those held under finance leases are depreciated over their estimated useful lives or the lease term, whichever is the shorter.

The interest element of these obligations is charged to the profit and loss account over the relevant period. The capital element of the future payments is treated as a liability.

Rentals paid under operating leases are charged to the profit and loss account as incurred.

#### Pensions

The company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. Contributions payable for the year are charged in the profit and loss account.

31 7 01

31.7.00

#### 2. STAFF COSTS

	51.7.01	34.7.00
	£	£
Wages and salaries	1,103,857	1,009,527
Social security costs	103,845	94,678
Other pension costs	20,986	13,642
		<del></del>
	1,228,688	1,117,847

# Notes to the Abbreviated Financial Statements for the Year Ended 31 July 2001

## 2. STAFF COSTS - continued

3.

4.

STAFF COSTS - continued		
The average monthly number of employees during the year was as follows:	31.7.01	31.7.00
	31.7.01	31.7.00
Drivers	37	30
Workshop	4	4
Warehouse	5	4
Office	6	5
Directors	4	4
	<del></del>	47
	56 =	47 ==
OPERATING PROFIT		
The operating profit is stated after charging/(crediting):		
	31.7.01	31.7.00
	£	£
Hire of plant and machinery	292,233	388,796
Depreciation - owned assets	200,960	134,181
Depreciation - assets on hire purchase contracts	209,236	259,260
Loss/(Profit) on disposal of fixed assets	6,311	(9,378)
Auditors' remuneration	<u>14,085</u>	<u>8,355</u>
Directors' emoluments	123,600	122,400
Directors' pension contributions to money purchase schemes	8,400	2,022
The number of directors to whom retirement benefits were accruing was as	follows:	
_	•	•
Money purchase schemes	<u>2</u>	
INTEREST PAYABLE AND SIMILAR CHARGES		
	31.7.01	31.7.00
	£	£
Bank interest	618	1,001
Interest on late payment of	10.5	2 2 4 2
tax Loom interest	425	3,040
Loan interest VAT interest	4,382 5,995	9,956
Hire purchase interest	57,645	41,336
F		
	69,065	55,333

## Notes to the Abbreviated Financial Statements for the Year Ended 31 July 2001

### 5. TAXATION

701 4 1 4	1 (*, 1'	11 121 - C- 11 .	C. 11 .
The fay charge on t	ne ntotit on ordinar	v activities for the '	year was as follows:
THE MA CHAIRE OH I	no brout ou oraniai	y don't thou tot the	your was as romons.

	31.7.01 £	31.7.00 £
UK corporation tax	20,674	31,129
Tax under/(over) provided in		
previous years	-	10,344
Deferred taxation	25,000	20,000
	45,674	61,473
	<del></del>	

UK corporation tax has been charged at 20% (2000 - 20%).

### 6. **DIVIDENDS**

	31.7.01 £	31.7.00 £
Equity shares: Final dividend	54,000	54,000
	=	=====

### 7. PRIOR YEAR ADJUSTMENTS

The prior year adjustment is in respect of VAT claimed in error on continental fuel invoices in past years. The prior year adjustment has resulted in a reduction in corporation tax payable of £25,797.

Comparative figures have been restated.

## 8. TANGIBLE FIXED ASSETS

·	Freehold property	Plant and machinery	Fixtures and fittings	Motor vehicles	Totals
	£	£		£	£
COST:					
At 1 August 2000	1,656,553	135,251	84,453	3,025,635	4,901,892
Additions	-	33,278	1,689	444,670	479,637
Disposals				(92,365)	(92,365)
At 31 July 2001	1,656,553	168,529	86,142	3,377,940	5,289,164
DEPRECIATION:					
At 1 August 2000	-	107,601	42,675	1,724,684	1,874,960
Charge for year	31,331	12,292	8,695	357,878	410,196
Eliminated on disposals				(85,054)	(85,054)
At 31 July 2001	31,331	119,893	51,370	1,997,508	2,200,102
NET BOOK VALUE:			<del></del>		
At 31 July 2001	1,625,222	48,636	34,772	1,380,432	3,089,062
At 31 July 2000	1,656,553	27,650	41,778	1,300,949	3,026,930
				=======================================	<u> </u>

## Notes to the Abbreviated Financial Statements for the Year Ended 31 July 2001

### 8. TANGIBLE FIXED ASSETS - continued

Fixed assets, included in the above, which are held under hire purchase contracts are as follows:

		Motor vehicles
	•	£
COST: At 1 August 2000		992,256
Additions		313,170
At 31 July 2001		1,305,426
DEPRECIATION:		
At 1 August 2000		335,275
Charge for year		209,236
At 31 July 2001		544,511
NET BOOK VALUE:		
At 31 July 2001		760,915
At 31 July 2000		656,979
FIXED ASSET INVESTMENTS		
		£
COST:		~
At 1 August 2000		
and 31 July 2001		12,750
NET BOOK VALUE:		
At 31 July 2001		12,750
		<del></del>
At 31 July 2000		12,750
	31.7.01	31.7.00
	£	£
Unlisted investments	12,750	12,750
	<u> </u>	<del></del>

The company's investments at the balance sheet date in the share capital of unlisted companies include the following:

### **Beta Sparks Transport SRL**

9.

Country of incorporation: Italy Nature of business: Road haulage

Class of shares: holding Ordinary 30.00

## Notes to the Abbreviated Financial Statements for the Year Ended 31 July 2001

10.	STOCKS		
		31.7.01	31.7.00
		£	£
	Fuel and parts stock	18,000	12,000
			===
11.	DEBTORS: AMOUNTS FALLING		
	DUE WITHIN ONE YEAR		
	· · · · · · · · · · · · · · · · · · ·	31.7.01	31.7.00
		£	£
	Trade debtors	1,249,542	1,258,373
	Other debtors	5,766	4,890
	Prepayments	210,291	210,912
	Amounts owed by associated		
	companies	9,973	9,944
		1 475 572	1,484,119
		1,475,572	=======================================
12.	CREDITORS: AMOUNTS FALLING		
	DUE WITHIN ONE YEAR	21 7 01	21 7 22
		31.7.01	31.7.00
	Bank loans and overdrafts	£	£
	(see note 14)	119,924	
	National Mutual loan	119,924	-
	(see note 14)	28,750	42,917
	Hire purchase contracts	20,730	72,717
	(see note 15)	337,421	278,929
	Trade creditors	683,672	800,726
	Amounts owed to associated	,	,
	companies	56,336	8,264
	Directors' current accounts	168,214	156,790
	Social security & other taxes	347,760	323,109
	Taxation	20,674	31,129
	Accrued expenses	26,589	22,907
		1,789,340	1,664,771
		<del></del>	
13.	CREDITORS: AMOUNTS FALLING		
13.	DUE AFTER MORE THAN ONE YEAR		
	DOWN TENNIOUS TIME ON DIEM	31.7.01	31.7.00
		£	£
	National Mutual loan		-
	(see note 14)	10,840	37,924
	Hire purchase contracts	•	,
	(see note 15)	349,940	442,650
		260 800	400.55:
		360,780	480,574

# Notes to the Abbreviated Financial Statements for the Year Ended 31 July 2001

## 14. LOANS AND OVERDRAFTS

15.

An analysis of the	e maturity of loans	and overdra	fts is given below:
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	31.7.01 £	31.7.00 £
Amounts falling due within one year or on demand:	~	~
Bank overdrafts National Mutual loan	119,924 28,750	42,917
	148,674 ———	<u>42,917</u>
Amounts falling due between one and two years:		
National Mutual loan	10,840 ———	21,667 =====
Amounts falling due between two and five years:		
National Mutual loan	-	16,257
OBLIGATIONS UNDER HIRE PURCHASE CONTRACTS AND LEASES	Hi purc conti	hase
Gross obligations repayable: Within one year	31.7.01 £ 375,036	
Between one and five years	366,287	476,119
	741,323	799,811
Finance charges repayable: Within one year Between one and five years	37,615 16,347	44,763 33,469
	53,962	<u>78,232</u>
Net obligations repayable: Within one year	337,421	278,929
Between one and five years	349,940 687,361	442,650 721,579 ======

## Notes to the Abbreviated Financial Statements for the Year Ended 31 July 2001

## 15. OBLIGATIONS UNDER HIRE PURCHASE CONTRACTS AND LEASES - continued

The following payments are committed to be paid within one year:

		Operating leases	
		31.7.01 £	31.7.00 £
	Expiring:		
	Between one and five years		18,762 ———
16.	PROVISIONS FOR LIABILITIES AND CHARGES		
		31.7.01 £	31.7.00 £
	Deferred taxation	395,000	370,000
		Deferred	
		taxation £	
	Balance at 1 August 2000	370,000	
	Increase in provision	25,000	
	Balance at 31 July 2001	395,000	

Deferred taxation for which provision has been made in the financial statements and the amounts for which no provision has been made, are as follows:

			Prov	vided	No provi	
			31.7.01 £	31.7.00 £	31.7.01 £	31.7.00 £
	Accelerated ca	pital allowances	395,000	<u>370,000</u>		
17.	CALLED UP	SHARE CAPITAL				
	Authorised:					
	Number:	Class:		Nominal value:	31.7.01 £	31.7.00 £
	100,000	Ordinary		£1	100,000	100,000
	Allotted, issue	d and fully paid:				
	Number:	Class:		Nominal value:	31.7.01 £	31.7.00 £
	90,000	Ordinary		£1	90,000	90,000
18.	OTHER RES	ERVES			31.7.01	31.7.00
	Brought forwa	ard			£ 160,000	£ 160,000

## Notes to the Abbreviated Financial Statements for the Year Ended 31 July 2001

#### 19. CAPITAL COMMITMENTS

	31.7.01	31.7.00
	£	£
Contracted but not provided for in the		
financial statements	-	131,500

#### 20. TRANSACTIONS WITH DIRECTORS

The National Mutual loan shown within the accounts is a loan to the company from the C Sparks and Sons Limited Retirement Benefits scheme, a scheme in which two of the directors, Mr A C Sparks and Mrs S A Sparks are trustees.

#### 21. RELATED PARTY DISCLOSURES

The company is controlled by its directors, who together with their close families and trust of which they are trustees own 100% of the share capital of the company.

During the year the company made sales of £64,414 (2000 - £23,140) to Beta Sparks Transport SRL, a company incorporated in Italy, in which C Sparks and Sons Ltd owns 30% of the share capital. Purchases amounting to £153,341 (2000 - £91,361) were also made from the company. Outstanding balances at July 2000 are disclosed within debtors and creditors falling due within one year as appropriate.

#### 22. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	31.7.01 £	31.7.00 £
Profit for the financial year Dividends	223,810 (54,000)	66,001 (54,000)
Net addition to shareholders' funds Opening shareholders' funds (originally £2,631,172 before	169,810	12,001
prior year adjustment of £(128,985))	2,502,187	2,490,186
Closing shareholders' funds	2,671,997	2,502,187
Equity interests	2,671,997	2,502,187