

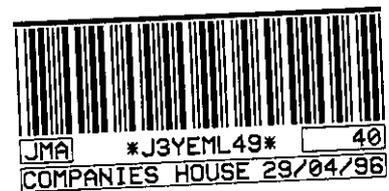
**EDDIE STOBART LIMITED**

**FINANCIAL STATEMENTS**

**FOR THE YEAR ENDED**

**30 NOVEMBER 1995**

**Company Number : 995045**



**EDDIE STOBART LIMITED**

**FINANCIAL STATEMENTS**

**FOR THE YEAR ENDED 30 NOVEMBER 1995**

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Company registration number:

995045

Registered office:

Brunthill Road  
Kingstown Industrial Estate  
Carlisle  
CA3 0EH

Directors:

Mr E Stobart  
Mr W Stobart  
Mr I B Thomas  
Mr R P Dix  
Mr D G Mulholland  
Mr S Monkhouse  
Mr E P Stobart (non-executive)

Secretary:

Mr I B Thomas

Bankers:

Midland Bank plc  
29 English Street  
Carlisle  
CA3 8JT

Solicitors:

Burnetts  
6 Victoria Place  
Carlisle  
CA1 1ES

Auditors:

Grant Thornton  
Registered Auditors  
Chartered Accountants  
Heron House  
Albert Square  
Manchester  
M60 8GT

**EDDIE STOBART LIMITED**  
**FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 30 NOVEMBER 1995**

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# EDDIE STOBART LIMITED

## CHAIRMAN'S STATEMENT

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Once again, I am pleased to report upon another year of continued growth in terms of both profitability and market share. Turnover exceeded £52 million, representing an increase of 27% over the previous year, and projected turnover for the coming year indicates further continued growth. Trading profitability before tax and Directors' pension contributions exceeded £3million for the first time. Operating profit continued to rise and is reported at £4.8 million (1994 : £4.0 million).

Growth has again been achieved within our core market segment, the food and beverage industry. Manufacturers are continuing to pursue a policy of appointing one supplier to meet their distribution requirements, and I believe that this gives us the opportunity to achieve a target turnover of £100 million within the medium term future.

Although our European division continues to develop, most of the activity during this year has been focused upon increased opportunities in the UK. The principal emphasis for the coming year will continue to be focused upon further UK developments although no opportunity in Europe will be overlooked.

### **Restructuring Programme**

As part of our programme of development and to facilitate further planned growth, it was necessary to restructure the organisation. A holding company was incorporated which entered into a share for share exchange with the shareholders of this company. The entire share capital of this company is now owned by Stobart Investments Limited, but the shareholding structure of the holding company is exactly the same as that previously held in this company.

### **The Future**

One of the key developments over the last year has been the strengthening of our management structure, in particular through the promotion of individuals from within the organisation who have shown considerable eagerness to develop and take responsibility. As this team of managers continues to grow, to be trained and to gain experience, so the potential of the business increases and the greater the opportunities that develop. This development, in particular, provides me with great confidence for the future.

The position of this company at the leading edge of our industry in the UK will be maintained because I believe it to be the desire of all who work in the company, no matter at what level they are employed. Each employee shares a sense of purpose and pride at being an important part in the team. I again record my personal thanks for all of their support and efforts over the past year and, with them, I look forward to our future developments.

### **Donations**

Without wishing to draw attention to the company's continued programme of charitable giving, it is important in the assessment of the company's financial performance to recognise that the level of donations made during the year increased to £147,000, representing 5% of pre-tax profits.

Edward Stobart  
Chairman



16 February 1996

# EDDIE STOBART LIMITED

## REPORT OF THE DIRECTORS

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The directors present their report together with financial statements for the year ended 30 November 1995.

### Principal activities

The company provides distribution and warehousing services throughout the UK and Europe.

### Business review

The growth in turnover in the year has resulted from further investment in new vehicles and expansion of the customer base. The directors expect the company's turnover to continue to grow in the current year.

The profit for the year after taxation amounted to £2,007,000 (1994 : £2,282,000). The directors do not recommend the payment of a dividend (1994 : £Nil) and accordingly the profit for the year after taxation has been retained and transferred to reserves.

### Group reconstruction

On 14 September 1995 the entire issued share capital was acquired by Stobart Investments Limited in a share for share exchange. Accordingly, Eddie Stobart Limited is now a wholly owned subsidiary of Stobart Investments Limited, although there has been no change in control of the Group.

### Fixed assets

Movements in fixed assets are detailed in note 5. The major changes during the year have been the expansion and replacement of the vehicle fleet.

### Directors

The directors in office at the end of the year, together with their interests in the shares of the company at 1 December 1994 (or date of appointment if later) and at 30 November 1995 are listed below. Unless indicated, all served on the Board throughout the year.

	Ordinary shares	
	1995 Number	1994 Number
E Stobart	-	400,000
W Stobart	-	300,000
I B Thomas	-	-
R P Dix	-	-
D G Mulholland	-	-
S Monkhouse (appointed 16/10/95)	-	-
E P Stobart (non-executive)	-	300,000

Mr E Stobart, Mr W Stobart, Mr I B Thomas and Mr R P Dix are directors of the parent undertaking and their interests in the shares of that company are disclosed in that company's financial statements.

None of the other directors held any shares in the parent undertaking.

# EDDIE STOBART LIMITED

## REPORT OF THE DIRECTORS

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### **Directors' responsibilities for the financial statements**

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to :

- i select suitable accounting policies and then apply them consistently;
- ii make judgements and estimates that are reasonable and prudent;
- iii state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- iv prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records, for safeguarding the assets of the company and for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### **Donations**

Charitable donations totalling £147,000 (1994 : £126,000) were made during the year. There were no political donations during the year.

### **Disabled persons**

The company's policy is that any vacancy which arises is open to disabled persons, provided that they are able to fulfil the functions required by that job. Employees who have been injured or become disabled in the course of their employment are considered for other suitable vacancies.

### **Employee involvement**

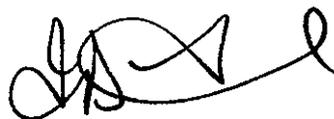
Employees are kept informed about the progress and position of the company by means of regular departmental meetings and newsletters.

### **Auditors**

Grant Thornton offer themselves for re-appointment as auditors in accordance with Section 385 of the Companies Act 1985.

Approved by the Board of Directors and signed on its behalf

I B Thomas  
Secretary



16 February 1996

## **REPORT OF THE AUDITORS TO THE MEMBERS OF**

### **EDDIE STOBART LIMITED**

We have audited the financial statements on pages 5 to 18 which have been prepared under the accounting policies set out on pages 5 and 6.

#### **Respective responsibilities of directors and auditors**

As described on page 3 the company's directors are responsible for the preparation of the financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

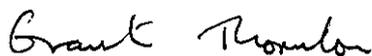
#### **Basis of opinion**

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### **Opinion**

In our opinion the financial statements give a true and fair view of the state of the company's affairs at 30 November 1995 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.



**GRANT THORNTON  
REGISTERED AUDITORS  
CHARTERED ACCOUNTANTS  
MANCHESTER**

16 February 1996

# EDDIE STOBART LIMITED

## ACCOUNTING POLICIES

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The financial statements have been prepared under the historical cost convention (modified by the revaluation of land and buildings) and in accordance with applicable accounting standards.

The principal accounting policies of the company have remained unchanged from the previous year, and are set out below.

### Turnover

Turnover is the total amount receivable by the company for goods supplied and services provided, excluding VAT and trade discounts.

### Depreciation

Depreciation is calculated using the reducing balance and straight line methods and aims to write off the cost or valuation less estimated residual value of all tangible fixed assets over their expected useful economic life.

The rates and methods generally applicable are :

Leasehold property	1% straight line, or period of lease if shorter
Freehold property	1% straight line
Motor vehicles and tractor units	15% straight line
Trailers	15% reducing balance
Fixtures and office equipment	20% straight line
Cars	20% straight line
Computer equipment	20% straight line
Plant and equipment	15% straight line

### Stocks

Stocks are stated at the lower of cost and net realisable value.

### Leased assets

Assets held under finance leases and hire purchase contracts are capitalised in the balance sheet and depreciated over their expected useful lives. The interest element of leasing payments represent a constant proportion of the capital balance outstanding and is charged to the profit and loss account over the period of the lease.

All other leases are regarded as operating leases and the payments made under them are charged to the profit and loss account on a straight line basis over the lease term.

## **EDDIE STOBART LIMITED**

### **ACCOUNTING POLICIES**

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#### **Deferred tax**

Deferred tax is the taxation attributable to timing differences between profits or losses as computed for tax purposes and results as stated in the financial statements.

Deferred tax is computed under the liability method using the tax rates estimated to arise when the timing differences reverse, and is provided to the extent that it is probable that a liability or asset will crystallise in the foreseeable future. Unprovided deferred tax is disclosed as a contingent liability.

#### **Contributions to pension schemes**

##### **Defined contribution schemes**

The company operates two non-contributory defined contribution pension scheme and a self-administered defined contribution pension scheme. The pension costs charged against profits represents the amount of the contributions payable to the schemes in respect of the accounting period.

**EDDIE STOBART LIMITED**  
**PROFIT AND LOSS ACCOUNT**  
**FOR THE YEAR ENDED 30 NOVEMBER 1995**

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	Note	1995 £'000	1994 £'000
Turnover	1	52,421	41,136
Cost of sales		<u>41,130</u>	<u>31,758</u>
Gross profit		11,291	9,378
Administrative expenses		<u>6,480</u>	<u>5,336</u>
Operating profit		4,811	4,042
Interest payable	2	<u>2,098</u>	<u>1,625</u>
<b>Profit on ordinary activities before taxation</b>	1	2,713	2,417
Tax on profit on ordinary activities	4	706	135
<b>Profit retained and transferred to reserves</b>	13	<u><u>2,007</u></u>	<u><u>2,282</u></u>

There were no recognised gains and losses other than the results for the year.

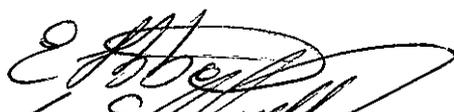
The accompanying accounting policies and notes form an integral part of these financial statements.

**EDDIE STOBART LIMITED**

BALANCE SHEET AT 30 NOVEMBER 1995

	Note	1995 £'000	1994 £'000
<b>Fixed assets</b>			
Tangible assets	5	<u>31,808</u>	<u>26,240</u>
<b>Current assets</b>			
Assets held for resale	6	-	933
Stocks	7	464	263
Debtors	8	11,529	9,230
Cash at bank and in hand		<u>5</u>	<u>3</u>
		11,998	10,429
<b>Creditors : amounts falling due within one year</b>	9	<u>(17,905)</u>	<u>(14,405)</u>
<b>Net current liabilities</b>		<u>(5,907)</u>	<u>(3,976)</u>
<b>Total assets less current liabilities</b>		25,901	22,264
<b>Creditors : amounts falling due after more than one year</b>	10	(14,794)	(13,261)
<b>Provisions for liabilities and charges</b>	11	(282)	(185)
		<u>10,825</u>	<u>8,818</u>
<b>Capital and reserves</b>			
Called up share capital	12	1,000	1,000
Revaluation reserve	13	3,003	3,003
Profit and loss account	13	<u>6,822</u>	<u>4,815</u>
<b>Equity shareholders' funds</b>	13	<u>10,825</u>	<u>8,818</u>

The financial statements were approved by the Board of Directors on 16 February 1996 and signed on its behalf

E Stobart  )  
 W Stobart  ) Directors

The accompanying accounting policies and notes form an integral part of these financial statements.

**EDDIE STOBART LIMITED****CASH FLOW STATEMENT**

FOR THE YEAR ENDED 30 NOVEMBER 1995

	Note	1995 £'000	1994 £'000
<b>Net cash inflow from operating activities</b>	14	7,042	<u>5,095</u>
<b>Returns on investments and servicing of finance</b>			
Interest		<u>(2,098)</u>	<u>(1,610)</u>
<b>Net cash outflow from returns on investments and servicing of finance</b>		(2,098)	<u>(1,610)</u>
<b>Taxation</b>			
UK corporation tax paid		(306)	<u>(154)</u>
<b>Investing activities</b>			
Purchase of tangible fixed assets		(1,798)	(2,586)
Sale of tangible fixed assets		1,002	129
Sale of asset held for resale		<u>933</u>	<u>-</u>
<b>Net cash inflow/(outflow) from investing activities</b>		<u>137</u>	<u>(2,457)</u>
<b>Net cash inflow before financing</b>		4,775	<u>874</u>
<b>Financing</b>			
New loans from pension scheme		-	400
New secured loans		-	1,560
Loan repayments		(1,157)	(630)
Capital element of finance lease repayments		<u>(3,550)</u>	<u>(2,465)</u>
<b>Net cash outflow from financing</b>	15	(4,707)	(1,135)
<b>Increase/(decrease) in cash and cash equivalents</b>	16	<u>68</u>	<u>(261)</u>

The accompanying accounting policies and notes form an integral part of these financial statements.

# EDDIE STOBART LIMITED

## NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 NOVEMBER 1995

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### 1 TURNOVER AND PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION

All turnover and profit on ordinary activities before taxation are attributable to the provision of distribution and warehousing services throughout the UK and Europe.

The profit on ordinary activities before taxation is stated after:

	1995 £'000	1994 £'000
Depreciation	3,433	2,396
Auditors' remuneration :		
Audit services	19	19
Non audit services	67	29
Vehicle operating leases	621	977
Other operating leases	475	396
(Profit)/loss on sale of fixed assets	<u>(115)</u>	<u>1</u>

### 2 INTEREST PAYABLE

	1995 £'000	1994 £'000
Bank overdraft	375	258
Bank loans wholly repayable within 10 years	495	382
Finance leases	1,186	883
Other loans	<u>42</u>	<u>102</u>
	<u>2,098</u>	<u>1,625</u>

### 3 DIRECTORS AND EMPLOYEES

	1995 £'000	1994 £'000
Wages and salaries	17,780	14,036
Social security costs	1,465	1,182
Other pension costs	<u>594</u>	<u>512</u>
	<u>19,839</u>	<u>15,730</u>

**EDDIE STOBART LIMITED****NOTES TO THE FINANCIAL STATEMENTS****FOR THE YEAR ENDED 30 NOVEMBER 1995****DIRECTORS AND EMPLOYEES (continued)**

	1995	1994
Average number of employees :	Number	Number
Drivers	605	540
Stores, garage and production	313	243
Administration	160	142
	<u>1,078</u>	<u>925</u>
Staff costs include remuneration in respect of directors as follows:	1995	1994
	£'000	£'000
Management remuneration	357	482
Pension contributions	350	348
	<u>707</u>	<u>830</u>
The emoluments of the directors, excluding pension contributions, were as follows:	1995	1994
	£'000	£'000
The Chairman and highest paid director	<u>133</u>	<u>195</u>
Other directors were in the following bands :	1995	1994
	Number	Number
£0 - £5,000	2	1
£15,001 - £20,000	-	1
£40,001 - £45,000	3	-
£55,001 - £60,000	-	1
£80,001 - £85,000	-	1
£90,001 - £95,000	1	-
£125,001 - £130,000	<u>-</u>	<u>1</u>

**EDDIE STOBART LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS**

**FOR THE YEAR ENDED 30 NOVEMBER 1995**

**4 TAX ON PROFIT ON ORDINARY ACTIVITIES**

The taxation charge is based on the profit for the year and represents:

	1995 £'000	1994 £'000
UK Corporation tax at 33% (1994 : 33%)	657	370
Deferred taxation	97	(15)
Adjustments in respect of prior years :		
Corporation tax	<u>(48)</u>	<u>(220)</u>
	<u>706</u>	<u>135</u>

The 1994 adjustment in respect of prior years primarily relates to capital allowances on assets that were capital commitments as at 30 November 1993.

**5 TANGIBLE FIXED ASSETS**

	Land and buildings £'000	Vehicles and trailers £'000	Plant and machinery £'000	Fixtures and fittings £'000	Total £'000
<b>Cost or valuation</b>					
At 1 December 1994	11,547	19,714	1,025	928	33,214
Additions	927	8,280	509	172	9,888
Disposals	(96)	(1,179)	(271)	-	(1,546)
At 30 November 1995	<u>12,378</u>	<u>26,815</u>	<u>1,263</u>	<u>1,100</u>	<u>41,556</u>
<b>Depreciation</b>					
At 1 December 1994	282	5,898	341	453	6,974
Charge in the year	128	2,960	182	163	3,433
Disposals	(96)	(533)	(30)	-	(659)
At 30 November 1995	<u>314</u>	<u>8,325</u>	<u>493</u>	<u>616</u>	<u>9,748</u>
<b>Net book value</b>					
At 30 November 1995	<u>12,064</u>	<u>18,490</u>	<u>770</u>	<u>484</u>	<u>31,808</u>
<b>Net book value</b>					
At 30 November 1994	<u>11,265</u>	<u>13,816</u>	<u>684</u>	<u>475</u>	<u>26,240</u>

Included in vehicles and trailers above are assets held under finance lease and hire purchase agreements with a net book value of £16,557,000 (1994 : £11,985,000). The depreciation charge in the year on these assets was £2,596,000 (1994 : £1,732,000).

**EDDIE STOBART LIMITED**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 30 NOVEMBER 1995**

**TANGIBLE FIXED ASSETS (continued)**

	Land and buildings		
	Freehold £'000	Long leasehold £'000	Total £'000
<b>Cost or valuation</b>			
At 1 December 1994	1,451	10,096	11,547
Additions	-	927	927
Disposals	-	(96)	(96)
At 30 November 1995	<u>1,451</u>	<u>10,927</u>	<u>12,378</u>
<b>Depreciation</b>			
At 1 December 1994	44	238	282
Charge in the year	5	123	128
Disposals	-	(96)	(96)
At 30 November 1995	<u>49</u>	<u>265</u>	<u>314</u>
<b>Net book value</b>			
At 30 November 1995	<u>1,402</u>	<u>10,662</u>	<u>12,064</u>
<b>Net book value</b>			
At 30 November 1994	<u>1,407</u>	<u>9,858</u>	<u>11,265</u>

Certain long leasehold properties were revalued in 1992 and 1993 on an open market basis and are included above as follows:

	1995 £000	1994 £000
At cost	2,347	1,516
At 1992 valuation	4,830	4,830
At 1993 valuation	<u>3,750</u>	<u>3,750</u>
	<u>10,927</u>	<u>10,096</u>

If valued at historical cost these properties would appear in the balance sheet as follows :

	£'000
Historical cost	6,962
Depreciation	164
Net book value at 30 November 1995	<u>6,798</u>
Net book value at 30 November 1994	<u>6,277</u>

**EDDIE STOBART LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS**

**FOR THE YEAR ENDED 30 NOVEMBER 1995**

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**6 ASSET HELD FOR RESALE**

	1995 £'000	1994 £'000
Freehold land and buildings	<u>-</u>	<u>933</u>

Certain land and buildings were held for sale and transferred to current assets at 30 November 1994, and were stated at cost less depreciation. These assets have been disposed of in the year.

**7 STOCKS**

	1995 £'000	1994 £'000
Parts	5	12
Fuel and lubricants	185	176
Sundries	<u>274</u>	<u>75</u>
	<u>464</u>	<u>263</u>

**8 DEBTORS**

	1995 £'000	1994 £'000
Trade debtors	9,258	7,875
Other debtors	112	23
Prepayments	<u>2,159</u>	<u>1,332</u>
	<u>11,529</u>	<u>9,230</u>

Included within trade debtors is an amount of £12,000 (1994 : £12,000) due from Drawbar Engineering Limited, a company in which two of the directors have an interest. Also, there is a balance in other debtors of £95,961 (1994 : £nil) due from Stobart Management Services, a partnership in which two of the directors have an interest.

**EDDIE STOBART LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS**

**FOR THE YEAR ENDED 30 NOVEMBER 1995**

**9 CREDITORS : AMOUNTS FALLING DUE WITHIN ONE YEAR**

	1995 £'000	1994 £'000
Bank overdraft (see note 10)	2,163	2,229
Bank loans (see note 10)	945	974
Trade creditors	4,288	3,153
Current taxation	638	335
Social security and other taxes	2,328	1,346
Other creditors	422	398
Accruals	1,740	2,001
Directors' pension fund loan	-	400
Amounts due under finance leases	5,220	3,127
Directors' loan accounts	161	442
	<u>17,905</u>	<u>14,405</u>

Included within trade creditors is an amount of £60,000 (1994 : £398,000) due to ESL Limited, a company in which two of the directors have an interest.

**10 CREDITORS : AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR**

	1995 £'000	1994 £'000
Bank loans	4,354	5,082
Amounts due under finance leases	10,440	7,993
Directors' loan accounts	-	186
	<u>14,794</u>	<u>13,261</u>

Amounts due under finance leases are payable between one and five years from the balance sheet date.

Bank loans are repayable by instalments at an interest rate of base plus 2% per annum and repayable as follows:

	1995 £'000	1994 £'000
In less than one year	945	974
Between one and two years	945	974
Between two and five years	2,835	2,922
In five years or more	574	1,186
	<u>5,299</u>	<u>6,056</u>

The bank loans and overdraft are secured by a fixed and floating charge over the assets of the company.

**EDDIE STOBART LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS**

**FOR THE YEAR ENDED 30 NOVEMBER 1995**

**11 PROVISIONS FOR LIABILITIES AND CHARGES**

Deferred taxation	1995 £'000
At 1 December 1994	185
Charge in year	97
At 30 November 1995	<u>282</u>

Deferred taxation is calculated using a tax rate of 33% and is set out below. The amount unprovided represents a contingent liability at the balance sheet date.

	Amount provided		Amount unprovided	
	1995 £'000	1994 £'000	1995 £'000	1994 £'000
Accelerated capital allowances	280	200	1,293	975
Short term timing differences	2	(15)	-	-
Capital gains	-	-	890	890
	<u>282</u>	<u>185</u>	<u>2,183</u>	<u>1,865</u>

No provision has been made for taxation which would accrue if the land and buildings were disposed of at their revalued amounts. The amounts unprovided are shown above under unrealised capital gains.

**12 SHARE CAPITAL**

	1995 £'000	1994 £'000
<b>Authorised</b> 5,000,000 ordinary shares of £1 each	<u>5,000</u>	<u>5,000</u>
<b>Allotted called up and fully paid</b> 1,000,000 ordinary shares of £1 each	<u>1,000</u>	<u>1,000</u>

**13 RECONCILIATION OF MOVEMENT IN SHAREHOLDERS' FUNDS**

	Ordinary share capital £'000	Revaluation reserve £'000	Profit and loss account £'000	Shareholders' funds £'000
At 1 December 1994	1,000	3,003	4,815	8,818
Retained profit for the year	-	-	2,007	2,007
At 30 November 1995	<u>1,000</u>	<u>3,003</u>	<u>6,822</u>	<u>10,825</u>

**EDDIE STOBART LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS**

**FOR THE YEAR ENDED 30 NOVEMBER 1995**

**14 NET CASH INFLOW FROM OPERATING ACTIVITIES**

	1995 £'000	1994 £'000
Operating profit	4,811	4,042
Depreciation	3,433	2,396
(Profit) / loss on sale of fixed assets	(115)	1
Increase in stocks	(201)	(101)
Increase in debtors	(2,299)	(1,856)
Increase in creditors	1,413	613
Net cash inflow from operating activities	<u>7,042</u>	<u>5,095</u>

**15 CHANGES IN FINANCING DURING THE YEAR**

	Share capital		Loans and finance lease obligations	
	1995 £'000	1994 £'000	1995 £'000	1994 £'000
Balance at 1 December 1994	1,000	1,000	17,576	11,523
Net cash outflow from financing	-	-	(4,707)	(1,135)
Inception of finance leases	-	-	8,090	7,188
Balance at 30 November 1995	<u>1,000</u>	<u>1,000</u>	<u>20,959</u>	<u>17,576</u>

**16 ANALYSIS OF THE CHANGES IN CASH AND CASH EQUIVALENTS**

	1995 £'000	1994 £'000	1993 £'000	Change in 1995 £'000	Change in 1994 £'000
Cash at bank	5	3	2	2	1
Bank overdraft	(2,163)	(2,229)	(1,967)	66	(262)
	<u>(2,158)</u>	<u>(2,226)</u>	<u>(1,965)</u>	<u>68</u>	<u>(261)</u>

**17 CHANGES IN CASH AND CASH EQUIVALENTS**

	1995 £	1994 £
Balance at 1 December 1994	(2,226)	(1,965)
Net cash inflow/(outflow)	68	(261)
Balance at 30 November 1995	<u>(2,158)</u>	<u>(2,226)</u>

**EDDIE STOBART LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS**

**FOR THE YEAR ENDED 30 NOVEMBER 1995**

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**18 CAPITAL COMMITMENTS**

	1995 £'000	1994 £'000
Contracted for but not provided in the financial statements	-	2,716
Authorised by the directors but not contracted for	<u>640</u>	<u>-</u>
	<u>640</u>	<u>2,716</u>

**19 PENSION COSTS**

Defined contribution schemes

The company operates two non-contributory defined contribution pension schemes for the benefit of directors and employees and a self administered defined contribution pension scheme for the benefit of certain directors. The assets of the schemes are administered by trustees in funds independent from those of the company.

**20 LEASING COMMITMENTS**

At 30 November 1995 the company had annual commitments under non-cancellable operating leases, none of which relate to land and buildings, as follows :

	1995 £'000	1994 £'000
Expiring within one year	239	497
Expiring between two and five years inclusive	<u>277</u>	<u>534</u>
	<u>516</u>	<u>1,031</u>

**21 PARENT UNDERTAKING**

The ultimate parent undertaking is Stobart Investments Limited, a company incorporated in England and Wales.