

**BRIAN J HYMAN (HOLDINGS) LIMITED**

**ANNUAL REPORT AND ACCOUNTS**

**31 DECEMBER 1995**

**COMPANIES HOUSE COPY**



**B M ORKIN & CO**  
**Chartered Accountants**

**813 Finchley Road**  
**London NW11 8AJ**

**DIRECTORS**

B J Hyman  
D H Hyman  
R J Tape

**SECRETARY**

B J Hyman

**REGISTERED OFFICE**

5 Penta Court  
Station Road  
Borehamwood  
Hertfordshire  
WD6 1SL

**REGISTERED NUMBER**

00998371

**AUDITORS**

B M Orkin & Co  
Registered Auditors  
Chartered Accountants  
813 Finchley Road  
London NW11 8AJ

**ANNUAL REPORT AND ACCOUNTS 31 DECEMBER 1995**

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## DIRECTORS' REPORT

FOR THE YEAR ENDED 31 DECEMBER 1995

The directors submit their annual report on the affairs of the company and of the group for the year ended 31 December 1995.

## PRINCIPAL ACTIVITIES

The principal activities of the company during the year continued to be that of a holding company.

The principal activities of the group continued to be that of Independent Financial Advisers and General Insurance Brokers. As from 16 May 1996 the group continued as Independent Financial Advisers and Chartered Insurance Practitioners.

## GROUP RESULTS AND DIVIDENDS

The group results for the year are shown on page 5 of the accounts.

The directors do not recommend the payment of a dividend for the year ended 31 December 1995.

## DIRECTORS

The directors who served during the year together with their beneficial interest in the share capital of the company at the year end were as follows:

Ordinary shares of £1 each

	<u>1995</u>	<u>1994</u>
Mr B J Hyman	1,400	1,400
Mr D H Hyman	639	639
Mr R J Tape	226	226

## DIRECTORS RESPONSIBILITIES

Company law requires the directors to prepare accounts for each financial year which give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the company and the group for that period. In preparing those accounts, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- follow applicable accounting standards, subject to any material departures disclosed and explained in the accounts;
- prepare the accounts on the going concern basis unless it is inappropriate to presume that the group will continue in business.

REPORT OF THE DIRECTORS

FOR THE YEAR ENDED 31 DECEMBER 1995

(CONTINUED)

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the group and to enable them to ensure that the accounts comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

AUDITORS

The auditors B M Orkin & Co will be proposed for re-appointment in accordance with Section 385 of the Companies Act 1985.

In preparing the above report, the directors have taken advantage of special exemptions applicable to small companies.

Signed on behalf of  
the board of directors



B J Hyman  
Director

Approved by the Board: 31 July 1996..

## AUDITORS REPORTS TO THE SHAREHOLDERS OF

## BRIAN J HYMAN (HOLDINGS) LIMITED

We have audited the accounts on pages 5 to 14 which have been prepared under the accounting policies set out on page 8.

## RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

As described on page 2 and 3, the company's directors are responsible for the preparation of accounts. It is our responsibility to form an independent opinion, based on our audit, on those accounts and to report our opinions to you.

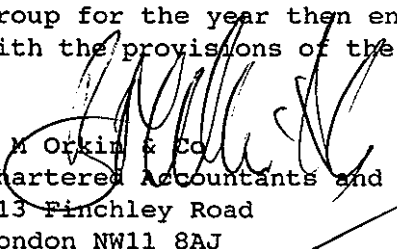
## BASIS OF OPINION

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the accounts. It also includes an assessment of the significant estimates and judgements by the directors in the preparation of the accounts, and of whether the accounting policies are appropriate to the company's and group's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the accounts are free from material mis-statement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the accounts.

## OPINION

In our opinion the accounts give a true and fair view of the state of affairs of the Company and the Group as at 31 December 1995 and of the loss of the group for the year then ended and have been properly prepared in accordance with the provisions of the Companies Act 1985 applicable to small companies.

  
B M Orkin & Co  
Chartered Accountants and Registered Auditors  
813 Finchley Road  
London NW11 8AJ

31 July 1996

## CONSOLIDATED PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED 31 DECEMBER 1995

	<u>Notes</u>	<u>1995</u>	<u>1994</u>
TURNOVER	2	£619,413	£667,631
Selling expenses	£374,472		£439,366
Administration expenses	214,131		178,938
		<hr/> (588,603) <hr/>	<hr/> (618,304) <hr/>
OPERATING PROFIT	3	30,810	49,327
Interest received	2,712		2,798
Interest payable	(33,485)	(30,773)	(44,444)
		<hr/> (4,839) <hr/>	<hr/> (41,646) <hr/>
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		37	7,681
Taxation	4	(4,876)	(6,721)
		<hr/> (4,839) <hr/>	<hr/> (6,721) <hr/>
(LOSS)/PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION ATTRIBUTABLE TO MEMBERS OF THE HOLDING COMPANY		(4,839)	960
Retained profit 1 January 1995		35,813	34,853
		<hr/> 35,813 <hr/>	<hr/> 34,853 <hr/>
RETAINED PROFIT 31 DECEMBER 1995	15	£ 30,974 =====	£ 35,813 =====

## CONTINUING OPERATIONS

None of the groups activities were acquired or discontinued during the above two financial years.

## STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES FOR THE YEAR

The group has no recognised gains or losses other than the (loss)/profit for the above two financial years.

## CONSOLIDATED BALANCE SHEET

AS AT 31 DECEMBER 1995

	<u>Notes</u>	<u>1995</u>	<u>1994</u>
FIXED ASSETS			
Intangible assets	5	£ 12,527	£ 14,615
Tangible assets	6	450,685	491,540
		<hr/>	<hr/>
		463,212	506,155
CURRENT ASSETS			
Debtors	8	£193,933	£220,092
Cash at bank and in hand	9	82,563	90,581
		<hr/>	<hr/>
		£276,496	£310,673
		=====	=====
CREDITORS: Amounts falling due within one year			
	10	£474,350	£532,237
		=====	=====
NET CURRENT LIABILITIES		(197,854)	(221,564)
TOTAL ASSETS LESS CURRENT LIABILITIES		<hr/>	<hr/>
		265,358	284,591
CREDITORS: Amounts falling due after more than one year			
	11	(232,119)	(246,513)
		<hr/>	<hr/>
NET ASSETS		£ 33,239	£ 38,078
		=====	=====
CAPITAL AND RESERVES			
Called up Share Capital	13	£ 2,265	£ 2,265
Profit and loss account	14	30,974	35,813
		<hr/>	<hr/>
SHAREHOLDERS FUNDS	15	£ 33,239	£ 38,078
		=====	=====

The directors have taken advantage of special exemptions conferred by Schedule 8 to the Companies Act 1985 applicable to small companies in the preparation of the accounts and have done so on the grounds that, in their opinion, the company is entitled to those exemptions.

Signed on behalf of  
the board of Directors

B J Hyman Director

Approved by the Board: 31 July 1996.

## BALANCE SHEET AS AT 31 DECEMBER 1995

	<u>Notes</u>	<u>1995</u>	<u>1994</u>
FIXED ASSETS			
Tangible assets	6	£450,685	£491,540
Investment in subsidiary companies	7	25,100	25,100
		<hr/>	<hr/>
		475,785	516,640
CURRENT ASSETS			
Debtors	8	£ 19,920	£ 17,010
Cash at bank and in hand	9	269	92
		<hr/>	<hr/>
		£ 20,189	£ 17,102
		=====	=====
CREDITORS: Amounts falling due within one year	10	£237,117	£257,380
		=====	=====
NET CURRENT LIABILITIES		(216,928)	(240,278)
		<hr/>	<hr/>
TOTAL ASSETS LESS CURRENT LIABILITIES		258,857	276,362
CREDITORS: Amounts falling due after more than one year	11	(232,119)	(246,513)
		<hr/>	<hr/>
NET ASSETS		£ 26,738	£ 29,849
		=====	=====
CAPITAL AND RESERVES			
Called up Share Capital	13	£ 2,265	£ 2,265
Profit and loss account	14	24,473	27,584
		<hr/>	<hr/>
		£ 26,738	£ 29,849
		=====	=====

The directors have taken advantage of special exemptions conferred by Schedule 8 to the Companies Act 1985 applicable to small companies in the preparation of the accounts and have done so on the grounds that, in their opinion, the company is entitled to those exemptions.

Signed on behalf of  
the Board of Directors

B J Hyman, Director

Approved by the Board: 31 July 1996



## NOTES TO THE ACCOUNTS

YEAR ENDED 31 DECEMBER 1995

## 1. ACCOUNTING POLICIES

## a) Basis of accounting

The accounts are prepared under the historical cost convention.

## b) Basis of consolidation

The consolidated accounts of the group comprises the accounts of the company and its wholly owned subsidiary companies, all of which are made up to 31 December 1995.

The consolidation is based on acquisition accounting.

## c) Cash flows

The accounts do not include a cash flow statement because the group, as a small reporting entity, is exempt from the requirement to prepare a statement under Financial Reporting Standard 1 "Cash Flow Statements".

## d) Goodwill

Goodwill arising on consolidation, being the excess of purchase consideration over the value of the net assets of subsidiary companies at the date of acquisition, is amortised over a period of ten years as from 1 January 1992.

## e) Depreciation

Depreciation is provided on all tangible fixed assets at rates calculated to write-off the cost of each asset over its expected useful life as follows:

<u>Fixed assets</u>	<u>Rate per annum</u>	<u>Method used</u>
Freehold buildings	2%	On cost
Fixtures and fittings	15%	On reducing balance
Motor vehicles	25%	On reducing balance
Office and computer equipment	20%	On cost

## f) Leased assets

Rentals paid under operating leases are charged to the profit and loss account as incurred.

## g) Deferred taxation

Provision is made at current rates for taxation deferred in respect of all material timing differences except to the extent that, in the opinion of the directors, there is reasonable probability that the liability will not arise in the foreseeable future.

## NOTES TO THE ACCOUNTS

YEAR ENDED 31 DECEMBER 1995

(CONTINUED)

## h) Turnover

Turnover represents commissions, brokerage and policy fees earned by subsidiary companies which are accounted for in accordance with the applicable accounting standards for the businesses concerned.

## 2. TURNOVER

The turnover and results are attributable to the principal activities of the group carried out wholly in the United Kingdom.

## 3. OPERATING PROFIT

	<u>1995</u>	<u>1994</u>
This is stated after charging or crediting		
Directors' emoluments including pension contributions	£104,922	£ 95,711
Auditors remuneration - Audit	6,500	6,500
- Other services	5,250	5,250
Amortisation of goodwill	2,088	2,088
Depreciation on tangible fixed assets	33,794	35,047
Profit on sale of tangible fixed assets	(1,007)	-
Operating leasing rentals	308	529
	=====	=====

## NOTES TO THE ACCOUNTS

YEAR ENDED 31 DECEMBER 1995

(CONTINUED)

## 4. TAXATION

	<u>1995</u>	<u>1994</u>
Based on the profit for the year:		
Corporation Tax at 25%	£ 4,900	£ 6,700
(Over)/under provision in prior year	(24)	21
	<hr/>	<hr/>
	£ 4,876	£ 6,721
	=====	=====

## 5. INTANGIBLE FIXED ASSETS

<u>GROUP</u>	<u>GOODWILL</u>
Goodwill arising on consolidation:	
At 1 January and 31 December 1995	£ 20,879
	=====
AMORTISATION:	
At 1 January 1995	£ 6,264
Provided in the year	2,088
	<hr/>
At 31 December 1995	£ 8,352
	=====
NET BOOK VALUE:	
At 31 December 1995	£ 12,527
	=====
At 31 December 1994	£ 14,615
	=====

## BRIAN J HYMAN (HOLDINGS) LIMITED

## NOTES TO THE ACCOUNTS

YEAR ENDED 31 DECEMBER 1995

(CONTINUED)

6. TANGIBLE FIXED ASSETS  
GROUP AND COMPANY

	<u>Land and buildings</u>	<u>Motor Vehicle</u>	<u>Fixtures and Fittings</u>	<u>Office equipment</u>	<u>Computer Equipment</u>	<u>Total</u>
Cost:						
At 1 January 1995	£ 411,887	£ 65,949	£ 25,190	£ 56,257	£ 71,667	£ 630,950
Additions	-	-	-	-	432	432
Disposals	-	(20,532)	-	-	-	(20,532)
At 31 December 1995	£ 411,887	£ 45,417	£ 25,190	£ 56,257	£ 72,099	£ 610,850
DEPRECIATION:						
At 1 January 1995	£ 19,278	£ 36,654	£ 14,558	£ 34,417	£ 34,503	£ 139,410
Provided in the year	6,426	6,948	1,596	7,005	11,819	33,794
Disposals	-	(13,039)	-	-	-	(13,039)
At 31 December 1995	£ 25,704	£ 30,563	£ 16,154	£ 41,422	£ 46,322	£ 160,165
NET BOOK VALUE:						
At 31 December 1995	£ 386,183	£ 14,854	£ 9,036	£ 14,835	£ 25,777	£ 450,685
At 31 December 1994	£ 392,609	£ 29,295	£ 10,632	£ 21,840	£ 37,164	£ 491,540

## NOTES TO THE ACCOUNTS

YEAR ENDED 31 DECEMBER 1995

(CONTINUED)

## 7. INVESTMENT IN SUBSIDIARY COMPANIES

	1995 <u>Company</u>	1994 <u>Company</u>
Shares at cost:		
At 31 December	£ 25,100 =====	£ 25,100 =====

The company owns the whole of the issued ordinary share capital of the following subsidiaries all of which are incorporated in the United Kingdom.

<u>COMPANY NAME</u>	<u>PRINCIPAL ACTIVITIES</u>
Brian J Hyman Ltd	General Insurance Brokers (Trading as Chartered Insurance Practitioners as from 16 May 1996).
Brian J Hyman (Life & Pensions) Ltd	Independent Financial Advisers

## 8. DEBTORS

	1995		1994	
	<u>Group</u>	<u>Company</u>	<u>Group</u>	<u>Company</u>
Trade debtors	£174,013	£ -	£202,452	£ -
Other debtors	5,415	5,415	2,508	1,878
Prepayments	14,505	14,505	15,132	15,132
	-----	-----	-----	-----
	£193,933	£ 19,920	£220,092	£ 17,010
	=====	=====	=====	=====

## 9. CASH IN HAND AND AT BANK

	1995		1994	
	<u>Group</u>	<u>Company</u>	<u>Group</u>	<u>Company</u>
Cash at hand and in bank	£ 5,531	£ 269	£ 92	£ 92
Insurance broking clients monies	77,032	-	90,489	-
	-----	-----	-----	-----
	£ 82,563	£ 269	£ 90,581	£ 92
	=====	=====	=====	=====

## NOTES TO THE ACCOUNTS

YEAR ENDED 31 DECEMBER 1995

(CONTINUED)

## 10. CREDITORS: amounts falling due within one year

## a) LOANS AND OVERDRAFT

	1995		1994	
	<u>Group</u>	<u>Company</u>	<u>Group</u>	<u>Company</u>
Bank loans	£ 13,350	£ 13,350	£ 13,350	£ 13,350
Other loans	6,900	6,900	6,900	6,900
Bank overdrafts	53,429	53,429	52,827	52,827
	<hr/>	<hr/>	<hr/>	<hr/>
	£ 73,679	£ 73,679	£ 73,077	£ 73,077
	<hr/>	<hr/>	<hr/>	<hr/>

## b) OTHER CREDITORS

Trade creditors	£277,752	£ -	£344,703	£ -
Amount owed to subsidiary companies	-	51,295	-	82,421
Other creditors	58,242	58,242	54,445	54,446
Corporation Tax	4,900	-	6,700	-
Other taxes and social security costs	12,883	12,883	17,433	17,433
Accruals	46,894	41,018	35,879	30,003
	<hr/>	<hr/>	<hr/>	<hr/>
	£400,671	£163,438	£459,160	£184,303
	<hr/>	<hr/>	<hr/>	<hr/>
	£474,350	£237,117	£532,237	£257,380
	=====	=====	=====	=====

The bank overdraft is secured by a mortgage debenture over the assets of the company.

## 11. CREDITORS: amounts falling due after more than one year

	1995	1994
	<u>Group and Company</u>	
Bank loan	£213,144	£218,913
Other loans	18,975	27,600
	<hr/>	<hr/>
	£232,119	£246,513
	=====	=====
Repayable within two and five years inclusive	£ 72,375	£ 81,000
Repayable after five years	159,744	165,513
	<hr/>	<hr/>
	£232,119	£246,513
	=====	=====

The bank loan is secured by a specific charge over the freehold property.

## NOTES TO THE ACCOUNTS

YEAR ENDED 31 DECEMBER 1995

(CONTINUED)

## 12. PROVISION FOR LIABILITIES AND CHARGES

There is no liability to deferred taxation as a result of unutilised past tax losses.

## 13. SHARE CAPITAL

	<u>1995</u> <u>Company</u>	<u>1994</u> <u>Company</u>
Authorised:		
10,000 Ordinary shares of £1 each	£ 10,000 =====	£ 10,000 =====
Issued and fully paid		
2,265 Ordinary shares of £1 each	£ 2,265 =====	£ 2,265 =====

## 14. RESERVES

	<u>1995</u> <u>Group</u>	<u>1995</u> <u>Company</u>
	<u>Total</u>	<u>Total</u>
At 1 January 1995	£ 35,813	£ 27,584
Loss for the year	(4,839)	(3,111)
	-----	-----
At December 1995	£ 30,974 =====	£ 24,473 =====

15. RECONCILIATION OF MOVEMENTS  
ON SHAREHOLDERS FUNDS

	<u>1995</u>	<u>1994</u>
(Loss)/profit for the financial year	£ (4,839)	£ 960
Shareholders funds		
At 1 January 1995	38,078	37,118
	-----	-----
At 31 December 1995	£ 33,239 =====	£ 38,078 =====