

COSALT WORKWEAR LIMITED FINANCIAL STATEMENTS

for the fifty-two weeks ended 27th August 2000

A24 COMPANIES HOUSE

0090 10/06/08

COSALT WORKWEAR LIMITED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 27TH AUGUST 2000

Contents

	Page
Directors' report	1-2
Statement of directors' responsibilities	3
Report of the auditors to the members	4
Profit and loss account	5
Balance sheet	6
Notes	7-14

The following pages do not form part of the statutory accounts:

Detailed trading and profit and loss account

Appendix 1

Directors

F W Wood (Chairman)
A P H Thomas (Managing)
N R Carrick
G R Parton
M Hirst
J R Graham

DIRECTORS' REPORT

The directors submit their annual report and the audited financial statements of the company for the fifty-two weeks ended 27th August 2000 ("the year").

Business Review

The principal activity of the company continues to be the design, manufacture and distribution of workwear clothing.

The trading results for the year are shown in the profit and loss account on page 5.

The directors recommend the payment of a final dividend of £358,000, (1999: £201,000) with £619 (1999: £351) being transferred to reserves.

The company's future development will be in its current and similar products in which there appear to be opportunities.

Directors

The membership of the Board is shown above. All served on the Board for the whole of the financial year. Messrs M Hirst and J R Graham retire by rotation and, being eligible, offer themselves for re-election.

Directors' Shareholdings

None of the directors has any beneficial interest in the share capital of the company. The interests of Messrs F W Wood and N R Carrick in the share capital of Cosalt plc, the ultimate parent company, are disclosed by that company.

The interests of the other directors in the ordinary share capital of Cosalt plc are as follows:

	At 27th August 2000	At 29th August 1999
A P H Thomas	2,420	2,211
G R Parton	3,902	3,693
M Hirst	1,202	1,068
J R Graham	826	692

These holdings include shares issued under the Cosalt plc Employees' Profit Sharing Scheme.

DIRECTORS' REPORT (continued)

Mr A P H Thomas also held options to purchase Cosalt plc ordinary shares under the various Cosalt plc Executive Share Option Schemes as follows:-

At 29th Aug 1999	Granted during year	Exercised during year	Lapsed during year	At 27th Aug 2000	Exercise price (p)	Dates from which exercisable	Expiry date
7,250	-	_	-	7,250	219.5	17.02.00*	16.02.07
2,750	-	-	-	2,750	219.5	17.02.00*	16.02.04
10,000	-	-	-	10,000	232.5	23.12.00*	22.12.04
15,000	-	-	-	15,000	204.5	22.12.01*	21.12.05
	7,800		-	7,800	179.5	28.04.03*	27.04.01
_	9,200	-	_	9,200	179.5	28.04.03*	27.04.07
35,000	17.000		_	52,000			

^{*} Performance criteria must be met before exercise permitted.

No options lapsed during the year. No options were exercised during the year.

The market price of Cosalt plc ordinary shares at 27th August 2000 was 213.5p and the range during the year was 172.5p to 226.5p.

Fixed assets

The movement in tangible fixed assets are set out in note 9 to the financial statements. In note 16 to the financial statements additional information is provided on assets used by the company which are subject to lease and hire purchase agreements.

Auditors

The auditors, KPMG Audit Plc, have expressed their willingness to continue in office. In accordance with Section 384 of the Companies Act 1985, a resolution for their re-appointment will be proposed at the Annual General Meeting.

By order of the Board

A J Robson Secretary

Fish Dock Road GRIMSBY

20th November 2000

STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company at the end of the year, and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to assume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company, and to enable them to ensure that the financial statements comply with the Companies Act 1985. They have a general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.

REPORT OF THE AUDITORS, KPMG AUDLIT PLC TO THE MEMBERS OF COSALT WORKWEAR LIMITED

We have audited the financial statements on pages 5 to 14.

Respective responsibilities of directors and auditors

The directors are responsible for preparing the directors' report and as described on page 3, the financial statements in accordance with applicable United Kingdom law and accounting standards. Our responsibilities as independent auditors are established in the United Kingdom by statute, the Auditing Practices Board and by our profession's ethical guidance.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act. We also report to you if, in our opinion, the directors' report is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the company is not disclosed.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion, we also evaluated the overall adequacy of the presentation of information in the financial statements

Opinion

In our opinion, the financial statements give a true and fair view of the state of the company's affairs as at 27th August 2000, and of its profit for the fifty-two weeks then ended, and have been properly prepared in accordance with the Companies Act 1985.

KPMG Andet Plc

KPMG Audit Plc Chartered Accountants Registered Auditor Leeds

PROFIT AND LOSS ACCOUNT

FOR THE FIFTY-TWO WEEKS ENDED 27TH AUGUST 2000

		52 weeks ended 27th August 2000	52 weeks ended 29th August 1999
	Note	£	£
Turnover	2	<u>13,832,236</u>	<u>13,889,556</u>
Operating profit		845,878	601,012
Interest payable and similar charges (net)	5	(345,179)	(299,074)
Profit on ordinary activities before taxation		500,699	301,938
Toyotian an ordinary activities	7	(142,090)	(100 597)
Taxation on ordinary activities	,	(<u>142,080</u>)	<u>(100,587</u>)
Profit for the financial year		358,619	201,351
Dividends	8	(358,000)	(201,000)
Transferred to reserves	14	<u>619</u>	<u>351</u>

All operations are classed as continuing.

The company has no recognised gains or losses other than the profits for the years disclosed above; accordingly, a statement of recognised gains and losses has not been included in these financial statements.

BALANCE SHEET - 27TH AUGUST 2000

	27th August 2000 29th Aug Note £ £ £		-		1999 £
Fixed assets	Note	τ.	L	L	L
Tangible fixed assets	9		588,319		676,954
Current assets					
Stocks Debtors Bank and cash balances	10 11	4,396,730 3,219,162 3,281		2,594,852 2,337,799 28,750	
Creditors		7,619,173		4,961,401	
Amounts falling due within one year	12	<u>7,929,595</u>		5,260,993	
Net current liabilities		((310,422)		(299,592)
Total assets less current liabilities			277,897		377,362
Creditors					
Amounts falling due after more than one year	12		<u>274,377</u>		<u>374,461</u>
Net assets			<u>3,520</u>		<u>2,901</u>
Capital and reserves					
Called up share capital Profit and loss account	13 14		1,000 2,520		1,000 1,901
Equity shareholders' funds			<u>3,520</u>		<u>2,901</u>

Approved by the Board on 20th November 2000

N R Carrick - Director

The notes on pages 7 to 14 form part of these financial statements.

NOTES ON FINANCIAL STATEMENTS - 27TH AUGUST 2000

1 Accounting policies

Basis of accounting

The financial statements are prepared in accordance with applicable accounting standards and under the historical cost convention.

The company has taken advantage of the exemption from preparing a cash flow statement conferred by Financial Reporting Standard No. 1 on the grounds that it is a wholly owned subsidiary undertaking of a parent undertaking which publishes a consolidated cash flow statement.

Depreciation

Tangible fixed assets are depreciated on a straight line basis at annual rates which vary depending on the type of asset but which are generally:

Plant and machinery

5 to 20%

Leased assets

Assets which are financed by leasing agreements transferring substantially all the risks and rewards of ownership (finance leases) are capitalised and depreciated over their useful lives. The liability to the leasing company is included in creditors. Leasing payments are treated as consisting of capital and interest elements and the interest is charged to profit and loss account. All other payments under lease agreements are charged in full to profit and loss account.

Stocks

Stocks are stated at the lower of cost, including an appropriate proportion of production overheads, and net realisable value.

Deferred taxation

Provision is made on the liability method for deferred taxation, arising from the different treatment of certain items for taxation and accounting purposes, unless there is reasonable probability that such deferred taxation will not be payable in the foreseeable future.

Pension costs

Contributions to the group's pension schemes are charged to profit and loss account so as to spread the cost of pensions over employees' service lives.

Foreign currency

Transactions in foreign currencies are recorded using the rate of exchange ruling at the date of the transaction, or, if hedged forward, at the rate of exchange under the related forward currency contract. Monetary assets and liabilities denominated in foreign currency are translated using the rate of exchange ruling at the balance sheet date and the gains or losses on translation are included in the profit and loss account.

NOTES ON FINANCIAL STATEMENTS - 27TH AUGUST 2000

(continued)

2 Turnover

3

Turnover represents the goods and services, excluding value added tax, invoiced to customers. The principal activity of the company is the design, manufacture and distribution of workwear clothing, and the geographical analysis of turnover is as follows:

clottiling, and the geographical analysis of turnover is as	TOHOWS.	
	2000 £	1999 £
United Kingdom Overseas	13,815,110 <u>17,126</u>	13,865,594 <u>23,962</u>
	<u>13,832,236</u>	<u>13,889,556</u>
All turnover originated in the United Kingdom.		
Operating profit		
Operating profit has been arrived at after charging/(crediting):	2000 £	1999 £

	charging/(crediting):	2000 £	1999 £
	Movement in stocks of finished goods and work in progress	(2,185,064)	(694,298)
	Raw materials and consumables	9,699,244	8,481,315
	Other external charges	1,794,455	1,316,830
	Auditors' remuneration	9,913	13,250
	Operating lease charges - property	96,598	37,838
	- plant	114,158	120,453
	Staff costs (note 6)	2,966,690	3,566,195
	Depreciation on owned assets	122,654	94,544
	Depreciation on assets held under hire purchase agreements	57,960	91,020
	Exceptional costs (note 4)	-	10,747
	Other operating charges	309,750	<u>250,650</u>
		12,986,358	<u>13,288,544</u>
_			
4	Exceptional costs	2000 £	1999 £
	Relocation costs	_	<u>10,747</u>

NOTES ON FINANCIAL STATEMENTS - 27TH AUGUST 2000

(continued)

5	Interest payable and similar charges (net)	2000 £	1999 £
	Bank Interest Capital charge by ultimate parent company On finance leases	119 309,750 <u>35,445</u> 345,314	250,650 48,772 299,422
	Interest received	135	348
		<u>345,179</u>	<u>299,074</u>
6	Directors and employees	2000 £	1999 £
	Staff costs:	·	•
	Wages and salaries Social security costs Other pension costs Employees' profit sharing scheme	2,663,212 210,853 82,467 10,158	3,211,001 250,749 78,741 25,704
		<u>2,966,690</u>	<u>3,566,195</u>
	Emoluments of the directors of the company were:		
	Remuneration for management:	<u>296,412</u>	<u>318,947</u>

Remuneration of the highest paid director for 2000 was £98,156 (1999: £96,502) including £8,320 (1999: £8,320) of pension contributions. The accrued pension entitlement of the highest paid director is £14,542 (1999: £11,611).

	Number	Number
The number of directors accruing benefits under defined benefit pension schemes in respect of		
qualifying service was:	7	7
The number of directors granted share options in		
respect of Cosalt plc shares during the year was:	3	3
The average number of employees of the company during the year was:		
Management and administration	54	51
Production and sales staff	<u>171</u>	<u>231</u>
	<u>225</u>	<u>282</u>

NOTES ON FINANCIAL STATEMENTS - 27TH AUGUST 2000

(continued)

7	Taxation on ordinary activities	2000 £	1999 £
	The taxation charge based on the profit on ordinary activities is:		
	U.K. Corporation tax payable at 30% (1999 - 30.59%) Deferred taxation	140,000 99	57,000 <u>28,756</u>
	Adjustments in respect of prior years:	140,099	85,756
	Corporation tax Deferred taxation	1,443 538	34,350 <u>(19,519</u>)
		<u>142,080</u>	<u>100,587</u>
8	Dividends	2000 £	1999 £
	Final dividend proposed of £358.00 per share (1999: £201.00)	<u>358,000</u>	201,000
9	Tangible fixed assets	Plant and machinery £	
	Cost		
	At 30th August 1999	1,505,980	
	Additions Disposals	104,825 <u>(68,489</u>)	
	At 27th August 2000	<u>1,542,316</u>	
	Depreciation		
	At 30th August 1999 Charged to profit and loss account	829,026 180,614	
	Eliminated in respect of disposals	(<u>55,643</u>)	
	At 27th August 2000	<u>953,997</u>	
	Net book values At 27th August 2000	508 210	
	At 21 III August 2000	<u>588,319</u>	
	At 29th August 1999	<u>676,954</u>	

Assets costing £470,000 (1999: £445,000) have been fully depreciated and are still in use.

NOTES ON FINANCIAL STATEMENTS - 27TH AUGUST 2000

(continued)

9 Tangible fixed assets (continued)

The following tangible fixed assets held under finance lease are included in plant and machinery above:

	above.	2000 £	1999 £
	Cost Depreciation	691,014 <u>434,038</u>	733,514 410,789
	Net book value	<u>256,976</u>	<u>322,725</u>
10	Stocks	2000 £	1999 £
	Raw materials Work in progress Finished goods	502,775 1,010,287 <u>2,883,668</u>	885,961 48,873 1,660,018
		4,396,730	<u>2,594,852</u>
11	Debtors	2000 £	1999 £
	Amounts falling due within one year:		
	Trade debtors Amounts due from fellow subsidiary undertakings Group taxation relief recoverable Deferred taxation (note 15) Other debtors	2,789,214 98 - 5,834 -	1,998,482 455 1,443 6,471 1,984
	Prepayments and accrued income	424,016	328,964
		<u>3,219,162</u>	<u>2,337,799</u>

NOTES ON FINANCIAL STATEMENTS - 27TH AUGUST 2000

(continued)

12	Creditors	2000	1999
	Amounts falling due within one year:	£	£
	Bank overdraft Trade creditors Amount owed to ultimate parent company Amounts owed to fellow subsidiary undertakings Corporation tax	179,235 3,017,338 3,641,139 50,790 145,150	2,315,985 2,097,559 - 57,000
	Other taxation Social security Other creditors Accruals and deferred income Obligations under finance leases (note 16)	59,168 17,084 21,126 300,991 139,574	128,448 16,241 2,827 324,885 117,048
	Dividend payable Amounts falling due after more than one year:	_358,000 7,929,595	<u>201,000</u> <u>5,260,993</u>
	Obligations under finance leases (note 16)	<u>274,377</u>	<u>374,461</u>
13	Called up share capital	2000 £	1999 £
	Authorised: 5,000 ordinary shares of £1 each	<u>5,000</u>	<u>5,000</u>
	Issued and fully paid: 1,000 ordinary shares of £1 each	<u>1,000</u>	<u>1,000</u>
14	Reserves	2000 £	1999 £
	Reconciliation of movements in equity shareholders' funds	2	2
	Profit for the financial year Dividends	358,619 358,000	201,351 201,000
	Net addition to equity shareholders' funds	619	351
	Opening equity shareholders' funds	<u>2,901</u>	2,550
	Closing equity shareholders' funds	<u>3,520</u>	<u>2,901</u>
	Profit and loss account	£	
	Balance at 30th August 1999 Retained profit for the year	1,901 <u>619</u>	
	Balance at 27th August 2000	2,520	

NOTES ON FINANCIAL STATEMENTS - 27TH AUGUST 2000

(continued)

15 Deferred taxation

		£	
	At 30th August 1999 Charges to profit and loss account	6,471 <u>(637</u>)	
	At 27th August 2000	<u>5,834</u>	
	The deferred taxation debtor comprises:	2000 £	1999 £
	Accelerated tax allowances Other timing differences	6,474 <u>(640</u>)	4,943 <u>1,528</u>
		<u>5,834</u>	<u>6,471</u>
16	Leasing obligations	2000 £	1999 £
	Future commitments due under finance leases are:		
	Within one year Between two and five years	164,583 <u>292,935</u>	148,349 <u>412,913</u>
	Less: future finance charges	457,518 <u>43,567</u>	561,262 69,753
	Shown in creditors (note 12) as:	<u>413,951</u>	<u>491,509</u>
	Amounts falling due within one year Amounts falling due after more than one year	139,574 <u>274,377</u>	117,048 <u>374,461</u>
		<u>413,951</u>	<u>491,509</u>
	Annual commitments due under non-cancellable operating leases are:		
	Property leases which expire: Beyond five years	<u>108,134</u>	<u>108,134</u>
	Plant leases which expire: Within one year Between two and five years	33,622 <u>85,698</u>	23,908 84,047
		<u>119,320</u>	<u>107,955</u>

NOTES ON FINANCIAL STATEMENTS - 27TH AUGUST 2000

(continued)

17	Capital commitments	2000	1999
	·	£	£
	Contracted for but not provided for in the financial statements	-	41,000

18 Pension commitments

The company is part of the Cosalt plc group which operates several pension schemes, the major one being of the defined benefit type, and the assets of these schemes are held in separate trustee administered funds.

Contributions by the company which amounted to £82,467 (1999: £78,741) are based on pension costs across the group as a whole and are assessed in accordance with the advice of a qualified actuary. Particulars of actuarial valuations of the group schemes are disclosed in the financial statements of Cosalt plc. The latest actuarial assessment of the major scheme was made at 1st January 1997.

19 Related party transactions

The company has taken advantage of the exemption from disclosing related party transactions with other group companies, as permitted by Financial Reporting Standard No 8 as the consolidated financial statements in which the company is included are publicly available.

21 Ultimate parent company

The company is a subsidiary undertaking of Cosalt plc, which is the ultimate parent company, incorporated in England. The consolidated accounts of this company are available to the public and may be obtained from Fish Dock Road, Grimsby, DN31 3NW.