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# KENTUCKY FRIED CHICKEN (GREAT BRITAIN) LIMITED

### DIRECTORS' REPORT

The directors submit their report and accounts for the year ended May 31, 1982.

#### Results and dividends

The group net profit for the year, after taxation, was £983,605. The directors do not recommend the payment of a dividend.

#### Principal activity

The company and its subsidiary, Kentucky Fried Chicken Limited. We the licensees for the British Isles of the Kentucky Fried Chicken bridemarks and processes. The principal activity of the group during the year was the sale of Kentucky Fried Chicken through the company-owned stores and the receipt of licence income from licensees of Kentucky Fried Chicken trademarks and processes together with the sale to such licensees of goods required for the process.

#### Employees

The average weekly number of persons employed in the United Kingdom during the year was 575 (1981 - 597) and their aggregate remuneration was £2,612,000 (1981 - £2,693,000).

### Disabled employees

Applications for employment of disabled persons are fully and fourly considered having regard to the aptitude and abilities of each applicant. Efforts are made to enable any employee who becomes disabled during employment to continue their career with the company. Training, career development and promotion of disabled persons is as far as possible identical to that of other employees who are not disabled.

### Directors and their interests

The following served as directors during the year:

- M. J. Barnes (Chairman and Managing Director; appointed December 1, 1981)
- A. P. Thomas
- P. M. Orme (Resigned December 1, 1981)
- V. E. Treves
- R. Mori
- B. Rowles

There are no directors' interests requiring disclosure under the Companies Act 1967.



# KENTUCKY FRIED CHICKEN (GREAT BRITAIN) LIMITED

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DIRECTORS' REPORT (continued)

## Auditors

Arthur Young McClelland Moores & Co. will not be standing for reappointment at the Annual General Meeting.

BY ORDER OF THE BOARD

B. L. SPICER Secretary

December 14, 1982

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# Arthur Young McClelland Moores & Co.

Chartered Accountants Rolls House, 7 Rolls Buildings, Fetter Lane, London EC4A 1NH

REPORT OF THE AUDITORS TO THE MEMBERS OF KENTUCKY FRIED CHICKEN (GREAT BRITAIN) LIMITED

We have audited the accounts on pages 4 to 12 in accordance with approved auditing standards.

In our opinion the accounts, which have been prepared under the historical cost convention, give a true and fair view of the state of affairs of the company and the group at May 31, 1982 and of the profit and source and application of funds of the group for the year then ended and comply with the Companies Acts 1948 to 1981.

The financial statements do not include a supplementary current cost statement, contrary to standard accounting practice.

ARTHUR YOUNG McCLELLAND MOORES & CO.

December 14, 1982

GROUP PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED MAY 31, 1932

	Notes	£	<u>1982</u> £	<u>1981</u> €
Turnover	2		£14,612,806	£13,895,854
Profit before taxation			1,353,685	1,088,933
after charging/(crediting): (Profit)/loss on sale of fixed assets		(0. 200)		
Loss on write off of site		(9,320)		100,630
acquisition costs		_		85,310
Depreciation Hire of plant and machinery		262,216		203,748
Directors' remuneration	3	47,167 21,330		36,955
Auditors' remuneration		23,200		18,738 23,000
Interest (receivable)	. 1	(40,942)		(45,713)
Taxation	4		(370,080)	(549,017)
Profit (of which £934,906				
(1981 - £466,753) is				-
attributable to members			•	
of the holding company)			983,605	539,916
Retained profit brought forward			1,618,865	1,078,949
Retained profit carried forward			£ 2,602,470	

# GROUP BALANCE SHEET AT MAY 31, 1982

	Notes	£	1982 £	1981 £
Fixed assets	. 5		2,674,060	1,567,792
Goodwill	6		11,694	12,120
Patents			1	1
Current assets:				
Stocks  Debtors and prepayments  Amount owing from holding  and fellow subsidiary	7	671,674 1,310,719		327,915 1,050,502
companies Bank and cash		566,715		238,723
Sam and Cash	Ty.	6,968		634,825
		2,556,076		2,251,965
C.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				
Current liabilities: Loan from holding company Creditors and accrued		-		202,162
liabilities Amount owing to holding and fellow subsidiary		1,245,228		1,064,338
companies Corporation tax		200,934		181,898
Bank overdrafts		852,305 336,893		760,614
		2,635,360		2,209,012
Net current (liabilities)/asse	ets		(79,284)	42,953
			£2,606,471	£1,622,866
Representing			2022222	=======
Share capital	8		4,601	4,001
Retained profit			2,602,470	1,618,865
M. J. BARNES )  Directo  A. P. THOMAS )	TS M	James/		
	Ŋ		£2,606,471	£1,622,866

# KENTUCKY FRIED CHICKEN (GREAT BRITAIN) LIMITED

# BALANCE SHEET AT MAY 31, 1982

			•	
	Notes	;	<u>198</u>	2 1981 £
Fixed assets	5		2,674,060	1,567,792
Investment in subsidiaries	10		93,780	
Goodwill	6		11,694	,
Current assets: Stocks Debtors and prepayments Amount owing from holding	7	671,674 1,310,719	•	327,915 1,050,502
and fellow subsidiary companies Bank and cash		566,715 6,968		238,723 634,825
		2,556,076		2,251,965
Current liabilities: Loan from holding company		-		202,162
Creditors and accrued liabilities		1,245,228		1,064,338
Amount owing to subsidiary company Amount owing to holding and		343,172		249,614
fellow subsidiary companies Corporation tax Bank overdrafts		200,934 727,898 336,893		181,898 681,066
		2,854,125		2,379,078
Net current liabilities			(298,049)	(127,113)
Representing			£2,481,485	£1,546,579
Share capital	8		4,001	4,001
Retained profit			2,477,484	1,542,578
M. J. BARNES ) A. P. THOMAS )	IM	(Dany		
	V		£2,481,485	£1,546,579

GROUP STATEMENT OF SOURCE AND APPLICATION OF FUNDS FOR THE YEAR ENDED MAY 31, 1982

	£	<u>1982</u> £	1981 £
Source of funds: Profit before taxation Adjustment for items not involving the movement of funds:		1,353,685	1,088,933
(Profit)/loss on sale of fixed assets		(9,320)	185,940
Depreciation Goodwill written off	· · ·	262,216 426	203,748 574
Total generated from operations		1,607,007	1,47° 195
Funds from other sources: Proceeds from sale of fixed assets Investment grant received		65,646 	56,88ତ 6,528
		1,672,653	1,542,603
Application of funds: Tax paid Purchase of fixed assets  Net (decrease)/increase in working	278,389 1,424,810	1,763,199	100,882 462,585 563,467
capital Components of (decrease)/increase in		(30,546)	979,136
working capital: Loan from holding company Stocks Debtors and prepayments Creditors and accrued liabilities Holding and fellow subsidiary companies balances	202,162 343,759 260,217 (180,890) 308,956		100,000 (207,849) (137,097) 214,688 99,964
		934,204	69,706
Net movement in liquid funds		£ (964,750)	£ 909,430
Components of movement in net liquid for Bank and cash Bank overdrafts	ınds:	(627,857) (336,893)	634,825 274,605
		£ (964,750)	£ 909,430

#### NOTES TO THE ACCOUNTS AT MAY 31, 1982

These accounts have been prepared in compliance with Sections 149A and 152A of, and Schedule 8A to, the Companies Act 1948.

Events relating to the year ended May 31, 1982, which occurred before December 14, 1982, the date of approval of the accounts by the board of directors, have been included in the accounts to the extent that it is required by Statement of Standard Accounting Practice No. 17.

#### 1. Accounting policies

#### (a) Depreciation

The company provides depreciation at rates which are calculated to write off the cost of the assets by equal annual instalments as follows:

Machinery and equipment - over ten years Motor vehicles - over five years

Leasehold improvements - over the life of the lease

Lease premiums - over the period up to the first ret; review of the lease

Freehold land and buildings are not depreciated. The amount of depreciation would be immaterial.

# (b) Stocks

Stocks are stated at the lower of cost on a first-in, first-out basis and  $\operatorname{net}$  realisable value.

#### (c) Deferred taxation

Deferred taxation is provided on the liability method on all short term timing differences. Provision is also made for long term timing differences except for those which are not expected to reverse in the future.

#### (d) Franchise income

Option fees paid by potential franchisees are credited to profit and account at the times of opening for business of the relevant franchis or when the option expires.

Monthly franchise fees are accrued based on the reported sales of the franchisees.

## (e) Goodwill

Goodwill is not valued unless acquired for consideration. Valued goodwill is included at cost and written off over a period not exceeding forty years from the date of acquisition.

NOTES TO THE ACCOUNTS AT MAY 31, 1982 (continued)

1. Accounting policies (continued)

## (f) Advertising

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The company participates with its franchisees in a co-operative advertising programme financed by agreed contributions from store sales. The company's share of excesses of advertising expense over agreed contributions at the end of the year is expensed by the company.

#### (g) Foreign currencies

Assets and liabilities denominated in foreign currencies are translated at the rate of exchange ruling of the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to the profit and loss account.

#### 2. Turnover

Turnover represents sales (excluding value added tax) of Kentucky Fried Chicken and other food and drinks at company-owned stores, licence income, sales of food and equipment to franchise licensees and option fees when brought into income.

## 3. <u>Directors' remuneration</u>

	<u>1982</u> £	1981 £
Directors' fees Other emoluments (including pension contributions)	_ 21,330	- 18,738
continue (instanting pension continue tons)		
	£21,330	£18,738

In 1982 the emoluments (excluding pension contributions) of the chairman, who was also the highest paid director, were £10,270 (1981 £17,956).

The number of other directors whose emoluments fell within the ranges below

			1982	1981	
£ Nil	to	£ 5,000	4	5	
£5,001	to	£10,000	1	_	

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KENTUCKY FRIED CHI	CKEN (GREAT	BRITAIN) LIN	TITED AND	SUBSIDIARY	10.
NOTES TO THE ACCOU	NTS AT MAY	31, 1982	· · · · · · · · · · · · · · · · · · ·		
4. <u>Taxation</u>				1982	1981
The taxation charge	is made up	as follows:		£	£
Based on the resu Corporation tax Deferred taxati	c at 52% (19	e year: 981 - 52%)		384,950 -	641,576 (70,147)
Current taxation	overprovide	d in previou	s years	(14,870)	(22,412)
				£ 370,080	£ 549,017
5. Fixed assets					
Group and company					
tan di salah s	Freehold	Leasehold improve-		Machinery, equipment and motor	
Cost:	property £	ments £	premiums £	vehicles £	Total £
At May 31, 1981 Additions Disposals	5,000 - -	1,049,820 729,831 (38,880)	50,000	644,979	2,193,029 1,424,810 (82,651)
Ar May 31, 1982	5,000	1,740,771	106,850	1,682,567	3,535,188
Accumulated depreciation:					
At May 31, 1981 Provided during	-	282,333	32,295	310,609	625,237
year Disposals	-	87,264 (10,963)	,	169,812 (8,952)	262,216 (26,325)
At May 31, 1982		358,634	31,025	471,469	861,128
Net book amounts: At May 31, 1982	£5,000	£1,382,137	£ 75,825	£1,211,098	£2,674,060
At May 31, 1981	£5,000	£ 767,487	£ 33,555	£ 761,750	£1,567,792

KENTUCKY FRIED CHICKEN (GREAT BRITAIN) LIMITED AND SUBSIDIARY	11.
NOTES TO THE ACCOUNTS AT MAY 31, 1982 (continued)	
6. Goodwill	£
Balance at May 31, 1981 representing expenditure in connection with the purchasing of businesses, in excess of the amount attributed to net tangible assets less amounts written off Written off during the year	12,120 (426)
Balance at May 31, 1982	£ 11,694
7. Stocks	
Group and company  1982	1981 £
Stocks consist of: Food, drink and packaging 236,823 Equipment 397,295 Other 37,556	214,842
£671,674	<del>.</del>
8. <u>Share capital</u> <u>1982</u> £	1981 £
Authorised, issued and fully paid:  2,000 A ordinary shares of £1 each (1981 - 2,000)  2,000 B ordinary shares of £1 each (1981 - 2,000)  1 A ordinary non-voting share of £1 (1981 - 1)  1	2,000
£ 4,001	£ 4,001
9. Deferred taxation	
In accordance with the accounting policy, deferred taxation has provided but the potential liability is shown below:	not been
1982	1981
Potential <u>liability</u> £	
Capital allowances in advance of depreciation and amortisation 843,890 Other differences in recognising revenue	485,807
and expense items in other periods for taxation purposes (53,612	(46,459)
£790,278	£439,348

NOTES TO THE ACCOUNTS AT MAY 31, 1982 (continued)

### 10. Irvestment in subsidiaries

The company owns the whole of the issued share capital of Kentucky Fried Chicken Limited and of K.F.C. Advertising, a company with unlimited liability. Both companies are incorporated in Great Britain.

The accounts of K.F.C. Advertising have not been consolidated with those of the company as the company effectively acts as Trustee. K.F.C. Advertising is non-profit making and its management strongly influenced by participating franchisees as well as the holding company. The investment has been shown at net value being cost less amounts written off to date. The accounts to April 26, 1982 show net liabilities of £17,034 and a deficit for the year of £1,537.

#### 11. Capital commitments

•		1982	1981
Authorised and contracted for		,000	£376,000
Authorised and not yet contracted for	£	Nil	£295,000

### 12. Contingent liabilities

There are contingent liabilities arising in the ordinary course of business, which, in the opinion of the directors, are unlikely in aggregate to exceed £5,000.

### 13. Ultimate holding company

The ultimate holding company at May 31, 1982 was Heublein, Inc., which is incorporated in the United States of America. The ultimate holding company is now R. J. Reynolds Industries, Inc., which is incorporated in the United States of America.