# ACCOUNTS FOR THE YEAR ENDED

31<sup>ST</sup> DECEMBER 1997

REGISTERED NUMBER 1006417

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COMPANIES HOUSE 08/08/98

R. J. Gale, BA(Hons) FCA, 6, Greenfields Road, Dereham, Norfolk, NR20 3TE

# ACCOUNTS FOR THE YEAR ENDED

# 31<sup>ST</sup> DECEMBER 1997

# **COMPANY INFORMATION**

| C.M.T. Hermelin                      |
|--------------------------------------|
| M. Hermelin                          |
|                                      |
| Chichester House,                    |
| 278/282, High Holborn,               |
| London WC1V 7HA.                     |
|                                      |
| Lloyds Bank plc.,                    |
| Slough Central Branch,               |
| 24, High St.,                        |
| Slough,                              |
| SL1 1EJ                              |
|                                      |
| Robert J. Gale, BA(Hons) FCA,        |
| Chartered Acct & Registered Auditor, |
| 6, Greenfields Road,                 |
| Dereham,                             |
| Norfolk,                             |
| NR20 3TE                             |
|                                      |

#### DIRECTORS' REPORT

The directors submit their annual report on the affairs of the company, together with the audited financial statements for the year ended 31<sup>st</sup> December 1997.

#### PRINCIPAL ACTIVITY

The principal activity of the company under review was the distribution of the "Alltek" surface coating products and application equipment to the construction industry and licensing of production rights with "know-how" of the said coatings.

The company has increased its engagement in direct marketing and selling of its products as a complement and in addition to its traditional marketing of technical service.

#### REVIEW OF BUSINESS AND FUTURE DEVELOPMENTS

The results for the year ended 31<sup>st</sup> December 1997 are set out on page 4 and the financial position of the company as at that date are as set out on page 5.

Since the year end, the company has acquired the manufacturing and certain exclusive marketing rights for the Alltek products. The production is being transferred from Italy to a newly-formed subsidiary, ICP (France) S.a.r.l., which is building a new production facility at Lagnieu in france. The acquisition is partly being financed by the issue, to date, of 31200 new shares, which has raised £198000. The remainder of the acquisition has been financed by a 5 year loan of £250000, and a short term banking facility of £150000, which should be eliminated on the issue of further shares. In addition, the current director's loan has been converted into new shares.

The company has also acquired minority shareholdings in two Republic of China companies, Alltek Shanxi (25%) and Beijing New Coatings Ltd. (30%), the shares being received in lieu of front end fees.

#### DIVIDEND

No dividend has been or is intended to be declared in respect of the calendar year 1997.

#### DIRECTORS

The directors interest in the share capital of the company is as follows:

|                 | Class of capital | <u>31.12.97</u> | <u>31.12.96</u> |
|-----------------|------------------|-----------------|-----------------|
| C.M.T. Hermelin | Ordinary shares  | 1               | 1               |
| M. Hermelin     | Ordinary shares  | -               | -               |

#### DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for the period. In preparing those financial statements, the directors are required to:

- a) select suitable accounting policies and then apply them consistently;
- b) make judgements and estimates that are reasonable and prudent;
- c) prepare the financial statements on a going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable

accuracy at any time the financial position of the company and to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and for taking reasonable steps for the prevention and detection of fraud or any other irregularities.

#### CLOSE COMPANY

The company is a close company within the provisions of the Income and Corporation Taxes Act 1988.

For and on behalf of the Board

Reynolds Porter Chamberlain

20th July 1998

Secretary

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# AUDITOR'S REPORT TO INTERNATIONAL COATING PRODUCTS (UK) LTD. UNDER SECTION247B OF THE COMPANIES ACT 1985

I have examined the abbreviated accounts set out on pages 5 to 9 together with the financial statements of the company for the year ended 31<sup>st</sup> December prepared under section 226 of the Companies Act 1985.

#### Respective responsibilities of directors and auditor.

The directors are responsible for preparing the abbreviated accounts in accordance with section 246 of the Companies Act 1985. It is my responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts prepared in accordance with section 246(5) & (6) of the Act to the registrar of companies and whether the accounts to be delivered are properly prepared in accordance with those provisions and to report my opinion to you.

#### Basis of opinion

I have carried out the procedures I consider necessary to confirm, by reference to the financial statements, that the company is entitled to deliver abbreviated accounts and that the abbreviated accounts to be delivered are properly prepared. The scope of my work for the purpose of this report did not include examining or dealing with events after the date of my report on the financial statements

#### **Opinion**

In my opinion the company is entitled to deliver abbreviated accounts in accordance with sections 246(5) & (6) of the Companies Act 1985, and the abbreviated accounts on pages 4 to 7 are properly prepared in accordance with those provisions.

R.J. GALE, BA (Hons), FCA,

Chartered accountant and registered audito

6, Greenfields Road,

Dereham,

Norfolk,

NR20 3TE

Date:

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# **PROFIT & LOSS ACCOUNT**

# FOR THE YEAR ENDED 31ST DECEMBER 1997

|                              |             | <u>1997</u> | <u> 1996</u> |
|------------------------------|-------------|-------------|--------------|
|                              | <u>NOTE</u> | £           | £            |
| TURNOVER                     | 1(a)        | 396527      | 371760       |
| Cost of sales                |             | 248354      | 268871       |
| GROSS PROFIT                 |             | 148173      | 102889       |
| Administration expenses      |             | 148173      | 101970       |
| OPERATING PROFIT/ (LOSS)     | 2           | 0           | 919          |
| Corporation Tax Payable      | 3           | 0           | 0            |
| NET PROFIT/ (LOSS AFTER TAXA | ATION       | 0           | 919          |

# INTERNATIONAL COATING PRODUCTS (UK) LIMITED BALANCE SHEET AS AT 31ST DECEMBER 1997

|                                     | NOTE  |        |                | <u>1997</u><br>£ |               | <u>1996</u><br>£ |
|-------------------------------------|-------|--------|----------------|------------------|---------------|------------------|
| FIXED ASSETS                        | 11012 |        |                | ~                |               | ~                |
| Tangible assets                     |       | 4      |                | 6710             |               | 1219             |
| CURRENT ASSETS:                     |       | _      |                |                  |               |                  |
| Stock<br>Debtors                    |       | 5<br>6 | 16835<br>97455 |                  | 4787<br>53510 |                  |
| Cash at Banks                       |       | U      | 14218          |                  | 25094         |                  |
| Administration expenses             |       |        |                | 128508           |               | 83391            |
| CREDITORS                           |       |        |                |                  |               |                  |
| Amounts falling due within one year |       | 7      |                | -288720          |               | -238112          |
| NET CURRENT LIABILITIES             |       |        |                | -160212          |               | -154721          |
| TOTAL NET LIABULTICA                |       |        |                |                  |               |                  |
| TOTAL NET LIABILITIES               |       |        |                | -153502          |               | -153502          |
| CAPITAL AND RESERVES                |       |        |                |                  |               |                  |
| Share capital                       |       | 8      |                | 43745            |               | 43745            |
| Profit & loss acount                |       | 9      |                | -197247          |               | -197247          |
|                                     |       |        |                | -153502          |               | -153502          |

#### **DIRECTORS' STATEMENT**

- 1) The directors acknowledge their responsibilities as detailed on page 2
- 2) In preparing these accounts, we have relied upon exemptions provided by Section 246 (or Schedule 8, para 23) and we have done so on the grounds that the company is entitled to those exemptions as a small company.

C.M.T. Hermelin

INTERNATIONAL SOATING PRODUCTS (UK) LTD.
CHICHESTER HOUSE, 278/282 HIGH HOLBORN,
LONDON WC1V 7HA, ENGLAND

#### **NOTES TO THE ACCOUNTS**

#### FOR THE YEAR ENDED 31ST DECEMBER 1997

#### 1 PRINCIPAL ACCOUNTING POLICIES

As in previous years, the accounts are prepared in accordance with the historical cost convention.

The following is a summary of the more important accounting policies used by the company.

- a) TURNOVER represents the total value of goods and services (excluding VAT) supplied and charged to customers.
- b) TANGIBLE FIXED ASSETS are stated at cost less accumulated depreciation thereon. DEPRECIATION is calculated to write off the cost of tangible assets over their respective expected economic lives. The annual rate used for this purpose is 25% straight line.
- c) STOCKS are valued at the lower of cost and net realisable value on a first-in first-out basis. Net realisable value is based on an estimated selling price less any costs expected to be incurred prior to completion and disposal. Due provision will be made for slow moving or obsolete stock.
- d) TAXATION. No provision has been made for taxation due as the accumulated losses exceed the timing differences.
- economic lives. The annual rate used for this purpose is 25% straight line.
- e) CASH FLOW STATEMENTS. The company is exempt from including cash flow statements as part of their financial statements.
- f) FOREIGN CURRENCY is translated at year end rates for all transactions

#### 2 OPERATING PROFIT (LOSS) IS STATED AFTER CHARGING

|  | 1997  | <u>1996</u> |
|--|-------|-------------|
| Directors remuneration                 | 81327 | 27513       |
| Other staff costs                      | 0     | 0           |
| Auditor's remuneration                 | 1450  | 1250        |
| Depreciation                           | 1216  | 1481        |
| 3 TAX ON PROFIT ON ORDINARY ACTIVITIES |       |             |
| Corporation tax payable                | 0     | 0           |

#### **4 TANGIBLE FIXED ASSETS**

| TANGIBLE FIXED ASSETS       | Plant &<br>Equipment | Motor<br>Vehicles I | Office<br>Equipment | Land | Totals |
|-----------------------------|----------------------|---------------------|---------------------|------|--------|
| Cost at 1.1.97              | 807                  | 9495                | 5922                | 0    | 16224  |
| Additions in the year       | 0                    | 0                   | 0                   | 6708 | 6708   |
| Disposals                   | 0                    | -9495               | 0                   | 0    | -9495  |
| Cost as at 31.12.97         | 807                  | 0                   | 5922                | 6708 | 13437  |
| Depreciation as at 1.1.97   | 806                  | 9494                | 4705                | 0    | 15005  |
| Provided in the year        | 0                    | 0                   | 1216                | 0    | 1216   |
| Disposals                   | 0                    | -9494               | 0                   | 0    | -9494  |
| Depreciation as at 31.12.97 | 806                  | 0                   | 5921                | 0    | 6727   |
| Net Book Value 31.12.96     | 1                    | 1                   | 1217                | 0    | 1219   |
| Net Book Value 31.12.97     | 1                    | 0                   | 1                   | 6708 | 6710   |
|                             |                      |                     |                     |      |        |

#### **NOTES TO THE ACCOUNTS (continued)**

# FOR THE YEAR ENDED 31ST DECEMBER 1997

|   |    |        |        | _   |
|---|----|--------|--------|-----|
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| 2 | _  |        | 1 .    | М.Э |
|   |    |        |        |     |

| <del></del>           | <u>1997</u> | <u>1996</u> |
|-----------------------|-------------|-------------|
| Goods held for resale | 16835       | 4787        |

The directors are of the opinion that there are no significant differences between replacement cost and the book values stated above. Stock is stated net of slow moving and obsolete stock provisions

#### 6 DEBTORS

|                                   | <u>1997</u> | <u>1996</u> |
|-----------------------------------|-------------|-------------|
| Trade debtors due within one year | 91803       | 53330       |
| Other debtors & prepayments       | 5652        | 180         |
|                                   | 97455       | 53510       |
| 7 CREDITORS                       |             |             |
|                                   | <u>1997</u> | <u>1996</u> |
| Bank overdraft                    | , Ο         | 0           |
| Accruals                          | 150         | 836         |

| 288870 | 238112 |
|--------|--------|

88476

148800

1996

0

181678

107042

1997

0

#### 8 SHARE CAPITAL

Trade creditors

Other creditors

Tax & social security costs

| Aurhorised: Ordinary shares of £1 each  | 200000 | 100000 |
|---|--------|--------|
| Issued & fully paid: Ordinary £1 shares | 43745  | 43745  |

#### 9 PROFIT & LOSS ACCOUNT

|                            | <u>1997</u> | <u>1996</u> |
|----------------------------|-------------|-------------|
| As at 1st January 1997     | -197247     | -198166     |
| Profit (Loss) for the year | 0           | 919         |
|                            |             |             |

As at 31st December 1997 -197247 -197247

#### 10 CAPITAL COMMITMENTS

There were no capital commitments contracted, or authorised but not contracted, (1995 nil) at the year end.

# **NOTES TO THE ACCOUNTS (continued)**

#### FOR THE YEAR ENDED 31ST DECEMBER 1997

#### 11 SUBSEQUENT EVENTS

Since the year end, the company has acquired the manufacturing and selling rights of Alltek. A new French subsidiary, ICP (France) has been created to produce the product at a newly-constructed facility at Lagnieu in France. In addition, the parent company, ICP (UK), has issued further shares, both by capitalising the outstanding director's loan at par, and by the issue of 31200 new ordinary shares which has raised £198900. The remainder of the acquisition has been financed by a 5 year loan of £250000 and a short term banking facility of £150000, which should be eliminated once further shares are issued. The company has also acquired minority shareholdings in two new Chinese companies in lieu of front end fees. The investments are:-Alltek Shanxi China I (25%) Beijing New Coating Ltd. (30%)

#### 12 APPROVAL OF FINANCIAL STATEMENTS

These financial statements were approved by the board of directors on 20 th July 1998